

THE Directors present to the Shareholders their Annual Report with the Company's Balance Sheet and Statement of Profit and Loss as at December 31, 1937.

Net Profit for the year after providing adequate reserves for depreciation and all known contingencies was \$362,985.28 compared to \$271,119.36 in 1936.

Volume of sales showed a very satisfactory increase but profits were less than the all-time high because of increased expenses, of which taxes and wages were an important part. All employees were again granted a year-end bonus and shareholders received larger dividends. Capital Assets were increased approximately \$100,000.00.

The Home Improvement Plan sponsored by the Dominion Government stimulated the demand for our products and under the Dominion Housing Act a larger number of new residences was built, in many of which our roofing, insulation or flooring products were used. During our busy season we employed nearly 20% more people, and as all seem to agree that the status of the construction industry has an important bearing upon the whole unemployment situation of this country, it is to be hoped that all concerned will encourage the widest possible use of both the Dominion Housing Act and the Home Improvement Plan.

Larger and more efficient headquarters have just been completed at Head Office, and you are cordially invited to call here or at any of our offices or factories where you may become more familiar with the products of your Company, all of which are so essential in new construction and in the modernization of existing buildings.

W. R. McNeil

President

Montreal, January 20, 1938.

# Building Products Limited

(INCORPORATED UNDER THE LAWS OF THE DOMINION OF CANADA)

## BALANCE SHEET

### DECEMBER 31st 1937

ASSETS			LIABILITIES			
CUBBENT AND WORKING ASSETS:			CORRENT LIABILITIES:			
Inventories of Stocks on hand as certified by the Management, valued at the lower of cost or			Accounts Payable and Accrued Liabilities \$ 138,378.	00		
market price	<b>5</b> 39,713.21		Provision for Dominion, Provincial and other			
Trade Accounts Receivable (less Bad Debt Reserve)	305,671.70		Taxes	43		
Other Accounts Receivable	13,275.48			<b>\$</b> 218,574.43		
Dominion Government Bonds at cost (less Reserve) (Market value, December 31st 1937 \$1,153,348.75)	1,133,933.75		RESERVE FOR CONTINGENCIES:	219,911.77		
Cash in Bank and on Hand	52,140.03		CAPITAL AND SUBPLUS:			
Insurance unexpired and Taxes prepaid etc.	10,720.19	A O OFF 454 98	Represented by shares without nominal or par			
PROPERTY ACCOUNT:		\$ 2,055,454.36	value—			
Land, Buildings and Equipment, purchase price at date of acquisition in 1928, plus subsequent additions (net) at cost			Class "A" Shares (Non-Voting) 116,346 Shares 1,438,110.	00		
	1,633,488.33		Class "B" Shares (Voting) 4,500 Shares 45,000.	00		
Less: Reserve for Depreciation	903,182.76		Being all of the authorized issue 1,483,110.	00		
-	<u></u>	730,305.57	EABNED SURPLUS:			
			Balance as per statement attached	73 — 2,347,273.73		
				- 20213610-10		

\$ 2,785,759.93

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Approved on behalf of the Board:

(Signed) W. R. McNeil, Director.

" Winthrop Brainerd, Director.

Note :---

Contingent Liability in respect of Customers Notes Discounted \$33,147.02

AUDITORS' REPORT TO THE SHAREHOLDERS

We have made an examination of the books and accounts of Building Products Limited for the year ending December 31st 1987 and have obtained all the information and explanations which we have required; and we report that, in our opinion, the above Balance Sheet at December 31st 1937 is properly drawn up so as to exhibit a true and correct view of the state of the Company's affairs, according to the best of our information and the explanations given to us and as shown by the books of the Company.

PRICE, WATERHOUSE & CO., Auditors

# BUILDING PRODUCTS LIMITED

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## STATEMENT OF PROFIT AND LOSS AND EARNED SURPLUS

YEAR ENDING DECEMBER 31st 1937

Net Profit from Operations for the year ending December 31st 1937, before taking into account the items shown below			\$ 546,651.28
ADD: Interest on Investments	\$	31,805.86	
Profit on Investments less amount appro- priated to write off premiums on bonds pur- chased above par		9,467.50	41,273.36
			587,924.64
DEDUCT: Provision for Depreciation		53,999.72	
Transferred to Contingent Reserve		8,452.79	
Directors Fees		3,320.00	
Legal Fees		2,177.00	
Remuneration to Executive Officers		82,947.00	
Provision for Dominion and Provincial Income Taxes		74,042.85	224,939.36
Net Profit for the year after providing for Income Taxes thereon			362,985.28
Earned Surplus Balance at December 31st, 1936			302,985.28 797,251.15
			 1,160,236.43
DEDUCT: Dividends declared and Paid			296,072.70
Earned Surplus Balance at December 31st, 1937			\$ 864,163.73

# BUILDING PRODUCTS LIMITED

#### BOARD OF DIRECTORS

PHILIP R. ALLEN, Chairman of the Board Bird & Son, Inc.

WINTHROP BRAINERD, Vice-President Canadian Industries Limited

C. P. COWAN, Vice-President Building Products Limited

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- R. C. CROOKER, Secretary-Treasurer Building Products Limited
- D. P. HATCH, Vice-President Building Products Limited
- G. H. MONTGOMERY, K.C. Brown, Montgomery & McMichael
- G. M. McKEE, Assistant to the President Consolidated Paper Corporation, Limited
- W. R. MCNEIL, President Building Products Limited
- H. R. TUDHOPE, President A. E. Ames & Co., Limited

OFFICERS

Chairman of the Board PHILIP R. ALLEN President W. R. McNEIL Vice-Presidents C. P. COWAN-D. P. HATCH Secretary-Treasurer R. C. CROOKER

HEAD OFFICE----Montreal, Canada

SALES OFFICES—Montreal, Toronto, Hamilton and Winnipeg

PAPER MILL-Pont Rouge, Que.

ROOFING FACTORIES—Montreal, Que., Hamilton, Ont., Winnipeg, Man.

QUARRIES-Verona, Ont.

