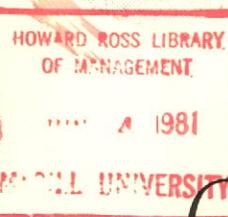


*Photo*  
T.G. Bright & Co. Limited & Subsidiary Companies

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Our Annual Report for 1981

# *T.G. Bright & Co. Limited & Subsidiary Companies*

## **DIRECTORS**

Edward S. Arnold .....	Beamsville, Ontario
H. Clifford Hatch* .....	Walkerville, Ontario
W. Douglas Hatch* .....	St. Catharines, Ontario
Meredith F. Jones .....	Queenston, Ontario
Jean Guy Lord .....	Montreal, Quebec
David I. Matheson .....	Toronto, Ontario
Charles Rathgeb* .....	Toronto, Ontario

(\*Audit Committee)

### **Directors Emeriti**

Victor Mollison .....	Port Colborne, Ontario
Earl K. Raham .....	Niagara Falls, Ontario
George F. Mowers .....	Niagara Falls, Ontario

## **OFFICERS AND EXECUTIVES**

W. Douglas Hatch .....	Chairman
Edward S. Arnold B.Sc.A. ....	President
David G. Diston .....	Vice-President, General-Manager - Ontario Operations
Jean-Guy Lord .....	Vice-President, General-Manager - Quebec Operations
William C. Thompson, C.A. ....	Secretary-Treasurer

## **LEGAL COUNSEL**

McMillan, Binch .....	Toronto, Ontario
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## **AUDITORS**

Price Waterhouse & Co. ....	Hamilton, Ontario
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## **BANK**

Toronto Dominion Bank .....	Niagara Falls, Ontario
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## **STOCK TRANSFER AGENTS**

Canada Permanent Trust Company .....	Toronto, Ontario
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## **OFFICES**

Head Office and Wine Cellars .....	Dorchester Road, Niagara Falls, Ontario
Subsidiary Plants and Wine Cellars .....	St. Hyacinthe, Lachine, and St. Joseph du Lac, Quebec

## **RETAIL BRANCHES**

Toronto	Sudbury	Peterborough
Ottawa	Kitchener	Windsor
Niagara Falls		Niagara-on-the-Lake

## HIGHLIGHTS OF THE REPORT

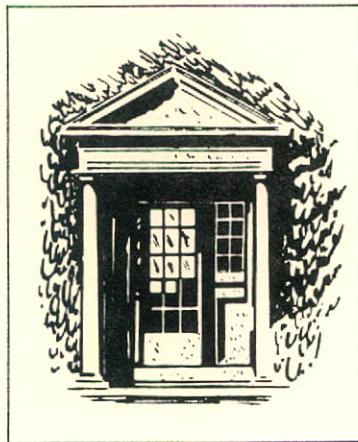
	This Year	Last Year
Sales to customers (net) .....	<b>\$25,826,691</b>	\$22,554,557
Net Income.....	<b>\$ 1,302,756</b>	\$ 1,319,732
Net Income before extraordinary gain.....	<b>\$ 1,302,756</b>	\$ 1,177,294
Per dollar of sales.....	<b>5.0%</b>	5.2%
Per share.....	<b>\$ 1.30</b>	\$ 1.18
Current Assets .....	<b>\$19,233,152</b>	\$17,071,683
Current Liabilities.....	<b>\$ 9,317,373</b>	\$ 8,302,995
Working Capital.....	<b>\$ 9,915,779</b>	\$ 8,768,688
Ratio of current assets to current liabilities .....	<b>2.1 to 1</b>	2.1 to 1
Shareholders' equity .....	<b>\$14,869,743</b>	\$13,566,987
Equity per share.....	<b>\$ 14.87</b>	\$ 13.57

## SUBSIDIARIES

T.G. Bright (Quebec) Limited, incorporated in 1933, is a wholly-owned subsidiary of T.G. Bright & Co., Limited and carries on production, bottling and marketing operations in the Province of Quebec at Lachine and St. Joseph du Lac.

