Annual Report and Accounts 1985



### **INVESTMENT OBJECTIVE**

Growth of capital with emphasis on small to medium sized companies in the United States and Canada

### HIGHLIGHTS

A 27 for 1 stock split of the common shares.

The issue to existing shareholders of warrants to purchase additional common shares.

The sale by GBC's parent, British Assets Trust, of a portion of its holding in GBC.

The listing of GBC common shares and warrants on The Stock Exchange, London.

A 19% rise in the net asset value per common share to a record \$2.43.

A 15% rise in the common dividend to 2.8 cents.

### REVIEW OF FISCAL 1985 (1ST OCTOBER, 1984-30TH SEPTEMBER, 1985)

The past year was a highly eventful and successful one for GBC CAPITAL LTD.

During the first quarter GBC's common shares were subdivided 27 for 1. Subsequent to the split, shareholders were issued a warrant for each five shares held, entitling the warrant holder to purchase a new share of GBC at \$1.78 Canadian until September, 1990. In December, British Assets Trust issued to its own shareholders rights to purchase units consisting of one GBC share and one warrant. British Assets Trust thereby reduced its ownership of GBC's common shares from 67.5% to 54.3% and disposed of virtually all the GBC warrants it had received. This move increased significantly the number of GBC shareholders and permitted the listing of the common shares on The Stock Exchange, London.

North American stock markets increased during GBC's 1985 fiscal year, although there were considerable differences in the price action of various industry groups. As a generalization, consumer, financial and service sectors fared well, while heavy industry, commodities and technology did poorly. The year was characterized by slower than expected economic growth, disappointing corporate profits, lower interest rates and a peaking in the foreign exchange value of the U.S. dollar in late February, followed by a sharp decline thereafter in relation to world currencies.

GBC's results, measured in dollar terms, were most satisfactory. For the twelve month period ended 30th September, 1985, GBC's net assets rose 17.9% to a record \$182.9 million and the net asset value per common share increased 19.1% to \$2.43. In the same period, the Toronto Stock Exchange 300 Composite Stock Index and the Standard & Poor 500 Composite Stock Index rose 10.0% and 9.6% respectively. GBC's results for fiscal 1985 compare with a 3.9% rise in the Canadian consumer price index. The significant price appreciation of some of GBC's larger long term holdings such as Harris Steel and Toromont together with excellent performance generally of the Canadian portfolio were important contributors to GBC's overall success. Additionally the good relative price performance of many of GBC's larger U.S. holdings such as Shared Medical Systems, Cousins Properties, Pep Boys and PHH Group contributed to the favourable results. Finally, the continuing strength of the U.S. dollar in relation to that of the Canadian dollar improved the fiscal 1985 results which are measured in Canadian dollars.

Unfortunately, for the many U.K. shareholders in GBC, the good result measured in Canadian currency was not nearly as positive in relation to sterling. The Canadian dollar, which had appreciated sharply in relation to sterling since 1980, fell 14.4% during GBC's 1985 fiscal year, with the result that the Corporation's net asset value per common share measured in sterling rose only 2.0% to 126p. Although it is possible that the Canadian dollar will continue to be weak relative to sterling in the near future, its value should be maintained relative to sterling over the longer term. No attempt will be made to hedge against currency fluctuations.

GBC's net income during fiscal 1985 totalled \$2.6 million, equivalent to \$0.032 per common share after the payment of preferred dividends, the same as in 1984. The failure of earnings to rise during 1985 reflected principally an increase in expenses associated with the London listing and the additional costs of communicating with a sharply higher number of shareholders. GBC paid an interim dividend of 1.3 cents per share in June and a final dividend of 1.5 cents per share will be paid in December bringing the total payment to 2.8 cents per share in respect of the 1985 fiscal year. In sterling terms, GBC's earnings per share equalled 1.66p and the full dividend for fiscal 1985 1.45p.

North American stock markets are currently in a period of consolidation following the strong rise experienced earlier in 1985. Concerns stem principally from the large fiscal and foreign trade deficits, excessive debt loads that threaten third world countries, farmers and a number of corporations and the possibility of a recession in 1986. Despite these concerns it is believed that a policy of being fully invested in common shares of soundly financed companies exhibiting above average growth will produce satisfactory investment returns over the longer term.

