#### Trustees

A. Blaikie Purvis, *Chairman*, President, Calvin Bullock, Ltd., Montreal

Thomas C. Camp, Q.C. Partner, McMaster Meighen

Chandler B. Converse President, Calvin Bullock, Ltd., New York

Carl J. S. MacCallum
Executive Vice-President, Investments,
Calvin Bullock, Ltd., Montreal

J. D. H. Mackenzie President, Elgistan Management Limited

# Manager

Calvin Bullock Investment Advisers Ltd. 630 Dorchester Boulevard West Montreal

#### Custodian

Royal Trust Corporation of Canada Royal Trust Tower, Toronto-Dominion Centre Toronto

# Transfer Agent and Registrar

Royal Trust Corporation of Canada 700 The Dome Tower, Oxford Square Calgary

Royal Trust Corporation of Canada Royal Trust Tower, Toronto-Dominion Centre Toronto

The Royal Trust Company 630 Dorchester Boulevard West Montreal

# Principal Distributor

Calvin Bullock, Ltd. 630 Dorchester Boulevard West Montreal



# Annual Report 1980



Supervised by: CALVIN BULLOCK INVESTMENT ADVISERS LTD.

### TO THE UNITHOLDERS:

Your Board of Trustees met on December 22 and declared the final distribution for 1980 consisting of 1.1¢ from income and 53.2¢ from realized capital gains. Total distributions for the year amounted to 67.5¢, of which 9.3¢ was income and 58.2¢ capital gains.

The year-end price per Banner Fund unit, after deducting the distribution, was \$7.36 compared to \$4.95 at the end of 1979. The 1980 total return to unitholders was 62.6%. During the year the U.S. Dow Jones Industrial Average rose by 14.9%. The broader based Standard and Poor 500 Index climbed 27.7% in 1980.

Last year was characterized by negative real economic growth and elevated rates of inflation. There were wide fluctuations in fiscal and monetary policy resulting in tremendous swings in interest rates. The Prime Rate started 1980 at 15%, moved to 20% by March then declined to 11% in July and then peaked at 21½% in early December. Despite these adverse conditions the stock market performed well during 1980. The Dow Jones Industrial Average opened the year at 833.1, then declined to a low of 759.9 in March and finally pushed through 1000 eight months later.

As we enter 1981 the big question is whether or not the economy is continuing to recover or is getting ready to plunge again. Indications are that interest rates have peaked, but any rapid decline may be precluded by high inflation rates. With credit continuing to be squeezed the result will be sluggish economic growth in the first half of 1981 and a slower recovery in corporate profits.

Internationally, the Polish crisis, Iraq-Iran, the hostages and OPEC oil price increases and production cutbacks illustrate the current fragile global environment.

The new Reagan administration, however, should have a positive impact on U.S. markets in 1981. The realization that the private sector must be stimulated and encouraged to grow, and that increasing productivity through fiscal incentives is vital, are important changes. The current resiliency of the U.S. equity market appears to be based on a willingness by investors to discount current economic problems and take a longer term view of the new administration's chances of success to revive the economy and reindustrialize the United States.

We view 1981 as a year of shifting economic and political priorities. This context of change should offer excellent investment opportunities in defense-related industries, technology, oil service, domestic oil and gas producers, and companies engaged in energy conservation.

We thank you for having invested in Banner Fund. Your management will continue its effort to provide you with superior results within the objectives set out for the Fund.