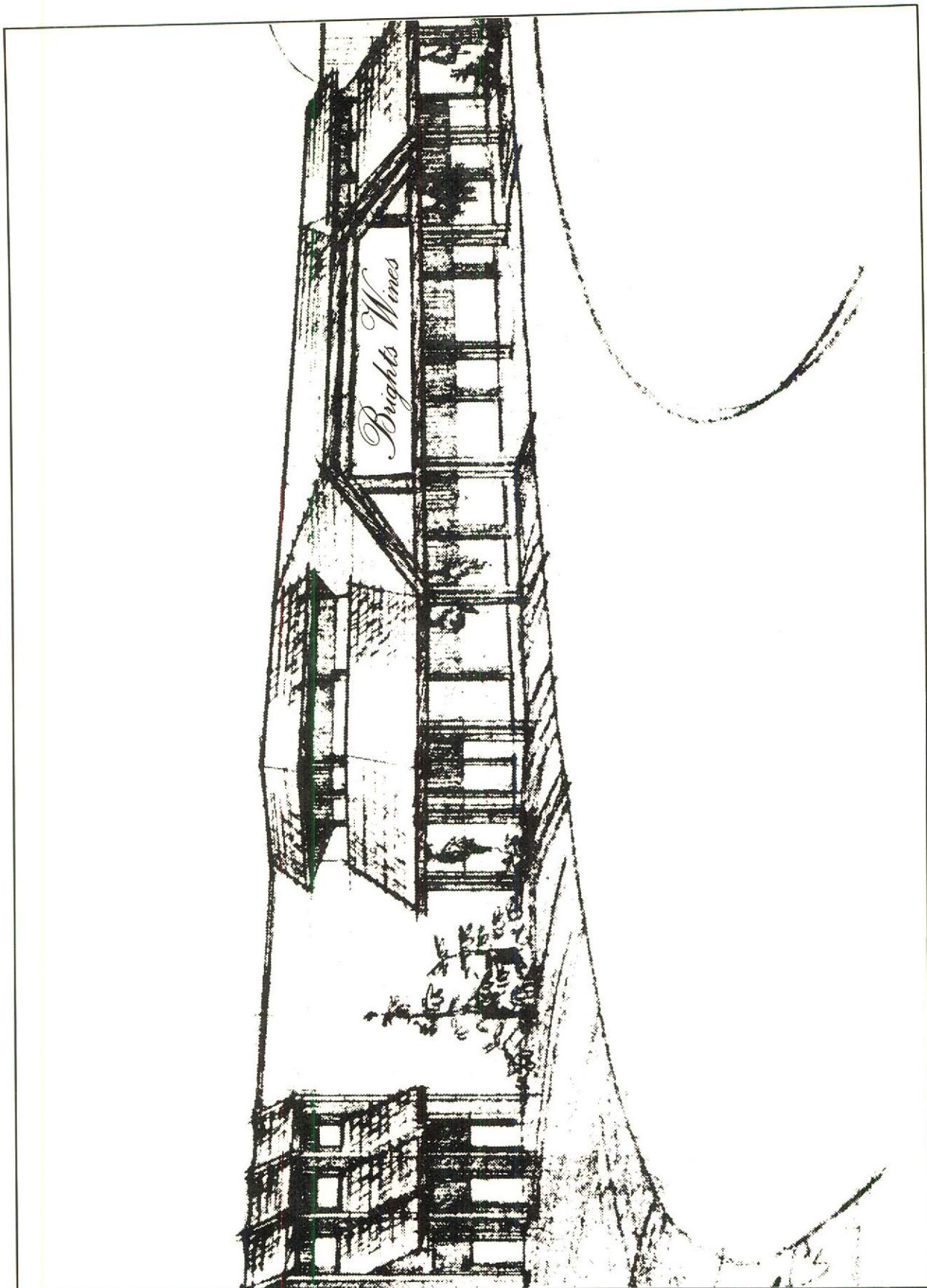
Les Vins La Salle Inc., incorporated in 1972, is a wholly-owned subsidiary of T.G. Bright & Co., Limited at St. Hyacinthe, Quebec. It carries on production and bottling operations in the Province of Quebec and marketing operations in Quebec and other Provinces in Canada.

Brights Wines Limited, incorporated in 1939, is also wholly-owned and a retail subsidiary operating in Ontario.



## ANNUAL MEETING

The annual meeting of shareholders will be held at  
T.G. Bright & Co., Limited, Dorchester Road, Niagara Falls, Ontario,  
at 4:00 P.M., Tuesday, June 16, 1981



## REPORT OF DIRECTORS

To the shareholders, employees and friends of T.G. Bright & Co., Limited, and Subsidiary Companies for the fiscal year ended March 31, 1981.

### Financial Review

Earnings from operations improved slightly over the past year from \$1,177,294 to \$1,302,756. This is an increase of \$125,462 in earnings or 10.7% over the prior year. Total earnings in the prior year included a gain from sale of assets of \$142,438 or \$.14 per share. No similar gain occurred in the current year.

Earnings for the first three quarters had indicated a greater improvement over the past year, despite the adverse effect of the major increases in Federal Taxes. However, business generally during the final quarter was below expectations with the resulting lower earnings.

During the year we continued to see the trend away from Sherry and Port to table wines. Your Company, as you are aware, has been heavily involved in this Sherry and Port segment of the market. However, we have been able to offset the reduction in these products by our growth in table wines.

