

Montreal, Que., March 5th, 1937.

To The Shareholders:

Your Directors have pleasure in presenting the following report of the operations of your Company for the year ended December 31st, 1936, which shows that the Company's business continues to progress.

As will be seen by reference to the Comparative Statement of operations for the past five years, both gross and net earnings continue to show increases, notwithstanding rate reductions **and the increasing burden of taxation**.

Regular dividends on the 7% Cumulative Preferred Stock and \$1.20 per share on the no par value Common Stock were paid during the year.

**Power** The demand for power during the year shows an increase of 17,485,-708 kilowatt hours, the total for the year being 594,753,243 kilowatt hours, while the number of customers served by the Company shows an increase of 1,774, being 17,508 as at December 31st, 1936.

Construction During the year the developments in the mining industry Activities in Northern Quebec in the Cadillac, Malartic and Bourlamague areas rendered necessary a moderate measure of construction work, consisting chiefly of an extension to the Blouin Lake Substation, where three additional 1,000 k.v.a. transformers were installed, and a number of short branch transmission lines to serve the properties of new customers. A line was extended to the properties of Sladen Malartic and East Malartic Mines. The spectacular gold discovery at O'Brien Gold Mines in Cadillac Township resulted in the opening up of several properties in the vicinity, four of which are using electric power, making necessary the construction of short feeders to each of these properties. In the area west of Noranda, developments at the Arntfield and Aldermac properties, together with interesting diamond drill results, attracted attention to that locality, and three short lines were constructed to serve new customers. In Ontario two short feeders were necessitated by new customers in the Porcupine area.

New Power As a result of the progress of the mining industry, new cus-

tomers were secured in most of the districts served by the Company. In Quebec, contracts were entered into with the following: Bouscadillac Gold Mines, Central Cadillac Gold Mines, Kewagama Gold Mines and Pan Canadian Gold Mines in the Cadillac area; Gale Gold Mines, Limited, in the Siscoe area; Halliwell Gold Mines, Francoeur Gold Mines and Powell-Rouyn Gold Mines in the district west of Noranda, as well as Sladen-Malartic Gold Mines already referred to. In Ontario contracts were signed with DeSantis Gold Mines and for the supply of power to the new operations being conducted by Hollinger Mines in Whitney Township, while in the Kirkland Lake camp operations were renewed on the Ritchie and King Kirkland properties, which had lain dormant for many years.

Franchises On May 18th the electors of the

Township of Tisdale, in which are situate several of the Porcupine mines, voted by a large majority in favor of a By-law renewing the Company's franchise for ten years, and on December 7th a By-law extending the franchise of the Company in the Township of Teck, including Kirkland Lake. was carried by a majority of 1,125.

Merchandise Department The activities of the Merchandise Department of the Company were again attended with success, total sales amounting to \$185,605.88, as compared with 1935's total of \$176,243.35. The number of retail stores operated by the Company has been increased to ten, a branch having been opened at the rapidly growing town of Val d'Or, Quebec.

Sinking Fund During the year your Company retired \$202,000 of its
 5% Bonds through the operation of the Sinking Fund, making the total retirement of Bonds through this account, to date,\$838,500.

Taxation The item of taxation continues to bulk largely in the problem with which your Company has to contend. Each year the amount absorbed under this head increases, making still more apparent the unfair discrimination endured by privately-owned companies and their customers, who are compelled to bear a greater portion of the cost of administering the affairs of the country than do those who are served by publicly-owned institutions. It is pointed out to the shareholders that out of every dollar of gross revenue more than eleven cents were exacted during the year as taxes payable by your Company, amounting to \$517,429, to say nothing of taxes on bondholders' interest and shareholders' dividends.

#### Rates Important reductions were made in the Company's Domestic and Commercial rates for power during the past year. Similar rate revisions in favor of mining power customers, effective January 1937, were announced in September last, which will serve to promote the mining industry.

When the item of taxation is taken into consideration, it will be found that the cost of power supplied by the Company is as low as the cost to the users of power furnished by any organization supplying similar service on the continent, as will be seen by a comparison of the total kilowatt hour output with the gross electric revenue of the Company, which shows that we receive seventy-five one hundredths of a cent per kilowatt hour before considering taxes, and after taxes amounting to \$517,429 are deducted, only sixty-seven one hundredths of a cent per kilowatt hour.

Plants and The high standard of efficiency Properties of the various plants and equipment of the Company has been maintained throughout the year, all being in first-class condition.

During the year some of the Company's investments were sold, realizing a substantial profit, and advantage was taken of this to assist in writing off unamortized bond discount amounting to \$1,350,000, which reduced the book value of the Plant Investment Account to \$34,082,295.18 as compared with \$35,210, 770.87 at the end of the previous year.