On behalf of the Board Neil B. Ivory, President

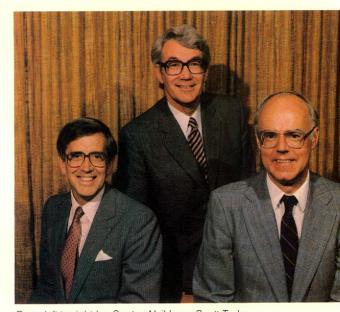
Montreal, Canada 29th October, 1985

### **MANAGEMENT**

Pembroke Management Ltd. manages GBC's investment portfolio in accordance with broad guidelines approved by GBC's Board of Directors. Pembroke also provides accounting, secretarial and other corporate services to GBC.

Pembroke was formed in 1968 and three of its four founders, Neil Ivory, Ian Soutar and Scott Taylor, are still the principal shareholders of the company. These three individuals have been responsible for the investment management of GBC since 1968 and continue in that role, aided by Claude King, who joined Pembroke in 1983. Three of the other members of the team, Richard Haller, Cyril Reid and John Connolly who share the corporate responsibilities of GBC have also been with Pembroke since it was formed. While Pembroke manages a limited number of other accounts, GBC is its major client.

Pembroke concentrates almost entirely on producing above average results for its existing client base with very little time being devoted to seeking new accounts. In addition to participating in the results of GBC through the management fees earned, the three principals of Pembroke have for many years had a significant personal share ownership in GBC. Pembroke manages equity portfolios only, with emphasis on small to medium sized companies exhibiting above average growth. A great deal of importance is placed upon knowing the managements of the companies in which investments are made, understanding their philosophies, and in staying in close touch with them. Pembroke much prefers to invest in companies where the management has a major share ownership. Typically holdings are retained for several years.



From left to right lan Soutar, Neil Ivory, Scott Taylor.

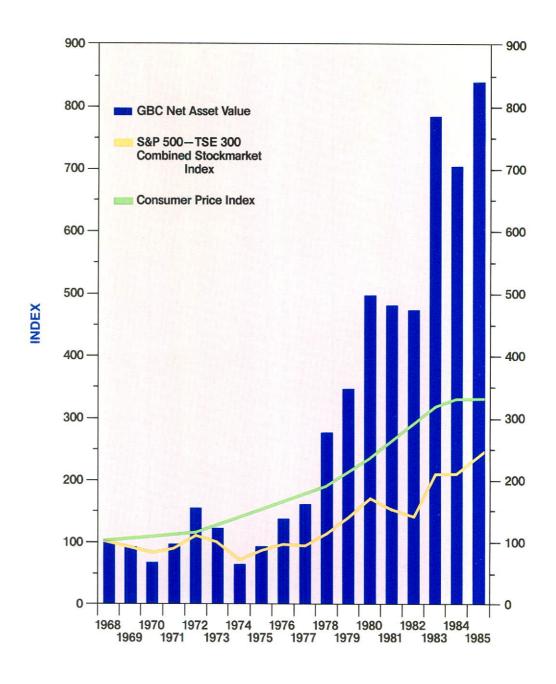
### **OBJECTIVES AND LONG TERM RESULTS**

GBC's investment objective is to increase its long term capital value at a rate superior to investment alternatives and the consumer price index.

Over the seventeen year period in which GBC has been managed by Pembroke net asset value per common share has risen from \$0.29 per share to \$2.43 per share, an average compound rate of increase of 13.4% per annum. As the charts on this page demonstrate, this experience has been superior to the North American stock market

averages and the rate of inflation in Canada as measured by the consumer price index.

While a high level of income is not an objective, growth of income and rising dividends are a goal. Since 1968 GBC's net earnings have risen from \$0.3 million to \$2.6 million an average annual increase of 13.5%. GBC initiated its first common stock dividend in 1972 and this payment has risen to 2.8 cents in fiscal 1985, an annual compound growth of 32.2%.