The 10% Retail Store Tax in Ontario continues to have a negative effect on that segment of our business and reduces our expectations of any material growth in the retail operations.

Sales were up slightly in the Western Provinces as a result of prolonged strikes in the Beer industry in Alberta and British Columbia, but we were unable to take full

advantage of any material growth in our own sales as a result of our limited presence in those markets.

### New Winery

During the year your Company was able to finalize an agreement with the Inkameep Indian Band in Oliver, British Columbia to construct and operate a winery in Oliver. This joint endeavour with the Band, one of British Columbia's largest grape growers, with support of the British Columbia and Canadian governments, is expected to contribute greatly to the opportunities of both your Company and the Band in the development of quality wines and grapes.

An artist's drawing of the winery now under construction is on the facing page. With this winery, we expect to be fully operational for this fall and be able to participate in the markets and growth of both British Columbia and Alberta. These two provinces are growing very rapidly and have Canada's highest per capita consumption of wine.

While it will be a few years before the new winery has a favourable reflection in our financial operations, it will certainly allow for major improvements in the long term financial interests of the Company.

### New Products

The wine market is in a constantly changing environment. It is subject to quicker, more radical changes than in the past with growth to table wines from dessert wines continuing.

To meet the challenges of this changing market, your Company introduced several new products in both the Quebec and Ontario wineries.

New red table wines include Dry House Wine, a natural extension of our extremely popular family of House Wines. Also added, were Entre Lacs (Ontario) and L'Entre-Cote and Nouvelle-France (Quebec).

Of particular interest was our first vintage of a 'nouveau' wine - Gamay Nouveau. This wine was released on November 12, 1980, and had been produced from grapes harvested that fall. Its quality and critical acclaim were a tribute to the co-operation and efforts of our winemakers and grape growers.

Our new white table wines included Entre Lacs and Johannisburg Reisling (Ontario) and Cuvée Maximilien (Quebec).

Two new concepts were initiated during the year by the Company. The first, involved the bottle fermentation of a light Canadian Champagne. To our knowledge this is the first time this has ever been achieved and was the concept for our present Champs product. Secondly, we produced an apple-based aperitif in our St. Joseph du Lac winery, and this wine is now being sold through retail grocery outlets and achieving excellent results.

We believe our new products reflect consumers changing tastes, and we are confident that they will be well received in the wine market.



D.G. Diston  
W.D. Hatch

W.C. Thompson

J.G. Lord  
E.S. Arnold

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## Employees

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This year we welcomed three members to our "Quarter Century Club" with the addition of Leendert J. den Bak - Sales Division, John Ghetty - Farm Division and Luigi Picco - Warehousing and Shipping. We continue to benefit from the strength of this group of long service employees. We have included in our annual report this year a complete list of all our full-time, permanent employees and their years of service.

During the year, Charles Hughes retired after 29 years service, Doris Galvin retired after 20 years service and Patrick Enright retired after 43 years service with the Company.

We regret to inform you that Jean O. Rufiange of our Quebec operations and retired employees John H. Booth and Wilfrid J. Mogan passed away during the year.

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## Outlook

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Increasing costs and cautious consumer spending has made this a difficult year. We expect that this will continue throughout 1981. As well, the aggressive taxing policies of the various governments give us concern about the rising prices of our products to the consumer.

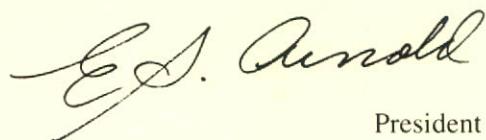
Several of the provincial governments have increased taxes in this year's budgets and the Federal Government has implemented a policy of quarterly tax changes.

These tax changes have a multiplier effect on prices when combined with our attempts to provide for our cost increases and maintain existing margins.

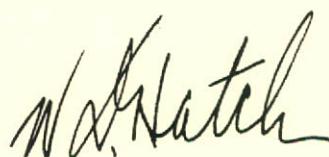
We are continuing our wine and viticultural research programs both for ourselves and the industry. Much of this work has been made possible by government assistance, and we believe this will help the Company and the industry over the long term.

The recent introduction of wine into grocery stores in Quebec has had a positive effect on sales and profits. We are well positioned to benefit in other provinces from an experience of this type of distribution.

We are confident that our knowledge, experience and efforts over the coming year will enable us to grow and develop. The continued support of our employees, shareholders and suppliers will allow us to continue our plans for growth.



