



# IMPERIAL BANK OF CANADA

SIXTY-SECOND  
ANNUAL REPORT  
PRESENTED TO THE  
SHAREHOLDERS  
NOVEMBER 25<sup>th</sup>  
1936

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# Imperial Bank of Canada

Head Office: Toronto

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*Established 1875*

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CAPITAL AUTHORIZED . \$10,000,000.00

CAPITAL PAID UP . . . 7,000,000.00

RESERVE FUND . . . 8,000,000.00

Sixty-Second Annual Report  
1936



# Imperial Bank of Canada

ESTABLISHED 1875

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CAPITAL (PAID UP) - - - - - 7,000,000.00  
RESERVE FUND - - - - - 8,000,000.00

## DIRECTORS

FRANK A. ROLPH, PRESIDENT

COL. J. F. MICHIE, VICE-PRESIDENT R. S. WALDIE, VICE-PRESIDENT  
G. C. HEINTZMAN J. W. HOBBS WALTER C. LAIDLAW JOHN A. NORTHWAY  
A. E. PHIPPS G. H. AIKINS, K.C. (Winnipeg) H. E. SELLERS (Winnipeg)  
R. O. McCULLOCH (Galt) W. B. WOODS

## HEAD OFFICE, TORONTO

A. E. PHIPPS, GENERAL MANAGER  
H. T. JAFFRAY, ASSISTANT GENERAL MANAGER  
W. G. MORE, SECRETARY AND SUPERINTENDENT OF BRANCHES  
G. D. RITCHIE, WESTERN SUPERINTENDENT (Winnipeg)  
L. S. MACKERSY, ASSISTANT WESTERN SUPERINTENDENT (Winnipeg)

## SUPERVISORS' DEPARTMENT

E. K. BOULTBEE, - - GENERAL SUPERVISOR

### *Supervisors*

H. C. HOUSTON B. E. HOWARD  
I. K. JOHNSTON P. H. JONES  
A. YOUNG R. M. VIRTUE (Winnipeg)

## INSPECTORS' DEPARTMENT

A. L. OGDEN, CHIEF INSPECTOR  
W. BOURKE, ASSISTANT CHIEF INSPECTOR

### *Inspectors*

A. C. ROME P. W. PAIN H. RILEY H. J. MORGAN

## BRANCHES

### PROVINCE OF ONTARIO

#### TORONTO—

KING & BAY STS. (HEAD OFFICE).....	A. R. MARTIN.....	Manager
	J. S. PROCTOR.....	1st Assistant
	R. J. REDRUPP.....	2nd " "
ADELAIDE & VICTORIA STS.....	C. G. GREEN.....	" "
BATHURST & DUPONT STS.....	A. W. BARLOW.....	" "
BAY & TEMPERANCE STS.....	E. J. CASE.....	" "
BLOOR & BATHURST STS.....	K. G. MIGHT.....	" "
BLOOR & DURIE STS.....	J. S. CARTER.....	" "
BLOOR ST. & LANSDOWNE AVE.....	R. R. BROWN.....	" "
No. 78 CHURCH ST.....	W. H. GREEN.....	" "
CHURCH & CARLTON STS.....	F. TURNER.....	" "
DANFORTH & CARLAW AVES.....	D. N. WRIGHT.....	" "
DUNDAS & BLOOR STS.....	S. S. JONES.....	" "
DUNDAS & JARVIS STS.....	A. T. SMITH.....	" "
DUNDAS ST. & UNIVERSITY AVE.....	J. W. THOMSON.....	" "
DUNDAS & VICTORIA STS.....	A. H. WEAVER.....	" "
EGLINTON AVE. & MOUNT PLEASANT ROAD.....	B. B. VALE.....	" "
KING & MARKET STS.....	H. A. INGLIS.....	" "
KING & SHERBOURNE STS.....	O. L. METLER.....	" "
KING ST. & SPADINA AVE.....	W. H. COCHILL.....	" "
KING & YORK STS.....	E. H. ANDERSON.....	" "
KINGSTON ROAD & BALSAM AVE.....	J. B. ATKINS.....	" "
LEASIDE.....	H. G. WATERS.....	" "
MONARCH PARK & DANFORTH AVES.....	H. T. BEATY.....	" "

TORONTO—(Cont.)

