

General Steel Wares  
Limited  
and Subsidiary Companies

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ANNUAL REPORT  
FOR THE  
Year ended 31st December, 1935

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OFFICERS:

JOHN C. NEWMAN ..... President  
F. S. CORRIGAN ..... Vice-President  
and General Manager  
G. K. SHEILS ..... Vice-President  
and Asst. General Manager  
W. F. HOLDING, C.A. .... Comptroller  
and Treasurer  
F. S. BROPHY ..... Secretary

DIRECTORS:

JOHN C. NEWMAN                      F. M. ROSS  
F. S. CORRIGAN                      H. H. HORSFALL  
W. S. HODGENS                      HON. GORDON W. SCOTT  
JOHN McCLARY GUNN                HON. DONAT RAYMOND

STOCK TRANSFER AGENTS:

NATIONAL TRUST COMPANY LIMITED  
Montreal and Toronto

BANKERS:

CANADIAN BANK OF COMMERCE  
Toronto

# General Steel Wares Limited

## AND SUBSIDIARY COMPANIES

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### ANNUAL REPORT

FOR THE YEAR ENDING 31ST DECEMBER, 1935

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#### TO THE SHAREHOLDERS:

Your Directors submit herewith a consolidated balance sheet as at December 31st, 1935, together with a profit and loss account for the fiscal year which ended on that date.

Operating profits for the year before providing for Bond Interest, Depreciation, Income Taxes, etc., amounted to \$872,460, which represents an improvement of \$41,654 over the previous year's showing.

After adding discount of \$16,315 on \$259,000 of bonds retired during the year and providing for Bond Interest and Depreciation, etc., as detailed in the accompanying statement, there remained \$177,939, which has been applied in reduction of the deficit carried forward from 1934.

It will be noted that while the surplus from the year's transactions, viz. \$177,939, is \$19,623 higher than for the year 1934, the credit for discount on bonds was \$35,750 less than in the year 1934, the improvement in the net showing being entirely attributable to better results from operations.

Net addition to active plant and equipment during the year amounted to \$52,461. During the year, the Company's unused property in Brantford was sold, which substantially accounts for the reduction, since December 31st, 1934, in land, buildings and equipment not used in business and in the reserve relating thereto.

Plants and equipment have been maintained in excellent condition, \$219,175 having been expended in 1935 on maintenance and repairs of fixed assets.

Inventories of raw materials, work in process and finished goods have been taken into the accounts at a value which does not exceed the lower of cost or market value.

Your Company's working capital has been well maintained, being \$76,735 up from the previous year end.

During the year under review your Company paid out \$454,000 in Federal, Provincial and Municipal Taxes.

Submitted on behalf of the Board of Directors.

JOHN C. NEWMAN,  
PRESIDENT

Montreal, January 29th, 1936.

# General Steel Wares Limited

## AND SUBSIDIARY COMPANIES

### CONSOLIDATED STATEMENT OF PROFIT AND LOSS AND DEFICIT

YEAR ENDING 31ST DECEMBER, 1935

Deficit as at 1st January, 1935.....\$ 1,048,760.82

**DEDUCT:**

Profit from operations before providing for interest on bonds, depreciation, etc., as under .....\$ 925,995.90  
Discount on bonds retired during the year ..... 16,315.00  
\$ 942,310.90

**LESS:**

Interest on bonds including exchange thereon .....\$ 432,286.45  
Provision for depreciation ..... 250,000.00  
Directors' fees and emoluments ..... 2,550.00  
Legal fees ..... 3,785.25  
Salaries of officers (5) ..... 49,750.00  
Reserved for Dominion and Provincial income taxes ..... 26,000.00  
764,371.70

Net profit for the year ..... 177,939.20

Deficit as at 31st December, 1935.....\$ 870,821.62

### CONSOLIDATED BALANCE SHEET AS AT 31ST DECEMBER, 1935

<u>ASSETS</u>	<u>LIABILITIES</u>
<b>CURRENT ASSETS:</b>	<b>CURRENT LIABILITIES:</b>
Cash on hand and in banks.....\$ 12,547.11	Bank Loans—Secured.....\$ 136,945.08
Accounts receivable.....\$ 1,141,930.49	Accounts payable and accrued liabilities.. 605,032.52
LESS—Reserves..... 197,319.00	Taxes payable and accrued..... 52,524.24
944,611.49	Accrued interest on bonds..... 72,085.00
Sundry debtors..... 19,039.95	866,586.84
Inventories, as determined and certified by responsible officials of the Company, valued on the basis of cost or market prices, whichever were lower..... 3,169,964.26	<b>RESERVE FOR DEPRECIATION OF BUILDINGS AND EQUIP- MENT USED IN BUSINESS..... 4,114,590.55</b>
4,146,162.81	<b>FIRST MORTGAGE BONDS OF A SUBSIDIARY COMPANY 180,000.00</b>
AGREEMENTS FOR SALE, MORTGAGES, ETC..... 56,989.16	<b>FIRST MORTGAGE BONDS:</b>
DEFERRED CHARGES..... 43,793.86	Authorized.....\$25,000,000.00
<b>FIXED ASSETS:</b>	Series "A" 6%, due 1st November, 1952—
Land at cost, and buildings and equip- ment used in business at replacement values new as appraised on 31st Decem- ber, 1932, by W. J. Moulton-Redwood, R.P.E., with subsequent additions to 1st January, 1935, at cost \$11,045,627.41	Issued.....\$ 9,000,000.00
Additions (net) during the year at cost..... 52,461.12	LESS—Redeemed and cancelled..... 2,121,500.00
\$11,098,088.53	6,878,500.00
Land, buildings and equipment not at present used in business at gross book values of predecessor or constituent Companies as to \$1,944,508.14, and remainder valued on basis of above mentioned appraisal.....\$ 2,496,677.79	<b>CAPITAL:</b>
LESS — Reserve for de- preciation available in respect thereto..... 1,172,721.38	Preferred stock 7% Cumulative, callable at 110—
1,323,956.41	Authorized.....\$10,000,000.00
12,422,044.94	Issued—45,000 shares of \$100.00 each..\$ 4,500,000.00 (Dividends paid to 31st January, 1931)
\$16,668,990.77	Common stock, represented by 200,000 shares without nominal or par value, fully paid..... 1,000,135.00
	\$ 5,500,135.00
	LESS — Deficit, as per accompanying statement..... 870,821.62
	4,629,313.38
	\$16,668,990.77

