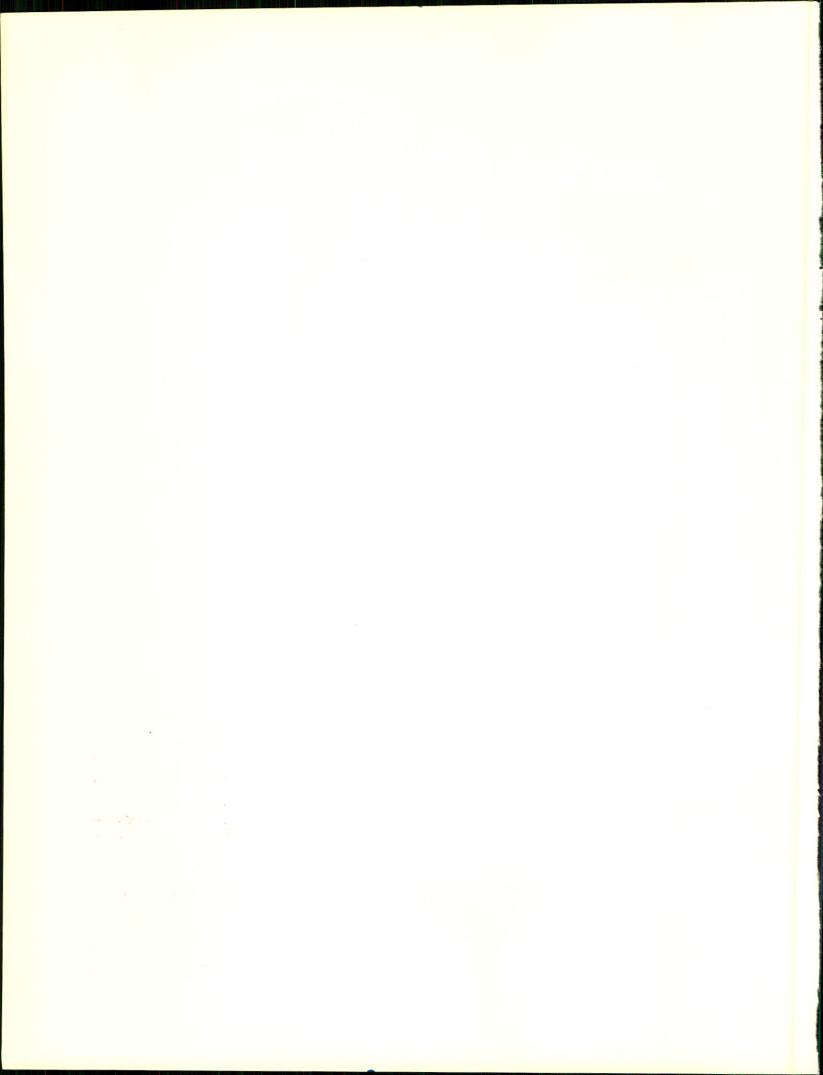
# CANADIAN GENERAL INVESTMENTS LIMITED ANNUAL REPORT, DECEMBER 31

1988



## **BOARD OF DIRECTORS**

J. CHRISTOPHER BARRON
DAVID L. CAMPBELL
GEORGE R. MacLAREN
W. DARCEY McKEOUGH
M. C. G. MEIGHEN, O.B.E.
MICHAEL A. MEIGHEN, Q.C.
E. LOUISE MORGAN
J. DEAN MUNCASTER
MILAN NASTICH
WARD C. PITFIELD
J. ALLYN TAYLOR
DONALD C. WEBSTER
PATRICK O. G. WRIGHT

## **INVESTMENT COMMITTEE**

J. CHRISTOPHER BARRON
M. C. G. MEIGHEN, O.B.E.
MICHAEL A. MEIGHEN, Q.C.
J. DEAN MUNCASTER
WARD C. PITFIELD, Chairman
J. ALLYN TAYLOR

