

Head Opfice: Walkerville, Ontario

Annual Report of

## Hiram Walker-Gooderham \& Worts Limited

For the year ended August 31
I94I

## PURVIS HALL LIBKARIES

W

# Annual Report of HIRAM WALKERGOODERHAM \& WORTS LIMITED 

For the year ended August 31, 1941



First Award, 1940, in the glass container division of America's principal packaging competition was wan by "Imperial".

The most important expansion in the Company's merchandising program relates to Imperial in U.S.A. Imperial from Peoria was introduced, on test, in Michigan in April, 1940. In the thirteenth month it became the state's best-selling whiskey. Early in 1941 Imperial from Peoria entered two other test markets, where it already has become a contender for leadership. This fall it has gone into Ohio, Pennsylvania, New York City, the remainder of the East, and Florida.

Imperial from Peoria is a continuation of the Imperial brand from Walkerville which became a favorite in both Canada and the United States before the turn of the century.

## HIRAM WALKER - GOODERHAM \& WORTS LIMITED

Walkerville, Ontario, Canada
Incorporated December 31, 1926, under the laws of the Dominion of Canada

## BOARD OF DIRECTORS

H. C. Hatch<br>Howard R. Walton<br>T. H. Gibbons

J. F. Lash, K.C.
F. K. Morrow
R. A. McKinlay

Geo. T. Chisholm
B. E. Ford
E. D. Gooderfam

Leigh M. McCarthy

## EXECUTIVE COMMITTEE

H. C. Hatch
T. H. Gibbons

Howard R. Walton

## OFFICERS

President and Chairman of the Board
H. C. Hatch Secretary
Fiemcher Ruark

Vice-President
Howard R. Walton
Comptroller
B. E. Ford

Assistant Secretary
W. G. Соок

## AUDITORS

Price, Waterhouse \& Co. Toronto, New York \& London

## BANKERS

The Bank of Toronto, Toronto, Ont. Guaranty Trust Co. of New York, New York, N.Y.

TRANSFER AGENTS
National Trust Co. Limited, Toronto, Ont.
Bankers Trust Co., New York, N.Y.

## REGISTRARS

The Toronto General Trusts Corporation, Toronto, Ont.
Guaranty Trust Co. of New York, New York, N.Y.

## REPORT OF DIRECTORS

for the Fiscal year ended August 31, 1941

## To the Shareholders of

## Hiram Walker-Gooderham \& Worts Limited:

In reviewing the company's activities over a year that has been noteworthy for the problems of major adjustment that have confronted business enterprise generally, the company has continued to give a satisfactory account of itself. In spite of heavily increased taxation, as well as difficulties that inevitably arise in time of war, our sales have reached the highest level in our history and our earnings have also increased. These results reflect both the soundness of our company's operations and the strength of its competitive position in the industry. At the same time, we must recognize, they could not have been possible without cooperation by every member of our organization towards maintaining constant efficiency in all departments.

## SALES AND EARNINGS

The net profits for the year are higher than last year and amount to $\$ 6,921,970$, equivalent to $\$ 8.78$ per common share, compared with $\$ 6,065,664$ or $\$ 7.60$ per common share for the preceding year. Net sales reached $\$ 102,156,227$, up $\$ 23,477,550$ over the preceding year. The sales increase may be attributed to an increased volume of sales by each of the three selling organizations, Hiram Walker, Gooderham \& Worts and Barclay, in both the United States and Canada, and to an increase of 75 c , from $\$ 2.25$ per gallon to $\$ 3.00$ per gallon, in the United States Federal Excise Tax on distilled spirits which became effective July 1, 1940. This tax was again increased from $\$ 3.00$ to $\$ 4.00$ effective October 1, 1941. Advertising continues to play a major part in our merchandising activities, $\$ 3,185,887$ having been spent for this purpose during the past year.


WALKERVIIILE, HOME OF CANADIAN CLUB:
With instruments and tables an expert tests the proof (alcoholic strength) of whiskey in storage.

From a long range standpoint the record of sustained progress as evidenced by the table on page 8 of this report covering sales, earnings, dividends and surplus over the last eight years will be of interest to our shareholders.

## DIVIDENDS

Dividends declared during the fiscal year aggregated $\$ 3,456,834$, of which $\$ 2,896,016$ was paid to holders of common stock at an annual rate of $\$ 4.00$ per share and $\$ 560,818$ to holders of preference stock at $\$ 1.00$ per share.