NEW TORONTO	P. E. THOMLINSON	Manager
OAKWOOD AVE. & ROGERS RD.	T. M. SUTTON	"
PAPE & SAMMON AVES.	S. McCUTCHEON	"
QUEEN & BATHURST STS.	J. M. HOUSTON	"
QUEEN ST. & CARLAW AVE.	H. A. CROSS	"
QUEEN ST. & KINGSTON RD.	H. S. HADGRAFT	"
QUEEN ST. & RONCESVALLES AVE.	M. R. HAY	"
RUNNYMEDE & ANNETTE STS.	J. ANDERSON	"
ST. CLAIR & BOON AVES.	W. W. FIELD	"
ST. CLAIR AVE. & RUNNYMEDE RD.	F. W. CUMMINS	"
SILVERTHORN AVE. & ROGERS RD.	M. J. GOULD	"
WELLESLEY & SHERBOURNE STS.	K. H. LOVE	"
WELLINGTON ST. & LEADER LANE	E. N. BATE	"
WEST TORONTO	W. E. CUSLER	"
WOODBINE & SAMMON AVES.	A. D. LEWIS	"
431 YONGE ST.	G. R. MURTON	"
1953 YONGE ST.	A. H. WILSON	"
YONGE & BLOOR STS.	J. B. PRIESTMAN	"
YONGE & QUEEN STS.	J. F. SCARTH	"
AMHERSTBURG	W. A. PATTERSON	"
AURORA	H. M. MCKENZIE	"
BEARDMORE	(Sub Branch to Jellicoe)	"
BOLTON	W. A. GREENWOOD	"
BRANTFORD	D. SUTHERLAND	"
CALEDON EAST	(Sub Branch to Bolton)	"
CHATHAM	N. B. CUMMINS	"
COBALT	E. T. CUTTLE	"
COCHRANE	L. R. ANDERSON	"
COTTAM	W. J. GOLDEN	"
CRAMPTON	(Sub Branch to Ingersoll)	"
CRYSTAL BEACH	(Sub Branch to Ridgeway)	"
ENGLEHART	R. E. TRACY	"
ESSEX	W. R. RODGER	"
FERGUS	F. T. KYLE	"
FONTHILL	G. L. GORDON	"
FORT WILLIAM	W. M. PORTER	"
GALT	T. R. RICHARDSON	"
HAMILTON	P. B. REEVE	"
HARROW	A. L. SONLEY	"
HEARST	G. MENUZ	"
HUMBERSTONE	F. R. WILSON	"
INGERSOLL	T. R. JONES	"
JELICOE	H. G. SCOTT	"
JORDAN	(Sub Branch to Vineland)	"
JORDAN STATION	(Sub Branch to Vineland)	"
KAPUSKASING	C. A. KEHOE	"
KENORA	A. M. OWEN	"
KIRKLAND LAKE	C. L. GRISDALE	"
KITCHENER	D. G. P. FORBES	"
LISTOWEL	L. T. CHARLTON	"
LONDON	H. ROBERTS	"
MATHESON	J. BRAWLEY	"
NASHVILLE	(Sub Branch to Bolton)	"
NEW LISKEARD	J. S. INK	"
NEWMARKET	F. H. HEWSON	"
NIAGARA FALLS	JOHN THOMSON	"
" QUEEN ST.	D. HUGHES	"
" SOUTH	J. H. ARKELL	"
" VICTORIA AVE.	J. A. GROSKURTH	"
NIAGARA-ON-THE-LAKE	R. H. MONTGOMERY	"
NOBLETON	(Sub Branch to Schomberg)	"
NORTH BAY	M. G. COBURN	"
OTTAWA	J. WALKER	"
PALGRAVE	(Sub Branch to Bolton)	"
PICKLE CROW	(Sub Branch to Sioux Lookout)	"
PORT ARTHUR	J. W. WILLIS	"
PORT COLBORNE	J. F. MacKAY	"
PRESTON	F. B. THOMSON	"
RED LAKE	(Sub Branch to Sioux Lookout)	"
RICHARDS LANDING	J. T. BEWS	"
RIDGWAY	C. A. HAMILTON	"
St. CATHARINES	E. J. BAKER	"
" EAST END	C. C. CASE	"
" MARKET	A. F. ROBERTSON	"
ST. DAVIDS	A. T. MINNIS	"
ST. THOMAS, EAST END	J. R. HENLEY	"
" WEST END	M. A. RICHARDSON	"
SANDWICH	E. B. REYNOLDS	"

SAULT STE. MARIE.....	J. D. PATTERSON.....	Manager
GORE & QUEEN STS.....	R. B. WANSBROUGH.....	"
SCHOMBERG.....	E. SMITH.....	"
SIoux LOOKOUT.....	J. A. HODDER.....	"
SOUTH PORCUPINE.....	F. E. COOPER.....	"
STAMFORD.....	C. W. GRIME.....	"
SUDBURY.....	W. G. CHAMBERS.....	"
THESSALON.....	W. McGUIRE.....	"
THOROLD.....	A. O. MURRAY.....	"
TIMMINS.....	H. C. SCARTH.....	"
VINELAND.....	E. H. COLEMAN.....	"
WALKERVILLE.....	W. T. CARTHEW.....	"
TECUMSEH ROAD.....	H. J. ARBUCKLE.....	"
WELLAND.....	F. C. TROTT.....	"
WINDSOR.....	G. J. LACKNER.....	"
WOODSTOCK.....	L. R. LLOYD.....	"

#### PROVINCE OF QUEBEC

MONTREAL.....	A. R. B. HEARN.....	Manager
NORANDA.....	G. S. THOMPSON.....	Assistant
	G. C. DUNLOP.....	"

#### PROVINCE OF MANITOBA

BRANDON.....	R. CARSON.....	Manager
GIMLI.....	(Sub Branch to Riverton)	"
PORTAGE LA PRAIRIE.....	H. M. SAMPSON.....	"
RIVERTON.....	J. C. B. WILLIAMSON.....	"
WINNIPEG.....	A. D. DUNCAN.....	"
ARLINGTON ST. & WESTMIN.....	C. E. BROWN.....	"
STER AVE.....	T. J. SLATTERY.....	"
NORTH END.....	R. S. McCLAY.....	"
ST. VITAL.....		"