## **AUDIT COMMITTEE**

MICHAEL A. MEIGHEN, Q.C. J. DEAN MUNCASTER J. ALLYN TAYLOR PATRICK O. G. WRIGHT

## **OFFICERS**

M. C. G. MEIGHEN, O.B.E. Chairman

E. LOUISE MORGAN
Vice Chairman and Secretary
WARD C. PITFIELD
President
MICHAEL A. MEIGHEN, Q.C.
Vice President
MILAN NASTICH
Vice President
MICHAEL A. SMEDLEY

Vice President FREDERICK L. MILNE, C.A.

## Treasurer

**AUDITORS** 

HILBORN ELLIS GRANT Toronto

## REGISTRAR AND TRANSFER AGENT

MONTREAL TRUST COMPANY Toronto and Winnipeg

## OFFICE OF COMPANY

110 YONGE STREET, SUITE 1702, Toronto M5C 1T4 (Telephone 416-366-2931)

HOWARD ROSS LIBRARY
BE MANAGEMENT
MAR 17 1989
MCGILL UNIVERSITY



## TO THE SHAREHOLDERS

The Directors of your Company are pleased to present the Annual Report for the year ended December 31, 1988 consisting of the audited statements, the portfolio of investments, and a five year statistical record of assets, earnings and dividends.

The Balance Sheet shows that the total assets of the Company at December 31, 1988 amounted to \$257,102,978 at market value. From this amount is deducted total accrued liabilities and deferred income taxes and costs under the issuer bid referred to in notes 2 and 3, which leaves a net value of \$240,889,555. Based on 3.833.564 common shares outstanding at December 31, 1988 each common share had an apparent liquidating value of approximately \$62.84, compared to \$60.64 for 1987. The \$16.140.045 in deferred income taxes that was deducted from assets in calculating equity value per share continues to work for the benefit of the shareholders.

The Statement of Income shows that your Company, after paying all expenses had a net income for the year of \$8,380,270 or \$2.18 per share from dividends and interest earned on short-term investments, compared to \$1.92 per share in 1987.

The liquid reserves set up during the severe decline in markets in the 1987 final quarter were put to work in short term instruments often giving above average net yield and contributing to the highest net earnings on record.

Successful emphasis on income also assisted your Directors toward distribution of higher dividends on the common shares, amounting to \$2.00 compared to \$1.80 in 1987.

During the year, the Managers moved toward accumulation of larger portfolio holdings in a programme of investment that should be evident in the period ahead. Your Company's experience in past years has shown that this strategy could be of major benefit to the Company and its shareholders.

Several appointments were made during the past year.

E. Louise Morgan, Director and Secretary of the Corporation was elected Vice Chairman, filling the vacancy caused by the death of Alex. E. Barron in 1987.

W. Darcy McKeough well known in business and public life was elected to the Board of Directors of your Company on February 16, 1988.

Michael A. Smedley was elected a Vice President on February 16, 1988. He was appointed General Manager of the Management Company on January 14, 1988 and in that capacity brings wide experience in Canadian and international markets.

A long and satisfactory relationship with The Canada Trust Company as transfer agent, registrar and dividend disbursing agent for your Company was terminated on November 10, 1988, when Canada Trust decided to discontinue that phase of corporate trust business. Your Directors were pleased to appoint Montreal Trust who had acquired the operations from The Canada Trust Company.

We express our appreciation to the staff of the Management Company for their loyal efforts during a year in which new skills and services were required.

