

40th ANNUAL REPORT
1956

9 1956

ATLANTA UNIVERSITY

40th Annual Report
of
THE CONFERENCE BOARD

40th
ANNUAL REPORT
OF THE
CONFERENCE BOARD



FOUNDED 1916

1956

NATIONAL INDUSTRIAL CONFERENCE BOARD, INC.
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NATIONAL INDUSTRIAL CONFERENCE BOARD, INC.

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The
NATIONAL INDUSTRIAL CONFERENCE BOARD

is the oldest research and educational institution for cooperative study of the economic and administrative problems of American business by economists and businessmen. It was founded in 1916 by associations representing twelve branches of industry. Its founders believed that the American voluntary competitive economy, founded on private property and individual liberty, is the one best suited to promote enduring human welfare, and that impartial fact finding and education will keep that system sound and healthy. These principles have been the basis of all the activities of THE CONFERENCE BOARD for forty years.

The Board is

Scientific. It assembles, analyzes, tests, explains and disseminates facts on human relations in industry, on business organization and operation, and on the basic structure and development of the national economy.

Educational. It conducts conferences and courses on important economic and industrial management problems. It makes its facilities and publications available, at nominal cost, to governmental departments and agencies, and to colleges. It regularly releases its findings to the press.

Nonprofit. It is not endowed, but is supported principally by voluntary contributions and annual subscriptions from large and small business concerns, labor unions, industrial organizations, libraries and individuals.

Wholly independent. It has never been a branch, affiliate, subsidiary, agency or department of any other organization or group, academic, professional, industrial, commercial or political.

Not a government agency. Although it includes appointed representatives of certain government departments and cooperates with government divisions in scientific work, the Board has no political affiliations and does not engage in legislative or political activity of any kind.

Not a trade association or employers' organization. It does not represent the interests of any particular fields or groups. The results of its research are available to persons and organizations in all branches of industry, trade and finance, to educators and to others in the professions, to labor unions and to all who are interested in its work and contribute to its maintenance.

N.I.C.B. Chronology, 1916-1956

1916 Founded, and offices established in Boston.

1916 Magnus W. Alexander designated as Managing Director.

1916 Frederick P. Fish elected Chairman.

1917 Invited by Council of National Defense to recommend policy on industrial relations. First report, "Workmen's Compensation Acts in the United States: The Legal Phase."

1918 Nominated employer representatives of War Labor Conference Board. Representatives later appointed members of War Labor Board.

1918 First cost of living study.

1919 First wage report, "Wartime Changes in Wages."

1919 Frederick P. Fish, Edwin F. Greene, Leonor F. Loree, and J. W. O'Leary serve on President Wilson's First Industrial Conference.

1920 Offices moved to New York City.

1922 First cost of government study, "Taxation and National Income."

1924 Incorporated as a private, nonprofit institution.

1925 Army and Navy representatives designated Members of the Board.

1926 Admits individual and company subscribers.

1926 Loyall A. Osborne elected Chairman.

1929 Charles Cheney elected Chairman.

1931 Alanson B. Houghton elected Chairman.

1932 Death of President Alexander.

1933 Virgil Jordan elected President.

1934 Howard Heinz elected Chairman.

1936 First labor subscriber, Amalgamated Clothing Workers of America.

1936 John Henry Hammond elected Chairman.

1937 Elon H. Hooker elected Chairman.

1938 E. Kent Hubbard elected Chairman.

1940 David M. Goodrich elected Chairman.

1940 *The Economic Almanac*, 1st edition.

1941 F. W. Lovejoy elected Chairman.

1942 Fred I. Kent elected Chairman.

1943 S. Clay Williams elected Chairman.

1945 Colonel J. F. Drake elected Chairman.

1946 Conference Board Economic Forum organized.

1947 *Road Maps of Industry* distributed on request to high school teachers.

1947 W. Gibson Carey, Jr., elected Chairman.

1948 A. W. Robertson elected Chairman.

1949 John S. Sinclair elected President.

1949 Virgil Jordan elected Chancellor.

1950 Neal Dow Becker elected Chairman.

1952 Seminar on personnel administration organized.

1952 First conference on "Atomic Energy in Industry."

1953 Cola G. Parker elected Chairman.

1954 Canadian Office established.

1955 Langbourne M. Williams elected Chairman.

1956 Neil McElroy elected Chairman.

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PICTURE CREDITS

United Press Associations

360th, 362nd (Philadelphia), 364th, 366th Regular Meetings, 4th Special Conference on Atomic Energy, and 40th Annual Meeting

Affiliated Photo-Conway

John S. Sinclair

Blackstone Studios

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Edwin B. George

Austin S. Igleheart

James L. Madden

Clyde L. Rogers

Thomas G. Spates

Bruce Watson

C. M. White

Business Week

Atomic Energy Course for Management

Langbourne M. Williams

Carlson

Neil McElroy

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Gittings

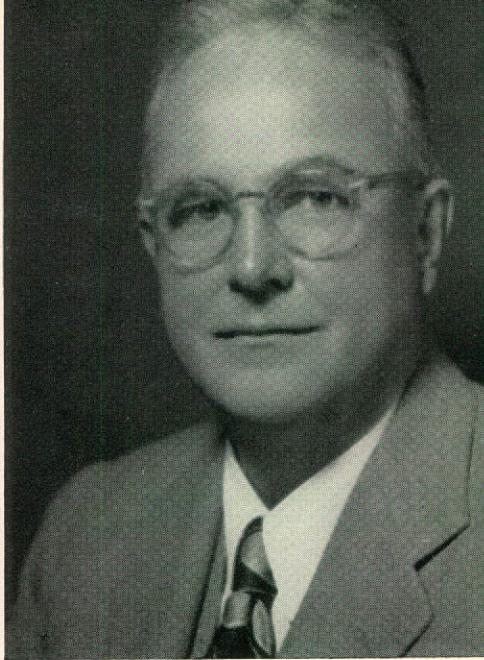
W. W. Overton, Jr.

PART I

*The Conference Board
and
Its Work*



Chairman
NEIL McELROY
President, The Procter & Gamble Company
Cincinnati, Ohio



President
JOHN S. SINCLAIR

P R E S I D E N T ' S R E P O R T

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IN LAST YEAR'S Annual Report, I spoke of some of the changes that have occurred in our economic and social environment since the founding of THE CONFERENCE BOARD in 1916. I then discussed the adjustment of the Board's research, conference, and educational activities to these changes. In this Report, which marks the completion of four decades of Conference Board service, I should like to examine briefly where industry finds itself today and to suggest some of the goals toward which it must strive if it is to play its part in fulfilling the hopes and dreams of our people and in assisting our neighbors abroad toward the realization of their aspirations. Finally, I shall have something to say about how THE CONFERENCE BOARD can help in reaching those goals.

First, where are we now? The answer to this question can be short and emphatic—the American people have attained standards of material well-being, of education, and of health that only



Vice-Chairman

R. G. FOLLIS

chairman of the Board, Standard Oil Company of California, San Francisco, California



Vice-Chairman

W. W. OVERTON, JR.

President, W. W. Overton & Co.
Dallas, Texas

Other Officers of the



Chancellor

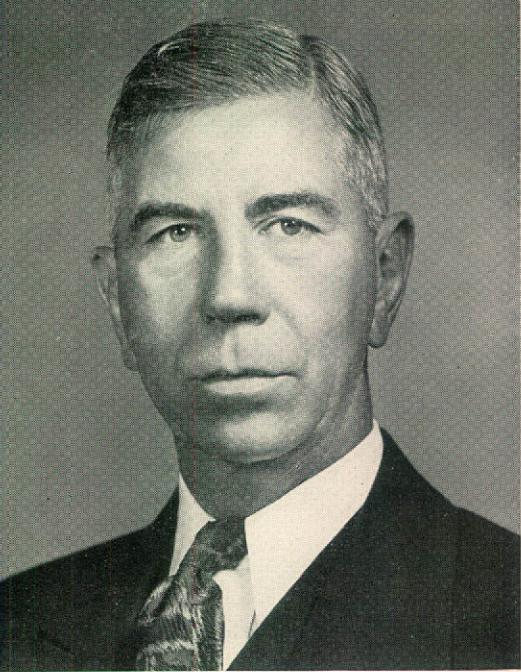
VIRGIL JORDAN



Treasurer

JAMES L. MADDEN

Second Vice-President—Coordination
Metropolitan Life Insurance Company



Vice-Chairman
CHARLES M. WHITE
President, Republic Steel Corporation
Cleveland, Ohio



Vice-Chairman
I. W. WILSON
President, Aluminum Company of America
Pittsburgh, Pa.

National Industrial Conference Board



Vice-President
CLYDE L. ROGERS



Secretary
HERBERT S. BRIGGS

four decades ago would have been considered utterly fantastic. These advances have also occurred in lesser degrees in other parts of the world—but it is significant that the greatest progress has been made in those areas where the economic philosophy most closely approaches the dynamic capitalism of the American economy. This fact suggests that we have developed an essential ingredient—something new and revolutionary—in the effort to lift people out of the slavery and poverty that have characterized so much of human existence in past centuries and to bring them within sight of a way of living that enshrines the worth, the dignity, and the integrity of the individual.

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We Americans should not be too boastful about our accomplishments (as we sometimes tend to be) nor should we view them with any excess of humility. Our forefathers had, in addition to their sterling qualities, a large measure of good fortune. They came to a sparsely settled part of the world, rich in natural resources, with relatively few transportation barriers and possessing a climate that was both salubrious (for living) and stimulating (for working). There were few ingrained customs and practices to impede their progress. Their mother countries in Europe were so busy fighting among themselves or developing other colonies that they paid scant attention to the situation in America, a circumstance that encouraged the development of an independent spirit among an important segment of the American colonists.

Once the American Revolution was won, an American pattern began slowly to emerge. We were able to choose from the most advanced political thinking of the day and were blessed with statesmen of competence and character who laboriously hammered out an American Constitution. This document, which Gladstone called “the most wonderful work ever struck off at a given time by the brain and purpose of man,” had, in the words of a prominent historian, as its unique virtue “the device by which it secured the supremacy of the new federal government without destroying or absorbing the state governments.”

As admirably suited to the economic temper of the times as the Constitution was to the political temper was that great treatise of economic liberalism—“The Wealth of Nations.” Probably no other part of the world was in so advantageous a position to put into practice the theory of “laissez-faire” as was the newly organized United States. Consequently, for the greater part of the nine-

teenth century business operations were considered almost entirely outside of the responsibility of government. This lack of governmental interference provided a climate beneficial to the development, at the turn of the present century, of a strong, self-reliant "American business civilization."

As with any socio-economic development having such exceptional vitality, inequities and imbalances were bound to arise. Thus the period from about 1870 through the nineteen thirties might be characterized as one of increasing government attention to the national economy. The business institution continued to develop, but its growth, in itself, created certain problems that were outside its operations and were both beyond the responsibilities of individual managements and beyond their abilities to solve. These problems were properly in the province of government and could be coped with only through legislation in the fields of commerce, anti-trust, labor, finance, social security and in other areas.

In this same period, however, there was also developing a new concept of the social responsibilities in business itself. Starting with what one economist has termed the "notorious post-Civil War buccaneers," business developed progressively higher "standards of internal integrity, and of responsible management in respect to the other interests concerned."

Today, as a nation, we are also more prosperous than ever before. And, as I said in the foreword to the Board's most recent Annual Chart Book: "Each day it seems that a higher goal of potential achievement is held before the American public. Long-range plans built upon these projections can be found in the top drawer of the desks of American management across the country." More people are at work, under better working conditions, with more leisure, and at higher wages than at any time in the past. More than three out of four of our families have incomes over \$2,500 a year, and more than two out of five have incomes of better than \$5,000. Our national wealth has been estimated at well over a trillion dollars. Even after allowance for the erosion of inflation, our wealth has grown much faster than our population so that over the past four decades our real reproducible wealth, on a per capita basis, has increased almost 50%.

Can we in the decades ahead maintain or even excel the progress of the past? To repeat what I have said elsewhere—"no natural law dictates that future growth must follow simply because most of our growth patterns of the past have been strong. Political,

moral, social, and other institutional and environmental changes can play havoc with the most firmly entrenched trend line.”

As to our future goals, there are a host of economic problems that we shall have to be solving if we are to maintain our progress. From where we stand now, it seems to me that two are of overriding significance. One is the problem of controlling inflation; the other is the problem of establishing mutually beneficial economic relationships with other countries and their peoples. If these two problems can be solved, I believe we can continue to build on firm ground. On the other hand, if either of them is ignored or allowed to drift, it could be that this country is approaching the end of its own Golden Age.

So far as inflation is concerned, we cannot lose sight of the fact that since the late thirties the purchasing power of the dollar has declined by nearly one half. Nor can we be complacent about our present situation. The trillion-plus in national wealth that I mentioned earlier is today accompanied by a total debt estimated at \$650 billion, plus hidden debt commitments of the guaranteed or welfare type that are simply impossible to estimate in dollar terms. There is always the danger of pressure to lighten so large a debt burden by more and still more inflation. Confidence in the soundness of our money has already been weakened in the past two decades; it would be tragic to have that confidence degenerate further.

Of equal importance is the place that the United States is to hold among the nations of the world. If we look far into the future, all of us must recognize that there must develop a much better understanding not only between us and the nations who can be considered our friends and allies, but also between us and the neutralist nations, and even between us and those nations whose totalitarian philosophies are distinctly alien to our own. And, as Erwin Canham pointed out in his recent address at the Board's Fortieth Annual Meeting, there are three stages to communication that can promote this understanding. First, we must think hard and decide what it is we have to communicate. Second, we must articulate it clearly and graphically. Third, we must learn to listen to others. Mr. Canham went on to say:

“The biggest, perhaps the toughest problem of communication which we face is to persuade a significant part of the world that the



At the 40th Anniversary Dinner, John Hay Whitney, Senior Partner, J. H. Whitney & Company, talking with (L. to R.) John S. Sinclair, President, The Conference Board; Dr. Charles F. Kettering, Director, General Motors Corporation; Langbourne M. Williams, Chairman, The Conference Board and President, Freeport Sulphur Company

economic system which we operate offers them, in what they can derive from it, the greatest and best solution of their problems. This is not to assert that any other people could or should operate precisely the same economic or political system that we have. They will operate the kind of system which is suitable to their needs and their aptitudes, and which they are capable of operating.

"Our economy is as much the result of our long historical experience as our policy, but our economic system, adapted to the capacities and the conditions of peoples elsewhere, has within it great liberating universal values for them. From the demonstration which we have been able to make, other peoples can select enough to start them along the road that will ultimately lead to the kind of freedom they are capable of administering, in contrast to the road that inevitably goes over the hill into totalitarianism."

Developments in transportation and communication have changed, and promise to continue to change, the world environment in which we Americans must live. The example of our own American Revolution and the development of Western ideas about the integrity of the individual have made a strong impression on many peoples throughout the world. As civilization has pushed forward its frontiers and educational levels have risen, more and more of these peoples have obtained or are pressing for their own independence.

We must hope that the prediction of the eminent historian Arnold Toynbee will be fulfilled when he said "Our age will be remembered not for its horrifying crimes or its astonishing inven-

tions, but because it is the first age since the dawn of history in which mankind dared to believe it practicable to make the benefits of civilization available to the whole human race."

But we must also realize that while these benefits are being so widely extended, the disparity between the highest and the relatively low living standards of the overwhelming bulk of the world's people is actually increasing. This brings about tremendous problems in the relationships between the peoples of the world—problems that were less frequently brought to the surface when colonialism was a dominant force. Foreign trade and foreign investment are immensely more complicated than they were a few short decades ago.

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American industry is making tremendous efforts to solve these international problems on the economic front, and I believe that it is this private sector that offers real hope for future world understanding. We cannot cajole, bribe, or force others to accept our ways of living. But the American investor abroad can show, and is showing, other nationals the advantages they can derive from the integration of modern dynamic capitalism into their various economies. Beside performance, he is also bringing with him the same sense of community responsibility that he feels in his domestic operations. If, as another speaker at our Fortieth Annual Meeting pointed out, "we can continue and expand this interchange of skills, capital, resources and good will, we may yet be able to attain the kind of economic partnership that will increase the material well-being of all peoples and provide the basis for a lasting peace."

The Role of the Board

In connection with the Board's celebration of its Fortieth Anniversary this year, I had occasion to review some of its earlier Annual Reports. I was struck with the fact that President Magnus Alexander's description of the Board in its Tenth Annual Report, thirty years ago, so exactly describes its activities today. It is a tribute to the soundness of the concept on which the Board was based that we can still say, in Mr. Alexander's words, "The National Industrial Conference Board is an organization in which American industries are associated for the common purpose of promoting the stability and prosperity of industrial America. It is a cooperative effort in which the judgment and experience of the

country's executives are pooled for the common benefit of all industry. The Board is, in fact, industry's own organization for cooperative intellectual endeavor and practical economic planning."

This description of the Board almost exactly parallels my own in last year's report. In other words, the basic principles and essential objectives of the Board's work have not changed. The changes in its work over the three decades have been mainly in the methods and breadth of the dissemination of its findings in the management and economic areas to the younger as well as the senior members of the management team, to the country's educators and clergymen, to the American public, and to management in foreign countries.

Not only has dissemination of the Board's factual findings been broadened, it has also been intensified. This has been done through the expansion of its courses and seminars and through a reorganization of its "Ask The Conference Board" information service.

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The courses and seminars operated by the Board are either staffed by or closely supervised by its Research Specialists, who are full-time members of THE CONFERENCE BOARD's staff. This means that each participant is given the benefit of a carefully planned and progressive curriculum and of the latest research findings of the Board as distinguished from the Round-Table Conferences which present the views of outside specialists and authorities on a wide range of subjects.

The oldest of the Board's seminars is the "Introduction to Personnel Administration," in which a group of not more than fifty executives spend two weeks of intensive study of personnel policies and problems. This course is held four times each year. To date, 486 companies have sent 749 executives to these sessions where the Staff of the Board's Division of Personnel Administration acts as the faculty. The practical benefits from this course are attested by the fact that 23 companies have sent from 5 to 14 of their executives to study the latest developments in personnel management.

Nearly one thousand executives have attended the other three courses recently introduced by the Board. These cover such subjects as Conference Leadership, Organization Planning, and the Atomic Energy Course for Management. In the coming year it is planned to inaugurate another course, a Management Seminar on Company Contributions, and, as research progresses in the future,

the Board plans to organize courses in collective bargaining techniques, and in marketing research.

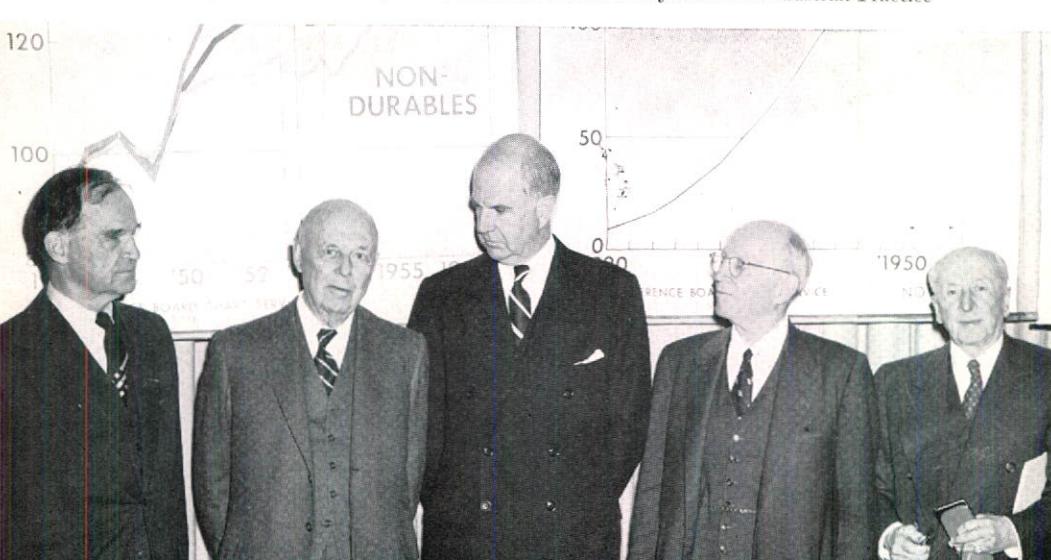
I should emphasize once again that these courses and seminars are in no sense a departure in principle from the work that the Board has been carrying on for four decades. They are merely an extension of its research product from the printed word to the give and take of the seminar method.

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The second area developed by the Board in recent years is the intensification of its information services. Indexes and catalogs of Board publications have been issued during the past year to insure more effective use of its resources by industry and by educators. But for subjects not covered in the Board's publications, it is our hope that every company associated with the Board will feel free to "Ask The Conference Board" whenever a problem arises in the fields of business economics, human relationships, and managerial techniques. During the past year inquiries of this kind totaled 29,414, and these included a large number of personal conferences between Staff Specialists and company executives. In the future we hope that, if our resources permit, this information service can be extended to students, teachers, clergymen and other thought-leaders so that everyone who is interested may more clearly comprehend the facts of our American economic system and the policies and practices followed by American industrial management.

The Board has continued its practice of making its colored weekly charts, *Road Maps of Industry*, available upon request to

Conference Board Councillors and Founders chat with outgoing Chairman Langbourne M. Williams, President, Freeport Sulphur Company. L. to R., Irving S. Olds, Director, United States Steel Corporation; Walter Drew, former General Counsel, National Erectors' Association, and a Founder of the Board; Mr. Williams; Eugene Meyer, Chairman of the Board, *The Washington Post Company*; Dr. John J. Morehead, former President, The Conference Board of Physicians in Industrial Practice

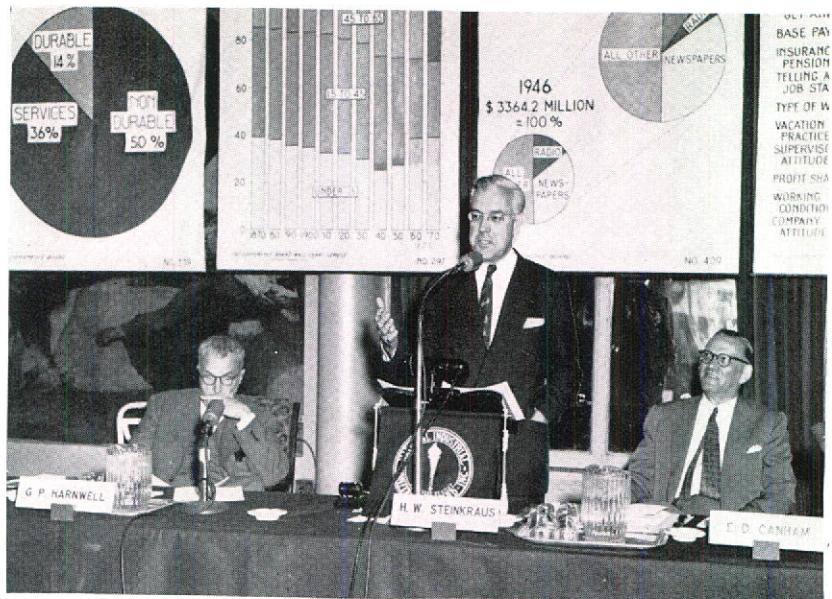


secondary school teachers and to clergymen. Well over one million of these charts have been sent to teachers and over one hundred thousand to clergymen during the past year. To an ever-increasing extent, both college and high school textbooks are making use of charts and facts developed by Conference Board research. Special kits of economic materials are made available to the Summer Workshops that have become so popular among high school teachers, and the Board's publications are offered free upon request to all State Superintendents of Education.

In the college field, the Board's publications are made available to instructors and professors at special educational rates. At the end of the year 192 colleges and universities subscribed a nominal amount each in order to receive all our publications. A second educational catalog was mailed during the year to professors of economics, government, business administration, labor relations and allied courses. It is the Board's intention to extend and intensify, as funds are available, its efforts to bring better understanding of economic facts and business policies to the millions of students who will be the workers, planners, and voters of tomorrow.

While conferences, courses, and educational work are an important part of the Board's activities, its main and basic purpose is, and will remain, as set forth in its certificate of incorporation, "to organize, conduct and maintain scientific research and investigation in the fields of business economics and business management." It is research work that takes the preponderant share of THE CONFERENCE BOARD dollar and the greatest part of the time of the Staff. Research also forms the backbone of its conference, educational and information work. The results of this research are sent to all companies associated with the Board through its published studies in Labor Statistics, Business Economics, Business Policy, and Personnel Policy, and in its monthly periodicals, *The Business Record* and the *Management Record*.

The Board is about to inaugurate a new series entitled *The Conference Recorder*, which will bring to its Associates the best thinking that has developed in its conferences on various important topics of more than transient interest. The first of these will be issued shortly on the subject of corporate donations.



Dr. Erwin D. Canham, Editor, *The Christian Science Monitor*, speaking on "Communication: Essential Ingredient of Dynamic Capitalism," at the 40th Annual Meeting. On the dais are Dr. Gaylord P. Harnwell, President, University of Pennsylvania, and Herman W. Steinkraus, Conference Board Trustee and Chairman of the Board and President, Bridgeport Brass Company

The operations of the Board's Canadian office in Montreal are progressing in a satisfactory way. The Board's Canadian Council (see page 79) has been most helpful in the development of this relatively new activity, which is affording a closer liaison between the business interests of the United States and Canada. Quarterly economic reports on Canada are published in *The Business Record* and a chart book of Canadian activity similar to that published by the Board for the United States will shortly be available to all Associates. The Canadian Staff presently numbers 7 and 139 Canadian companies and organizations are now Subscribing Associates.

The Board's influence is rapidly extending beyond Canada and the United States. Since the war hundreds of foreign businessmen have visited our offices—both individually and in teams—to study our operations. The Staff has conducted studies in Western Europe and South America. Many distinguished foreigners have attended the Board's courses and conferences in the United States. The Foreign Correspondents (see page 77) are now considering ways in which the Board's resources can be made still more effective toward bringing about that more complete understanding which I mentioned in the first part of my report.

One way in which the Board's influence is being extended abroad is through increased mailings to those executives of associated companies who are located in foreign countries. More and more companies are realizing the advantage of keeping their foreign executives posted on business conditions and corporate practices at home and are asking THE CONFERENCE BOARD to send pertinent material to these expatriates.

The Board's Finances

Although salaries and other costs continue to rise, the Board last year, as usual, lived within its income. This, however, does not mean that it had the funds to operate with maximum effectiveness. There are many areas within its scope where research and study would be worthwhile to its Associates and to the economy as a whole, but these can be explored only as funds are made available.

In an effort to bring home the realization that it will be to industry's advantage to expand the Board's resources, the Trustees authorized a special drive for additional support this year in connection with its Fortieth Anniversary. Mr. Andrew W. Robertson, a past Chairman of the National Industrial Conference Board and for many years one of its Councillors and Trustees, consented to act as Chairman of the Fortieth Anniversary Development Fund. Members and friends of the Board have already accepted regional chairmanships in each of 24 areas and in eleven of these areas campaigns are well under way for increased contributions. The early results of this drive have been encouraging, as more Asso

The Atomic Energy Course for Management in session



ciates are made more sharply aware of the financial tightness under which the Board operates.

Income from contributions and subscriptions for the fiscal year ended April 30, 1956, was \$1,631,000, an increase of only 6% over that of the preceding year. It is this figure which is the basic budgetary income that the Board hopes to increase substantially in the coming year. Other operating income of about \$400,000 represents mainly reimbursement of costs of supplying additional publications, undertaking special research projects for Associates, and conducting conferences, seminars, and courses.

The principal of the Reserve Fund showed a small increase, but now stands at only one-third of the subscription income. As authorized by the Trustees, the interest accumulated in this Fund was utilized during the past year to defray the costs of moving, furnishing, and equipping the Board's new offices at 460 Park Avenue (57th Street). It has always been the hope of the Trustees that the Reserve Fund would equal one year's subscription income so that the Board could better weather any period of depression without drastically curtailing its helpfulness to Associates and to the public.

Composition of the Board

The Board consists of its Subscribing and Cooperating Associates, Affiliated Organizations and Foreign Correspondents; its Members, Councillors, Officers, Trustees and Official Committees; its Advisory Councils; its Conference Participants; and the 200 full-time employees who constitute its Research, Service and Administrative Staff. Each of these parts of the organization adds to the over-all effectiveness of the Board's research and educational work.

At the end of the year, the Board itself was made up of twenty Members Emeriti, twenty-eight Representatives of Affiliated Organizations, eighteen Councillors, nineteen Foreign Correspondents, and 247 Regular Members. Subscribing Associates of the Board totaled 3,519. All these are listed in Part II of this Report.

In addition to its various Standing Committees, the following Advisory Councils were active throughout the year, and their compositions are listed in Part II.

Canadian Council

The Conference Board Economic Forum

Advisory Council on Personnel Administration

Council on Organization Planning
Council on Development, Education and Training
Council on Wage and Salary Administration
Council on Wage Incentives
Council of Executives on Company Contributions
Council of Financial Executives
Council on Industrial Security
Council of Marketing Research Directors
West Coast Marketing Research Council
Council on Industrial Atomic Energy

In closing I want to say to all of the Board's Associates that the results of its research and conference activities have been used more widely during the past year than ever before—by Associates, by educators, and by the public. I believe that the funds made available to it have been spent to the best advantage and assure you that it will be the number one task of the Trustees and Officers to make sure that any increases in its income will be used just as prudently. As I have so often said, we are not striving for growth merely for the sake of growing, but because we see so many opportunities to use the facilities that the Board has built up over forty years for the further strengthening of American business both at home and throughout the civilized world.

Such progress as the Board has made has been possible only through the unselfish interest of its Trustees, Board Members, Councils, Associates, and Cooperators, to all of whom I express my deepest appreciation. With their continued helpfulness the Board can move ahead in its efforts to protect and strengthen through scientific and objective research the economies of the United States and Canada, and to explain the significance of our business organization to our friends abroad.

Respectfully submitted,

May, 1956

JOHN S. SINCLAIR, *President*

Conference Board Meetings

1955-1956

The Board's 40th Anniversary Conference year opened last summer in San Francisco with a conference on electronics and automation jointly sponsored by THE CONFERENCE BOARD and the Stanford Research Institute. This was followed by the highly successful September meeting on "Better Profits Through Better Selling"—third in the series on marketing and sales problems. The 4th Annual Conference on Atomic Energy in Industry drew the largest number of Associates and guests of any meeting in the series. This was due not only to the continued interest in the subject but also to the high caliber of speakers. On the agenda were more than one hundred nuclear authorities from the United States and more than a dozen foreign nations, including the Soviet Union.

Conferences were held in Philadelphia and Atlanta for the first time. Their enthusiastic reception attested once more to the wisdom of holding Conference Board meetings in the large metropolitan areas outside New York.

The 40th Anniversary Meeting was held in New York in May to mark the occasion of the founding of the Board. Sessions on the three meeting days were devoted to a discussion of the many facets of "Dynamic Capitalism." A number of outstanding speakers and leading authorities participated on this occasion.

The schedule for 1956-1957 will include second meetings in St. Louis and San Francisco as well as the regular open meetings in New York in September, January, and May, and the Board Member conferences in October, December, February, and April. An important innovation in the Board's conference activity will be the Fifth Atomic Energy Conference which will be held in conjunction with the Annual Meeting of the Joint Engineering Council at Convention Hall in Philadelphia on March 14 and 15. In order to cut down the increasing number of overlapping conferences in the atomic energy field, THE CONFERENCE BOARD has joined with the Council to hold all sessions in the same week. This will eliminate duplication of subject matter, develop greater interest in the atomic energy equipment display and provide a common meeting place at one time for all who are interested in this vitally important and rapidly growing field of industrial development.

The complete Conference Schedule for 1956-1957 appears on page 47.

September 21-23, 1955

FIRST DAY

Round-Table Conferences

“Gaining Market Leadership—I. Sales Policy”

Chairman: R. Newton Laughlin, President, Continental Baking Company, Inc. *Speakers:* William B. Nixon, Vice-President, Sales, Campbell Soup Company; Joe E. Culpepper, Vice-President—Sales, Spencer Chemical Company; C. W. Schweers, Vice-President, Director of Sales, Industries Group, Allis-Chalmers Manufacturing Company; Ralph M. Johnson, Vice-President in Charge of Sales, Abrasive Division, Norton Company.

“Blueprint for Increased Sales—I. Training Salesmen”

Chairman: John S. Coleman, President, Burroughs Corporation. *Speakers:* Robert W. Lear, General Marketing Manager, Plumbing and Heating Division, American Radiator and Standard Sanitary Corporation; Oliver Gibbs, Manager of Sales Training, John Morrell & Co.; O. B. Wilson, General Sales Manager, Industrial Division, Minneapolis-Honeywell Regulator Company; A. F. Storer, Assistant Vice-President, St. Regis Paper Company.

“Marketing Research in Action—Consumer Products”

Chairman: Robert T. Browne, Director, Overseas Grocery Division, Pillsbury Mills, Inc. *Speakers:* Jesse Moore, Manager, Market Research Department, The Coleman Company, Inc.; Donald R. Longman, Director of Marketing Research, The Atlantic Refining Company; Eugene A. Olson, Manager, Market Research, International Cellucotton Products Co.; S. Teitelman, Manager, Marketing Research Department, Armour and Company.

“Gaining Market Leadership—II. Developing Effective Sales Supervisors and Executives”

Chairman: R. Newton Laughlin, President, Continental Baking Company, Inc. *Speakers:* John M. Wilson, Vice-President, Sales, The National Cash Register Company; J. Frederic Wiese, Vice-President in Charge of Sales, Lukens Steel Company; G. J. Ticoulat, Vice-President, Crown Zellerbach Corporation; H. A. Kimbriel, Vice-President, Marketing, Eli Lilly and Company.

“Blueprint for Increased Sales—II. Compensating Salesmen”

Chairman: John S. Coleman, President, Burroughs Corporation. *Speakers:* A. G. Hewitt, Vice-President, Visking Corporation; W. T. McCullough, Jr., Vice-President, Boiler Division, The Babcock & Wilcox Company; Carol Lyttle, Vice-President, Dictaphone Corporation; Nicholas L. A. Martucci, THE CONFERENCE BOARD.

“Marketing Research in Action—Industrial Products”

Chairman: Richard L. Davies, President, Pennsalt International Corporation. *Speakers:* John MacKinnon, Executive Assistant, Office of Marketing Vice-

"Better Profits Through Better Selling"

September, 1955



Edward F. Howrey, Partner, Gravelle, Whitlock, Howrey, and Markey, and former Chairman, Federal Trade Commission, speaking on "Antitrust Policy on Marketing and Mergers"

Charles G. Mortimer, President, General Foods Corporation, addressing Dinner Session on "Two Keys to Modern Marketing—One Old, One New"

President, American Machine & Foundry Company; C. W. Mackay, Manager, Industrial Research Department, The Anaconda Company; John P. Duane, Director, Market Research, Interchemical Corporation; S. V. Reiss, Manager, Commercial Research, Graybar Electric Company.

SECOND DAY

Evening Session: TWO KEYS TO MODERN MARKETING—ONE OLD, ONE NEW

Chairman: Langbourne M. Williams, Chairman, THE CONFERENCE BOARD; President, Freeport Sulphur Company. *Speaker:* Charles G. Mortimer, President, General Foods Corporation.

Round-Table Conferences

"Long-Range Sales Forecasting and Sales Planning"

Chairman: J. H. Jewell, Vice-President—Sales, Westinghouse Electric Corporation. *Speakers:* Bennett S. Chapple, Jr., Assistant Executive Vice-President, Commercial, United States Steel Corporation; W. L. Leavitt, Director—Commercial Research Division, Standard Oil Company (Indiana); Frank M.

Parker, Marketing Director, Chemical Division, Merck & Co., Inc.; J. B. Misenhimer, Assistant Comptroller, American Can Company.

“Cutting Marketing Costs—I.”

Chairman: H. Thomas Hallowell, Jr., President, Standard Pressed Steel Co. *Speakers:* Frank W. Knecht, Jr., Vice-President, Mullins Manufacturing Corporation; A. C. Dappert, Vice-President in Charge of Sales, Mueller Brass Co.; Philip Barnes, Director of Sales, Weston Electrical Instrument Corporation.

“What’s New in Marketing? I. Operations Research; Motivation Research”

Chairman: H. L. Franklin, Sales Analysis and Market Research, Seabrook Farms Co. *Speakers:* Michael H. Halbert, Market Analyst, Alderson & Sessions; Ross E. Jones, Jr., General Manager of Distribution, H. J. Heinz Company; Donald B. Armstrong, Jr., Vice-President and Director of Research, McCann-Erickson Inc.; A. R. Graustein, Jr., Marketing Research Director, Lever Brothers Company.

“The Sales Outlook for 1956”

Chairman: John W. Humphrey, President, The Philip Carey Manufacturing Company. *Speakers:* The Honorable Walter Williams, Under Secretary of Commerce; George H. Kleisner, Vice-President, Montgomery Ward & Company, Inc.; G. Findley Griffiths, Vice-President—Sales, Acme Steel Company; H. C. Turner, Jr., Chairman and President, Turner Construction Company; Robert H. Ramsey, Secretary, St. Joseph Lead Company.

“Cutting Marketing Costs—II.”

Chairman: H. Thomas Hallowell, Jr., President, Standard Pressed Steel Co. *Speakers:* John S. Roscoe, Executive Vice-President, The Lincoln Electric Company; John R. Staley, Vice-President, Quaker Oats Company; Samuel Lenher, Vice-President, E. I. du Pont de Nemours & Company, Inc.

“Measuring the Efficiency of Salesmen”

Chairman: Kenneth M. Henderson, President, Ditto, Incorporated. *Speakers:* E. M. Everhard, Vice-President—Sales, Libbey-Owens-Ford Glass Company; V. T. Katorie, Manager, Market Research, York Corporation; C. H. Wartman, Manager, Marketing Development Department, General Petroleum Corporation; Edson K. Green, Vice-President—Sales, International Salt Company.

“Increasing Sales Through Better Product Design”

Chairman: Robert C. Hood, President, Ansul Chemical Company. *Speakers:* Peter Muller-Munk, President, Society of Industrial Designers; Howard B. Barber, Vice-President, Manager of School Equipment Division, The Brunswick-Balke-Collender Company; S. E. Wolkenheim, Director of Marketing, A. O. Smith Corporation; J. R. Mahan, Director of Engineering, The National Supply Company.

THIRD DAY

Luncheon Session: ANTITRUST POLICY ON MARKETING AND MERGERS

Chairman: John S. Sinclair, President, THE CONFERENCE BOARD. *Speaker:* Edward F. Howrey, Partner, Gravelle, Whitlock, Howrey and Markey, and former Chairman, Federal Trade Commission.

Round-Table Conferences

"Is Price Maintenance a Sound Company Sales Policy?"

Chairman: Philip Salisbury, Editor, *Sales Management* Magazine. *Speakers:* R. H. Whidden, Vice-President in Charge of Sales, W. A. Sheaffer Pen Company; Frank W. Packard, President, Packard-Bamberger & Co.; John F. Spaulding, Vice-President and General Sales Manager, The Black & Decker Mfg. Co.; Alfred R. Oxenfeldt, Executive Vice-President, Boni, Watkins, Mounteer & Co., Inc.

"The Ten Years' Sales Outlook"

Chairman: G. Clark Thompson, Director, Division of Business Practices, THE CONFERENCE BOARD. *Speakers:* J. V. Honeycutt, Vice-President, Bethlehem Steel Company, Inc.; Jean Villeguez, Vice-President and Director of Sales, The American Metal Company, Limited; E. E. Helm, Vice-President in Charge of Sales, The Reliance Electric & Engineering Company; A. N. Fredrickson, Vice-President, Weyerhaeuser Sales Company; The Hon. Felix E. Wormser, Assistant Secretary of the Interior; Lewis E. Lloyd, Economist, The Dow Chemical Company; Willis H. Gurley, Vice-President, The Borden Company; Jackson E. Spears, Vice-President, Burlington Industries, Inc.

"What's New in Marketing? II. Electronic Data Processing Machines"

Chairman: C. R. Speers, Senior Vice-President, Sales, American Airlines Inc. *Speakers:* William C. Flaherty, Director, Business Research Department, Chrysler Corporation; Frank F. Middleswart, Manager, Management Engineering Section, E. I. du Pont de Nemours & Company, Inc.; Charles A. Brewer, Manager, Marketing Research, Major Appliance Division, General Electric Company.

SPECIAL CONFERENCE: ATOMIC ENERGY IN INDUSTRY (4th Annual Conference)

FIRST DAY

Luncheon Session: INTERNATIONAL DEVELOPMENTS: I

Chairman: John S. Sinclair, President, THE CONFERENCE BOARD. *Introduction:* Ernest O. Lawrence, Director, Radiation Laboratory, University of California.

Speaker: Sir John Cockcroft, Director, Atomic Energy Research Establishment, United Kingdom Atomic Energy Authority.

Evening Session: INTERNATIONAL DEVELOPMENTS: II

Chairman: The Hon. John O. Pastore, United States Senator, Rhode Island and Member, Joint Committee on Atomic Energy. *Speakers:* Gunnar Randers, Director, Joint Establishment for Atomic Energy Research, Norway and Special Advisor to the UN Secretary General for Atomic Energy; Tasaburo Yamada, Science Council of Japan and Electrotechnical Laboratory, Tokyo; Yasuo Arakawa, Senior Researcher, Economics Division, Central Research Institute of Electric Power Industry, Tokyo; C. J. Bakker, Director General, European Council for Nuclear Research, Geneva, Switzerland; Roger Julia, Director General, Société Alsacienne de Constructions Mécaniques, France.

Round-Table Conferences

“Current Outlook on Nuclear Power Costs”

Chairman: W. Kenneth Davis, Director, Division of Reactor Development, United States Atomic Energy Commission. *Speakers:* Rt. Hon. Lord Citrine, Chairman, Central Electricity Authority of Great Britain; James H. Harlow, Mechanical Engineer, Philadelphia Electric Company; John Davis, Department of Trade and Commerce, Canada, and Economic Consultant, Atomic Energy of Canada Limited; R. D. Maxson, Senior Vice-President, Commonwealth Edison Company, and Chairman, Operating Committee, Nuclear Power Group.

“How to Solve the Problems of Safety and Health”

Chairman: Merrill Eisenbud, Manager, New York Operations Office, United States Atomic Energy Commission. *Speakers:* Lauriston S. Taylor, Chief, Atomic and Radiation Physics Division, National Bureau of Standards, United States Department of Commerce; A. J. Cipriani, Director, Biology Division, Atomic Energy of Canada Limited; A. Duncan MacDougall, Medical Director, Electric Boat Division, General Dynamics Corporation; B. P. Sonnenblick, Department of Biology, Rutgers University.