President



Chairman





*T.G. Bright & Co. Limited & Subsidiary Companies*

**CONSOLIDATED BALANCE SHEET**

	March 31	
	1981	1980
<b>ASSETS</b>		
<b>Current assets:</b>		
Cash .....	\$ 242,055	\$ 84,585
Accounts receivable.....	2,252,733	1,919,943
Inventories (Notes 1 and 2) .....	16,237,224	14,559,943
Prepaid expenses .....	501,140	507,212
Total current assets.....	<u>19,233,152</u>	17,071,683
Fixed assets less accumulated depreciation (Notes 1 and 3).....	<u>5,538,703</u>	<u>5,214,599</u>
	<u><u>\$24,771,855</u></u>	<u><u>\$22,286,282</u></u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Current liabilities:</b>		
Bank indebtedness .....	\$ 7,854,010	\$ 6,406,677
Accounts payable and accrued liabilities.....	1,033,637	1,017,623
Taxes payable.....	429,726	878,695
Total current liabilities .....	<u>9,317,373</u>	8,302,995
Deferred income taxes (Note 5) .....	584,739	416,300
Shareholders' equity:		
Capital stock (Note 4) .....	2,500,000	2,500,000
Retained earnings .....	12,369,743	11,066,987
	<u>14,869,743</u>	<u>13,566,987</u>
	<u><u>\$24,771,855</u></u>	<u><u>\$22,286,282</u></u>

Approved by the Board:

W.D. Hatch, Director  
E.S. Arnold, Director

*T.G. Bright & Co. Limited & Subsidiary Companies*

**CONSOLIDATED STATEMENT OF INCOME AND RETAINED EARNINGS**

	For the year ended March 31	
	1981	1980
Sales.....	\$34,467,542	\$27,752,370
Less: Excise and sales taxes.....	<u>8,640,851</u>	<u>5,197,813</u>
	<u>25,826,691</u>	<u>22,554,557</u>
Cost and expenses:		
Cost of goods sold .....	15,750,786	13,628,927
Selling, general and administrative expenses.....	6,273,913	5,601,251
Interest .....	973,965	734,710
Depreciation.....	<u>927,359</u>	<u>856,065</u>
	<u>23,926,023</u>	<u>20,820,953</u>
Income before income taxes and extraordinary item.....	1,900,668	1,733,604
Provision for income taxes:		
Current .....	429,473	811,810
Deferred.....	<u>168,439</u>	<u>(255,500)</u>
	<u>597,912</u>	<u>556,310</u>
Net income before extraordinary item.....	1,302,756	1,177,294
Gain on disposal of land less related taxes of \$13,000.....	<u>—</u>	<u>142,438</u>
Net income .....	1,302,756	1,319,732
Retained earnings:		
Beginning of year .....	<u>11,066,987</u>	<u>9,747,255</u>
End of year.....	<u>\$12,369,743</u>	<u>\$11,066,987</u>
Net income per share before extraordinary item.....	\$ 1.30	\$ 1.18
Extraordinary item .....	<u>—</u>	<u>.14</u>
Net income per share .....	<u>\$ 1.30</u>	<u>\$ 1.32</u>

# T.G. Bright & Co. Limited & Subsidiary Companies

## CONSOLIDATED STATEMENT OF CHANGES IN FINANCIAL POSITION

	For the year ended March 31	
	1981	1980
Financial resources were provided by:		
Net income before extraordinary item .....	\$1,302,756	\$1,177,294
Items not involving current funds -		
Depreciation .....	973,965	856,065
Deferred income taxes .....	<u>168,439</u>	<u>(255,500)</u>
Funds provided from operations .....	<u>2,445,160</u>	<u>1,777,859</u>
Gain on disposal of land .....	<u>—</u>	<u>142,438</u>
	<u>2,445,160</u>	<u>1,920,297</u>
Financial resources were used for:		
Additions to fixed assets (net) .....	<u>1,298,069</u>	<u>807,470</u>
Increase in working capital .....	<u>1,147,091</u>	<u>1,112,827</u>
Working capital at beginning of year .....	<u>8,768,688</u>	<u>7,655,861</u>
Working capital at end of year .....	<u><u>\$9,915,779</u></u>	<u><u>\$8,768,688</u></u>

## AUDITORS' REPORT

To the Shareholders of  
T.G. Bright & Co., Limited:

We have examined the consolidated balance sheet of T.G. Bright & Co., Limited as at March 31, 1981 and the consolidated statements of income and retained earnings and changes in financial position for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these consolidated financial statements present fairly the financial position of the Corporation as at March 31, 1981 and the results of its operations and the changes in its financial position for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

HAMILTON, MAY 8, 1981

*Price Waterhouse & Co.*  
Chartered Accountants

# *T.G. Bright & Co Limited & Subsidiary Companies*

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 1981**

### **1. SUMMARY OF ACCOUNTING POLICIES**

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Corporation and all of its subsidiaries.

#### **Inventories**

Inventories are valued at the lower of cost and net realizable value, cost of finished and bulk wine being at average direct cost, raw material and supplies at average laid down cost.