#### PROVINCE OF SASKATCHEWAN

ASSINIBOIA.....	J. E. JOHNSON.....	Manager
BALGONIE.....	M. E. A. MARSHALL.....	"
BENGOUGH.....	C. D. HARDY.....	"
BRACKEN.....	L. J. BERGMAN.....	"
BROADVIEW.....	R. MAYOR.....	"
CANWOOD.....	D. C. HOWELL.....	"
CODERRE.....	O. L. KIMBALL.....	"
CREELMAN.....	J. M. MacLEAN.....	"
FORT QU'APPELLE.....	H. WILLSON.....	"
GOODWATER.....		"
GRIFFIN.....	A. MacMILLAN.....	"
HAGUE.....	L. F. FLURY.....	"
HANDEL.....	K. N. ALLAN.....	"
HEPBURN.....	J. B. SCHMOR.....	"
LAIRD.....	L. L. MASON.....	"
MAYMONT.....	H. B. McLEISH.....	"
MEADOW LAKE.....	J. H. NELSON.....	"
MIDALE.....	R. L. WASSON.....	"
MOOSE JAW.....	A. S. ROSENROLL.....	"
MOSSBANK.....	J. GARRISON.....	"
NORTH BATTLEFORD.....	F. R. MUIR.....	"
PANGMAN.....	M. J. MONGEON.....	"
PIAPOT.....	G. W. STERLING.....	"
PRINCE ALBERT.....	J. W. McDIARMID.....	"
READYLN.....	J. A. TEMPLETON.....	"
REGINA.....	F. W. SCRIMES.....	"
ROCKGLEN.....	C. A. BLAD.....	"
ROSTERN.....	P. C. F. ROUTLEDGE.....	"
SASKATOON.....	J. A. G. CLOKIE.....	"
SPRINGWATER.....	A. J. RICHES.....	"
STOUGHTON.....	H. I. SHAW.....	"
TRIBUNE.....	H. McLEAN.....	"
WEYBURN.....	P. R. NEELY.....	"
WILKIE.....	W. P. GRAHAM.....	"
YELLOW GRASS.....	E. G. BROWELL.....	"



# PROVINCE OF ALBERTA

ATHABASCA.....	J. G. DEACON.....	Manager
BANFF.....	W. V. GODDARD.....	"
CALGARY.....	W. L. GILLILAND.....	"
"    EAST END.....	H. J. HAYLOCK.....	"
DONALDA.....	MARK COOK.....	"
ECKVILLE.....	H. S. MANN.....	"
EDBERG.....	.....	"
EDMONTON.....	J. A. WETMORE.....	"
"    NORWOOD BOULEVARD....	D. N. GRUBB.....	Acting Asst.
"    SOUTH.....	J. VEREKER.....	"
"    WEST.....	J. M. KINNEAR.....	"
EDSON.....	H. W. HARRISON.....	"
FERINTOSH.....	H. C. MacDONALD.....	"
GRANDE PRAIRIE.....	J. MacGREGOR.....	"
JASPER.....	C. C. FAWCETT.....	"
MILLET.....	A. McKENZIE.....	"
NEW NORWAY.....	J. A. ENGLISH.....	"
RED DEER.....	J. C. MOSS.....	"
ROCKY MOUNTAIN HOUSE.....	J. BALLANTYNE.....	"
SANGUDO.....	S. G. HOOKER.....	"
SYLVAN LAKE.....	J. H. CLARK.....	"
WETASKIWIN.....	F. L. APPLETON.....	"
.....	H. W. WRIGHT.....	"
.....	A. FREESON.....	Assistant

# PROVINCE OF BRITISH COLUMBIA

CRANBROOK.....	J. D. MCGILLIVRAY.....	Manager
FERNIE.....	H. L. REID.....	"
GOLDEN.....	F. P. THOMAS.....	"
INVERMERE.....	A. ASHWORTH.....	"
NATAL.....	G. B. TURNER.....	"
NELSON.....	W. R. GRUBBE.....	"
REVELSTOKE.....	W. K. WICKENS.....	"
VANCOUVER.....	W. M. SELLENS.....	"
"    FAIRVIEW.....	K. ANDERSON.....	"
"    HASTINGS & ABBOTT STS..	C. G. T. HARCOURT.....	"
VICTORIA.....	J. H. D. BENSON.....	"

# Imperial Bank of Canada

## *Principal Agents and Correspondents*

CANADA.....	Bank of Montreal
GREAT BRITAIN...	{Lloyds Bank Limited British Overseas Bank Limited Commercial Bank of Scotland Limited
IRELAND.....	{The Munster & Leinster Bank Limited Northern Bank Limited
BELGIUM.....	{Lloyds & National Provincial Foreign Bank Limited
FRANCE.....	{Lloyds & National Provincial Foreign Bank Limited
GERMANY.....	Dresdner Bank
HOLLAND.....	Rotterdamsche Bankvereeniging N.V.
ITALY.....	{Credito Italiano Banca Commerciale Italiana
NORWAY.....	Bergens Privatbank
SWITZERLAND.....	{Lloyds & National Provincial Foreign Bank Limited
UNITED STATES...	NEW YORK—Bank of the Manhattan Com- pany Guaranty Trust Co. of New York Irving Trust Company National City Bank of New York BOSTON—National Shawmut Bank of Boston First National Bank of Boston BUFFALO—Marine Trust Company of Buffalo CHICAGO—Continental Illinois National Bank & Trust Co. First National Bank of Chicago CLEVELAND—National City Bank of Cleveland DETROIT—National Bank of Detroit The Manufacturers National Bank of Detroit DULUTH—First & American National Bank LOS ANGELES—Citizens National Trust & Savings Bank MINNEAPOLIS—First National Bank & Trust Company NIAGARA FALLS, N.Y.—Power City Trust Co. PHILADELPHIA—Philadelphia National Bank First National Bank PORTLAND—United States National Bank SAN FRANCISCO—Wells Fargo Bank & Union Trust Company SEATTLE—Seattle-First National Bank CHINA AND JAPAN. Hongkong & Shanghai Banking Corporation INDIA..... Lloyds Bank Limited AUSTRALIA..... {Bank of New South Wales NEW ZEALAND.... {Union Bank of Australia Limited SOUTH AFRICA.... Standard Bank of South Africa Limited SOUTH AMERICA.. {Bank of London & South America Limited Anglo-South American Bank Limited



# Imperial Bank of Canada

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## PROCEEDINGS

OF THE

SIXTY-SECOND ANNUAL GENERAL MEETING OF THE  
SHAREHOLDERS

*Held at the Banking House of the Institution in Toronto,  
on Wednesday, 25th November, 1936,  
at noon.*

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The Sixty-second Annual General Meeting of the Imperial Bank of Canada was held at the Head Office of the Bank in Toronto, on Wednesday, 25th November, 1936.

