## ANNUALREPORT

## BRUCK SILK MILLS <br> LIMITED



## DIRECTORS

ISAAC I. BRUCK COL. P. HUTCHISON*
MORTON DARLING
L. S. LEE
H. D. DWYER BENJAMIN LEIBEL

ARTHUR M. FLANDERS RENE B. PERRAULT*
H. E. HERSCHORN
H. STERN

GERALD L. BRUCK*
*Relited

## OFFICERS

| President | I. I. BRUCK |
| :---: | :---: |
| Vice-President | L. S. LEE |
| Secretary. | H. STERN |

general offices
Montreal
460 St. Catherine Street
SALES OFFICES

| Toronto | 332 Adelaide West |
| :--- | ---: |
| Winnipeg | Canada Building |
| Vancouver | 3155 West l4th Ave. |

UMITED STATES OFFIGE
New York 295 Madison Ave.

OYERSEAS OFFICES
England London 310 Grove End Gardens (Bruck Silk Mills (Eng.) Limited)
Australic Melbourne 84 Flinders Lane
Sydney 181 Clarence Stree:

MILLS AT COWANSVILLE, QUEBEC.

# REPORT OF THE PRESIDENT 

Monseal, Quebec
January 30th, 1943

TO THE SHAREHOLDERS, BRUCK SILK MILLS LIMITED:

Rellected in the Annual Financial Report of your Company fo: the liscal year that ended on October 31, 1942, is a moderate gain in gross prolits. This rellects an increase of about $193 / 4 \%$ in sales of your Company's producls. As you will observe from the Balance Sheet, the fincmeial position of your Company continues to be strongly maintained, with an increased amount standing to credit of earned surplus, and further improvement in the net working capital position. Provision has been made for reserves thon have been set up on account of depreciation and federal taxation, in conformity with requirements under Dominion of Canada Income Tax and Excess Profits Tax Acts.

## WARTIME CONDITIONS

In line with my Report of a year ago. your Company has continued to co-operate in every manner possible with the Federal Government in the interesis of the war effort, and I have no doubt that these efforts on our part have met with general approval. Conditions that have arisen during the operating year, and due directly to the war, have imposed new and increased burdens upon management both in respect to the nature of the fabrics produced and in conformity with the numerous restrictions that have necessarily been enlorced upon industry by the various Federal control agencies. We have met, and will continue to meet these situations as they arise, and to comply with whatever regulations may be promulgated from time to time. I would point out that your Company has continuously held within the established price ceilings on its goods.

## EXPORT MARKETS

In my last Report to you, I relerred to the eftect of the war upon our export markets in Great Britain, Australia, New Zealand, the West

Indies, and Latin America. As was then predicted, conditions arising from the war, particularly the lack of ocean shipping and the exercising of restrictive controls corused our export sales, during the past year, to be reduced. I look for no early improvement in this particular phase of your Company's business. I might add that your management has continued to maintain contocts with established customers in these export markets, and looks forward to a resumption of trading when conditions again permit. Your Company's products have always been held in high esteem in the various countries where in the past sales outlets had been established.

## DEPRECIATION RESERVE

During the past fiscal year there was charged off to Depreciation Reserve out of Prolits, an amount of $\$ 232,875$, as compared with $\$ 263.378$ in the previous year. This resulted in the increase in the Reserve for Depreciation, as shown in the Balance Sheet, to $\$ 1,318,633$. Deduction of this amount places the net value credited to Property Account at $\$ 949,568$ as compared with $\$ 1,018,691$ in the previous year.

