

CANADIAN WESTINGHOUSE COMPANY, LIMITED  
NINETEENTH ANNUAL REPORT

DECEMBER 31ST, 1922

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DIRECTORS

H. H. WESTINGHOUSE, CHAIRMAN OF THE BOARD

PAUL J. MYLER, PRESIDENT

L. A. OSBORNE, VICE-PRESIDENT

F. A. MERRICK, VICE-PRESIDENT

T. AHEARN

SIR JOHN M. GIBSON, K. C. M. G.

JOHN F. MILLER

CHARLES A. TERRY

WARREN Y. SOPER

GENERAL GUY E. TRIPP

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N. S. BRADEN, VICE-PRESIDENT

H. U. HART, GENERAL MANAGER AND CHIEF ENGINEER

H. M. BOSTWICK, MANAGER OF SALES

C. H. O. POOK, MANAGER OF WORKS

GEORGE R. KERR, TREASURER

W. E. SPRAGUE, SECRETARY

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PRINCIPAL OFFICE AND WORKS, HAMILTON, ONTARIO

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SALES OFFICES

MONTREAL, QUE.

TORONTO, ONT.

WINNIPEG, MAN.

HALIFAX, N. S.

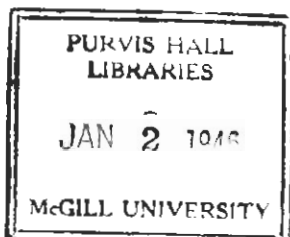
OTTAWA, ONT.

CALGARY, ALTA.

VANCOUVER, B. C.

FORT WILLIAM, ONT.

EDMONTON, ALTA.



# CANADIAN WESTINGHOUSE COMPANY, LIMITED

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The Directors submit herewith the customary Balance Sheet of the Company at the close of the fiscal year ended December 31st; and a statement of the Profit and Loss Account, showing earnings for the year amounting to \$1,027,195.15, from which the sum of \$200,000.00 has been written off for general depreciation, and a provision made of \$85,000.00 for the payment of Dominion Taxes for 1922, leaving net profits of \$742,195.15.

From the year's profits, dividends at the rate of eight per cent. per annum were paid, amounting to \$593,932.00, leaving a balance of \$148,263.15 carried forward to Profit and Loss, which account shows as of December 31st, 1922, a surplus of \$2,612,681.27, exclusive of all reserves.

The year 1922, the results of whose operations are thus summarized in figures, has been a constructive one in that it has seen accomplished a sound renewal of the foundations of industrial life within the Dominion. This has come about through on the one hand a favorable yield from farm, forest and mine, and on the other hand a practical economy of expenditure on the part of the Canadian consumer. As a result, the balance of trade has been brought once more to a basis favorable to Canada, the value of the Canadian dollar has climbed to an approximate par with the highest standard of the world's exchange, and capital from both foreign and domestic sources has again come into the market seeking investment within Canada under a substantial expectation of profitable employment.

The trying conditions in the fuel market affecting the whole continent throughout the year, both in cost and difficulty of delivery, have directed pointed attention to the increasing value of hydro-electric energy, and Canada with its still great potentialities in this direction is proving an inviting field for present development. Betterment in the pulp and paper industry and increasing activity in the mining fields also urge in the same direction. The quickening of general trade conditions taken along with the always present necessity of handling the crops in due season has brought to the fore the requirements of transportation, and additions to equipment are again under way while in some directions serious consideration is given to further electrification.

The standing of apparatus of Westinghouse design and manufacture insures that a satisfactory portion of the business emanating from all these as well as other sources falls to the execution of your Company.

It was not until about the third quarter of the year that inquiries began to result in noticeably increased volume of orders booked, and the shipments for the year do not, therefore, reflect to any large extent the advantage of improved business conditions. Throughout the year, however, your Company has been successful in securing such a volume of orders for the small class of apparatus as to justify the wisdom of its efforts in extending this portion of its business where the demand is inherently stable in comparison with the lines depending more directly on broad conditions of finance and trade.

