# Annual Report CANADA NORTHERN POWER CORPORATION LIMITED



Year ended
DECEMBER THIRTY-FIRST
1937

PURVIS HALL LIBRARIES

M-GILL UNIVER ITY

Montreal, Que., March 3rd, 1938.

To The Shareholders:

Your Directors have pleasure in presenting the following report of the operations of your Company for the year ended December 31st, 1937, from which it will be seen that the business of

the Company continues in a satisfactory condition.

The comparative statement of operations covering the past five years shows that there has been an increase in both Gross and Net Earnings, notwithstanding the fact that rate reductions to both power and domestic customers were put into effect during the year and the burden of taxation increased.

Regular dividends on the 7% Cumulative Preferred Stock and \$1.20 per share on the no par

value Common Stock were paid during the year.

Power Demand The demand for power during the year shows an increase of 54,370,313 kilowatt hours, the total for the year being 649,123,556, while the number of customers served by the Company shows an increase of 2,274 being 19,782 as at December 31st, 1937.

Construction Heavy additions to the demand for power in all the Activities mining areas in Northern Quebec served by the Company required substantial increases in the transformer capacity at each of the substations in those districts. At Blouin Lake the seven 1,000 k.v.a. transformers are being replaced by seven 3,000 k.v.a. transformers, thereby making ample provision for the load supplied from that point, while the number of transformers at Cadillac Substation was increased by four 1,000 k.v.a. transformers. At Noranda three 1,000 k.v.a. transformers were added to that Substation's equipment, while a new substation was installed at Provencher, consisting of four 2,000 k.v.a. transformers, for the purpose of accommodating the growing group of properties in Boischatel Township to the west of Noranda. In Ontario, transformer capacity at Timmins Substation was increased by the substitution of three 1,500 k.v.a. transformers for three of the six 500 k.v.a. transformers formerly in operation. Preparations were also made during the year for the construction of an auxiliary high tension transmission line between Noranda and Blouin Lake.

In addition to the foregoing works, several short 12,000 volt feeders, varying in length from half a mile to five miles, were built in order to supply new mines under development.

New Power
Customers

The properties of seven new mining customers were connected with the Company's system during 1937, as follows: Payore Gold Mines, Limited, Quebec Manitou Mines, Limited, and Cournor Mining Co., Limited,

in the area to the east of Blouin Lake; Wood Cadillac Mines, Limited, Amm Gold Mines, Limited, and Pandora Cadillac Gold Mines, Limited, in the Cadillac area; and Harricana Amalgamated Gold Mines, Limited, in the Bourlamaque region. In the Malartic district, Sladen Malartic Mines, Limited, has increased its power demand by the installation of a 250 ton mill and further development at the mine; East Malartic Mines, Limited, has under consideration the installation of a 500 ton or 750 ton mill, which will increase its power demand; and there is general activity throughout the entire mining area of Northern Quebec and Ontario.

Franchises In March, 1937, the franchise under which service is maintained in Rouyn, P.Q., was renewed by the Municipal Council, while in November a franchise was secured providing for the establishment and operation of a distribution system at Lorrainville in the Ville Marie agricultural district. In Ontario, at the Municipal elections at the end of the year, the electors of Cobalt, Haileybury, New Liskeard and Englehart approved, by large majorities, of ten-year renewal franchises.

Merchandise Department Sales by the Merchandise Department made a record in 1937, reaching a total of \$251,571, exceeding those of the preceding year by \$65,965, or 35.5%. A retail store was opened in the Town of Rouyn, in March, bringing the total number of stores to eleven, operated by the Company for the benefit of the customers, for the sale of electrical appliances, etc.

Sinking Fund During the year your Company retired \$633,000 of its 5% Bonds through the operation of the Sinking Fund and the sale of some of its securities, making the total retirement of Bonds, to date, \$1,471,500.

Taxation The item of taxation continues to bulk largely in the problems with which your Company has to contend. Each year the amount absorbed under this head increases, making still more apparent the unfair discrimination endured by privately-owned companies and their customers, who are compelled to bear a greater portion of the cost of administering the affairs of the country than do those who are served by publicly-owned institutions. It is pointed out to the shareholders that out of every dollar of gross revenue more than ten and eight-tenth cents (10.8c) were exacted during the year as taxes payable by your Company, amounting to \$538,543, to say nothing of taxes on bondholders' interest and shareholders' dividends.