## FINANCIAL

The consolidated financial statements of the Company and its whollyowned subsidiaries in Canada, Great Britain and the United States presented


NOW UNDER A NEW FLAG: The Clarke distillery at Peoria, acquired August, 1940, is now occupied by the Company. There G \& W and Barclay brands for the U.S.A. are produced.
herewith follow the Company's usual accounting practice and in conformity with past procedure are expressed in terms of Canadian currency. In stating other currencies in terms of Canadian funds, the general principles of exchange conversion used in the preparation of the consolidated balance sheet as at August 31, 1940, have again been employed. Current assets, current liabilities, prepaid expenses and the ten-year $41 / 4 \%$ Convertible Debentures have been stated at the official rates in effect at August 31, 1941, as established by the Foreign Exchange Control Board of Canada; properties and reserves for depreciation, investments, $41 / 2 \%$ Debenture Stock and unamortized discount and expense applicable thereto, at approximately the rates of exchange prevailing when the assets wcre acquired or the Debenture Stock issued.

With the exception of the provisions for depreciation and for amortization of debenture and debenture stock discount and expense, which were converted at the rates applicable to the relative assets, the consolidated statement of profit and loss has been stated in Canadian currency at the official rates


The Company's total tax bill for the year was $\$ 65,182,177$ of which $\$ 60,377,777$ was for excise and import tax used for general government purposes, including defense. The alcoholic beverage industry contributes more than any other toward the federal, state, and provincial treasuries.
of the Foreign Exchange Control Board of Canada, which rates did not change during the fiscal year.

The net result of all exchange adjustments in consolidation as at August 31,1941 was a credit of $\$ 738,189$ which is shown on the consolidated balance sheet as Foreign Exchange Adjustment in Consolidation.

The assets in Great Britain, substantially all of which are located in Scotland, are subject to foreign exchange and other war restrictions. At August 31, 1941 the net assets as included in the consolidated balance sheet presented herewith amounted to $\$ 12,103,843$ before deducting the $4 \frac{1}{2} \%$ Debenture Stock, of which $\$ 8,595,705$ represented net current assets. As against these assets there is outstanding $\$ 7,063,000(£ 1,412,600)$ of $41 / 2 \%$ Debenture Stock guaranteed by Hiram Walker-Gooderham \& Worts Limited. The net profits attributable to operations in Great Britain for the year ended August 31, 1941, included in the accompanying consolidated statement of

THE COMPANY'S RECENT RECORD

| Fiscal Year | Sales | Dividends |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Net Earnings | Preference <br> Dividends | Common Dividends | Surplus at end of Year |
| 1933-4 | \$21,071,349 | \$3,366,267 | \$461,131 | \$ | \$ 5,594,170 |
| 1934-5. | 45,353,470 | 3,165,650 | 460,818 | -_- | 8,244,484 |
| 1935-6 | 54,729,133 | 4,796,120 | 460,818 | 990,000 | 10,580,959 |
| 1936-7. | 63,969,514 | 6,463,633 | 460,818 | 1,443,433 | 15,140,340 |
| 1937-8 | 67,201,413 | 6,284,968 | 460,818 | 2,896,016 | 8,576,950* |
| 1938-9 | 68,325,810 | 5,295,979 | 534,092 | 2,896,016 | 10,687,311 |
| 1939-40 | 78,678,677 | 6,065,664 | 560,818 | 2,896,016 | 13,296,141 |
| 1940-41 | 102,156,227 | 6,921,970 | 560,818 | 2,896,016 | 16,761,277 |

*Goodwill, Processes and Trade Marks of $89,491,525$ written off against Surplus in this year.
profit and loss amount to $\$ 1,394,262$. Because of the financial obligations of the companies in Great Britain there has been no occasion to transfer such profits to Canada and furthermore existing government regulations now prohibit such transfers.

## NEW FINANCING

The increase in the Company's sales duting the past two years together with the increases in the United States Federal Excise Tax on distilled liquors previously referred to, have of necessity resulted in substantial increases in the amount of accounts receivable and also in the quantity of whiskey required to be carried in storage. The funds to finance this expansion were obtained primarily from bank loans which at the date of this report amount to $\$ 13,500,000$ U.S. currency.

Your Directors considered that these additional funds would be required in the business permanently and for this reason since the close of the fiscal year authorized an issue of Debentures for the purpose of funding the bank loans and redeeming the outstanding \$3,747,000 ten-year 41/4\% Convertible Debentures at $102 \%$ of the principal amount thereof.