“Nuclear Fuels—Liquid vs. Solid”

Chairman: Louis Roddis, Deputy Director, Division of Reactor Development, United States Atomic Energy Commission. *Speakers:* Francis T. Miles, Senior Chemist, Nuclear Engineering Department, Brookhaven National Laboratory; Russell W. Dayton, Assistant Technical Director, Battelle Memorial Institute; John A. Swartout, Deputy Director, Oak Ridge National Laboratory; Bernard Kopelman, Chief Engineer, Atomic Energy Division, Sylvania Electric Products Inc.; John J. Grebe, Director, Nuclear Research & Development, The Dow Chemical Company.

“Problems of Building and Operating a Nuclear Plant”

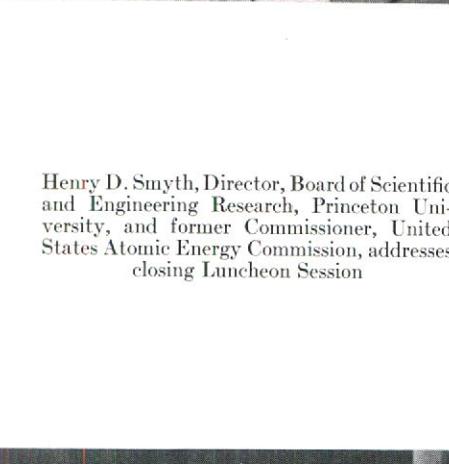
Chairman: R. L. Doan, Manager, Atomic Energy Division, Research and Development Department, Phillips Petroleum Company. *Speakers:* J. Barton Hoag, Associate Director, School of Nuclear Science and Engineering, Argonne National Laboratory; M. Aragou, Chief Engineer, Société Des Forges et Ateliers du Creusot, Usines Schneider, France; J. N. Landis, Vice-President, Bechtel Corporation; Marvin Fox, Chairman, Reactor Department, Brookhaven National Laboratory.



"Atomic Energy in Industry

4th Annual Conference

The Hon. Harold E. Stassen, Special Assistant to the President, delivering Keynote Address at the Dinner Session



Henry D. Smyth, Director, Board of Scientific and Engineering Research, Princeton University, and former Commissioner, United States Atomic Energy Commission, addresses closing Luncheon Session



The Hon. Lewis L. Strauss, Chairman, United States Atomic Energy Commission, delivering a message from the President of the United States to the Dinner Session audience



Hans Thirring, Director, Institute for Theoretical Physics, Vienna, at closing Luncheon Session



Sir John Cockcroft, Director, United Kingdom Atomic Energy Authority, addresses opening Luncheon Session



Viktor Vavilov, USSR Academy of Sciences, chairs round table on U. N. Geneva Conference results

Third Session on International Developments in Peacetime Uses of Atomic Energy. Chaired by The Hon. Morehead Patterson, United States Representative for International Atomic Energy Agency Negotiations and Chairman and President, American Machine and Foundry Company



“Outlook for Nuclear Rail, Ship and Air Transportation”

Chairman: Gen. Donald J. Keirn, USAF, Chief, Aircraft Reactors Branch, U. S. Atomic Energy Commission. *Speakers:* Lyle B. Borst, Chairman, Physics Department, New York University; R. L. Whitelaw, Project Engineer, Atomic Energy Division, The Babcock & Wilcox Company; Everett P. Blizzard, Director, Division of Applied Nuclear Physics, Oak Ridge National Laboratory; Lee Ohlinger, Chief, Computer Service and Nuclear Consultant, Northrop Aircraft, Inc.

“How Can the Insurance Problems Be Solved?”

Chairman: James L. Madden, Trustee, National Industrial Conference Board and Second Vice-President—Coordination, Metropolitan Life Insurance Company. *Speakers:* Harvey Brooks, Professor of Physics, Harvard University, and Member, Advisory Committee on Reactor Safeguards to the U. S. Atomic Energy Commission; W. J. Satterfield, Jr., Chief, Insurance Section, United States Atomic Energy Commission; Arvin E. Upton, Washington Partner, Le Boeuf, Lamb and Leiby; Charles J. Haugh, Second Vice-President, The Travelers Insurance Company and Secretary, Insurance Study Group to the U. S. Atomic Energy Commission.

“Optimum Reactor Designs for Commercial Power”

Chairman: Charles H. Weaver, Vice-President, Westinghouse Electric Corporation. *Speakers:* John R. Menke, President, Nuclear Development Corporation of America; Harold A. Smith, Director, Nuclear Power Project, The Hydro-Electric Power Commission of Ontario; P. A. Herreng, Director, Laboratories, Société Alsacienne de Constructions Mécaniques, France; Bruce R. Prentice, Manager, Nuclear Systems Design Study, Atomic Power Equipment Department, General Electric Company.

“How the New Law is Working”

Chairman: Oscar M. Ruebhausen, Debevoise, Plimpton & McLean, and Chairman, Committee on Atomic Energy, New York City Bar Association. *Speakers:* H. L. Price, Director, Division of Civilian Application, United States Atomic Energy Commission; Theodore S. Kenyon, Partner, Kenyon and Kenyon; W. A. De Haas, Member of the Board of the Foundation, Reactor Center, The Netherlands and Patent Department, N. V. Philips' Gloeilampenfabrieken; Everett L. Hollis, Contract and Atomic Energy Counsel, General Electric Company and former General Counsel, United States Atomic Energy Commission.

SECOND DAY

Evening Session:

Chairman: Herman W. Steinkraus, Trustee, THE CONFERENCE BOARD, Chairman and President, Bridgeport Brass Company. *Message:* THE PRESIDENT OF THE UNITED STATES, presented by The Hon. Lewis L. Strauss, Chairman, United States Atomic Energy Commission. *Keynote Address:* The Hon. Harold E. Stassen, Special Assistant to The President.

Round-Table Conferences

INTERNATIONAL DEVELOPMENTS: III

Chairman: The Hon. Morehead Patterson, United States Representative for International Atomic Energy Agency Negotiations and Chairman and President, American Machine and Foundry Company. *Speakers:* William Bennett, President, Atomic Energy of Canada, Limited; Jose M. Otero Navascues, Vice-President, Atomic Energy Commission, Spain; V. V. Vladimirs, USSR Academy of Sciences, The Union of Soviet Socialist Republics; Vojko Pavicic, Director, Institute of Nuclear Sciences, "Boris Kidrich," Yugoslavia (paper read).

"Research and Package Reactor Uses"

Chairman: C. E. Larson, Vice-President, National Carbon Company, Division of Union Carbide and Carbon Corporation. *Speakers:* W. M. Breazeale, Professor of Nuclear Engineering, Pennsylvania State University; Kenneth Kasschau, Manager of Engineering, Alco Products, Inc.; Albert C. Hall, Head of Research, Bendix Aviation Corporation; R. F. Humphreys, Manager, Physics Research Department, Armour Research Foundation of Illinois Institute of Technology.

"Metallurgical Problems and Reactor Components"

Chairman: Leland J. Haworth, Director, Brookhaven National Laboratory. *Speakers:* Henry H. Hausner, Manager, Atomic Energy Engineering, Sylvania Electric Products, Inc.; Robert N. Brey, Jr., Project Manager, Nuclear Power Group, Leeds & Northrup Company; Karl Wirtz, Max-Planck-Institut für Physik, Germany; G. W. Hatfield, Works Manager, Industrial Operations, Atomic Energy of Canada Limited.

"Investment Outlook in Atomic Energy"

Chairman: W. Benton Harrison, Vice-President—Finance, Sylvania Electric Products, Inc. *Speakers:* Chauncey Starr, Vice-President and General Manager, Atomic International Division, North American Aviation, Inc.; Newton I. Steers, Jr., President, Atomic Development Mutual Fund, Inc.; Michael Michaelis, Coordinator of Atomic Energy, Management Consulting Services, Arthur D. Little, Inc.; Robert LeBaron, LeBaron Associates, Inc., and Former Chairman of Military Liaison Committee to the Atomic Energy Commission.

"Radioisotopes as a Research and Production Tool"

Chairman: Paul C. Aebersold, Director, Isotopes Division, U. S. Atomic Energy Commission. *Panel Members:* W. A. De Haas, Member of the Board of the Foundation, Reactor Centre in the Netherlands and Patent Department, N. V. Philips' Gloeilampenfabrieken, The Netherlands; R. R. Baldwin, Director, Biochemical Laboratory, General Foods Corporation; D. C. Brunton, President, Isotope Products Limited, Canada; J. F. Kune, Jr., Products Research Division, Esso Research and Engineering Company; Homer S. Myers, General Manager, Industrial Division, Tracerlab, Inc.; Robert C. Plumb, Aluminum Research Laboratories, Aluminum Company of America; Captain Reuben Pomerantz, USA, Radiation Sterilization Officer, Quartermaster Food & Container Institute for the Armed Forces; Arthur M. Smith, Radioactive Materials Laboratory, Engineering Research Department, Ford Motor Com-

pany; Donalee L. Tabern, Head, Department of Radio-Pharmaceuticals, Abbott Laboratories; Charles H. Voelker, Supervisor, Welding Control, M. W. Kellogg Company.

THIRD DAY

Luncheon Session: THE NON-WEAPONS POTENTIALS OF THERMO-NUCLEAR ENERGY

Chairman: John S. Sinclair, President, THE CONFERENCE BOARD. *Speakers:* Henry D. Smyth, Director, Board of Scientific and Engineering Research, Princeton University and former Commissioner, United States Atomic Energy Commission; Hans Thirring, Director, Institute for Theoretical Physics, Vienna, Austria.

Round-Table Conferences

“Disposal of Fission Wastes”

Chairman: Bernard Manowitz, Leader, Fission Products Utilization Project, Brookhaven National Laboratory. *Speakers:* C. A. Mawson, Biology Research and Radiation Hazards Control Division, Atomic Energy of Canada Limited; P. V. Danckwerts, Deputy Director of Research and Development, Industrial Group, United Kingdom Atomic Energy Authority; William A. Bain, Director, West Orange Laboratory, Vitro Corporation of America; Walton A. Rodger, Associate Director, Chemical Engineering Division, Argonne National Laboratory.

“Selling in the Foreign Market”

Chairman: Gordon R. Molesworth, President, Molesworth Associates, Inc. *Speakers:* Jerome D. Luntz, Editor, *Nucleonics*; O. B. Falls, Manager, Marketing, Atomic Power Equipment Department, General Electric Company; William E. Barbour, Jr., President, Tracerlab, Inc.; John W. Landis, Assistant Manager, Atomic Energy Division, The Babcock & Wilcox Company; Vincent A. Garabaldi, Fiat U. S. Representative.

“Evaluation—U. N. Geneva Conference”

Chairman: Viktor Vavilov, USSR Academy of Sciences, Union of Soviet Socialist Republics, Moscow. *Speakers:* W. B. Lewis, Vice-President, Research and Development, Atomic Energy of Canada Limited; S. Edward Eaton, Arthur D. Little, Inc.; S. Untermyer, Industrial Atomic Products Study, Atomic Power Equipment Department, Atomic Products Division, General Electric Company; James A. Lane, Director, Reactor Experimental Engineering Division, Oak Ridge National Laboratory.

“Industrial Applications of High Level Radiation and Gross Fission Products”

Chairman: Blaine B. Wescott, Executive Vice-President, Gulf Research and Development Company. *Speakers:* Arthur V. Peterson, Vice-President, AMF

Atomics, Inc., Subsidiary, American Machine & Foundry Company; David S. Ballantine, Nuclear Engineering Department, Brookhaven National Laboratory; W. M. Urbain, Swift & Company; S. A. Goldblith, Executive Officer, Department of Food Technology, Massachusetts Institute of Technology; K. H. Sun, Fellow Physicist, Radiation and Nucleonics Laboratory, Westinghouse Electric Corporation.

362nd MEETING—November 17, 1955—Philadelphia

Luncheon Session:

Chairman: John S. Sinclair, President, THE CONFERENCE BOARD. *Speaker:* The Hon. Herbert Brownell, Jr., Attorney General of the United States.

Round-Table Conferences

“The Business Outlook”

Chairman: William B. Walker, Executive Vice-President, The First Pennsylvania Banking & Trust Company. *Speakers:* Heinz Luedicke, Editor, *New York Journal of Commerce*; Arno H. Johnson, Vice-President and Director of Research, J. Walter Thompson Company; Adolph G. Abramson, Economist, SKF Industries, Inc.; William F. Butler, Consulting Economist, Chase Manhattan Bank.

“The Auto, Can and Glass Company Plans and Their Impact”

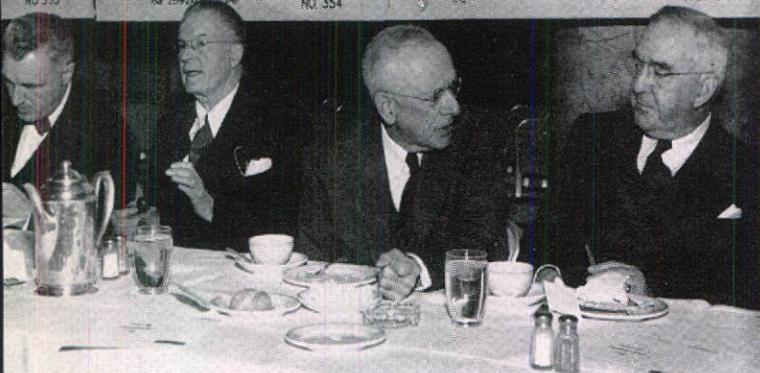
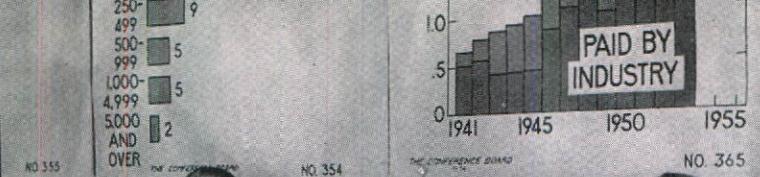
Chairman: Owen Fairweather, Partner, Seyfarth, Shaw & Fairweather. *Speakers:* Karlton W. Pierce, Manager, Industrial Relations Analysis Department, Ford Motor Company; R. W. Eidson, Industrial Relations Department, American Can Company; Donald J. Sherbondy, Director of Industrial Relations, Pittsburgh Plate Glass Company; Dr. Sumner H. Slichter, Lamont University Professor, Harvard University.

“The Financial Outlook”

Chairman: Casimir A. Sienkiewicz, President, Central-Penn National Bank of Philadelphia. *Speakers:* Dr. Lester V. Chandler, Professor of Economics, Princeton University; C. J. Anderson, Financial Economist, Federal Reserve Bank of Philadelphia; Dr. J. Brooke Willis, Associate Professor of Banking, Graduate School of Business, Columbia University; Glenn G. Munn, Consulting Economist, Paine, Webber, Jackson & Curtis.

“Improving Organizational Relationships and Performance”

Chairman: Fred Maytag II, President, Maytag Company. *Speakers:* Dr. Rensis Likert, Director, Institute for Social Research, University of Michigan; John R. Hamann, Assistant Superintendent, Conners Creek Plant, Detroit Edison Company; Charles Kidd, Assistant Director, National Institutes of Health; Everett E. Roll, Assistant Secretary, Detroit Edison Company.

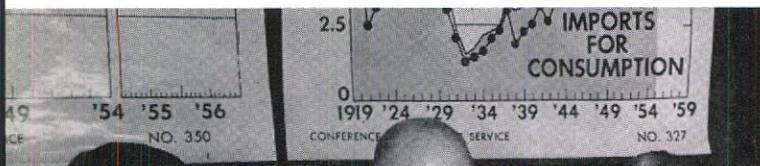


L. to R., Dr. Gaylord P. Harnwell, President, University of Pennsylvania; Wm. W. Bodine, Chairman of the Board, The Penn Mutual Life Insurance Company; Walter D. Fuller, Chairman of the Board, The Curtis Publishing Company; J. Heber Parker, Chairman of the Board, The Carpenter Steel Company



362nd Meeting Philadelphia

Members of the afternoon panel on "The Financial Outlook" at their working luncheon



L. to R., Edward G. Budd, Jr., President, The Budd Company; William Balderston, Chairman of the Board, The Philco Corporation; Arthur C. Kaufmann, Executive Head, Gimbel Brothers

FIRST DAY

Evening Session:

Chairman: Langbourne M. Williams, Chairman, THE CONFERENCE BOARD; President, Freeport Sulphur Company. *Speakers:* Herman W. Steinkraus, Trustee, THE CONFERENCE BOARD; Chairman and President, Bridgeport Brass Company; George Meany, President, American Federation of Labor and Congress of Industrial Organizations.

Round-Table Conferences

“How to Write a Policy for Company Contributions”

Chairman: Harry W. Smith, Assistant to Vice-President, Westinghouse Electric Corporation. *Speakers:* W. Homer Turner, Executive Director, United States Steel Foundation, Inc.; John Harvey, Secretary, Scott Paper Company Foundation; Richard H. Andrews, Executive Director, Corning Glass Works Foundation; George M. Buckingham, Assistant Secretary, Esso Standard Oil Company.

“The New White Collar Unionization Drive”

Chairman: Robert K. Burns, Professor of Business and Social Science; Executive Officer, Industrial Relations Center, University of Chicago. *Speakers:* Howard Coughlin, President, Office Employees International Union, AFL-CIO; John J. Pastin, International Representative, United Steelworkers of America, AFL-CIO; William Powers, Deputy Manager, American Bankers Association; Hiram S. Hall, Partner, Hall & Lange.

“The Metals Outlook: Supply and Demand”

Chairman: The Hon. Felix E. Wormser, Assistant Secretary of the Interior. *Speakers:* D. Wilmot, Vice-President, Product Sales, Aluminum Company of America; James Boyd, Vice-President of Exploration, Kennecott Copper Corporation; Simon D. Strauss, Vice-President, American Smelting and Refining Company; Philip J. Sandmaier, Manager, Commercial Research, Republic Steel Corporation.

“How to Budget and Administer Company Contributions”

Chairman: Harry W. Smith, Assistant to Vice-President, Westinghouse Electric Corporation. *Speakers:* Edward B. Mergardt, Vice-President, National Better Business Bureau, Inc.; William B. Jordan, Treasurer, American Brake Shoe Company; Charles R. Pascoe, Federal Tax Attorney, Pittsburgh Plate Glass Company; Ralph Winslow, Vice-President, Koppers Company, Inc.

“Impact of the AFL-CIO Merger”

Chairman: Frederick G. Atkinson, Vice-President for Personnel, R. H. Macy & Co., Inc. *Speakers:* Victor Riesel, Labor Editor, *New York Mirror*, and nationally syndicated columnist for 168 newspapers; Daniel Bell, Labor Editor,



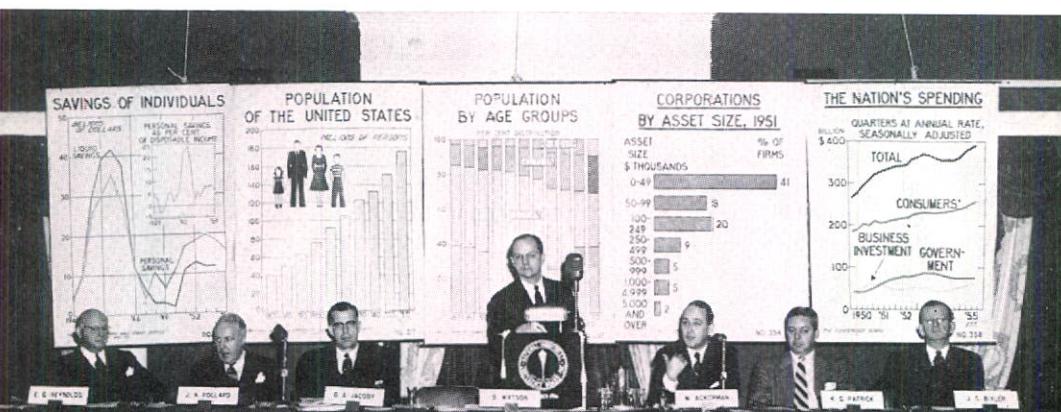
Dinner speakers Herman W. Steinkraus, Conference Board Trustee and Chairman of the Board and President, Bridgeport Brass Company (left) and George Meany, President, American Federation of Labor and Congress of Industrial Organizations (right) chat with Langbourne M. Williams, Chairman of The Conference Board and President, Freeport Sulphur Company

364th Meeting

Lionel D. Edie, Chairman of the Board, Lionel D. Edie & Company, Inc., covers "The Long-Range Business Outlook," at the Luncheon Session



The panel on "How To Support Higher Education" during the question-and-answer period



Fortune; Walter Gordon Merritt, Partner, McLanahan, Merritt & Ingraham; O. A. Knight, President, Oil, Chemical and Atomic Workers International Union, AFL-CIO.

“Should Taxes Be Reduced in '56?”

Chairman: Kenneth W. Gemmill, Partner, Barnes, Dechert, Price, Myers and Rhoads. *Speakers:* Louis Schreiber, Legal Department, E. I. du Pont de Nemours & Company, Inc.; Benjamin M. Parker, Partner, Parker & Parker; Hon. Hale Boggs, Representative from Louisiana; Hon. Thomas B. Curtis, Representative from Missouri.

SECOND DAY

Luncheon Session: THE LONG RANGE BUSINESS OUTLOOK

Chairman: W. W. Overton, Jr., Vice-Chairman, THE CONFERENCE BOARD; President, W. W. Overton & Co. *Speaker:* Lionel D. Edie, Chairman of the Board, Lionel D. Edie & Company, Inc.

Round-Table Conferences

“How to Support Higher Education”

Chairman: Bruce Watson, Director, Public Relations, General Foods Corporation. *Speakers:* J. Seelye Bixler, President, Colby College; Kenneth G. Patrick, Manager, Educational Relations, General Electric Company; William Ackerman, Executive Director, C.B.S. Foundation, Inc.; George A. Jacoby, Executive Director, The Committee for Educational Grants and Scholarships, General Motors Corporation; John A. Pollard, Director of Research, Council for Financial Aid to Education, Inc.; E. G. Reynolds, Business Research Staff, General Motors Corporation.

“The Growing Conflict Over Unionization of Engineers”

Chairman: Jack Chernick, Associate Professor and Chairman, Research Program, Institute of Management and Labor Relations, Rutgers University. *Speakers:* John E. Taft, Vice-President, Engineers and Scientists of America; Russell M. Stephens, President, American Federation of Technical Engineers, AFL-CIO; Milton F. Lunch, Industrial Relations Specialist, National Society of Professional Engineers; Herbert R. Northrup, Vice-President, Penn-Texas Corporation.

“Productivity in Industry: Past—Present—Future?”

Chairman: Solomon Fabricant, Research Director, National Bureau of Economic Research. *Speakers:* Ewan Clague, Commissioner of Labor Statistics, U. S. Department of Labor; John T. Dunlop, Professor of Economics, Harvard University; George G. Hagedorn, Associate Director of Research, National Association of Manufacturers.

366th MEETING—March 22, 1956—Atlanta

Luncheon Session: OBSERVATIONS ON COMPANY ORGANIZATION

Chairman: John S. Sinclair, President, THE CONFERENCE BOARD. *Speaker:* T. V. Houser, Chairman of the Board, Sears, Roebuck and Co.



L. to R., C. B. McManus, President, The Southern Company, Inc.; Norfleet Turner, President, The First National Bank of Memphis; C. E. Woolman, President and General Manager, Delta Air Lines, Inc. Upper table, Claude S. Lawson, President, United States Pipe & Foundry Company

366th Meeting Atlanta

T. V. Houser, Chairman of the Board, Sears, Roebuck and Company, addressing Luncheon Session. Seated, L. to R., John S. Sinclair, President, The Conference Board; John A. Sibley, Chairman of the Board, Trust Company of Georgia; Allan B. Kline, Chairman, Board of Trustees, The Farm Fund



L. to R., Fred J. Turner, President, Southern Bell Telephone and Telegraph Company; James V. Carmichael, President, Scripto, Inc.; James C. Malone, Chairman of the Board, Retail Credit Company

Round-Table Conferences

“The Business Outlook”

Chairman: Edward D. Smith, President, The First National Bank of Atlanta. *Speakers:* Martin R. Gainsbrugh, Chief Economist, THE CONFERENCE BOARD; A. D. Davis, President, Winn-Dixie Stores, Inc.; Robinson Newcomb, Robinson Newcomb Associates; Ralph Robey, Professor of Banking, University of South Carolina.

“Techniques of Management Control”

Chairman: Daniel J. Haughton, Vice-President and General Manager, Lockheed Aircraft Corporation. *Speakers:* Maurice L. Clemence, Treasurer, The Kendall Company; J. E. Jonsson, President, Texas Instruments Incorporated; James L. Peirce, Vice-President and Controller, A. B. Dick Company; R. C. Schenck, Control Officer, Continental Can Company, Inc.

“Organizing for More Effective Management”

Chairman: Wilbur M. McFeely, Vice-President, Riegel Paper Corporation and Riegel Textile Corporation. *Speakers:* William A. Borrie, Director, Management Services, Kaiser Aluminum & Chemical Corporation; Hugh J. Phillips, Jr., Director, Organization Planning, United States Steel Corporation; Hal E. Nourse, Vice-President—Economic Controls, United Air Lines, Inc.; Harvey R. Leonard, Manager, Organization Department, Ford Motor Company.

“The Financial Outlook”

Chairman: Malcolm Bryan, President, Federal Reserve Bank of Atlanta. *Speakers:* Norris O. Johnson, Vice-President, The First National City Bank of New York; Roy L. Reirerson, Vice-President, Bankers Trust Company; Paul M. Welch, Vice-President, The Citizens and Southern National Bank; Charles C. Abbott, Dean, Graduate School of Business Administration, University of Virginia.

“How Sales Controls Increase Profits”

Chairman: Curtis H. Gager, Vice-President in Charge of Sales, The Coca-Cola Company. *Speakers:* Robert M. Evans, General Sales Manager, Talon, Inc.; Elmer G. Rahe, Vice-President in Charge of Sales, The Globe-Wernicke Co.; Maxfield M. Smith, Vice-President—Sales, American Sterilizer Company; David P. Reynolds, Vice-President—General Sales, Reynolds Metals Company.

“Executive Development”

Chairman: John Post, Manager, Industrial Relations, Continental Oil Company. *Speakers:* Lawrence Greenberger, Director of Personnel Training, Kaufmann Department Stores, Inc.; Lincoln M. Lenzi, Director of Training, The Mead Corporation; Joseph M. Trickett, Coordinator, Management Development, Food Machinery and Chemical Corporation; William F. Wright-nour, Assistant to the Vice-President, Tire Division, United States Rubber Company.

FIRST DAY

Afternoon Session:

Chairman: John S. Sinclair, President, THE CONFERENCE BOARD, *Speakers:* Horry F. Prioleau, President, Standard-Vacuum Oil Company, “**The Pattern of Progress Abroad**”; The Hon. John C. Hughes, Chairman of the Board, McCampbell & Co., Inc. and Former United States Representative to the North Atlantic Treaty Organization, “**NATO and Our Relations With Western Europe.**”

Evening Session: SOUND DEFENSE: BULWARK OF OUR DYNAMIC SOCIETY

Chairman: W. W. Overton, Jr., Trustee, THE CONFERENCE BOARD; President, W. W. Overton & Co. *Speaker:* The Hon. Donald A. Quarles, Secretary of the Air Force.

SECOND DAY

40th Anniversary Dinner

Chairman: Langbourne M. Williams, Chairman, THE CONFERENCE BOARD; President, Freeport Sulphur Company. *Speakers:* John Hay Whitney, Senior Partner, J. H. Whitney & Company, “**Capitalism Redefined**”; Charles F. Kettering, Director, General Motors Corporation, “**Technological Development: Key to Dynamic Production.**”

At the closing Luncheon Session of the 40th Annual Meeting, L. to R., Vice-Chairman W. W. Overton, Jr., President, W. W. Overton and Company; Trustee Stewart P. Coleman, Vice-President, Standard Oil Company (New Jersey); and newly elected Chairman of The Conference Board, Neil McElroy, President, The Procter & Gamble Company





George P. Hitchings, Manager, Economic Analysis Department, Ford Motor Company, at the lectern in panel discussion of "The Trend of American Business; Perspective on 1956"

Round-Table Conferences

"Population Growth: The Facts and the Implications"

Chairman: Robert A. Whitney, President, National Sales Executives, Inc.
Speakers: Robert W. Burgess, Director, Bureau of the Census; Pascal K. Whelpton, Director, Scripps Foundation for Research in Population Problems; George H. Kleisner, Vice-President and Soft Lines Merchandise Manager, Montgomery Ward & Company, Inc.; Wilbert G. Fritz, Chief, Program Co-ordination Division, Materials Area, Office of Defense Mobilization.

"Where Leadership Counts in Labor-Management Relations"

Chairman: J. Ward Keener, Vice-President, The B. F. Goodrich Company.
Speakers: Gerry E. Morse, Vice-President—Employee Relations, Minneapolis-Honeywell Regulator Company; William W. Aulepp, Manager, Industrial Engineering Department, Ford Motor Company; Harold J. Ruttenberg, President, Stardrill-Keystone Company.

"The Future Impact of Atomic Energy on American Industry"

Chairman: David E. Lilienthal, Chairman and Chief Executive, Development and Resources Corporation and First Chairman, Atomic Energy Commission.
Speakers: Charles M. White, Trustee, National Industrial Conference Board; President, Republic Steel Corporation; H. E. Bakken, Vice-President, Aluminum Company of America; William Bain, Director, West Orange Laboratory, Vitro Corporation of America; Walker L. Cisler, President, The Detroit Edison Company; Charles H. Weaver, Vice-President, Westinghouse Electric Corporation; Major General Alfred B. Denniston, The Deputy Quartermaster General, U. S. Army; The Hon. Felix E. Wormser, Assistant Secretary of the Interior.



The Hon. Donald A. Quarles, Secretary of the Air Force, addresses first Dinner Session of the 40th Annual Meeting on "Sound Defense: Bulwark of Our Dynamic Society"

"The Trend of American Business: Perspective on 1956"

Chairman: Robert E. Wilson, Chairman of the Board, Standard Oil Company (Indiana). *Speakers:* Martin R. Gainsbrugh, Chief Economist, THE CONFERENCE BOARD; George P. Hitchings, Manager, Economic Analysis Department, Ford Motor Company; Louis J. Paradiso, Assistant Director—Chief Statistician, Office of Business Economics, U. S. Department of Commerce; Walter E. Hoadley, Jr., Treasurer, Armstrong Cork Company; Murray Shields, Trustee, THE CONFERENCE BOARD; Partner, MacKay-Shields Associates.

THIRD DAY

Luncheon Session: NEW HORIZONS FOR INDUSTRY-EDUCATION RELATIONS

Chairman: John S. Sinclair, President, THE CONFERENCE BOARD. *Speaker:* Neil McElroy, Trustee, THE CONFERENCE BOARD; President, The Procter and Gamble Company.

Morning Session:

Chairman: Herman W. Steinkraus, Trustee, THE CONFERENCE BOARD; Chairman of the Board, and President, Bridgeport Brass Company. *Speakers:* Erwin D. Canham, Editor, *The Christian Science Monitor*, "Communication: Essential Ingredient of Dynamic Capitalism"; Gaylord P. Harnwell, President, University of Pennsylvania, "Education for a Dynamic Capitalism."

Conference Schedule 1956-57

—1956—

Wednesday, Thursday, Friday, Sept. 19, 20, 21	General Session on Marketing for All Associates	Waldorf-Astoria
Thursday, Oct. 25	Meeting of Board Members	The Ambassador
Thursday, Nov. 15	General Session for All Associates	The Chase-Park Plaza (St. Louis)
Thursday, Dec. 20	Meeting of Board Members	Waldorf-Astoria

—1957—

Thursday and Friday, Jan. 17, 18	General Session for All Associates	Hotel Commodore
Thursday, Feb. 21	Meeting of Board Members	Waldorf-Astoria
Thursday and Friday, March 14, 15	5th Annual Conference on Atomic Energy in Industry	Convention Hall and The Benjamin Franklin Hotel (Philadelphia)
Thursday, Mar. 28	General Session for All Associates	Sheraton-Palace (San Francisco)
Thursday, Apr. 18	Meeting of Board Members	Waldorf-Astoria
Thursday and Friday, May 16, 17	General Session for All Associates and 41st Annual Meeting of Board Members	Waldorf-Astoria

On the dais at the closing Luncheon Session of the 40th Annual Meeting. L. to R., John S. Sinclair, President, The Conference Board; Trustee, Herman W. Steinkraus, Chairman of the Board and President, Bridgeport Brass Company; Henning W. Prentis, Jr., Chairman of the Board, Armstrong Cork Company



CONFERENCE BOARD PUBLICATIONS

1955-1956

Annual Chart Survey

40 Years of Economic Growth

Annual Report

40th Annual Report

The Economic Almanac 1956

The Conference Board Business Record (Monthly)

Management Record (Monthly)

Weekly Desk Envelope for Executives

Chartbook of Current Business Trends

Chartbook of Weekly Business Indicators

Basic Industrial Data Reports

Electric Power

Glass and Glass Products

Meat Packing

Paints and Paint Materials

Chemicals and Allied Products

Technical Papers

No. 4—Relative National Accounts

No. 5—Cyclical Diffusion: A New Tool for Business Analysis

Studies in Business Economics

No. 48—The “Fair Trade” Question

No. 49—The Business Outlook, 1956

No. 50—The Economics of Consumer Debt

Studies in Business Policy

No. 74—Atomic Energy Primer for Management

No. 75—Researching Foreign Markets

No. 76—Automobile Plans for Salesmen

No. 77—Forecasting in Industry

No. 78—Industrial Engineering, Organization and Practices

No. 79—Measuring Salesmen’s Performance

Studies in Labor Statistics

No. 15—Family Expenditures for Clothing

No. 16—Clerical Salary Survey

Studies in Personnel Policy

No. 149—Pension Plans and Their Administration

No. 150—Handbook of Union Government, Structure and Procedures

No. 151—Tuition-Aid Plans for Employees

No. 152—Employment of the College Graduate

Miscellaneous Studies

Atomic Energy in Industry, IV

Sourcebook of Union Government Structure and Procedures

T R E A S U R E R ' S R E P O R T

For the Fiscal Year Ended April 30, 1956

To Members and Associates of THE CONFERENCE BOARD:

Included in this report are financial statements of the NATIONAL INDUSTRIAL CONFERENCE BOARD, INC., for the fiscal year ended April 30, 1956. As usual, these statements are certified by independent auditors whose engagement is authorized annually by our Trustees.

During the Board's fortieth fiscal year which ended April 30, 1956, Operating Fund income was \$2,036,558, and expenses were \$2,035,344, leaving a Fund balance of \$1,214. Among the expenses is a provision of \$50,000 for long-range research and development, which will provide for a portion of the expenses of the Board's Canadian office and for certain other developmental projects. The provision approximates the charges of \$51,628 made during the fiscal year against the reserve for long-range research and development.

At April 30, 1956, Operating Fund assets were \$1,079,609, with 78% in cash and United States Government securities. Included among liabilities were accounts payable, accrued items, and reserves, \$148,080; revenue applicable to subsequent period operations, \$914,075; and Operating Fund balance, \$17,454.

During the fiscal year just ended, \$115,787 of interest accumulated in the Reserve Fund was transferred to the Operating Fund. Authorization for this transfer was given by the Trustees at their regular meeting in April, 1955 to defray the costs of moving and establishing improved office facilities at 460 Park Avenue, New York City.

In the Reserve Fund, the Board received contributions of \$9,475 and earned interest in the amount of \$11,422. During the fiscal year no expenses were charged against this Fund. However, the Fund balance was reduced by the transfer of \$115,787 mentioned above, and at April 30, 1956 the total of Reserve Fund assets was \$576,626. Since the Board has no endowment, its Trustees in prior years considered it wise to provide a reserve about equal to one year's expenses. Although the present balance is substantial, it is only one quarter of the Board's budgeted expenses for the present fiscal year.

Respectfully submitted,

JAMES L. MADDEN, *Treasurer*

AUDITORS' CERTIFICATE

NATIONAL INDUSTRIAL CONFERENCE BOARD, INC.
New York, N. Y.

We have examined the financial statements of NATIONAL INDUSTRIAL CONFERENCE BOARD, INC., for the year ended April 30, 1956. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the accompanying statement of financial position and the statement of income and expenses present fairly the financial position of NATIONAL INDUSTRIAL CONFERENCE BOARD, INC., at April 30, 1956, and the results of its operations for the year then ended, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

New York, N. Y.
May 14, 1956

ERNST & ERNST

FINANCIAL POSITION

April 30, 1956

OPERATING FUND

ASSETS

Cash.....	\$ 127,839
U. S. Government securities—at cost and accrued interest (market price—\$706,664).....	714,139
Accounts receivable for subscriptions, sale of publications, research, etc.—less allowance.....	194,575
Inventory of paper for publications and binders.....	43,055
Furniture, equipment and library.....	1
	<hr/>
	\$1,079,609
	<hr/>

LIABILITIES

Accounts payable and accrued items.....	\$ 59,859
Reserve for employees' retirement and benefits.....	41,456
Reserve for long-range research and development.....	46,765
Revenue applicable to subsequent period operations.....	914,075
Operating Fund balance at April 30, 1956.....	17,454
	<hr/>
	\$1,079,609
	<hr/>

RESERVE FUND

ASSETS

Cash.....	\$ 12,411
U. S. Government securities—at cost and accrued interest (market or redemption price—\$556,917).....	564,215
Reserve Fund balance at April 30, 1956.....	\$ 576,626

INCOME AND EXPENSES

Year Ended April 30, 1956

OPERATING FUND

INCOME

Subscriptions and contributions.....	\$1,630,812
Sale of publications and binders.....	56,604
Conferences—Round Table fees.....	48,680
Personnel and atomic energy courses—attendance fees.....	245,887
Interest.....	9,641
Separately financed research—reimbursement of costs.....	40,015
Miscellaneous.....	4,919

TOTAL INCOME..... \$2,036,558

EXPENSES

Salaries and outside research services.....	\$1,119,411
Printing.....	266,948
Outside clerical services.....	36,294
Postage and express.....	82,053
Rent.....	119,570
Office supplies and expenses.....	53,038
Travel.....	74,214
Telephone and telegraph.....	18,251
Electricity.....	6,187
Meetings—miscellaneous expenses.....	46,238
Furniture and equipment.....	24,509
Books, periodicals and technical services.....	6,980
Provision for employees' retirement and benefits.....	69,000
Provision for long-range research and development.....	50,000
Pensions.....	28,190
Federal old age and survivors' insurance.....	14,466
Miscellaneous.....	19,995

TOTAL EXPENSES..... 2,035,344

OPERATING FUND BALANCE FOR YEAR..... \$ 1,214

Operating Fund balance May 1, 1955.....	16,240
Transferred from Reserve Fund.....	115,787

\$ 133,241

Transferred to reserve for improvement of office facilities.....	115,787
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OPERATING FUND BALANCE—April 30, 1956..... \$ 17,454

RESERVE FUND

Reserve fund balance May 1, 1955..... \$ 671,516

Additions:

Contributions during year.....	\$ 9,475
Interest income.....	11,422 20,897

\$ 692,413

Deduct amount transferred to Operating Fund.....	115,787
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RESERVE FUND BALANCE—April 30, 1956..... \$ 576,626

PART II
Personnel and Associates
of
The Conference Board

In Memoriam

C. L. CAMPBELL

Chairman—Finance Committee, The Connecticut Light and Power Company
Member of THE CONFERENCE BOARD, 1937–1954; Trustee of THE CONFERENCE BOARD, 1946–1955; Member Emeritus of THE CONFERENCE BOARD, 1954–1956
Died July 8, 1956

JAMES A. EMERY

Former General Counsel, National Association of Manufacturers
A Founder of THE CONFERENCE BOARD
Member Emeritus of THE CONFERENCE BOARD, 1949–1955
Died September 27, 1955

LAURENCE S. KENNEDY

Chairman of the Board and Chief Executive Officer, Marsh & McLennan, Incorporated
Member of THE CONFERENCE BOARD, 1945–1955
Died November 27, 1955

THOMAS J. WATSON

Chairman of the Board, International Business Machines Corporation
Member of THE CONFERENCE BOARD, 1929–1938; Councillor, 1938–1956; Member of the Executive Committee, 1930–1935; Vice-Chairman of the Board, 1930–1935
Died June 19, 1956

PERSONNEL ASSOCIATED WITH THE CONFERENCE BOARD

(As of June 1, 1956)

OFFICERS

Chairman: NEIL McELROY

President, The Procter & Gamble Company
Cincinnati, Ohio

Vice-Chairman: R. G. FOLLIS

Chairman of the Board, Standard Oil Company of California
San Francisco, Calif.

Vice-Chairman: W. W. OVERTON, JR.

President, W. W. Overton & Co.
Dallas, Texas

Vice-Chairman: CHARLES M. WHITE

President, Republic Steel Corporation
Cleveland, Ohio

Vice-Chairman: I. W. WILSON

President, Aluminum Company of America
Pittsburgh, Pa.

Chairman of the Trustees: STEWART P. COLEMAN

Vice-President, Standard Oil Company (New Jersey)
New York City

Chancellor: VIRGIL JORDAN

460 Park Avenue, New York City

President: JOHN S. SINCLAIR

460 Park Avenue, New York City

Vice-President: CLYDE L. ROGERS

460 Park Avenue, New York City

Treasurer: JAMES L. MADDEN

Second Vice-President—Coordination, Metropolitan Life
Insurance Company
New York City

Secretary: HERBERT S. BRIGGS

460 Park Avenue, New York City

TRUSTEES

Terms Ending in 1957

WILLIS H. BOOTH

Director, Commercial Solvents Corporation, New York City

J. F. DRAKE

Director, Gulf Oil Corporation
Pittsburgh, Pa.

ROLLAND J. HAMILTON

Director, American Radiator & Standard Sanitary
Corporation
New York City

NEIL McELROY

President, The Procter & Gamble Company
Cincinnati, Ohio

EUGENE MEYER

Chairman of the Board, The Washington Post Company
Washington, D. C.

JOHN M. OLIN

Chairman of the Board, Olin Mathieson Chemical Corporation
East Alton, Ill.

EDGAR MONSANTO QUEENY

Chairman of the Board, Monsanto Chemical Company
St. Louis, Mo.

J. M. SYMES

President, The Pennsylvania Railroad Company
Philadelphia, Pa.

LANGBOURNE M. WILLIAMS

President, Freeport Sulphur Company, New York City

JAMES D. WISE

President, Bigelow-Sanford Carpet Company, Inc.
New York City

Terms Ending in 1958

L. J. BELNAP

Chairman of the Board, Consolidated Paper Corporation Limited
Montreal, Canada

STEWART P. COLEMAN

Vice-President, Standard Oil Company (New Jersey)
New York City

R. G. FOLLIS

Chairman of the Board, Standard Oil Company of California
San Francisco, Calif.