The substantial and ever-increasing contribution by our customers towards the administration of the country is shown by the following figures for ten years:

Year	Taxes	Net Earnings	Percentage
1928	\$281,576	\$2,198,737	12.8 %
1929	296,351	2,178,420	13.6 %
1930	304,275	2,160,477	14.08%
193 <b>i</b>	335,000	2,280,104	14.70%
1932	365,191	2,389,081	15.28%
1933	394,467	2,590,812	15.22%
1934	437,045	2,712,730	16.1 %
1935	477,955	2,770,678	17.2 %
1936	517,429	2,804,914	18.44%
1937	538,543	2,901,639	18.5 %

The foregoing figures do not include many miscellaneous taxes, among which are: tax on gasoline, licenses for automobiles and trucks, meter inspection taxes, tax on telephone bills, sales taxes (Federal and Municipal), tax on meals, tax on railway fares, Customs duties, etc.

Rates Further reductions were made in the rates to domestic and commercial customers during the year, and mine power

rates were reduced by \$2.00 per horsepower. Announcement was also made of a further decrease in power rates, amounting to an additional \$4.00 per horsepower, effective January 1st, 1938. Since the close of the fiscal year, December 31st, 1937, announcement has been made of a further reduction in power rates, effective January 1st, 1939, of an additional \$4.00 per horsepower. From that date, the rate per horsepower per month for the first 8,000 horsepower will be \$3.33 net; for the next 3,000 horsepower, \$1.67 net, and for the next 9,000 horsepower, \$1.25 net. These reductions are proving to be of great value to the mining industry and emphasize the fact that the Company is cooperating with the mining companies with a view to stimulating the development in the districts served.

When the Item of taxation is taken into consideration, it will be found that the cost of power supplied by the Company is as low as the cost to the users of power furnished by any organization supplying similar service on the continent, as will be seen by a comparison of the total kilowatt hour output with the gross electric revenue of the Company, which shows that we receive seventy-five one hundredths (75/100ths) of a cent per kilowatt hour before considering taxes, and after taxes amounting to \$538,543 are deducted, only sixty-seven one hundredths (67/100ths) of a cent per kilowatt hour.

Properties
The high standard of efficiency of the various plants and equipment of the Company has been maintained throughout the year, all being in first-class condition.

Employees Your Directors are pleased to place on record their appreciation of the faithful and loyal service rendered by all employees of the Company.

Mr. Alfred H. Paradis was elected to your Board to fill a vaeancy thereon, and the Directors are pleased to welcome another representative interested in the districts served by one of the subsidiaries of your Company.

The Annual General Meeting of the Shareholders of your Company will be held at Room 103, 355 St. James Street West, in the City of Montreal, on Tuesday, the 22nd day of March, 1938, at 3 o'clock in the afternoon.

Respectfully submitted on behalf of the Board.