Submitted on behalf of the Board

An. C. G. meighen

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Chairman of the Board

President

TORONTO, February 13, 1989

## FIVE YEAR PERFORMANCE SUMMARY

Net assets		\$233,104,000 60.64	\$255,695,000 66.52	\$243,821,000 63.24	\$204,431,000 53.10
Net earnings Per common share	8,380,000	7,367,000	8,173,000	8,251,000	6,816,000
	2.18	1.92	2.13	2.14	1.77
Dividends paid Per common share	2.00	1.80	1.80	1.70	1.60
Market value of common share High Low	42.00	56.50	59.50	48.13	38.50
	38.00	35.00	46.00	36.00	33.00

## AUDITORS' REPORT

TO THE SHAREHOLDERS OF CANADIAN GENERAL INVESTMENTS LIMITED

We have examined the balance sheet of Canadian General Investments Limited as at December 31, 1988 and the statements of income, retained earnings, unrealized gain on investments and changes in net assets for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these financial statements present fairly the financial position of the company as at December 31, 1988 and the results of its operations and the changes in its net assets for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Jen Ellis Gr. J

HILBORN ELLIS GRANT Chartered Accountants

Toronto, Ontario January 31, 1989

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## **BALANCE SHEET**

		December 31
ASSETS	1988	1987
Investments	0000 544 503	¢202 507 210
Securities having a quoted market value	\$229,741,703	\$202,597,210 7,483,138
Securities not having a quoted market value	8,417,474	
	238,159,177	210,080,348
(Cost as at December 31, 1988 – \$174,426,307 December 31, 1987 – \$153,266,855)		
Short-term investments, at cost plus accrued interest	13,597,920	32,888,168
Dividends receivable	48,834	87,394
Amount receivable on securities sold	2,995,250	
Income taxes recoverable	1,924,987	2,039,430
Cash	18,563	3,771
Note receivable	358,247	
	\$257,102,978	\$246,402,671
LIABILITIES Accounts payable and accrued liabilities	\$ 73,378 	933,530
Deferred income taxes (note 2)	16,140,045	12,222,697
SHAREHOLDERS' EQUITY Capital Stock (note 3) Authorized 4,000,000 common shares Issued and outstanding 3,833,564 (1987 – 3,843,764) common shares Unrealized gain on investments Retained earnings.	36,249,545 47,592,826 157,047,184 240,889,555 \$257,102,978	36,345,995 44,590,798 152,167,126 233,103,919 \$246,402,671

Approved on behalf of the Board:

Director

Director

Director

## STATEMENT OF INCOME

	Year ended December			December 31
Income		1988		1987
Dividends	\$	8,620,447 1,759,362 (10,856)	\$	8,587,724 1,102,307 (470,211)
		10,368,953		9,219,820
Expenses  Management fees (note 4)  Directors' and officers' fees  Miscellaneous		1,226,630 29,950 113,368		1,402,115 21,200 216,321
		1,369,948	-	1,639,636
Income before income taxes and minority interest. Income taxes (note 2)		8,999,005 618,735		7,580,184 212,959
Income before minority interest		8,380,270 —		7,367,225 291
Net income for year	\$	8,380,270	\$	7,366,934
Net income for year per common share	_	\$2.18	_	\$1.92

## STATEMENT OF RETAINED EARNINGS

	Year ended Decembe	
	1988	1987
Balance, beginning of year	\$152,167,126	\$135,975,015
Net income for year	8,380,270	7,366,934
Dividends paid on common shares	(7,681,128)	(6,918,739)
	152,866,268	136,423,210
Excess of cash consideration paid over stated value of common shares purchased under issuer bid	(307,960)	_
Gain on disposition of investments	4,488,876	15,743,916
Balance, end of year	\$157,047,184	\$152,167,126
Dividends paid per common share: In cash or common shares	\$2.00	\$1.80

## STATEMENT OF UNREALIZED GAIN ON INVESTMENTS

	Year ended December 3		
	1988	1987	
Balance, beginning of year	\$ 44,590,798	\$ 83,373,762	
Increase (decrease) during year(Increase) reduction in provision for deferred	6,919,376	(51,320,405)	
income taxes (note 2)	(3,917,348)	12,506,246 31,195	
	3,002,028	(38,782,964)	
Balance, end of year	\$ 47,592,826	\$ 44,590,798	