**FISCAL YEAR END** 

### **FINANCIAL SUMMARY**

	Per common share—				20700			0	
	Gross income (\$'000)	Net income (\$'000)	Net income (cents)	Dividends paid <sup>4</sup> (cents)	Total assets (\$'000)	Net assets (\$'000)	Available for common shares (\$'000)	Net asset value per common share	Contingent capital gains tax per common share
1985	4,782	2,610	3.15	2.52	186,550	182,898	176,439	\$2.43	\$0.30
1984	4,443	2,623	3.17	2.44	158,673	155,120	148,662	2.04	0.24
1983	3,747	1,965	2.26	2.11	175,472	171,899	165,440	2.27	0.33
1982	3,520	1,832	2.07	2.00	109,725	106,345	99,887	1.37	0.15
1981	3,450	2,081	2.44	2.52	110,856	107,410	100,951	1.39	0.17
1980	2,728	1,559	1.70	1.33	114,515	110,934	104,475	1.44	0.22
1979	2,283	1,303	1.37	1.11	82,824	79,452	72,994	1.00	0.13
1978	1,697	882	0.78	0.25	67,866	64,593	58,134	0.80	0.10
1977³	904	427	0.26	_	44,046	40,895	34,437	0.47	0.04
1976	1,184	589	0.37	0.24	38,548	35,429	28,970	0.40	0.02
1975	974	457	0.19	0.22	29,417	26,197	19,738	0.28	_

### **NOTES**

<sup>1</sup> Certain figures have been restated in order to remove the effects of equity accounting which had been used for fiscal years 1972 to 1978 inclusive.

<sup>2</sup> No provision has been made for income taxes on capital gains which may arise on the future sale of investments.

<sup>3</sup> Nine month period ended 30th September, 1977. Prior years ended on 31st December.

<sup>4</sup> Dividends paid during fiscal year.

### **TOP HOLDINGS**

### Valuation of Holding \$32.9 million

#### **FINANCIAL INFORMATION**

1985	1984
(\$ Million)	(\$ Million)
149.6	122.6
19.4	15.7
\$0.78	\$0.64
	(\$ Million) 149.6 19.4



### SHARED MEDICAL SYSTEMS

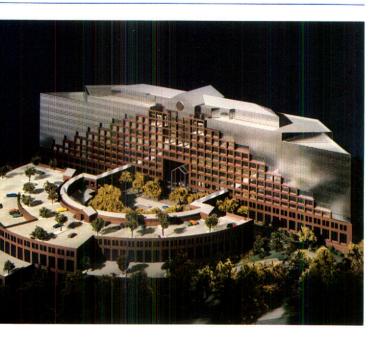
SMS has been the largest holding in GBC Capital for the past nine years during which time its revenues and earnings have increased approximately seven-fold, each year being a new record. The company provides information processing services and systems to hospitals and physicians in the U.S., Canada and the U.K. and several additional countries.

SMS has gained its leadership position within its industry by attracting and keeping a large number of satisfied customers. This has been achieved by a major commitment to research and development which has provided a broad choice of proven technologies for the large field force of dedicated professionals to deliver to customers. Meanwhile sound management has assured the financial stability required to guarantee the continuity of service. The company appears well positioned to sustain an above average growth rate in 1985 and beyond.

### Valuation of Holding \$8.8 million

### FINANCIAL INFORMATION

Six Months to 30th June	1985	1984
	(\$ Million)	(\$ Million)
Revenues	27.0	73.9
Net Profits	3.6	31.9
Earnings Per Share	\$0.47	\$3.59



### **COUSINS PROPERTIES INCORPORATED**

Cousins has been an important holding in GBC Capital for eight years and the stock has appreciated over nine times since purchase. The company is a successful real estate developer in Atlanta, Georgia presently concentrating its efforts on three major projects.

The first is a 234 acre office park called Wildwood that is under joint development with IBM to serve some of the latter's growing office space requirements in North Atlanta. The building pictured opposite is one of the new office projects presently under construction.

Somewhat further north in Atlanta, Cousins owns a 657 acre tract of land on which it plans to develop a major shopping center in association with a subsidiary of Sears Roebuck.