Amongst those present were:—Col. G. H. Aikins, K.C. (Winnipeg), W. J. Aitchison (Hamilton), Robert J. Armbrust (Chantler), H. S. Banfield, H. N. Barry, C. F. Bate, C. W. Beatty, A. M. Bethune, Miss B. M. Bethune, G. E. H. Booth, Acton Burrows, Colin Campbell, A. R. Capreol, E. J. Case, William Charles, Leslie G. Christie, R. S. Clark, W. H. Coghill, W. A. M. Cook, H. F. Crosthwaite (Hamilton), Miss Grace Darlington, Duncan R. Derry, Ven. Archdeacon W. J. Doherty, William M. Douglas, Henry W. Dow (Hamilton), A. E. Ferrie, W. E. Fleury, W. J. Fleury, J. G. Forgie (Pembroke), Robert Forsyth, A. O. Gibbons, S. H. B. Grasett, J. Hadden, A. R. B. Hearn (Montreal), G. C. Heintzman, E. A. Hethrington, J. W. Hobbs, H. C. Houston, H. T. Jaffray, G. N. Kendall (Hamilton), Mrs. Mary King, A. M. M. Kirkpatrick, Thos. E. Knowlton, G. L. Lackner, W. C. Laidlaw, W. H. Lamont,

Charles E. Lee, C. S. Macdonald, A. R. Martin, W. A. Medland, Col. J. F. Michie, W. G. More, R. O. McCulloch (Galt), W. L. McDonald, John A. Northway, A. L. Ogden, Lt.-Col. E. B. O'Reilly, v.D.M.D. (Hamilton), Col. J. E. Osborne, F. G. Osler, F. D. Norman Paterson, H. B. Patton, A. E. Phipps, N. E. Phipps, J. G. Ramsey, H. F. Rice, A. E. Richards (Hamilton), M. A. Richardson (St. Thomas), Frank A. Rolph, A. C. Rome, Robert Ross, Henry C. Roxborough, H. E. Sellers (Winnipeg), Charles Swabey, K.C., A. A. Thompson, R. W. Thompson, F. G. Venables, H. Frank Vigeon, R. S. Waldie, Charles Walker, J. Walker (Ottawa), James S. Whicher (Caledonia), Peter White, K.C., W. B. Woods.

The Chair was taken by the President, Mr. Frank A. Rolph, and Mr. W. G. More was appointed to act as Secretary. Messrs. Charles Swabey, K.C., and W. H. Lamont were appointed Scrutineers.

The notice calling the meeting was read by the Secretary, and the Minutes of the last Annual General Meeting were taken as read and were confirmed.



The Directors' Report and Annual Statement were read by the Secretary as follows:—

## REPORT

The Directors have pleasure in presenting the Sixty-second Annual Report and Balance Sheet of the business and affairs of the Bank as on 31st October, 1936, together with Statement of Profit and Loss Account showing the result of the operations for the year.

Profits for the year ended 31st October, 1936,  
after providing for

Dominion and Provincial Taxes.....	\$285,973.62
Staff Pension and Guar- antee Funds.....	82,500.00
and making appropriations to contingent accounts, out of which accounts full pro- vision for bad and doubtful debts has been made.....	\$962,813.37
Dividends at the rate of 10% per annum..	700,000.00
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	\$262,813.37
Written off Bank Premises.....	250,000.00
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Balance of Profits carried forward.....	\$ 12,813.37
Profit and Loss Balance 31st October, 1935.	607,242.16
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Profit and Loss Balance 31st October, 1936.	<u>\$620,055.53</u>

Branches of the Bank were opened during the year at Beardmore, sub to Jellicoe, Ontario, and Pickle Crow, sub to Sioux Lookout, Ontario. The following Branches, all in the Province of Ontario, were closed:—Caledonia, Queenston, sub to St. Davids; and Ramore, sub to Matheson.

All Branches of the Bank, also the Head Office, have as usual been carefully inspected during the year and the Auditors appointed by you under The Bank Act have also made their examinations as required by law. Their Report and Certificate is attached to the Balance Sheet.

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Imperial Bank of Canada

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The Head Office of the Bank was in January of this year moved from Wellington Street and Leader Lane, the site it had occupied for over fifty years, to the south-east corner of King and Bay Streets in the City of Toronto, the site it now occupies.

Your Directors again wish to express their appreciation of the efficient manner in which the various officers of the Bank continue to discharge their respective duties.

All of which is respectfully submitted.

Toronto, 24th November, 1936.

FRANK A. ROLPH,

*President.*

## PROFIT AND LOSS ACCOUNT

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31st OCTOBER, 1936

Profits for the year ended 31st October, 1936, after providing for	
Dominion and Provincial Taxes..	\$285,973.62
Staff Pension and Guarantee Funds.....	82,500.00
and making appropriations to contingent accounts, out of which accounts full provision for bad and doubtful debts has been made.....	\$962,813.37
Dividends at the rate of 10% per annum.....	700,000.00
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	\$262,813.37
Written off Bank Premises.....	250,000.00
	<hr/>
Balance of Profits carried forward.....	\$ 12,813.37
Profit and Loss Balance 31st October, 1935.....	607,242.16
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Profit and Loss Balance 31st October, 1936.....	\$620,055.53
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### RESERVE FUND

Balance at Credit of Account 31st October, 1936.....	\$8,000,000.00
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FRANK A. ROLPH,  
*President.*