## STATEMENT OF CHANGES IN NET ASSETS

	Year ended December	
	1988	1987
Net assets, beginning of year	\$233,103,919	\$255,694,772
Net income for year	8,380,270	7,366,934
Gain on disposition of investments	4,488,876	15,743,916
Increase in unrealized gain on investments	3,002,028	_
	248,975,093	278,805,622
Deduct:		
Decrease in unrealized gain on investments	_	38,782,964
Common shares purchased under issuer bid	404,410	_
Dividends paid	7,681,128	6,918,739
	8,085,538	45,701,703
Net assets, end of year	\$240,889,555	\$233,103,919
Apparent liquidating value per common share:		
Beginning of year	\$60.64	\$66.52
End of year	\$62.84	\$60.64

## SCHEDULE OF GAIN ON DISPOSITION OF INVESTMENTS

	Year ended December	
	1988	1987
Cost of investments, beginning of year	\$153,266,855 79,532,803	\$154,325,626 98,175,698
Deduct: Cost of investments, end of year	232,799,658 174,426,307	252,501,324 153,266,855
Cost of investments disposed during year	58,373,351 62,173,641	99,234,469 120,432,757
Gain on disposition of investments before income taxes and minority interest	3,800,290 (688,586	21,198,288 5,433,377
Gain on disposition of investments before minority interest  Minority interest	4,488,876	15,764,911 20,995
Gain on disposition of investments	\$ 4,488,876	\$ 15,743,916

### NOTES TO FINANCIAL STATEMENTS

December 31, 1988

#### 1. SIGNIFICANT ACCOUNTING POLICIES

#### a) Valuation of Investments

Market values of quoted securities are based on the latest bid price reported by the principal securities exchange on which the issue was traded on December 31. Securities not having a quoted market value have been included at values determined by the directors based principally on the underlying value of the assets represented by these securities.

#### b) Investment Transactions

Investment transactions are recorded on the trade date, i.e., the date the order to buy or sell is executed.

#### c) Dividend Income

Dividend income is recorded on the date the dividend is payable by the issuing company.

In certain circumstances, the company considers special dividends to be a return of capital and accordingly records the dividends as a reduction of

the cost of the related securities. This treatment is applied where a special dividend is larger than the annual dividend of the issuing company and effects a substantial reduction in the share price.

## d) Foreign Exchange

Assets and liabilities denoted in foreign currencies are translated into Canadian dollars at year-end rates. Income, expenses and gain or loss on disposition of investments are calculated at the exchange rate in effect on the date of the transaction.

#### e) Deferred Income Taxes

Provision has been made in the accounts for deferred income taxes on taxable unrealized gains. Such gains are determined as the difference between market value of the investments and the adjusted cost base for income tax purposes.

#### 2. TAXATION

The company is subject to income tax as a public corporation and accordingly taxable dividends received from "taxable Canadian corporations", as defined by the Income Tax Act, are excluded from taxable income.

The company's provision for income taxes is made up as follows:

Statement of Income	1988	1987
Provision for income taxes based on combined Canadian federal and provincial income tax rate Increase (decrease) in taxes resulting from: Dividends treated as return of capital	\$4,312,300	\$3,949,300
for accounting purposes	2,033,700	132,900
Tax free dividends Other	(5,729,400) 2,135	(3,861,300) (7,941)
Actual provision for income taxes	\$ 618,735	\$ 212,959
Schedule of Gain on Disposition of Investments		
Provision for income taxes based on combined Canadian federal and provincial income tax rate Increase (decrease) in taxes resulting from:	\$1,821,100	\$11,044,300
Non-taxable portion of capital gains or losses	(757,000)	(5,522,100)
V-Day protected portion of capital gains	(255,100)	(33,600)
for accounting purposes	(1,550,400)	(57,800)
Other	52,814	2,577
Actual provision for income taxes	\$ (688,586)	\$ 5,433,377

#### Statement of Unrealized Gain on Investments

As a result of changes to the Income Tax Act, the taxable portion of capital gains has increased from one half to two thirds effective July 1, 1988. The provision for deferred income taxes takes into account the increase in the taxable portion of capital gains on the entire portfolio of investments.