The third project is the Omni International office complex in downtown Atlanta in which Cousins retains a 25% interest after selling the balance to Turner Broadcasting which will cause this development to become economically viable after years of losses.

Cousins now appears to be well positioned to enhance asset value per share from a level that is already estimated to be well in excess of the present stock price. Revenues and profits were inflated last year from the sale of assets, but the growth in asset value continues in 1985.

### TOP HOLDINGS

### HARRIS STEEL GROUP INC.

The Harris Steel Group is based in Toronto and operates through five independent divisions. The company serves all of Canada and the eastern and central sectors of the United States.

Two of the divisions act as contractors and suppliers for major steel construction projects such as office towers, large highway bridges and factory buildings. In the last two years Harris has been particularly successful in obtaining profitable contracts for offices in New York City and the surrounding area. The photograph is of a model of a 50-storey building on Lexington Avenue for which Harris is fabricating and erecting 11,500 tons of steel.

The other three divisions manufacture a broad range of products for non-residential construction and general industrial use.

Harris was not immune from the recession which affected all steel related industries but was able to remain profitable. Net earnings reached their low point in 1984 when they amounted to \$0.31 per share. This year there has been a strong recovery and, for the first six months, earnings were \$0.34 per share. The short term outlook for earnings is positive and the recent sale of 2 million shares of treasury stock has strengthened the balance sheet. Harris is thus in an excellent position to develop new sources of revenue to compensate for a decline in office construction.

### Valuation of Holding \$8.4 million

#### **FINANCIAL INFORMATION**

Six Months to 30th June	1985	1984
	(\$ Million)	(\$ Million)
Revenues	127.5	77.6
Net Earnings	3.3	0.8
Earnings Per Share	\$0.34	\$0.08



### THE PEP BOYS—MANNY, MOE AND JACK

Pep Boys operates a chain of approximately 145 auto parts and accessories stores, most of which offer automobile maintenance and repair services. The units are located in Southern California, Arizona and on the East Coast of the U.S. Pep Boys' successful record and bright prospects reflect a strong management team, a broad range of automotive related products that are competitively priced and the availability of service bays.

The company has embarked upon an aggressive expansion program that should increase retail space 15 to 20% annually for the next several years. There is considerable room for geographic expansion and little in the way of strongly entrenched competition presently. The traditional provider of automotive repair, the oil company service station, is withdrawing from this activity, leaving an excellent growth opportunity for companies like Pep Boys.

### Valuation of Holding \$6.5 million

### FINANCIAL INFORMATION

1985	1984
(\$ Million)	(\$ Million)
186.8	168.5
10.1	8.6
\$0.62	\$0.55
	(\$ Million) 186.8 10.1