A. E. PHIPPS,  
*General Manager.*

## SIXTY-SECOND ANNUAL

31st OCTOBER

## LIABILITIES

Notes in Circulation.....	\$ 6,110,665.00
Deposits by and balances due to Dominion Government.....	\$ 1,762,584.47
Deposits by and balances due to Provincial Governments.....	3,112,301.90
Deposits by the public not bearing interest.....	33,195,559.63
Deposits by the public bearing interest, including interest accrued to date of Statement.....	86,546,473.12
	124,616,919.12
Deposits by and balances due to other Chartered Banks in Canada.....	\$ 1,469,462.90
Deposits by and balances due to Banks and Banking Correspondents in the United Kingdom and Foreign Countries.....	1,682,774.09
	3,152,236.99
	\$133,879,821.11
Acceptances and Letters of Credit Outstanding.....	871,173.96
Capital Paid Up.....	\$ 7,000,000.00
Reserve Fund.....	8,000,000.00
Dividends declared and unpaid.....	176,210.59
Balance of Profits as per Profit and Loss Account.....	620,055.53
	15,796,266.12

## AUDITORS' REPORT TO SHAREHOLDERS

We report to the Shareholders of the Imperial Bank of Canada:—

That we have examined the above Balance Sheet as at 31st October, 1936, and compared it with the books and vouchers at Head Office and with the certified returns from the Branches. We have obtained all the information and explanations that we have required, and in our opinion the transactions of the Bank which have come under our notice have been within the powers of the Bank.

In our opinion the Balance Sheet discloses the true condition of the Bank, and is as shown by the books of the Bank.

The above Balance Sheet does not include money which has been set aside by the Shareholders from time to time for the purpose of a Pension Fund.

A. B. SHEPHERD, F.C.A.  
of Peat, Marwick, Mitchell & Co.  
W. D. GLINDINING, C.A.  
of Glendinning, Gray & Roberts.

Toronto, 17th November, 1936.

\$150,547,261.19

## BALANCE SHEET

1936

## ASSETS

Gold held in Canada.....	\$ 766.00
Subsidiary Coin held in Canada.....	356,508.12
Notes of Bank of Canada.....	5,467,079.00
Deposits with Bank of Canada.....	4,139,834.66
Notes of other Chartered Banks.....	310,090.00
Government and Bank Notes other than Canadian.....	82,601.02
	\$ 10,356,878.80
Deposit with the Minister of Finance for the security of note circulation.....	484,537.31
Cheques on other Banks.....	5,450,639.04
Deposits with and balances due by other Chartered Banks in Canada.....	619,304.89
Due by Banks and Banking Correspondents elsewhere than in Canada.....	3,907,509.09
	\$ 20,818,869.13
Dominion and Provincial Government direct and guaranteed Securities maturing within two years, not exceeding market value.....	\$ 9,424,887.37
Other Dominion and Provincial Government direct and guaranteed Securities, not exceeding market value.....	38,070,447.55
Canadian Municipal Securities, not exceeding market value.....	3,857,865.50
Other Bonds, Debentures and Stocks, not exceeding market value.....	235,650.11
	51,588,850.53
Call and Short (not exceeding thirty days) Loans in Canada on Stocks, Debentures, Bonds and other Securities, of a sufficient marketable value to cover.....	\$ 7,774,150.64
Loans to Provincial Governments.....	5,700,057.96
Loans to Cities, Towns, Municipalities and School Districts.....	6,566,144.98
	20,040,353.58
Current Loans and Discounts in Canada, not otherwise included, estimated loss provided for.....	50,217,639.92
Non-current Loans, estimated loss provided for.....	258,374.11
Real Estate other than Bank Premises.....	281,898.44
Mortgages on Real Estate sold by the Bank.....	352,965.64
Bank Premises, at not more than cost, less amounts, if any, written off.....	6,000,000.00
Liabilities of Customers under Acceptances and Letters of Credit as per contra.....	871,173.96
Other Assets not included under the foregoing heads..	117,135.88
	\$150,547,261.19

FRANK A. ROLPH,  
President.

A. E. PHIPPS,  
General Manager.

## THE PRESIDENT'S ADDRESS

Ladies and Gentlemen:

It affords me much pleasure to move the adoption of the Annual Report. It is a gratifying one to the Directors, and I am sure will be so to all Shareholders. The total assets are the second largest in any Annual Statement since the inception of the Bank—the largest being in 1929. After making full provision for bad and doubtful debts, the profits for the year have enabled us to pay the usual Dividends, write a substantial amount off Bank Premises Account and carry forward at credit of Profit and Loss Account a somewhat larger sum than was carried forward last year.

Changes of importance in the Statement will be dealt with by the General Manager, but there is one feature to which I would like to refer, namely, the Officers' and Employees' Pension Fund.

### PENSION FUND

Last year I mentioned that owing to the increase in the number of staff it would be necessary to increase the Bank's annual contribution to this Fund. Exercising the authority already given to them in the By-Law creating the Pension Fund, your Directors decided to increase the contribution from \$40,000.00 per annum to \$75,000.00 per annum, and this has been done. This larger amount is in line with the amounts contributed by other Banks of similar size to our own, and the contribution is one which, I am sure, will meet with your hearty support. Your confirmation of this is asked for with your adoption of the Report.

### GENERAL AND STEADY IMPROVEMENT

The satisfactory results shown in the Report have been brought about by a general and steady improvement in business, in which the Bank has done its part and has shared accordingly. Evidences of this improvement are to be seen in increased prices for agricultural products, greater employment at better wages, more demand for electric energy, a decided improvement in the pulp and paper industry with prospects of continued improvement, greater production in the heavy industries with manufacturers, including flour millers and merchants generally, sharing in this increased prosperity at generally better prices. Building and con-



struction industries are still lagging, but, as usual, they are the last to benefit by improving conditions. However, they are now better and the prospects for the future are encouraging.