Employees It affords your Directors pleasure to record their appreciation of the faithful and loyal service rendered by the employees of the Company.

Respectfully submitted on behalf of the Board.

a. nes PRESIDENT

AND SUBSIDIARY COMPANIES

# Consolidated Balance Sheet as at 31st December, 1936

ASSETS	1936	1935		TO THE PUBLIC:	1936	1935
Plant Investment:	1750	1755		Funded Debt-	1950	1955
Properties, Plant and Equipment, Franchises, Organization, etc.			Ŧ	Collateral Trust 5% Sinking Fund Gold Bonds, Series "A" due 1953 \$17,000,000.0	0	
(at Cost) less net adjustments arising as a result of consolidation	\$34,082,295.18	\$35,210,770.87		Less:		
Current Assets:			(A	Redeemed and cancelled by Sinking Fund 838,500.0		\$16,363,500.00
Cash on hand and in Banks \$1,576,825.34 Investments— Marketable Securities (Market Value \$2,067,739.55) \$901,183.19 Other Investments at book value. 417,500.00 1,318,683.19		493,961.20 947,006.00		Current Liabilities:187,036.Accounts Payable and Accrued Liabilities303,645.Provision for Taxes	5 5 0 0 0 4 1,024,200.79	172,805.17 $277,726.56$ $27,349.25$ $96,250.00$ $120,000.00$ $134,050.00$ $144,739.75$
Accounts Receivable, including accrued revenue. 526,566.01		536,272.47		To the Public Shareholders of Subsidiaries:	17,185,700.79	\$17,336,420.73
Merchandise and Maintenance Supplies— Inventories as shown by book records, valued at cost as certified to by responsible officers of the Company. Book records adjusted periodically to agree with Physical Inven- tories	3,614,587.13	173,399.97		<ul> <li>Capital Stock:</li> <li>6% Cumulative Convertible Preferred Shares of \$100.00 ead (Redeemable at \$110.00 and accrued dividend after 60 day notice).</li> <li>Common Shares of No Par Value.</li> <li>Minority Interest in Earned Surplus.</li> <li>To THE SHAREHOLDERS—CANADA NORTHERN POWER CORPORATION (Capital Stock:</li> <li>7% Cumulative Preferred Shares of \$100.00 each (Redeemable at \$110.00 and accrued dividend after 30 days notice).</li> </ul>	rs . 1,276,700.00 . 204,167.49 . 9,342.22 N Limited: e	1,309,800.00 203,167.49 9,450.49
Prepaid and Deferred Charges	52,124.59	48,688.19		Authorized         75,000 shar           Issued and fully paid         55,000 shar		5,500,000.00
Bonds of the Corporation purchased in anticipation of Sinking Fund Requirements—Par Value	75,500.00	277,500.00		Common Shares of No Par Value: Authorized		2,148,796.00
Approved on behalf of the Board: A. J. NESBITT JAS. B. WOODYATT } Directors.	\$37,824,506.90	\$37,687,598.70		Reserves: Depreciation Bad Debts Miscellaneous Surplus—Balance as per attached statement	. 9,677,073.02 . 26,054.91 . 146,043.92	8,963,523.40 22,201.67 213,163.92 1,981,075.00 \$37,687,598.70

#### Auditor's Report

We have made an examination of the books of account of Canada Northern Power Corporation Limited, and its Subsidiaries for the year ended 31st December, 1936, and have obtained all the information and explanations which we have required. In our opinion the attached Consolidated Balance Sheet and relative Consolidated Statements of Income and Expenditure and Surplus, set forth correctly the combined financial position of the Companies at 31st December 1936, and the results from operations for the year ended 31st December, 1936, according to the information and explanations received by us and as shown by the books of the Companies.

Montreal, 22nd February, 1937.

P. S. Ross & Sons, Chartered Accountants.

## Consolidated Statement of Income and Expenditure For the Year Ended 31st December, 1936

Gross Earnings from Operations		\$4,533,943.03
Operating Expenses Directors' Fees Executive Officers' Salaries Legal Fees Provision for Bad Debts	\$1,478,322.64 13,800.00 28.461.00 5.297.90 4,575.07	1.530,456.61
Net Operating Profit before interest, depreciation and income taxes Income from Investments		3,003,486.42 38,874.27 \$3,042,360.69
DEDUCT: Interest on Bonds, including exchange premium Interest on Customers' Deposits Provision for Depreciation Provision for Income Taxes	810,567.62 5,317.28 720,000.00 242,021.54	1,777,906.44
Net Income for the year transferred to Surplus Account		\$1,264,454.25