On November 12, 1941 definite arrangements were made for the sale of an issue of $\$ 15,000,000$ Serial Debentures maturing $\$ 1,000,000$ annually from November 1, 1942 to November 1, 1956 to a group of Underwriters in the United States at $981 / 4 \%$ of the face value thereof and accrued interest, for delivery on or about November 24, 1941. All maturities of these Debentures were offered to the public at par and accrued interest.

PEORIA - Visitors enjoy this detail of sealing a barrel of whiskey. The spokes of the wheel are numbered dies, which are struck into the wood of batrel and stopper to identify the contents in accordance with gov, ernment records.

They are to be the joint and several obligation of Hiram WalkerGooderham \& Worts Limited and Hiram Walker \& Sons Inc., a subsidiary company in the United States, and will be payable in United States dollars. The several maturities will bear interest as follows:

| $1942 \ldots .50 \%$ | $1947 \ldots 2.00 \%$ | $1952 \ldots 3.00 \%$ |
| :--- | :--- | :--- |
| $1943 \ldots 1.00$ | $1948 \ldots 2.25$ | $1953 \ldots 3.05$ |
| $1944 \ldots 1.40$ | $1949 \ldots 2.50$ | $1954 \ldots 3.10$ |
| $1945 \ldots 1.60$ | $1950 \ldots 2.75$ | $1955 \ldots 3.15$ |
| $1946 \ldots 1.80$ | $1951 \ldots 2.875$ | $1956 \ldots 3.20$ |

## OPERATIONS

Throughout the year our plants at Walkerville, and Toronto, operated at capacity and the Peoria plant ran at approximately the same level as last year.

War work is occupying a steadily increasing role in our production program. The Toronto distillery is engaged on substantial contracts to furnish alcohol to the Department of Munitions and Supply for use in the manufacture of explosives. We anticipate that this demand will continue


as long as the present conflict lasts. So far the Peoria plant has not produced any alcohol or other products for the dcfense program, but it has offered to devote a portion of its facilities to the production of alcohol from grain to be furnished by the United States Government.

The only change in our productive capacity during the year has been in Toronto, where another distilling unit has been installed and the fermenting capacity increased, in effect doubling the output of industrial alcohol at that plant. Since the close of our fiscal year we have purchased The Frank L. Wight Distilling Company of Baltimore. This transaction gives us possession of a further supply of matured whiskey that is a desirable addition to our present stores.

## SCOTTISH SUBSIDIARIES

War exigencies continue inevitably to affect our operations in Scotland. The shipment of matured whiskies from Scotland to the United States, Canada and other export markets has proceeded without interruption throughout the period of hostilities. This Company like many others


PEORIA - On the opposite page is a corner of theScien. tific Research Laboratory which is the Company's assurance of leadership in the technical progress of the industry.

Science goes to work in a practical way. The illustration alongside shows a technician taking a sample of grain for examination before the shipment is approved for use in the distillery.
has been the beneficiary of the heroism with which the officers and crews of merchant ships risk constant danger to carry on the commerce that is the life-blood of the democratic nations. We desire to pay tribute to the Navies of these nations for their magnificent work in keeping the sea lanes open to commerce.

During 1940 the British Ministry of Food issued an authorization which allowed distilleries in Scotland to produce during 1940 one-third of their output in the 12 months preceding September 1, 1939, and our three malt distilleries and our Dumbarton grain distillery completed their quotas without difficulty. For the past year a similar authorization was issued, and sufficient grain was allotted to our three malt distilleries to enable them to again complete their quota. Dumbarton, along with other British grain distilleries was also authorized to produce a quantity equal to the 1940 quota, but up to the present time no grain for distillation has been supplied to any grain distillery in Scotland in the year 1941. The subject is still under negotiation with the governmental authorities.

Since our last meeting we have suffered additional damage to stocks stored in outside warehouses in Scotland to the extent of $£ 20,830$ which
is in addition to the $£ 3,740$ reported last year. These losses are recoverable in full under the British Commodity War Insurance Plan.

## GENERAL

Our operations in common with all businesses of international character, must be carried on against the background of prevailing governmental policies in several countries. At the present time we are having to submit to increasing regimentation and this is particularly true in Canada where the Federal authority has recently inaugurated drastic controls over prices and wages that amount in their total effect to little short of a new economic order. As by far the greater proportion of our business is done in the United States, the price ceilings fixed in Canada will affect our operations to a comparatively minor extent. It is desirable, however, that we should realize the importance of the experiment which is involved, since there is little doubt that other governments are watching its progress closely and that control of retail prices and wages, if successful in Canada, will spread to other countries in which our operations are on a larger scale.