HAROLD H. HELM

Chairman, Chemical Corn Exchange Bank
New York City

AUSTIN S. IGLEHEART

Director, General Foods Corporation
White Plains, N. Y.

JAMES SCOTT KEMPER

Chairman, Lumbermens Mutual Casualty Company
Chicago, Ill.

W. C. MULLENDORE

Chairman of the Board, Southern California Edison Company
Los Angeles, Calif.

W. W. OVERTON, JR.

President, W. W. Overton & Co.
Dallas, Texas

HERMAN W. STEINKRAUS

Chairman of the Board and President, Bridgeport Brass Company
Bridgeport, Conn.

CHARLES M. WHITE

President, Republic Steel Corporation
Cleveland, Ohio

Terms Ending in 1959

ROGER M. BLOUGH

Chairman, Board of Directors
United States Steel Corporation
New York City

LOUIS S. CATES

Chairman of the Board, Phelps Dodge Corporation, New York City

F. J. EMMERICH

President, Allied Chemical & Dye Corporation
New York City

BOWMAN GRAY

Executive Vice-President, R. J. Reynolds Tobacco Company
Winston-Salem, N. C.

JAMES L. MADDEN

Second Vice-President—Coordination, Metropolitan Life
Insurance Company
New York City

COLA G. PARKER

Director, Kimberly-Clark Corporation
Neenah, Wis.

A. W. ROBERTSON

Chairman, Finance Committee, Westinghouse Electric Corporation
Pittsburgh, Pa.

MURRAY SHIELDS

Partner, MacKay-Shields Associates
New York City

CHARLES J. STILWELL

Chairman of the Board, The Warner & Swasey Company
Cleveland, Ohio

I. W. WILSON

President, Aluminum Company of America
Pittsburgh, Pa.

STANDING COMMITTEES—1956-1957



ADMINISTRATIVE COMMITTEE

HERMAN W. STEINKRAUS, *Chairman*

F. J. EMMERICH

ROLLAND J. HAMILTON

W. W. OVERTON, JR.

I. W. WILSON

FINANCE COMMITTEE

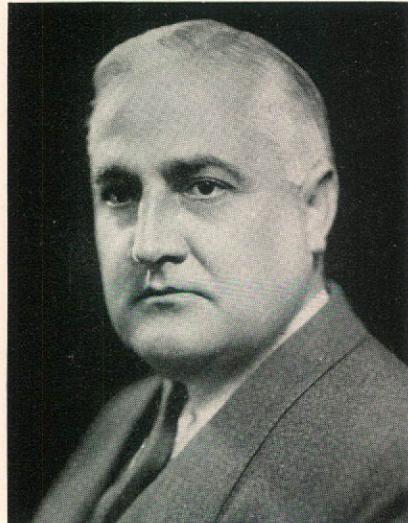
JAMES L. MADDEN, *Chairman*

L. J. BELNAP

ROGER M. BLOUGH

MURRAY SHIELDS

JAMES D. WISE



COMMITTEE ON INVITATIONS

LOUIS S. CATES, *Chairman*

J. F. DRAKE

HAROLD H. HELM

W. C. MULLENDORE

JOHN M. OLIN

STANDING COMMITTEES (*Continued*)



COMMITTEE ON RE-ELECTIONS AND ADMISSIONS

LANGBOURNE M. WILLIAMS, *Chairman*

STEWART P. COLEMAN
HAROLD H. HELM
A. W. ROBERTSON
L. W. WILSON

RESERVE FUND COMMITTEE

AUSTIN S. IGLEHEART, *Chairman*

R. G. FOLLIS
BOWMAN GRAY
JAMES SCOTT KEMPER
A. W. ROBERTSON



MEMBERS

1. REGULAR MEMBERS

HULBERT S. ALDRICH, President, The New York Trust Company, New York City.

S. C. ALLYN, President, The National Cash Register Company, Dayton, Ohio.

D. W. AMBRIDGE, President and General Manager, Abitibi Power & Paper Company, Limited, Toronto, Canada.

JERVIS J. BABB, Chairman of the Board, Lever Brothers Company, New York City.

MELVIN H. BAKER, Chairman of the Board, National Gypsum Company, Buffalo, N. Y.

WILLIAM BALDERSTON, Chairman of the Board, Philco Corporation, Philadelphia, Pa.

GORDON R. BALL, President, Bank of Montreal, Montreal, Canada

D. C. BARNES, Chairman of the Board, Virginia Electric and Power Company, Charlottesville, Va.

AUSTIN D. BARNEY, Chairman of the Board, The Hartford Electric Light Co., Hartford, Conn.

JOHN A. BARR, Chairman and President, Montgomery Ward & Company, Inc., Chicago, Ill.

WALTER J. BEADLE, Vice-President, E. I. du Pont de Nemours & Company, Wilmington, Del.

WALTER R. BEARDSLEY, President, Miles Laboratories, Inc., Elkhart, Ind.

STEPHEN D. BECHTEL, President, Bechtel Corporation, San Francisco, Calif.

S. C. BEISE, President, Bank of America National Trust and Savings Association, San Francisco, Calif.

L. J. BELNAP, Chairman of the Board, Consolidated Paper Corporation Limited, Montreal, Canada.

F. G. BEMIS, President, Bemis Bro. Bag Co., Boston, Mass.

A. D. BERNING, Resident Partner, Ernst & Ernst, New York City.

WHEELOCK H. BINGHAM, President, Macy's New York, New York City.

JAMES B. BLACK, Chairman of the Board, Pacific Gas and Electric Company, San Francisco, Calif.

THOMAS H. BLODGETT, Chairman, American Chicle Company, New York City.

ROGER M. BLOUGH, Chairman, Board of Directors, United States Steel Corporation, New York City.

W.M. W. BODINE, Chairman of the Board, The Penn Mutual Life Insurance Company, Philadelphia, Pa.

W. C. BOLENIUS, Vice-President, American Telephone and Telegraph Company, New York City.

WILLIS H. BOOTH, Director, Commercial Solvents Corporation, New York City.

FRED J. BORCH, Vice-President, General Electric Company, New York City.

E. O. BOSHELL, Chairman of the Board and President, Westinghouse Air Brake Company, Pittsburgh, Pa.

LLOYD D. BRACE, President, The First National Bank of Boston, Boston, Mass.

RUSSELL T. BRANCH, Chairman of the Board, Stone & Webster Engineering Corporation, New York City.

ELLIS W. BREWSTER, Chairman of the Board, Plymouth Cordage Company, Plymouth, Mass.

JOHN B. BRIDGWOOD, Executive Vice-President, The Chase Manhattan Bank, New York City.

LEE H. BRISTOL, President, Bristol-Myers Company, New York City.

EDWARD G. BUDD, JR., President, The Budd Company, Philadelphia, Pa.

HARRY A. BULLIS, Chairman of the Board, General Mills, Inc., Minneapolis, Minn.

GEORGE W. BURPEE, Coverdale & Colpitts, New York City.

E. G. BURTON, President, The Robert Simpson Company Limited, Toronto, Canada.

THOMAS D. CABOT, President, Godfrey L. Cabot, Inc., Boston, Mass.

ALEXANDER CALDER, JR., President, Union Bag & Paper Corporation, New York City.

WARD M. CANADAY, President, The Overland Corporation, Toledo, Ohio.

CHAMP CARRY, President, Pullman Incorporated, Chicago, Ill.

LOUIS S. CATES, Chairman of the Board, Phelps Dodge Corporation, New York City.

GILBERT W. CHAPMAN, President, The Yale & Towne Manufacturing Company, New York City.

WILLARD CHEVALIER, Vice-President and Executive Assistant to the President, McGraw-Hill Publishing Company, Inc., New York City.

WALKER L. CISLER, President, The Detroit Edison Company, Detroit, Mich.

L. R. CLAUSEN, Director, J. I. Case Company, Racine, Wis.

JOHN S. COLEMAN, President, Burroughs Corporation, Detroit, Mich.

STEWART P. COLEMAN, Vice-President, Standard Oil Company (New Jersey), New York City.

WILLIAM W. COLEMAN, Chairman, Bucyrus-Erie Company, South Milwaukee, Wis.

S. BAYARD COLGATE, Honorary Chairman, Colgate-Palmolive Company, New York City.

MARTIN J. CONDON, III, President, American Snuff Company, Memphis, Tenn.

JOHN T. CONNOR, President, Merck & Co., Inc., Rahway, N. J.

GEORGE H. COPPERS, President, National Biscuit Company, New York City.

PHILIP CORTNEY, President, Coty, Inc., New York City.

CHARLES R. COX, President, Kennecott Copper Corporation, New York City.

JAMES F. CRAFTS, President, Fireman's Fund Insurance Company, San Francisco, Calif.

KENTON R. CRAVENS, President, Mercantile Trust Company, St. Louis, Mo.

F. C. CRAWFORD, Chairman of the Board, Thompson Products, Inc., Cleveland, Ohio.

MARK W. CRESAP, JR., Executive Vice-President, Westinghouse Electric Corporation, Pittsburgh, Pa.

F. O. DETWEILER, President, Chance Vought Aircraft, Incorporated, Dallas, Texas.

ARTHUR O. DIETZ, President, C.I.T. Financial Corporation, New York City.

THOMAS G. DIGNAN, President, Boston Edison Company, Boston, Mass.

GEORGE S. DINWIDDIE, President, New Orleans Public Service Inc.,
New Orleans, La.

LELAND I. DOAN, President, The Dow Chemical Company, Mid-
land, Mich.

JAMES C. DONNELL, II, President, The Ohio Oil Company, Findlay,
Ohio.

J. H. DOOLITTLE, Vice-President, Shell Oil Company, San Fran-
cisco, Calif.

DONALD W. DOUGLAS, President, Douglas Aircraft Company, Inc.,
Santa Monica, Calif.

J. F. DRAKE, Director, Gulf Oil Corporation, Pittsburgh, Pa.

THOMAS DREVER, Director, American Steel Foundries, Chicago, Ill.

WILLIAM H. DUNKAK, Partner, Merrill Lynch, Pierce, Fenner &
Beane, New York City.

GEORGE S. ECCLES, President and General Manager, First Security
Corporation, Salt Lake City, Utah.

DAVID F. EDWARDS, Chairman of the Board, Saco-Lowell Shops,
Boston, Mass.

M. H. EISENHART, Honorary Chairman, Bausch & Lomb Optical
Company, Rochester, N. Y.

BYRON K. ELLIOTT, Executive Vice-President, John Hancock
Mutual Life Insurance Company, Boston, Mass.

J. S. ELLITHORP, JR., President, Beech-Nut Packing Company,
Canajoharie, N. Y.

VICTOR EMANUEL, Chairman and President, Avco Manufacturing
Corporation, New York City.

F. J. EMMERICH, President, Allied Chemical & Dye Corporation,
New York City.

WILLIAM N. ENSTROM, Chairman of the Board, Irving Trust Com-
pany, New York City.

HARVEY S. FIRESTONE, JR., Chairman of the Board, The Firestone
Tire & Rubber Company, Akron, Ohio.

HOWARD M. FISH, President, American Sterilizer Company, Erie,
Pa.

R. B. FISKE, Vice-President, American Cyanamid Company, New
York City.

EDMUND FITZGERALD, President, The Northwestern Mutual Life
Insurance Company, Milwaukee, Wis.

ISAAC FOGG, Chairman of the Board, Atlas Powder Company,
Wilmington, Del.

R. G. FOLLIS, Chairman of the Board, Standard Oil Company of California, San Francisco, Calif.

ALBERT E. FORSTER, President, Hercules Powder Company, Wilmington, Del.

FRED C. FOY, President, Koppers Company, Inc., Pittsburgh, Pa.

JAMES D. FRANCIS, President, The Powellton Coal Company, Huntington, W. Va.

A. D. R. FRASER, President, Rome Cable Corporation, Rome, N. Y.

A. N. FREDRICKSON, Vice-President, Weyerhaeuser Sales Company, Newark, N. J.

CHARLES E. FROHMAN, President, The Hinde & Dauch Paper Company, Sandusky, Ohio.

J. A. FULLER, President, The Shawinigan Water and Power Company, Montreal, Canada.

WALTER D. FULLER, Chairman of the Board, The Curtis Publishing Company, Philadelphia, Pa.

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PAUL GARRETT, Vice-President, General Motors Corporation, New York City.

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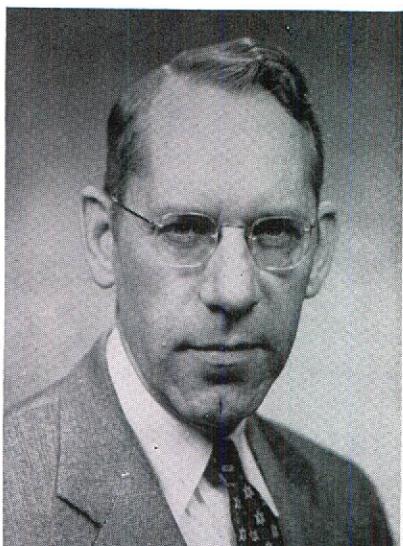
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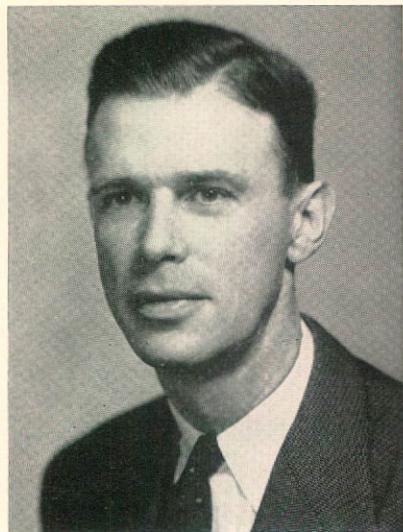
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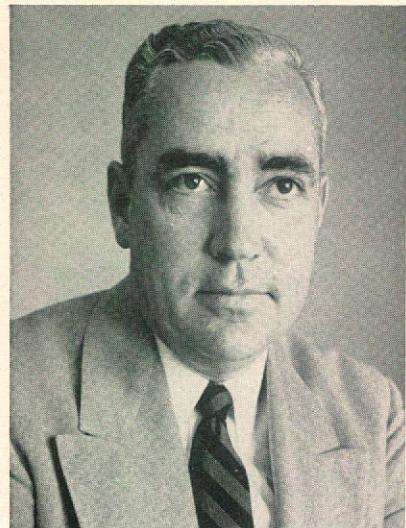
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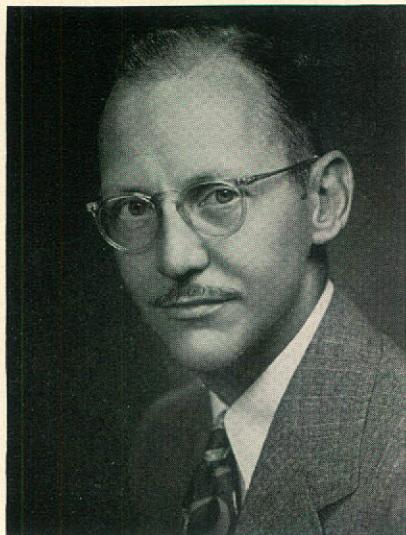
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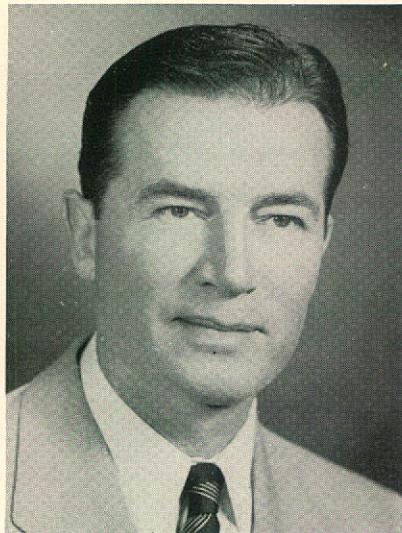
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ATLAS-BOXMAKERS, INC., Chicago, Ill.
ATLAS CORPORATION, New York City.
ATLAS PLYWOOD CORPORATION, Boston, Mass.
ATLAS POWDER COMPANY, Wilmington, Del.
ATLAS STEELS, LIMITED, Welland, Ontario, Canada.
ATOMIC ENERGY OF CANADA LIMITED, Chalk River, Ontario, Canada.
AUBURN BUTTON WORKS, INC., Auburn, N. Y.
AUSTIN, CARL C., Newark, N. J.
AUSTIN NATIONAL BANK, Austin, Tex.
AUTOMATIC CANTEEN COMPANY OF AMERICA, Chicago, Ill.
AUTOMATIC ELECTRIC COMPANY, Chicago, Ill.
AUTOMATIC TEMPERATURE CONTROL CO., INC., Philadelphia, Pa.
AUTOMATIC VOTING MACHINE CORPORATION, Jamestown, N. Y.
AUTOMOBILE MANUFACTURERS ASSOCIATION, Detroit, Mich.
AUTOMOTIVE PARTS MANUFACTURERS ASSOCIATION, Detroit, Mich.
AVCO MANUFACTURING CORPORATION, New York City.
AVON PRODUCTS, INC., Suffern, N. Y.
AVRO AIRCRAFT LIMITED, Toronto, Ontario, Canada.
AYER (N. W.) & SON, INC., Philadelphia, Pa.
AYRES (L. S.) AND COMPANY, Indianapolis, Ind.

B. N. A. HOLDINGS LIMITED, Leaside (Toronto), Ontario, Canada.
BABCOCK & WILCOX COMPANY (THE), New York City.
BABCOCK-WILCOX AND GOLDFIE-MCCULLOCH, LIMITED, Galt, Ontario, Canada.
BABSON INSTITUTE OF BUSINESS ADMINISTRATIVE, Babson Park, Mass.
BACHARACH INDUSTRIAL INSTRUMENT COMPANY, Pittsburgh, Pa.
BAILEY METER COMPANY, Cleveland, O.
BAKER, FENTRESS & COMPANY, Chicago, Ill.
BAKER (HUGH J.) & COMPANY, Indianapolis, Ind.
BAKER (J. E.) COMPANY (THE), York, Pa.
BAKER-RAULANG COMPANY (THE), Cleveland, O.
BAKER, WEEKS & Co., New York City.
BAKERY AND CONFECTIONERY WORKERS' INTERNATIONAL UNION OF AMERICA,
Washington, D. C.
BALDWIN-LIMA-HAMILTON CORPORATION, Philadelphia, Pa.
BALDWIN PIANO COMPANY (THE), Cincinnati, O.
BALDWIN RUBBER COMPANY, Pontiac, Mich.
BALL BROTHERS COMPANY, INC., Muncie, Ind.
BALLANTINE LABORATORIES, INC., Boonton, N. J.
BALLANTINE (P.) & SONS, Newark, N. J.
BALLOU (B. A.) & CO., INC., Providence, R. I.
BALTIMORE GAS AND ELECTRIC COMPANY, Baltimore, Md.
BALTIMORE AND OHIO RAILROAD COMPANY (THE), Baltimore, Md.
BANCO CENTRAL DE VENEZUELA, Caracas, Venezuela, S. A.
BANK BUILDING & EQUIPMENT CORPORATION OF AMERICA, St. Louis, Mo.
BANK OF AMERICA NATIONAL TRUST AND SAVINGS ASSOCIATION, San Francisco, Cal.
BANK OF CALIFORNIA (THE), San Francisco, Cal.
BANK OF CANADA, Ottawa, Ontario, Canada.
BANK OF MONTREAL, Montreal, Quebec, Canada.

BANK OF NEW YORK (THE), New York City.
BANK OF NOVA SCOTIA (THE), Toronto, Ontario, Canada.
BANK OF THE SOUTHWEST, Houston, Tex.
BANKERS BOND CO., INC. (THE), Louisville, Ky.
BANKERS LIFE COMPANY, Des Moines, Ia.
BANKERS TRUST COMPANY, New York City.
BANQUE CANADIENNE NATIONALE, Montreal, Quebec, Canada.
BARBER-GREENE COMPANY, Aurora, Ill.
BARBIZON CORPORATION, New York City.
BARCO MANUFACTURING COMPANY (THE), Barrington, Ill.
BARNES (W. F. AND JOHN) COMPANY, Rockford, Ill.
BARNETT NATIONAL BANK OF JACKSONVILLE (THE), Jacksonville, Fla.
BARRINGTON ASSOCIATES, INC., New York City.
BARRY-WEHMILLER MACHINERY COMPANY, St. Louis, Mo.
BARTLETT (THE C. O.) & SNOW COMPANY, Cleveland, O.
BARTRAM BROTHERS CORPORATION, New York City.
BASALT ROCK COMPANY, INC., Napa, Cal.
BASIC REFRACTORIES, INCORPORATED, Cleveland, O.
BASTIAN-BLESSING COMPANY, Chicago, Ill.
BATES MANUFACTURING COMPANY, Lewiston, Me.
BATTELLE MEMORIAL INSTITUTE, Columbus, O.
BATTLE, FOWLER, NEAMAN, STOKES & KHEEL, New York City.
BAUER BROS. COMPANY, Springfield, O.
BAUGH & SONS COMPANY (THE), Baltimore, Md.
BAUSCH & LOMB OPTICAL CO., Rochester, N. Y.
BAXTER LABORATORIES, INC., Morton Grove, Ill.
BAY STATE TAP AND DIE COMPANY, Mansfield, Mass.
BAYLOR UNIVERSITY, Waco, Tex.
BAYUK CIGARS, INC., Philadelphia, Pa.
BEACON MILLING COMPANY, INC., Cayuga, N. Y.
BEAIRD (J. B.) COMPANY, INC. (THE), Shreveport, La.
BEAR MILL MANUFACTURING CO., INC., New York City.
BEARD LAND AND INVESTMENT COMPANY, Modesto, Cal.
BEAUMONT WELL WORKS COMPANY, INC., Beaumont, Tex.
BECHTEL CORPORATION, San Francisco, Cal.
BECHTEL INTERNATIONAL CORPORATION, San Francisco, Cal.
BECTON, DICKINSON & CO., Rutherford, N. J.
BEECH AIRCRAFT CORPORATION, Wichita, Kan.
BEECH-NUT PACKING COMPANY, INC., Canajoharie, N. Y.
BEGGS & COBB, INC., Winchester, Mass.
BEHR-MANNING DIVISION OF NORTON COMPANY, Troy, N. Y.
BEKINS VAN & STORAGE COMPANY, Los Angeles, Cal.
BELDEN BRICK COMPANY, Canton, O.
BELDEN MANUFACTURING COMPANY, Chicago, Ill.
BELK STORES BUYING SERVICE, Charlotte, N. C.
BELL AIRCRAFT CORPORATION, Buffalo, N. Y.
BELL & GOSSETT COMPANY, Morton Grove, Ill.
BELL & HOWELL COMPANY, Chicago, Ill.
BELLE CITY MALLEABLE IRON COMPANY, Racine, Wis.
BELMONT SMELTING & REFINING WORKS, INC., Brooklyn, N. Y.
Beloit Iron Works, Beloit, Wis.
BEMIS BRO. BAG CO., St. Louis, Mo.
BENDIX AVIATION CORPORATION, Detroit, Mich.
BENEFICIAL LIFE INSURANCE COMPANY, Salt Lake City, Utah.

BENEFICIAL MANAGEMENT CORPORATION, Morristown, N. J.
BENJAMIN ELECTRIC MFG. COMPANY, Des Plaines, Ill.
BENNETT's, Salt Lake City, Utah.
BERGSTROM PAPER COMPANY, Neenah, Wis.
BERKS COUNTY TRUST COMPANY, Reading, Pa.
BERKSHIRE HATHAWAY INC., Providence, R. I.
BERKSHIRE KNITTING MILLS, Reading, Pa.
BERLIN CHAPMAN Co., Berlin, Wis.
BERNCO ENGINEERING CORPORATION, Indianapolis, Ind.
BERNHARD (ARNOLD) & Co., Inc., New York City.
BERWIND-WHITE COAL MINING Co., New York City.
BERYLLIUM CORPORATION (THE), Reading, Pa.
BESLY-WELLES CORPORATION, Chicago, Ill.
BESSEMER LIMESTONE AND CEMENT Co. (THE), Youngstown, O.
BEST FOODS, Inc. (THE), New York City.
BETHANY COLLEGE, Bethany, W. Va.
BETHLEHEM STEEL COMPANY, Inc., Bethlehem, Pa.
BEVERIDGE PAPER COMPANY (THE), Indianapolis, Ind.
BIBB MANUFACTURING COMPANY, Macon, Ga.
BIBLIOTHEK DES INSTITUTS FÜR WELTWIRTSCHAFT AN DER UNIVERSITÄT KIEL,
Kiel-Wik, Germany.
BIGELOW-SANFORD CARPET COMPANY, Inc., New York City.
BIJUR LUBRICATING CORPORATION, Rochelle Park, N. J.
BILL BROTHERS PUBLISHING CORPORATION, New York City.
BINGHAMTON SAVINGS BANK (THE), Binghamton, N. Y.
BINNEY & SMITH INC., New York City.
BIRD & SON, INC., East Walpole, Mass.
BIRMINGHAM PAPER COMPANY, Birmingham, Ala.
BIRMINGHAM SLAG COMPANY, Birmingham, Ala.
BIRMINGHAM TRUST NATIONAL BANK, Birmingham, Ala.
BIRTMAN ELECTRIC COMPANY, Chicago, Ill.
BISHOP (J.) & COMPANY PLATINUM WORKS, Malvern, Pa.
BLACK, SIVALLS & BRYSON, Inc., Kansas City, Mo.
BLACKHAWK MFG. Co., Milwaukee, Wis.
BLACKINTON (V. H.) & Co., Inc., Attleboro Falls, Mass.
BLACKSTONE CORPORATION, Jamestown, N. Y.
BLAW-KNOX COMPANY, Pittsburgh, Pa.
BLISS (E. W.) COMPANY, Canton, O.
BLOCH BROTHERS TOBACCO Co., Wheeling, W. Va.
BLOCKSM & COMPANY, Michigan City, Ind.
BLODGETT, THOMAS H., New York City.
BLOOMSBURG MILLS, Inc., New York City.
BLUE BELL, Inc., Greensboro, N. C.
BLUE DIAMOND CORPORATION, Los Angeles, Cal.
BLUMENTHAL (SIDNEY) & Co., Inc., New York City.
BOATMEN'S NATIONAL BANK OF SAINT LOUIS (THE), St. Louis, Mo.
BOEING AIRPLANE COMPANY, Seattle, Wash.
BOISE PAYETTE LUMBER COMPANY, Boise, Id.
BOLLMAN (GEO. W.) & Co., Adamstown, Pa.
BOLTON (JOHN W.) AND SONS, Inc., Lawrence, Mass.
BOMAR, W. P., Fort Worth, Tex.
BOMBAY MANAGEMENT ASSOCIATION, Bombay, India.
BONI, WATKINS, JASON & Co., Inc., New York City.
BOOK-OF-THE-MONTH CLUB, Inc., New York City.

BOOZ, ALLEN & HAMILTON, Chicago, Ill.
BORDEN COMPANY, New York City.
BORG-WARNER CORPORATION, Chicago, Ill.
BOSCH (GEORGE) & COMPANY, INC., New York City.
BOSTITCH, INC., Westerly, R. I.
BOSTON COLLEGE, Chestnut Hill, Mass.
BOSTON EDISON COMPANY, Boston, Mass.
BOSTON GLOBE, Boston, Mass.
BOSTON INSURANCE COMPANY, Boston, Mass.
BOSTON PUBLIC LIBRARY, Boston, Mass.
BOSTON UNIVERSITY, Boston, Mass.
BOSTROM MANUFACTURING COMPANY, Milwaukee, Wis.
BOUND BROOK OIL-LESS BEARING COMPANY, Bound Brook, N. J.
BOWLING GREEN STATE UNIVERSITY, Bowling Green, O.
BOWSER, INC., Fort Wayne, Ind.
BOYERTOWN AUTO BODY WORKS, INC., Boyertown, Pa.
BOZELL & JACOBS, INC., New York City.
BRACH (E. J.) AND SONS, Chicago, Ill.
BRADFORD DYEING ASSOCIATION (U.S.A.), Westerly, R. I.
BRADNER SMITH & COMPANY, Chicago, Ill.
BRANIFF AIRWAYS, INCORPORATED, Dallas, Tex.
BRAUN (C. F.) & Co., Alhambra, Cal.
BRECK (JOHN H.), INC., Springfield, Mass.
BRENEMAN-HARTSHORN Co., Cincinnati, O.
BREWERS' WAREHOUSING COMPANY LIMITED, Toronto, Ontario, Canada.
BRIDGEPORT BRASS COMPANY, Bridgeport, Conn.
BRIDGEPORT PUBLIC LIBRARY AND READING ROOM, Bridgeport, Conn.
BRIDGEPORT ROLLING MILLS Co., Bridgeport, Conn.
BRISTOL BRASS CORPORATION, Bristol, Conn.
BRISTOL COMPANY, Waterbury, Conn.
BRISTOL-MYERS COMPANY, New York City.
BRITISH AMERICAN OIL COMPANY LIMITED (THE), Toronto, Ontario, Canada.
BRITISH-AMERICAN OIL PRODUCING COMPANY (THE), Dallas, Tex.
BRITISH COLUMBIA ELECTRIC COMPANY LIMITED, Vancouver, British Columbia,
Canada.
BRITISH COLUMBIA PACKERS LIMITED, Vancouver, B. C., Canada.
BRITISH INSTITUTE OF MANAGEMENT, London, England.
BRITISH LIBRARY OF POLITICAL AND ECONOMIC SCIENCE, London, England.
BROADWAY-HALE STORES, INC., Los Angeles, Cal.
BROOKLYN BOROUGH GAS COMPANY, Brooklyn, N. Y.
BROOKLYN CHAMBER OF COMMERCE, Brooklyn, N. Y.
BROOKLYN PUBLIC LIBRARY, Brooklyn, N. Y.
BROOKLYN UNION GAS COMPANY, Brooklyn, N. Y.
BROOKS & PERKINS, INC., Detroit, Mich.
BROTHERHOOD OF MAINTENANCE OF WAY EMPLOYEES, Detroit, Mich.
BROTHERHOOD OF RAILWAY & STEAMSHIP CLERKS, FREIGHT HANDLERS, EXPRESS
AND STATION EMPLOYEES, Cincinnati, O.
BROWN BROTHERS HARRIMAN & Co., New York City.
BROWN COMPANY, Berlin, N. H.
BROWN & ROOT, INC., Houston, Tex.
BROWN & SHARPE MFG. Co., Providence, R. I.
BROWN SHOE COMPANY, St. Louis, Mo.
BROWN UNIVERSITY LIBRARY, Providence, R. I.
BROWN & WILLIAMSON TOBACCO CORPORATION, Louisville, Ky.

BRUCE (E. L.) COMPANY, Memphis, Tenn.
BRUNDAGE, STORY AND ROSE, New York City.
BRUNNER MANUFACTURING COMPANY, Utica, N. Y.
BRUNSWICK-BALKE-COLLENDER COMPANY (THE), Chicago, Ill.
BRYANT CHUCKING GRINDER COMPANY, Springfield, Vt.
BUCKEYE FOUNDRY COMPANY, Cincinnati, O.
BUCKEYE STEEL CASTINGS COMPANY, Columbus, O.
BUCKEYE TOOLS CORPORATION, Dayton, O.
BUCKNELL UNIVERSITY, Lewisburg, Pa.
BUCYRUS-ERIE COMPANY, South Milwaukee, Wis.
BUDD COMPANY (THE), Philadelphia, Pa.
BUESCHER BAND INSTRUMENT COMPANY, Elkhart, Ind.
BUFFALO CHAMBER OF COMMERCE, Buffalo, N. Y.
BUFFALO-ECLIPSE CORPORATION, North Tonawanda, N. Y.
BUFFALO AND ERIE COUNTY PUBLIC LIBRARY, Buffalo, N. Y.
BUFFALO SAVINGS BANK, Buffalo, N. Y.
BUILDING PRODUCTS LIMITED, Montreal, Quebec, Canada.
BUILDING SERVICE EMPLOYEES' INTERNATIONAL UNION, AFL-CIO, Chicago, Ill.
BULLARD COMPANY, Bridgeport, Conn.
BULLDOG ELECTRIC PRODUCTS CO., Detroit, Mich.
BULLOCK (CALVIN), LTD., New York City.
BULOVA WATCH COMPANY, INC., New York City.
BUNKER HILL AND SULLIVAN MINING AND CONCENTRATING COMPANY, Kellogg,
Idaho.
BUREAU OF INFORMATION OF THE EASTERN RAILWAYS, New York City.
BUREAU OF INFORMATION OF THE SOUTHEASTERN RAILWAYS, Washington, D. C.
BUREAU OF NATIONAL AFFAIRS, INC., Washington, D. C.
BURNDY ENGINEERING COMPANY, INC., New York City.
BURNETT (LEO) COMPANY, INC., Chicago, Ill.
BURNHAM CORPORATION, Irvington, N. Y.
BURNS (JABEZ) & SONS, INC., New York City.
BURNS AND ROE, INC., New York City.
Burrard Dry Dock Company Limited, North Vancouver, B. C., Canada.
BURROUGHS CORPORATION, Detroit, Mich.
BURROUGHS WELLCOME & CO., (U. S. A.) INC., Tuckahoe, N. Y.
BUSHNELL (D. P.) & COMPANY, INC., Pasadena, Cal.
BUSKEN BAKERY, Norwood, O.
BUSSMANN MFG. CO., DIVISION OF McGRAW ELECTRIC COMPANY, St. Louis, Mo.
BUTLER BROTHERS, Chicago, Ill.
BUTLER MANUFACTURING COMPANY, Kansas City, Mo.
BUTLER UNIVERSITY LIBRARY, Indianapolis, Ind.
BUTTERICK COMPANY, INC. (THE), New York City.
BYOIR (CARL) & ASSOCIATES, INC., New York City.

CBS-HYTRON, DIVISION OF COLUMBIA BROADCASTING SYSTEM, INC., Danvers, Mass.
C.I.T. FINANCIAL CORPORATION, New York City.
CABOT (GODFREY L.), INC., Boston, Mass.
CADILLAC MALLEABLE IRON COMPANY, Cadillac, Mich.
CAHILL, GORDON, REINDEL & OHL, New York City.
CALCUTTA MANAGEMENT INSTITUTE, Calcutta, India.
CALIFORNIA BANK, Los Angeles, Cal.
CALIFORNIA BARREL COMPANY, LTD., San Francisco, Cal.
CALIFORNIA COTTON OIL CORPORATION, Los Angeles, Cal.
CALIFORNIA EASTERN AVIATION, INC., Washington, D. C.

CALIFORNIA FARM BUREAU FEDERATION, Berkeley, Cal.
CALIFORNIA HARDWARE COMPANY, Los Angeles, Cal.
CALIFORNIA AND HAWAIIAN SUGAR REFINING CORPORATION, LTD., San Francisco, Cal.
CALIFORNIA INSTITUTE OF TECHNOLOGY, Pasadena, Cal.
CALIFORNIA METAL ENAMELING COMPANY, Los Angeles, Cal.
CALIFORNIA PACKING CORPORATION, San Francisco, Cal.
CALIFORNIA PORTLAND CEMENT COMPANY, Los Angeles, Cal.
CALIFORNIA STATE CHAMBER OF COMMERCE, San Francisco, Cal.
CALIFORNIA STATE EMPLOYEES' ASSOCIATION, Sacramento, Cal.
CALIFORNIA STATE LIBRARY, Sacramento, Cal.
CALIFORNIA STATE POLYTECHNIC COLLEGE, San Luis Obispo, Cal.
CALIFORNIA (STATE OF)—DEPARTMENT OF FINANCE, Sacramento, Cal.
CALIFORNIA (STATE OF)—DEPARTMENT OF INDUSTRIAL RELATIONS, San Francisco, Cal.
CALIFORNIA TEST BUREAU, Dallas, Tex.
CALIFORNIA WATER & TELEPHONE COMPANY, San Francisco, Cal.
CALIFORNIA-WESTERN STATES LIFE INSURANCE COMPANY, Sacramento, Cal.
CALLAWAY MILLS COMPANY, La Grange, Ga.
CALUMET & HECLA, INC., Chicago, Ill.
CAMBRIDGE INSTRUMENT COMPANY, INC., New York City.
CAMBRIDGE TILE MFG. CO. (THE), Cincinnati, O.
CAMDEN FIRE INSURANCE ASSOCIATION (THE), Camden, N. J.
CAMDEN TRUST COMPANY, Camden, N. J.
CAMERON IRON WORKS, INC., Houston, Tex.
CAMERON (Wm.) & CO., INC. WHOLESALE, Waco, Tex.
CAMPBELL SOUP COMPANY, Camden, N. J.
CANADA—DEPARTMENT OF TRADE AND COMMERCE, Ottawa, Canada.
CANADA DRY GINGER ALE, INC., New York City.
CANADA IRON FOUNDRIES, LIMITED, Montreal, Quebec, Canada.
CANADA STEAMSHIP LINES LIMITED, Montreal, Quebec, Canada.
CANADA TRUST COMPANY (THE), London, Ontario, Canada.
CANADAY, WARD M., Toledo, O.
CANADIAN BANK OF COMMERCE (THE), Toronto, Ontario, Canada.
CANADIAN BECHTEL LIMITED, Toronto, Ontario, Canada.
CANADIAN BREWERIES LIMITED, Toronto, Ontario, Canada.
CANADIAN CHAMBER OF COMMERCE (THE), Montreal, Quebec, Canada.
CANADIAN CHEMICAL & CELLULOSE COMPANY, LTD., Montreal, Quebec, Canada.
CANADIAN COLLIERIES (DUNSMUIR), LIMITED, Vancouver, B. C., Canada.
CANADIAN FAIRBANKS-MORSE COMPANY, LIMITED, Montreal, Quebec, Canada.
CANADIAN FOREST PRODUCTS LTD., Vancouver, B. C., Canada.
CANADIAN INDUSTRIES LIMITED, Montreal, Quebec, Canada.
CANADIAN INTERNATIONAL PAPER COMPANY, Montreal, Quebec, Canada.
CANADIAN MANUFACTURERS ASSOCIATION, INC., Toronto, Ontario, Canada.
CANADIAN MARCONI COMPANY, Montreal, Quebec, Canada.
CANADIAN NATIONAL RAILWAYS, Montreal, Quebec, Canada.
CANADIAN OIL COMPANIES, LIMITED, Toronto, Ontario, Canada.
CANADIAN PACIFIC RAILWAY COMPANY, Montreal, Quebec, Canada.
CANADIAN PRATT & WHITNEY AIRCRAFT COMPANY, LIMITED, Montreal, Quebec, Canada.
CANADIAN PULP AND PAPER ASSOCIATION, Montreal, Quebec, Canada.
CANADIAN VICKERS LIMITED, Montreal, Quebec, Canada.
CANADIAN WESTERN NATURAL GAS COMPANY LIMITED, Calgary, Alberta, Canada.
CANADIAN WESTINGHOUSE COMPANY, LIMITED, Hamilton, Ontario, Canada.

CANAL BARGE COMPANY, INC., New Orleans, La.
CANISIUS COLLEGE, Buffalo, N. Y.
CANNON ELECTRIC COMPANY, Los Angeles, Cal.
CANTON COTTON MILLS, Canton, Ga.
CANTON PUBLIC LIBRARY ASSOCIATION, Canton, O.
CAPEHART-FARNSWORTH COMPANY, Fort Wayne, Ind.
CAPEWELL MANUFACTURING COMPANY, Hartford, Conn.
CAPITAL RESEARCH AND MANAGEMENT COMPANY, Los Angeles, Cal.
CAPITOL RECORDS, INC., Hollywood, Cal.
CARBON LIMESTONE COMPANY (THE), Lowellville, O.
CARBORUNDUM COMPANY (THE), Niagara Falls, N. Y.
CAREY (PHILIP) MANUFACTURING COMPANY (THE), Cincinnati, O.
CAREY SALT COMPANY (THE), Hutchinson, Kan.
CARGILL, INCORPORATED, Minneapolis, Minn.
CARLING BREWING COMPANY, Cleveland, O.
CARNATION COMPANY, Los Angeles, Cal.
CARNEGIE INSTITUTE OF TECHNOLOGY, Pittsburgh, Pa.
CARNEGIE LIBRARY OF PITTSBURGH, Pittsburgh, Pa.
CARNEY, JOHN J., COUNTY AUDITOR, Cleveland, O.
CAROLINA POWER & LIGHT CO., Raleigh, N. C.
CARONDELET REALTY CORPORATION, New Orleans, La.
CARPENTER STEEL COMPANY, Reading, Pa.
CARPET INSTITUTE, INC., New York City.
CARRIER CORPORATION, Syracuse, N. Y.
CARSON PIRIE SCOTT & CO., Chicago, Ill.
CARTER (WILLIAM) COMPANY, Needham Heights, Mass.
CARTHAGE MILLS INCORPORATED (THE), Carthage, Cincinnati, O.
CARWIN COMPANY (THE), North Haven, Conn.
CASCO PRODUCTS CORPORATION, Bridgeport, Conn.
CASE BROTHERS, INC., Manchester, Conn.
CASE (J. I.) COMPANY, Racine, Wis.
CASE INSTITUTE OF TECHNOLOGY, Cleveland, O.
CASPERSON TIN PLATE COMPANY, Chicago, Ill.
CASTLE & COOKE, LIMITED, Honolulu, T. H.
CASTLE & COOKE TERMINALS, LIMITED, Honolulu, T. H.
CATERPILLAR TRACTOR CO., Peoria, Ill.
CATHOLIC UNIVERSITY OF PUERTO RICO, Ponce, Puerto Rico.
CATLIN FARISH CO., INC., New York City.
CAVALIER CORPORATION, Chattanooga, Tenn.
CAYUGA ROCK SALT COMPANY, INC., Myers, N. Y.
CECO STEEL PRODUCTS CORPORATION, Chicago, Ill.
CELANESE CORPORATION OF AMERICA, New York City.
CELOTEX CORPORATION (THE), Chicago, Ill.
CENTENNIAL FLOURING MILLS CO., Seattle, Wash.
CENTRAAL SOCIAAL WERKGEVERS-VERBOND, 'S-Gravenhage, The Netherlands.
CENTRAL AND SOUTH WEST CORPORATION, Chicago, Ill.
CENTRAL FIBRE PRODUCTS COMPANY, INC., Quincy, Ill.
CENTRAL FOUNDRY COMPANY (THE), Newark, N. J.
CENTRAL HUDSON GAS & ELECTRIC CORPORATION, Poughkeepsie, N. Y.
CENTRAL ILLINOIS PUBLIC SERVICE COMPANY, Springfield, Ill.
CENTRAL LIFE ASSURANCE COMPANY, Des Moines, Ia.
CENTRAL MAINE POWER COMPANY, Augusta, Me.
CENTRAL MANAGEMENT ASSOCIATION, New Delhi, India.
CENTRAL MUTUAL INSURANCE COMPANY, Van Wert, O.