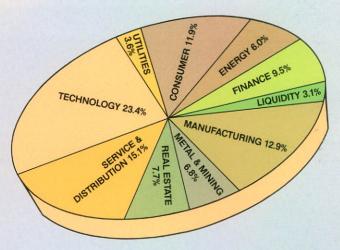


# INVESTMENTS RANKED BY VALUE As at 30th September, 1985

				1	
No.	Amount	Company	Market U.S.A.	Value Canada	Main Activity
1	800,000	Shared Medical Systems	\$32,904,000+		Hospital data processing
2	306,822	Cousins Properties	8,833,712		Real estate development
3	560,000	Harris Steel, A	0,000,112		rical cotate development
	440,000	Harris Steel, B		\$8,365,000	Steel fabrication and distribution
4	200,000	Pep Boys — Manny, Moe & Jack	6,512,250	Ψ0,000,000	Automotive parts retailer
5	137,400	PHH Group	6,451,857		Management services
6	100,000	Scotts Hospitality	0,401,007		Management Services
	100,000	Scotts Hospitality, C		5,262,500	Hotels and fast foods
7	160,000	Rouse Co.	4,990,440	0,202,000	Real estate development
8	\$1,500,000	Union Planters Corp.	4,000,440		near estate development
	, ,	6%, cv., Debs. due 1997			
	60,000	Union Planters Corp.	4,580,854		Regional banking
9	100,000	Interprovincial Pipe Line	1,000,001	4,225,000	Crude oil pipeline
10	400,000	Toromont Industries		4,150,000	Engineered products
	en Investment		64,273,113		The Particular and American
11			04,273,113	22,002,500	46.2% of Total Assets
12	300,000 60, <b>000</b>	Laidlaw Transportation, B Lockheed Corp.	2 000 705	4,087,500	Waste management and transportation
13	125,000	FlightSafety International	3,886,785 3,748,828		Defense supplier
14	\$1,095,000	Southern Bancorporation	3,740,020		Training simulators
17	\$1,030,000	10%, cv., Debs. due 1996	2 700 075		Decional hautius
15	209,500	Echo Bay Mines	3,708,075	2 000 050	Regional banking
16	60,000	Wajax Ltd, cv., Pfd. A.		3,666,250	Gold mining
10	125,000	Wajax Ltd, A.		0.500.500	University of the transfer of
17	125,000	Rent-A-Center	2 400 070	3,582,500	Heavy equipment distribution
18	125,000	Inco Ltd., Pfd. C.	3,4 <mark>0</mark> 6,078	2 200 105	Consumer electronics renter
19	100,000	Pic 'N' Save	3,221,850	3,328,125	Nickel producer
20	10,000	Teledyne Inc.	3,221,850		Retailer
	wenty Invest			00.000.075	Electronic and engineered products
_			85,411,739	36,666,875	65.4% of Total Assets
21	100,000	Handleman Company	2,879,100		Pre-recorded music distributor
22	40,000	Cincinnati Financial	2,742,000		Property & casualty insurance
23	112,500	Harper Group	2,718,436		Freight forwarding
24	100,000	TransCanada PipeLines		2,525,000	Natural gas pipeline
25	40,000	Nucor Corp.	2,385,540		Steel manufacturer
26	36,000	Grafton Group			
77	144,000	Grafton Group, A	THE RESERVE	2,380,500	Apparel retailer
27	200,000	Dickenson Mines, A,cum rights	THE END		
20	150,000	Dickenson Mines, B.cum rights		2,329,250	Gold mining
28		Noble Affiliates Inc.	2,316,990		Oil and gas
29	50,000	Louisiana Land & Exploration	2,210,737		Oil and gas
30	75,000	Acco World Corp.	2,120,766		Office supplies manufacturer
Гор Т	hirty Investm	ents	102,785,308	43,901,625	78.6% of Total Assets
31	110,000	Nowsco Well Service		2,090,000	Oilfield services
32	200,000	Sensormatic Electronics	2,022,225	_,000,000	Security equipment
33	20,000	Cdn Imperial Bank, Pfd. A.		2,020,000	Banking
34	44,000	SunTrust Banks	1,907,746	_,,	Regional banking
35	58,700	Lornex Mining	1,001,110	1,819,700	Copper producer
36	200,000	Poco Petroleums		1,575,000	Oil and gas
37	50,000	Bank of Montreal, Pfd.A.		1,010,000	On and gao
	50,000	Bank of Montreal, Warrants		1,573,750	Banking
38	50,000	CooperVision	1,516,669	1,010,100	Eye care products
39	60,000	First Financial Management	1,490,962		Banking computer services
10	60,000	Kiena Gold Mines		1,462,500	Gold mining
	orty Investme		109,722,911		
on F				54,442,575	88.0% of Total Assets

