

THE STATEMENTS CONTAINED HEREIN ARE BASED UPON INFORMATION WHICH WE BELIEVE TO BE RELIABLE, BUT ARE IN NO EVENT TO BE CONSTRUED AS REPRESENTATIONS BY US

We own and offer

**45,104 Shares**  
**Common Stock**  
**(No Par Value)**

## **Burlington Steel Company, Limited**

*(Incorporated under The Companies Act, Ontario)*

### **CAPITALIZATION**

	<u>Authorized</u>	<u>Issued and Outstanding</u>
Common Stock (no par value)	200,000 Shares	140,000 Shares

**Transfer Agent and Registrar: National Trust Company Limited, Toronto**

Mr. J. B. Carswell, President of Burlington Steel Company, Limited, has informed us as follows:

**HISTORY AND BUSINESS :** Burlington Steel Company, Limited, and its predecessor companies have been engaged since 1910 in the manufacture of steel products. The office and works occupy approximately 9½ acres on Sherman Ave. North, Hamilton, Ontario. Railway sidings connect the plant with the Canadian Pacific Railway, Canadian National Railways, and Toronto, Hamilton & Buffalo Railway, and the Company also has convenient access to water shipment facilities.

The Company is equipped as a modern steel rolling mill and also owns and operates electric furnace equipment for the primary production of steel.

*(Continued on next page)*

*We offer these shares, if, as and when accepted by us, and subject to the approval of all legal details by Messrs. Tilley, Thomson and Parmenter, Toronto.*

**PRICE: \$13.50 Per Share**

*Interim certificates are expected to be ready for delivery on or about March 3, 1937.*

*The right is reserved to reject any or all applications and also to award a smaller amount than is applied for.*

*No person is authorized by the Company or by us to give any information or to make any representations, other than those contained in this circular, in connection with the issue or sale of these shares. If given or made, such information or representations cannot be relied upon as having been authorized by the Company or by us.*

**A. E. AMES & CO.**  
LIMITED

*Business Established 1889*

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The Company supplies reinforcing steel to the construction industry, and also produces bars and shapes for general manufacturing, including steel fence posts, grinding balls, structural tubing, and many agricultural and special shapes. The Company at present has approximately 325 employees.

**ASSETS:** According to the balance sheet of Burlington Steel Company, Limited, as at December 31, 1936, as reported upon by Messrs. Price, Waterhouse and Co., the total net assets were as follows:

CAPITAL ASSETS—Land, Buildings and Equipment, on basis of appraised values reported by Canadian Appraisal Company, Limited in March, 1928, with subsequent additions at cost.....	\$1,306,410.90
<i>Less:</i> Reserve for Depreciation.....	684,934.06 \$ 621,476.84
CURRENT ASSETS.....	\$ 812,955.17
<i>Less:</i> Current Liabilities.....	165,908.58 647,046.59
<b>TOTAL NET ASSETS.....</b>	<b><u>\$1,268,523.43</u></b>

**Equal to \$9.06 for each no par value common share now issued and outstanding.**

**PROFITS:** The net profits of Burlington Steel Company, Limited, and predecessor company, as reported upon by Messrs. Price, Waterhouse & Co., after deducting all charges including provision for depreciation and income taxes at rates in effect during the respective periods were as set forth hereunder:

Year ending December 31.	Operating profits before depreciation and income taxes	Income from investments	Provision for depreciation	Income taxes at rates in effect during respective periods	Net profits
1927.....	\$181,433.95	\$10,738.11	\$54,000.00	\$11,529.74	\$126,642.32
1928.....	324,234.31	3,844.98	66,000.00	21,242.71	240,836.58
1929.....	328,649.42	11,476.51	66,000.00	25,014.52	249,111.41
1930.....	187,444.19	26,704.01	60,000.00	19,171.87	184,976.33
1931.....	150,518.59	11,764.12	60,000.00	9,456.67	92,826.04
1932.....	68,397.17	15,473.16	60,000.00	5,362.76	18,507.57
1933.....	55,273.33	42,938.20	60,000.00	2,260.62	35,950.91
1934.....	107,538.77	9,268.10	60,000.00	10,247.15	46,559.72
1935.....	97,424.78	9,040.78	42,000.00	14,121.41	50,344.15
1936.....	111,061.74	6,754.13	42,000.00	19,923.52	55,892.35

The income from investments includes profits on sales of securities amounting to \$776.25 in 1928, \$1,500.00 in 1929 and \$29,440.34 in 1933. The reduction in the income from investments in 1931 as compared with 1930 was occasioned by a distribution of capital.

**Yearly average net profits on the above basis for the period of ten years..... \$105,164.73  
which is at the rate of 75 cents per share of no par value common stock now issued and outstanding.**

**For the year ended December 31, 1936, net profits on the same basis were..... \$ 55,892.35  
which is at the rate of 39 cents per share of no par value common stock now issued and outstanding.**

**PURPOSE OF ISSUE:** This is not a new issue. The shares herein offered are outstanding and have been acquired by us for resale.