The tensions of wartime often excite emotional interest in such projects as the prohibition movement, which in certain regions has a following

A MALTING FLOOR, GLEN-BURGIE: In making Scotch whiskey, the barley is steeped about 20 hours, then spread out to sprout. After three days on the floor it is dried - over peat fires whose smoke gives Scotch its distinctive tang.



IN THE STILL HOUSE, GLEN-BURGIE: In accordance with local highland tradition, Scotch malt whiskey is made in "pot" stills. Malt whiskies produced in the Glen-Burgie plant (near Forres) and in the Milton-Duff plant (near Elgin) are used in making Stodart's and Ballantine's.
that cannot be ignored. It is a concomitant of the industry. But the industry has other peculiarities, which fortunately are favorable. Among these is the fact that we have large stores of merchandise already manufactured, safe from priorities regarding grains. And whiskey, unlike most inventories, increases in value as it gets older.

By way of forecast it may not be improper to say that the improved purchasing power of great numbers of people seems to assure a sustained market for our product, and the continuation of a vigorous organization both in manufacturing and selling justifies a confident forward view.

By Order of the Board,<br>H. C. Нatch,<br>President and Chairman of the Board

Walkerville, Ontario,
November 18, 1941

## AUDITORS' REPORT

## To the Sharcholders of

Hiram Walker-Gooderham \& Worts Limited:

We have examined the consolidated balance sheet of Hiram Walker-Gooderham \& Worts Limited and its wholly-owned subsidiary companies in Canada, the United States and Great Britain as at August 31, 1941, and the consolidated statements of profit and loss and earned surplus for the year ended on that date, and have obtained all the information and explanations which we required. In connection with our examination we reviewed the system of internal control and accounting procedures of the companies and examined or tested their accounting records and other supporting evidence, by methods and to the extent we deemed appropriate; the audit of the detailed transactions was confined to limited tests thereof. Our examination was made in accordance with generally accepted auditing standards applicable in the circumstances and included all procedures which we considered necessary.

In our opinion and according to the best of our information and the explanations given to us and as shown by the books of the companies, the accompanying consolidated balance sheet and related consolidated statements of profit and loss and earned surplus are properly drawn up in conformity with accepted accounting principles applied on a basis consistent with that of the preceding year so as to exhibit a true and correct view of the state of affairs of the combined companies as at August 31, 1941, and the results of the companies' operations for the year ended on that date.

Under Section 114 of The Dominion Companies Act we report that the earnings of the non-consolidated subsidiary company are reflected in the accompanying financial statements only to the extent of dividends received from such subsidiary company.

Price, Waterhouse \& Co.<br>Chartered Accountants.

# HIRAM <br> WALKER - GOODERHAM 

## and Wholly-owned Subsidiary Companies

## Consolidated Statement of Profit and Loss

For the year ended August 31, 1941<br>(Stated in Canadian currency on the basis set out in financial section of accompanying Directors' Report which also contains data as to earnings in Great Britain)

Net Sales. ..... \$102,156,227
Cost of goods sold. ..... 77,846,723
Gross profit on sales before deducting provision for depreciation, etc ..... \$24,309,504
Add-Other income:
Dividends received from investments. ..... \$177,280
Agency commissions, purchase discounts, etc ..... 1,703 ..... 449,777
$\$ 24,759,281$
Deduct:
Selling and general expenses ..... \$11,933,888
Executive officers' and directors' salaries. (These officers and directors receive no additional remuneration from any wholly-owned subsidiary company) ..... 183,870
Legal fees ..... 115,085
Directors' fees for services as such ..... 20,000
Debenture and debenture stock interest ..... 49,028
Amortization of debenture and debenture stock discount and expense ..... 81,877
Provision for depreciation of buildings, plant and equipment ..... 841,060
Premium on and expenses re debentures redeemed. ..... 7,487 13,708,040
Net Profit for the year before providing for income and excess profitstaxes.\$11,051,241
Deduct-Provision for income and excess profits taves in Canada, the United States and Great Britain ..... 4,129,271
Net Profit for the year carried to Earned Surplus ..... \$6,921,970