#### **Fixed Assets**

Land, buildings and equipment are valued at cost. Depreciation provisions are computed generally using the diminishing balance method at rates which vary from 4% to 30% per annum. All costs for repairs and maintenance are expensed as incurred.

#### **Income Taxes**

Deferred income taxes are provided for all significant timing differences in reporting income and expenses for financial statement and tax purposes. The timing differences arise substantially from differences in accounting and tax depreciation. Investment tax credits are accounted for by a reduction in the current tax provision in the year claimed.

#### **Pension Plans**

Pension costs are funded as they accrue. Based on the most recent actuarial study, there is no unfunded liability.

### **2. INVENTORIES**

	<b>March 31</b>	
	<b>1981</b>	<b>1980</b>
Raw materials and supplies.....	\$ 2,674,562	\$ 2,515,356
Bulk wine.....	9,029,459	8,341,173
Finished goods.....	4,533,203	3,703,414
	<hr/> <u>\$16,237,224</u>	<hr/> <u>\$14,559,943</u>

### **3. FIXED ASSETS**

	<b>March 31</b>	
	<b>1981</b>	<b>1980</b>
Land and buildings.....	\$ 3,936,738	\$ 3,759,578
Storage tanks, machinery and equipment .....	10,721,255	10,023,084
Automobiles and trucks .....	1,100,515	924,385
	<hr/> <u>15,758,508</u>	<hr/> <u>14,707,047</u>
Less: Accumulated depreciation .....	<hr/> <u>10,219,805</u>	<hr/> <u>9,492,448</u>
	<hr/> <u>\$ 5,538,703</u>	<hr/> <u>\$ 5,214,599</u>

#### 4. CAPITAL STOCK

The Class A and Class B shares are inter-convertible on a share-for-share basis and the rights of each class are identical. Both classes of shares rank equally as to dividends.

Authorized number of shares without nominal or par value -

Common .....	1,000
Class A.....	3,000,000
Class B.....	<u>1,999,000</u>
	<u>5,000,000</u>

	<b>March 31</b>	
	<b>1981</b>	<b>1980</b>
Issued and outstanding -		
Class A.....	432,665	427,353
Class B.....	<u>567,335</u>	<u>572,647</u>
	<u>1,000,000</u>	<u>1,000,000</u>

#### 5. INCOME TAXES

A subsidiary company has accumulated losses for tax purposes amounting to \$278,000, which may be carried forward to reduce taxable income in future years. These losses may be claimed no later than March 31, 1985.

The future tax benefit of \$118,500 relating to these losses has been recorded in the accounts and has been offset against the liability for deferred income taxes.

#### 6. COMMITMENTS

The Corporation will be opening a new winery in British Columbia in 1981. Commitments for the purchase of fixed assets for the new winery amounted to \$479,000 at March 31, 1981.

## TEN YEAR REVIEW

OPERATIONS	1981	1980	1979	1978	1977	1976	1975	1974	1973	1972
Gross Income . . . . .	\$34,467,542	\$27,752,370	\$25,080,275	\$19,659,026	\$17,307,930	\$17,578,939	\$16,508,596	\$14,965,234	\$14,953,618	\$14,850,765
Excise and sales taxes . . . . .	8,640,851	5,197,813	4,799,675	3,890,013	3,483,597	3,698,991	3,971,726	3,559,551	3,739,972	3,766,145
Net Sales . . . . .	25,826,691	22,554,557	20,280,600	15,769,013	13,824,333	13,879,948	12,536,870	11,405,683	11,213,646	11,084,620
Cost of goods sold . . . . .	15,750,786	13,628,927	12,655,941	10,342,127	9,524,367	9,185,446	7,446,926	6,699,984	6,225,301	6,032,449
Selling and other expenses . . . . .	7,247,878	6,193,523	4,696,713	3,388,963	3,637,798	3,532,430	3,306,227	2,966,264	2,871,003	2,517,539
Provision for depreciation . . . . .	927,559	856,065	786,537	716,830	753,755	714,419	742,987	558,313	526,468	409,150
Profit (loss) before income taxes . . . . .	1,900,668	1,876,042	2,141,409	1,321,093	(91,587)	447,653	1,040,730	1,181,122	1,590,874	2,125,482
Provision for income taxes . . . . .	597,912	556,310	782,582	439,500	(4,500)	227,300	519,300	542,000	785,000	1,035,200
Net Profit (Loss) . . . . .	1,302,756	1,319,732	\$ 1,358,827	\$ 881,593	\$ (87,087)	\$ 220,353	\$ 521,430	\$ 639,122	\$ 805,874	\$ 1,090,282
Profit per dollar of net sales . . . . .	5.0%	5.2%	6.7%	5.6%	(.6%)	1.6%	4.2%	5.6%	7.2%	9.8%
Distribution of net profit										
Tax paid on undistributed income . . . . .	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 10,862	\$ 19,278	\$ —	\$ —
Dividends paid . . . . .	—	—	—	—	—	—	181,289	371,071	400,000	400,000
Retained in business . . . . .	1,302,756	1,319,732	1,358,827	881,593	(87,087)	220,353	329,279	248,773	405,874	690,282
Net profit per share . . . . .	\$ 1.30	\$ 1.32	\$ 1.36	\$ .88	\$ (.09)	\$ .22	\$ .52	\$ .64	\$ .81	\$ 1.09