## IMVEHTORY POSITION

You will notice in the Balance Sheet that your Company's Inventory Account was increased but slightly at \$1,060,167 as compared with $\$ 1,023,878$ in the period ended in 1941. Comparative cmalyses of Inventory Account is as follows:

AS OF OCTOBER 31st

|  | 1942 | 1941 | 1940 |
| :--- | ---: | ---: | ---: |
| Raw Materials ................ | $\$ 280,902$ | $\$ 275,343$ | $\$ 162,298$ |
| Goods in Process, and Supplies | 469,159 | 390,781 | 214,459 |
| Undyed Fabrics ........... | 198,082 | 195,483 | 196,022 |
| Dyed Fabrics ..... | 112,024 | 162,271 | 172,909 |
| TOTALS ............. |  |  | $\$ 1,060,167$ |
| $\$ 1,023,878$ | $\$ 745,688$ |  |  |

## FEDERAL TAXATION

During the past year the amount that was necessary to charge out of profits to meet federal taxation requirements showed further increase, being $\$ 288,819$ as compared with $\$ 164,658$ in the year ended
in 1941, $\$ 35,156$ in that ended in 1940 and $\$ 7,453$ in 1939. Consideration has been given to an Inventory Reserve of $\$ 318,604$ as compared with $\$ 220,229$ in the previous year, in accordance with provisions of the Dominion Taxation Laws.

## AUBITORS' REPORT

In connection with the loregoing your attention is drawn to the Report of the Auditors which says, in part: "Provision for taxes under the Excess Profits Tax Act for years ending 31st October, 1940, 31st October, 1941 and 31 st October, 1942 has been made subject to the result of application by the Company to be classitied as a depressed company under the provision of Section 5. Paragraph l (A) of the Excess Profits Tax Act. Reserve against future depreciation in inventory values has been provided in accordance with provision of Section 6 , Paragraph $2(\mathrm{C})$ of the Excess Profits Tax Act."

## PROFIT AND LOSS

The Profit and Loss Account for the latest liscal year shows an increase in gross trading profit of $\$ 1,234,161$ as compared with $\$ 1,063,737$ in the preceding year. After making all charges, and writeofls in respect of depreciation and taxation reserves already menlioned, the surplus for the year amounted to $\$ 186,489$ equal to $\$ 1.49$ earned per share on the outstanding common stock, before provision Ior Inventory Reserves. In the previous year, net surplus had amounted to $\$ 267.568$, being equal to $\$ 2.14$ per share on the Common Stock, while in the year ended in 1940 the surplus was $\$ 58,309$ or $461 / 2 \mathrm{c}$ per share on the common stock. After surplus charges and deductions there was carried forward into the Balance Sheet total earned surplus of $\$ 971,502$, subject to Inventory Reserve of $\$ 318,604$. There was also carried as Deferred Surplus the sum of $\$ 18,439$, this being the relundable portion under the Excess Profits Tax Act accrued up to October 31, 1942.

## HET WORKIHG CAPITAL

The liquid position of your Company continues to be strong. As shown in the Balance Sheet, total current assets amounted to $\$ 2,009,838$ as compared with $\$ 1,842,934$ in the previous year, while current liabilities were slightly reduced at $\$ 954,257$ from $\$ 956,665$ shown in the 1941 Accounts. As a result, net working capital at the end of the latest
fiscal period amounted to $\$ 1,055,581$ as compared with $\$ 886,269$ in the preceding year, an improvement of $\$ 169,312$.

## FUMDED DEBT

As at October 31. 1942, the outstanding $61 / 2 \%$ First Mortgage Bonds of your Company were reduced by $\$ 7,600$ par value to $\$ 385,300$. This reduction reflects retirement through sinking fund during the year and from cash held by trustee.

## PLANT

Your Company's plant and property has been well maintained throughout the year. In line with the policy of your management, your plant operations require, to an increasing degree, the closest attention becouse of the difficulties in respect to procurement of new and replacement machinery and equipment. This is particularly so in relation to the continuance of a high rate of production.

