

CANADIAN WESTINGHOUSE COMPANY, LIMITED

TENTH ANNUAL REPORT

DECEMBER 31ST, 1913

DIRECTORS

*GEORGE WESTINGHOUSE, PRESIDENT

H. H. WESTINGHOUSE, VICE-PRESIDENT

PAUL J. MYLER, VICE-PRESIDENT AND TREASURER

L. A. OSBORNE, VICE-PRESIDENT

SIR JOHN M. GIBSON, K. C. M. G.

T. AHEARN

C. F. SISE

JOHN F. MILLER

CHARLES A. TERRY

WARREN Y. SOPER

GUY E. TRIPP

JOHN H. KERR, SECRETARY

F. A. MERRICK, GENERAL MANAGER

N. S. BRADEN, MANAGER OF SALES

PRINCIPAL OFFICE AND WORKS, HAMILTON, ONTARIO

SALES OFFICES

MONTREAL, QUE.

TORONTO, ONT.

WINNIPEG, MAN.

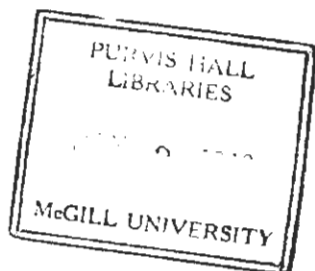
VANCOUVER, B. C.

OTTAWA, ONT.

CALGARY, ALTA.

HALIFAX, N. S.

* DIED MARCH 12TH, 1914



CANADIAN WESTINGHOUSE COMPANY, LIMITED

TENTH ANNUAL REPORT

DECEMBER 31ST, 1913

The Directors submit herewith the customary certified Balance Sheet of the Company's affairs at the close of the fiscal year ended December 31st, and a statement of the Profit and Loss Account at same date, which shows as a result of operations for 1913 profits amounting to \$1,002,618.61.

From the year's profits dividends amounting to \$445,026.69 have been paid in quarterly disbursements at the rate of seven per cent. per annum, with a bonus dividend of two per cent. at the close of the year. This total of nine per cent. duplicates the dividend disbursement of the preceding year. Bank interest in amount of \$28,700.39 has also been paid. The reserve fund for insurance purposes has been augmented by the transfer of \$50,000 to that reserve, which now totals \$150,000.00. Following the Company's established prudent course in regard to depreciating the book value of the physical properties of the Company when opportunity offers in prosperous years, the directors have written off Property and Plant Account the further substantial sum of \$250,000.00. The remaining balance, amounting to \$228,891.53, has been carried forward to the credit of Profit and Loss Account, which shows as of December 31st, 1913, a total unapportioned surplus, exclusive of all reserves, of \$1,531,490.90.

The cost of the year's product has absorbed all expenditures for maintenance and replacements, and for engineering development.

The year opened with a good volume of orders brought forward from 1912, and with a satisfactory influx of new business during the earlier months, which together carried this year's shipments to a new maximum notwithstanding a falling off in activity during the closing months. This later reduced rate of activity was the Company's share in the widespread and cumulative curtailment of trade which, starting in the West, had by the year's end made its influence felt by practically every industry in Canada. Consequent reduced forces and shortened hours of manufacture have operated to reduce somewhat the ratio of profit. The diminution in receipt of orders has been accompanied by little if any cessation in activity of those departments having to do with inquiry and quotation, and this with the growing tendency to easier money conditions is the present favorable feature.

Physical operations of the year have been consistent with Westinghouse high standards in engineering, in manufacture, and in service to customers.

With completion of the necessarily increased machining capacity as treated of in last Annual Report, it remained to provide further foundry facilities to round out the producing capacity of plant. Although indications of the time pointed to probable lessened immediate demand for the extension, the prolonged period involved in developing such a construction into a producing unit and the further consideration that a time of generally slackened business made favorable building opportunity, dictated the wisdom of proceeding with erection of an additional Foundry building. Considering the developments already made at original plant in the East End of Hamilton, and having a long view forward, it was decided to secure on favorable terms then available, a tract of land in the West End of the City containing 35 acres, suitable ultimately for an extended general plant but utilized immediately in portion for erection of an improved foundry on modern lines for economical production of the smaller repetitive class of work. The construction of this building is far enough advanced to make it available some time during the coming Summer or Autumn.

Acknowledgement is due the operating and supervising forces for their loyal and efficient devotion to the interests of the Company.

By Order of the Board,

H. H. WESTINGHOUSE,
Vice-President.

CANADIAN WESTINGHOUSE COMPANY, LIMITED

ABSTRACT OF FINANCIAL STATEMENT

FOR FISCAL YEAR ENDED DECEMBER 31ST, 1913

GENERAL BALANCE SHEET

ASSETS:—

CASH	-	-	-	-	\$ 47,027.05	
ACCOUNTS AND BILLS RECEIVABLE	-	-	-	-	2,101,121.16	
PROPERTY AND PLANT:						
Hamilton, (includes Air Brake and Electric Properties, Real Estate, General Office Building, Equipment, Sundries and Patents, Rights and Licenses)	-	-	-	-	\$8,186,848.99	
Winnipeg, (includes Real Estate and Building for Offices and Warehouse)				60,000.00	3,246,848.99	
INVENTORY OF MATERIALS AND PRODUCTS ON HAND, DECEMBER 31ST, 1913	-	-	-	-	8,042,058.92	
INSURANCE UNEXPIRED AND TAXES PAID IN ADVANCE	-	-	-	-	10,058.87	<u>\$8,446,604.99</u>

LIABILITIES:—

CAPITAL STOCK:						
Authorized	-	\$5,000,000.00				
Issued	-	-	-	-	\$4,992,700.00	
CURRENT ACCOUNTS PAYABLE	-	-	-	-	529,222.92	
DIVIDEND NO. 86, PAYABLE JANUARY 10TH, 1914	-	-	-	-	187,226.25	
BANK OF BRITISH NORTH AMERICA	-	-	-	-	455,964.92	
RESERVE						
For Depreciation of Property and Plant		\$500,000.00				
For Inventory Adjustment		100,000.00				
For Insurance Fund Purposes		150,000.00			750,000.00	
PROFIT AND LOSS ACCOUNT	-	-	-	-	1,581,490.90	<u>\$8,446,604.99</u>

PROFIT AND LOSS ACCOUNT

BALANCE BROUGHT FORWARD JAN. 1ST, 1913	-	-			\$1,802,599.87
NET EARNINGS, FISCAL YEAR ENDED DEC. 31ST, 1913	-	\$1,002,618.61			
LESS—					
Dividends 1913 (9 per cent.)	-	\$445,026.69			
Bank Interest	-	28,700.39			
Reserve for Insurance Fund Purposes	-	50,000.00			
Written off Property and Plant	-	250,000.00		773,727.08	228,891.53
BALANCE CARRIED FORWARD JAN. 1ST, 1914					<u>\$1,581,490.90</u>

I have audited the books of the Company for the twelve months ended 31st. December, 1913, and have been furnished with vouchers for all expenditures, and certify to the accuracy of the above statement, which agrees with the Company's books.

Hamilton, Canada, March 2nd, 1914

C. S. SCOTT, F. C. A.,
Auditor.