#### CROP RETURNS

Owing to drought, early crops, particularly in certain parts of Ontario and the southern parts of the Prairie Provinces, suffered, but later crops were more bountiful. In many sections of the West the wheat crop, while short in quantity, was excellent in quality, and with the largely increased prices ruling over a year ago has resulted in more money in the farmers' pockets and somewhat better liquidation of debts than for several years. The reduction in the carry-over of wheat to a normal amount will, I am satisfied, prove to be a wise step and make for better basic conditions. Mining continues to prosper and is a major factor in our progress. The conditions in Northern Ontario and Northern Quebec have never been better in these mining fields. Progress in mining is also being made in British Columbia. Taking the picture as a whole, it is distinctly encouraging, and business conditions in Canada are better than they have been for many years and give prospect of continuing on the up-grade.

The reports which we have received from the Managers of our Branch Offices in British Columbia, Alberta, Saskatchewan, Manitoba, Quebec and Ontario, with a few minor local exceptions, indicate better conditions prevailing than for a number of years, and express a spirit of optimism which results fully justify.

#### FOREIGN TRADE

Canada's total trade with all countries, consisting of Imports and Exports combined, for the nine months ending September 30th last, is the largest since 1930. Our total trade with the United Kingdom for the same period is the largest since 1928, and with the United States the largest since 1930. Since the recent Reciprocal Agreement was reached with the United States there has been a very considerable increase in both Imports and Exports with our friends to the South. Canada's business with European and other Foreign countries, outside of the United States, is likely to be slow in developing until the political situation is more settled. At present, it would seem wise to go slowly

in developing Foreign trade outside of the British Empire and the United States, until such time as it would appear to be safe to do so, at least safer than at the present time. These subjects, however, are being dealt with in the daily press and further comment from me would not be of any particular value.

#### PUBLIC EXPENDITURE

The total amount of public debt, which is still increasing, continues to cause anxiety, but here again there is evidence of improvement with real effort on the part of most governing bodies to balance their budgets with, in some cases, a considerable measure of success. Until this is wholly accomplished it will necessarily retard general progress and we cannot take full advantage of the progress we have already made. Reduction in Interest rates has helped, but it is a question if this has not already gone as far as it should, and it should be borne in mind that capital or money is just as much entitled to its return as any commodity or labour, and during the depression years Capital, by its reduced Interest rates, has made its contribution in the same way as Manufacturers, Merchants and Labourers have done, and in this way made its contribution to the general welfare. It would be better that all except absolutely unavoidable Government expenditures should cease, and that retrenchment and lower taxes, so far as Governments, Dominion, Provincial and Municipal, are concerned, should be the order of the day, and that private capital, of which there is ample available and ready to go to work, which it would undoubtedly do if assured of a fair reward unhampered by unnecessary Government control, vexatious taxation and harassing legislation, should be encouraged to flow freely. Your Bank is prepared to do its part.

#### FAIR DEALING NECESSARY

The scaling down of debts is at present occupying the minds of many persons. A great deal has already been accomplished along these lines and a great deal still remains to be done, but it should not be overlooked that the creditor class as a general rule is willing to make generous settlements with debtors who, through force of circumstances, and through no fault of their own, are unable to meet their obligations with the honour they would ordinarily do. This, however, is a matter for private negotiation between the

debtor and creditor concerned according to the circumstances of each particular case and any general reduction of debt, whether of principal or interest, and any wholesale repudiation of obligations honourably incurred is entirely wrong, wholly unnecessary and takes no cognizance either of the debtor's ability to pay or the circumstances of the creditor. It should also be kept in mind that money loaned by institutions like Banks, Life Insurance Companies and others, represents the savings of hundreds of thousands of the best and thriftiest of our citizens, the majority of them being people in very moderate circumstances, and any interference with the savings of these people might result in even greater hardship to them than benefit to those whom it is designed to help. Legislation should not be encouraged which permits individuals and communities to avoid their just debts when they are able to pay, and when by not doing so they impose hardships on others, which is very unfair and in my opinion dishonest.

#### WORLD AFFAIRS

Foreign affairs continue in a state of unsettlement and foreign trade uncertain. Great good has resulted from the Ottawa Trade Agreement with Great Britain and something has been accomplished in the removal of trade barriers, the reduction of tariffs and the efforts to stabilize currencies and exchange. Nations are at last realizing the necessity for stable conditions and for mutual confidence and trust if international trade and amity are to be restored to their former heights. Let us hope these efforts will be continued and will succeed. There is no surer way of bringing peace and prosperity to the world.

#### NEW HEAD OFFICE

Since we met a year ago the Head Office of the Bank has been moved to the site it now occupies at the corner of King and Bay Streets, Toronto, the change-over having been made in January last. We are now comfortably settled and have been highly complimented on the handsome appearance and general usefulness of both premises and equipment. The Bank has already benefited greatly from the change and never stood higher in public esteem. As ever, we stand ready to serve the needs of our patrons and to take our full share in the building-up of our great Dominion.

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In conclusion may I again pay tribute to the loyalty and efficiency of the staff without whose united efforts the results for the year just presented to you would not have been possible. On your behalf, as well as my own, I express to them our appreciation and thanks.

I beg to move the adoption of the Report and will call upon Mr. Waldie to second it, but before putting the Motion I would ask our General Manager, Mr. A. E. Phipps, to speak to you about the Balance Sheet and Profit and Loss Account.

### THE GENERAL MANAGER'S ADDRESS

You will note that the Profit and Loss Statement this year is in a different form, a change having been made by request for the sake of uniformity. Last year the profits were \$1,208,079.49. This year the amount shown is \$962,813.37, the reason of course being that this year the amount is net after deductions for Pension Fund, taxes, etc., to the extent of some \$350,000. Had the account been made up in the same form as in 1935 the comparable figure to the \$1,208,079 would be \$1,240,256, or an increase of \$32,176. Out of the earnings have been paid the usual dividend of 10 per cent, taking \$700,000; \$250,000 has been written off Bank Premises Account and \$12,813 has been carried forward, leaving a surplus to be carried forward \$620,055 compared with \$607,242 a year ago. We consider the result satisfactory and trust that it will appear satisfactory to you.