## FINANCIAL STATUS

Current assets . . . . .	\$19,233,152	\$17,071,683	\$14,081,972	\$12,439,062	\$11,820,483	\$12,676,188	\$12,064,528	\$11,636,468	\$ 9,795,838	\$ 8,942,160
Current liabilities . . . . .	8,317,373	8,302,995	6,426,111	5,590,143	6,181,109	6,693,520	6,093,331	6,244,148	4,102,234	2,172,399
Working capital . . . . .	9,915,779	8,768,688	7,655,861	6,848,919	5,639,374	5,982,668	5,971,197	5,392,320	5,693,604	6,769,761
Property, plant and equipment (net) . . . . .	5,538,703	5,214,599	5,263,194	4,343,309	4,591,061	4,474,854	4,574,472	4,929,970	4,430,013	3,080,982
Less: First mortgage bonds . . . . .	—	—	—	—	—	175,000	350,900	525,000	700,000	875,000
Deferred income taxes . . . . .	584,739	416,300	671,800	303,800	223,600	188,600	322,100	253,000	128,100	86,100
Shareholders' equity . . . . .	14,869,743	13,566,987	12,247,255	10,888,428	10,006,835	10,093,922	9,873,569	9,544,290	9,295,517	8,889,643
Total assets . . . . .	\$24,771,855	\$22,286,282	\$19,345,166	\$16,782,371	\$16,586,544	\$17,151,042	\$16,639,000	\$16,566,438	\$14,225,851	\$12,023,142
Ratio current assets to current liabilities . . . . .	2.1 to 1	2.1 to 1	2.2 to 1	2.2 to 1	1.9 to 1	1.9 to 1	1.9 to 1	1.9 to 1	2.4 to 1	4.1 to 1
Equity per share . . . . .	\$ 14.87	\$ 13.57	\$ 12.25	\$ 10.89	\$ 10.01	\$ 10.09	\$ 9.87	\$ 9.54	\$ 9.30	\$ 8.89

Each year much of our success is attributable to the efforts and support of our employees and their families. We take this opportunity to list our full time permanent staff and their years of service as at March 31, 1981:

#### CORPORATE & ADMINISTRATION

R JONES, Meredith	28 FORREST, Joseph	10 THEOBALD, Aubrey
33 HATCH, W. Douglas	1 GENCHI, Joe	2 KYNASTON, Jackie
4 ARNOLD, Edward	1 KEHOE, Thomas	17 KOZAR, Olga
3 THOMPSON, Wm.	1 KLINE, Garry	1 ATKINSON, Rose
2 DISTON, David	4 OBEE, Dale	BENT, Ashley
1 LORD, Jean Guy	36 PAGE, Earl	1 MORRISON, Eileen
40 BIGGAR, G. Clifford	1 WARREN, Charles	2 TSEKOS, Irene
1 CAMPISANO, Dominic	23 ZAKOOR, Phillip	3 PIOTTO, Daniela
1 SMITH, David	HUTCHISON, Deborah	GAMBLE, Joanne
28 SIMS, Ruth	15 BEATTY, Warner	2 BEATTY, Diana
13 REECE, Heather	1 HOYLE, Janis	2 PETERS, Terri
9 PHYTHIAN, Patricia	8 MORGAN, Allan	2 BRANISLAV, Narancic
8 PETERS, Deborah	35 CLEARY, George	MAZARA, Alexis
7 MURACA, Deborah	31 BIDLOFSKY, Helen	9 STERN, Margaret
5 DELVECCHIO, Vera	15 HIEMSTRA, Gary	2 STOTT, Norma
5 SNELL, William	1 SHAFFER, Jean	1 SUMNER, Linda
4 WINCH, Barbara	14 WOITOWICH, Helen	2 BELIEVEAU, Colette
3 HANNA, Debra	1 BREEN, William	7 CAVERLY, David
3 ROSS, Mary	3 BEAUDOIN, Brian	1 REES, Laurie
3 MCGREGOR, Deborah	24 GRATTON, Margaret	2 CANAVAN, Wendy
2 GUALTERI, Brenda	14 THOMPSON, James	1 BLAIR, Gisele
2 GALLEN, Joyce	21 GRIFFITHS, Frank	1 TAYLOR, Audrey
2 VOLPATO, Frank	1 GOULD, Roy	30 BENSON, Cyril
2 WHIDDEN, Teresa	1 CALLAGHAN, James	3 STINSON, K. Andrew
2 WHITE, Christine	MCCONNACHIE, Glen	6 GRAS, Herman
1 MOORE, Brenda	1 GELINAS, Cindy	17 BESSEY, Donald
1 SHIPP, Albert	5 SMITH, Janet	18 REECE, Gary
1 DO, Toan	ST. DENIS, Brenda	3 NICOL, Dave
GIRDWOOD, Louis	DICARLO, Dan	1 CHIVERS, William
GLINTZ, Inger	38 FERRAR, Mary	1 BOBINSKI, Gerald
FLETCHER, Inid	2 COTRONE, Tony	1 MCMURRAY, James
<b>ONTARIO WINERY</b>		ECKERT, John
9 LAPOINTE, Wm.	14 HUTCHINSON, Pansy	HODKINS, Kenneth
35 GILLILAND, Jack	1 BENALCAZAR, Loren	27 RECCHIA, Bill
25 DEN BAK, Leendert	27 JAY, Anne	1 PAROSCHY, John
2 FRY, Charles V.	1 ZAMMITT, Marjorie	1 CORNELL, Raymond
KIRKWOOD, Brian	8 HAWKES, Paul	1 KNOX, Donna
1 BREWSTER, Jill	3 STILLER, David	8 MARALDO, Frank
8 COLLINS, Charles A.	HOOKER, Paul	13 CRAIG, Nancy
10 DAVIS, Lester	BOYCE, Ron	1 RADOLLI, Delores
2 DUNSFORD, Michelle	6 PARE, Mina	35 WATERS, Harold
	2 JOLICOEUR, Terrence	29 HENRY, Jack
	14 LETELLIER, Carmen	27 BRYTWAK, William
	AMBRIDGE, Luke	24 ORESCANIN, Eli
	5 SLOAN, Don	

19 DAVIDSON, James  
19 SANDULEAC, George  
18 CSIKASZ, Julius  
18 HALL, R. Ernest  
15 BLAKE, Wayne  
11 NACCARATO, Jerry  
3 TROTTIER, Reginald  
3 HOWE, James  
3 HARBOUR, John  
3 COOKE, Kenny  
8 FIWCHUK, Roy  
7 SECORD, Robert  
9 TURPEL, William  
42 WODYNSKI, Steve  
23 NAGY, Leslie  
35 WOODS, Roy  
27 MACDONNELL, John  
27 MARTIN, Silvano  
25 PICCO, Louis  
22 HOPKINS, Harry  
13 SOKULSKI, Steve  
34 WALLINGTON, William  
34 RADUNSKY, Fred  
8 RACEY, Bonnie  
38 MOTTOLA, Murray  
23 VEGH, Eugene  
23 ROSENBERGER, Adam  
15 HAITOS, John  
14 SABADOS, William  
14 CURRAN, William  
9 MCEWEN, Richard  
34 WARKENTIN, Abe  
11 WEBER, Jan  
41 PALIS, Joe  
30 CLARK, Melvin  
30 SEMACH, John  
28 IAMARINO, Philip  
27 CASUCCI, Romolo  
20 KLUCHA, Kenneth  
18 NELSON, George  
14 MANLEY, Ralph  
14 CHEVERS, Lydia  
14 WEISS, George  
14 DUFORD, James  
13 ARMIENTO, Dominic  
10 BAKER, Douglas  
10 SCOTT, Linda  
9 GREEN, Tony  
9 CLARKSON, Henry  
3 COONEY, Michael  
3 MICHITSCH, Larry

3 HUNTER, Timothy  
3 MILLS, Lloyd  
2 BILODEAU, John  
2 LUCCIANONIO, Gregory  
2 POULIOT, Marc  
2 STOYKA, Dean  
1 LITTLE, Rodney  
1 FISH, James  
1 MAIDEN, Robert  
1 BELLEVILLE, Luke  
1 MCMILLAN, John  
8 BECKEN, Wayne  
5 PATRICK, Joan  
20 YARICH, George  
27 CORLIS, Lloyd  
39 BARRETT, Walter  
14 BEDARD, Roger  
22 BRADLEY, Arnold  
14 BROWN, Alvin  
29 COMFORT, Stanley  
8 DIX, Ronald  
39 DOUGLAS, Edward  
28 FERGUSON, Howard  
11 GIBSON, Gordon  
7 KING, Donald  
12 LAMPMAN, Ronald  
34 LAPP, Harold  
10 MARTIN, Jack  
35 PARKS, Denton  
30 PEACOCK, Russell  
10 SMILANICH, Joseph  
7 SPEIGELBERG, Keith  
40 HOSTETTER, George  
33 NEFF, Arthur  
25 GHETTI, John  
WILSON, Kathryn  
27 BATEMAN, Milford E.  
13 BATEMAN, Vera  
7 BERTARAND, Ronald  
30 MINES, William  
11 COOPER, Morris  
11 CRONK, Wilbur  
26 CZUBAK, Stephan  
8 GOETZ, Gerry  
6 JORDON, Charles  
14 LYNDS, Eric  
4 MACLEOD, Keith  
7 MERRITT, Peter  
9 NEUFELD, Harold  
3 NEUFELD, Larry  
23 FALLIS, Harold