#### 3. CAPITAL STOCK

In 1988 the company gave notice of its intention to make an issuer bid, effective June 16, 1988 to June 15, 1989, to purchase through the Toronto Stock Exchange its issued and outstanding common shares to a maximum of 192,189 common shares. The purchases are not to exceed:

a) in any thirty day period 2% of the common shares outstanding on the first day of the issuer bid; and

b) over a twelve month period 5% of the common shares of the corporation that were issued and outstanding on the first day of the issuer bid.

Common shares so purchased will not be cancelled but will be restored to the status of authorized but unissued shares.

During the year the company purchased 10,200 common shares under the issuer bid for cash consideration of \$404,410. The excess of cash consideration over the book value of these shares totalling \$307,960 was charged to retained earnings.

The issued and outstanding common shares at December 31, 1988 are summarized as follows:

	Number of Shares	Amount
Balance, beginning of year	3,843,764	\$36,345,995
Deduct: common shares purchased under		
issuer bid	10,200	96,450
Balance, end of year	3,833,564	\$36,249,545

#### 4. RELATED PARTY TRANSACTIONS

Management fees are paid to a related corporation for services received in connection with the administration of the company's financial accounts and investment portfolio.

## 5. SUBSEQUENT EVENT

From January 1, 1989 to January 31, 1989 an additional 32,060 shares were purchased under the issuer bid (note 3) for cash consideration of \$1,281,737.

## PORTFOLIO OF INVESTMENTS as at December 31, 1988

IORII	OLIO OI INVESTMENTS as at De	cember 31, 1988				
No. of Shares	Total Market Value \$	% of Portfolio	No. of Shares		Total Market Value \$	% of Portfolio
550,000	BEVERAGES 40,287,500 The Seagram Company Ltd.40,287,500	16.0		Empire Company Limited 'A' Helix Investments		
200,000	BUSINESSFORMS 6,100,000 Moore Corporation Limited 6,100,000	2.4		Limited		
	COMMUNICATIONS       24,866,409         BCE Inc.       5,587,500         Cable and Wireless PLC       1,568,019	9.9	50,000	Limited 'C' prefd The Laurentian Group Corporation \$1.875 prefd		
	International Thomson Organisation Limited 4,537,500			FORESTPRODUCTS	14,310,600	5.7
	Key Publishers Company Ltd 1,648,390		165,600 700,000	Donohue Inc. Fletcher Challenge Canada Limited		
50,000*	Northern Telecom Limited 1,481,250 Rogers Communications Inc. 'B' 3,200,000		60,000	INSURANCE The Great-West Life	1,485,000	0.6
250,000	Thomson Newspapers Limited 'A'		00,000	Assurance Company 'A' prefd	1,485,000	
	ENERGY 31,204,429 (A) OIL & GAS 6,025,001 Imperial Oil Limited 'A' 2,500,000 Onyx Petroleum Exploration Company Ltd. Royalty Certificates 1	12.4	175,000 140,000	MANUFACTURING Hayes-Dana Inc Innopac Inc Kelsey-Hayes Canada Limited Lawson Mardon Group	2,034,375	6.3
80,000* 100,000* 250,000 637,215	Passburg Petroleums Ltd 1,600,000 Poco Petroleums Ltd		130,800 100,000 17,500 2,100	Limited 'A'	2,190,900 1,750,000 17,500 1,583,383	
400,000	Limited       1,487,500         (C) OTHER       5,500,000         TransAlta Utilities       5,500,000         Corporation       5,500,000		125,000	'B' special	11,253,125 6,000,000 3,703,125	4.5
100,000 100,000*	FINANCE 34,813,787 (A) BANKS 24,769,327 Bank of Montreal 'A' prefd. 2,550,000 Canadian Imperial Bank	13.8		MERCHANDISING Scott's Hospitality Inc. 'C'.	<b>5,500,000</b> 2,750,000 2,750,000	2.2
162,161	of Commerce 2,462,500 Continental Bank of Canada 'A' prefd 1,966,202		100,000*	<b>REALESTATE</b> Cambridge Shopping	9,381,250	3.7
200,000* 175,000 250,000	National Bank of Canada 2,300,000 The Royal Bank of Canada . 6,584,375 The Toronto-Dominion			Centres Limited Trizec Corporation Ltd. 'A' ordinary Trizec Corporation Ltd.	2,925,000 2,362,500	
	Bank		125,000	Trizec Corporation Ltd. 'B' ordinary	4,093,750	
600	Limited					