			Market \	lalue	
No.	Amount	Company	U.S.A.	Canada	Main Activity
41 42 43	40,000 25,000 40,000		1,418,985 1,371,000		Telecommunications equipment Newspaper publisher
44	40,000	ev., 2nd Pfd. A. Royal Bank of Canada	U	1,285,600 1,210,000	Oil and gas Banking
45 46	100, <mark>000</mark> 101,900	Time Energy Systems	1,012,861	1,125,000	Oil and gas Energy conservation
47 48 49	37,500 200,000 175,000	Chauvco Resources, A Precambrian Shield Resources	951,131	950,000 875,000	Advertising Oil and gas Oil, gas and gold
Ton F	50,000 ifty Investme	Analogic Corp.	822,600 115,299,488	59,888,175	Data conversion, measurement 93.9% of Total Assets
-				59,888,175	
51 52 53 54 55 56 57 58 59 60	70,000 32,500	Sun Microsystems, cv., Pfd. D Interleaf, cv., Pfd. E Microbilt Corp. Carma Ltd., A Endo-Lase Inc. Science Dynamics Corp. Encore Computer Corp. Noble Drilling Corp.	719,775 711,206 685,808+ 685,505+ 685,500+ 534,690 394,162 220,731 150,382	640,000	Oil and gas Lithium batteries Mini-computers Electronic publishing Computer maintenance Real estate development Medical laser products Telecommunications equipment Mini-computers Oil contract drilling
Top S	ixty Investm	ents	120,087,248	60,528,175	96.8% of Total Assets
61 62 63 64 65 66 67	\$250,000 52,256 76,923 34,435 44,300 30,000 500,000	Summit Software Systems Phoenix Data Systems ImmunoMed Corp. Telelogic Inc., cv., Pfd. C	71,643† 1† 1† 1† 1† 1†	125,000+	Oil and gas Computer software Computer graphics Medical research Automatic dialers Computer software Oil and gas
Total	Value of Inve	estments	120,158,897	60,653,176	96.9% of Total Assets of \$186,550,044
		Liquidity Total Assets	4,031,819 \$124,190,716 66.6%	1,706,152 \$62,359,328 33.4%	h
†at Di	rectors' Valuat	tion	10 -		

### **DISTRIBUTION OF ASSETS BY SECTOR**



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION As at 30th September, 1985

Lou sector ante	1985	1984
Investments Securities at market value (Note 2)	\$180,812,073	\$152,231,609
Current assets		
Cash and term deposits	5,307,412	5,458,185
Due from brokers	1,583,481	503,578
Accrued income on investments Income taxes recoverable	455,229 323,100	410,209 854.900
Income taxes recoverable	7,669,222	7,226,872
	1,000,===	7,1220,072
Current liabilities	70 750	78.750
Preferred dividend payable  Due to brokers	78,750 581,414	486,012
Accounts payable and accrued expenses	235,587	220,841
Income taxes payable	1,035,500	_
	1,931,251	785,603
Net current assets	5,737,971	6,441,269
	186,550,044	158,672,878
Minority interest	3,652,455	3,552,450
Net assets (Note 5)	\$182,897,589	\$155,120,428
Represented by		
Capital stock (Note 3)	\$ 22,177,875	\$ 22,166,574
Contributed surplus	1,325,310	1,325,310
Retained earnings	8,432,287	7,972,118
Surplus on changes in investments (Note 4)	66,071,584 84,890,533	56,139,111 67,517,315
Unrealized appreciation of investments (Note 2)	\$182,897,589	\$155,120,428
	3102,097,309	Ψ100,120,420

U. Lane, Director

On behalf of the Board

Neil B. Way, Director

# CONSOLIDATED STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEAR ENDED 30th September, 1985

	1985	1984
Income from investments	\$ 4,782,209	\$ 4,443,289
Management expenses Other expenses	958,874 420,528	846,866 199,861
Other expenses	1,379,402	1,046,727
	3,402,807	3,396,562
Income and withholding taxes	634,284	618,043
moorro and will molarly takes	2,768,523	2,778,519
Minority interest	158,387	155,582
Net income	2,610,136	2,622,937
Retained earnings at beginning of year	7,972,118	7,442,504
Totalise Garringe at 3-5, and 5-7,	10,582,254	10,065,441
Dividends 5¼% preferred shares Common shares	315,000 1,834,967	315,000 1,778,323
	2,149,967	2,093,323
Retained earnings at end of year	\$ 8,432,287	\$ 7,972,118
Net income per common share	\$0.0315	\$0.0317

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 30th September, 1985

### 1. Accounting policies and presentation

a. General

The Corporation follows generally accepted accounting principles applicable in Canada in the preparation of its financial statements and their application is consistent with that of the preceding year. These principles conform in all material respects with international accounting standards.

b. Principles of consolidation

The consolidated financial statements include the accounts of Dominion-Scottish Investments Limited (99.25% of the common shares owned) and Sutton Ventures Ltd. (100% owned).

c. Foreign currencies

Transactions in foreign currencies during the year were recorded at the relative rates of exchange applicable on the dates of such transactions. Amounts in foreign currencies included in assets and liabilities have been shown in Canadian funds, converted at rates of exchange applicable at the end of the year, any adjustment thereon being credited or charged, as the case may be, to "Surplus on changes in investments".

d. Statement of changes in financial position

A statement of changes in net assets (Note 5) has been substituted for a statement of changes in financial position.