### NOTE CIRCULATION DOWN

Turning to the Balance Sheet and taking the liabilities first in the order they appear. Our Notes in Circulation are \$6,110,665, a decrease of \$579,000. The authorized amount of our circulation was cut down on 1st January last by 5 per cent and as the penalties for excess circulation are severe we have to keep well within the authorized limit of \$6,650,000. We would have no difficulty in expanding our circulation very considerably were it lawful to do so.

### DEPOSITS INCREASE

The deposits total \$124,616,919 compared with \$114,674,601 a year ago, an increase in round figures of ten million dollars. From 1934 to 1935 there was an increase of seven million dollars in the deposits so that in two years there has been an increase of over seventeen millions. The deposits are at an all time high level for the Bank, the previous high level having been in 1929 when the figure was \$122,900,000. During the year all the Chartered Banks ceased paying interest on Current Account deposits and as a result the Bank's deposits not bearing interest increased by ten millions compared with last year and the deposits bearing interest show a moderate decrease of two millions. What this means is that while ten millions of our formerly interest bearing deposits moved to the non-interest bearing class eight



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millions of new interest bearing deposits were secured during the year.

The Balances Due to Agents in Canada and Abroad are \$3,152,236 bringing the total liabilities to the public up to \$133,879,821 compared with \$125,070,685 last year.

### CASH HOLDINGS

Turning to the assets, our cash holdings a year ago were \$21,774,227. This year they are \$20,818,869 in addition to which we held among our securities \$2,500,000 of Dominion of Canada Treasury Bills instantly available, making our cash position \$23,318,869 or 17.4 per cent of liabilities to the public, the same as last year.

Including the Treasury Bills we held on 31st October \$47,495,334 of Dominion and Provincial direct and guaranteed securities of which \$9,424,887 mature within two years. The total compares with 29 millions a year ago and 23 millions in 1934.

### SECURITY HOLDINGS INCREASE

The Municipal securities not exceeding market value and other bonds, debentures and stocks totalled \$4,093,515 making a grand total of investments in securities of \$51,588,850 compared with 34 millions last year. Owing to the continued lack of demand for commercial loans, the only safe outlet for investment of additional deposits received and funds returning from loans no longer required has been the purchase of Government and Municipal securities. This is the explanation for the very substantial increase which is common I think to all the Banks in Canada.

Our Call Loans \$7,774,150 are up \$2,000,000, a satisfactory feature, the loans being of an extremely liquid nature and the security ample.

The loans to Provincial Governments \$5,700,000 are unchanged and our Municipal loans \$6,566,144 are about \$900,000 up.

Adding together the cash holdings of \$20,818,869, the Securities \$51,588,850 and the quickly realizable loans \$20,040,353, we get a total of \$92,448,072 cash and readily realizable assets equal to 69.05 per cent of our liabilities to the public.

## CURRENT LOANS DOWN

As indicated the great change in our loaning position is a decrease in our Current Loans from 60 millions a year ago to just over 50 millions this year. There has been a very general decrease in commercial loans in Canada largely on account of the liquidation of the large wheat carry-over in Western Canada, the Bank having a substantial share of that business. According to the Government Return for September, the last Return available, the Current Loans in Canada of all the Chartered Banks decreased during the year from 839 millions to 687 millions or 152 millions of dollars. It would appear that the shrinkage in our loans has been no greater than the average. Since the beginning of July the current loans of the Chartered Banks have been gradually increasing and we hope that the low level has been passed.

Bank Premises account remains at \$6,000,000. The moderate amount of assets under other headings remain at approximately the same figures.

Altogether we consider the statement indicates increased business and somewhat greater liquidity.

## BRANCHES

The Branches of the Bank now total 194. During the year Sub Branches were opened at Pickle Crow and Beardmore in the mining section of North Western Ontario and we closed the Branch at Caledonia, Ont., and two sub-offices, one at Queenston, Ontario, and the other at Ramore in Northern Ontario.

## SHAREHOLDERS

The shareholders of the Bank now total 2,631 compared with 2,610 a year ago. The shares held by residents of the United States number 7,703 divided amongst 324 shareholders compared with 8,845 and 330 shareholders last year.

## STAFF

The staff of the Bank now totals 1,367 compared with 1,329 a year ago. I associate myself with what the President has said and want to thank every member of the staff from

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the highest to the lowest. I am sure that to their whole-hearted and loyal support the satisfactory results laid before you to-day can be largely attributed.

### NEW BUILDING

The President has referred to the new building and all I will add is that it was completed practically within the estimates and that since moving into it we have not found it necessary to make any alterations or improvements whatever. The building is both comfortable and convenient and you can be the best judges of the appearance and appointments. Those of you who have not been over the building will have an opportunity of doing so at the close of this meeting.

### GENERAL BANKING SITUATION

For the year ended 30th September (last figures available) the total deposits of all the Canadian Chartered Banks increased \$167,000,000 of which \$57,000,000 was in the Savings Department. The aggregate of all bank deposits on that date was \$2,263,000,000. This sum together with the \$116,000,000 in Chartered Bank notes in circulation and an undetermined amount of Bank of Canada notes in circulation probably give us a total of \$2,500,000,000 as the available banking funds in Canada. On the same date the total of current loans in Canada, including loans to Provincial Governments and to Cities, Towns, and Municipalities was \$820,000,000. These figures if they mean anything indicate that there is no lack of funds for commercial or other credits in accordance with sound banking practice. The Banks are in a strong position should a general revival of business take place to furnish all the credit that responsible customers can legitimately use and I can assure you that if the current loans are not expanding as fast as some public men would like it is not for lack of funds but rather from lack of borrowers. The Canadian Banks are ready and willing to assist recovery in a generous way.