CENTRAL NATIONAL BANK OF CLEVELAND, Cleveland, O.
CENTRAL PENNSYLVANIA COAL PRODUCERS' ASSOCIATION, Altoona, Pa.
CENTRAL POWER AND LIGHT COMPANY, Corpus Christi, Tex.
CENTRAL STEEL & WIRE Co., Chicago, Ill.
CENTRAL TRUST COMPANY, Cincinnati, O.
CENTRAL VERMONT PUBLIC SERVICE CORPORATION, Rutland, Vt.
CENTRE D'ÉTUDES INDUSTRIELLES, Geneva, Switzerland.
CENTURY ELECTRIC COMPANY, St. Louis, Mo.
CERRO DE PASCO CORPORATION, New York City.
CESSNA AIRCRAFT COMPANY (THE), Wichita, Kan.
CHAIN BELT COMPANY, Milwaukee, Wis.
CHAMBER OF COMMERCE OF GREATER PHILADELPHIA, Philadelphia, Pa.
CHAMBER OF COMMERCE OF THE UNITED STATES OF AMERICA, Washington, D. C.
CHAMPION-INTERNATIONAL COMPANY, Lawrence, Mass.
CHAMPION LAMP WORKS, Lynn, Mass.
CHAMPION PAPER AND FIBRE COMPANY, Canton, N. C.
CHAMPION SPARK PLUG COMPANY, Toledo, O.
CHANCE (A. B.) Co., Centralia, Mo.
CHANCE VOUGHT AIRCRAFT, INCORPORATED, Dallas, Tex.
CHARIS CORPORATION, Allentown, Pa.
CHARMIN PAPER MILLS INC., Green Bay, Wis.
CHASE BAG COMPANY, New York City.
CHASE MANHATTAN BANK (THE), New York City.
CHATTANOOGA MEDICINE COMPANY, Chattanooga, Tenn.
CHATTANOOGA PUBLIC LIBRARY, Chattanooga, Tenn.
CHEMICAL CORN EXCHANGE BANK, New York City.
CHEMSTONE CORPORATION, Cleveland, O.
CHEMSTRAND CORPORATION (THE), Decatur, Ala.
CHERRY-BURRELL CORPORATION, Chicago, Ill.
CHESAPEAKE AND OHIO RAILWAY COMPANY, Cleveland, O.
CHESEBROUGH-POND'S INC., New York City.
CHICAGO AERIAL INDUSTRIES, INC., Melrose Park, Ill.
CHICAGO BRIDGE & IRON COMPANY, Chicago, Ill.
CHICAGO, BURLINGTON & QUINCY RAILROAD COMPANY, Chicago, Ill.
CHICAGO & EASTERN ILLINOIS RAILROAD, Chicago, Ill.
CHICAGO EXTRUDED METALS COMPANY, Cicero, Ill.
CHICAGO MALLEABLE CASTINGS COMPANY, Chicago, Ill.
CHICAGO, MILWAUKEE, ST. PAUL AND PACIFIC RAILROAD COMPANY, Chicago, Ill.
CHICAGO PUBLIC LIBRARY, Chicago, Ill.
CHICAGO RAILWAY EQUIPMENT COMPANY, Chicago, Ill.
CHICAGO RAWHIDE MANUFACTURING COMPANY, Chicago, Ill.
CHICAGO ROLLER SKATE COMPANY, Chicago, Ill.
CHICAGO STANDARD TRANSFORMER CORPORATION, Chicago, Ill.
CHICAGO TELEPHONE SUPPLY CORPORATION, Elkhart, Ind.
CHICAGO TITLE & TRUST COMPANY, Chicago, Ill.
CHICOOPEE MANUFACTURING CORPORATION, New Brunswick, N. J.
CHILDS (C. F.) AND COMPANY, INC., Chicago, Ill.
CHILE EXPLORATION COMPANY, New York City.
CHILENO (INSTITUTO) DE ADMINISTRACION RACIONAL DE EMPRESAS ICARE,
Santiago, Chile, S. A.
CHILTON COMPANY, Philadelphia, Pa.
CHRIS-CRAFT CORPORATION, Algonac, Mich.
CHRYSLER CORPORATION, Detroit, Mich.
CHUBB & SON, New York City.

CHURCH & DWIGHT CO., INC., New York City.
CIBA PHARMACEUTICAL PRODUCTS, INC., Summit, N. J.
CIBA STATES LIMITED, New York City.
CIE. ELECTRO-MECANIQUE, Paris, France.
CINCINNATI BICKFORD DIVISION, GIDDINGS & LEWIS MACHINE TOOL COMPANY,
Cincinnati, O.
CINCINNATI GAS AND ELECTRIC COMPANY (THE), Cincinnati, O.
CINCINNATI INDUSTRIAL INSTITUTE, Cincinnati, O.
CINCINNATI INDUSTRIES INC., Cincinnati (Lockland), O.
CINCINNATI MILLING MACHINE CO., Cincinnati, O.
CINCINNATI SHAPER CO. (THE), Cincinnati, O.
CIRCUITO CMQ RADIOPRENSA, Havana, Cuba.
CITIES SERVICE COMPANY, INC., New York City.
CITIZENS AND SOUTHERN NATIONAL BANK (THE), Atlanta, Ga.
CITY NATIONAL BANK AND TRUST COMPANY OF CHICAGO, Chicago, Ill.
CITY PUBLIC SERVICE BOARD, San Antonio, Tex.
CITY STORES COMPANY, New York City.
CLARAGE FAN COMPANY, Kalamazoo, Mich.
CLARK CONTROLLER COMPANY (THE), Cleveland, O.
CLARKE & COURTS, Houston, Tex.
CLARK EQUIPMENT COMPANY, Buchanan, Mich.
CLARKSON COLLEGE OF TECHNOLOGY, Potsdam, N. Y.
CLAYTON & LAMBERT MFG. CO., Louisville, Ky.
CLEARING MACHINE CORPORATION, Chicago, Ill.
CLEVELAND CHAMBER OF COMMERCE, Cleveland, O.
CLEVELAND-CLIFFS IRON COMPANY, Cleveland, O.
CLEVELAND ELECTRIC ILLUMINATING COMPANY (THE), Cleveland, O.
CLEVELAND HARDWARE & FORGING COMPANY, Cleveland, O.
CLEVELAND PNEUMATIC TOOL COMPANY (THE), Cleveland, O.
CLEVELAND PUBLIC LIBRARY, Cleveland, O.
CLEVELAND TRUST COMPANY, Cleveland, O.
CLEVELAND TWIST DRILL CO. (THE), Cleveland, O.
CLEVITE CORPORATION, Cleveland, O.
CLIMAX MOLYBDENUM COMPANY, New York City.
CLOW (JAMES B.) & SONS, Chicago, Ill.
CLUB ALUMINUM PRODUCTS CO., Chicago, Ill.
CLUETT, PEABODY & CO., INC., Troy, N. Y.
COAST MANUFACTURING & SUPPLY CO., Livermore, Cal.
COATES & MCCORMICK, INC., New York City.
COATS & CLARK INC., New York City.
COCA-COLA COMPANY (THE), New York City.
COLEMAN COMPANY, INC. (THE), Wichita, Kan.
COLGATE-PALMOLIVE COMPANY, New York City.
COLGATE UNIVERSITY LIBRARY, Hamilton, N. Y.
COLLEGE OF WILLIAM AND MARY, Williamsburg, Va.
COLLINS & AIKMAN CORPORATION, New York City.
COLLINS RADIO COMPANY, Cedar Rapids, Ia.
COLONIAL PRESS, INC. (THE), Clinton, Mass.
COLONIAL STORES INCORPORATED, Atlanta, Ga.
COLORADO FUEL AND IRON CORPORATION, Denver, Colo.
COLORADO STATE COLLEGE OF EDUCATION, Greeley, Colo.
COLSON (U. O.) COMPANY, Paris, Ill.
COLUMBIA BROADCASTING SYSTEM, INC., New York City.
COLUMBIA GAS SYSTEM SERVICE CORPORATION, New York City.

COLUMBIA QUARRY COMPANY, St. Louis, Mo.
COLUMBIA RECORDS, Bridgeport, Conn.
COLUMBIA TERMINALS COMPANY, St. Louis, Mo.
COLUMBIA TOOL STEEL COMPANY, Chicago Heights, Ill.
COLUMBIA UNIVERSITY, New York City.
COLUMBIAN CARBON COMPANY, New York City.
COLUMBIAN NATIONAL LIFE INSURANCE COMPANY, Boston, Mass.
COLUMBIAN ROPE COMPANY, Auburn, N. Y.
COLUMBUS BOLT & FORGING CO., Columbus, O.
COLUMBUS COATED FABRICS CORPORATION, Columbus, O.
COLUMBUS MCKINNON CHAIN CORPORATION, Tonawanda, N. Y.
COLUMBUS AND SOUTHERN OHIO ELECTRIC COMPANY, Columbus, O.
COMAR ELECTRIC COMPANY, Chicago, Ill.
COMBINED ENTERPRISES LIMITED, Toronto, Ontario, Canada.
COMBUSTION ENGINEERING, INC., New York City.
COMMERCIAL CREDIT COMPANY, Baltimore, Md.
COMMERCIAL SHEARING & STAMPING CO., Youngstown, O.
COMMERCIAL SOLVENTS CORPORATION, New York City.
COMMITTEE FOR CONSTITUTIONAL GOVERNMENT, New York City.
COMMONWEALTH EDISON COMPANY, Chicago, Ill.
COMMONWEALTH SERVICES INC., New York City.
COMMUNITY CHESTS AND COUNCILS OF AMERICA, INC., New York City.
COMMUNITY SERVICE SOCIETY, New York City.
COMPAGNIE FRANCAISE DE RAFFINAGE, Paris, France.
COMPANIA DE ACERO DEL PACIFICO, S. A., Santiago, Chile, S. A.
COMPCO CORPORATION, Chicago, Ill.
CONCRETE PIPE COMPANY OF OHIO, INC. (THE), Cleveland, O.
CONDÉ NAST PUBLICATIONS, INC., New York City.
CONE MILLS CORPORATION, Greensboro, N. C.
CONE MILLS INC., New York City.
CONGOLEUM-NAIRN INC., Kearny, N. J.
CONMAR PRODUCTS CORPORATION, Newark, N. J.
CONN (C. G.) LTD., Elkhart, Ind.
CONNECTICUT BANK AND TRUST CO. (THE), Hartford, Conn.
CONNECTICUT (STATE OF) DEVELOPMENT COMMISSION, Hartford, Conn.
CONNECTICUT GENERAL LIFE INSURANCE COMPANY, Hartford, Conn.
CONNECTICUT LIGHT & POWER COMPANY (THE), Berlin, Conn.
CONNECTICUT MUTUAL LIFE INSURANCE COMPANY (THE), Hartford, Conn.
CONNECTICUT NATIONAL BANK (THE), Bridgeport, Conn.
CONNECTICUT POWER COMPANY, Wethersfield, Conn.
CONNECTICUT STATE LIBRARY, Hartford, Conn.
CONOVER-MAST PUBLICATIONS, INC., New York City.
CONSEIL NATIONAL DU PATRONAT FRANCAIS, Paris, France.
CONSOLIDATED COPPERMINES CORPORATION, New York City.
CONSOLIDATED EDISON COMPANY OF NEW YORK, INC., New York City.
CONSOLIDATED ELECTRODYNAMICS CORPORATION, Pasadena, Cal.
CONSOLIDATED FOODS CORPORATION, Chicago, Ill.
CONSOLIDATED MINING AND SMELTING COMPANY OF CANADA LIMITED, Montreal,
Canada.
CONSOLIDATED MOLDED PRODUCTS CORPORATION, Scranton, Pa.
CONSOLIDATED NATURAL GAS COMPANY, New York City.
CONSOLIDATED PAPER CORPORATION LIMITED, Montreal, Quebec, Canada.
CONSOLIDATED ROCK PRODUCTS CO., Los Angeles, Cal.
CONSTANGY, FRANK A., Atlanta, Ga.

CONSUMERS' GAS COMPANY OF TORONTO (THE), Toronto, Ontario, Canada.
CONSUMERS POWER COMPANY, Jackson, Mich.
CONTAINER CORPORATION OF AMERICA, Chicago, Ill.
CONTINENTAL BAKING COMPANY, INC., New York City.
CONTINENTAL CAN COMPANY, INC., New York City.
CONTINENTAL CASUALTY COMPANY, Chicago, Ill.
CONTINENTAL-DIAMOND FIBER DIVISION OF THE BUDD COMPANY, INC., Newark, Del.
CONTINENTAL GIN COMPANY, Birmingham, Ala.
CONTINENTAL ILLINOIS NATIONAL BANK AND TRUST COMPANY OF CHICAGO, Chicago, Ill.
CONTINENTAL INSURANCE COMPANY, New York City.
CONTINENTAL MOTORS CORPORATION, Muskegon, Mich.
CONTINENTAL OIL COMPANY, Houston, Texas.
CONTINENTAL SCREW COMPANY, New Bedford, Mass.
CONTINENTAL SUPPLY COMPANY (THE), Dallas, Tex.
COOK (JOSEPH M.) AND STAFF, Philadelphia, Pa.
CO-OPERATIVE SERVICE, Wyomissing, Pa.
COOPER-BESSEMER CORPORATION, Mount Vernon, O.
COOPER, F. S., Rome, Ga.
COOPER TIRE & RUBBER COMPANY, Findlay, O.
COOPERS, INCORPORATED, Kenosha, Wis.
COOSA RIVER NEWSPRINT COMPANY, Coosa Pines, Ala.
COPPER & BRASS RESEARCH ASSOCIATION, New York City.
COPPERWELD STEEL COMPANY—GLASSPORT DIVISION, Glassport, Pa.
COPPERWELD STEEL COMPANY—WARREN DIVISION, Warren, O.
CORN INDUSTRIES RESEARCH FOUNDATION, INC., New York City.
CORNELL-DUBILIER ELECTRIC CORPORATION, South Plainfield, N. J.
CORNELL PAPERBOARD PRODUCTS CO., Chicago, Ill.
CORNELL UNIVERSITY LIBRARY, Ithaca, N. Y.
CORNELL UNIVERSITY, OFFICE OF UNIVERSITY DEVELOPMENT, Ithaca, N. Y.
CORNING FIBRE BOX CORPORATION, Corning, N. Y.
CORNING GLASS WORKS, Corning, N. Y.
COSDEN PETROLEUM CORPORATION, Big Spring, Tex.
COSGROVE & COMPANY, INC. OF LOS ANGELES, Los Angeles, Cal.
COTTON MANUFACTURERS ASSOCIATION OF GEORGIA, Atlanta, Ga.
COTTON PRODUCERS ASSOCIATION (THE), Atlanta, Ga.
COTY, INC., New York City.
COUNTY BANK AND TRUST COMPANY, Paterson, N. J.
COUNTY TRUST COMPANY, White Plains, N. Y.
COURTAULDS, INC., New York City.
COVERDALE & COLPITTS, New York City.
COWLES, ALFRED, Chicago, Ill.
COX AND COMPANY, INC., New York City.
CRANE CO., Chicago, Ill.
CRANSTON PRINT WORKS COMPANY, Cranston, R. I.
CRAVATH, SWAINE & MOORE, New York City.
CREOLE PETROLEUM CORPORATION, New York City.
CRESAP, McCORMICK AND PAGET, New York City.
CRESCENT ENGRAVING COMPANY, Kalamazoo, Mich.
CRESCENT INSULATED WIRE AND CABLE COMPANY, INCORPORATED, Trenton, N. J.
CRESCENT TOOL COMPANY, Jamestown, N. Y.
CRIBBEN AND SEXTON COMPANY, Chicago, Ill.

CROCKER-ANGLO NATIONAL BANK, San Francisco, Cal.
CROCKER, BURBANK & Co. ASSOCIATION, Fitchburg, Mass.
CROCKER (H. S.) Co., Inc., San Francisco, Cal.
CROMPTON COMPANY, New York City.
CROMPTON & KNOWLES LOOM WORKS, Worcester, Mass.
CRONAME, INCORPORATED, Chicago, Ill.
CROUSE-HINDS COMPANY, Syracuse, N. Y.
CROWELL-Collier PUBLISHING COMPANY (THE), New York City.
CROWN CORK & SEAL COMPANY, Inc., Baltimore, Md.
CROWN ZELLERBACH CORPORATION, San Francisco, Cal.
CRUCIBLE STEEL COMPANY OF AMERICA, Pittsburgh, Pa.
CRUM & FORSTER, New York City.
CRYSTAL TISSUE COMPANY, Middletown, O.
CUDAHY PACKING COMPANY, Omaha, Neb.
CUMMINS ENGINE COMPANY, Inc., Columbus, Ind.
CUNNINGHAM, ELMER T., Monterey, Cal.
CUNNINGHAM & WALSH Inc., New York City.
CUPPLES COMPANY, MANUFACTURERS, St. Louis, Mo.
CUPPLES PRODUCTS CORPORATION, St. Louis, Mo.
CURTIS COMPANIES INCORPORATED, Clinton, Ia.
CURTIS (HELENE) INDUSTRIES, Inc., Chicago, Ill.
CURTIS 1000 Inc., St. Paul, Minn.
CURTIS PUBLISHING COMPANY (THE), Philadelphia, Pa.
CURTISS-WRIGHT CORPORATION, Wood-Ridge, N. J.
CUTLER-HAMMER, Inc., Milwaukee, Wis.
CUTLER-MAGNER COMPANY, Duluth, Minn.

DAIRYMEN'S LEAGUE CO-OPERATIVE ASSOCIATION, Inc., New York City.
DALLAS POWER & LIGHT COMPANY, Dallas, Tex.
DALLAS PUBLIC LIBRARY, Dallas, Tex.
DALLAS TIMES HERALD, Dallas, Tex.
DALTON FOUNDRIES, Inc., Warsaw, Ind.
DAN RIVER MILLS, INCORPORATED, Danville, Va.
DANA CORPORATION, Toledo, O.
DANIEL, MANN, JOHNSON & MENDENHALL, Los Angeles, Cal.
DANLY MACHINE SPECIALTIES, Inc., Chicago, Ill.
DARBY CORPORATION (THE), Kansas City, Kan.
D'ARCY ADVERTISING COMPANY, St. Louis, Mo.
DARTMOUTH COLLEGE—THE AMOS TUCK SCHOOL OF BUSINESS ADMINISTRATION,
Hanover, N. H.
DAVIDSON COLLEGE, Davidson, N. C.
DAVIES (THEO. H.) & Co., Ltd., Honolulu, T. H.
DAVIS, A. D., Jacksonville, Fla.
DAVIS (ARIEL) MANUFACTURING COMPANY, Salt Lake City, Utah.
DAVISON CHEMICAL COMPANY, DIVISION OF W. R. GRACE & Co., Baltimore,
Md.
DAVOL RUBBER COMPANY, Providence, R. I.
DAY & ZIMMERMANN, Inc., Philadelphia, Pa.
DAYSTROM, INCORPORATED, Elizabeth, N. J.
DAYTON MALLEABLE IRON COMPANY (THE), Dayton, O.
DAYTON POWER AND LIGHT COMPANY, Dayton, O.
DAYTON PUBLIC LIBRARY, Dayton, O.
DAYTON RUBBER COMPANY, Dayton, O.

DAYTON STEEL FOUNDRY COMPANY, Dayton, O.
DEAN BROTHERS PUMPS, INC., Indianapolis, Ind.
DEARBORN GLASS COMPANY, Bedford Park, Ill.
DEARBORN PUBLIC LIBRARY, Dearborn, Mich.
DEARING (C. T.) PRINTING COMPANY, Louisville, Ky.
DEERE & COMPANY, Moline, Ill.
DEERING MILLIKEN SERVICE CORPORATION, Greenville, S. C.
DELAFIELD & DELAFIELD, New York City.
DE LA MARE (A. T.) COMPANY, INC., New York City.
DE LAVAL SEPARATOR COMPANY, Poughkeepsie, N. Y.
DE LAVAL STEAM TURBINE COMPANY, Trenton, N. J.
DELAWARE AND HUDSON COMPANY (THE), New York City.
DELAWARE POWER & LIGHT COMPANY, Wilmington, Del.
DELAWARE TRUST COMPANY, Wilmington, Del.
DELHI SCHOOL OF ECONOMICS, Delhi, India.
DEL MONTE PROPERTIES COMPANY, Pebble Beach, Cal.
DELTA - C. & S. AIR LINES, Atlanta, Ga.
DELTA TRADING COMPANY, S. A. E., Cairo, Egypt.
DENBY (EDWIN) HIGH SCHOOL, Detroit, Mich.
DENISON ENGINEERING COMPANY (THE), Columbus, O.
DENNISON MANUFACTURING COMPANY, Framingham, Mass.
DENTISTS' SUPPLY COMPANY OF NEW YORK (THE), York, Pa.
DENVER PUBLIC LIBRARY, Denver, Colo.
DE PAUL UNIVERSITY, Chicago, Ill.
DETROIT BANK (THE), Detroit, Mich.
DETROIT BOARD OF COMMERCE, Detroit, Mich.
DETROIT BRASS & MALLEABLE CO., Wyandotte, Mich.
DETROIT EDISON COMPANY (THE), Detroit, Mich.
DETROIT GASKET & MANUFACTURING COMPANY, Detroit, Mich.
DETROIT HARVESTER COMPANY, Detroit, Mich.
DETROIT PUBLIC LIBRARY, BUSINESS AND COMMERCE DIVISION, Detroit, Mich.
DETROIT PUBLIC LIBRARY, MUNICIPAL REFERENCE LIBRARY, Detroit, Mich.
DETROIT PUBLIC LIBRARY, PERIODICAL DIVISION, Detroit, Mich.
DETROIT STEEL CORPORATION, Detroit, Mich.
DETROIT-WABECK BANK & TRUST COMPANY, Detroit, Mich.
DEUTSCHE EDELSTAHLWERKE A. G., Krefeld, Germany.
DE VILBISS COMPANY, Toledo, O.
DEWEY AND ALMY CHEMICAL COMPANY, Cambridge, Mass.
DEXTER FOLDER COMPANY, Pearl River, N. Y.
DEXTER INDUSTRIES INC., Grand Rapids, Mich.
DIAMOND ALKALI COMPANY, Cleveland, O.
DIAMOND CHAIN COMPANY, INC., Indianapolis, Ind.
DIAMOND GLASS COMPANY, Royersford, Pa.
DIAMOND MATCH COMPANY (THE), New York City.
DIAMOND POWER SPECIALTY CORPORATION, Lancaster, O.
DICK (A. B.) COMPANY, Chicago, Ill.
DICKEY (W. J.) & SONS, INC., Oella, Md.
DICTAPHONE CORPORATION, Bridgeport, Conn.
DIEBOLD, INCORPORATED, Canton, O.
DIEGES & CLUST, New York City.
DIETZGEN (EUGENE) COMPANY, Chicago, Ill.
DILL MANUFACTURING COMPANY, Cleveland, O.
DIME SAVINGS BANK OF BROOKLYN, Brooklyn, N. Y.
DINGS MAGNETIC SEPARATOR CO., Milwaukee, Wis.

DITTO, INCORPORATED, Chicago, Ill.
DIVERSEY CORPORATION (THE), Chicago, Ill.
DIXIE CUP COMPANY, Easton, Pa.
DIXIE MERCERIZING COMPANY, Chattanooga, Tenn.
DIXON (JOSEPH) CRUCIBLE COMPANY, Jersey City, N. J.
DR. PEPPER COMPANY, Dallas, Tex.
DODGE (F. W.) CORPORATION, New York City.
DODGE MANUFACTURING CORPORATION, Mishawaka, Ind.
DOEHLA GREETING CARDS, INC., Nashua, N. H.
DOLE VALVE COMPANY, Chicago, Ill.
DOLLAR SAVINGS & TRUST CO., Youngstown, O.
DOMINION BREWERS ASSOCIATION, Ottawa, Ontario, Canada.
DOMINION BRIDGE COMPANY, LIMITED, Montreal, Quebec, Canada.
DOMINION ENGINEERING WORKS LIMITED, Montreal, Quebec, Canada.
DOMINION FORGE LIMITED, Walkerville, Ontario, Canada.
DOMINION FOUNDRIES & STEEL LIMITED, Hamilton, Ontario, Canada.
DOMINION GLASS COMPANY LIMITED, Montreal, Quebec, Canada.
DOMINION OILCLOTH & LINOLEUM CO., LIMITED, Montreal, Quebec, Canada.
DOMINION TAR & CHEMICAL COMPANY, LIMITED, Montreal, Quebec, Canada.
DOMINION TEXTILE COMPANY, LTD., Montreal, Quebec, Canada.
DON (EDWARD) & COMPANY, Chicago, Ill.
DONALDSON COMPANY, INC., St. Paul, Minn.
DONNELLEY (REUBEN H.) CORPORATION (THE), Chicago, Ill.
DONNELLEY (R. R.) & SONS COMPANY, Chicago, Ill.
DORR-OLIVER INCORPORATED, Stamford, Conn.
DOUBLEDAY & COMPANY, INC., New York City.
DOUGLAS AIRCRAFT COMPANY, INC., Santa Monica, Cal.
DOUGLAS & LOMASON COMPANY, Detroit, Mich.
DOW CHEMICAL COMPANY (THE), Midland, Mich.
DOW JONES & COMPANY, INC., New York City.
DOWNING BOX COMPANY, Milwaukee, Wis.
DOWNTON IRON WORKS, INC., Downingtown, Pa.
DOWNTON PAPER CO., Downingtown, Pa.
DRACKETT COMPANY, Cincinnati, O.
DRAPER CORPORATION, Hopedale, Mass.
DRAVO CORPORATION, Pittsburgh, Pa.
DRESSER INDUSTRIES, INC., Dallas, Tex.
DREW UNIVERSITY, Madison, N. J.
DREXEL FURNITURE COMPANY, Drexel, N. C.
DRIVER (WILBUR B.) COMPANY, Newark, N. J.
DUCOMMUN METALS & SUPPLY COMPANY, Los Angeles, Cal.
DUFF-NORTON COMPANY, Pittsburgh, Pa.
DUGAN BROTHERS OF NEW JERSEY, INC., Newark, N. J.
DUKE POWER CO., Charlotte, N. C.
DUKE UNIVERSITY LIBRARY, Durham, N. C.
DUMORE COMPANY (THE), Racine, Wis.
DUN & BRADSTREET, INC., New York City.
DUNCAN ELECTRIC MANUFACTURING CO., Lafayette, Ind.
DUNLAP, CHARLES E., New York City.
DUNLOP TIRE AND RUBBER CORPORATION, Buffalo, N. Y.
DUNN AND McCARTHY, INC., Auburn, N. Y.
DUPLAN CORPORATION (THE), New York City.
DU PONT COMPANY OF CANADA, LIMITED, Montreal, Canada.
DU PONT (E. I.) DE NEMOURS & COMPANY, Wilmington, Del.

DU PONT, IRÉNÉE, Wilmington, Del.
DUQUESNE LIGHT COMPANY, Pittsburgh, Pa.
DUQUESNE UNIVERSITY, Pittsburgh, Pa.
DURANT MANUFACTURING COMPANY, Milwaukee, Wis.
DURHAM LIFE INSURANCE Co., Raleigh, N. C.
DURIIRON COMPANY, INC., Dayton, O.
DURKEE-ATWOOD COMPANY, Minneapolis, Minn.

EAGLE OTTAWA LEATHER COMPANY, Grand Haven, Mich.
EAGLE PENCIL COMPANY, INC., New York City.
EAGLE-PICHER COMPANY, Cincinnati, O.
EAST ASIATIC COMPANY (B. C.) LTD. (THE), Vancouver, B. C., Canada.
EAST BAY MUNICIPAL UTILITY DISTRICT, Oakland, Cal.
EAST OHIO GAS COMPANY (THE), Cleveland, O.
EAST RIVER SAVINGS BANK, New York City.
EAST ST. LOUIS CASTINGS COMPANY, East St. Louis, Ill.
EAST TEXAS STATE TEACHERS COLLEGE, Commerce, Tex.
EASTERN AIR LINES, INC., New York City.
EASTERN CORPORATION, Bangor, Me.
EASTERN GAS AND FUEL ASSOCIATES, Boston, Mass.
EASTERN GREYHOUND LINES, DIVISION OF THE GREYHOUND CORPORATION, Cleveland, O.
EASTERN INDUSTRIES INC., Hamden, Conn.
EASTERN STATES PETROLEUM CO., INC., Houston, Tex.
EASTMAN KODAK COMPANY, Rochester, N. Y.
EASTWOOD-NEALLEY CORPORATION, Belleville, N. J.
EATON MANUFACTURING COMPANY, Cleveland, O.
EATON (T.) CO. LIMITED OF MONTREAL (THE), Montreal, Quebec, Canada.
EBASCO SERVICES INCORPORATED, New York City.
ECONOMIC INFORMATION SERVICE, LIBRARY OF THE, The Hague, The Netherlands.
ECONOMICS LABORATORY, INC., New York City, N. Y.
ECUSTA PAPER CORPORATION, Pisgah Forest, N. C.
EDDY (E. B.) COMPANY (THE), Hull, Quebec, Canada.
EDDY PAPER CORPORATION, Milwaukee, Wis.
EDGEWATER STEEL COMPANY, Pittsburgh, Pa.
EDIE (LIONEL D.) & COMPANY, INC., New York City.
EDISON ELECTRIC INSTITUTE, New York City.
EDISON (THOMAS A.), INC., West Orange, N. J.
EDUCATIONAL TESTING SERVICE, Princeton, N. J.
EDWARDS BROTHERS, INC., Ann Arbor, Mich.
EDWARDS COMPANY, INC., Norwalk, Conn.
EDWARDS (T. J.), INC., Boston, Mass.
EGYPTIAN LACQUER MANUFACTURING COMPANY (THE), New York City.
EIMCO CORPORATION (THE), Salt Lake City, Utah.
EITEL-MCCULLOUGH, INC., San Bruno, Cal.
EKCO PRODUCTS COMPANY, Chicago, Ill.
ELASTIC FABRIC MANUFACTURERS INSTITUTE, INC., New London, Conn.
ELASTIC STOP NUT CORPORATION OF AMERICA, Union, N. J.
ELECTRIC AUTO-LITE COMPANY, Toledo, O.
ELECTRIC CONTROLLER & MFG. CO. (THE), Cleveland, O.
ELECTRIC HOSE & RUBBER COMPANY, Wilmington, Del.
ELECTRIC POWER BOARD OF THE CITY OF NASHVILLE, Nashville, Tenn.
ELECTRIC REGULATOR CORPORATION, Norwalk, Conn.
ELECTRIC STEEL FOUNDRY COMPANY, Portland, Ore.

ELECTRIC STORAGE BATTERY COMPANY, Philadelphia, Pa.
ELECTRIC UTILITY WORKERS UNION, Indianapolis, Ind.
ELECTRO REFRactories & ABRASIVES CORPORATION, Buffalo, N. Y.
ELECTRO SWITCH CORP., Weymouth, Mass.
ELECTROLUX CORPORATION, New York City.
ELGIN, JOLIET AND EASTERN RAILWAY COMPANY, Chicago, Ill.
ELGIN NATIONAL WATCH COMPANY, Elgin, Ill.
ELLIOTT COMPANY, INC., Jeannette, Pa.
ELLWOOD CITY FORGE COMPANY, Ellwood City, Pa.
ELWELL-PARKER ELECTRIC COMPANY (THE), Cleveland, O.
EMENEE INDUSTRIES, INC., Flushing, N. Y.
EMERSON RADIO & PHONOGRAPH CORPORATION, Jersey City, N. J.
EMERY INDUSTRIES, INC., Cincinnati, O.
EMHART MANUFACTURING COMPANY, Hartford, Conn.
EMORY UNIVERSITY, Emory University, Georgia.
EMPIRE BRASS MFG. CO., LIMITED, London, Ontario, Canada.
EMPIRE STEEL CORPORATION, Mansfield, O.
EMPIRE TRUST COMPANY, New York City.
EMPLOYERS' ASSOCIATION (THE), Grand Rapids, Mich.
EMPLOYERS' ASSOCIATION OF CHICAGO (THE), Chicago, Ill.
EMPLOYERS' ASSOCIATION OF DETROIT, Detroit, Mich.
EMPLOYERS' ASSOCIATION OF NORTH JERSEY, Newark, N. J.
EMPLOYERS' LIABILITY ASSURANCE CORPORATION, LTD. (THE), Boston, Mass.
EMPLOYERS' MUTUAL CASUALTY COMPANY, Des Moines, Ia.
EMPLOYERS' MUTUAL LIABILITY INSURANCE COMPANY, Wausau, Wis.
EMPORIUM CAPWELL COMPANY (THE), San Francisco, Cal.
ENDICOTT JOHNSON CORPORATION, Endicott, N. Y.
ENGLANDER COMPANY, INC. (THE), Chicago, Ill.
ENGLISH ELECTRIC COMPANY LIMITED (THE), London, England.
ENGLISH, SCOTTISH & AUSTRALIAN BANK LTD. (THE), Melbourne, Victoria,
Australia.
ENSHIN-BICKFORD COMPANY, Simsbury, Conn.
EQUITABLE GAS COMPANY, Pittsburgh, Pa.
EQUITABLE LIFE ASSURANCE SOCIETY OF THE UNITED STATES (THE), New York
City.
EQUITABLE LIFE INSURANCE COMPANY OF IOWA, Des Moines, Ia.
EQUITABLE SECURITY TRUST COMPANY, Wilmington, Del.
EQUITY CORPORATION (THE), New York City.
ERIE CITY IRON WORKS, Erie, Pa.
ERIE MALLEABLE IRON COMPANY, Erie, Pa.
ERIE RAILROAD COMPANY, Cleveland, O.
ERIE RESISTOR CORPORATION, Erie, Pa.
ERLANGER MILLS CORPORATION, New York City.
ERNST & ERNST, Cleveland, O.
ERWIN MILLS, INC., Durham, N. C.
ESCAMBIA BAY CHEMICAL CORPORATION, Pensacola, Fla.
ESLEECO MANUFACTURING CO., Turners Falls, Mass.
ESSICK MANUFACTURING COMPANY, Los Angeles, Cal.
ESSO STANDARD OIL COMPANY, New York City.
ETHYL CORPORATION, New York City.
EUREKA SPECIALTY PRINTING COMPANY, Scranton, Pa.
EVANS PRODUCTS COMPANY, Plymouth, Mich.
EX-CELL-O CORPORATION, Detroit, Mich.
EXOLON COMPANY (THE), Tonawanda, N. Y.

FACULTE DE COMMERCE DE LAVAL, Ste.-Foy, Quebec, Canada.
FAFNIR BEARING COMPANY, New Britain, Conn.
FAIR STORE (THE), Chicago, Ill.
FAIRBANKS COMPANY (THE), New York City.
FAIRBANKS, MORSE & Co., Chicago, Ill.
FAIRCHILD CAMERA AND INSTRUMENT CORPORATION, Syosset, N. Y.
FAIRCHILD ENGINE AND AIRPLANE CORPORATION, Hagerstown, Md.
FAIRCHILD, FOLEY & SAMMOND, Milwaukee, Wis.
FAIRFIELD MANUFACTURING COMPANY, Lafayette, Ind.
FAIRMONT FOODS COMPANY, Omaha, Neb.
FAIRMONT RAILWAY MOTORS, INC., Fairmont, Minn.
FAIRMONT STATE COLLEGE, Fairmont, W. Va.
FALK CORPORATION, Milwaukee, Wis.
FALSTAFF BREWING CORPORATION, St. Louis, Mo.
FANSTEEL METALLURGICAL CORPORATION, North Chicago, Ill.
FARMERS BANK OF THE STATE OF DELAWARE, Dover, Del.
FARMERS INSURANCE GROUP, Los Angeles, Cal.
FARMERS & MERCHANTS BANK OF LONG BEACH, Long Beach, Cal.
FARMERS AND MERCHANTS NATIONAL BANK OF LOS ANGELES, Los Angeles, Cal.
FARNSWORTH ELECTRONICS COMPANY, Fort Wayne, Ind.
FARRELL-BIRMINGHAM COMPANY, INC., Ansonia, Conn.
FARRELL LINES INCORPORATED, New York City.
FASCO INDUSTRIES, INC., Rochester, N. Y.
FASHION INSTITUTE OF TECHNOLOGY, New York City.
FEDDERS-QUIGAN CORPORATION, Maspeth, N. Y.
FEDERAL CARTRIDGE CORPORATION, Minneapolis, Minn.
FEDERAL GLASS COMPANY, Columbus, O.
FEDERAL MACHINE & WELDER CO., Warren, O.
FEDERAL-MOGUL-BOWER BEARINGS, INC., Detroit, Mich.
FEDERAL PACIFIC ELECTRIC COMPANY, Newark, N. J.
FEDERAL PRODUCTS CORPORATION, Providence, R. I.
FEDERAL RESERVE BANK OF ATLANTA, Atlanta, Ga.
FEDERAL RESERVE BANK OF BOSTON, Boston, Mass.
FEDERAL RESERVE BANK OF CHICAGO, Chicago, Ill.
FEDERAL RESERVE BANK OF CLEVELAND, Cleveland, O.
FEDERAL RESERVE BANK OF DALLAS, Dallas, Tex.
FEDERAL RESERVE BANK OF KANSAS CITY, Kansas City, Mo.
FEDERAL RESERVE BANK OF MINNEAPOLIS, Minneapolis, Minn.
FEDERAL RESERVE BANK OF NEW YORK, New York City.
FEDERAL RESERVE BANK OF PHILADELPHIA, Philadelphia, Pa.
FEDERAL RESERVE BANK OF RICHMOND, Richmond, Va.
FEDERAL RESERVE BANK OF ST. LOUIS, St. Louis, Mo.
FEDERAL TELECOMMUNICATION LABORATORIES, Nutley, N. J.
FEDERAL TELEPHONE AND RADIO COMPANY, Clifton, N. J.
FEDERATED DEPARTMENT STORES, INC., Cincinnati, O.
FEDERATED EMPLOYERS OF SAN FRANCISCO, San Francisco, Cal.
FEDERATED MUTUAL IMPLEMENT AND HARDWARE INSURANCE COMPANY, Owatonna,
Minn.
FEINER (P.) & SONS, INC., New York City.
FELL (Wm. F.) Co., Philadelphia, Pa.
FELT & TARRANT MFG. CO., Chicago, Ill.
FENESTRA INCORPORATED, Detroit, Mich.
FENSHOLT ADVERTISING AGENCY, INC. (THE), Chicago, Ill.
FERBER CORPORATION, Englewood, N. J.

FERRO CORPORATION, Cleveland, O.
FERRY-MORSE SEED CO., Detroit, Mich.
FIBREBOARD PRODUCTS INC., San Francisco, Cal.
FIDELITY LIFE ASSOCIATION, Fulton, Ill.
FIDELITY MUTUAL LIFE INSURANCE COMPANY (THE), Philadelphia, Pa.
FIDELITY-PHENIX FIRE INSURANCE COMPANY, New York City.
FIDELITY-PHILADELPHIA TRUST COMPANY, Philadelphia, Pa.
FIDELITY TRUST COMPANY, Pittsburgh, Pa.
FIDELITY UNION TRUST COMPANY, Newark, N. J.
FIDUCIARY COUNSEL, INC., New York City.
FIDUCIARY TRUST COMPANY OF NEW YORK, New York City.
FIELD AND FLINT CO., Brockton, Mass.
FIELD PACKING CO., Owensboro, Ky.
FIELDCREST MILLS, INC., Spray, N. C.
FIFTH AVENUE COACH LINES, INC., New York City.
FIFTH THIRD UNION TRUST COMPANY, Cincinnati, O.
FINCH, PRUYN AND COMPANY, INCORPORATED, Glens Falls, N. Y.
FIRE ASSOCIATION OF PHILADELPHIA, Philadelphia, Pa.
FIREMAN'S FUND INSURANCE COMPANY, San Francisco, Cal.
FIREMEN'S INSURANCE COMPANY, Newark, N. J.
FIRESTONE TIRE & RUBBER COMPANY, Akron, O.
FIRST CITY NATIONAL BANK OF HOUSTON, Houston, Tex.
FIRST FEDERAL SAVINGS AND LOAN ASSOCIATION OF MIAMI, Miami, Fla.
FIRST & MERCHANTS NATIONAL BANK, Richmond, Va.
FIRST NATIONAL BANK OF ATLANTA (THE), Atlanta, Ga.
FIRST NATIONAL BANK OF BOSTON, Boston, Mass.
FIRST NATIONAL BANK OF CANTON, Canton, O.
FIRST NATIONAL BANK OF CHICAGO, Chicago, Ill.
FIRST NATIONAL BANK IN DALLAS, Dallas, Tex.
FIRST NATIONAL BANK OF DENVER (THE), Denver, Colo.
FIRST NATIONAL BANK OF FORT WORTH, Fort Worth, Tex.
FIRST NATIONAL BANK OF MEMPHIS (THE), Memphis, Tenn.
FIRST NATIONAL BANK OF MIAMI, Miami, Fla.
FIRST NATIONAL BANK OF MINNEAPOLIS, Minneapolis, Minn.
FIRST NATIONAL BANK OF NEVADA, Reno, Nev.
FIRST NATIONAL BANK OF PORTLAND (THE), Portland, Ore.
FIRST NATIONAL BANK IN ST. LOUIS, St. Louis, Mo.
FIRST NATIONAL BANK OF SALT LAKE CITY, Salt Lake City, Utah.
FIRST NATIONAL BANK & TRUST CO., Kalamazoo, Mich.
FIRST NATIONAL BANK AND TRUST COMPANY, Paterson, N. J.
FIRST NATIONAL BANK & TRUST CO. OF HAMILTON, Hamilton, O.
FIRST NATIONAL BANK AND TRUST COMPANY OF RACINE, Racine, Wis.
FIRST NATIONAL BANK AND TRUST CO. OF TULSA, Tulsa, Okla.
FIRST NATIONAL CITY BANK OF NEW YORK (THE), New York City.
FIRST PENNSYLVANIA BANKING AND TRUST COMPANY (THE), Philadelphia, Pa.
FIRST SECURITY CORPORATION, Salt Lake City, Utah.
FIRST TRUST & DEPOSIT COMPANY, Syracuse, N. Y.
FIRST WESTERN BANK AND TRUST COMPANY, San Francisco, Cal.
FIRST WISCONSIN NATIONAL BANK OF MILWAUKEE, Milwaukee, Wis.
FISCHER & PORTER COMPANY, Hatboro, Pa.
FISCHER SPECIAL MANUFACTURING COMPANY, INC., Cincinnati, O.
FISHER FLOURING MILLS CO., Seattle, Wash.
FISHER GOVERNOR COMPANY, Marshalltown, Iowa.
FISKE BROTHERS REFINING CO., Newark, N. J.