On behalf of the Board of Trustees



# BANNER FUND STATEMENT OF INVESTMENTS

As at December 31, 1980

N	lumber of	Average	Market	% of Net
	Shares	Cost	Value	Assets
COMMON STOCKS				
Electronics				
Apple Computer, Inc	. 550	\$ 14,476	\$ 22,397	0.43%
Epsco Incorporated	. 5,000	94.736	76,073	1.48
Storage Technology				
Corporation	4,000	87,085	107,994	2.10
		196,297	206.464	4.01
Missellansous				
Miscellaneous  Numex Corporation	. 10.000	77.037	73.090	1.42
Oregon Metallurgical	. 10,000	17.037	73,030	1.42
Corporation	4.000	159.540	325,771	6.32
Quadrex Corporation		192.366	287.884	5.59
Technicolor, Inc.		156,701	143,569	2.79
Tracor Inc		224,968	222,252	4.31
11001, 110.	. 0,000	810,612	1,052,566	20.43
		010,012	1,032,300	20.43
Natural Gas Pipelines	1211215131			
Valero Energy Corporation	. 5,000	91,032	231,202	4.49
Offshore Drilling				
Global Marine Inc	4,000	111,963	343,670	6.67
Reading & Bates Corp	4,500	171,229	285.944	5.55
		283,192	629.614	12.22
Oil				
The Broken Hill Proprietary Co	0			
Ltd. (A.D.R.)		100.695	116.347	2.26
Felmont Oil Corporation		139.757	429,588	8.34
Kaneb Services, Inc		122,397	202,861	3.94
Kerr-McGee Corporation		259,025	282.812	5.49
Kirby Exploration Company		145,031	329.351	6.39
Natomas Company	5.000	143,988	219.269	4.26
		910.893	1.580.228	30.68
Oil Well Equipment and Servi	202			
Dreco Energy Services Ltd.		164,193	157.366	3.05
Quanex Corporation		235.209	234.185	4.55
Petroleum Equipment Tools C		145,709	196.894	3.82
Trico Industries, Inc		139.945	266.703	5.18
Tucker Drilling Company, Inc.		129,201	141,704	2.75
. Janes Simily Company, me		814.257	996.852	19.35
TOTAL PORTFOLIO		\$3,106,283	4.696.926	91.18
TOTAL PORTFOLIO	• •	φο, 100,203	9,050,520	31.10
CASH AND OTHER ASSETS				
— NET			454.204	8.82
TOTAL NET ASSETS			\$5,151,130	100.00%

## BANNER FUND STATEMENT OF NET ASSETS

As at December 31, 1980

	1980	1979
ASSETS		
Investments at market value (average cost 1980 - \$3,106,283; 1979 - \$3,121,812)  Cash on deposit, demand  Receivable in respect of securities sold Interest accrued and dividends receivable Due by subscriber to capital units	994,515 5,287 12,133 13,582	\$3,005,648 603,332 — 14,167 —
	5,722,443	3,623,147
LIABILITIES Payable in respect of securities purchased Management and trustee's compensation payable United States withholding tax Distribution payable	23,010 1,359	 16,525 1,817 84,438
	571,313	102,780
NET ASSETS AT MARKET VALUE, REPRESENTING UNITHOLDER'S EQUITY	\$5,151,130	\$3,520.367

Approved by the Board of Trustees:

Machuzui Trustee

# AUDITORS' REPORT

#### To the Unitholders of Banner Fund:

We have examined the statements of net assets and of investments of Banner Fund as at December 31, 1980 and the statements of income, of undistributed income, of changes in net assets and of changes in investments for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these financial statements present fairly the financial position of Banner Fund and its investment portfolio as at December 31, 1980 and the results of its operations and the changes in its net assets and in its investments for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Toronto, Ontario January 8, 1981

Deloitte Haskins & Sells Chartered Accountants 4. Management fees and other expenses, excluding taxes, expressed as a percentage of average net assets (determined on the basis of the average of the net assets at the end of each month in the relevant financial year) are as follows:

	1980	1979
Average net assets	\$4.265,125	\$3.687,493
Management fees and other expenses	\$ 75.195	\$ 67.208
Management expense ratio	1.76%	1.82%

Total commissions paid to dealers in connection with portfolio transactions for the year ended December 31, 1980 amounted to U.S. \$57,945.

A Statement of Portfolio Transactions for the fiscal year ended December 31, 1980 will be provided without charge, by writing to:

Banner Fund 630 Dorchester Boulevard West Suite 2960 Montreal, Quebec H3B 1X1

#### BANNER FUND NOTES TO THE FINANCIAL STATEMENTS

as at December 31, 1980

#### 1. SIGNIFICANT ACCOUNTING POLICIES

#### Investments

Investments are recorded at market value established by the published last sales prices on national securities exchanges at the year end, or in the absence of recorded sales, at the average of available closing bid and asked prices on such exchanges or over-the-counter.

Investment transactions are accounted for on the trade date, and realized gains and losses resulting from such transactions are calculated on an average cost basis.

#### Income recognition

Dividend income is recorded on the ex-dividend date and interest income is recorded on the accrual basis.

#### Foreign exchange

Foreign currency amounts are expressed in Canadian dollars on the following basis:

Market value of investments, other assets and liabilities — at the rate of exchange prevailing at the year end.

Purchases and sales of investments — at the average rate of exchange for the semi-monthly period in which the transaction took place.

Income — at the cumulative average rate of exchange for the quarter in which the transaction took place.

#### Income taxes

The Fund is classified as a "Mutual Fund Trust" for income tax purposes. Accordingly, no income taxes are payable as it is the policy of the Fund to distribute its income to its Unitholders.

