





## **Directors & Officers**

Senator Andrew Thompson Chairman of the Board & Director

Louis Bregman President & Director

Elvio Del Zotto Secretary & Director

Kenneth Silverberg Vice-President, Marketing

Harvey Fruitman
Director

Leo Del Zotto Director

AUDITORS Clarkson, Gordon & Co.

LAWYERS
Del Zotto, Zorzi, Applebaum

TRANSFER AGENTS
Crown Trust Company, Toronto,

HEAD OFFICE 67 Walker Ave., Toronto, Ont. M4V 1G4

## President's Report

The Corporation is pleased with the progress made, notwithstanding, that during the year 1973 it suffered a serious setback in regard to long term plans. This was due to the increased costs of ingredients which caused the unexpected loss in net income. At this time costs seem to have stabilized and it would appear that if the marketplace remains stable as well, during 1974, the corporation will show an improvement.

June 24, 1974

LOUIS BREGMAN President

and its subsidiary companies (Incorporated under the laws of Ontario)

## Consolidated Balance Sheet

DECEMBER 29, 1973 (with comparative figures for 1972)

## Assets

	December 29 1973	December 30, 1972
Current:		
Cash and short-term deposits	\$ 205,213	\$ 19,865
Accounts receivable (note 5)	1,181,220	1,191,220
Inventories, at lower of cost and net realizable value —		
Raw materials and supplies	446,187	409,352
Finished goods and materials in process	135,277	114,786
Prepaid expenses	22,005	31,334
Current portion of mortgages receivable	30,069	
Total current assets	2,039,971	1,766,557
Mortgages receivable and sundry investments	414,612	53,201
Less current portion due within a year	30,069	
	384,543	53,201
Land, buildings, equipment and leasehold interests (note 4)	4,106,319	4,957,753
Goodwill (note 2)	2,038,396	2,038,396
	\$8,569,229	\$8,815,907

On behalf of the Board:

Director

Director

## Liabilities and Shareholders' Equity

Liabilities and Shareholders Equity	December 29, 1973	December 30, 1972
Current:  Bank loan (secured)	\$ 310,000 1,650,557 4,701 156,529 118,962 700,000	\$ 860,000 1,601,967 1,952,867 160,862 249,862
Total current liabilities	2,940,749	4,825,558
Term bank loan (note 5)	3,947,000 700,000 3,247,000	
Deferred income taxes		246,551
Shareholders' equity (note 5):  Share capital —  First preference shares  Second preference shares  Common shares	120,050 193,350 1,219,700	317,950 637,400 1,219,700
Contributed surplus	1,533,100 307,151 541,229	2,175,050 242,378 1,326,370
Total shareholders' equity	2,381,480	3,743,798
	\$8,569,229	\$8,815,907

(See accompanying notes)

and its subsidiary companies

# Consolidated Statement of Income, Retained Earnings and Contributed Surplus

FOR THE YEAR ENDED DECEMBER 29, 1973 (with comparative figures for 1972)

	1973 (52 weeks)	1972 (53 weeks)
INCOME	(32 weeks)	(33 weeks)
Sales	\$21,518,819	\$22,383,518
Income from operations before the undernoted items	\$ 366,496	\$ 724,547
Deduct: Provision for depreciation and amortization Interest on term bank loan	557,214 313,947	681,871
	871,161	681,871
Income (loss) before income taxes and extraordinary items Income taxes (recovered)	(504,665) (196,836)	42,676 20,500
Income (loss) before extraordinary items	(307,829)	22,176
Extraordinary items: Net gain on disposals (note 3) Income taxes recovered by the application of prior year's losses	86,394 13,265 99,659	
Net income (loss) for the year	\$ (208,170)	\$ 22,176
RETAINED EARNINGS		
Balance, beginning of the year  Net income (loss) for the year	\$ 1,326,370 (208,170)	\$ 4,410,531 22,176
	1,118,200	4,432,707
Dividends: First preference shares — \$3.00 a share Second convertible preference shares — \$3.00 a share Common shares — \$0.75 a share	7,425 11,795 557,751	19,077 41,183 3,046,077
	576,971	3,106,337
Balance, end of the year	\$ 541,229	\$ 1,326,370
CONTRIBUTED SURPLUS		
Balance, beginning of the year  Discount on preference shares purchased for cancellation	\$ 242,378 64,773	\$ 242,378
Balance, end of the year	\$ 307,151	\$ 242,378

and its subsidiary companies

## Consolidated Statement of Source and Application of Funds

FOR THE YEAR ENDED DECEMBER 29, 1973 (with comparative figures for 1972)