## RESEARCH

In my last Report, I drew to your attention the increasing value resulting from your Company's efficient Research Department. This value has continued to demonstrate itself. Your management, working in co-operation with the technical staff, is progressively able to proceed with the elimination of uneconomic operations, including the elimination of frills and the simplification of manulacture. This has contributed importantly in efforts to meet steadily rising costs and difficulties in obtaining various necessary materials and supplies. Improved methods that have resulted from our research effort have enabled us to maintain, and even to improve, the high standards of your Company's fabric products.

## STAFf

Under wartime conditions it has been necessary to cope with rapidly changing conditions, including loss of employees to the Armed Forces and also to other industries. I am gratified to report that throughout the past year the operating stalf has shown a high spirit of willing co-operation and unswerving loyalty. I might mention that in connection with all Dominion Government campaigns for the sale
of Victory Bonds and War Savings Certificates, as well as the Red Cross and similar drives, your employee personnel has in every instance exceeded subscription quotas. During the year the Company, in order to relieve the acute housing shortage at Cowansville, aided employees in the building of a number of dwellings. You will be interested in learning that of your Company's personnel 145 have entered the Armed Services, and many have already covered themselves with distinction.

## CONCLUSION

Operations of your Company continue to employ your plant at full capacity. Again I hesitate to predict either the immediate or longer term outlook for your Company. Your management continues its policy of carelul observation of conditions from day to day and, so far as possible, every step continues to be taken in order to protect the operating position.

Submitted on behalf of the Board,

BALANCE SHEET
BRUCK sILK MILLS LIMITEB
AS AT 31st OCTOBER, 1942
ASSETS
CURREMT ASSETS
Cash on hand and in Banks$\$ 73,799.30$
Cash Surrender value of $\$ 475,000.00$ Life Insurance ..... 111,601.42
Deposit with Insurance Underwriters
$\$ 35,000.00$ Dominion of Comada Bonds(Market Value $\$ 34,850.00$ )Accounts Receivable-Less Reserve$\$ 573.935 .72$
Due from Subsidiary
Company-Less Reserve ..... I. 00
Inventories-Manulacturing Materials, eitherraw, in process or in tinished state, valuedat the lower of cost or market. Other manu-lacturing elements at cost
Raw Materials in Public Warehouse-Covered by Trust Receipts
EXCESS PROFITS TAX
Retundable Portion
IMYESTMEMT IM SUBSIDIARY COMPAMIES
Shares
Accounts Receivable
EMPLDYEES HOUSIMG SCHEME
Advance by Company.
OTHER EMYESTMEMTS AT CDST
CASA JM SIMKIMG FUM日
In Hands of Montreal Trust Company for Redemption of Bonds
PREPAID CHARSEs
Insurance, etc.
PLAMT IMYESTMEMTLand, Buildings, Plant, Machinery, Furnitureand Fixtures at value of $\$ 377.046 .61$ asappraised on lst November, 1924, byCanadian Apprasal Co. Ltd., plus cost ofsubsequent additions $\$ 2,272,201.03$Deduct-Mortgage4,000.00
Less--Reserve for Depreciation ..... 1,318,632.87
Trademarks, Processes, etc.

$$
18,438.98
$$4,231.31$2,476.32$

$6,707.63$
35,000.00 ..... 2.280 .00 ..... 455.382.268 .201 .03949,568.16

$$
138,975.41
$$

$$
2,009,837.84
$$

$$
6,457.70
$$

## BALANCE SHEET Bryck silk mills limjted AS AT 31st OCTOBER, 1942

## LIABILITIES

## CURREMT LIABILITIES

Bomk of MontrealOutstanding Trust Recejpts \$ 138,975.41
Accounts Payable 233,381.52
Bills Payable 293,081.91 $665,438.84$

## RESERYES

Reserve for Taxes 288,818.68

## FHMDED OEBT

$61 / 2 \%$ Firsl Mortgage Bonds---
Authorized $\$ 1,000,000,00$
Issued
550,000.00