FITCHBURG PAPER COMPANY, Fitchburg, Mass.
FITZPATRICK (J. J.) LUMBER COMPANY, INC., Madison, Wis.
FLEXONICS CORPORATION, Maywood, Ill.
FLINTKOTE COMPANY, INC. (THE), New York City.
FLORENCE PIPE FOUNDRY AND MACHINE COMPANY, Philadelphia, Pa.
FLORENCE STOVE COMPANY, Chicago, Ill.
FLORIDA POWER CORPORATION, St. Petersburg, Fla.
FLORIDA POWER & LIGHT COMPANY, Miami, Fla.
FLORIDA STATE UNIVERSITY, Tallahassee, Fla.
FLORSHEIM SHOE COMPANY, Chicago, Ill.
FLUOR CORPORATION, LTD. (THE), Los Angeles, Cal.
FOERDERER, PERCIVAL E., Philadelphia, Pa.
FOLEY BROTHERS, INC., Pleasantville, N. Y.
FOOD FAIR STORES, INC., Philadelphia, Pa.
FOOD MACHINERY AND CHEMICAL CORPORATION, San Jose, Cal.
FOOTE BROS. GEAR AND MACHINE CORPORATION, Chicago, Ill.
FOOTE, CONE & BELDING, New York City.
FOOTE MINERAL COMPANY, INC., Philadelphia, Pa.
FORBES LITHOGRAPH MFG. CO. (THE), Boston, Mass.
FORCE (WILLIAM A.) & COMPANY, INC., Brooklyn, N. Y.
FORD, BACON & DAVIS, INC., New York City.
FORD FOUNDATION (THE), New York City.
FORD MOTOR COMPANY, Dearborn, Mich.
FORD MOTOR COMPANY OF CANADA, LIMITED, Windsor, Ontario, Canada.
FORDHAM UNIVERSITY LIBRARY, New York City.
FOREST CITY FOUNDRIES CO. (THE), Cleveland, O.
FOREST OIL CORPORATION, Bradford, Pa.
FORMFIT COMPANY (THE), Chicago, Ill.
FORMICA COMPANY (THE), Cincinnati, O.
FORT WAYNE CORRUGATED PAPER COMPANY, Fort Wayne, Ind.
FORT WAYNE NATIONAL BANK, Fort Wayne, Ind.
FORT WORTH NATIONAL BANK (THE), Fort Worth, Tex.
FOSTER WHEELER CORPORATION, New York City.
FOSTORIA GLASS COMPANY, Moundsville, W. Va.
FOSTORIA PRESSED STEEL CORPORATION (THE), Fostoria, O.
FOX (ABBOTT) LUMBER COMPANY, Iron Mountain, Mich.
FRAM CORPORATION, East Providence, R. I.
FRANK, EVERETT, New York City.
FRANK FOUNDRIES CORPORATION, Moline, Ill.
FRASER COMPANIES, LIMITED, Edmundston, N. B., Canada.
FREE LIBRARY OF PHILADELPHIA (THE), Philadelphia, Pa.
FREE LIBRARY OF PHILADELPHIA (THE) — MERCANTILE LIBRARY, Philadelphia, Pa.
FREE PUBLIC LIBRARY, New Haven, Conn.
FREE PUBLIC LIBRARY, Trenton, N. J.
FREEPORT SULPHUR COMPANY, New York City.
FRENCH EMBASSY, Washington, D. C.
FRENCH OIL MILL MACHINERY CO. (THE), Piqua, O.
FRENCH (R. T.) COMPANY (THE), Rochester, N. Y.
FRENCH, WILLIAM H., San Francisco, Cal.
FRESNO STATE COLLEGE, Fresno, Cal.
FRICK COMPANY, INC., Waynesboro, Pa.
FRIDEN CALCULATING MACHINE CO., INC., San Leandro, Cal.
FRITO COMPANY (THE), Dallas, Tex.
FROEDERT MALT CORPORATION, Milwaukee, Wis.

FROGGATT (JOSEPH) & Co., Inc., New York City.
FROST NATIONAL BANK, San Antonio, Tex.
FRUEHAUF TRAILER COMPANY, Detroit, Mich.
FRUIN-COLNON CONTRACTING COMPANY, St. Louis, Mo.
FRUIT GROWERS EXPRESS COMPANY, Washington, D. C.
FRUIT OF THE LOOM CORPORATION, New York City.
FULLER BRUSH COMPANY, Hartford, Conn.
FULLER BRUSH COMPANY, LIMITED, Hamilton, Ontario, Canada.
FULLER MANUFACTURING Co., Kalamazoo, Mich.
FULLER & SMITH & ROSS, Inc., New York City.
FULLER (W. P.) & Co., San Francisco, Cal.
FULTON NATIONAL BANK OF ATLANTA, Atlanta, Ga.
FUNCH, EDYE & COMPANY, Inc., New York City.
FURST-McNESS COMPANY, Freeport, Ill.

GAIR (ROBERT) COMPANY, Inc., New York City.
GALLO (E. & J.) WINERY, Modesto, Cal.
GALLUN (A. F.) & SONS CORPORATION, Milwaukee, Wis.
GAMBLE BROS., Inc., Louisville, Ky.
GAMEWELL COMPANY, Newton Upper Falls, Mass.
GARBER (THE A. L.) COMPANY, Ashland, O.
GARDNER, GLENN L., Ridgewood, N. J.
GARDNER ADVERTISING COMPANY, St. Louis, Mo.
GARDNER BOARD & CARTON COMPANY (THE), Middletown, O.
GARDNER, CARTON, DOUGLAS, ROEMER & CHILGREN, Chicago, Ill.
GARDNER-DENVER COMPANY, Quincy, Ill.
GARLOCK PACKING COMPANY, Palmyra, N. Y.
GATE CITY STEEL, Inc., Denver, Col.
GATEWAY TRANSPORTATION Co., La Crosse, Wis.
GEARHART COMPANY (THE), Atlanta, Ga.
GELLERT, N. HENRY, Seattle, Wash.
GENERAL ACCIDENT FIRE & LIFE ASSURANCE CORPORATION, LTD., Philadelphia, Pa.
GENERAL AMERICAN LIFE INSURANCE COMPANY, St. Louis, Mo.
GENERAL ANILINE & FILM CORPORATION, New York City.
GENERAL BOX COMPANY, Des Plaines, Ill.
GENERAL CABLE CORPORATION, New York City.
GENERAL CERAMICS CORPORATION, Keasbey, N. J.
GENERAL CONTROLS Co., Glendale, Cal.
GENERAL CRUDE OIL COMPANY, Houston, Tex.
GENERAL DRY BATTERIES, Inc., Cleveland, O.
GENERAL DYNAMICS CORPORATION, New York City.
GENERAL ELECTRIC COMPANY, Schenectady, N. Y.
GENERAL FINANCE CORPORATION, Evanston, Ill.
GENERAL FIREPROOFING COMPANY (THE), Youngstown, O.
GENERAL FOODS CORPORATION, White Plains, N. Y.
GENERAL GRINDING WHEEL CORPORATION, Philadelphia, Pa.
GENERAL ICE CREAM CORPORATION, Schenectady, N. Y.
GENERAL MERCHANDISE COMPANY, Milwaukee, Wis.
GENERAL MILLS, Inc., Minneapolis, Minn.
GENERAL MOTORS CORPORATION, Detroit, Mich.
GENERAL PETROLEUM CORPORATION, Los Angeles, Cal.
GENERAL PORTLAND CEMENT COMPANY, Chicago, Ill.
GENERAL RADIO COMPANY, Cambridge, Mass.
GENERAL RAILWAY SIGNAL COMPANY, Rochester, N. Y.

GENERAL REFRACTORIES COMPANY, Philadelphia, Pa.
GENERAL SHOE CORPORATION, Nashville, Tenn.
GENERAL STEEL CASTINGS CORPORATION, Granite City, Ill.
GENERAL STEEL WARES LIMITED, Toronto, Ontario, Canada.
GENERAL TELEPHONE SERVICE CORPORATION, New York City.
GENERAL TIME CORPORATION, New York City.
GENERAL TIRE & RUBBER COMPANY, Akron, O.
GEORGIA INSTITUTE OF TECHNOLOGY LIBRARY, Atlanta, Ga.
GEORGIA-PACIFIC PLYWOOD COMPANY, New York City.
GEORGIA POWER COMPANY, Atlanta, Ga.
GEORGIA STATE COLLEGE OF BUSINESS ADMINISTRATION, Atlanta, Ga.
GERBER PRODUCTS COMPANY, Fremont, Mich.
GERITY-MICHIGAN CORPORATION, Adrian, Mich.
GEYER ADVERTISING, INC., New York City.
GIBSON ART COMPANY, Cincinnati, O.
GIDDINGS & LEWIS MACHINE TOOL COMPANY, Fond du Lac, Wis.
GIFFORD-WOOD COMPANY, Hudson, N. Y.
GILBERT ASSOCIATES, INC., New York City.
GILBERT PAPER COMPANY, Menasha, Wis.
GILLETTE COMPANY (THE), Boston, Mass.
GILMAN (A. S.), INC., Cleveland, O.
GIMBEL BROTHERS, New York City.
GIRARD TRUST CORN EXCHANGE BANK, Philadelphia, Pa.
GIRDLER COMPANY (THE), Louisville, Ky.
GIRL SCOUTS OF THE UNITED STATES OF AMERICA, New York City.
GISHOLT MACHINE COMPANY, Madison, Wis.
GIVAUDAN CORPORATION (THE), New York City.
GLADDING, McBEAN & CO., San Francisco, Cal.
GLASS CONTAINER MANUFACTURERS INSTITUTE, INC., New York City.
GLATFELTER (P. H.) CO., Spring Grove, Pa.
GLEASON WORKS, Rochester, N. Y.
GLENS FALLS INSURANCE COMPANY, Glens Falls, N. Y.
GLENS FALLS PORTLAND CEMENT COMPANY, New York City.
GLIDDEN COMPANY, Cleveland, O.
GLOBE TICKET COMPANY, Philadelphia, Pa.
GLOBE-UNION INC., Milwaukee, Wis.
GLOBE-WERNICKE CO., Cincinnati, O.
GOODMAN (H. C.) COMPANY, Columbus, O.
GOEBEL BREWING COMPANY, Detroit, Mich.
GOLD FIELDS AMERICAN DEVELOPMENT COMPANY, LTD., INC. (THE), New York City.
GOLDEN BEAR OIL CO., Los Angeles, Cal.
GOLDEN GATE COLLEGE LIBRARY, San Francisco, Cal.
GOLDING BROTHERS COMPANY, INC., New York City.
GOLDSMITH BROS., New York City.
GONZAGA UNIVERSITY, Spokane, Wash.
GOOCH FOOD PRODUCTS COMPANY, Lincoln, Neb.
GOODBODY & CO., New York City.
GOODRICH (B. F.) COMPANY (THE), Akron, O.
GOODYEAR TIRE & RUBBER COMPANY (THE), Akron, O.
GOODYEAR TIRE & RUBBER COMPANY OF CANADA, LIMITED (THE), New Toronto, Ontario, Canada.
GORHAM MANUFACTURING COMPANY, Providence, R. I.
GOSS PRINTING PRESS COMPANY, Chicago, Ill.

GOULD & EBERHARDT, INCORPORATED, Irvington, N. J.
GOULD- NATIONAL BATTERIES, Inc., St. Paul, Minn.
GOULDS PUMPS, INC., Seneca Falls, N. Y.
GRACE (W. R.) & Co., New York City.
GRAMERCY PARK (HOTEL), New York City.
GRAND CENTRAL AIRCRAFT COMPANY, Glendale, Cal.
GRAND HAVEN STAMPED PRODUCTS CO., Grand Haven, Mich.
GRAND RAPIDS CHAMBER OF COMMERCE, Grand Rapids, Mich.
GRAND UNION COMPANY (THE), East Paterson, N. J.
GRANITE CITY STEEL COMPANY, Granite City, Ill.
GRANT (W. T.) COMPANY, New York City.
GRAPHITE METALLIZING CORPORATION, Yonkers, N. Y.
GRAY IRON FOUNDERS' ASSOCIATION, Cleveland, O.
GRAY MANUFACTURING COMPANY (THE), Hartford, Conn.
GREAT AMERICAN INSURANCE COMPANY, INC., New York City.
GREAT ATLANTIC & PACIFIC TEA COMPANY (THE), New York City.
GREAT LAKES CARBON CORPORATION, New York City.
GREAT LAKES ENGINEERING WORKS, River Rouge, Mich.
GREAT LAKES PIPE LINE COMPANY, Kansas City, Mo.
GREAT NATIONAL LIFE INSURANCE COMPANY, Dallas, Tex.
GREAT NORTHERN PAPER COMPANY, Bangor, Me.
GREAT NORTHERN RAILWAY COMPANY, St. Paul, Minn.
GREATER NEW YORK SAVINGS BANK (THE), Brooklyn, N. Y.
GREATER PITTSBURGH DAIRY INDUSTRY ASSOCIATION, Pittsburgh, Pa.
GREDE FOUNDRIES, INC., Milwaukee, Wis.
GREEN GIANT COMPANY, Le Sueur, Minn.
GREEN (H. L.) COMPANY, INC., New York City.
GREENFIELD TAP AND DIE CORPORATION, Greenfield, Mass.
GREGORY INDUSTRIES, INC., Toledo, O.
GREIST MANUFACTURING COMPANY, New Haven, Conn.
GREYHOUND CORPORATION, Chicago, Ill.
GRIFFITHS AND GRIFFITHS, Vancouver, B. C., Canada.
GRIGOLEIT COMPANY (THE), Decatur, Ill.
GRINNELL CORPORATION, Providence, R. I.
GRIP NUT COMPANY, South Whitley, Ind.
GRISCOM-RUSSELL COMPANY (THE), Massillon, O.
GROCERY MANUFACTURERS OF AMERICA, INC., New York City.
GROSSE, GEORGE, Kalamazoo, Mich.
GROUP ATTITUDES CORP., New York City.
GRUMMAN AIRCRAFT ENGINEERING CORPORATION, Bethpage, Long Island, N. Y.
GUARANTY BANK & TRUST COMPANY, Worcester, Mass.
GUARANTY TRUST COMPANY OF NEW YORK, New York City.
GUARDIAN LIFE INSURANCE COMPANY OF AMERICA (THE), New York City.
GULF OIL CORPORATION, Pittsburgh, Pa.
GULF POWER COMPANY, Pensacola, Fla.
GULF STATES PAPER CORPORATION, Tuscaloosa, Ala.
GULF STATES UTILITIES COMPANY, Beaumont, Tex.
GUMPERT (S.) CO., INC., Jersey City, N. J.
GUNTHER BREWING COMPANY, INC., Baltimore, Md.
GUSTIN-BACON MANUFACTURING COMPANY, Kansas City, Mo.

HACKENSACK WATER COMPANY, Weehawken, N. J.
HAGAN CORPORATION, Pittsburgh, Pa.
HAGERSTOWN CANTEEN SERVICE, INC., Hagerstown, Md.

HALE, BENTON B., Chicago, Ill.
HALL BROTHERS, INCORPORATED, Kansas City, Mo.
HALL CHINA COMPANY, East Liverpool, O.
HALL (W. F.) PRINTING COMPANY, Chicago, Ill.
HALLE BROS. CO. (THE), Cleveland, O.
HALLER, RAYMOND AND BROWN, INC., State College, Pa.
HAMBURGISCHES WELT-WIRTSCHAFTS-ARCHIV, Hamburg, Germany.
HAMILTON FOUNDRY & MACHINE COMPANY, Hamilton, O.
HAMILTON MANUFACTURING COMPANY, Two Rivers, Wis.
HAMILTON WATCH COMPANY, Lancaster, Pa.
HAMM (THEO.) BREWING CO., St. Paul, Minn.
HAMMARLUND MANUFACTURING COMPANY, INC. (THE), New York City.
HAMMERMILL PAPER COMPANY, Erie, Pa.
HAMMOND LUMBER COMPANY, San Francisco, Cal.
HANCOCK (JOHN) MUTUAL LIFE INSURANCE COMPANY, Boston, Mass.
HANDY & HARMAN, New York City.
HANES HOSIERY MILLS COMPANY, Winston-Salem, N. C.
HANNA COAL & ORE CORPORATION, Cleveland, O.
HANNA (M. A.) COMPANY, Cleveland, O.
HANNA PAINT MANUFACTURING COMPANY (THE), Columbus, O.
HANNIFIN CORPORATION, Des Plaines, Ill.
HANOVER BANK (THE), New York City.
HANSEN GLOVE CORPORATION, Milwaukee, Wis.
HANSON-VAN WINKLE-MUNNING COMPANY, Matawan, N. J.
HARBISON-WALKER REFRactories COMPANY, Pittsburgh, Pa.
HARDINGE BROTHERS, INC., Elmira, N. Y.
HARDINGE COMPANY, INC., York, Pa.
HARDWARE MUTUAL CASUALTY COMPANY, Stevens Point, Wis.
HARNISCHFEGER CORPORATION, Milwaukee, Wis.
HARPER-WYMAN COMPANY, Chicago, Ill.
HARRIMAN RIPLEY & Co., Inc., New York City.
HARRIS-SEYBOLD COMPANY, Cleveland, O.
HARRIS TRUST AND SAVINGS BANK, Chicago, Ill.
HARRIS, UPHAM & Co., New York City.
HARSHAW CHEMICAL COMPANY (THE), Cleveland, O.
HART SCHAFFNER & MARX, Chicago, Ill.
HARTFORD CITY PAPER COMPANY, Hartford City, Ind.
HARTFORD ELECTRIC LIGHT Co. (THE), Hartford, Conn.
HARTFORD FIRE INSURANCE COMPANY, Inc., Hartford, Conn.
HARTFORD NATIONAL BANK AND TRUST COMPANY, Hartford, Conn.
HARVARD UNIVERSITY, GRADUATE SCHOOL OF BUSINESS ADMINISTRATION, Boston, Mass.
HARVARD UNIVERSITY, PERSONNEL OFFICE, Cambridge, Mass.
HARVEY (FRED), Chicago, Ill.
HASKINS & SELLS, New York City.
HAT CORPORATION OF AMERICA, New York City.
HAUSERMAN (E. F.) COMPANY, Cleveland, O.
HAWAII EMPLOYERS COUNCIL, Honolulu, T. H.
HAWAIIAN ELECTRIC COMPANY, LIMITED, Honolulu, T. H.
HAWAIIAN PINEAPPLE COMPANY, LIMITED, Honolulu, T. H.
HAWAIIAN TELEPHONE COMPANY, Honolulu, T. H.
HAY (EDWARD N.) & ASSOCIATES INC., Philadelphia, Pa.
HAYWARD-SCHUSTER WOOLEN MILLS, Inc., East Douglas, Mass.
HAZELTINE ELECTRONICS CORPORATION, Little Neck, N. Y.

HEALD MACHINE COMPANY (THE), Worcester, Mass.
HEBERLEIN & CO., LTD., New York City.
HECLA MINING COMPANY, Wallace, Idaho.
HECTOR SUPPLY COMPANY, Miami, Fla.
HEDDON'S (JAMES) SONS, Dowagiac, Mich.
HEEKIN CAN COMPANY (THE), Cincinnati, O.
HEIL CO. (THE), Milwaukee, Wis.
HEINTZ MANUFACTURING COMPANY, Philadelphia, Pa.
HEINZ (H. J.) COMPANY, Pittsburgh, Pa.
HELLER (ROBERT) & ASSOCIATES, Inc., Cleveland, O.
HELME (GEORGE W.) COMPANY, Inc., New York City.
HELMERICH & PAYNE, Inc., Tulsa, Okla.
HELM'S BAKERIES, Los Angeles, Cal.
HEMPHILL, NOYES & CO., New York City.
HENRY (IRA L.) COMPANY, Watertown, Wis.
HENTZ (H.) & COMPANY, New York City.
HEPPENSTALL COMPANY, Pittsburgh, Pa.
HERCULES CEMENT CORPORATION, Philadelphia, Pa.
HERCULES MOTOR CORPORATION, Canton, O.
HERCULES POWDER COMPANY, Wilmington, Del.
HERRICK, SMITH, DONALD, FARLEY & KETCHUM, Boston, Mass.
HERSHEY CHOCOLATE CORPORATION, Hershey, Pa.
HEVI DUTY ELECTRIC COMPANY, Milwaukee, Wis.
HEWITT (EDWIN SHIELDS) AND ASSOCIATES, Libertyville, Ill.
HEWITT-ROBINS INCORPORATED, Stamford, Conn.
HEYWOOD-WAKEFIELD COMPANY, Gardner, Mass.
HICKOK MANUFACTURING CO., INC., Rochester, N. Y.
HIGBEE COMPANY, Cleveland, O.
HIGHTSTOWN RUG COMPANY, Hightstown, N. J.
HILL ACME COMPANY (THE), Cleveland, O.
HILL (H. G.) STORES, INC., New Orleans, La.
HILL AND KNOWLTON, INC., New York City.
HILL (WILLIAM E.) & COMPANY, INC., New York City.
HILLER HELICOPTERS, Palo Alto, Cal.
HILLS-McCANN COMPANY, Chicago, Ill.
HILTON HOTELS CORP., New York City.
HINDE & DAUCH PAPER COMPANY (THE), Sandusky, O.
HITEMP WIRES, INC., Mineola, L. I., N. Y.
HOBART MANUFACTURING COMPANY, Troy, O.
HOE (R.) & CO., INC., New York City.
HOERNER BOXES, INC., Keokuk, Ia.
HOFFMAN BEVERAGE COMPANY, Newark, N. J.
HOFFMAN-LA ROCHE INC., Nutley, N. J.
HOLCOMB AND HOKE MFG. CO., INC., Indianapolis, Ind.
HOLLINGER-HANNA LIMITED, Montreal, Quebec, Canada.
HOLLY SUGAR CORPORATION, Colorado Springs, Colo.
HOLMES (D. H.) COMPANY, LTD., New Orleans, La.
HOLO-KROME SCREW CORPORATION, Hartford, Conn.
HOMASOTE COMPANY, Trenton, N. J.
HOME LIFE INSURANCE COMPANY, New York City.
HOMESTAKE MINING COMPANY, San Francisco, Cal.
HONNOLD (WILLIAM L.) LIBRARY, Claremont, Cal.
HONOLULU OIL CORPORATION, San Francisco, Cal.
HOOD (H. P.) AND SONS, INC., Boston, Mass.

HOOKER ELECTROCHEMICAL COMPANY, Niagara Falls, N. Y.
HOOPER-HOLMES BUREAU, INC. (THE), Morristown, N. J.
HOOPER (Wm. E.) & SONS Co., Philadelphia, Pa.
HOOVEN LETTERS, INC., New York City.
HOOVER COMPANY, North Canton, O.
HOPE NATURAL GAS COMPANY, Clarksburg, W. Va.
HOPPER PAPER COMPANY, Taylorville, Ill.
HORMEL (GEORGE A.) & COMPANY, Austin, Minn.
HORN & HARDART BAKING COMPANY, Philadelphia, Pa.
HOSKINS MANUFACTURING COMPANY, Detroit, Mich.
HOSPITAL SERVICE OF SOUTHERN CALIFORNIA, Los Angeles, Cal.
HOUDAILLE INDUSTRIES, INC., Buffalo, N. Y.
HOUGH MANUFACTURING CORPORATION, Janesville, Wis.
HOUGHTON (E. F.) & COMPANY, Philadelphia, Pa.
HOUSEHOLD FINANCE CORPORATION, Chicago, Ill.
HOUSTON CHRONICLE PUBLISHING CO., Houston, Tex.
HOUSTON LIGHTING & POWER COMPANY, Houston, Tex.
HOUSTON OIL FIELD MATERIAL COMPANY, INC., Houston, Tex.
HOUSTON POST COMPANY (THE), Houston, Tex.
HOWELL (GILBERT) COMPANY, Little Rock, Ark.
HOWLAND, WESTON, Boston, Mass.
HUBLER SHOES, INC., Auburn, Pa.
HUDSON BAY MINING & SMELTING CO., LIMITED, New York City.
HUDSON ENGINEERING CORPORATION, Houston, Tex.
HUDSON (J. L.) COMPANY, Detroit, Mich.
HUDSON'S BAY COMPANY, INC., Winnipeg, Manitoba, Canada.
HUGGINS & COMPANY, Philadelphia, Pa.
HUGHES AIRCRAFT COMPANY, Culver City, Cal.
HUGHES TOOL COMPANY, Houston, Tex.
HUMBLE OIL & REFINING COMPANY, Houston, Tex.
HUNT (RODNEY) MACHINE CO., Orange, Mass.
HUNTER COLLEGE OF THE CITY OF NEW YORK, New York City.
HUNTER DOUGLAS ALUMINUM CORPORATION, Riverside, Cal.
HUNTER ENGINEERING CO., Riverside, Cal.
HUPP CORPORATION, Cleveland, O.
HURDMAN AND CRANSTOUN, New York City.
HUSSMANN REFRIGERATOR COMPANY, St. Louis, Mo.
HYDRAULIC INSTITUTE, New York City.
HYDRAULIC PRESS MANUFACTURING COMPANY (THE), Mount Gilead, O.
HYDRO-ELECTRIC POWER COMMISSION OF ONTARIO, Toronto, Canada.
HYSTER COMPANY, Portland, Ore.

I-T-E CIRCUIT BREAKER COMPANY, Philadelphia, Pa.
IDAHO STATE COLLEGE LIBRARY, Pocatello, Id.
IDEAL CEMENT COMPANY, Denver, Colo.
ILLINOIS FARM SUPPLY COMPANY, Chicago, Ill.
ILLINOIS MANUFACTURERS' ASSOCIATION, Chicago, Ill.
ILLINOIS POWER COMPANY, Decatur, Ill.
ILLINOIS STATE LIBRARY, Springfield, Ill
ILLINOIS TOOL WORKS, Chicago, Ill.
IMPERIAL LIFE ASSURANCE COMPANY OF CANADA (THE), Toronto, Ontario, Canada.
IMPERIAL OIL LIMITED, Toronto, Ontario, Canada.
IMPERIAL PAPER AND COLOR CORPORATION, Glens Falls, N. Y.
IMPERIAL TOBACCO COMPANY OF CANADA, LIMITED, Montreal, Quebec, Canada.

IMPROVED MACHINERY INC., Nashua, N. H.
INDIAN STATISTICAL INSTITUTE, Calcutta, India.
INDIANA MANUFACTURERS ASSOCIATION, Indianapolis, Ind.
INDIANA STATE LIBRARY, Indianapolis, Ind.
INDIANA STATE TEACHERS ASSOCIATION, Indianapolis, Ind.
INDIANA STEEL & WIRE COMPANY, Muncie, Ind.
INDIANA UNIVERSITY, SCHOOL OF BUSINESS, Bloomington, Ind.
INDIANA UNIVERSITY, THE UNIVERSITY LIBRARIES, Bloomington, Ind.
INDIANAPOLIS PUBLIC LIBRARY, BUSINESS LIBRARY, Indianapolis, Ind.
INDUSTRIAL ASSOCIATION OF THE MOHAWK VALLEY (THE), Utica, N. Y.
INDUSTRIAL COMMODITY CORPORATION, New York City.
INDUSTRIAL CONFERENCE BOARD OF TACOMA, INC., Tacoma, Wash.
INDUSTRIAL CONSULTANTS ORGANIZATION S. A., Caracas, Venezuela, South America.
INDUSTRIAL COUNCIL OF KANSAS CITY, Kansas City, Mo.
INDUSTRIAL INDEMNITY COMPANY, San Francisco, Cal.
INDUSTRIAL MANAGEMENT COUNCIL OF ROCHESTER, Rochester, N. Y.
INDUSTRIAL RAYON CORPORATION, Cleveland, O.
INDUSTRIAL RELATIONS COUNSELORS, INC., New York City.
INDUSTRIAL WIRE CLOTH PRODUCTS CORPORATION, Wayne, Mich.
INGALLS IRON WORKS COMPANY, INC., Birmingham, Ala.
INGERSOLL MILLING MACHINE COMPANY, Rockford, Ill.
INGERSOLL-RAND COMPANY, New York City.
INGLIS (JOHN) CO., LTD., Toronto, Ontario, Canada.
INLAND CONTAINER CORPORATION, Indianapolis, Ind.
INLAND STEEL COMPANY, Chicago, Ill.
INSTITUTE OF APPLIANCE MANUFACTURERS, Washington, D. C.
INSTITUTE OF MANAGEMENT, Bangalore, India.
INSTITUTE OF PAPER CHEMISTRY (THE), Appleton, Wis.
INSTITUTE OF PUBLIC ADMINISTRATION, New York City.
INSURANCE COMPANY OF NORTH AMERICA, Philadelphia, Pa.
INTERCHEMICAL CORPORATION, New York City.
INTERIOR MARBLE & TILE COMPANY, Cleveland, O.
INTERLAKE IRON CORPORATION, Cleveland, O.
INTERLAKE STEAMSHIP CO. (THE), Cleveland, O.
INTERNATIONAL ASSOCIATION OF MACHINISTS, Washington, D. C.
INTERNATIONAL BROTHERHOOD OF OPERATIVE POTTERS, East Liverpool, O.
INTERNATIONAL BROTHERHOOD OF TEAMSTERS, CHAUFFEURS, WAREHOUSEMEN &
HELPERS OF AMERICA, Washington, D. C.
INTERNATIONAL BUSINESS MACHINES CORPORATION, New York City.
INTERNATIONAL HARVESTER COMPANY, Chicago, Ill.
INTERNATIONAL LADIES' GARMENT WORKERS' UNION, New York City.
INTERNATIONAL LATEX CORPORATION, Dover, Del.
INTERNATIONAL MILLING COMPANY, Minneapolis, Minn.
INTERNATIONAL MINERALS & CHEMICAL CORPORATION, Chicago, Ill.
INTERNATIONAL MINERALS AND METALS CORPORATION, New York City.
INTERNATIONAL NICKEL COMPANY, INC. (THE), New York City.
INTERNATIONAL PACKERS LIMITED, Chicago, Ill.
INTERNATIONAL PACKINGS CORPORATION, Bristol, N. H.
INTERNATIONAL PAPER COMPANY, New York City.
INTERNATIONAL RESISTANCE COMPANY, Philadelphia, Pa.
INTERNATIONAL RESISTANCE COMPANY LIMITED, Toronto, Ontario, Canada.
INTERNATIONAL SALT COMPANY, INC., Scranton, Pa.
INTERNATIONAL SHOE COMPANY, St. Louis, Mo.
INTERNATIONAL SILVER COMPANY (THE), Meriden, Conn.

INTERNATIONAL SMELTING & REFINING COMPANY, New York City.
INTERNATIONAL STEEL COMPANY, Evansville, Ind.
INTERNATIONAL TELEPHONE AND TELEGRAPH CORPORATION, New York City.
INTERNATIONAL TEXTBOOK COMPANY, Scranton, Pa.
INTERNATIONAL UNION OF ELECTRICAL, RADIO AND MACHINE WORKERS, Washington, D. C.
INTERNATIONAL UNION UNITED AUTOMOBILE, AIRCRAFT, AGRICULTURAL IMPLEMENT WORKERS OF AMERICA (UAW-CIO), Detroit, Mich.
INTERNATIONAL WOODWORKERS OF AMERICA, Portland, Ore.
INTERTYPE CORPORATION, Brooklyn, N. Y.
INVESTORS DIVERSIFIED SERVICES, INC., Minneapolis, Minn.
INVESTORS MANAGEMENT COMPANY, INC., Elizabeth, N. J.
IONA COLLEGE, New Rochelle, N. Y.
IOWA DEVELOPMENT COMMISSION, Des Moines, Ia.
IOWA-ILLINOIS GAS AND ELECTRIC COMPANY, Davenport, Ia.
IOWA SOUTHERN UTILITIES COMPANY, Centerville, Ia.
IOWA (STATE UNIVERSITY OF, THE)—BUREAU OF BUSINESS & ECONOMIC RESEARCH, Iowa City, Ia.
IOWA (STATE UNIVERSITY OF, THE)—BUREAU OF LABOR & MANAGEMENT, Iowa City, Ia.
IRVING TRUST COMPANY, New York City.
ISELIN, O'DONNELL, New York City.
ISLAND CREEK COAL COMPANY, Huntington, W. Va.
ISTANBUL ELECTRICITY, TRAMWAYS AND SUBWAYS ADMINISTRATION OF THE MUNICIPALITY OF ISTANBUL, Istanbul, Turkey.

JACK & HEINTZ, INC., Cleveland, O.
JACKES-EVANS MFG. COMPANY, St. Louis, Mo.
JACKSON BOX COMPANY (THE), Norwood, O.
JACKSON IRON & STEEL CO. (THE), Jackson, O.
JACOBS (F. L.) COMPANY, Detroit, Mich.
JACOBS MANUFACTURING COMPANY (THE), West Hartford, Conn.
JAEGER MACHINE COMPANY, Columbus, O.
JAMES MANUFACTURING COMPANY, Fort Atkinson, Wis.
JEFFERSON ELECTRIC COMPANY, Bellwood, Ill.
JEFFERSON STANDARD LIFE INSURANCE COMPANY, Greensboro, N. C.
JEFFREY MANUFACTURING COMPANY, Columbus, O.
JERGENS (ANDREW) COMPANY (THE), Cincinnati, O.
JERSEY PREPARATORY SCHOOL, Jersey City, N. J.
JERVIS CORPORATION, Grandville, Mich.
JEWEL TEA CO., INC., Melrose Park, Ill.
JEWELL RIDGE COAL CORPORATION, Tazewell, Va.
JOANNA-WESTERN MILLS COMPANY, Chicago, Ill.
JOHNS HOPKINS UNIVERSITY (THE), APPLIED PHYSICS LABORATORY, Silver Spring, Md.
JOHNS HOPKINS UNIVERSITY (THE), INSTITUTE FOR COOPERATIVE RESEARCH, Baltimore, Md.
JOHNS-MANVILLE CORPORATION, New York City.
JOHNSON-CARPER FURNITURE COMPANY, INC., Roanoke, Va.
JOHNSON & HIGGINS, New York City.
JOHNSON & JOHNSON, New Brunswick, N. J.
JOHNSON (S. C.) & SON, INC., Racine, Wis.
JOHNSTON FOIL MANUFACTURING COMPANY, St. Louis, Mo.
JOINT COUNCIL OF ECONOMIC EDUCATION, New York City.

JOLIETTE STEEL DIVISION, DOMINION BRAKE SHOE COMPANY LTD., Montreal,
Quebec, Canada.
JONES & LAMSON MACHINE CO., Springfield, Vt.
JONES & LAUGHLIN STEEL CORPORATION, Pittsburgh, Pa.
JOSLYN COMPANY (THE), New York City.
JOURNAL COMPANY (THE), Milwaukee, Wis.
JOY MANUFACTURING COMPANY, Pittsburgh, Pa.

K. L. M. ROYAL DUTCH AIRLINES, New York City.
KAISER (HENRY J.) COMPANY, Oakland, Cal.
KALAMAZOO COLLEGE, Kalamazoo, Mich.
KALAMAZOO VEGETABLE PARCHMENT CO., Parchment, Mich.
KANAWHA COUNTY PUBLIC LIBRARY, Charleston, W. Va.
KANAWHA VALLEY BANK (THE), Charleston, W. Va.
KANSAS CITY LIFE INSURANCE COMPANY, Kansas City, Mo.
KANSAS CITY POWER & LIGHT COMPANY, Kansas City, Mo.
KANSAS CITY PUBLIC LIBRARY, Kansas City, Mo.
KANSAS CITY STAR COMPANY, Park Falls, Wis.
KANSAS POWER AND LIGHT COMPANY (THE), Topeka, Kan.
KANSAS STATE LIBRARY, Topeka, Kan.
KARAGHEUSIAN (A. & M.), INC., New York City.
KAUFMANN DEPARTMENT STORES, INC., Pittsburgh, Pa.
KAUKAUNA MACHINE & FOUNDRY DIVISION, GIDDINGS & LEWIS MACHINE TOOL
COMPANY, Kaukauna, Wis.
KAWNEER COMPANY, Niles, Mich.
KAY-FRIES CHEMICALS, INC., New York City.
KAYE, SCHOLER, FIERMAN & HAYS, New York City.
KEARNEY (A. T.) & COMPANY, Chicago, Ill.
KEARNEY (JAMES R.) CORPORATION, St. Louis, Mo.
KEARNEY & TRECKER CORPORATION, Milwaukee, Wis.
KEKABA SUGAR COMPANY, LIMITED, Kekaha, Kauai, T. H.
KELLER CONSTRUCTION CORPORATION, New Orleans, La.
KELLER TOOL DIVISION OF THE GARDNER-DENVER COMPANY, Grand Haven, Mich.
KELLOGG COMPANY, Battle Creek, Mich.
KELLOGG (L. D.) LUMBER COMPANY, INC., Alexandria, La.
KELLOGG (SPENCER) AND SONS, INC., Buffalo, N. Y.
KELLY-SPRINGFIELD TIRE COMPANY (THE), Cumberland, Md.
KENDALL COMPANY, Boston, Mass.
KENMORE BAKERY, INC., Kenmore, N. Y.
KENNAMETAL INC., Latrobe, Pa.
KENNEDY MANUFACTURING COMPANY, Van Wert, O.
KENT-MOORE ORGANIZATION, INC., Detroit, Mich.
KENTILE, INC., Brooklyn, N. Y.
KENTUCKY UTILITIES COMPANY, Lexington, Ky.
KEOKUK ELECTRO METALS COMPANY, Keokuk, Ia.
KERITE COMPANY (THE), New York City.
KERN COUNTY LAND COMPANY, San Francisco, Cal.
KERR MANUFACTURING COMPANY, Detroit, Mich.
KESWICK CORPORATION, New York City.
KEUFFEL & ESSER CO., Hoboken, N. J.
KEWAUNEE OIL COMPANY, Philadelphia, Pa.
KEWAUNEE MANUFACTURING COMPANY, Adrian, Mich.
KEYSTONE AUTOMOBILE CLUB CASUALTY COMPANY, Philadelphia, Pa.

KEystone CUSTODIAN FUNDS, INC., Boston, Mass.
KEystone STEEL & WIRE COMPANY, Peoria, Ill.
KIDDE (WALTER) & COMPANY, INC., Belleville, N. J.
KIDDER, PEABODY & COMPANY, New York City.
KIECKHEFER CONTAINER COMPANY, Camden, N. J.
KIEKHAEFER AEROMARINE MOTORS, INC., Fond du Lac, Wis.
KIMBALL (W. W.) COMPANY, Melrose Park, Ill.
KIMBERLY-CLARK CORPORATION, Neenah, Wis.
KIMBERLY-CLARK CORPORATION—CELLUCOTTON DIVISION, Chicago, Ill.
KING RANCH, Kingsville, Tex.
KING-SEELEY CORPORATION, Ann Arbor, Mich.
KINNEY (G. R.) CO., INC., New York City.
KIRBY LUMBER CORPORATION, Houston, Tex.
KIRSCH COMPANY, Sturgis, Mich.
KIRSTEIN BUSINESS LIBRARY, Boston, Mass.
KLEINERT (I. B.) RUBBER COMPANY, College Point, N. Y.
KNIGHT (LESTER B.) & ASSOCIATES, INC., Chicago, Ill.
KOEHRING COMPANY, Milwaukee, Wis.
KOHLER CO., Kohler, Wis.
KOHNSTAMM (H.) & CO., INC., New York City.
KOLCAST INDUSTRIES INC., Cleveland, O.
KOPPERS COMPANY, INC., Pittsburgh, Pa.
KORHUMEL STEEL & ALUMINUM CORP. OF WISCONSIN, Milwaukee, Wis.
KREISLER (JACQUES) MANUFACTURING CORPORATION, North Bergen, N. J.
KROGER COMPANY (THE), Cincinnati, O.
KROPP FORGE COMPANY, Chicago, Ill.
KUDNER AGENCY, INC., New York City.
KUHLMAN ELECTRIC COMPANY, Bay City, Mich.
KUHNS BROTHERS COMPANY, Dayton, O.
KUPPENHEIMER (B.) & COMPANY, INC., Chicago, Ill.
KWIKSET LOCKS, INC., Anaheim, Cal.

LABATT (JOHN) LIMITED, London, Ontario, Canada.
LABORATORY FOR ELECTRONICS, INC., Boston, Mass.
LACLEDE GAS COMPANY, St. Louis, Mo.
LACLEDE STEEL COMPANY, St. Louis, Mo.
LA CROSSE RUBBER MILLS COMPANY, La Crosse, Wis.
LADENBURG THALMANN & COMPANY, New York City.
LADISH CO., Cudahy, Wis.
LA GLORIA OIL AND GAS COMPANY, Corpus Christi, Tex.
LAKE SHORE ENGINEERING COMPANY, Iron Mountain, Mich.
LAKE SHORE MINES, LIMITED, Kirkland Lake, Ontario, Canada.
LAKE TANKERS CORPORATION, New York City.
LAKESIDE BRIDGE & STEEL CO., Milwaukee, Wis.
LAMB ELECTRIC COMPANY (THE), Kent, O.
LAMINATED SHEET PRODUCTS CORPORATION, Norwood, Mass.
LA MONTE (GEORGE) & SON, Nutley, N. J.
LAMSON AND SESSIONS COMPANY, Cleveland, O.
LANDERS, FRARY & CLARK, New Britain, Conn.
LANE BRYANT INC., New York City.
LANE PUBLIC LIBRARY, Hamilton, O.
LANSING PUBLIC LIBRARY, Lansing, Mich.
LA SALLE STEEL CO., Chicago, Ill.
LASSER (J. K.) & CO., New York City.