PRESIDENT

AND SUBSIDIARY COMPANIES

### Consolidated Balance Sheet as at 31st December, 1937

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ASSETS	1937	1936	LIABILITIES To the Public:	1937	1936
Plant Investment:	1737	1750	Funded Debt—	2,0.	1730
Properties, Plant and Equipment, Franchises, Organization, etc. (at Cost) less net adjustments arising as a result of consolidation	\$34,736,480.67	\$34,082,295.18	Collateral Trust 5% Sinking Fund Gold Bonds, Series "A", due 1953		
Current Assets:			Redeemed and cancelled by Sinking Fund 1,471,500.00	\$15,528,500.00	\$16,161,500.00
Cash on Hand and in Banks	\$600,246.95	\$1,576,825.34	Current Liabilities:	,, <b>-</b>	, , ,
Call Loan	255,000.00		Accounts Payable and Accrued Liabilities 438,686.05 Provision for Taxes		187,036.85 303,645.95
Investments—			Subsidiary Company Dividends Payable		22,478.25 96,250.00
Marketable Securities			Common Dividend Payable		120,000.00 134,050.00
(Market Value \$1,778,550.00)			Customers' Deposits including interest 175,130.41	1,303,135.30	160,739.74
Other Investments at book value	1 700 277 71	1 210 202 10		16,831,635.30	17,185,700.79
~ ~ ~	1,729,376.71	1,318,683.19	To the Public Shareholders of Subsidiaries: Capital Stock:		
Notes Receivable	110,000.00		6% Cumulative Convertible Preferred Shares of \$100.00 each-		
Accounts Receivable, including accrued revenue	543,336.20	526,566.01	(Redeemable at \$110.00 and accrued dividend after 60 days notice)	1,239,600.00	1,276,700.00
Merchandise and Maintenance Supplies—			Common Shares of No Par Value	200,257.96	204,167.49
Inventories as shown by book records, valued at cost as certified to by responsible officers			Minority Interest in Earned Surplus	7,337.68	9,342.22
of the Company. Book records adjusted			To the Shareholders—Canada Northern Power Corporation, Li	IMITED:	
periodically to agree with Physical Inven- tories	243,721.92	192,512.59	Capital Stock: 7% Cumulative Preferred Shares of \$100.00 each (Redeemable		
tones	\$3,481,681.78	\$3,614,587.13	at \$110.00 and accrued dividend after 30 days notice).		
D 11 1D ( 10)			Authorized		
Prepaid and Deferred Charges	57,209.31	52,124.59	Issued	5,500,000.00	5,500,000.00
Bonds of the Corporation purchased in anticipation of Sinking Fund	101 000 00	<b>7</b> 700 00	Authorized		
Requirements—Par Value	121,000.00	75,500.00	Issued	2,148,796.00	2,148,796.00
			Reserves: Depreciation	10,264,627.59	0 677 073 02
A 1 1 1 10 0 1 D 1			Bad Debts	29,867.96	9,677,073.02 26,054.91
Approved on behalf of the Board:			Miscellaneous	148,867.76 2,025,381.51	146,043.92 1,650,628.55
A. J. NESBITT JAS. B. WOODYATT  Directors.	\$38,396,371.76	\$37,824,506.90	· -	\$38,396,371.76	\$37,824,506.90
JAS. B. WOODYATT	- 3,07 0,07		<u> </u>	750,570,571.70	p37,021,300.70

Auditor's Report

We have made an examination of the books of account of Canada Northern Power Corporation Limited, and its Subsidiaries for the year ended 31st December, 1937, and have obtained all the information and explanations which we have required.

The attached Consolidated Balance Sheet and relative Consolidated Statements of Income and Expenditure and Surplus, in our opinion, set forth correctly the combined financial position of the Companies at 31st December 1937, and the results from operations for the year ended 31st December, 1937, according to the information and explanations received by us and as shown by the books of the Companies.

Montreal, 15th February, 1938.

P. S. Ross & Sons, Chartered Accountants.

# Consolidated Statement of Income and Expenditure For the Year Ended 31st December, 1937

Gross Earnings from Operations.		\$4,945,621.64
DEDUCT: Operating Expenses	\$1,777, <u>4</u> 67.62	, , , , , , , , , , , , , , , , , , ,
Directors' Fees. Executive Officers' Salaries. Legal Fees.	13,701.00 28,609.00 4,306.34 4,921.36	1 920 005 22
Provision for Bad Debts  Net Operating Profit before interest, depreciation and income taxes	4,921.30	1,829,005.32 3,116,616.32
Income from Investments		40,808.72
Theome from Threstments.		\$3,157,425.04
DEDUCT: Interest on Bonds, including exchange premium Interests on Customers' Deposits. Provision for Depreciation. Provision for Income Taxes.	797,096.94 5,555.85 739,000.00 259,955.87	1,801,608.66
Net Income for the year transferred to Surplus Account		\$1,355,816.38
For the Year Ended 31st December, 193  Balance at Credit—31st December 1936: Earned Surplus Account  Deduct: Adjustments affecting previous financial periods (net)		
App:		\$1,647,931.23
Net Income for the year transferred from Consolidated Statement of Income and Expenditure	\$1,355,816.38	
Loss from sale of securities—(net)	25,594.35	1,330,222.03 \$2,978,153.26
DEDUCT: Dividends on— Capital Stock of Subsidiaries held by the Public— Preferred	87,771.75	p2,710,133.20
7% Preferred Stock	385,000.00 480,000.00	952,771.75
Balance at Credit—31st December 1937.		\$2,025,381.51

Examined and certified in accordance with our attached Report.