	1973	1972
	(52 weeks)	(53 weeks)
Source of funds: From operations —		
Net income (loss) for the year	\$ (208,170)	\$ 22,176
Depreciation and amortization  Deferred income taxes  Gain on sale of fixed assets and leasehold interests	557,214 (246,551) (69,114)	681,871 16,900
Proceeds on disposals (note 3)	33,379 777,337 3,247,000	720,947 27,898 41,795 3,600
	4,057,716	794,240
Application of funds: Acquisition of businesses — Total consideration Less working capital (deficiency) acquired		166,000 10,169
Additions to fixed assets and leasehold interests  Dividends	414,003 576,971 331,342 577,177	155,831 434,576 3,106,337
Increase (decrease) in working capital	1,899,493 2,158,223	3,696,744 (2,902,504)
Deficit, beginning of the year	3,059,001	156,497
Deficit, end of the year	\$ 900,778	\$3,059,001

Clarkson, Gordon & Co. Chartered Accountants

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#### **AUDITORS' REPORT**

To the Shareholders of Canadian Food Products Limited:

We have examined the consolidated balance sheet of Canadian Food Products Limited and its subsidiary companies as at December 29, 1973 and the consolidated statements of income, retained earnings and contributed surplus and source and application of funds for the year then ended. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion these consolidated financial statements present fairly the financial position of the companies as at December 29, 1973 and the results of their operations and the source and application of their funds for the year then ended, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Toronto, Canada, April 30, 1974.

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Chartered Accountants

## Notes to the Consolidated Financial Statements

**DECEMBER 29, 1973** 

#### 1. Financial statement presentation

The consolidated financial statements include the financial position of the company and all its subsidiaries at December 29, 1973 and the results of their operations for the year then ended.

#### 2. Goodwill

Goodwill will be reflected in the books of the company at cost less any future tax savings resulting from the deduction of such goodwill from the taxable income of the company.

It is not the company's intention to amortize the amounts carried in the balance sheet for goodwill unless their value is impaired.

#### 3. Net gain on disposals

During the year the company disposed of part of its restaurant division and bakery operations in Montreal. The gain (net of income taxes recoverable of \$17,280) on the disposal of fixed assets and leasehold interest of \$86,394 has been reflected as an extraordinary item on the attached consolidated statement of income.

#### Fixed assets

Fixed assets at cost, accumulated depreciation and amortization, and depreciation rates applied on a straight-line basis, are as follows:

	1973	1972	Rates of depreciation
Land	2,454,498 6,658,693	\$ 505,929 2,792,056 7,053,958 903,350	$2 \frac{1}{2}\% - 4\%$ 10% - 30% Term of the lease
Less accumulated depreciation and amortization	10,270,937 6,164,618 \$ 4,106,319	11,255,293 6,297,540 \$ 4,957,753	

#### 5. Term bank loan

The term bank loan is secured by a general assignment of book debts and a first floating charge on the undertaking and remaining assets of the companies. This loan is repayable as follows:

1974	1975	1976	1977	1978	
\$700,000	\$950,000	\$1,050,000	\$1,100,000	\$147,000	

## 6. Share capital

Details relating to authorized and issued share capital are as follows:

Authorized less redeemed -

2,401 First, 6% cumulative, voting preference shares of a par value of \$50 redeemable at a 20% premium

3,867 Second, convertible 6% cumulative, voting preference shares of a par value of \$50

1,007,428 Common shares without par value

Issued -

	1973	<u> 1972</u>
2,401 First preference shares (1972 – 6,359) 3,867 Second preference shares (1972 – 12,748)	\$ 120,050 193,350	\$ 317,950 637,400
743,668 Common shares	1,219,700	1,219,700
	\$1,533,100	\$2,175,050

The Second preference shares are convertible at any time into six common shares. During the year ended December 29, 1973, no Second convertible preference shares were converted into Common shares but, 3,958 First preference shares and 8,881 Second preference shares were purchased for \$577,177 cash and cancelled.

#### 7. Lease commitments

The minimum rentals under lease agreements, which extend for more than five years from December 29, 1973, aggregate approximately:

1974 - 1978	\$2,233,400
1979 - 1983	\$ 837,672
1984 - 1987	\$ 136,359

These leases are principally for retail outlets where rent is calculated on a percentage of sales basis.

### 8. Foreign exchange

Current assets and liabilities in U.S. dollars have been translated into Canadian dollars at the approximate rate of exchange December 29, 1973. Long-term debt has been translated at the rates prevailing on the dates the original borrowings. Transaction during the period have been translated at the rate prevailing on the respective dates of the transactions.

## 9. Statutory information

The aggregate direct remuneration paid by the company and its subsidiaries to its directors and senior officers (as defined under The Business Corporations Act, 1970, Ontario) which do not include any member of management, amounted to approximately \$64,000 for the year ended December 29, 1973 (1972 – \$56,000).

### 10. Earnings per share

Earnings for the year per common share, based on the average number of common shares outstanding during the year, after deducting dividends paid on Preference shares, are shown below. The full conversion of all Second Preference shares produces no dilution of earnings.

	B	Based on shares outstanding		
	_	1973	-	1972
Net loss before extraordinary items	*	0.44	"	0.05
Net loss	1	0.51	Ф	0.0)