LAVINO (E. J.) & COMPANY, Philadelphia, Pa.
LAWRENCE (A. C.) LEATHER COMPANY, Peabody, Mass.
LAWSON & JONES, LTD., London, Ontario, Canada.
LAWYERS' CO-OPERATIVE PUBLISHING COMPANY, Rochester, N. Y.
LAWYERS TITLE INSURANCE CORPORATION, Richmond, Va.
LEA (DAVID M.) & COMPANY, INC., Richmond, Va.
LEAR, INCORPORATED, Santa Monica, Cal.
LEBANON STEEL FOUNDRY, Lebanon, Pa.
LEBLOND (R. K.) MACHINE TOOL CO., Cincinnati, O.
LEE (IVY) & ROSS (T. J.), New York City.
LEE PAPER COMPANY, Vicksburg, Mich.
LEE RUBBER & TIRE CORPORATION, Conshohocken, Pa.
LEECE-NEVILLE COMPANY, Cleveland, O.
LEEDS & NORTHRUP COMPANY, Philadelphia, Pa.
LEES (JAMES) AND SONS COMPANY, Bridgeport, Pa.
LEHIGH PORTLAND CEMENT COMPANY, Allentown, Pa.
LEHIGH STRUCTURAL STEEL COMPANY, Allentown, Pa.
LEHIGH UNIVERSITY LIBRARY, Bethlehem, Pa.
LEHIGH VALLEY GAS DIVISION, UNITED GAS IMPROVEMENT COMPANY (THE),
Allentown, Pa.
LEHIGH VALLEY RAILROAD COMPANY, New York City.
LEHMAN CORPORATION (THE), New York City.
LEHN & FINK PRODUCTS CORPORATION, New York City.
LEIDESDORF (S. D.) & CO., New York City.
LEIMAN BROS. INC., Newark, N. J.
LEMoyne COLLEGE LIBRARY, Syracuse, N. Y.
LEVER BROTHERS COMPANY, New York City.
LEVIN (DAVID) COMPANY, Philadelphia, Pa.
LEVINGSTON SHIPBUILDING COMPANY, Orange, Tex.
LEVINSON STEEL COMPANY, Pittsburgh, Pa.
LIBBEY-OWENS-FORD GLASS COMPANY, Toledo, O.
LIBBEY (W. S.) COMPANY, Lewiston, Me.
LIBBY, McNEILL & LIBBY, Chicago, Ill.
LIBERTY GLASS COMPANY, Sapulpa, Okla.
LIBERTY LOAN CORPORATION, St. Louis, Mo.
LIBERTY MUTUAL INSURANCE COMPANY, Boston, Mass.
LIBERTY NATIONAL BANK AND TRUST COMPANY, Louisville, Ky.
LIBRARY ASSOCIATION OF PORTLAND, Portland, Ore.
LIBRARY OF PARLIAMENT, Ottawa, Canada.
LIFE INSURANCE ASSOCIATION OF AMERICA, New York City.
LIFE INSURANCE COMPANY OF GEORGIA, Atlanta, Ga.
LIFE INSURANCE CO. OF VIRGINIA (THE), Richmond, Va.
LILLY (ELI) & COMPANY, Indianapolis, Ind.
LILLY VARNISH COMPANY, Indianapolis, Ind.
LILY-TULIP CUP CORPORATION, New York City.
LIMONEIRA COMPANY, Santa Paula, Cal.
LINCOLN ELECTRIC COMPANY (THE), Cleveland, O.
LINCOLN ENGINEERING COMPANY, St. Louis, Mo.
LINCOLN NATIONAL BANK AND TRUST COMPANY, Fort Wayne, Ind.
LINCOLN NATIONAL LIFE INSURANCE COMPANY, Fort Wayne, Ind.
LINCOLN ROCHESTER TRUST COMPANY, Rochester, N. Y.
LINCOLN SAVINGS BANK OF BROOKLYN (THE), Brooklyn, N. Y.
LINCOLN TELEPHONE AND TELEGRAPH COMPANY (THE), Lincoln, Neb.
LINDSAY (DALE A.), Greenwich, Conn.

LINDSAY WIRE WEAVING COMPANY, Cleveland, O.
LINDSEY-ROBINSON & COMPANY, INC., Roanoke, Va.
LINE MATERIAL COMPANY, Milwaukee, Wis.
LINEN THREAD COMPANY, INC., New York City.
LINK AVIATION, INC., Hillcrest, Binghamton, N. Y.
LINK-BELT COMPANY, Chicago, Ill.
LION OIL COMPANY, El Dorado, Ark.
LIONEL CORPORATION (THE), Irvington, N. J.
LIPE-ROLLWAY CORPORATION, Syracuse, N. Y.
LIPTON (THOMAS J.), INC., Hoboken, N. J.
LIQUID CARBONIC CORPORATION, Chicago, Ill.
LIQUIDOMETER CORPORATION, Long Island City, N. Y.
LITHOGRAPHERS NATIONAL ASSOCIATION INCORPORATED, New York City.
LITTLE (ARTHUR D.) INC., Cambridge, Mass.
LITTLEFORD BROS., INC., Cincinnati, O.
LOBLAW INC., Buffalo, N. Y.
LOCK JOINT PIPE COMPANY, East Orange, N. J.
LOCKHEED AIRCRAFT CORPORATION, Burbank, Cal.
LOCOMOTIVE FINISHED MATERIAL COMPANY, Atchison, Kan.
LOEB (CARL M.), RHOADES AND COMPANY, New York City.
LOGEMANN BROTHERS CO., Milwaukee, Wis.
LONDON FREE PRESS PRINTING COMPANY LIMITED, London, Ontario, Canada.
LONDON LIFE INSURANCE COMPANY (THE), London, Canada.
LONE STAR CEMENT CORPORATION, New York City.
LONE STAR STEEL COMPANY, Dallas, Tex.
LONG-BELL LUMBER COMPANY, Kansas City, Mo.
LONG (HUGH W.) AND COMPANY, INC., Elizabeth, N. J.
LONG ISLAND LIGHTING COMPANY, Mineola, N. Y.
LOOMIS, SAYLES & COMPANY, INC., Boston, Mass.
LOOMIS, SUFFERN & FERNALD, New York City.
LORAIN PRODUCTS CORPORATION, Lorain, O.
LORD MANUFACTURING COMPANY, Erie, Pa.
LORENTZEN HARDWARE MANUFACTURING CORP., Hoboken, N. J.
LORILLARD (P.) COMPANY, INC., New York City.
LOS ANGELES CHAMBER OF COMMERCE, Los Angeles, Cal.
LOS ANGELES CITY BOARD OF EDUCATION, Los Angeles, Cal.
LOS ANGELES PERIOD FURNITURE MFG. CO., Los Angeles, Cal.
LOS ANGELES PUBLIC LIBRARY, Los Angeles, Cal.
LOS ANGELES PUBLIC LIBRARY—WATER AND POWER DIVISION—MUNICIPAL REFERENCE LIBRARY, Los Angeles, Cal.
LOS ANGELES STATE COLLEGE LIBRARY, Los Angeles, Cal.
LOUISIANA & ARKANSAS RAILWAY COMPANY, Kansas City, Mo.
LOUISIANA COCA-COLA BOTTLING CO., LTD. (THE), New Orleans, La.
LOUISIANA POLYTECHNIC INSTITUTE, Ruston, La.
LOUISIANA POWER & LIGHT COMPANY, New Orleans, La.
LOUISIANA STATE UNIVERSITY LIBRARY, Baton Rouge, La.
LOUISVILLE FREE PUBLIC LIBRARY, Louisville, Ky.
LOUISVILLE GAS AND ELECTRIC COMPANY, Louisville, Ky.
LOUISVILLE TEXTILES, INCORPORATED, Louisville, Ky.
LOYOLA UNIVERSITY LIBRARY, New Orleans, La.
LOYOLA UNIVERSITY OF LOS ANGELES, Los Angeles, Cal.
LUBRIZOL CORPORATION (THE), Cleveland, O.
LUDLOW MANUFACTURING & SALES CO., Needham Heights, Mass.
LUDMAN CORPORATION, North Miami, Fla.

LUFKIN FOUNDRY & MACHINE COMPANY, Lufkin, Tex.
LUKENS STEEL COMPANY, Coatesville, Pa.
LUMBER EMPLOYERS COUNCIL, Los Angeles, Cal.
LUMBER FABRICATORS, INC., Ft. Payne, Ala.
LUMBER MUTUAL FIRE INSURANCE CO. OF BOSTON (THE), Boston, Mass.
LUMBERMEN'S INDUSTRIAL RELATIONS COMMITTEE, INC., Portland, Ore.
LUMBERMENS MUTUAL CASUALTY COMPANY, Chicago, Ill.
LUMMUS COMPANY, New York City.
LUNKENHEIMER COMPANY, Cincinnati, O.
LUX CLOCK MANUFACTURING COMPANY (THE), Waterbury, Conn.
LYBRAND, ROSS BROS. & MONTGOMERY, New York City.
LYKES BROS. STEAMSHIP CO., INC., Tampa, Fla.
LYNCHBURG FOUNDRY COMPANY, Lynchburg, Va.
LYNN GAS & ELECTRIC COMPANY, Lynn, Mass.

M AND M WOOD WORKING COMPANY, Portland, Ore.
MACDERMID INCORPORATED, Waterbury, Conn.
MACDONALD BROS. INC., Boston, Mass.
MACFADDEN PUBLICATIONS, INC., New York City.
MACGREGOR SPORT PRODUCTS, INC., Cincinnati, O.
MACHINERY & ALLIED PRODUCTS INSTITUTE, Washington, D. C.
MACK PRINTING COMPANY, Easton, Pa.
MACK TRUCKS, INC., New York City.
MACKAY-SHIELDS ASSOCIATES, New York City.
MACKE (G. B.) CORPORATION (THE), Washington, D. C.
MACKLIN COMPANY, Jackson, Mich.
MACMILLAN & BLOEDEL LIMITED, Vancouver, British Columbia, Canada.
MACWHYTE COMPANY, Kenosha, Wis.
MACY (R. H.) & CO., INC., New York City.
MADRAS MANAGEMENT INSTITUTE, Madras, India.
MAGAZINE ADVERTISING BUREAU, New York City.
MAGEE CARPET COMPANY (THE), Bloomsburg, Pa.
MAGNAFLUX CORPORATION, Chicago, Ill.
MAGNAVOX COMPANY (THE), Fort Wayne, Ind.
MAGNOLIA PETROLEUM COMPANY, Dallas, Tex.
MAGUIRE & COLE, Stamford, Conn.
MAHON (R. C.) COMPANY, Detroit, Mich.
MAIN (CHAS. T.), INC., Boston, Mass.
MALCOLM (ANDREW) FURNITURE CO., LIMITED, Listowel, Ontario, Canada.
MALLEABLE FOUNDERS' SOCIETY, Cleveland, O.
MALLEABLE IRON FITTINGS COMPANY, Branford, Conn.
MALLINCKRODT CHEMICAL WORKS, St. Louis, Mo.
MALLORY (P. R.) & CO., INC., Indianapolis, Ind.
MALLORY STORES, INC., Huntington, W. Va.
MANCHESTER TERMINAL CORPORATION, Houston, Tex.
MANHATTAN SHIRT CO. (THE), New York City.
MANISCHEWITZ (THE B.) CO., Jersey City, N. J.
MANITOWOC SHIPBUILDING, INC., Manitowoc, Wis.
MANNING (JOHN A.) PAPER COMPANY, Troy, N. Y.
MANNING, MAXWELL & MOORE, INC., Stratford, Conn.
MANUFACTURERS ASSOCIATION OF BERKS COUNTY, Reading, Pa.
MANUFACTURERS ASSOCIATION OF CONNECTICUT INC., West Hartford, Conn.
MANUFACTURERS ASSOCIATION OF ERIE, Erie, Pa.
MANUFACTURERS' ASSOCIATION OF HARTFORD COUNTY, INC., Hartford, Conn.

MANUFACTURERS' ASSOCIATION OF MONTGOMERY COUNTY, Norristown, Pa.
MANUFACTURERS ASSOCIATION OF YORK, York, Pa.
MANUFACTURERS MUTUAL FIRE INSURANCE COMPANY, INC., Providence, R. I.
MANUFACTURERS NATIONAL BANK OF DETROIT, Detroit, Mich.
MANUFACTURERS TRUST COMPANY, New York City.
MARATHON CORPORATION, Rothschild, Wis.
MARATHON ELECTRIC MANUFACTURING CORPORATION, Wausau, Wis.
MARBLE CLIFF QUARRIES COMPANY, Columbus, O.
MAREMONT AUTOMOTIVE PRODUCTS, INC., Chicago, Ill.
MARIETTA COLLEGE, Marietta, O.
MARINE MIDLAND TRUST COMPANY OF NEW YORK, New York City.
MARINE NATIONAL EXCHANGE BANK, Milwaukee, Wis.
MARINE TRUST COMPANY OF WESTERN NEW YORK (THE), Buffalo, N. Y.
MARK (CLAYTON) & COMPANY, Evanston, Ill.
MARKEM MACHINE COMPANY, Keene, N. H.
MARKET RESEARCH ASSOCIATES, INC., Darien, Conn.
MARKET RESEARCH CORPORATION OF AMERICA, New York City.
MARLIN-ROCKWELL CORPORATION, Jamestown, N. Y.
MARQUARDT AIRCRAFT COMPANY, Van Nuys, Cal.
MARQUETTE CEMENT MANUFACTURING COMPANY, Chicago, Ill.
MARQUETTE UNIVERSITY, Milwaukee, Wis.
MARRINER & COMPANY, INC., Lawrence, Mass.
MARS, INC., Chicago, Ill.
MARSH FURNITURE COMPANY, High Point, N. C.
MARSH & McLENNAN, INC., New York City.
MARSHALL FIELD & COMPANY, Chicago, Ill.
MARSHALL & ILSLEY BANK, Milwaukee, Wis.
MARTIN (WILLIS S.) COMPANY, Fort Wayne, Ind.
MARWELL CONSTRUCTION COMPANY LTD., Vancouver, Canada.
MARYLAND SHIPBUILDING & DRYDOCK COMPANY, Baltimore, Md.
MASLAND (C. H.) & SONS, Carlisle, Pa.
MASON & HANGER-SILAS MASON CO., INC., Shreveport, La.
MASONITE CORPORATION, Chicago, Ill.
MASSACHUSETTS HOSPITAL SERVICE, INC., Boston, Mass.
MASSACHUSETTS INSTITUTE OF TECHNOLOGY, Cambridge, Mass.
MASSACHUSETTS INVESTORS TRUST, Boston, Mass.
MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY, Springfield, Mass.
MATHER & CO., Philadelphia, Pa.
MATHEWS CONVEYER COMPANY, Ellwood City, Pa.
MATSON NAVIGATION COMPANY, San Francisco, Cal.
MATSUSHITA ELECTRIC INDUSTRIES, Dobbs Ferry, N. Y.
MATTATUCK MANUFACTURING COMPANY (THE), Waterbury, Conn.
MATTISON MACHINE WORKS, Rockford, Ill.
MAUTZ PAINT & VARNISH COMPANY, Madison, Wis.
MAY COMPANY (THE), Cleveland, O.
MAY COMPANY (THE), Los Angeles, Cal.
MAY DEPARTMENT STORES COMPANY, St. Louis, Mo.
MAYER (OSCAR) & CO., Chicago, Ill.
MAYFAIR MILLS, New York City.
MAYTAG COMPANY, Newton, Ia.
MAYTAG COMPANY FOUNDATION, INC. (THE), Newton, Ia.
McALPIN, DAVID H., New York City.
MC CALL CORPORATION, New York City.
MC CAN, CLAUDE K., Victoria, Tex.

McCANN-ERICKSON INC., New York City.
MCCARTAN (J. R.) & COMPANY, Pittsburgh, Pa.
McCLATCHY NEWSPAPERS, Sacramento, Cal.
McCOLL-FRONTENAC OIL COMPANY LIMITED, Montreal, Quebec, Canada.
MCCORD CORPORATION, Detroit, Mich.
McCORMICK (J. S.) CO. (THE), Pittsburgh, Pa.
McCORMICK & CO., INC., Baltimore, Md.
McCORMICK, FOWLER, Chicago, Ill.
MC CREAMY TIRE & RUBBER COMPANY, Indiana, Pa.
McDERMOTT, WILL & EMERY, Chicago, Ill.
McDONALD (J. M.) CO., Hastings, Neb.
McDONNELL AIRCRAFT CORPORATION, St. Louis, Mo.
MC ELWAIN (J. F.) COMPANY, Boston, Mass.
McGILL MANUFACTURING COMPANY, INC., Valparaiso, Ind.
McGILL UNIVERSITY, Montreal, Quebec, Canada.
McGOUGH BAKERIES, INC., Birmingham, Ala.
McGRAW ELECTRIC COMPANY, PENNSYLVANIA TRANSFORMER COMPANY DIVISION,
 Canonsburg, Pa.
McGRAW-HILL PUBLISHING COMPANY, INC., New York City.
McKEE (ARTHUR G.) & COMPANY, Cleveland, O.
McKELVEY (THE G. M.) COMPANY, Youngstown, O.
McKESSON & ROBBINS, INC., New York City.
McKINSEY & COMPANY, New York City.
McLANAHAN, MERRITT AND INGRAHAM, New York City.
McLOUTH STEEL CORPORATION, Detroit, Mich.
McMILLAN (THE REUBEN) FREE LIBRARY, Youngstown, O.
McNALLY PITTSBURG MFG. CORP. (THE), Wellston, O.
MCWANE CAST IRON PIPE COMPANY, Birmingham, Ala.
MEAD CORPORATION, Chillicothe, O.
MEAD JOHNSON & COMPANY, Evansville, Ind.
MECHANICAL HANDLING SYSTEMS, INC., Detroit, Mich.
MEDART (FRED) PRODUCTS, INC., Saint Louis, Mo.
MEDUSA PORTLAND CEMENT COMPANY, Cleveland, O.
MELLON NATIONAL BANK AND TRUST COMPANY, Pittsburgh, Pa.
MELLON (T.) AND SONS, Pittsburgh, Pa.
MELVILLE SHOE CORPORATION, New York City.
MEMPHIS PUBLISHING COMPANY, Memphis, Tenn.
MEMPHIS STATE COLLEGE, Memphis, Tenn.
MENGEL COMPANY (THE), Louisville, Ky.
MENNEN COMPANY, Morristown, N. J.
MERCANTILE BANK OF CANADA (THE), Montreal, Quebec, Canada.
MERCANTILE-SAFE DEPOSIT AND TRUST COMPANY, Baltimore, Md.
MERCANTILE TRUST COMPANY, St. Louis, Mo.
MERCER PAPER TUBE, INC., Trenton, N. J.
MERCHANTS & MANUFACTURERS ASSOCIATION, Los Angeles, Cal.
MERCHANTS NATIONAL BANK OF BOSTON, Boston, Mass.
MERCHANTS REFRIGERATING COMPANY, New York City.
MERCE & CO., INC., Rahway, N. J.
MEREDITH PUBLISHING COMPANY, Des Moines, Ia.
MERGENTHALER LINOTYPE COMPANY, Brooklyn, N. Y.
MERIDIAN MUTUAL INSURANCE COMPANY, Indianapolis, Ind.
MERRILL LYNCH, PIERCE, FENNER & BEANE, New York City.
MERRILL-STEVENS DRY DOCK & REPAIR CO., Jacksonville, Fla.
MERRITT-CHAPMAN & SCOTT CORPORATION, New York City.

MESTA MACHINE COMPANY, Pittsburgh, Pa.
METAL FORMING CORPORATION, Elkhart, Ind.
METAL GOODS CORPORATION, St. Louis, Mo.
METAL TEXTILE CORPORATION, Roselle, N. J.
METAL & THERMIT CORPORATION, New York City.
METALS DISINTEGRATING COMPANY, INC., Elizabeth, N. J.
METHODIST PUBLISHING HOUSE (THE), Nashville, Tenn.
METROPOLITAN LIFE INSURANCE COMPANY, New York City.
METROPOLITAN UTILITIES DISTRICT, Omaha, Neb.
MEYER, EUGENE, Washington, D. C.
MEYER (GEO. J.) MANUFACTURING CO., Cudahy, Wis.
MEYER (H. H.) PACKING COMPANY (THE), Cincinnati, O.
MIAMI BEACH (CITY OF)—OFFICE OF PERSONNEL DIVISION, Miami Beach, Fla.
MIAMI PUBLIC LIBRARY, Miami, Fla.
MIAMI UNIVERSITY LIBRARY, Oxford, O.
MIAMI UNIVERSITY, SCHOOL OF BUSINESS ADMINISTRATION, Oxford, O.
MICHAELS, STERN & COMPANY, INC., Rochester, N. Y.
MICHIGAN CONSOLIDATED GAS COMPANY, Detroit, Mich.
MICHIGAN MANUFACTURERS' ASSOCIATION, Detroit, Mich.
MICHIGAN MUTUAL LIABILITY COMPANY, Detroit, Mich.
MICHIGAN NATIONAL BANK, Flint, Mich.
MICHIGAN STATE UNIVERSITY, East Lansing, Mich.
MICHIGAN STATE LIBRARY, Lansing, Mich.
MICROMATIC HONE CORPORATION, Detroit, Mich.
MID-CONTINENT OIL & GAS ASSOCIATION, Tulsa, Okla.
MID-SOUTH CHEMICAL CORPORATION, Memphis, Tenn.
MID-STATES STEEL & WIRE CO., Crawfordsville, Ind.
MIDDLE WEST SERVICE COMPANY, Chicago, Ill.
MIDLAND SECURITIES CORPORATION LIMITED, Toronto, Ontario, Canada.
MIDLAND STEEL PRODUCTS CO., Cleveland, O.
MIDWEST PIPING COMPANY, INC., St. Louis, Mo.
MIDWEST RUBBER RECLAIMING CO., East St. Louis, Ill.
MIEHLE PRINTING PRESS & MANUFACTURING COMPANY, Chicago, Ill.
MILES LABORATORIES, INC., Elkhart, Ind.
MILFORD RIVET & MACHINE CO. (THE), Milford, Conn.
MILK INDUSTRY FOUNDATION, Washington, D. C.
MILLER BREWING COMPANY, Milwaukee, Wis.
MILLER COMPANY (THE), Meriden, Conn.
MILLER PRINTING MACHINERY COMPANY, Pittsburgh, Pa.
MILLS IRON WORKS, INC., Los Angeles, Cal.
MILPRINT, INC., Milwaukee, Wis.
MILWAUKEE CHAPLET & MFG. CO., Milwaukee, Wis.
MILWAUKEE FORGE & MACHINE CO., Milwaukee, Wis.
MILWAUKEE GAS LIGHT CO., Milwaukee, Wis.
MILWAUKEE GAS SPECIALTY COMPANY, Milwaukee, Wis.
MILWAUKEE PUBLIC LIBRARY, Milwaukee, Wis.
MILWAUKEE SOLVAY COKE COMPANY, Milwaukee, Wis.
MINER (W. H.) INC., Chicago, Ill.
MINERALS & CHEMICALS CORPORATION OF AMERICA, Menlo Park, N. J.
MINE SAFETY APPLIANCES COMPANY, Pittsburgh, Pa.
MINNEAPOLIS GAS COMPANY, Minneapolis, Minn.
MINNEAPOLIS-HONEYWELL REGULATOR COMPANY, Minneapolis, Minn.
MINNEAPOLIS-MOLINE COMPANY, Minneapolis, Minn.
MINNEAPOLIS PUBLIC LIBRARY, Minneapolis, Minn.

MINNESOTA MINING & MANUFACTURING COMPANY, St. Paul, Minn.
MINNESOTA MINING & MANUFACTURING OF CANADA LIMITED, London, Ontario,
Canada.
MINNESOTA AND ONTARIO PAPER COMPANY, Minneapolis, Minn.
MINNESOTA POWER & LIGHT COMPANY, Duluth, Minn.
MINSTER MACHINE COMPANY (THE), Minster, O.
MINUTE MAID CORPORATION, New York City.
MISCO CORPORATION (THE), Chicago, Ill.
MISSION MANUFACTURING COMPANY, Houston, Tex.
MISSISSIPPI CHEMICAL CORPORATION, Yazoo City, Miss.
MISSISSIPPI GLASS COMPANY, St. Louis, Mo.
MISSISSIPPI LIME COMPANY, Alton, Ill.
MISSISSIPPI POWER COMPANY, Gulfport, Miss.
MISSISSIPPI POWER & LIGHT COMPANY, Jackson, Miss.
MISSISSIPPI RIVER FUEL CORPORATION, St. Louis, Mo.
MISSISSIPPI STATE COLLEGE, State College, Miss.
MISSISSIPPI VALLEY BARGE LINE COMPANY, St. Louis, Mo.
MISSISSIPPI VALLEY STRUCTURAL STEEL Co., Chicago, Ill.
MISSOURI-KANSAS-TEXAS RAILROAD COMPANY, St. Louis, Mo.
MISSOURI PACIFIC LINES, St. Louis, Mo.
MISSOURI PORTLAND CEMENT COMPANY, St. Louis, Mo.
MITCHELL (JOHN E.) COMPANY, Dallas, Tex.
MITCHELL (ROBERT) CO. LIMITED (THE), Montreal, Quebec, Canada.
MIXTER & COMPANY, Boston, Mass.
MODINE MANUFACTURING COMPANY, Racine, Wis.
MOFFATS LIMITED, Weston, Ontario, Canada.
MOHASCO INDUSTRIES, INC., New York City.
MOJUD Co., INC., Long Island City, N. Y.
MOLONEY ELECTRIC COMPANY, St. Louis, Mo.
MOLSON'S BREWERY LIMITED, Montreal, Canada.
MONARCH LIFE INSURANCE COMPANY, Springfield, Mass.
MONARCH MACHINE TOOL Co., Sidney, O.
MONARCH RUBBER COMPANY, Hartville, O.
MONONGAHELA POWER COMPANY, Fairmont, W. Va.
MONROE CALCULATING MACHINE COMPANY, Orange, N. J.
MONSANTO CHEMICAL COMPANY, St. Louis, Mo.
MONTAGUE, GILBERT H., New York City.
MONTANA POWER COMPANY (THE), Butte, Mont.
MONTANA STATE COLLEGE, Bozeman, Mont.
MONTANA STATE UNIVERSITY, Missoula, Mont.
MONTCLAIR (TOWN OF), DEPARTMENT OF PUBLIC WORKS, Montclair, N. J.
MONTGOMERY WARD & COMPANY, INC., Chicago, Ill.
MONTREAL COKE & MANUFACTURING COMPANY, Montreal, Quebec, Canada.
MONTREAL UNIVERSITY, Montreal, Quebec, Canada.
MOODY BIBLE INSTITUTE OF CHICAGO (THE), Chicago, Ill.
MOORE (BENJAMIN) & Co., New York City.
MOORE CORPORATION, LIMITED, Toronto, Ontario, Canada.
MOORE DRY DOCK COMPANY, Oakland, Cal.
MOORMAN MFG. Co., Quincy, Ill.
MORAVIAN COLLEGE, Bethlehem, Pa.
MORGAN CONSTRUCTION COMPANY, Worcester, Mass.
MORGAN ENGINEERING COMPANY (THE), Alliance, O.
MORGAN (J. P.) & COMPANY, INC., New York City.
MORRELL (JOHN) & Co., Ottumwa, Ia.

MORTON SALT COMPANY, Chicago, Ill.
MOSINEE PAPER MILLS COMPANY, Mosinee, Wis.
MOSLER SAFE COMPANY, New York City.
MOTHER'S CAKE & COOKIE CO., Oakland, Cal.
MOTOR WHEEL CORPORATION, Lansing, Mich.
MOTOROLA INC., Chicago, Ill.
MOTORS INSURANCE CORPORATION, New York City.
MOUNT VERNON BRIDGE COMPANY, Mount Vernon, O.
MOUNTAIN STATES EMPLOYERS COUNCIL, INC., Denver, Colo.
MUELLER BRASS CO., Port Huron, Mich.
MUELLER (C. F.) CO., Jersey City, N. J.
MUGRIDGE (C. F.) CO., New York City.
MUNDET CORK CORP., North Bergen, N. J.
MURRAY COMPANY OF TEXAS, INC. (THE), Dallas, Tex.
MURRAY CORPORATION OF AMERICA, Detroit, Mich.
MURRAY (D. J.) MANUFACTURING CO., Wausau, Wis.
MURRAY OHIO MANUFACTURING COMPANY, Cleveland, O.
MUSKEGON MANUFACTURERS ASSOCIATION, Muskegon, Mich.
MUSSELMAN (C. H.) COMPANY (THE), Biglerville, Pa.
MUTUAL BENEFIT LIFE INSURANCE COMPANY, Newark, N. J.
MUTUAL FIRE, MARINE AND INLAND INSURANCE COMPANY (THE), Philadelphia, Pa.
MUTUAL LIFE INSURANCE COMPANY OF NEW YORK, New York City.
MUZAK CORPORATION, New York City.

NARROW FABRIC COMPANY, Reading, Pa.
NASH ENGINEERING COMPANY, South Norwalk, Conn.
NASHUA CORPORATION, Nashua, N. H.
NASHVILLE PUBLIC LIBRARY, Nashville, Tenn.
NATIONAL ALUMINUM COMPANY, Columbus, O.
NATIONAL ASSOCIATION OF MANUFACTURERS, New York City.
NATIONAL ASSOCIATION OF PURCHASING AGENTS, New York City.
NATIONAL ASSOCIATION OF RADIO AND TELEVISION BROADCASTERS, Washington,
D. C.
NATIONAL ASSOCIATION OF WOOL MANUFACTURERS, Boston, Mass.
NATIONAL AUTOMATIC TOOL COMPANY, INC., Richmond, Ind.
NATIONAL AUTOMOBILE DEALERS ASSOCIATION, Washington, D. C.
NATIONAL BANK OF COMMERCE, Houston, Tex.
NATIONAL BANK OF DETROIT, Detroit, Mich.
NATIONAL BANKERS LIFE INSURANCE COMPANY, Dallas, Tex.
NATIONAL BISCUIT COMPANY, New York City.
NATIONAL BLANK BOOK COMPANY, Holyoke, Mass.
NATIONAL BOARD OF FIRE UNDERWRITERS (THE), New York City.
NATIONAL BRUSH COMPANY, Aurora, Ill.
NATIONAL CASH REGISTER COMPANY (THE), Dayton, O.
NATIONAL CASKET COMPANY, INC., Boston, Mass.
NATIONAL CITY BANK OF CLEVELAND, Cleveland, O.
NATIONAL COAL ASSOCIATION, Washington, D. C.
NATIONAL COMMERCIAL BANK AND TRUST COMPANY (THE), Albany, N. Y.
NATIONAL CONSUMER FINANCE ASSOCIATION, Washington, D. C.
NATIONAL COUNCIL OF THE YOUNG MEN'S CHRISTIAN ASSOCIATIONS, New York
City.
NATIONAL CYLINDER GAS COMPANY, Chicago, Ill.
NATIONAL DAIRY PRODUCTS CORPORATION, New York City.

NATIONAL DEVELOPMENT FOUNDATION OF SOUTH AFRICA, Johannesburg, South Africa.

NATIONAL DISTILLERS PRODUCTS CORPORATION, New York City.

NATIONAL ELECTRIC COIL COMPANY, Columbus, O.

NATIONAL ELECTRIC PRODUCTS CORPORATION, Pittsburgh, Pa.

NATIONAL ELECTRICAL MANUFACTURERS ASSOCIATION, New York City.

NATIONAL FEDERATION OF FEDERAL EMPLOYEES, Washington, D. C.

NATIONAL FEDERATION OF TEXTILES, INC., New York City.

NATIONAL FIRE INSURANCE COMPANY OF HARTFORD, Hartford, Conn.

NATIONAL FOREIGN TRADE COUNCIL, INC., New York City.

NATIONAL FOUNDATION FOR INFANTILE PARALYSIS, INC. (THE), New York City.

NATIONAL FOUNDRY ASSOCIATION, Chicago, Ill.

NATIONAL FRUIT PRODUCT COMPANY, INC., Winchester, Va.

NATIONAL FUND FOR MEDICAL EDUCATION, New York City.

NATIONAL FUSE AND POWDER CO., Denver, Colo.

NATIONAL GYPSUM COMPANY, Buffalo, N. Y.

NATIONAL LABOR BUREAU, Los Angeles, Cal.

NATIONAL LEAD COMPANY, New York City.

NATIONAL LIFE & ACCIDENT INSURANCE CO., Nashville, Tenn.

NATIONAL LIFE INSURANCE COMPANY, Montpelier, Vt.

NATIONAL MACHINERY CO., Tiffin, O.

NATIONAL MALLEABLE AND STEEL CASTINGS COMPANY, Cleveland, O.

NATIONAL MANUFACTURING CORPORATION, Tonawanda, N. Y.

NATIONAL METAL EDGE BOX COMPANY, Philadelphia, Pa.

NATIONAL METAL TRADES ASSOCIATION, Chicago, Ill.

NATIONAL METAL TRADES ASSOCIATION, CONNECTICUT BRANCH, Hamden, Conn.

NATIONAL METAL TRADES ASSOCIATION, NEW YORK AND NEW JERSEY BRANCH, New York City.

NATIONAL RESEARCH CORPORATION, Cambridge, Mass.

NATIONAL RETAIL DRY GOODS ASSOCIATION, New York City.

NATIONAL SALES EXECUTIVES, INC., New York City.

NATIONAL SCREW & MANUFACTURING CO., Cleveland, O.

NATIONAL SECURITIES & RESEARCH CORPORATION, New York City.

NATIONAL SHAWMUT BANK OF BOSTON (THE), Boston, Mass.

NATIONAL SOCIETY OF PROFESSIONAL ENGINEERS, Washington, D. C.

NATIONAL STEEL CAR CORPORATION, LIMITED, Hamilton, Ontario, Canada.

NATIONAL STEEL CORPORATION, Pittsburgh, Pa.

NATIONAL SUGAR REFINING COMPANY, New York City.

NATIONAL SUPPLY CO., Pittsburgh, Pa.

NATIONAL-U. S. RADIATOR CORPORATION, Johnstown, Pa.

NATIONAL VULCANIZED FIBRE CO., Wilmington, Del.

NATIONWIDE INSURANCE, Columbus, O.

NATURAL GAS PIPELINE COMPANY OF AMERICA, Chicago, Ill.

NAZARETH CEMENT COMPANY, Nazareth, Pa.

NEDERLANDSCHE ECONOMISCHE HOOGESCHOOL, BIBLIOTHEEK DER, Rotterdam, The Netherlands.

NEHI CORPORATION, Columbus, Ga.

NEKOOSA-EDWARDS PAPER COMPANY, Port Edwards, Wis.

NEPTUNE METER COMPANY, New York City.

NEPTUNE METERS, LIMITED, Long Branch, Toronto, Canada.

NESBITT (JOHN J.), INC., Philadelphia, Pa.

NESTLE COMPANY, INC. (THE), White Plains, N. Y.

NETHERLANDS INDUSTRIAL INSTITUTE, New York City.

NETTLETON TIMBER COMPANY, Seattle, Wash.

NEVILLE CHEMICAL COMPANY, Pittsburgh, Pa.
NEVINS COMPANY (THE), Clifton, N. J.
NEW BEDFORD RAYON DIVISION, MOHAWK CARPET MILLS, INC., New Bedford, Mass.
NEW CASTLE PRODUCTS INC., New Castle, Ind.
NEW DELHI MANAGEMENT INSTITUTE, New Delhi, India.
NEW ENGLAND COUNCIL (THE), Boston, Mass.
NEW ENGLAND MUTUAL LIFE INSURANCE COMPANY, Boston, Mass.
NEW ENGLAND POWER COMPANY, Boston, Mass.
NEW ENGLAND TRUST COMPANY (THE), Boston, Mass.
NEW ERA MANUFACTURING CO., Paterson, N. J.
NEW HAVEN BOARD & CARTON COMPANY (THE), New Haven, Conn.
NEW HAVEN CHAMBER OF COMMERCE, New Haven, Conn.
NEW JERSEY BREWERS' ASSOCIATION, Newark, N. J.
NEW JERSEY MANUFACTURERS ASSOCIATION, Trenton, N. J.
NEW JERSEY POWER & LIGHT COMPANY, Dover, N. J.
NEW JERSEY STATE CHAMBER OF COMMERCE, Newark, N. J.
NEW JERSEY STATE HIGHWAY DEPARTMENT, Trenton, N. J.
NEW JERSEY ZINC COMPANY, New York City.
NEW ORLEANS PUBLIC SERVICE INC., New Orleans, La.
NEW PROCESS COMPANY, Warren, Pa.
NEW PROCESS GEAR CORPORATION, Syracuse, N. Y.
NEW SCHOOL FOR SOCIAL RESEARCH, New York City.
NEW YORK AIR BRAKE COMPANY (THE), New York City.
NEW YORK CENTRAL RAILROAD COMPANY, New York City.
NEW YORK CITY—DEPARTMENT OF LABOR, New York City.
NEW YORK, COLLEGE OF THE CITY OF, New York City.
NEW YORK LIFE INSURANCE COMPANY, New York City.
NEW YORK, NEW HAVEN AND HARTFORD RAILROAD COMPANY (THE), New Haven, Conn.
NEW YORK & PENNSYLVANIA CO., INC., Lock Haven, Pa.
NEW YORK PUBLIC LIBRARY (THE), New York City.
NEW YORK SAVINGS BANK (THE), New York City.
NEW YORK SHIPPING ASSOCIATION, New York City.
NEW YORK STATE, DEPARTMENT OF LABOR, New York City.
NEW YORK STATE, DEPARTMENT OF LABOR, DIVISION OF EMPLOYMENT, New York City.
NEW YORK STATE LIBRARY, Albany, N. Y.
NEW YORK (STATE OF), DEPARTMENT OF CIVIL SERVICE, Albany, N. Y.
NEW YORK (STATE OF), DEPARTMENT OF COMMERCE, Albany, N. Y.
NEW YORK (STATE OF), WORKMEN'S COMPENSATION BOARD, New York City.
NEW YORK STATE ELECTRIC & GAS CORPORATION, Binghamton, N. Y.
NEW YORK STATE NATURAL GAS CORPORATION, Pittsburgh, Pa.
NEW YORK STATE PUBLISHERS ASSOCIATION, Syracuse, N. Y.
NEW YORK STATE SCHOOL OF INDUSTRIAL AND LABOR RELATIONS, Ithaca, N. Y.
NEW YORK STOCK EXCHANGE, New York City.
NEW YORK TIMES (THE), New York City.
NEW YORK TRUST COMPANY, New York City.
NEW YORK UNIVERSITY, COMMERCE LIBRARY, New York City.
NEW YORK UNIVERSITY—GRADUATE SCHOOL OF BUSINESS ADMINISTRATION LIBRARY, New York City.
NEW YORK UNIVERSITY, PERSONNEL DEPARTMENT, New York City.
NEW YORK UNIVERSITY, SCHOOL OF COMMERCE, ACCOUNTS AND FINANCE, New York City.

NEW YORK WIRE CLOTH COMPANY, York, Pa.
NEWARK COLLEGE OF ENGINEERING, Newark, N. J.
NEWHALL LAND AND FARMING COMPANY (THE), Saugus, Cal.
NEWPORT NEWS SHIPBUILDING AND DRY DOCK COMPANY, Newport News, Va.
NEWS (THE), New York City.
NEWSOM (EARL) & COMPANY, New York City
NEWS-SENTINEL (THE), Fort Wayne, Ind.
NEWSWEEK, New York City.
NIAGARA MACHINE & TOOL WORKS, Buffalo, N. Y.
NIAGARA MOHAWK POWER CORPORATION, Syracuse, N. Y.
NIAGARA UNIVERSITY LIBRARY, Niagara, N. Y.
NIAGARA WIRE WEAVING CO., LTD. (THE), Niagara Falls, Ontario, Canada.
NICHOLS WIRE & ALUMINUM CO., Davenport, Ia.
NICHOLSON FILE COMPANY, Providence, R. I.
NICKEY BROS., INC., Memphis, Tenn.
NIEHOFF (C. E.) & Co., Chicago, Ill.
NoMEND, Reading, Pa.
NORANDA MINES, LIMITED, Toronto, Canada.
NORDBERG MANUFACTURING CO., Milwaukee, Wis.
NORFOLK AND WESTERN RAILWAY COMPANY, Roanoke, Va.
NORSE HYDRO SALES CORPORATION, New York City.
NORTH AMERICAN AIRLINES, Washington, D. C.
NORTH AMERICAN AVIATION, INC., Los Angeles, Cal.
NORTH AMERICAN CEMENT CORPORATION, New York City.
NORTH AMERICAN MANUFACTURING COMPANY (THE), Cleveland, O.
NORTH AMERICAN PHILIPS COMPANY, INC., New York City.
NORTH AMERICAN RAYON CORPORATION, New York City.
NORTH AMERICAN VAN LINES INC., Fort Wayne, Ind.
NORTH BRITISH & MERCANTILE INSURANCE COMPANY, LTD., New York City.
NORTH CAROLINA DEPARTMENT OF CONSERVATION AND DEVELOPMENT, Raleigh, N.C.
NORTH CAROLINA MUTUAL LIFE INSURANCE COMPANY, Durham, N. C.
NORTH CENTRAL AIRLINES INC., Minneapolis, Minn.
NORTH ELECTRIC COMPANY, Galion, O.
NORTH & JUDD MANUFACTURING COMPANY, New Britain, Conn.
NORTH TEXAS STATE COLLEGE, Denton, Tex.
NORTHEASTERN ENGINEERING, INC., Manchester, N. H.
NORTHEASTERN PAPER PRODUCTS LIMITED, Quebec, P. Q., Canada.
NORTHEASTERN UNIVERSITY, Boston, Mass.
NORTHERN COMMERCIAL COMPANY, Seattle, Wash.
NORTHERN ELECTRIC COMPANY, LIMITED, Montreal, Quebec, Canada.
NORTHERN ENGINEERING WORKS, Detroit, Mich.
NORTHERN ILLINOIS GAS COMPANY, Aurora, Ill.
NORTHERN INDIANA BRASS COMPANY, Elkhart, Ind.
NORTHERN NATURAL GAS COMPANY, Omaha, Neb.
NORTHERN PACIFIC RAILWAY COMPANY, St. Paul, Minn.
NORTHERN STATES POWER COMPANY, Minneapolis, Minn.
NORTHERN TRUST COMPANY, Chicago, Ill.
NORTHRUP, KING & Co., Minneapolis, Minn.
NORTHWEST AIRLINES, INC., St. Paul, Minn.
NORTHWEST BANCORPORATION, Minneapolis, Minn.
NORTHWEST ENGINEERING COMPANY, Chicago, Ill.
NORTHWEST PAPER COMPANY, Cloquet, Minn.
NORTHWESTERN LEATHER COMPANY, Boston, Mass.
NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY (THE), Milwaukee, Wis.

NORTHWESTERN NATIONAL BANK OF MINNEAPOLIS, Minneapolis, Minn.
NORTHWESTERN STEEL & WIRE COMPANY, Sterling, Ill.
NORTHWESTERN UNIVERSITY LIBRARY, Evanston, Ill.
NORTHWESTERN UNIVERSITY, THE JOS. SCHAFFNER LIBRARY, Chicago, Ill.
NORTON COMPANY, Worcester, Mass.
NORWICH PHARMACAL COMPANY (THE), Norwich, N. Y.
NOXXEMA CHEMICAL COMPANY, Baltimore, Md.
NUCLEAR DEVELOPMENT CORPORATION OF AMERICA, White Plains, N. Y.
NUCLEAR INSTRUMENT AND CHEMICAL CORPORATION, Chicago, Ill.
NUNN-BUSH SHOE COMPANY, Milwaukee, Wis.