## Consolidated Statement of Surplus For the Year Ended 31st December, 1936

Balance at Credit—31st December 1935: Earned Surplus Account Acquired Surplus of Subsidiaries	\$1,205,352.00 775,723.00	1,981,075.00
Adjustments affecting previous financial periods (net credit)		85,687.01
		\$2,066,762.01
ADD: Net Income for the year transferred from Consolidated Income and Expenditure Account Profits from Sale of Securities		1,264,454.25 625,244.29 \$3,956,460.55
DEDUCT: Dividends on— Capital Stock of Subsidiaries held by the Public— Preferred		, , ,
Common	00.022.00	
7% Preferred Stock	90,832.00 385,000.00 480,000.00	955,832.00
DEDUCT: Unamortized Bond Discount Balance at Credit—31st December 1936		\$3,000,628.55 1,350,000.00 \$1,650,628.55
balance at Credit—51st December 1930		h1,030,028.33
Examined and certified in accordance with our attached Report	•	

Examined and certified in accordance with our attached Report.

Montreal, 22nd February, 1937.

Chartered Accountants.

P. S. Ross & Sons,

# Consolidated Operating Statement For Years Ending December 31st

	1932	1933	1934	1935	1936
Electric Revenue xMiscellaneous Revenue	\$3,423,978 32,794	\$3,660,495 29,789	\$4,114,792 51,511	\$4,350,665 67,823	\$4,494,937 77,880
Gross Earnings	\$3,456,772	\$3,690,284	\$4,166,303	\$4,418 488	\$4,572,817
Purchased Power Operation Maintenance Taxes	590,060 112,440 365,191	594,845 110,160 394,467	253,961 637,981 124,586 437,045	428,916 635,760 105,179 477,955	480,179 656,641 113,654 517,429
Net Earnings	\$1,067,691 2,389,081	\$1,099,472 2,590,812	\$1,453,573 2,712,730	\$1,647,810 2,770,678	\$1,767,903 2,804,914
Bad Debts Interest	4,141 <sup>-</sup> 960,189	4,282 934,561	4,807 840,885	4,530 824,285	4,575 815,885
Surplus for Year	\$ 964.330 1,424.751 1,337,393	\$ 938,843 1,651,969 1,375,174	\$ 845,692 1,867,038 1,463,818	\$ 828,815 1,941,863 1,714,609	\$ 820,460 1,984,454 (c) 1,342,006
	\$2,762,144	\$3,027,143	\$3,330,856	\$3,656,472	\$3,326,460
Preferred Dividends Paid Common Dividends Paid (B) Minority Interest, adjustment of	472,960 311-241	472,960 356,196	469,492 410,650	463,592 497,645	462,520 493,312
Surplus	128	131	2,115	5,840	
Transferred to Depreciation Re- serve	600,000	720,000	720,000	720,000	720,000
	\$1,384,073	\$1,549,287	\$1,598,027	\$1,675,397	\$1,675,832
Surplus Carried Forward	\$1.378,071	\$1,477,856	\$1,732,829	\$1,981,075	\$1,650.628
Sinking Fund Instalments Paid		\$ 170,000	\$ 181,075	\$ 191,925	\$ 201,825
Customers Connected Shareholders Kilowatt Hours Output	12,516 3,710 441,150,290	13,530 4,130 474,553,410	14,622 3,725 531,463,900	15,734 3,715 577,267,535	17,508 4,013 594.753,243

(A)—Adjusted for prior year charges.

(B)-Reduction of Minotity Interest equity in Surplus.

(c)-Adjustment after addition of Profit on Sale of Securities and deduction of Bond Discount.

x-Miscellaneous Revenue includes compressed air gross earnings, pulp and merchandise net profits and earnings from investments, etc.

### **OFFICERS**

### President A. J. NESBITT, Montreal

Vice-President JAS. B. WOODYATT, Montreal

#### Vice-President and General Manager B. V. HARRISON, New Liskeard

### Directors

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F. O. BLACKWELL	New York
B. V. HARRISON	lew Liskeard
DAN. McLachlin	Arnprior
A. J. Nesbitt	Montreal
HON. J. L. RALSTON, K.C., P.C.	Montreal
Jos. Simard	Montreal
Р. А. Тномзон	Montreal
Jas. B. Woodyatt	Montreal

Secretary L. C. Haskell *Treasurer* Chas. Johnstone

Assistant Secretary V. J. NIXON Assistant Treasurer T. Inving

Assistant Secretary-Treasurer H. A. Seymour

Fiscal Agents Nesbitt, Thomson & Company, Limited

#### Auditors P. S. Ross & Sons

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