Less--Redeemed and Cancelled
$164,700.00 \quad 385,300.00$

## CAPITAL

No Par Value Common Stock--
Authorized--150,000 Shares
Issued - 125,000 Shares
787,500.00
reserye for comtingencies
16,923.75
Earned Surplus as at 31st October, 1942 971.501.59

## DEFERRED SURPLUS

Refundable portion of Excess Profits Tax as at 31st October, 1942

18,438.98 1,794,364.32
$\$ 3,133,921.84$

Earned surplus subject to Inventory Reserve of \$318,604.06

## comtingent liabjlity

Trade Paper under Discount with Bank $\$ 259,365.69$

Signed on behalf of the Board:
$\left.\begin{array}{l}\text { ISAAC I. BRUCK. } \\ \text { L. S. LEE. }\end{array}\right\}$ Directors.

# Statement of <br> INCOME AND EXPENDITURE <br> brbck silx mills timited <br> for year ended 31st october, 1942 

Gross Profit from Trading ..... \$1,234,161.00Selling. Delivery, Administration and other Expenses(Executive Officers' remuneration $\$ 26,634.02$ )
\$498,128.72
Directors' Fees ..... 1,540.01
Legal Fees and Expenses ..... 1,445.83
Bond Interest25,538.50 526,653.06$\$ 707,507.94$
DEPRECIATIOM
Plant, Machinery and Equipment ..... $\$ 200,608.20$Buildings23,629.96
Furniture and Fixtures ..... 6,515.84
Automobile, Trucks and Tractor ..... 2,120.78232,874.78
\$474,633.16
Reserve for Taxes ..... 288,818.68
$\$ 185,814.48$
Dividend and Interest received on Investments674.13Profit lor Year to 31st October, 1942
$\$ 186,488.61$
Statement of earmed surplus account as at 31st october, 1942
Balance at Credit, 31st October, 1941 ..... \$834,208.61Add-Bad Debt Reserve-portion not required3,378.14
\$837,586.75
Profit for Year to 31st October, 1942186.488 .61\$1,024,075.36
Deduct-Reserve for Income Tax, underprovided lor 1941................... . \$5,674.24
Loss on disposal of Fixed Assets (net) $9,399.53 \quad \$ 15,073.77$
Dividends paid ..... $\frac{37,500.00}{59,573.77}$
DEFERRED SURPIUS
Refundable portion of Excess Prodits Tax as at 31st October, 1942 ..... \$ 18,438.98

## AUDITORS' REPORT

MONTREAL—144h Jcnucry, 1943.

We have audited the Books and Accounts of Bruck Silk Mills, Limited, for the year ended 31st October, 1942. Adequate provision appears to have been made for loss on a Subsidiary Company whilst the results of a second Subsidiary Company are not reflected in the Balance Sheet as they have not yet been determined. Provision for taxes under the Excess Prolits Tax Act for years ending 31st October, 1940, 31st October, 1941 and 31st October, 1942, has been made subject to the result of application by the Company to be classified as a depressed Compomy under the provision of Section 5, paragraph 1 (A) of the Excess Profits Tax Act. Reserve against tuture depreciation in Inventory Values has been provided in accordance with provision of Section 6, paragraph 2 (C) of the Excess Profits Tax Act. Having obtained all the information and explanations we have required, we certify that, in our opinion, the above Balance Sheet is properly drawn up so as to exhibit a true and correct view of the stcte of the Company's affairs according to the best of our information, the explanations given to us and as shown by the Books of the Company.
(Signed) MACINTOSH, ROBERTSON \& PATERSON, Chartered Accountants.
bankers
Bank of Montreal
Montreal
National City Bank of New York New York

## AUDITORS

Macintosh, Robertson \& Paterson
Montreal
trustee
Montreal Trust Company
Montreal
tramsfer agents
Montreal Trust Compony Montreal \& Toronto
City Bank Farmers Trust Company New York
REGISTRARS
The Canadian Trust Company Montreal
Montreal Trust Company
The National City Bank of New York
Toronto New York