## Consolidated Statement of Earned Surplus

| Earned Surplus as at September 1, 1940. |  | \$13,296,141 |
| :---: | :---: | :---: |
| Net Profit for the year ended August 31, 1941. |  | 6,921,970 |
|  |  | \$20,218,111 |
| Deduct: |  |  |
| Dividends on preference shares | \$ 560,818 |  |
| Dividends on common shares.. | 2,896,016 | 3,456,834 |
| Earned Surplus as at August 31, 1941 |  | \$16,761,277 |

# Consolidated Balance 

(Stated in Canadian currenc) on the basis set out Report which also contains data


#### Abstract

ASSETS Current Assets: Cash on hand and in banks............................................... \$5,320,416 Dominion of Canada Victory Loan bonds-at cost..................... 250,850 (Quoted marker value at August 31, 1941, \$249,591) | A | \$13,304,709 |
| :---: | :---: |
| Notes receivable-trade | 1,103,397 |

Accounts receivable-miscellaneous 1,103,397 523,624 \$14,931,730 Less-Reserve for doubtful accounts and allowances 890,922 Inventories at not exceeding manufacturing or purchased cost, in the currencies of the countries in which the subsidiaries are located as determined on the companies. usual basis and certified to by responsible officials of the companies (stated in Canadian currency at official rates of exchange current at August 31, 1941): Spirits (including bottling material on bottled whiskey): In Canada and Great Britain: Original gauge imperial proof gallons $19,416,575$ In United States: Original gauge U.S. proof gallons . . 49,579,592 Duties and excise taxes on unsold spirits.......... 4,637,645 (rrains and raw materials.............................. 441,523  Total Current Assets Cash Surrender Value of Life Insurance Policies Investments: Capital stock of a subsidiary company not wholly owned and not consolidated, at not exceeding cost. \$3,419,273 Common stocks and other investments withour quoted market value at cost.

170,587 Land, Buildings, Plant and Equipment, at cost excepr the plant of Gooderham \& Worts Limited at Toronto, which has a net depreciated value of $\$ 1,016,119$ based on values reported by Canadian Appraisal Company Limited on February 1, 1924, after deducting capital surplus of $\$ 245,812$ \$26,780,989 Deduct-Reserves for depreciation on buildings, plant and equipment. 9,514,268 Common Shares $(2,631)$ of Hiram Walker-Gooderham \& Worts Limited held by Trustee for United States subsidiary under option, at cost plus interest, to an employee-at cost (Quoted market value August 31, 1941-\$118,395). Cash on Deposit wirh Trustee under indenture relating to $41 / 4 \%$ convertible debentures Prepaid and Deferred Charges: Unamortized debenture and debenture stock discount and cxpense....... \$ 263,406 Prepaid licenscs and taxes. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 151,774 Prepaid insurance............................................................. . . . 253,665  Goodwill, Processes and Trade Marks

NOTE A: 'The companies' equity in a subsidiary company not wholly-owned and not consolidated has been increased since dates of acquisition as a result of profits less dividends by an amount of $\$ 334,145$. A portion of the assets of this company is represented by spirits in Scotland. NOTE B: Provision has been made in the above accounts, at the rates in force at the beginning of the fiscal year. for withholding taxes which would be payable on the distribution of the undistributed surpluses of subsidiary companies in the United States but provision has not been made in respect of increases in the tax rate in 1941. There is no present necessity to distribute such surpluses and liability for such taxes may never be incurred.


\$54,367,505 334,337

3,589,860

17,266,721 94,452

854,078

## AND WHOLLY.OWNED SUBSIDIARY COMPANIES

## Sheet, August 31, 1941

in francial section of accompanying Directors'
as to assets in Great Britain)

## LIABILITIES, CAPITAL STOCK AND SURPLUS

Current Liabilities:

| Bank loans | \$9,478,687 |
| :---: | :---: |
| Trade accounts payable | 1,642,889 |
| Other accounts and accruals | 290,847 |
| Dividend payable September 15, 1941, on preference stock | 140,204 |
| Dividend payable September 15, 1941, on common stock | 724,004 |
| Debenture and debenture stock interest accrued | 126,439 |
| Reserves for federal, provincial, state and municipal taxes in Canada, the United States and Great Britain. | 5,023,283 |
| Total Current Liabilities, exclusive of Ten-year $41 / 4 \%$ convertible debentures called for redemption December 9, 1941 (see below) |  |

