



and

Subsidiary Companies

BENJAMIN ELECTRIC MANUFACTURING COMPANY of CANADA LIMITED

BULL DOG ELECTRIC PRODUCTS of CANADA LIMITED CANADIAN CUTLER-HAMMER LIMITED LANGLEY ELECTRIC MANUFACTURING COMPANY, LIMITED LANGLEY ELECTRICAL COMPANY LIMITED LANGLEY MANUFACTURING COMPANY LIMITED CANADIAN JEFFERSON ELECTRIC COMPANY, LIMITED

> Plants and Warehouses at: TORONTO MONTREAL WINNIPEG CALGARY VANCOUVER

> > **EXECUTIVE OFFICES:**

ROOM 1600 1050 Beaver Hall Hill Montreal, Quebec



MONTREAL, MARCH 21, 1949.

TO THE SHAREHOLDERS:

Your Board of Directors has pleasure in presenting its Twentieth Annual Report on the operations of your Company and its Subsidiaries, together with the Consolidated Statements of Account for the year ended December 31, 1948.

RESULTS OF OPERATIONS

After providing for Income Taxes amounting to \$121,974, net profits for the year amounted to \$141,442. This compares with net profits of \$112,520 in 1947 which, however, included a credit adjustment of taxes amounting to approximately \$34,000 by reason of the loss sustained during the 1946 fiscal year.

Sales and production continued at approximately the same level as the previous year; however, notwithstanding price increases of your Company's products, the continued increasing cost of labour and materials resulted in a net profit for the year which may still be regarded as abnormally low, having regard to the high volume of business and the investment involved.

In order to improve the liquid position of your Company, your Directors decided that no dividend should be paid during the year 1948.

No assessment has as yet been received for Income and Excess Profits Taxes for the war period.

PLANT

Total expenditure on account of plant and equipment during the year under your Company's programme for modernizing machinery and equipment amounted to \$92,656 which, after deducting equipment scrapped totalling \$12,317, resulted in a net increase in Plant Account of \$80,339.

Depreciation amounting to \$115,642 was provided on Plant and Equipment during the year and is computed on the original cost of the fixed assets. It should be borne in mind that, if depreciation were figured on to-day's replacement costs, the charges would be higher and our earnings, of course, would be correspondingly lower. Accruing depreciation on pre-war values, while paying inflated prices for necessary replacements, is a problem facing all industry.

INVENTORIES

The inventories at December 31, 1948, valued at the lower of cost or market prices, aggregated \$1,443,723, as compared with \$1,701,076 at the close of the preceding year.

FINANCIAL

The second principal repayment of \$100,000 was made against the 2¾% First Mortgage (Closed) Serial Bonds, on November 1, 1948, leaving a balance outstanding as at December 31, 1948 of \$300,000.

Bank Advances as at December 31, 1948 aggregated \$643,073, representing a reduction of \$335,189 from \$978,262 at the end of the previous year.

A comparison of the Net Working Capital of the Company for the years 1948 and 1947 is shown hereunder:

	1948	1947
Current Assets Current Liabilities	\$2,185,068 1,179,866	\$2,329,084 1,402,548
Net Working Capital	\$1,005,202	\$ 926,536

DIRECTORS

It is with regret that your Directors record the resignation of Mr. M. K. Pike, who has served on the Board of Directors for the past sixteen years. His advice and counsel have been of great value to your Company.

Col. R. D. Harkness, D.S.O., M.C. was elected a Director to replace Mr. Pike.

EMPLOYEES

Your Directors wish to acknowledge with appreciation the loyal and efficient service rendered by the employees during the past year.

PROSPECTS

Present indications are that the demand for your Company's products should continue at a relatively high level throughout 1949.

By Order of the Board,

P. F. SISE,

President.

AND

SUBSIDIARY COMPANIES

Consolidated Balance Sheet as at December 31, 1948

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CAPITAL ASSETS:	
Land, Buildings, Plant and Equipment at cost	\$1,832,226
Deferred Receivables	64,376*
CURRENT ASSETS:	
Inventories of Raw Material, Goods in Process, Finished Stock, etc \$1,443,723	3**
Accounts Receivable (less Reserve for Doubtful Accts.))
Dominion of Canada Bonds 5,000)
Cash 24,050	5 2,185,068
	-
Prepaid Expenses:	
Unexpired Insurance, etc	4,804
GOODWILL AND PATENTS	. 1
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A O O D TTO

\$4,086,475

* Refundable Excess Profits Tax.

** Based on physical inventories as at October 31, 1948 (valued at cost or market, whichever was lower) adjusted for operations to December 31, 1948, and after deducting reserve.