9 FALLIS, Arthur  
10 GALVIN, James

#### QUEBEC WINERIES

1 BANFI, Manuela  
BLAIS, Carole  
32 FOURNIER, Rene  
2 PROULX, Marcelle  
7 CUSSON, Anita  
DESAUTELS, Line  
23 BAILLARGEON, Gilles  
BERGERON, Roland  
12 FERLAND, Julien  
32 LAMARCHE, Leopold  
8 PROULX, Robert  
FRECHETTE-ANDREWS, Dianne  
BERTHELOT, Jean  
7 DUBE, Raymond  
2 LEMAY, Suzanne  
ROY, Jean Claude  
8 HEBERT, Daniel  
1 LORD, Andre  
1 FOURNIER, Michael  
3 CASTILLOUX, Benoit  
1 GUILLEMETTE, Regen  
CLOUTIER, Michel  
LAVIOLETTE, Serge  
DARNAJOU, Pierre  
7 DUBE, Francois  
6 BIENVENUE, Bernard  
3 BENOIT, Gatean  
7 VIENS, Paul  
6 MORISSEAU, Claude  
2 BOUTIN, Gaeton  
BEAUCHEMIN, Denis  
5 BEAUNOYER, Estelle  
4 CHOQUETTE, Dianne  
7 DESROSIER, Normand  
4 RONDEAU, Lucien  
4 BEAUDIN, Solange  
1 GRONDIN, Jean  
1 LACHAPELLE, Gerald

#### BRITISH COLUMBIA

BREMNER, John L.

# ENTRE-LACS

11% alc./vol.  
750 ml

DRY WHITE WINE  
VIN BLANC SEC

Brights

FONDÉE 1874 EST. 1874

PRODUCED AND BOTTLED BY  
T.G. BRIGHT & CO. LIMITED • NIAGARA FALLS, CANADA  
PRODUCT OF CANADA • PRODUIT DU CANADA

# T.G. Bright & Co. Limited & Subsidiary Companies

## Brights Wines/Les Vins Brights

### Sparkling

Pinot Champagne  
President Champagne  
President Champagne (Pink)  
Cold Duck  
Winette  
Cresta Blanca  
Pussycat  
Light Cold Duck  
DuBarry Spumante  
Brights Duck  
Champers

### Rosé

DuBarry Sparkling  
DuBarry Still  
Manor St. Davids Crackling  
Still Cold Duck  
Rosé House Wine  
Mistala

### White Table

Pinot Chardonnay  
President Extra Dry  
President Sauterne  
Manor St. Davids  
Verdelet  
Gewurztraminer  
White House Wine  
Seyval Blanc  
Vino di Casa  
White Table Wine  
WarnerHof  
Collina  
Gentle White  
Entre Lacs  
Johansburg Reisling  
Cuvée Maximilien

### Ports

President  
"74"  
Napoleon

### Sherries

Cream  
President  
Dry  
Hermit  
St. Georges Vin Blanc  
"74"  
Napoleon  
"67"

### Appetizer

Dry Vermouth  
Red Vermouth  
Loganvale  
Duroget  
Cremocha  
Cremeretto  
Allegro

### Red Table

President Burgundy  
Manor St. Davids Claret  
Cresta Roja  
Seibel  
de Chaunac  
Baco Noir  
Marechal Foch  
Villard Noir  
Red House Wine  
Vino di Casa  
Red Table Wine  
Collina  
Gentle Red  
Dry Red House  
Entre Lacs  
Gamay Nouveau  
Cuvée Montebello

### Other

President Muscatel  
Mazel Tov  
Sacramental

## Les Vins LaSalle

### White Table

Sève D'Or  
Griffon Blanc  
Notre Vin Maison  
Nouvelle France

### Sherries and Ports

Mont Joli  
LaSalle

### Red Table

Griffon Rouge  
Notre Vin Maison  
de Chaunac  
L'Entrecote  
Nouvelle France

### Sparkling

Cresta Blanca  
Petit Cadet

### Rosé

Rosé Petillant  
Rosé Nature



Brights

EST'D



1874