OAKITE PRODUCTS INC., New York City.
OAKLAND PUBLIC LIBRARY, Oakland, Cal.
OBERDORFER FOUNDRIES, INC., Syracuse, N. Y.
OCCIDENTAL COLLEGE LIBRARY, Los Angeles, Cal.
OFFICE EMPLOYES INTERNATIONAL UNION AFL-CIO, New York City.
OGILVIE FLOUR MILLS CO. LIMITED (THE), Montreal, Quebec, Canada.
OGLEBAY, NORTON & COMPANY, Cleveland, O.
OHIO BOXBOARD CO. (THE), Rittman, O.
OHIO BRASS COMPANY (THE), Mansfield, O.
OHIO CHAMBER OF COMMERCE, Columbus, O.
OHIO EDISON COMPANY, Akron, O.
OHIO FERRO-ALLOYS CORPORATION, Canton, O.
OHIO LEATHER COMPANY, Girard, O.
OHIO MATTRESS COMPANY (THE), Cleveland, O.
OHIO OIL COMPANY (THE), Findlay, O.
OHIO RUBBER COMPANY, Willoughby, O.
OHIO (STATE OF), DEPARTMENT OF INDUSTRIAL RELATIONS, Columbus, O.
OHIO STATE UNIVERSITY LIBRARY, Columbus, O.
OHIO STEEL FOUNDRY COMPANY, Lima, O.
OHIO UNIVERSITY, Athens, O.
OHIO VALLEY ELECTRIC CORPORATION, Chillicothe, O.
OHIO WESLEYAN UNIVERSITY, Delaware, O.
OIL CENTER TOOL COMPANY, Houston, Tex.
OIL CHEMICAL AND ATOMIC WORKERS INTERNATIONAL UNION, C.I.O., Denver, Colo.
OILGEAR COMPANY (THE), Milwaukee, Wis.
O'KEEFE & MERRITT CO., Los Angeles, Cal.
OKLAHOMA AGRICULTURAL & MECHANICAL COLLEGE, Stillwater, Okla.
OKLAHOMA GAS & ELECTRIC COMPANY, Oklahoma City, Okla.
OKONITE COMPANY, Passaic, N. J.
OLDBURY ELECTRO-CHEMICAL CO., Niagara Falls, N. Y.
OLD DOMINION BOX CO. INC., Charlotte, N. C.
OLD KENT BANK, Grand Rapids, Mich.
OLIN MATHIESON CHEMICAL CORPORATION, New York City.
OLIVER CORPORATION (THE), Chicago, Ill.
OLIVER TIRE AND RUBBER COMPANY, Oakland, Cal.
OLIVETTI (ING. C.) & C., S.P.A., Ivrea (Torino), Italy.
OMAHA NATIONAL BANK (THE), Omaha, Neb.
OMAHA PUBLIC POWER DISTRICT, Omaha, Neb.
OMAR INCORPORATED, Omaha, Neb.
O'NEAL STEEL COMPANY, Birmingham, Ala.
ONEIDA LTD., Oneida, N. Y.
ONONDAGA POTTERY COMPANY, Syracuse, N. Y.
ONTARIO AGRICULTURAL COLLEGE, Guelph, Ontario, Canada.

ONTARIO PAPER CO., LIMITED (THE), Thorold, Ontario, Canada.
OPINION RESEARCH CORPORATION, Princeton, N. J.
ORANGE ROLLER BEARING COMPANY, INC., Orange, N. J.
OREGON STATE COLLEGE, Corvallis, Ore.
ORR & SEMBOWER, INC., Reading, Pa.
ORTHO PHARMACEUTICAL CORPORATION, Raritan, N. J.
OSBORN (C. D.) COMPANY (THE), Chicago, Ill.
OSBORN MANUFACTURING COMPANY, Cleveland, O.
OSTER (JOHN) MANUFACTURING COMPANY, Milwaukee, Wis.
OSTER MANUFACTURING COMPANY, Cleveland, O.
OSWEGO FALLS CORPORATION, Fulton, N. Y.
OTIS ELEVATOR COMPANY, New York City.
OUTBOARD MARINE CORP., Waukegan, Ill.
OVAL WOOD DISH CORPORATION, Tupper Lake, N. Y.
OVERTON (W. W.) & CO., Dallas, Tex.
OWENS-CORNING FIBERGLAS CORPORATION, Toledo, O.
OWENS-ILLINOIS GLASS COMPANY, Toledo, O.
OX FIBRE BRUSH COMPANY, New York City.
OXFORD FILING SUPPLY COMPANY, INC., Garden City, N. Y.
OXFORD PAPER COMPANY, New York City.

PABCO PRODUCTS INC., San Francisco, Cal.
PABST BREWING COMPANY, Chicago, Ill.
PACIFIC CAR AND FOUNDRY COMPANY, Seattle, Wash.
PACIFIC COAST AGGREGATES, INC., San Francisco, Cal.
PACIFIC FINANCE CORPORATION, Los Angeles, Cal.
PACIFIC FLUSH TANK COMPANY, Chicago, Ill.
PACIFIC GAS AND ELECTRIC COMPANY, San Francisco, Cal.
PACIFIC INTERMOUNTAIN EXPRESS CO., San Francisco, Cal.
PACIFIC LUMBER COMPANY (THE), San Francisco, Cal.
PACIFIC MARITIME ASSOCIATION, San Francisco, Cal.
PACIFIC MUTUAL LIFE INSURANCE COMPANY, Los Angeles, Cal.
PACIFIC POWER & LIGHT COMPANY, Portland, Ore.
PACIFIC TIRE & RUBBER CO., Oakland, Cal.
PACKAGE MACHINERY COMPANY, East Longmeadow, Mass.
PAKO CORPORATION, Minneapolis, Minn.
PALNUT COMPANY (THE), Mountainside, N. J.
PAN AMERICAN WORLD AIRWAYS, INC., New York City.
PANAMA CANAL COMPANY, Balboa Heights, Canal Zone.
PANGBORN CORPORATION, Hagerstown, Md.
PANHANDLE EASTERN PIPE LINE COMPANY, New York City.
PAPER MANUFACTURERS COMPANY, Philadelphia, Pa.
PAPER MILL FOURDRINIER WIRE CLOTH MANUFACTURERS' ASSOCIATION, Washington, D. C.
PARAGON ELECTRIC COMPANY, Two Rivers, Wis.
PARAMOUNT PICTURES CORPORATION, New York City.
PARISH PRESSSED STEEL, DIVISION OF DANA CORPORATION, Reading, Pa.
PARKE, DAVIS & COMPANY, Detroit, Mich.
PARKER PEN COMPANY, Janesville, Wis.
PARKINSON, ROYAL, Boston, Mass.
PARSONS CORPORATION, Traverse City, Mich.
PASS & SEYMOUR, INC., Syracuse, N. Y.
PATENT BUTTON COMPANY, Waterbury, Conn.
PATERSON PARCHMENT PAPER COMPANY, Bristol, Pa.

PATHFINDER PETROLEUM COMPANY, Los Angeles, Cal.
PATTEN-BLIND LUMBER CO., Los Angeles, Cal.
PATTERSON, BELKNAP & WEBB, New York City.
PAYSON & TRASK, New York City.
PEABODY COAL COMPANY, Kansas City, Mo.
PEAT, MARWICK, MITCHELL & COMPANY, New York City.
PEAVEY (F. H.) & COMPANY, Minneapolis, Minn.
PEAY (AUSTIN) STATE COLLEGE, Clarksville, Tenn.
PECK & PECK, New York City.
PEDEN IRON AND STEEL COMPANY, Houston, Tex.
PEERLESS CEMENT CORPORATION, Detroit, Mich.
PENN CONTROLS, INC., Goshen, Ind.
PENN-DIXIE CEMENT CORPORATION, New York City.
PENN FRUIT CO., INC., Philadelphia, Pa.
PENN INDUSTRIES, INC., New York City.
PENN MUTUAL LIFE INSURANCE COMPANY (THE), Philadelphia, Pa.
PENN STEEL CASTINGS COMPANY, Chester, Pa.
PENN-TEXAS CORPORATION, New York City.
PENNEY (J. C.) COMPANY, INC., New York City.
PENNROAD CORPORATION, New York City.
PENNSYLVANIA (COMMONWEALTH OF), DEPARTMENT OF REVENUE, Harrisburg, Pa.
PENNSYLVANIA FORGE CORPORATION, Philadelphia, Pa.
PENNSYLVANIA MANUFACTURERS' ASSOCIATION, Philadelphia, Pa.
PENNSYLVANIA POWER COMPANY, New Castle, Pa.
PENNSYLVANIA POWER & LIGHT COMPANY, Allentown, Pa.
PENNSYLVANIA RAILROAD COMPANY (THE), Philadelphia, Pa.
PENNSYLVANIA SALT MANUFACTURING COMPANY, Philadelphia, Pa.
PENNSYLVANIA STATE CHAMBER OF COMMERCE, Harrisburg, Pa.
PENNSYLVANIA STATE UNIVERSITY (THE), University Park, Pa.
PENNSYLVANIA WIRE GLASS COMPANY, Philadelphia, Pa.
PENSION PLANNING COMPANY, New York City.
PENTON PUBLISHING COMPANY, Cleveland, O.
PEOPLES FIRST NATIONAL BANK & TRUST COMPANY, Pittsburgh, Pa.
PEOPLES GAS LIGHT AND COKE COMPANY, Chicago, Ill.
PEOPLES NATURAL GAS COMPANY (THE), Pittsburgh, Pa.
PEPPERDINE COLLEGE, Los Angeles, Cal.
PEPPERELL MANUFACTURING COMPANY, INCORPORATED, Boston, Mass.
PERFECT CIRCLE CORPORATION, Hagerstown, Ind.
PERFECTION MANUFACTURING CORPORATION, Minneapolis, Minn.
PERFEX CORPORATION, Milwaukee, Wis.
PERKIN-ELMER CORPORATION (THE), Norwalk, Conn.
PERKINS-GOODWIN CO., New York City.
PERMITIT COMPANY, New York City.
PET MILK COMPANY, St. Louis, Mo.
PETROLITE CORPORATION, St. Louis, Mo.
PFAUDLER CO. (THE), Rochester, N. Y.
PFISTER & VOGEL TANNING COMPANY, Milwaukee, Wis.
PFIZER (CHAS.) & COMPANY, INC., Brooklyn, N. Y.
PHELPS DODGE CORPORATION, New York City.
PHEOLL MANUFACTURING COMPANY, Chicago, Ill.
PHILADELPHIA ELECTRIC COMPANY, Philadelphia, Pa.
PHILADELPHIA INQUIRER (THE), Philadelphia, Pa.
PHILADELPHIA MANUFACTURERS MUTUAL INSURANCE COMPANY, Philadelphia, Pa.
PHILADELPHIA NATIONAL BANK, Philadelphia, Pa.

PHILADELPHIA QUARTZ COMPANY, Philadelphia, Pa.
PHILADELPHIA QUARTZ COMPANY OF CALIFORNIA, Berkeley, Cal.
PHILADELPHIA AND READING CORPORATION (THE), Philadelphia, Pa.
PHILCO CORPORATION, Philadelphia, Pa.
PHILIP MORRIS, INC., New York City.
PHILLIPS ELECTRICAL COMPANY LIMITED, Brockville, Ontario, Canada.
PHILLIPS PETROLEUM COMPANY, Bartlesville, Okla.
PHOENIX INSURANCE COMPANY, Hartford, Conn.
PHOENIX MUTUAL LIFE INSURANCE COMPANY, Hartford, Conn.
PICKARDS MATHER & COMPANY, Cleveland, O.
PIEDMONT AVIATION, INC., Winston-Salem, N. C.
PIEL BROS., Brooklyn, N. Y.
PIERCE (S. S.) COMPANY, Boston, Mass.
PILLSBURY MILLS, INC., Minneapolis, Minn.
PILOT LIFE INSURANCE COMPANY, Greensboro, N. C.
PINE INDUSTRIAL RELATIONS COMMITTEE, INC., Klamath Falls, Ore.
PINEAPPLE GROWERS ASSOCIATION OF HAWAII, San Francisco, Cal.
PIONEER SERVICE & ENGINEERING CO., Chicago, Ill.
PITNEY-BOWES, INC., Stamford, Conn.
PITTSBURG & MIDWAY COAL MINING CO., Pittsburg, Kan.
PITTSBURGH BRIDGE & IRON WORKS, INC., Pittsburgh, Pa.
PITTSBURGH COKE & CHEMICAL COMPANY, Pittsburgh, Pa.
PITTSBURGH CONSOLIDATION COAL COMPANY, INC., Pittsburgh, Pa.
PITTSBURGH-DES MOINES STEEL CO., Pittsburgh, Pa.
PITTSBURGH DIE & CASTING COMPANY, Swissvale, Pa.
PITTSBURGH FORGINGS COMPANY, Pittsburgh, Pa.
PITTSBURGH PLATE GLASS COMPANY, Pittsburgh, Pa.
PITTSBURGH RAILWAYS COMPANY, Pittsburgh, Pa.
PITTSBURGH SCREW & BOLT CORPORATION, Pittsburgh, Pa.
PITTSBURGH STEEL COMPANY, Pittsburgh, Pa.
PITTSTON COMPANY, New York City.
PLANTATION PIPE LINE COMPANY, Atlanta, Ga.
PLOCAR (JOHN J.) COMPANY, Stamford, Conn.
PLUMA TOOL COMPANY, INC., Los Angeles, Cal.
PLYMOUTH CORDAGE COMPANY, Plymouth, Mass.
PNEUMAFIL CORPORATION, Charlotte, N. C.
PNEUMATIC SCALE CORPORATION, LIMITED, Quincy, Mass.
POCAHONTAS FUEL COMPANY INCORPORATED, Pocahontas, Va.
POLLOCK PAPER CORPORATION, Dallas, Tex.
POMONA PUBLIC LIBRARY, Pomona, Cal.
PONEMAH MILLS, Taftville, Conn.
POOR & COMPANY, Chicago, Ill.
PORT HURON SULPHITE & PAPER CO., Port Huron, Mich.
PORT OF NEW YORK AUTHORITY (THE), New York City.
PORTER-CABLE MACHINE COMPANY, Syracuse, N. Y.
PORTER (H. K.) COMPANY, INC., Pittsburgh, Pa.
PORTLAND CEMENT ASSOCIATION, Chicago, Ill.
PORTLAND GAS & COKE COMPANY, Portland, Ore.
POTASH COMPANY OF AMERICA, Carlsbad, N. M.
POTOMAC EDISON COMPANY, Hagerstown, Md.
POTOMAC ELECTRIC POWER COMPANY, Washington, D. C.
POWELL RIVER COMPANY LIMITED, Powell River, British Columbia, Canada.
POWELLTON COAL COMPANY (THE), Huntington, W. Va.
POWERS REGULATOR COMPANY (THE), Skokie, Ill.

PRATT (ENOCH) FREE LIBRARY, Baltimore, Md.
PRECISION CASTINGS COMPANY, INC., Syracuse, N. Y.
PREMIER AUTOWARE COMPANY (THE), Cleveland, O.
PRESSED STEEL TANK COMPANY, Milwaukee, Wis.
PRESSPRICH (R. W.) & COMPANY, New York City.
PREYER, A. O., Jr., Mansfield, O.
PRICE BATTERY CORPORATION, Hamburg, Pa.
PRICE (T. ROWE), AND ASSOCIATES, INC., Baltimore, Md.
PRICE WATERHOUSE & COMPANY, New York City.
PRINCETON UNIVERSITY, ENGINEERING BUILDING LIBRARY, Princeton, N. J.
PRINTING INDUSTRY PARITY COMMITTEE FOR MONTREAL & DISTRICT, Montreal, Canada.
PRITZLAFF (JOHN) HARDWARE COMPANY, Milwaukee, Wis.
PROCTER & GAMBLE COMPANY (THE), Cincinnati, O.
PROCTOR & SCHWARTZ, INC., Philadelphia, Pa.
PRODUCERS COTTON OIL COMPANY, Fresno, Cal.
PRODUCTO MACHINE COMPANY (THE), Bridgeport, Conn.
PROGRESSIVE CONSERVATIVE PARTY OF CANADA, Ottawa, Ontario, Canada.
PROGRESSIVE MFG. CO., Torrington, Conn.
PROSKAUER ROSE GOETZ & MENDELSON, New York City.
PROSPERITY COMPANY, INC., Syracuse, N. Y.
PROVIDENCE JOURNAL (THE) AND THE EVENING BULLETIN, Providence, R. I.
PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY, Chattanooga, Tenn.
PROVIDENT MUTUAL LIFE INSURANCE COMPANY OF PHILADELPHIA, Philadelphia, Pa.
PROVIDENT TRUST COMPANY OF PHILADELPHIA, Philadelphia, Pa.
PRUDENTIAL INSURANCE COMPANY OF AMERICA, Newark, N. J.
PUBLIC LIBRARY OF CHARLOTTE AND MECKLENBURG COUNTY, Charlotte, N. C.
PUBLIC LIBRARY OF CINCINNATI, Cincinnati, O.
PUBLIC LIBRARY OF THE DISTRICT OF COLUMBIA (THE), Washington, D. C.
PUBLIC LIBRARY OF NEWARK, NEW JERSEY (THE), Newark, N. J.
PUBLIC LOAN CORPORATION, St. Louis, Mo.
PUBLIC SERVICE COMPANY OF COLORADO, Denver, Colo.
PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE, Manchester, N. H.
PUBLIC SERVICE ELECTRIC AND GAS COMPANY, Newark, N. J.
PUBLICATION CORPORATION, New York City.
PUBLISHERS' ASSOCIATION OF NEW YORK CITY, New York City.
PUERTO RICO, COMMONWEALTH OF,—ECONOMIC DEVELOPMENT ADMINISTRATION, New York City.
PUGET SOUND POWER & LIGHT COMPANY, Seattle, Wash.
PULLMAN INCORPORATED, Chicago, Ill.
PULP & PAPER MANUFACTURERS ASSOCIATION (LAKE STATES), Appleton, Wis.
PURDUE UNIVERSITY, Lafayette, Ind.
PURE CARBON COMPANY, INC., St. Marys, Pa.
PURE OIL COMPANY (THE), Chicago, Ill.
PUREX CORPORATION, LTD., South Gate, Cal.
PURITY STORES LTD., San Francisco, Cal.
PUROLATOR PRODUCTS, INC., Rahway, N. J.

Q-TIPS INC., Long Island City, N. Y.
QUAKER CHEMICAL PRODUCTS CORP., Conshohocken, Pa.
QUAKER OATS COMPANY, Chicago, Ill.
QUAKER STORAGE CO., INC., Philadelphia, Pa.
QUEENS BOROUGH PUBLIC LIBRARY, Jamaica, N. Y.

RADIO CORPORATION OF AMERICA, New York City.
RAILWAY EMPLOYES' DEPARTMENT, A. F. OF L., Chicago, Ill.
RAILWAY EXPRESS AGENCY, INCORPORATED, New York City.
RALSTON PURINA COMPANY, St. Louis, Mo.
RAMO-WOOLDRIDGE CORPORATION (THE), Los Angeles, Cal.
RAMOND (ALBERT) & ASSOCIATES, INC., Chicago, Ill.
RAND McNALLY & COMPANY, Chicago, Ill.
RANDALL COMPANY (THE), Cincinnati, O.
RATE PACKING COMPANY, Waterloo, Ia.
RATE & STRONG, INC., Boston, Mass.
RAYBESTOS-MANHATTAN, INC., Passaic, N. J.
RAYCO SEAT COVER SALES CORPORATION, Paterson, N. J.
RAYMOND CONCRETE PILE COMPANY, New York City.
RAYMOND CORPORATION (THE), Greene, N. Y.
RAYONIER, INC., New York City.
RAY-O-VAC COMPANY, Madison, Wis.
RAYTHEON MANUFACTURING COMPANY, Waltham, Mass.
REA MAGNET WIRE COMPANY, INC., Fort Wayne, Ind.
REACTION MOTORS, INC., Rockaway, N. J.
READ STANDARD CORPORATION, New York City.
READER'S DIGEST ASSOCIATION, INC., Pleasantville, N. Y.
READING COMPANY, Philadelphia, Pa.
RECIPROCAL MANAGERS, INC., New York City.
RED JACKET MANUFACTURING CO., Davenport, Ia.
RED LION CABINET CO., Red Lion, Pa.
RED STAR YEAST AND PRODUCTS COMPANY, Milwaukee, Wis.
REECE CORPORATION (THE), Waltham, Mass.
REED & BARTON CORPORATION, Taunton, Mass.
REED-PRENTICE CORPORATION, Worcester, Mass.
REED & PRINCE MANUFACTURING CO., Worcester, Mass.
REED ROLLER BIT COMPANY, Houston, Tex.
REEVES BROTHERS, INC., New York City.
REEVES INSTRUMENT CORPORATION, New York City.
REGINA CORPORATION (THE), Rahway, N. J.
REISS (C.) COAL COMPANY, Sheboygan, Wis.
RELIANCE ELECTRIC & ENGINEERING COMPANY, Cleveland, O.
RENSSELAER POLYTECHNIC INSTITUTE, Troy, N. Y.
REO MOTORS, INC., Lansing, Mich.
REPUBLIC AVIATION CORPORATION, Farmingdale, N. Y.
REPUBLIC NATIONAL BANK, Dallas, Tex.
REPUBLIC NATURAL GAS COMPANY, Dallas, Tex.
REPUBLIC STEEL CORPORATION, Cleveland, O.
RESEARCH-DISTRIBUTING CORPORATION, New York City.
RESEARCH INSTITUTE OF AMERICA, INC., New York City.
RESISTOL HATS, INC., Garland, Tex.
RETAIL CREDIT COMPANY, Atlanta, Ga.
REUVERS, L. M., New York City.
REVERE COPPER AND BRASS INCORPORATED, New York City.
REVERE CORPORATION OF AMERICA, Wallingford, Conn.
REVERE (THE PAUL) LIFE INSURANCE COMPANY, Worcester, Mass.
REVLON, INC., New York City.
REXALL DRUG COMPANY, Los Angeles, Cal.
REXFORD PAPER COMPANY, Milwaukee, Wis.
REYNOLDS METALS COMPANY, Richmond, Va.

REYNOLDS (R. J.) TOBACCO COMPANY, Winston-Salem, N. C.
REZNOR MANUFACTURING CO., Mercer, Pa.
RHEEM MANUFACTURING COMPANY, New York City.
RHINELANDER PAPER COMPANY, Rhinelander, Wis.
RHODES HOUSE LIBRARY, Oxford, England.
RHODES (M. H.) INC., Hartford, Conn.
RICH MANUFACTURING CORPORATION, Battle Creek, Mich.
RICHARDS (FLETCHER D.), INC., New York City.
RICHARDSON COMPANY (THE), Melrose Park, Ill.
RICHARDSON CORPORATION, Rochester, N. Y.
RICHFIELD OIL CORPORATION, Los Angeles, Cal.
RICHMAN BROTHERS CO. (THE), Cleveland, O.
RIDER COLLEGE, Trenton, N. J.
RIEGEL PAPER CORPORATION, New York City.
RIGGS NATIONAL BANK OF WASHINGTON, D. C. (THE), Washington, D. C.
RIKE-KUMLER COMPANY (THE), Dayton, O.
RINSHED-MASON CO., INC., Detroit, Mich.
RIO GRANDE VALLEY GAS COMPANY, Brownsville, Tex.
RITCHIE (W. C.) AND COMPANY, Chicago, Ill.
RITTER COMPANY INC., Rochester, N. Y.
RIVER BRAND RICE MILLS, INC., New York City.
RIVERSIDE CEMENT COMPANY, Los Angeles, Cal.
RIVERSIDE MEMORIAL CHAPEL, INC., New York City.
RIVERSIDE PAPER CORPORATION, Appleton, Wis.
ROBBINS & MYERS, INCORPORATED, Springfield, O.
ROBERTS (C. A.) CO., Franklin Park, Ill.
ROBERTSHAW-FULTON CONTROLS COMPANY, Greensburg, Pa.
ROBERTSON (ALEX) COMPANY, Paramount, Cal.
ROBERTSON (ANGUS) LIMITED, Montreal, Quebec, Canada.
ROBERTSON (H. H.) COMPANY, Pittsburgh, Pa.
ROBINSON (J. W.) CO., Los Angeles, Cal.
ROCHESTER BUTTON COMPANY, Rochester, N. Y.
ROCHESTER GAS AND ELECTRIC CORPORATION, Rochester, N. Y.
ROCHESTER MANUFACTURING CO., INC., Rochester, N. Y.
ROCHESTER & PITTSBURGH COAL COMPANY, Indiana, Pa.
ROCHESTER PUBLIC LIBRARY, Rochester, N. Y.
ROCHESTER TELEPHONE CORPORATION, Rochester, N. Y.
ROCK OF AGES CORPORATION, Barre, Vt.
ROCK ISLAND LINES, Chicago, Ill.
ROCKBESTOS PRODUCTS CORPORATION, New Haven, Conn.
ROCKEFELLER CENTER, INC., New York City.
ROCKEFELLER FOUNDATION (THE), New York City.
ROCKHURST COLLEGE, Kansas City, Mo.
ROCKWELL MANUFACTURING COMPANY, Pittsburgh, Pa.
ROCKWELL SPRING AND AXLE COMPANY, Coraopolis, Pa.
ROCKY MOUNTAIN DRILLING COMPANY, Los Angeles, Cal.
ROE (A. V.) CANADA LIMITED, Toronto, Ontario, Canada.
ROEBLING'S (JOHN A.) SONS CORPORATION, Trenton, N. J.
ROGERS CORPORATION, Rogers, Conn.
ROGERS, SLADE & HILL, New York City.
ROHM & HAAS COMPANY, Philadelphia, Pa.
ROHR AIRCRAFT CORPORATION, Riverside, Cal.
ROLLER BEARING COMPANY OF AMERICA, West Trenton, N. J.
ROME CABLE CORPORATION, Rome, N. Y.

ROOSEVELT UNIVERSITY, Chicago, Ill.
RONSON CORPORATION, Newark, N. J.
ROPER (GEO. D.) CORPORATION, Rockford, Ill.
ROPES, GRAY, BEST, COOLIDGE & RUGG, Boston, Mass.
ROSENAU BROTHERS INC., Philadelphia, Pa.
ROSS OPERATING VALVE Co., Detroit, Mich.
ROTARY ELECTRIC STEEL COMPANY, Detroit, Mich.
ROTARY LIFT COMPANY, Memphis, Tenn.
ROTH (ROY E.) COMPANY, Rock Island, Ill.
ROTH RUBBER COMPANY, Chicago (Cicero), Ill.
ROTHSCHILD (L. F.) & Co., New York City.
ROY (ROSS), INC., Detroit, Mich.
ROYAL BANK OF CANADA (THE), Montreal, Quebec, Canada.
ROYAL DANISH CONSULATE GENERAL, New York City.
ROYAL-LIVERPOOL INSURANCE GROUP, New York City.
ROYAL McBEE CORPORATION, Port Chester, N. Y.
ROYAL TRUST COMPANY (THE), Montreal, Canada.
ROYSTER (F. S.) GUANO Co., Norfolk, Va.
RUBBER MANUFACTURERS ASSOCIATION, INC. (THE), New York City.
RUBINSTEIN (HELENA) INC., New York City.
RUMFORD DIVISION—HULMAN & COMPANY, Rumford, R. I.
RUPE (DALLAS) & SON, Inc., Dallas, Tex.
RUSSELL MANUFACTURING Co., Alexander City, Ala.
RUST CRAFT PUBLISHERS, Dedham, Mass.
RUST ENGINEERING COMPANY (THE), Pittsburgh, Pa.
RUTGERS UNIVERSITY, New Brunswick, N. J.
RUTHERFORD GARMENT COMPANY, Inc., Rutherford, Tenn.
RYERSON (JOSEPH T.) & SON, Inc., Chicago, Ill.

S & C ELECTRIC COMPANY, Chicago, Ill.
S K F INDUSTRIES, INC., Philadelphia, Pa.
S & S CORRUGATED PAPER MACHINERY Co., Inc., Brooklyn, N. Y.
S & W FINE FOODS, Inc., San Francisco, Cal.
SACHS, OSCAR B., New York City.
SACO-LOWELL SHOPS, Boston, Mass.
SAFeway STORES, INCORPORATED, Oakland, Cal.
SAHARA COAL COMPANY, Chicago, Ill.
SAINT GOBAIN INCORPORATED, New York City.
ST. JOE PAPER COMPANY, Jacksonville, Fla.
ST. JOHN'S UNIVERSITY LIBRARY, Brooklyn, N. Y.
ST. JOSEPH LEAD COMPANY, New York City.
ST. JOSEPH LIGHT & POWER Co., St. Joseph, Mo.
ST. LOUIS NEWSPAPER PUBLISHERS' ASSOCIATION, St. Louis, Mo.
ST. LOUIS POST-DISPATCH, St. Louis, Mo.
ST. LOUIS PUBLIC LIBRARY, St. Louis, Mo.
ST. LOUIS PUBLIC SERVICE COMPANY, St. Louis, Mo.
ST. LOUIS-SAN FRANCISCO RAILWAY COMPANY, St. Louis, Mo.
ST. LOUIS UNION TRUST COMPANY, St. Louis, Mo.
ST. LOUIS UNIVERSITY, SCHOOL OF COMMERCE AND FINANCE, St. Louis, Mo.
ST. PAUL COMMITTEE ON INDUSTRIAL RELATIONS, St. Paul, Minn.
ST. PAUL FIRE AND MARINE INSURANCE COMPANY, St. Paul, Minn.
ST. PAUL PUBLIC LIBRARY, St. Paul, Minn.
ST. PETER'S COLLEGE, GEORGE F. JOHNSON LIBRARY, Jersey City, N. J.
ST. REGIS PAPER COMPANY, New York City.

ST. WILLIAMS PRESERVERS LIMITED, Simcoe, Ontario, Canada.
SAMSON CORDAGE WORKS, Boston, Mass.
SAN DIEGO GAS & ELECTRIC COMPANY, San Diego, Cal.
SAN FRANCISCO PUBLIC LIBRARY, San Francisco, Cal.
SAN FRANCISCO STATE COLLEGE, San Francisco, Cal.
SANBORN COMPANY, Cambridge, Mass.
SANDERSON & PORTER, New York City.
SANDIA CORPORATION, Albuquerque, N. M.
SANGAMO ELECTRIC COMPANY, Springfield, Ill.
SAPOLIN PAINTS, INC., New York City.
SARGENT & COMPANY, New Haven, Conn.
SAVAGE ARMS CORPORATION, Utica, N. Y.
SAVINGS BANKS TRUST COMPANY, New York City.
SAWHILL TUBULAR PRODUCTS, INC., Sharon, Pa.
SAYLES FINISHING PLANTS, INC., Saylesville, R. I.
SCAIFE COMPANY, Oakmont, Pa.
SCHAFFER (F. & M.) BREWING CO. (THE), Brooklyn, N. Y.
SCHEIRICH (H. J.) COMPANY, Louisville, Ky.
SCHENLEY INDUSTRIES, INC., New York City.
SCHERER (R. P.) CORP., Detroit, Mich.
SCHERING CORPORATION, Bloomfield, N. J.
SCHICK INCORPORATED, Stamford, Conn.
SCHIEFFELIN & COMPANY, New York City.
SCHLAGE LOCK COMPANY, San Francisco, Cal.
SCHLITZ (JOS.) BREWING COMPANY, Milwaukee, Wis.
SCHLUDERBERG (THE WM.)-T. J. KURDLE CO., Baltimore, Md.
SCHLUMBERGER WELL SURVEYING CORPORATION, Houston, Tex.
SCHMIDT & AULT PAPER CO., York, Pa.
SCHOLL MFG. CO., INC. (THE), Chicago, Ill.
SCHULTZ DIE CASTING COMPANY, Toledo, O.
SCHUSTER (Ed.) & CO., INC., Milwaukee, Wis.
SCHUTT, HAROLD S., Wilmington, Del.
SCHUTTE AND KOERTING COMPANY, Cornwells Heights, Bucks County, Pa.
SCHWABACHER & CO., San Francisco, Cal.
SCIENTIFIC APPARATUS MAKERS ASSOCIATION, Chicago, Ill.
SCOTT BROS., INCORPORATED, Philadelphia, Pa.
SCOTT (O. M.) AND SONS COMPANY, Marysville, O.
SCOTT PAPER COMPANY, Chester, Pa.
SCOTT, (W. D.) & CO., Sydney, N.S.W., Australia.
SCOVELL, WELLINGTON & COMPANY, New York City.
SCOVILL MANUFACTURING COMPANY, Waterbury, Conn.
SCRIPTO, INC., Atlanta, Ga.
SCUDDER, STEVENS & CLARK, New York City.
SEABOARD OIL COMPANY, New York City.
SEAGRAM (JOSEPH E.) & SONS, INC., New York City.
SEAGRAVE CORPORATION, Columbus, O.
SEARLE (G. D.) & CO., Chicago, Ill.
SEARS, ROEBUCK AND CO., Chicago, Ill.
SEATTLE-FIRST NATIONAL BANK, Seattle, Wash.
SEATTLE PUBLIC LIBRARY, Seattle, Wash.
SEATTLE TRUST AND SAVING BANK, Seattle, Wash.
SEATTLE UNIVERSITY LIBRARY, Seattle, Wash.
SECO SAFETY PRODUCTS CO., Detroit, Mich.
SECOND NATIONAL BANK OF NEW HAVEN (THE), New Haven, Conn.

SECURITY-FIRST NATIONAL BANK OF LOS ANGELES, Los Angeles, Cal.
SECURITY INSURANCE COMPANY OF NEW HAVEN, New Haven, Conn.
SEIBERLING RUBBER COMPANY, Akron, O.
SEISMOGRAPH SERVICE CORPORATION, Tulsa, Okla.
SELF WINDING CLOCK COMPANY, INC., New York City.
SENECA FALLS MACHINE COMPANY, Seneca Falls, N. Y.
SERVEL INC., Evansville, Ind.
SETON HALL UNIVERSITY, South Orange, N. J.
SEVEN-UP COMPANY (THE), St. Louis, Mo.
SEYFARTH, SHAW & FAIRWEATHER, Chicago, Ill.
SEYMOUR MANUFACTURING COMPANY (THE), Seymour, Conn.
SHAMROCK OIL AND GAS CORPORATION, Amarillo, Tex.
SHAPLEIGH HARDWARE COMPANY, St. Louis, Mo.
SHARON STEEL CORPORATION, Sharon, Pa.
SHATTUCK (FRANK G.) COMPANY, New York City.
SHAWINIGAN CHEMICALS, LTD., Montreal, Quebec, Canada.
SHAWINIGAN WATER & POWER COMPANY (THE), Montreal, Quebec, Canada.
SHEAFFER (W. A.) MEMORIAL FOUNDATION, INC., Fort Madison, Ia.
SHEARSON, HAMMILL & COMPANY, New York City.
SHEFFIELD CORPORATION (THE), Dayton, O.
SHELBY SALESBOOK COMPANY (THE), Shelby, O.
SHELL OIL COMPANY, New York City.
SHENANGO FURNACE COMPANY, Pittsburgh, Pa.
SHEPARD NILES CRANE & HOIST CORPORATION, Montour Falls, N. Y.
SHERMAN PRODUCTS, INC., Royal Oak, Mich.
SHERWIN-WILLIAMS COMPANY (THE), Cleveland, O.
SHERWOOD & ROBERTS, INC., Walla Walla, Wash.
SHIONOGI & COMPANY, LTD., Osaka, Japan.
SHIPLEY, GRANT B., ENGINEER, Pittsburgh, Pa.
SHUFORD MILLS, INC., Hickory, N. C.
SHULER & BENNINGHOFEN, Hamilton, O.
SHULTON, INCORPORATED, Clifton, N. J.
SHWAYDER BROTHERS, INC., Detroit, Mich.
SIGNAL OIL AND GAS COMPANY, Los Angeles, Cal.
SIGNODE STEEL STRAPPING COMPANY, Chicago, Ill.
SILIN, ISAAC J., Esq., Erie, Pa.
SIMCA INC., New York City.
SIMMONS-BOARDMAN PUBLISHING CORPORATION, New York City.
SIMMONS COMPANY, New York City.
SIMONDS SAW & STEEL COMPANY, Fitchburg, Mass.
SIMONIZ COMPANY, Chicago, Ill.
SIMONS, GUSTAVE, New York City.
SIMPSON, HAWLEY S., Philadelphia, Pa.
SIMPSON TIMBER COMPANY, Seattle, Wash.
SIMPSONS-SEARS LIMITED, Toronto, Canada.
SIMS (GEORGE) AND ASSOCIATES, Dallas, Tex.
SINCLAIR OIL CORPORATION, New York City.
SINGER MANUFACTURING COMPANY (THE), New York City.
SKINNER ENGINE COMPANY, Erie, Pa.
SMITH (A. O.) CORPORATION, Milwaukee, Wis.
SMITH (A. P.) MANUFACTURING COMPANY, East Orange, N. J.
SMITH-CORONA, INC., Syracuse, N. Y.
SMITH (HOWARD) PAPER MILLS LIMITED, Montreal, Quebec, Canada.
SMITH, KLINE & FRENCH LABORATORIES, Philadelphia, Pa.

SMITH, P. B. C., Knoxville, Tenn.
SMITH (S. MORGAN) COMPANY, York, Pa.
SMITH (W. T.) LUMBER COMPANY, Chapman, Ala.
SMYRE (A. M.) MANUFACTURING COMPANY, Gastonia, N. C.
SMYTH MANUFACTURING COMPANY, Hartford, Conn.
SNAP-ON TOOLS CORPORATION, Kenosha, Wis.
SOCIAL ACTION DEPARTMENT, DIOCESE OF BROOKLYN, Brooklyn, N. Y.
SOCIETA EDISON, Milan, Italy.
SOCIETY FOR SAVINGS IN THE CITY OF CLEVELAND, Cleveland, O.
SOCONY MOBIL OIL COMPANY, INC., New York City.
SOLAR AIRCRAFT COMPANY, San Diego, Cal.
SOLAR CORPORATION, Milwaukee, Wis.
SOLO-SERVE COMPANY, INC., San Antonio, Tex.
SONNEBORN (L.) SONS, INC., New York City.
SONOCO PRODUCTS COMPANY, Hartsville, S. C.
SONOTONE CORPORATION, Elmsford, N. Y.
SOULE STEEL COMPANY, San Francisco, Cal.
SOUTH BEND PUBLIC LIBRARY, South Bend, Ind.
SOUTHEAST WHOLESALE FURNITURE CO., Atlanta, Ga.
SOUTHERN CALIFORNIA EDISON COMPANY, Los Angeles, Cal.
SOUTHERN CALIFORNIA GAS COMPANY, Los Angeles, Cal.
SOUTHERN CEMENT COMPANY, Birmingham, Ala.
SOUTHERN COMPANY, INC. (THE), New York City.
SOUTHERN COUNTIES GAS COMPANY OF CALIFORNIA, Los Angeles, Cal.
SOUTHERN GALVANIZING COMPANY (THE), Baltimore, Md.
SOUTHERN ILLINOIS UNIVERSITY, Carbondale, Ill.
SOUTHERN METHODIST UNIVERSITY, FONDREN LIBRARY, Dallas, Tex.
SOUTHERN MINERALS CORPORATION, Corpus Christi, Tex.
SOUTHERN NATURAL GAS COMPANY, Birmingham, Ala.
SOUTHERN PACIFIC COMPANY, San Francisco, Cal.
SOUTHERN PINE ASSOCIATION, New Orleans, La.
SOUTHERN PINE LUMBER COMPANY, Diboll, Tex.
SOUTHERN RAILWAY SYSTEM, Washington, D. C.
SOUTHERN STEEL COMPANY, San Antonio, Tex.
SOUTHERN UNION GAS COMPANY, Dallas, Tex.
SOUTHLAND CORPORATION (THE), Dallas, Tex.
SOUTHLAND LIFE INSURANCE COMPANY, Dallas, Tex.
SOUTHLAND PAPER MILLS, INC., Lufkin, Tex.
SOUTHWEST AIRMOTIVE COMPANY, Dallas, Tex.
SOUTHWEST STEEL ROLLING MILLS, Los Angeles, Cal.
SOUTHWESTERN GAS & ELECTRIC COMPANY, Shreveport, La.
SOUTHWESTERN LIFE INSURANCE COMPANY, Dallas, Tex.
SOUTHWESTERN PORTLAND CEMENT CO., Los Angeles, Cal.
SPALDING (A. G.) & BROS., INC., Chicopee, Mass.
SPARTAN AIRCRAFT COMPANY, Tulsa, Okla.
SPARTAN MILLS, Spartanburg, S. C.
SPECIALTY PAPERS COMPANY, Dayton, O.
SPEED PRODUCTS COMPANY, INC., Long Island City, N. Y.
SPEER CARBON COMPANY, St. Marys, Pa.
SPENCER CHEMICAL COMPANY, Kansas City, Mo.
SPERRY AND HUTCHINSON COMPANY (THE), New York City.
SPERRY PRODUCTS INC., Danbury, Conn.
SPERRY RAND CORPORATION, New York City.
SPIEGEL, INC., Chicago, Ill.

SPOKANE PUBLIC LIBRARY, Spokane, Wash.
SPRAGUE ELECTRIC COMPANY, North Adams, Mass.
SQUARE D COMPANY, Detroit, Mich.
STACKPOLE CARBON COMPANY, St. Marys, Elk Co., Pa.
STANDARD ACCIDENT INSURANCE COMPANY, Detroit, Mich.
STANDARD BRANDS, INCORPORATED, New York City.
STANDARD COATED PRODUCTS INCORPORATED, Buchanan, N. Y.
STANDARD FORGINGS CORPORATION, East Chicago, Ind.
STANDARD FRUIT AND STEAMSHIP COMPANY, New Orleans, La.
STANDARD FURNITURE COMPANY, Herkimer, N. Y.
STANDARD OIL COMPANY OF CALIFORNIA, San Francisco, Cal.
STANDARD OIL COMPANY (INCORPORATED IN KENTUCKY), Louisville, Ky.
STANDARD OIL COMPANY (INDIANA), Chicago, Ill.
STANDARD OIL COMPANY (NEW JERSEY), New York City.
STANDARD OIL COMPANY (OHIO) (THE), Cleveland, O.
STANDARD PRESSED STEEL Co., Jenkintown, Pa.
STANDARD PRODUCTS COMPANY (THE), Cleveland, O.
STANDARD RAILWAY EQUIPMENT MANUFACTURING COMPANY, Chicago, Ill.
STANDARD REGISTER COMPANY, Dayton, O.
STANDARD SLAG CO., Youngstown, O.
STANDARD TELEPHONES AND CABLES PTY. LTD., Sydney, Australia.
STANDARD TOOL Co., Cleveland, O.
STANDARD-VACUUM OIL COMPANY, White Plains, N. Y.
STANFORD RESEARCH INSTITUTE, Stanford, Cal.
STANFORD UNIVERSITY LIBRARIES, Stanford, Cal.
STANLEY FOUNDRIES, Huntington Park, Cal.
STANLEY WORKS (THE), New Britain, Conn.
STANOLIND OIL AND GAS COMPANY, Tulsa, Okla.
STAPLING MACHINES Co., Rockaway, N. J.
STARK, WETZEL & Co., Inc., Indianapolis, Ind.
STARRETT (THE L. S.) COMPANY, Athol, Mass.
STATE FARM MUTUAL AUTOMOBILE INSURANCE Co., Bloomington, Ill.
STATE MUTUAL LIFE ASSURANCE COMPANY, Worcester, Mass.
STATES MARINE CORPORATION, New York City.
STAUFFER CHEMICAL COMPANY, New York City.
STEARNS (R. H.) COMPANY, Boston, Mass.
STECHER-TRAUNG LITHOGRAPH CORPORATION, Rochester, N. Y.
STECK COMPANY (THE), Austin, Tex.
STEEL COMPANY OF CANADA, LIMITED (THE), Hamilton, Ontario, Canada.
STEEP ROCK IRON MINES LIMITED, Steep Rock Lake, Ontario, Canada.
STEINBERG'S LIMITED, Montreal, Quebec, Canada.
STEINWAY & SONS, Long Island City, N. Y.
STEPHANO BROTHERS, Philadelphia, Pa.
STETSON (JOHN B.) COMPANY, Philadelphia, Pa.
STETSON UNIVERSITY, DeLand, Fla.
STEVENS INSTITUTE OF TECHNOLOGY, Hoboken, N. J.
STEVENS (J. P.) & Co., Inc., New York City.
STEVENS (PATRICIA) INC., Chicago, Ill.
STEVENSON, JORDAN & HARRISON, Inc., New York City.
STEWART DRY GOODS Co., Inc., Louisville, Ky.
STEWART-WARNER CORPORATION, Chicago, Ill.
STIFEL (J. L.) & SONS, Inc., Wheeling, W. Va.
STILLWATER WORSTED MILLS, Inc., Harrisville, R. I.
STIX, BAER AND FULLER COMPANY, St. Louis, Mo.