Aside from profits realized, the operations of the year have added to the cash position of the Company through a thorough liquidation of physical inventories natural under the circumstances of reduced volume of business, particularly in the larger class of apparatus. The inventory figures represent, as usual, careful check on quantities with extension of either market or lower value.

All work of maintenance and replacement indicated as proper throughout the year has been performed and expenditure charged to cost of operation, along with suitable charges for special development of new apparatus and for depreciation of equipment whose value is dependent on current conditions.

Employees in all departments have loyally contributed their best endeavors in a successful effort to ensure a favorable outcome in a year of unusually difficult conditions.

By Order of the Board,

W. H. WESTINGHOUSE,  
Chairman.

# ABSTRACT OF FINANCIAL STATEMENT

FOR FISCAL YEAR ENDED DECEMBER 31ST, 1922

## GENERAL BALANCE SHEET

<b>ASSETS:—</b>		
CASH	-	\$1,030,692.04
DOMINION WAR LOAN BONDS, ETC.	-	378,881.13
ACCOUNTS AND BILLS RECEIVABLE	-	1,900,305.64
<b>PROPERTY AND PLANT</b>		
Hamilton:—Real Estate; Factories and Office Buildings; Machinery, Tools, and Equipment, etc.	-	\$4,133,601.04
Winnipeg:—Real Estate and Warehouse	-	52,500.00
Patents, Rights and Licenses	-	500,000.00
	4,686,101.04	
Written off for Depreciation	-	4,486,101.01
INVENTORY OF MATERIALS AND PRODUCTS ON HAND, INCLUDING WORK IN PROCESS, LESS COLLECTIONS ON ACCOUNT	-	3,691,198.47
INSURANCE UNEXPIRED AND TAXES PAID IN ADVANCE	-	15,199.92
		<u>\$11,502,378.24</u>
<b>LIABILITIES:—</b>		
<b>CAPITAL STOCK</b>		
Authorized	-	\$10,000,000.00
Issued	-	7,427,900.00
CURRENT ACCOUNTS PAYABLE	-	484,197.64
DIVIDEND NO. 73, PAYABLE JANUARY 1ST, 1923	-	148,558.60
CONTRACTS IN PROGRESS	-	144,041.33
RESERVE FOR DEPRECIATION	-	600,000.00
PROVISION FOR DOMINION TAXES, 1922	-	85,000.00
PROFIT AND LOSS ACCOUNT	-	2,612,681.27
		<u>\$11,502,378.24</u>

## PROFIT AND LOSS ACCOUNT

### INCOME AND EXPENDITURE

BALANCE BROUGHT FORWARD JANUARY 1ST, 1922	-	\$2,464,418.12
<b>EARNINGS, FISCAL YEAR ENDED DECEMBER 31ST, 1922</b>		
From Manufacturing Operations	-	\$1,776,154.46
Administration, Selling and General Expenses, Taxes, and Provision for Doubtful Accounts, etc.	-	818,795.27
	957,359.19	
From Interest on Dominion War Loan Bonds	-	20,146.50
From Bank Interest and Miscellaneous Earnings	-	49,689.46
	1,027,195.15	
Written off for Depreciation	-	200,000.00
	827,195.15	
For Dominion Taxes, 1922	-	85,000.00
NET EARNINGS	-	742,195.15
LESS DIVIDENDS, 1922	-	593,932.00
BALANCE CARRIED FORWARD JANUARY 1ST, 1923	-	<u>\$2,612,681.27</u>

PAUL J. MYLER,  
*President*

F. A. MERRICK,  
*Vice-President*

### AUDITOR'S CERTIFICATE

I have audited the books of the Company for the twelve months ended 31st December, 1922, and have been furnished with vouchers for all expenditures. I have obtained all information and explanations required by me, and in my opinion the Balance Sheet is properly drawn up so as to exhibit a correct view of the Company's affairs according to the best of my information and the explanations given me, and as shown by the books of the Company.

Hamilton, Canada, February 20th, 1923.

C. S. SCOTT, F.C.A.,  
OF C. S. SCOTT & Co.,  
*Auditor*