#### 2. UNITS OUTSTANDING

The number of units issued and redeemed is as follows:

	1980	1979
Outstanding at beginning of year	711,255.460	725,499.459
Issued For cash As reinvested distribution		27,928.738 17.641.012
Redeemed		(59,813.749)
Outstanding at end of year	699,868.803	711,255.460

3. Calvin Bullock Investment Advisers Ltd. is the fund manager and provides investment management, advisor and administration services and pays substantially all expenses of the Fund. In consideration for such services, the Management agreement provides that the Manager is entitled to receive quarterly, on the last day of March, June, September and December in each year, a fee based on the average market value of the Fund's net assets during each such calendar quarter and calculated as follows:

Up to \$1 million       .5000       2.00         \$1 million up to \$3 million       .4375       1.75         \$3 million up to \$5 million       .3750       1.50         \$5 million up to \$10 million       .3125       1.25         \$10 million up to \$100 million       .2500       1.00         \$100 million and over       .1875       0.75	Net Assets of the Fund	Quarterly	Equivalent Annual %
\$3 million up to \$5 million       .3750       1.50         \$5 million up to \$10 million       .3125       1.25         \$10 million up to \$100 million       .2500       1.00	Up to \$1 million	.5000	2.00
\$5 million up to \$10 million       .3125       1.25         \$10 million up to \$100 million       .2500       1.00	\$1 million up to \$3 million	.4375	1.75
\$10 million up to \$100 million	\$3 million up to \$5 million	.3750	1.50
¥10 1111111 OF 10 ¥100	\$5 million up to \$10 million	.3125	1.25
\$100 million and over	\$10 million up to \$100 million	.2500	1.00
	\$100 million and over	.1875	0.75

# STATEMENT OF INCOME Year ended December 31, 1980

INCOME

Dividends

Interest

**EXPENSES** 

TAXES

from sales of securities

during the year

average number of units outstanding

INVESTMENTS AT AVERAGE COST

AT BEGINNING OF YEAR

COST OF SECURITIES SOLD

AT END OF YEAR

DEDUCT:

ADD: Cost of securities purchased

Proceeds from sales of securities

Less: Profit from sales of securities

INVESTMENTS AT AVERAGE COST

BANNER FUND

1980	1979
\$102,829 53,129	\$161.824 62,038
155.958	223,862

Management fees 73 195 2.000 Trustee's compensation 75.195

INCOME BEFORE WITHHOLDING

UNITED STATES WITHHOLDING TAXES PAID AND PROVIDED FOR

STATEMENT OF CHANGES IN INVESTMENTS Year ended December 31, 1980

NET INCOME, exclusive of profit or loss

15.424 \$ 65,339

\$0.0932

1980

\$3 121.812

5.982,608

9.104,420

6 404 928

5.998,137

\$3,106,283

406.791

80.763

NET INCOME PER UNIT, based on the

\$132,337 \$0.1770

24.317

1979

\$3.582.661

3,965,869

7.548,530

4 476 393

4,426,718

\$3,121,812

49.675

65 208

67.208

156.654

2.000

Distributions to unitholders

INCREASE (DECREASE) FOR THE YEAR end of year

> At end of year At beginning of year

> > securities

of units

NET ASSET VALUE REPRESENTING

UNITHOLDERS' EQUITY

Realized profits from sales of

BALANCE AT BEGINNING OF YEAR

NET INCOME AS PER STATEMENT OF INCOME .....

INCOME EQUALIZATION DEBITS,

PROFIT FROM SALES OF

SECURITIES .....

NET .......

DISTRIBUTIONS TO UNITHOLDERS

BALANCE AT END OF YEAR ......

DISTRIBUTION OUT OF Net investment income

NET ASSETS AT MARKET VALUE. representing unitholders' equity -

STATEMENT OF UNDISTRIBUTED INCOME Year ended December 31, 1980

1.630.763 \$5,151,130

BANNER FUND STATEMENT OF CHANGES IN NET ASSETS

Year ended December 31, 1980

NET ASSETS AT MARKET VALUE.

representing unitholders' equity -

ADD (DEDUCT) CHANGES DURING

Increase in unrealized appreciation

Increase in unrealized gain (loss) on

Proceeds from subscriptions to units

re-investment of distributions

Consideration paid on redemption

Realized profits from sales of

beginning of year

YEAR

Net income

securities

of securities

foreign exchange

Consideration attached to

1980

\$3.520.367

65 339

406 791

1.706.807

20.465 679,422

86.611

(863 839)

(470.833)

\$7,3601

\$4.9495

\$0.0928

\$0.5819

1980

65.339

(1,297)

406,791

470.833

470.833

S

1979

\$3.575.568

132 337

49 675

42 167

(32.945)

140.932

87.251

(294 436)

(180.182)

(55.201)

Per Unit \$0.0698

\$3,520,367

\$4.9495

\$4.9284 \$0.1764

1979

132,337

(1,830)

49,675

180.182

180.182