## RETAIL STORES

## TORONTO:

878 Yonge St. - - Phone MI. 9449
940 St. Clair W. - Phone LA. 6111
448 Queen St. E. - Phone EL. 0669
27 Brock Ave. - Phone ME. 5300

## ST. CATHARINES:

306 St. Paul St. - - - Phone 3356

### ST. THOMAS:

378 Talbot St. - - - Phone 1900

## Executive Offices:

330 BAY St. - - - Phone AD. 1164
TORONTO, CANADA



## ANNUAL REPORT

FOR THE YEAR ENDED
APRIL 30, 1944.





Head Office:

NIAGARA FALLS,

PURVIS HALL CANADA.

JAN 18 1946

McGILL UNIVERSITY

## CONSOLIDATED STATEMENT OF EARNINGS AND EARNED SURPLUS OF CHATEAU-GAI WINES LIMITED AND ITS SUBSIDIARY COMPANIES FOR THE YEAR ENDED APRIL 30, 1944

ST	ATEMENT II.
NET EARNINGS FROM THE SALE OF WINE, CIDER AND GRAPE JUICE	
BEFORE PROVIDING FOR THE FOLLOWING DEDUCTIONS -	\$ 118,478.91
Deduct:	
Directors' fees \$ 1,110.00	
Executive officers' salaries and legal fees	
	16,294.17
	\$ 102,184.74
Provision for depreciation	25,425.45
NET PROFIT BEFORE INCOME AND EXCESS PROFITS TAXES	\$ 76,759.29
Deduct:	
Dominion income taxes \$ 14,853.62	
Dominion excess profits taxes	
	33,657.85
NET PROFIT FOR THE YEAR	\$ 43,101.44
EARNED SURPLUS BROUGHT FORWARD FROM PREVIOUS YEAR	73,815.19
EARNED SURPLUS AT APRIL 30, 1944	\$ 116,916.63

## CONSOLIDATED BALANCE SHEET

## OF CHATEAU-GAI WINES LIMITED AND ITS SUBSIDIARY COMPANIES

AT APRIL 30, 1944

STATEMENT I.

A			

AGGE 18		
CURRENT ASSETS		
Cash\$	20,472.50	
Accounts receivable — less reserve	82,921.28	
Stock of wine and supplies as determined and certified by responsible		
officials of the company and valued at the lower of cost or market	707,274.64	
		\$ 810.668.42
DOMINION OF CANADA — Refundable portion of excess profits tax		2,807.77
FIXED ASSETS — Valued on the basis of appraisals by Sterling Appraisal		
Company Limited during March, 1928, with additions at cost \$	015 612 16	
Company Limited during March, 1926, with additions at cost \$	919,013.10	
LESS:		
#####################################		
Reserve for depreciation	465,901.28	
		449.711.88
DEFERRED CHARGES		7,232.19
	-	
		\$1,270,420.26
LIABILITIES		
CURRENT LIABILITIES Trade and sundry creditors \$	43.728.32	
Trade and sundry creditors	25 640 17	
Taxes		0 70 200 40
		\$ 79,368.49
DEFERRED CREDIT — Refundable portion of excess profits tax		2.807.77
DEFERRED CREDIT — Retundable potition of excess profits tax		2,007.77
CAPITAL AND SURPLUS		
Capital Stock		
Authorized		
200,000 shares without nominal or par value		
114,000 shares\$	1.071.327.37	
111,000 33440		
Surplus — Earned		
	11601660	
Balance April 30, 1944 — Statement II.	116,916.63	
		1,188,244.00
A. G. SAMPSON, Director,	STEWN STEWNS	
A. G. SAMPSON, Ditettor.	MEN CONTRACTOR	
C. H. EASSON, Director,		\$1.270.420.26

THE SHAREHOLDERS,

#### CHATEAU-GAI WINES LIMITED:

We have examined the books and accounts of Chateau-Gai Wines Limited and of its subsidiary companies for the year ended April 30, 1944, and report that we have obtained all the information and explanations we have required. In our opinion the above balance sheet is properly drawn up so as to exhibit a true and correct view of the state of the affairs of Chateau-Gai Wines Limited and of its subsidiary companies, as consolidated, at April 30, 1944, according to the best of our information and the explanation given to us and as shown by the books of the companies.

DELOITTE, PLENDER, HASKINS & SELLS,

Auditors.

24 King Street West, Toronto, May 23, 1944.

# CHATEAU-GAI WINES LIMITED

TO THE SHAREHOLDERS:-

Your Directors submit herewith their Annual Report, together with the Consolidated Statement for Chateau-Gai Wines Limited, and its subsidiary companies, certified by your Auditors.

The financial position of your Company shows considerable improvement over last year. The Bank loan of \$99,500.00 has been paid off during the year. The liquid assets of the Company are on a ratio of 10 to 1 against current liabilities, as compared with 5 to 1 for the previous year.

Net profit before Income and Excess Profits Taxes for the year amounted to \$76,759.29, as compared with \$67,457.03 last year; or an increase for the year amounting to \$9,302.26. This is the first full year your Company has operated under the Government curtailing order, and, as a result, the sales have decreased over the previous year. Notwithstanding the decrease in sales, we were able to increase our earnings through economies effected in operating costs.

To appreciate the burden of taxation which your Company has to bear, it is necessary to note that \$334,000.00 has been paid in taxes during the fiscal year. This total is made up of Excise Tax, Sales Tax, Excess Profits Tax, Dominion Income Tax, and Provincial Retail Store Tax. Although this Company, along with other producers, is definitely allied with the Grape Growers and indeed absorbs the greater part of their crop, the industry is classed as non-essential and its difficulties in obtaining labor and supplies are increasing. The labor outlook necessary for the Fall crush is causing your Management great concern at this time.

The absence of imported wines in the domestic market has given the public a better opportunity to appraise and appreciate Canadian wines. Your Company continues to maintain a large stock and variety of well-aged wines in its cellars. We therefore look to the future with considerable optimism as to our ability to maintain and improve our position in the post-war days.

Your Directors have decided to declare a dividend of twenty-five cents per share

payable to shareholders of record June 6th, 1944, payable June 12th, 1944.

Notwithstanding the large number of our employees who have joined the various military services, our depleted staff have continued to render loyal service to the Company, and your Directors wish to thank them for the efficient manner in which they have discharged their duties.

Submitted on behalf of the Board of Directors.

A. G. SAMPSON, President.

330 Bay Street, Toronto, Ontario. May 31st, 1944.