### PRIMARY PRODUCTION GROWING

The President has dealt with the improved condition of business and I agree with all that he has said. At the same time it has occurred to me that a few figures or statistics in

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support of his remarks might prove interesting. From the most trustworthy sources available I learn that the estimate of primary production for Canada in 1936 in dollar values is approximately as follows:—

Agriculture.....	\$ 800,000,000
Forestry.....	250,000,000
Fisheries.....	40,000,000
Trapping.....	8,500,000
Mining.....	370,000,000
Electric Power.....	175,000,000
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Total.....	\$1,643,500,000
Increase over 1935.....	\$243,000,000

The figures regarding agriculture are by no means complete and the amount of \$800,000,000 is a rough estimate. Included in the figure is grain production for all of Canada with an estimated value of \$424,000,000.

The forestry figure includes lumber exports for eight months 1,046,000,000 feet, of which 830,000,000 is from British Columbia as compared with 606,000,000 feet from that Province for the entire year 1935. The forestry figure also includes newsprint production for eight months 2,034,000 tons, which I understand is a record for all time.

Fisheries production estimated at \$40,000,000 is also a high point. Aided by the best run of salmon on the Pacific Coast since 1930 the value of the catch for the Province of British Columbia alone is estimated at 15½ million dollars.

The value of mining products estimated at \$370,000,000 also indicates a new high. In the past year mining progress in Canada has been more widespread than formerly, for not only have many new gold properties reached the stage of production but there has been a marked recovery in coal and asbestos while the production capacity of copper and nickel have increased enormously. It is to be noted that the figure of \$370,000,000 means that Canadian income is receiving \$1,000,000 a day from this important industry. There is no reason why we should not expect steady and continual growth in our production of minerals.

CONFIDENCE AND OPTIMISM

It is evident now that the bottom of the depression was reached in 1931 and each year since then I have closed my remarks by pointing out that business was improving towards what for want of a better expression might be called normal. There is no doubt in my mind that the improvement in 1936 has been greater than ever and I look forward to the future with confidence and optimism. It is not too much to hope that if and when we meet again next year it will not be necessary to allude to the depression which may be considered something behind in the past.

THE PRESIDENT: I now beg to move, and will ask Mr. R. S. Waldie to second, that the Report which has been read be adopted, printed and circulated amongst the Shareholders.

MR. R. S. WALDIE: I beg to second the motion.

The Report was then unanimously adopted.

It was moved by Mr. A. M. Bethune, seconded by Mr. J. G. Ramsey, and resolved:—

That A. B. Shepherd, F.C.A., of Peat, Marwick, Mitchell & Company, and W. D. Glendinning, C.A., of Glendinning, Gray and Roberts, be appointed Auditors of the Bank for the ensuing year at a remuneration not to exceed \$10,000.

It was moved by Mr. Acton Burrows, seconded by Col. J. Ewart Osborne, and resolved:—

That the hearty thanks of the Shareholders are hereby tendered to the President, Vice-Presidents and other Directors of the Bank for their very satisfactory services during the past year.

Col. G. H. Aikins, K.C., replied.

It was moved by Mr. Peter White, K.C., seconded by Mr. W. J. Aitchison, and resolved:—

That the thanks of the Shareholders be given to the General Manager, the Assistant General Manager and other

officers of the Bank for their attention to the interests of the Bank and for the efficient performance of their respective duties.

Mr. James Walker, Manager, Ottawa Branch, and Mr. J. A. G. Clokie, Manager, Saskatoon Branch, suitably replied to the Resolution.

Proposed new By-Law No. 42 was read by the Secretary as follows:—

BY-LAW No. 42

THAT By-Law No. 39 of the By-Laws of the Bank be and the same is hereby amended by striking out paragraph 1 and inserting in lieu thereof:—

1. The affairs of the Bank shall be under the control and management of a Board of twelve Directors with power to the Directors from time to time to increase the number to not more than fifteen.

Moved by Col. J. F. Michie, seconded by Mr. William Charles, that By-Law No. 42 as read be and the same is hereby approved of and adopted as a By-Law of the Bank and that the seal of the Bank be attached thereto.

The By-Law was then approved.

It was moved by Mr. H. F. Vigeon, seconded by Mr. T. E. Knowlton:—

That the ballot box be now opened and remain open until two o'clock this day for the receipt of ballot papers for the election of twelve Directors, the poll to close as soon as five minutes shall have elapsed without a vote being tendered.

The Scrutineers subsequently reported the following having been duly elected Directors for the ensuing year:—

Frank A. Rolph, Col. J. F. Michie, R. S. Waldie, George C. Heintzman, J. W. Hobbs, Walter C. Laidlaw, John A. Northway, A. E. Phipps, G. H. Aikins, K.C., H. E. Sellers, R. O. McCulloch, and W. B. Woods.

The meeting then adjourned.

# Imperial Bank of Canada

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WE maintain direct relations with leading Banks in Great Britain, the United States and other countries throughout the world, and are thereby enabled to afford our customers a most comprehensive Foreign Banking Service.

We are extensive dealers in  
STERLING, UNITED STATES  
AND OTHER  
FOREIGN EXCHANGES

and through our private wire connections with important financial centres are able to quote the best possible rates.

Information or advice regarding the financing of imports and exports will be gladly furnished by Branch Managers or by the

BRITISH & FOREIGN DEPARTMENT

HEAD OFFICE:

TORONTO

H. D. SCOTT, Manager