No. of Shares		Total Market Value \$	% of Portfolio	SUMMARY OF PORTFOLIO BY INDUSTRY Value as of	Percent of
	CTEEL	12,664,525	5.0	Dec. 31,1988	Portfolio
210,000* 100,000	CAE Industries Ltd  Dofasco Inc. 'C' prefd  Stelco Inc. 'C' prefd	888,750 5,486,250 3,400,000	5.0	BEVERAGES\$ 40,287,500 FINANCE\$ 34,813,787 ENERGY	16.0 13.8 12.4 9.9
	TRANSPORTATION Laidlaw Transportation Limited 'B' Laidlaw Transportation Limited 'G' pref		2.5	U.S. SECURITIES 19,595,011 MANUFACTURING 15,819,908 FOREST PRODUCTS 14,310,600 STEEL	7.8 6.3 5.7 5.0 4.5
207,187	VENTURE CAPITAL Barrtor International Fund Canadian General Capital Limited 7% prefd Overseas Venture Capital, Ltd	<b>2,901,479</b> 834,170	1.2	REALESTATE       9,381,250         TRANSPORTATION       6,425,000         BUSINESS FORMS       6,100,000         MERCHANDISING       5,500,000         VENTURE CAPITAL       2,901,479         INSURANCE       1,485,000         NOTES &	3.7 2.5 2.4 2.2 1.2 0.6
	MISCELLANEOUS  D.W. Electrochemicals Ltd	<b>54,016</b> 3,000	-	DEBENTURES 1,000,000 OTHER FOREIGN SECURITIES 497,138 MISCELLANEOUS 54,016	0.4
28,540	Inc Interactive Entertainment Inc.pref Interactive Entertainment	15,957 28,540		\$238,159,177 CASH AND SHORT-TERM INVESTMENTS 13,616,483	94.6
210	Inc. prefd	6,519		\$251,775,660	100.0
70,000 50,000 135,000 25,000* 30,000 25,000* 50,000* 30,000 20,000	U.S. SECURITIES Clarcor Collective Bancorp, Inc Consolidated Papers, Inc. Employers Casualty Company Ford Motor Company General Electric Company J.P. Morgan & Co. Incorporated Nash-Finch Company National City Corporation Ohio Casualty Corporation RJR Nabisco Inc.	615,628 2,057,062 4,266,169 1,501,805 1,596,459 1,032,258 1,475,719	7.8	\$231,773,000	100.0
25,000* 10,000*	Reynolds Metals Company Sotheby's Holdings, Inc University Savings Bank OTHER FOREIGN SECURITIES	1,598,695 239,991 584,325 <b>497,138</b>	0.2		
171,427 \$1,000,000*	Elders IXL Limited	497,138 <b>1,000,000</b>	0.4		
	Ltd. 8.5% Conv. Deb	1,000,000			
*New holdi	ngs in 1988				