Approved on behalf of the Board:

P. F. SISE A. H. ELDER } Directors.

LIABILITIES

CAPITAL STOCK:	
Common Stock — without nominal or par value: Authorized — 100,000 Shares Issued and Paid-up — 84,415 Shares	\$ 844,150
2¾% FIRST MORTGAGE (CLOSED) SERIAL BONDS: (Due in Equal Annual Amounts November 1, 1949-1951)	300,000
Current Liabilities:	
Bank Overdraft \$ 643,073	
Accounts Payable and Accrued Charges 486,068	
Provision for Taxes	1,179,866
Reserve for Depreciation	1,211,095
CAPITAL SURPLUS	138,684
Surplus:	
Deferred Surplus	r.
Earned Surplus	412,680
	\$4,086,475

AUDITORS' REPORT TO THE SHAREHOLDERS

MONTREAL, February 25, 1949.

We have examined the books and accounts of the Amalgamated Electric Corporation, Limited, and its subsidiary Companies for the year ended December 31, 1948, and we have obtained all the information and explanations which we have required.

We report that, in our opinion, the above Consolidated Balance Sheet and accompanying Consolidated Statements of Profit and Earned Surplus and Capital Surplus are properly drawn up so as to exhibit a true and correct view of the state of the affairs of the Companies as at December 31, 1948 and the results of the operations for the year ended on that date, according to the best of our information and the explanations given to us and as shown by the books of the Companies.

D.	М.	Farish, C.A.,	
		Acting Treasurer.	

McDonald, Currie & Co., Chartered Accountants.

AND

SUBSIDIARY COMPANIES

Consolidated Statement of Profit and Earned Surplus for Year Ended December 31, 1948

OPERATING PROFIT FOR YEAR — After deducting charges enumerated below	
Inventory Reserve \$ 54,693	
Provision for Depreciation	
Remuneration of Executive Officers	
Fees of Directors	
Legal Fees	
Bond Interest	
\$214,746	
Provision for Income Taxes	121,974
NET PROFIT for the year	
EARNED SURPLUS brought forward from previous year	
TRANSFER FROM DEFERRED SURPLUS — refundable excess profits tax received in 1948	
EARNED SURPLUS — as per Consolidated Balance Sheet	\$348,304

Consolidated Statement of Capital Surplus for Year Ended December 31, 1948

Balance brought forward from previous year..... \$138,684

DIRECTORS

*WILLIAM CARSWELL AUBREY H. ELDER C. W. FINDLOW

*A. V. Armstrong Homer M. Jaquays Richard O. Johnson *M. P. MURPHY R. D. HARKNESS

*PAUL F. SISE

OFFICERS

PAUL F. SISE M. P. MURPHY William Carswell President Vice-President Secretary-Treasurer

A. V. Armstrong STANLEY LANGLEY C. W. FINDLOW C. D. MCCAIG

General Manager Technical Manager Works Manager General Sales Manager

SOLICITORS

WAINWRIGHT, ELDER & LAIDLEY - MONTREAL BLAKE, ANGLIN, OSLER & CASSELS - TORONTO

TRANSFER AGENTS Montreal Trust Company — Montreal

REGISTRAR

The Royal Trust Company — Montreal *Members of the Executive Committee



Endorsed Electrical Equipment

DISTRIBUTION EQUIPMENT

Busways.

Breakers—Nofuz.

Cabinets-Gutter, Junction, Pull, Splitter, Telephone,

Transformer.

Fuse Clamps and Grips.

Panelboards-Distribution, Lighting, Residential.

Switches—Industrial, Service.

Switchboards-Lighting, Power.

Wireways. Trol-E-Duct.

LIGHTING EQUIPMENT

Fluorescent, Incandescent. Display, Floodlighting, Spot. Porcelain Enamel Reflectors. Vapor-Proof, Dust-Tight, Explosion-Proof. Portable Lamps. Floating Arm Lamps.

MOTOR CONTROL

Starters and Speed Regulators. Resistors, Rheostats, Dimmers. Magnetic Brakes. Pushbutton Stations. Drum, Pressure, Float, Vacuum and Limit Switches. Mill Duty Control. Unitrol Control Centres.

WIRING SUPPLIES

Apartment Mail Boxes.

Fuses—Cartridge.

Fittings-Fixture, Ground.

Ballasts-Fluorescent,

Boxes-Outlet and Switch.

Signals—Industrial.

Transformers — Bell Ringing, Chime, Control, Lighting, Luminous Tube, Oil Burner Ignition, Power Circuit, Signalling.

Wiring Devices.