STOCKHAM, ROTH, BUDER & MARTIN, St. Louis, Mo.
STOCKHAM VALVES & FITTINGS, INC., Birmingham, Ala.
STOCKTON, WHATLEY, DAVIN & COMPANY, Jacksonville, Fla.
STOKES, W. E. D., JR., Lenox, Mass.
STOLPER STEEL PRODUCTS CORPORATION, Menomonee Falls, Wis.
STONE, EDWARD, New York City.
STONE & WEBSTER, INC., New York City.
STONECUTTER MILLS CORPORATION, Spindale, N. C.
STONER-MUDGE, INC., Pittsburgh, Pa.
STOP & SHOP, INC., Boston, Mass.
STOUFFER CORPORATION (THE), Cleveland, O.
STOW MANUFACTURING CO., Binghamton, N. Y.
STRANGE (JOHN) PAPER COMPANY, Menasha, Wis.
STRATHMORE PAPER COMPANY, West Springfield, Mass.
STRATTON GRAIN COMPANY, Milwaukee, Wis.
STRAWBRIDGE & CLOTHIER, Philadelphia, Pa.
STROBIDGE LITHOGRAPHING COMPANY, Cincinnati, O.
STROH BREWERY COMPANY (THE), Detroit, Mich.
STRUTWEAR, INC., Minneapolis, Minn.
STUART (C. H.) & CO., INC., Newark, N. Y.
STUDEBAKER-PACKARD CORPORATION, Detroit, Mich.
STUDLEY, SHUPERT & COMPANY, INC., Boston, Mass.
STUPP BROTHERS BRIDGE & IRON COMPANY, St. Louis, Mo.
SUN CHEMICAL CORPORATION, Long Island City, N. Y.
SUN LIFE ASSURANCE COMPANY OF CANADA, Montreal, Quebec, Canada.
SUN OIL COMPANY, Philadelphia, Pa.
SUN RUBBER COMPANY (THE), Barberton, O.
SUN SHIPBUILDING & DRY DOCK COMPANY, Chester, Pa.
SUNBEAM CORPORATION, Chicago, Ill.
SUNDSTRAND MACHINE TOOL CO., Rockford, Ill.
SUNKIST GROWERS, INC., Los Angeles, Cal.
SUNNEN PRODUCTS COMPANY, St. Louis, Mo.
SUNRISE DAIRIES, Hillside, N. J.
SUNSHINE BISCUITS, INC., Long Island City, N. Y.
SUPERIOR COACH CORPORATION, Lima, O.
SUPERIOR OIL COMPANY (THE), Los Angeles, Cal.
SUPERIOR TUBE COMPANY, Norristown, Pa.
SUPERTEST PETROLEUM CORP., LTD., London, Ontario, Canada.
SUPPLIES INCORPORATED, Pittsburgh, Pa.
SURFACE COMBUSTION CORPORATION, Toledo, O.
SUTHERLAND LUMBER COMPANY, Kansas City, Mo.
SUTHERLAND PAPER COMPANY, Kalamazoo, Mich.
SUTTON (O. A.) CORPORATION (THE), Wichita, Kan.
SVENSKA ARBETSGIVAREFÖRENINGEN, Stockholm, Sweden.
SVERDRUP & PARCEL, INC., St. Louis, Mo.
SWEET (R. L.) LUMBER COMPANY, Kansas City, Kan.
SWIFT & COMPANY, Chicago, Ill.
SWIM, DUDLEY, Monterey, Cal.
SYLVANIA ELECTRIC PRODUCTS INC., New York City.
SYMINGTON-GOULD CORPORATION (THE), Depew, N. Y.
SYNTHANE CORPORATION, Oaks, Pa.
SYNTRON COMPANY, Homer City, Pa.
SYRACUSE CHAMBER OF COMMERCE, Syracuse, N. Y.
SYRACUSE UNIVERSITY LIBRARY, Syracuse, N. Y.

TACO HEATERS INCORPORATED, Cranston, R. I.
TALON, INC., Meadville, Pa.
TAMPA ELECTRIC COMPANY, Tampa, Fla.
TANN CORPORATION, Detroit, Mich.
TANNERS' COUNCIL OF AMERICA, INC., New York City.
TAPPAN STOVE COMPANY, Mansfield, O.
TARSCO CORPORATION, Providence, R. I.
TARTER, WEBSTER AND JOHNSON, INC., San Francisco, Cal.
TASTY BAKING COMPANY, Philadelphia, Pa.
TATA, INCORPORATED, New York City.
TAX FOUNDATION INC., New York City.
TAYLOR FORGE & PIPE WORKS, INC., Chicago, Ill.
TAYLOR INSTRUMENT COMPANIES, Rochester, N. Y.
TAYLOR-WHARTON IRON AND STEEL COMPANY, DIVISION OF HARRISBURG STEEL
CORPORATION, Easton, Pa.
TECHNICAL FURNITURE, INC., Statesville, N. C.
TECUMSEH PRODUCTS COMPANY, Tecumseh, Mich.
TELEREGISTER CORPORATION (THE), Stamford, Conn.
TELEVISION RADIO MANAGEMENT CORP., Washington, D. C.
TELLEPSEN CONSTRUCTION COMPANY, INC., Houston, Tex.
TEMCO AIRCRAFT CORPORATION, Dallas, Tex.
TEMPLE UNIVERSITY, Philadelphia, Pa.
TENNESSEE CORPORATION, New York City.
TENNESSEE EASTMAN COMPANY, Kingsport, Tenn.
TENNESSEE GAS TRANSMISSION COMPANY, Houston, Tex.
TENNESSEE RIVER PULP & PAPER COMPANY, New York City.
TENNESSEE VALLEY FABRICS CORPORATION, Trenton, N. J.
TERRELL MACHINE COMPANY, INCORPORATED (THE), Charlotte, N. C.
TERRIBERRY COMPANY (THE), New York City.
TERRY STEAM TURBINE COMPANY, Hartford, Conn.
TEXAS BUTADIENE & CHEMICAL CORPORATION, Houston, Tex.
TEXAS COMPANY (THE), New York City.
TEXAS ELECTRIC SERVICE COMPANY, Fort Worth, Tex.
TEXAS FOUNDRIES, INC., Lufkin, Tex.
TEXAS GAS COMPANY, Houston, Tex.
TEXAS GULF SULPHUR COMPANY, INC., New York City.
TEXAS INDUSTRIAL CONFERENCE, Dallas, Tex.
TEXAS INSTRUMENTS INCORPORATED, Dallas, Tex.
TEXAS PACIFIC COAL AND OIL COMPANY, Fort Worth, Tex.
TEXAS POWER AND LIGHT COMPANY, Dallas, Tex.
TEXAS TECHNOLOGICAL COLLEGE, Lubbock, Tex.
TEXAS UTILITIES COMPANY, Dallas, Tex.
TEXOMA WHOLESALE JEWELERS, Dallas, Tex.
TEX-SON, INC., San Antonio, Tex.
TEXTILE MACHINE WORKS, Reading, Pa.
TEXTILES-INCORPORATED, Gastonia, N. C.
THATCHER GLASS MFG. CO., INC., Elmira, N. Y.
THEOBALD INDUSTRIES (THE), Harrison, N. J.
THERMOID COMPANY, Trenton, N. J.
THEW SHOVEL COMPANY, Lorain, O.
THILMANY PULP & PAPER COMPANY, Kaukauna, Wis.
THOMAS & BETTS CO. INCORPORATED (THE), Elizabeth, N. J.
THOMPSON (J. WALTER) COMPANY, New York City.
THOMPSON PRODUCTS, INC., Cleveland, O.

TIDE WATER ASSOCIATED OIL COMPANY, New York City.
TIDY HOUSE PRODUCTS COMPANY, Shenandoah, Ia.
TIME INCORPORATED, New York City.
TIMES MIRROR COMPANY (THE), Los Angeles, Cal.
TIMKEN ROLLER BEARING COMPANY (THE), Canton, O.
TIMME (E. F.), & SON, New York City.
TIN PROCESSING CORPORATION, Texas City, Tex.
TITAN METAL MANUFACTURING COMPANY, Bellefonte, Pa.
TITLE INSURANCE AND TRUST COMPANY, Los Angeles, Cal.
TODD COMPANY, INC. (THE), Rochester, N. Y.
TOKHEIM CORPORATION, Fort Wayne, Ind.
TOLEDO BLADE COMPANY (THE), Toledo, O.
TOLEDO EDISON COMPANY, Toledo, O.
TOLEDO PUBLIC LIBRARY, Toledo, O.
TOMS RIVER-CINCINNATI CHEMICAL CORPORATION, Cincinnati, O.
TONI COMPANY (THE), DIVISION OF THE GILLETTE COMPANY, Chicago, Ill.
TOOL STEEL GEAR AND PINION CO. (THE), Cincinnati, O.
TORONTO ELEVATORS LIMITED, Toronto, Ontario, Canada.
TORONTO IRON WORKS LIMITED (THE), Toronto, Ontario, Canada.
TORONTO STAR LIMITED (THE), Toronto, Ontario, Canada.
TORRINGTON COMPANY, Torrington, Conn.
TORRINGTON MANUFACTURING COMPANY (THE), Torrington, Conn.
TOUCHE, NIVEN, BAILEY & SMART, New York City.
TOWERS, PERRIN, FORSTER & CROSBY, INC., Philadelphia, Pa.
TOWLE MANUFACTURING COMPANY, Newburyport, Mass.
TOWNSEND-SKINNER AND COMPANY, INC., New York City.
TRACERLAB, INC., Boston, Mass.
TRANE COMPANY (THE), La Crosse, Wis.
TRANSAMERICA CORPORATION, San Francisco, Cal.
TRANS-CANADA AIR LINES, Montreal, Quebec, Canada.
TRANS-CANADA PIPE LINES LIMITED, Calgary, Alberta, Canada.
TRANS WORLD AIRLINES, INC., Kansas City, Mo.
TRANSPORTATION MUTUAL INSURANCE COMPANY, Philadelphia, Pa.
TRAVELERS INSURANCE COMPANY, Hartford, Conn.
TREMCO MANUFACTURING COMPANY, Cleveland, O.
TRENTON TRUST COMPANY, Trenton, N. J.
TRIFARI, KRUSSMAN & FISHEL, INC., Providence, R. I.
TRINIDAD LEASEHOLES LIMITED, Pointe-A-Pierre, Trinidad, B. W. I.
TRINITY COLLEGE, Hartford, Conn.
TRISTATE INDUSTRIAL ASSOCIATION, INC., Pittsburgh, Pa.
TROJAN POWDER COMPANY, Allentown, Pa.
TROSTEL (ALBERT) & SONS COMPANY, Milwaukee, Wis.
TROY SAVINGS BANK, Troy, N. Y.
TRUBEK LABORATORIES (THE), East Rutherford, N. J.
TRUNKLINE GAS COMPANY, Houston, Tex.
TRUST COMPANY OF GEORGIA, Atlanta, Ga.
TUFTED TEXTILE MANUFACTURERS ASSN., Dalton, Ga.
TUFTS COLLEGE LIBRARY, Medford, Mass.
TULANE UNIVERSITY OF LOUISIANA (THE), New Orleans, La.
TULL (J. M.) METAL & SUPPLY CO., INC., Atlanta, Ga.
TUNG-SOL ELECTRIC INC., Newark, N. J.
TURCO PRODUCTS, INC., Los Angeles, Cal.
TURNER & SEYMOUR MFG. COMPANY (THE), Torrington, Conn.
TWENTIETH CENTURY-FOX FILM CORPORATION, New York City.
TWIN DISC CLUTCH COMPANY, Racine, Wis.

UARCO INCORPORATED, Chicago, Ill.
UDYLITE CORPORATION (THE), Detroit, Mich.
UNCLE JOHNNY MILLS, Houston, Tex.
UNDERWOOD CORPORATION, New York City.
UNION AUTOMOBILE INDEMNITY ASSOCIATION, Bloomington, Ill.
UNION BAG & PAPER CORPORATION, New York City.
UNION BANK OF COMMERCE, Cleveland, O.
UNION BRASS & METAL MFG. CO., St. Paul, Minn.
UNION CARBIDE AND CARBON CORPORATION, New York City.
UNION ELECTRIC COMPANY OF MISSOURI, St. Louis, Mo.
UNION IRON WORKS, Erie, Pa.
UNION LUMBER COMPANY, San Francisco, Cal.
UNION METAL MANUFACTURING COMPANY, Canton, O.
UNION & NEW HAVEN TRUST COMPANY, New Haven, Conn.
UNION OIL COMPANY OF CALIFORNIA, Los Angeles, Cal.
UNION OIL AND GAS CORPORATION OF LOUISIANA, Houston, Tex.
UNION PACIFIC RAILROAD COMPANY, New York City.
UNION PLANTERS NATIONAL BANK, Memphis, Tenn.
UNION RAILROAD COMPANY, Pittsburgh, Pa.
UNION SAND AND SUPPLY CORPORATION, Painesville, O.
UNION SERVICE CORPORATION, New York City.
UNION SPECIAL MACHINE COMPANY, Chicago, Ill.
UNION STEEL PRODUCTS COMPANY, Albion, Mich.
UNION STOCKYARDS COMPANY OF OMAHA (LTD.), Omaha, Neb.
UNION TANK CAR COMPANY, Chicago, Ill.
UNION TRUST COMPANY OF MARYLAND, Baltimore, Md.
UNITCAST CORPORATION, Toledo, O.
UNITED AIRCRAFT CORPORATION, East Hartford, Conn.
UNITED AIR LINES, INC., Chicago, Ill.
UNITED-CARR FASTENER CORPORATION, Boston, Mass.
UNITED EMPLOYERS INCORPORATED, Oakland, Cal.
UNITED ENGINEERS & CONSTRUCTORS INC., Philadelphia, Pa.
UNITED FRUIT COMPANY, Boston, Mass.
UNITED GAS CORPORATION, Shreveport, La.
UNITED GAS IMPROVEMENT COMPANY (THE), Philadelphia, Pa.
UNITED GLASS AND CERAMIC WORKERS OF NORTH AMERICA, CIO-CCL, Columbus,
O.
UNITED ILLUMINATING COMPANY, New Haven, Conn.
UNITED MERCHANTS & MANUFACTURERS, INC., New York City.
UNITED MINE WORKERS OF AMERICA, WELFARE AND RETIREMENT FUND, Washington,
D. C.
UNITED NATIONS, Geneva, Switzerland.
UNITED PARCEL SERVICE, New York City.
UNITED SERVICES AUTOMOBILE ASSOCIATION, San Antonio, Tex.
UNITED SHOE MACHINERY CORPORATION, Boston, Mass.
UNITED STATES BREWERS FOUNDATION INC., New York City.
UNITED STATES COLD STORAGE CORP., Chicago, Ill.
U. S. ELECTRICAL MOTORS, INC., Los Angeles, Cal.
UNITED STATES ENVELOPE COMPANY, Springfield, Mass.
UNITED STATES FIDELITY & GUARANTY COMPANY, Baltimore, Md.
UNITED STATES GOVERNMENT
ARMED SERVICES MEDICAL PROCUREMENT AGENCY, Brooklyn, N. Y.
ARMY AND AIR FORCE EXCHANGE SERVICE, New York City.
ARMY-COMMAND MANAGEMENT SCHOOL, Fort Belvoir, Va.

ATOMIC ENERGY COMMISSION, Aiken, S. C.
ATOMIC ENERGY COMMISSION, New York City.
ATOMIC ENERGY COMMISSION, SAVANNAH RIVER OPERATIONS OFFICE, Aiken, S. C.
BUREAU OF THE BUDGET, LIBRARY, Washington, D. C.
CENTRAL INTELLIGENCE AGENCY, Washington, D. C.
CIVIL SERVICE COMMISSION, Washington, D. C.
DEFENSE SUPPLY SERVICE—WASHINGTON, Washington, D. C.
DEPARTMENT OF COMMERCE, DIVISION OF OPERATING FACILITIES, Washington, D. C.
DEPARTMENT OF HEALTH, EDUCATION & WELFARE, Washington, D. C.
DEPARTMENT OF HEALTH, EDUCATION & WELFARE, SOCIAL SECURITY ADMINISTRATION, Baltimore, Md.
DEPARTMENT OF THE NAVY, BUREAU OF SHIPS, Washington, D. C.
FEDERAL DEPOSIT INSURANCE CORPORATION, Washington, D. C.
INDUSTRIAL COLLEGE OF THE ARMED FORCES (THE), Washington, D. C.
INFORMATION CENTER, AMERICAN CONSULATE, Manchester, England.
INFORMATION CENTER, AMERICAN EMBASSY, London, England.
JOINT COMMITTEE ON THE ECONOMIC REPORT, Washington, D. C.
LIBRARY OF CONGRESS (THE), Washington, D. C.
MANAGEMENT PLANNING & REVIEW DEPARTMENT, San Diego, Cal.
NATIONAL LABOR RELATIONS BOARD, Washington, D. C.
NAVAL SUPPLY CENTER, Oakland, Cal.
OPERATIONS MISSION TO CHILE, Santiago, Chile, S. A.
POST OFFICE DEPARTMENT, Washington, D. C.
RAILROAD RETIREMENT BOARD, Chicago, Ill.
REDSTONE ARSENAL, Huntsville, Ala.
SECURITIES AND EXCHANGE COMMISSION, Washington, D. C.
SENATE SELECT COMMITTEE ON SMALL BUSINESS, Washington, D. C.
TREASURY DEPARTMENT, LIBRARY, Washington, D. C.
UNITED STATES GYPSUM COMPANY, Chicago, Ill.
U. S. INDUSTRIES, INC., New York City.
UNITED STATES MOTORS CORPORATION, Oshkosh, Wis.
UNITED STATES NEWS PUBLISHING CORPORATION, Washington, D. C.
UNITED STATES PIPE & FOUNDRY COMPANY, Birmingham, Ala.
UNITED STATES PLAYING CARD COMPANY, Cincinnati, O.
UNITED STATES PLYWOOD CORPORATION, New York City.
UNITED STATES POTASH COMPANY, INC., New York City.
UNITED STATES POTTERS ASSOCIATION, East Liverpool, O.
UNITED STATES REGISTER COMPANY, Battle Creek, Mich.
UNITED STATES RUBBER COMPANY, New York City.
U. S. RUBBER RECLAMING CO., INC., Buffalo, N. Y.
UNITED STATES SMELTING REFINING AND MINING COMPANY, Salt Lake City, Utah.
UNITED STATES STEEL CORPORATION, Pittsburgh, Pa.
UNITED STATES TIME CORPORATION (THE), Waterbury, Conn.
UNITED STATES TOBACCO COMPANY, New York City.
UNITED STATES TRUST COMPANY OF NEW YORK, New York City.
UNITED STEELWORKERS OF AMERICA, Pittsburgh, Pa.
UNITED WELDING COMPANY (THE), Middletown, O.
UNITED WIRE & SUPPLY CORPORATION, Providence, R. I.
UNIVERSAL-CYCLOPS STEEL CORPORATION, Bridgeville, Pa.
UNIVERSAL MOULDED PRODUCTS CORPORATION, Philadelphia, Pa.
UNIVERSAL OIL PRODUCTS COMPANY, Des Plaines, Ill.
UNIVERSAL POTTERIES, INC., Cambridge, O.
UNIVERSAL-RUNDLE CORPORATION, New Castle, Pa.

UNIVERSAL WINDING COMPANY, Providence, R. I.
UNIVERSITY OF AKRON (THE), Akron, O.
UNIVERSITY OF ALABAMA, University, Ala.
UNIVERSITY OF ALASKA LIBRARY, College, Alaska.
UNIVERSITY OF ARIZONA LIBRARY, Tucson, Ariz.
UNIVERSITY OF BRIDGEPORT (THE), Bridgeport, Conn.
UNIVERSITY OF CALIFORNIA, BUREAU OF PUBLIC ADMINISTRATION, Berkeley, Cal.
UNIVERSITY OF CALIFORNIA LIBRARY, Berkeley, Cal.
UNIVERSITY OF CALIFORNIA LIBRARY, Davis, Cal.
UNIVERSITY OF CALIFORNIA, INSTITUTE OF INDUSTRIAL RELATIONS, LIBRARY,
Los Angeles, Cal.
UNIVERSITY OF CALIFORNIA, LOS ALAMOS SCIENTIFIC LABORATORY, Los Alamos,
N. M.
UNIVERSITY OF CHICAGO (THE), Chicago, Ill.
UNIVERSITY OF CHICAGO LIBRARY, Chicago, Ill.
UNIVERSITY OF CINCINNATI, LIBRARY, Cincinnati, O.
UNIVERSITY OF COLORADO LIBRARIES, Boulder, Colo.
UNIVERSITY OF CONNECTICUT, WILBUR CROSS LIBRARY, Storrs, Conn.
UNIVERSITY OF CONNECTICUT, SCHOOL OF BUSINESS ADMINISTRATION, Storrs,
Conn.
UNIVERSITY OF DAYTON, Dayton, O.
UNIVERSITY OF DENVER (THE), Denver, Colo.
UNIVERSITY OF DETROIT, Detroit, Mich.
UNIVERSITY OF FLORIDA (THE), Gainesville, Fla.
UNIVERSITY OF GEORGIA (THE), Athens, Ga.
UNIVERSITY OF HOUSTON LIBRARIES, Houston, Tex.
UNIVERSITY OF IDAHO, Moscow, Idaho.
UNIVERSITY OF ILLINOIS LIBRARY, Urbana, Ill.
UNIVERSITY OF KANSAS (THE), Lawrence, Kans.
UNIVERSITY OF KANSAS CITY (THE), Kansas City, Mo.
UNIVERSITY OF KENTUCKY, Lexington, Ky.
UNIVERSITY OF LOUISVILLE, Louisville, Ky.
UNIVERSITY OF MARYLAND, College Park, Md.
UNIVERSITY OF MIAMI LIBRARY, Coral Gables, Fla.
UNIVERSITY OF MICHIGAN, Ann Arbor, Mich.
UNIVERSITY OF MINNESOTA, Minneapolis, Minn.
UNIVERSITY OF MISSISSIPPI, University, Miss.
UNIVERSITY OF MISSISSIPPI, BUREAU OF BUSINESS RESEARCH, University, Miss.
UNIVERSITY OF MISSOURI, Columbia, Mo.
UNIVERSITY OF NATAL, Durban, South Africa.
UNIVERSITY OF NEBRASKA LIBRARIES, Lincoln, Neb.
UNIVERSITY OF NEW MEXICO (THE), Albuquerque, N. M.
UNIVERSITY OF NORTH CAROLINA (THE), Chapel Hill, N. C.
UNIVERSITY OF NOTRE DAME LIBRARY, Notre Dame, Ind.
UNIVERSITY OF OKLAHOMA, Norman, Okla.
UNIVERSITY OF OMAHA, Omaha, Neb.
UNIVERSITY OF OREGON LIBRARY, Eugene, Ore.
UNIVERSITY OF PENNSYLVANIA, Philadelphia, Pa.
UNIVERSITY OF PENNSYLVANIA, KARACHI PROJECT, Philadelphia, Pa.
UNIVERSITY OF PENNSYLVANIA, LIPPINCOTT LIBRARY, Philadelphia, Pa.
UNIVERSITY OF PITTSBURGH (THE), Pittsburgh, Pa.
UNIVERSITY OF PORTLAND, Portland, Ore.
UNIVERSITY OF RHODE ISLAND, Kingston, R. I.
UNIVERSITY OF ROCHESTER (THE), Rochester, N. Y.

UNIVERSITY OF SAN FRANCISCO, San Francisco, Cal.
UNIVERSITY OF SANTA CLARA, Santa Clara, Cal.
UNIVERSITY OF SOUTH DAKOTA, Vermillion, S. D.
UNIVERSITY OF SOUTHERN CALIFORNIA, LIBRARY, Los Angeles, Cal.
UNIVERSITY OF THE STATE OF NEW YORK, Albany, N. Y.
UNIVERSITY OF TENNESSEE, Knoxville, Tenn.
UNIVERSITY OF TEXAS (THE LIBRARY OF THE), Austin, Tex.
UNIVERSITY OF TOLEDO LIBRARY (THE), Toledo, O.
UNIVERSITY OF TORONTO, Toronto, Ontario, Canada.
UNIVERSITY OF TULSA, Tulsa, Okla.
UNIVERSITY OF UTAH, Salt Lake City, Utah.
UNIVERSITY OF VERMONT LIBRARIES, Burlington, Vt.
UNIVERSITY OF VIRGINIA, Charlottesville, Va.
UNIVERSITY OF WASHINGTON LIBRARY, Seattle, Wash.
UNIVERSITY OF WESTERN ONTARIO (THE), London, Ontario, Canada.
UNIVERSITY OF WISCONSIN, Madison, Wis.
UPJOHN COMPANY, Kalamazoo, Mich.
UPJOHN (W. E.) INSTITUTE FOR COMMUNITY RESEARCH (THE), Kalamazoo, Mich.
UPSON COMPANY (THE), Lockport, N. Y.
UTAH CONSTRUCTION COMPANY, San Francisco, Cal.
UTAH POWER & LIGHT COMPANY, Salt Lake City, Utah.
UTAH STATE AGRICULTURAL COLLEGE, Logan, Utah.
UTILITY CO-WORKERS ASSOCIATION, Newark, N. J.
UTILITY WORKERS UNION OF AMERICA, C.I.O., Washington, D. C.
UVALDE ROCK ASPHALT COMPANY, San Antonio, Tex.

VALSETZ LUMBER COMPANY, Portland, Ore.
VAN CLEEF, JORDAN AND WOOD, New York City.
VAN WATERS & ROGERS, INC., Seattle, Wash.
VANADIUM-ALLOYS STEEL COMPANY, Latrobe, Pa.
VANADIUM CORPORATION OF AMERICA, New York City.
VANCOUVER PUBLIC LIBRARY, Vancouver, B. C., Canada.
VANITY FAIR MILLS, INC., Reading, Pa.
VAPOR HEATING CORPORATION, Chicago, Ill.
VASSAR COMPANY, Chicago, Ill.
VEEDER-ROOT INCORPORATED, Hartford, Conn.
VENDO COMPANY (THE), Kansas City, Mo.
VERNON (S. E. & M.), INC., New York City.
VERTOL AIRCRAFT CORPORATION, Morton, Pa.
VICK CHEMICAL COMPANY, New York City.
VICTOR ADDING MACHINE CO., Chicago, Ill.
VICTOR CHEMICAL WORKS, Chicago, Ill.
VICTOR PRODUCTS CORPORATION, Chicago, Ill.
VIKING PUMP COMPANY, Cedar Falls, Ia.
VIRGINIA-CAROLINA CHEMICAL CORPORATION, Richmond, Va.
VIRGINIA ELECTRIC AND POWER COMPANY, Richmond, Va.
VIRGINIA MANUFACTURERS ASSOCIATION, INCORPORATED, Richmond, Va.
VIRGINIA POLYTECHNIC INSTITUTE, Blacksburg, Va.
VIRGINIA SMELTING COMPANY, West Norfolk, Va.
VIRGINIA STATE LIBRARY, Richmond, Va.
VISKING CORPORATION, Chicago, Ill.
VITRO CORPORATION OF AMERICA, New York City.
VOLKER (WILLIAM) & COMPANY, Burlingame, Cal.
VOLLRATH COMPANY, Sheboygan, Wis.
VULCAN COPPER & SUPPLY COMPANY, Cincinnati, O.

WABASH RAILROAD COMPANY, St. Louis, Mo.
WACO MANUFACTURING COMPANY, Minneapolis, Minn.
WAGENSEIL (HUGO) & ASSOCIATES, Dayton, O.
WAGNER COLLEGE, Staten Island, N. Y.
WAGNER ELECTRIC CORPORATION, St. Louis, Mo.
WAGNER (E. R.) MANUFACTURING COMPANY, Milwaukee, Wis.
WAHL CLIPPER CORPORATION, Sterling, Ill.
WALDORF PAPER PRODUCTS COMPANY, St. Paul, Minn.
WALDROP, EDWIN W., Ann Arbor, Mich.
WALGREEN COMPANY, Chicago, Ill.
WALKENG MINING COMPANY, Berkeley, Cal.
WALKER BANK & TRUST COMPANY, Salt Lake City, Utah.
WALKER (HIRAM)-GOODERHAM & WORTS LIMITED, Walkerville, Ontario, Canada.
WALKER MANUFACTURING COMPANY OF WISCONSIN, Racine, Wis.
WALKER'S AUSTEX CHILI COMPANY, Austin, Tex.
WALLERSTEIN COMPANY INC., New York City.
WALWORTH COMPANY, INC., New York City.
WARD BAKING COMPANY, New York City.
WARD LEONARD ELECTRIC CO., Mount Vernon, N. Y.
WARD MOTOR VEHICLE CO., Mount Vernon, N. Y.
WARNER COMPANY, Philadelphia, Pa.
WARNER ELECTRIC BRAKE & CLUTCH COMPANY, Beloit, Wis.
WARNER-LAMBERT PHARMACEUTICAL COMPANY, New York City.
WARNER & SWASEY CO. (THE), Cleveland, O.
WARREN FEATHERBONE CO. (THE), Three Oaks, Mich.
WARREN PETROLEUM CORPORATION, Tulsa, Okla.
WARREN (S. D.) COMPANY, Boston, Mass.
WASHBURN COMPANY, Worcester, Mass.
WASHINGTON CO-OPERATIVE FARMERS ASSOCIATION, Seattle, Wash.
WASHINGTON GAS LIGHT COMPANY, Washington, D. C.
WASHINGTON (GEORGE) UNIVERSITY (THE), Washington, D. C.
WASHINGTON & LEW UNIVERSITY, Lexington, Va.
WASHINGTON NATIONAL INSURANCE COMPANY, Evanston, Ill.
WASHINGTON NATURAL GAS COMPANY, Seattle, Wash.
WASHINGTON (THE STATE COLLEGE OF) LIBRARY, Pullman, Wash.
WASHINGTON STEEL PRODUCTS, INC., Tacoma, Wash.
WASHINGTON UNIVERSITY LIBRARIES, St. Louis, Mo.
WASHINGTON WATER POWER COMPANY (THE), Spokane, Wash.
WASSERMAN, WILLIAM S., New York City.
WATERBURY COMPANIES INC., Waterbury, Conn.
WATERBURY FARREL FOUNDRY & MACHINE CO., Waterbury, Conn.
WATERMAN STEAMSHIP CORPORATION, Mobile, Ala.
WATSON-FLAGG MACHINE COMPANY, INC., Paterson, N. J.
WAUKESHA MOTOR COMPANY, Waukesha, Wis.
WAUSAU PAPER MILLS COMPANY, Brokaw, Wis.
WAVERLY MILLS, INC., Laurinburg, N. C.
WAYNE PUMP COMPANY (THE), Salisbury, Md.
WAYNE UNIVERSITY GENERAL LIBRARY, Detroit, Mich.
WEAN ENGINEERING COMPANY, INC., Warren, O.
WEATHERHEAD COMPANY (THE), Cleveland, O.
WEBER ENGINEERED PRODUCTS, INC., Cincinnati, O.
WEBER (JACQUES) FOUNDATION, INC., Scarsdale, N. Y.
WEBER SHOWCASE & FIXTURE CO., INC., Los Angeles, Cal.
WEBSTER ELECTRIC COMPANY, Racine, Wis.

WEBSTER (WARREN) & COMPANY, Camden, N. J.
WECO PRODUCTS COMPANY, Chicago, Ill.
WELCH GRAPE JUICE COMPANY, INC. (THE), Westfield, N. Y.
WELDON TOOL COMPANY, Cleveland, O.
WELDON, WILLIAMS & LICK, INC., Fort Smith, Ark.
WELLER MANUFACTURING COMPANY, Easton, Pa.
WELLINGTON COMPANY (THE), Philadelphia, Pa.
WELLMAN ENGINEERING COMPANY, Cleveland, O.
WELLS FARGO BANK, San Francisco, Cal.
WENZLICK (Roy) & Co., St. Louis, Mo.
WERTHEIM & COMPANY, New York City.
WESLEYAN UNIVERSITY PRESS INC. (THE), Columbus, O.
WESSENDORFF, NELMS & Co., Inc., Houston, Tex.
WESSION OIL & SNOWDRIFT CO., INC., New Orleans, La.
WEST BEND ALUMINUM COMPANY, West Bend, Wis.
WEST PENN ELECTRIC COMPANY, INC. (THE), New York City.
WEST PENN POWER COMPANY, Greensburg, Pa.
WEST POINT MANUFACTURING CO., West Point, Ga.
WEST PUBLISHING COMPANY, St. Paul, Minn.
WEST TEXAS STATE COLLEGE, Canyon, Tex.
WEST VIRGINIA CHAMBER OF COMMERCE, Charleston, W. Va.
WEST VIRGINIA PULP AND PAPER COMPANY, New York City.
WESTERN AIR LINES, INC., Los Angeles, Cal.
WESTERN AUTO SUPPLY COMPANY, Kansas City, Mo.
WESTERN BUSINESS CONSULTANTS, INC., Phoenix, Ariz.
WESTERN CANADA STEEL LTD., Vancouver, B. C., Canada.
WESTERN COMPANY (THE), Midland, Tex.
WESTERN ELECTRIC COMPANY, INC., New York City.
WESTERN FELT WORKS, Chicago, Ill.
WESTERN GEAR CORPORATION, Lynwood, Cal.
WESTERN MARYLAND RAILWAY COMPANY, Baltimore, Md.
WESTERN MASSACHUSETTS ELECTRIC COMPANY, Greenfield, Mass.
WESTERN NEWELL MANUFACTURING COMPANY, Freeport, Ill.
WESTERN NEWSPAPER UNION, New York City.
WESTERN PACIFIC RAILROAD COMPANY (THE), San Francisco, Cal.
WESTERN PINE ASSOCIATION, Portland, Ore.
WESTERN PRINTING & LITHOGRAPHING CO., Poughkeepsie, N. Y.
WESTERN TABLET & STATIONERY CORPORATION, Dayton, O.
WESTERN UNION TELEGRAPH COMPANY (THE), New York City.
WESTFIELD RIVER PAPER CO., INC., Russell, Mass.
WESTINGHOUSE AIR BRAKE COMPANY, Pittsburgh, Pa.
WESTINGHOUSE ELECTRIC CORPORATION, Pittsburgh, Pa.
WESTMORELAND COAL COMPANY, Philadelphia, Pa.
WESTON (GEORGE) LIMITED, London, Ontario, Canada.
WESTON HYDRAULICS, LTD., North Hollywood, Cal.
WEYERHAEUSER TIMBER COMPANY, Tacoma, Wash.
WHEELABRATOR CORPORATION, Mishawaka, Ind.
WHEELER (C. H.) MANUFACTURING COMPANY, Philadelphia, Pa.
WHEELING STEEL CORPORATION, Wheeling, W. Va.
WHEELOCK SIGNALS, INC., Long Branch, N. J.
WHELAND COMPANY (THE), Chattanooga, Tenn.
WHIRLPOOL-SEEGER CORPORATION, St. Joseph, Mich.
WHISTLER (S. B.) & SONS, INC., Buffalo, N. Y.
WHITE LABORATORIES, INC., Kenilworth, N. J.

WHITE MOTOR COMPANY, Cleveland, O.
WHITE-RODGERS ELECTRIC COMPANY, St. Louis, Mo.
WHITE (S. S.) DENTAL MANUFACTURING COMPANY, Philadelphia, Pa.
WHITE SEWING MACHINE CORPORATION, Cleveland, O.
WHITEHALL CEMENT MANUFACTURING COMPANY, Philadelphia, Pa.
WHITIN MACHINE WORKS, Whitinsville, Mass.
WHITING-PLOVER PAPER COMPANY, Stevens Point, Wis.
WHITLOCK MANUFACTURING COMPANY (THE), West Hartford, Conn.
WHITMAN COLLEGE, Walla Walla, Wash.
WHITNEY BLAKE COMPANY (THE), New Haven, Conn.
WHITNEY NATIONAL BANK OF NEW ORLEANS, New Orleans, La.
WICHITA CITY LIBRARY, Wichita, Kan.
WICKENDEN (C. R. F.) AND ASSOCIATES, INC., New York City.
WIEBOLDT STORES, INC., Evanston, Ill.
WILL & BAUMER CANDLE CO., INC., Syracuse, N. Y.
WILLETT COMPANY (THE), Chicago, Ill.
WILLIAMS (C. K.) & CO., INC., East St. Louis, Ill.
WILLIAMS PRESS, INC., Albany, N. Y.
WILLIAMSON-DICKIE MANUFACTURING CO., Fort Worth, Tex.
WILMINGTON INSTITUTE FREE LIBRARY (THE), Wilmington, Del.
WILMINGTON TRUST COMPANY, Wilmington, Del.
WILSHIRE OIL COMPANY OF CALIFORNIA, Norwalk, Cal.
WILSON (THE H. W.) COMPANY, New York City.
WILSON JONES COMPANY, Chicago, Ill.
WINTER AND COMPANY, INC., New York City.
WINTERS NATIONAL BANK AND TRUST CO. (THE), Dayton, O.
WINTHROP LABORATORIES INC., Rensselaer, N. Y.
WIREMOLD COMPANY, Hartford, Conn.
WISCONSIN ELECTRIC POWER COMPANY, Milwaukee, Wis.
WISCONSIN MANUFACTURERS' ASSOCIATION, Milwaukee, Wis.
WISCONSIN MOTOR CORPORATION, Milwaukee, Wis.
WISCONSIN POWER AND LIGHT COMPANY, Madison, Wis.
WISCONSIN PUBLIC SERVICE CORPORATION, Milwaukee, Wis.
WISCONSIN STATE CHAMBER OF COMMERCE, Madison, Wis.
WISCONSIN (STATE OF) BUREAU OF PERSONNEL, Madison, Wis.
WITHERSPOON, WILLIAM, St. Louis, Mo.
WOOD, GUNDY & COMPANY LIMITED, Toronto, Ontario, Canada.
WOOD (JOHN) COMPANY, New York City.
WOOD NEWSPAPER MACHINERY CORPORATION, New York City.
WOOD, STRUTHERS & COMPANY, New York City.
WOODALL INDUSTRIES, INC., Detroit, Mich.
WOODWARD, BALDWIN & CO., New York City.
WOODWARD STORES LIMITED, Vancouver, B. C., Canada.
WORCESTER COUNTY INSTITUTION FOR SAVINGS, Worcester, Mass.
WORCESTER COUNTY TRUST COMPANY, Worcester, Mass.
WORCESTER FREE PUBLIC LIBRARY, Worcester, Mass.
WORDEN-ALLEN COMPANY, Milwaukee, Wis.
WORDEN & RISBERG, Philadelphia, Pa.
WORLD PUBLISHING COMPANY (THE), Cleveland, O.
WORLTHINGTON CORPORATION, New York City.
WRIGHT COMPANY INC., New York City.
WRIGHT JUNIOR COLLEGE, Chicago, Ill.
WRIGLEY (WM.) JR. COMPANY, Chicago, Ill.
WRISLEY (ALLEN B.) COMPANY, Chicago, Ill.

WROUGHT WASHER MANUFACTURING COMPANY, Milwaukee, Wis.
WURLITZER (RUDOLPH) COMPANY, North Tonawanda, N. Y.
WYANDOTTE CHEMICALS CORPORATION, Wyandotte, Mich.
WYATT METAL & BOILER WORKS, Houston, Tex.
WYMAN-GORDON COMPANY, Worcester, Mass.
YALE & TOWNE MANUFACTURING COMPANY (THE), New York City.
YALE UNIVERSITY, INDUSTRIAL ADMINISTRATION DEPARTMENT, New Haven, Conn.
YALE UNIVERSITY LIBRARY, New Haven, Conn.
YARDLEY INDUSTRIES, Columbus, O.
YARNALL-WARING COMPANY, Philadelphia, Pa.
YATES-AMERICAN MACHINE COMPANY, Beloit, Wis.
YORK CORPORATION, York, Pa.
YORK KNITTING MILLS, LIMITED, Woodstock, Ontario, Canada.
YOSEMITE PARK AND CURRY CO., Yosemite National Park, Cal.
YOUNG (ARTHUR) & COMPANY, New York City.
YOUNG (BRIGHAM) UNIVERSITY, Provo, Utah.
YOUNG MEN'S & WOMEN'S HEBREW ASSOCIATION, Pittsburgh, Pa.
YOUNG & RUBICAM, INC., New York City.
YOUNGSTOWN FOUNDRY & MACHINE CO. (THE), Youngstown, O.
YOUNGSTOWN KITCHENS DIVISION, AMERICAN RADIATOR & STANDARD SANITARY
CORPORATION, Salem, O.
YOUNGSTOWN SHEET AND TUBE COMPANY (THE), Youngstown, O.
YOUNGSTOWN VINDICATOR (THE), Youngstown, O.
ZENITH RADIO CORPORATION, Chicago, Ill.
ZURICH GENERAL ACCIDENT AND LIABILITY INSURANCE COMPANY, LTD., Chicago,
Ill.
ZURN (J. A.) MFG. CO., Erie, Pa.



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