**MANAGEMENT:** The same management which has been responsible for the success of Burlington Steel Company, Limited, continues in active direction of its affairs.

# Burlington Steel Company, Limited

Balance Sheet, December 31st, 1936

After giving effect as at that date to the issue of Supplementary Letters Patent subdividing each of the issued and unissued shares of Capital Stock of the Company into two new shares.

## ASSETS

### CURRENT ASSETS:

Stock of raw materials, supplies and finished product, as determined and certified to by responsible officials and valued on basis of approximate cost which is not above market.....	\$ 401,162.96
Accounts receivable.....	\$ 165,095.87
Less—Reserve for bad and doubtful accounts.....	10,000.00 155,095.87
Investments in marketable securities at book values.....	157,742.27
(Market value \$167,209.00).	
Life insurance policies (cash surrender value).....	23,550.00
Accrued interest on investments.....	1,862.45
Cash on hand and in bank.....	73,541.62 \$ 812,955.17

### CAPITAL ASSETS:

On basis of appraised values reported by Canadian Appraisal Company, Limited in March 1928, with subsequent additions at cost—	
Land.....	\$ 69,255.00
Buildings.....	\$ 342,993.49
Equipment.....	894,162.41
	\$1,237,155.90
Less—Reserve for depreciation.....	684,934.06 552,221.84
	621,476.84
	\$1,434,432.01

## LIABILITIES

### CURRENT LIABILITIES:

Accounts payable and accrued liabilities.....	\$109,723.58
Dividend payable January 2, 1937.....	35,000.00
Reserve for Dominion income taxes.....	21,185.00 \$ 165,908.58

### CAPITAL:

Represented by 200,000 shares without nominal or par value, of which 140,000 shares are issued.....	\$940,000.00
DISTRIBUTABLE SURPLUS:.....	116,520.54
PROFIT AND LOSS:.....	212,002.89
	1,268,523.43
TOTAL CAPITAL AND SURPLUSES.....	\$1,434,432.01

### TO THE PRESIDENT AND DIRECTORS, BURLINGTON STEEL COMPANY, LIMITED:

We have examined the books and accounts of Burlington Steel Company, Limited for the year ending December 31, 1936 and report that, in our opinion, the above balance sheet shows the true financial position of the company at December 31, 1936 according to the best of our information and the explanations given to us and as shown by the books of the company. All our requirements as auditors have been complied with.

Toronto, February 27, 1937.

PRICE, WATERHOUSE & Co., Chartered Accountants.

### TO THE PRESIDENT AND DIRECTORS, BURLINGTON STEEL COMPANY, LIMITED.

February 27, 1937.

We have examined the books and accounts of Burlington Steel Company, Limited and predecessor company for the period of ten fiscal years ending December 31, 1936 and we report that in our opinion the undernoted summary correctly sets forth the results for the period stated:

Year ending December 31.	Operating profits before depreciation and income taxes	Income from investments	Provision for depreciation	Income taxes at rates in effect during respective periods	Net profits
1927.....	\$181,433.95	\$10,738.11	\$54,000.00	\$11,529.74	\$126,642.82
1928.....	324,234.31	3,844.98	66,000.00	21,242.71	240,836.58
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PRICE, WATERHOUSE & Co., Chartered Accountants.

45,104 Shares

Common Stock

(No Par Value)

## Burlington Steel Company, Limited

(Incorporated under The Companies Act, Ontario)

### DIRECTORS

FRANK P. WOOD	-	-	-	-	-	Chairman
J. B. CARSWELL	-	-	-	-	-	President
HON. W. D. ROSS	-	-	-	-	-	Vice-President
G. A. MORROW	-	-	-	-	-	Vice-President
H. J. STAMBAUGH, JR.	-	-	-	-	-	General Manager
P. H. BROOKS	-	-	-	-	-	Secretary

### EXECUTIVE OFFICERS

FRANK P. WOOD	-	-	-	-	-	Chairman
J. B. CARSWELL	-	-	-	-	-	President
H. J. STAMBAUGH, JR.	-	-	-	-	-	General Manager
P. H. BROOKS	-	-	-	-	-	Secretary
W. P. ACHESON	-	-	-	-	-	Treasurer
ALFRED ORAM	-	-	-	-	-	General Works Manager

## A. E. AMES & CO. LIMITED

Business Established 1889

CANADA PERMANENT BUILDING	-	-	-	TORONTO
ROYAL BANK BUILDING	-	-	-	MONTREAL
HAMILTON BUILDING	-	-	-	WINNIPEG
ROYAL TRUST BUILDING	-	-	-	VANCOUVER
BELMONT HOUSE	-	-	-	VICTORIA
GRESHAM HOUSE	-	-	-	LONDON, ENG.