P. S. Ross & Sons, Chartered Accountants.

## Consolidated Operating Statement

For Years Ending December 31st

Electric Revenue	1933 \$3,660,495	1934 \$4,114,792	1935 \$4,350,665	1936 \$4,494,937	1937 \$4,884,548
(*) Miscellaneous Revenue	29,789	51,511	67,823	77,880	101,132
Gross Earnings.	\$3,690,284	\$4,166,303	\$4,418,488	\$4,572,817	\$4,985,680
Purchased Power Operation Maintenance Taxes	594,845 110,160 394,467	253,961 637,981 124,586 437,045	428,916 635,760 105,179 477,955	480,179 656,641 113,654 517,429	706,429 718,311 120,758 538,543
	\$1,099,472	\$1,453,573	\$1,647,810	\$1,767,903	\$2,084,041
Net Earnings	2,590,812	2,712,730	2,770,678	2,804,914	2,901,639
Bad Debts	4,282 934,561	4,807 840,885	4,530 824,285	4,575 815,885	4,921 802,653
	\$ 938,843	\$ 845,692	\$ 828,815	\$ 820,460	\$ 807,574
Surplus for Year(A) Surplus brought forward	1,651,969 1,375,174	1,867,038 1,463,818	1,941,863 1,714,609	1,984,454 (c) 1,342,006	2, <b>0</b> 94,065 1,647,931
	\$3,027,143	\$3,330,856	\$3,656,472	\$3,326,460	\$3,741,996
Preferred Dividends Paid Common Dividends Paid (B) Minority Interest, adjustment of	472,960 356,196	469,492 410,650	463,592 497,645	462,520 493,312	459,546 493,226
Surplus	131	(B) 2,115	(в) 5,840		
Transferred to Depreciation Re- serve	720,000	720,000	720,000	720,000	739,000
Sinking Fund					24,843
	\$1,549,287	\$1,598,027	\$1,675,397	\$1,675,832	\$1,716,615
Surplus Carried Forward	\$1,477,856	\$1,732,829	\$1,981,075	\$1,650,628	\$2,025,381
Sinking Fund Instalments Paid	\$ 170,000	\$ 181,075	\$ 191,925	\$ 201,825	\$ 211,925
Customers Connected Shareholders Kilowatt Hours Output	13,530 4,130 474,553,410	14,622 3,725 531,463,900	15,734 3,715 577,267,535	17,508 4,013 594,753,243	19,782 4,016 649,123,556

 <sup>(</sup>A)—Adjusted for prior year charges.
 (B)—Reduction of Minority Interest equity in Surplus.
 (C)—Adjustment after addition of Profit on Sale of Securities and deduction of Bond Discount.
 (\*)—Miscellaneous Revenue includes compressed air gross earnings, pulp and merchandise net profits and carnings from investments, etc.

### **OFFICERS**

# President A. J. NESBITT, Montreal

# Vice-President JAS. B. WOODYATT, Montreal

# Vice-President and General Manager B. V. HARRISON, New Liskeard

### Directors

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F. O. BLACKWELLNew York
B. V. Harrison New Liskeard
DAN. McLachlin Arnprior
A. J. NesbirtMontreal
ALFRED H. PARADIS
Hon. J. L. Ralston, K.C., P.CMontreal
Jos. SIMARDMontreal
P. A. ThomsonMontreal
JAS. B. WOODYATT

Secretary L. C. Haskell Treasurer Chas. Johnstone

Assistant Secretary V. J. Nixon Assistant Treasurer
T. IRVING

Assistant Secretary-Treasurer
H. A. SEYMOUR

Fiscal Agents
Nesbitt, Thomson & Company, Limited

Auditors
P. S. Ross & Sons

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355 st. James street west
Montreal
CANADA