. Securities at market value Held by:	1985	1984
GBC Capital Ltd. Dominion-Scottish Investments Limited Sutton Ventures Ltd.	\$ 51,212,174 99,619,023 29,980,876	\$ 43,956,093 78,540,215 29,735,301
Securities at valuation Securities at average cost	180,812,073 94,797,736	152,231,609 83,686,235
Amount required to adjust average cost from a corporate basis to a consolidated basis	86,014,337 (1,123,804)	68,545,374 (1,028,059)
Balance included in shareholder's equity as unrealized appreciation of investments	\$ 84,890,533	\$ 67,517,315

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 30th September, 1985

### 2. Securities at market value (continued)

Securities at market value include those at the directors' valuation of \$35,157,461 (1984 – \$35,940,859) of which \$32,904,000 (1984 – \$29,358,450) represent the holdings in Shared Medical Systems Corp. at a 10% discount from quoted market value and \$2,253,461 (1984 – \$5,265,055) represent securities with no quoted value. No provision has been made for any liability for income taxes on capital gains which may arise on the future sale of investments. This is currently estimated to amount to \$21,849,000 or \$0.30 per common share (1984 – \$17,368,000 or \$0.24 per common share) based on the unrealized appreciation recorded by each of the consolidated corporations.

<b>3. Capital stock</b> 5½% cumulative redeemable preferred shares	1985	1984
without nominal or par value Authorized and issued 120,000 shares Common shares without nominal or par value Authorized Not limited	\$ 6,000,000	\$ 6,000,000
Issued 72,755,932 shares, (1984 – 2,694,429 shares)	16,177,875	16,166,574
	\$22,177,875	\$22,166,574

The preferred shares are redeemable at the option of the Corporation at any time in whole or from time to time in part, on not less than 30 days' notice, at \$52.50 per share (in one restricted event at \$50 per share) plus accrued and unpaid dividends, if any, to the date of redemption. The Corporation may, at any time and from time to time, also purchase the whole or any part of such preferred shares in the open market at a price not exceeding the redemption price thereof plus costs of purchase.

In November 1984, the 2,694,429 common shares issued and outstanding were subdivided into 72,749,583 common shares on the basis of 27 common shares for every one common share.

In December 1984, the Corporation issued to the holders of its common shares one warrant for every five common shares held. Each warrant carries the right to subscribe for one common share at a price of \$1.78. The subscriptions can be exercised at any time up to 1st September 1990. During the year, 6,349 warrants were exercised and there are 14,543,579 warrants outstanding at 30th September, 1985.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 30th September, 1985

<b>4. Surplus on changes in investments</b> Balance at beginning of year	1985 \$56,139,111	1984 \$46,735,000
Gain on changes in investments including gain on exchange of \$371,647 (1984—\$416,894) Income taxes on changes in investments	13,477,318 3,544,845	12,571,511 3,167,400
	9,932,473	9,404,111
Balance at end of year	\$66,071,584	\$56,139,111
5. Changes in net assets  Net assets at beginning of year  Add	1985 \$155,120,428	1984 \$171,898,821
Gain on changes in investments Securities at average cost at beginning of year Purchases	83,686,235 39,236,883	80,008,373 30,843,432
Securities at average cost at end of year	122,923,118 94,797,736	110,851,805 83,686,235
Cost of securities sold Proceeds from securities sold	28,125,382 41,231,053	27,165,570 39,320,187
Gain on exchange Net income for the year Issue of common shares Increase in unrealized appreciation of investments	13,105,671 371,647 2,610,136 11,301 17,373,218	12,154,617 416,894 2,622,937 —
	33,471,973	15,194,448
Deduct Decrease in unrealized appreciation of investments Income taxes on changes in investments Dividends 51/4% preferred shares Common shares	_ 3,544,845 315,000 1,834,967	26,712,118 3,167,400 315,000 1,778,323
	5,694,812	31,972,841
Net increase (decrease) for the year	27,777,161	(16,778,393)
Net assets at end of year	\$182,897,589	\$155,120,428
Net asset value per common share	\$2.43	\$2.04