Approved on behalf of the Board,  
JOHN C. NEWMAN, } Directors.  
F. S. CORRIGAN, }

### AUDITORS' REPORT

**TO THE SHAREHOLDERS:**

We have examined the books and accounts of General Steel Wares Limited and of its subsidiary companies for the year ending 31st December, 1935, and have received all the information and explanations we have required; and we report that, in our opinion, the above consolidated balance sheet is properly drawn up so as to exhibit a true and correct view of the state of the companies' affairs, according to the best of our information and the explanations given to us, and as shown by the books of the companies.

TORONTO, 29th January, 1936.

PRICE, WATERHOUSE & COMPANY,  
Chartered Accountants

**HEAD OFFICE—MONTREAL, QUEBEC**  
**EXECUTIVE OFFICES—TORONTO, ONTARIO**

FACTORIES LOCATED AT		DISTRIBUTING WAREHOUSES LOCATED AT	
Montreal	London	Montreal	London
Toronto	Winnipeg	Toronto	Winnipeg
Vancouver		Calgary	Vancouver

**COMPANIES COMPRISING GENERAL STEEL WARES LIMITED**

The McClary Manufacturing Company.  
 The Happy Thought Foundry Co., Ltd.  
 The Macdonald Manufacturing Co., Ltd.  
 McLaughlin-Fletcher Soda Fountains, Ltd.

The Sheet Metal Products Co. of Canada, Ltd.  
 The Thos. Davidson Manufacturing Co., Ltd.  
 E. T. Wright, Limited.  
 A. Aubry & Fils, Ltée.

**SOME OF THE PRINCIPAL PRODUCTS  
 OF YOUR COMPANY**

**Under the "McCLARY" Trademark;**

Electric Ranges  
 Gas Ranges  
 Gas Heaters and Plates  
 Coal and Wood Ranges  
 Coal and Wood Heaters  
 Circulating Heaters  
 Furnacettes  
 Heavy Duty Ranges—Coal, Gas,  
 Electric  
 Warm Air Furnaces  
 Air-Conditioning Systems  
 Registers  
 Furnace Fittings  
 Hotel, Restaurant and Institutional  
 Kitchen Equipment  
 Electric Water Heaters  
 Humidifiers  
 Gas Water Heaters

**Under the "HAPPY THOUGHT"  
 Trademark;**

Electric Ranges  
 Gas Ranges  
 Coal and Wood Ranges  
 Heaters  
 Circulating Heaters  
 Furnaces

**Under the MACDONALD Name;**

Tin Cans and Boxes, Lithographed,  
 Plain & Decorated  
 Metal Containers for Oil, Grease,  
 Lard, Jam, Honey, Maple Syrup,  
 Candy, Waxes, Polishes, Tea,  
 Coffee, Spice, Milk Powder, Bis-  
 cuits, Tobacco, Talcum and Tooth  
 Powder, Drugs, Tablets, etc.  
 Trays, Displays, Novelties and  
 Sheet Metal Specialties  
 Metal Advertising Signs, Porcelain-  
 Enameled, Lithographed, Gum-  
 Processed and Screen  
 Steel Shipping Containers "Wedg-  
 Seal" Drums

**Under the "GSW" Trademark;**

Ice Refrigerators—Household and  
 Commercial  
 Plumbing Fixtures  
 Range Boilers — Galvanized and  
 "Everdur"  
 Railroad Milk Cans  
 Ice-Cream Packer Cans  
 Enameled Ware Utensils  
 Aluminum Cooking Utensils  
 Plain and Japanned Tinware  
 Bird Cages  
 Dairy Pails and Utensils  
 Sheet Iron Wares  
 Oil Stoves and Ovens

**Under the "GSW" Trademark;  
 (Continued)**

Coal Oil Lanterns  
 Copper Nickel-Plated Ware  
 Sheet Iron Camp Stoves  
 Galvanized Ware  
 Poultry Supplies  
 Stove Pipes and Elbows  
 Cast Iron Hollow Ware  
 Eavestrough; Galvanized and  
 Copper  
 Conductor Pipe and Elbows  
 "Kover-More" and Corrugated Gal-  
 vanized Roofing  
 Hospital Enameled Ware  
 Table Tops, Porcelain-Enameled  
 Ironer Tops, Porcelain-Enameled  
 Tubs for Washing Machines, Porce-  
 lain-Enameled  
 Crisper Pans, Porcelain-Enameled  
 Trays, Displays and Metal Special-  
 ties, Porcelain-Enameled  
 Metal Stampings  
 Refrigerator Parts  
 Job Enameling  
 Shovels  
 Triline Sinks and Cabinets  
 Gas and Electric Clothes Dryers

**Under the "McLAUGHLIN-  
 FLETCHER" Trademark;**  
 Soda Fountains  
 Soda Fountain Equipment and  
 Sundries

A few of the above-mentioned lines are illustrated in the enclosed circular. Dealers throughout Canada carry our products, and will welcome your enquiries regarding same.