Funded Debt:
Secured by deposit with the trustee in Scotland of documents of title to certain whiskey stocks in Scotland included in inventories at $\$ 3,345,828$ and by a mortgage on certain properties in Scotland:

Ten-year $41 / 4 \%$ convertible debentures of Hiram Walker-Gooderham \& Worts Limited and Hiram Walker \& Sons Inc. successor to Hiram Walker \& Sons Distilleries Inc. (payable in United States currency): Authorized and issued . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $\$ 8,000,000$
Less-Converted or redeemed........................... $\frac{4,253,000}{\$ 3,747,000}$
As converted to Canadian currency
1
OTE: Subsequent to August 31, 1941, the Ten-year 41/ \% convertible debentures were
were called
Fifteen-vear $41 / 2 \%$ guaranteed debenture stock of Hiram Walker \&
Sons (Scotland) Limited (guaranteed by Hiram Walker-Gooderham
\& Worts Limited) due May 15, 1953 :

$\underline{£^{1,412,600} \quad 7,063,000} 11,184,700$
NOTF: Sinking fund requirements in the year ending August 31, 1942, expressed in Canadian currency at exchange rates corrent at August 31, 1941, will amount to $\$ 404,667$.
Deferred Income representing gross profit on shipments of Scotch
whiskey in excess of quota imposed by a subsidiary company

Reserve for Contingencies
Capital Stock, No Par Value:
Cumulative dividend redeemable preference-redeemable as to principal at $\$ 20$ per share (authorized 875,000 shares of which 199,182 shares have been redeemed and cancelled):


Common (authorized 875,000 shares of which 724,004 shares are issued and outstanding as shown below and 65,098 shares are reserved for issuance from time to time upon conversion of the Ten-year $4 \frac{1}{4} \%$ convertible debentures):

Issued and outstanding.............................. $\frac{724,004 \text { shares } 17,330,180}{\$ 28,546,540}$

Approved on behalf of the Board:
H. C. Hatch, Director

Howard R. Walton, Director (Signed) B. E. Ford, Comptroller

## A RECOMMENDATION

Our Companies＇principal brands are listed below as a convenience to shareholders in selecting whiskies，gins，cordials and cocktails．
Obtainable Obtainable in U．S．A．in Canada
Scotch Whiskies（Blended in Scotland）
Ballantine＇s ..... $\hat{2}$ ..... $i$
Stodart＇s． ..... $\Delta$
Gaelic Old Smuggler ..... $\hat{i}$
Scotch type Whiskies（Blended in Canada or U．S．A．） Old Plaid ..... $\underset{2}{2}$ ..... $\hbar$
Royal Banquet ..... $\xi$
McNair＇s Special ..... ش
Canadian Whiskies
Canadian Club ..... $\hat{\gamma}$ ..... $\dot{\pi}$
Imperial ..... H
Hiram Walker＇s Special Old ..... 率
G \＆W Special ..... 放
G \＆W Old ..... H
Barclay＇s Royal Canadian ..... 3
Barclay＇s Empire ..... 3
Canadian Brandy
Barclay＇s Rare Old ..... 3
Rye Whiskies
Signet（bottled－in－bond）． ..... i
Twin Seal ..... $\stackrel{H}{4}$
Ten High ..... 㑾
Hiram Walker＇s DeLuxe ..... $\dot{3}$
Barclay＇s Private Stock ..... 范
G \＆W Bonded Stock ..... 3
Bourbon Whiskies
Meadow Brook（bottled－in－bond） ..... 寝
Ten High ..... 夜
Hiram Walker＇s DeLuxe ..... 放
Barclav’s Gold Label ..... M
G \＆W Mill Farm ..... $\dot{4}$
American Blended Whiskies
Imperial ..... 公
G \＆W Private Stock ..... 3
G \＆W 5 Star， 2 Star ..... $\dot{\omega}$
William Penn ..... $\dot{z}$
Caravan ..... 3
Corby＇s Special ..... 3
Barclay＇s Red Label ..... $i$
Gins
Hiram Walker＇s London Dry ..... $\hat{3}$
Iliram Walker＇s Five O＇Clock ..... $\stackrel{\rightharpoonup}{i}$
Hiram Walker＇s White Swan ..... is
Buckingham ..... 32
John Collins
John Collins
Barclay＇s London Dry ..... 㑾 ..... ふ
Hiram Walker＇s Cordials and Liqueurs ..... 3
Hiram Walker＇s Cocktails ..... 3 ..... i
(2)