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 30th September, 1985

### 6. Directors' and officers' remuneration

Aggregate remuneration paid during the year to the Corporation's directors was as follows:

	.000	.00.
Paying corporation		
GBC Capital Ltd.	\$40,400	\$34,500
Dominion-Scottish Investments Limited	36,800	34,500
Sutton Ventures Ltd.	2,000	2,000
	\$79,200	\$71,000

The Corporation has five officers, one of whom is also a director. The officers of the Corporation as such received no remuneration.

### 7. Net asset value/net income per common share

Net asset value per common share at 30th September 1984 and net income per common share for the year ended 30th September 1984 are based on the 72,749,583 common shares issued and outstanding following the subdivision referred to in Note 3.

Net asset value per common share at 30th September 1985 of \$2.43 is based on the 72,755,932 shares outstanding at that date. The net asset value per common share would have been reduced to \$2.32 had the outstanding warrants been exercised at that date. There is no dilution in net income per share if an allowance is included for imputed interest, net of income taxes, derived from the investment of the funds which would have been received through the exercise of the warrants at the date of issue.

#### **AUDITORS' REPORT**

The Shareholders, GBC Capital Ltd.

We have examined the consolidated statement of financial position of GBC Capital Ltd. as at 30th September, 1985 and the consolidated statement of income and retained earnings for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these consolidated financial statements present fairly the financial position of the Corporation as at 30th September, 1985 and the results of its operations for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Montreal, Quebec, 29th October, 1985.

Chartered Accountants

#### **DIRECTORS**

Douglas T. Bourke Business Executive, Westmount, Quebec

- \*Donald E. Dunn, c.a. Vice-President/Finance, Henry Birks & Sons Limited, Montreal. Quebec
- \*George A. Fierheller President and Chief Executive Officer, Cantel Inc., Toronto, Ontario

R. Alexander Hammond-Chambers Chairman, Ivory & Sime plc, Edinburgh, Scotland

Neil B. Ivory President and Chief Executive Officer, Pembroke Management Ltd., Montreal, Quebec

- \*John S. Lane, CFA
  Senior Vice-President and General
  Manager for Canada,
  Sun Life Assurance
  Company of Canada,
  Toronto, Ontario
- \*David T. M. Ross, F.C.C.A. Director, Ivory & Sime plc, Edinburgh, Scotland

Hugh R. Snyder Business Executive, Toronto, Ontario

### **OFFICERS**

Neil B. Ivory President and Chief Executive Officer

lan A. Soutar, CFA Vice-President

A. Scott Taylor, CFA Vice-President

Richard Haller Secretary-Treasurer

Cyril F. Reid Assistant Secretary-Treasurer

### MANAGERS AND LOCATION OF EXECUTIVE OFFICES

Pembroke Management Ltd. 1018 Sun Life Building, 1155 Metcalfe Street, Montreal, Quebec H3B 2W8 Tel. 514 866-2724

### LISTED

The Montreal Exchange
The Stock Exchange, London
(common and warrants)

### **AUDITORS**

Touche Ross & Co., Chartered Accountants, 1 Place Ville Marie, Montreal, Quebec H3B 2A2

### TRANSFER AGENTS AND REGISTRARS

Montreal Trust Company, Montreal, Toronto and Calgary (also Winnipeg and Vancouver for Preferred Shares only) Bank of Scotland, Edinburgh

### **REGISTERED OFFICE**

First Canadian Place, 12th Floor, 100 King Street West, Toronto, Ontario M5X 1B3

### **ANNUAL MEETING**

11th December, 1985, 10:15 a.m., at 1018 Sun Life Building, Montreal, Quebec

<sup>\*</sup>Member of the Audit Committee

