27 WELLINGTON ST. WEST

TORONTO, CANADA

March 12th, 1945

TO THE SHAREHOLDERS OF STEDMAN BROS. LIMITED:

The Directors of Stedman Bros. Limited beg to submit for your consideration the Annual Statement, together with the Profit and Loss Account, covering the operations for the year ending December 31, 1944.

The results of the year show a slight increase in volume and a corresponding increase in profit before taxation.

The year has been the most difficult since the beginning of the war. Our problem is not the sale of merchandise, but the obtaining of it. This, together with the constant change in personnel, due to the fact that we are not considered an essential industry, has made our task most difficult.

During the year we established a pension policy, to which both the Company and the staff will contribute, by which we hope to provide some security reward for those who serve the Company long and faithfully.

You have already been advised, through the press, that the regular dividend of 75 cents per share on the Preferred shares and a dividend of 25 cents, plus a bonus of 50 cents on the Common Shares, has been declared, both payable April 2nd.

The year 1945 opened somewhat quieter than 1944, due to the unusual conditions created by excessive snow. More recent weeks show a slight gain. The year's result will largely depend on the war and its progress.

In common with most business concerns, we are planning for after the war. We all recognize that the war and its needs must come first, but if full employment (which we all desire) is to become a reality, there must not only be planning, but a united effort and confidence between all citizens and all sections of our country, especially if we are to successfully solve the many difficult problems ahead.

From the public statements of our own leaders, as well as those from other countries, International trade will be a problem of outstanding importance. If we are to participate in this trade, we must recognize that the purchasing power and the conditions under which our customers live will be the determining factor. This fact will, no doubt, compel us to modify some of our views.

On behalf of the Directors and Shareholders, I would like to express to our staff our appreciation and thanks for their loyal service.

Yours very truly,

S. W. STEDMAN,

Chairman of the Board.



BALANCE SHEET AS AT DECEMBER 31st, 1944

| ASSETS | | | |
|---|------|-------------------------|-----------------------------|
| Cash on Hand and in Banks | | | \$ 772,873.59 |
| Dominion of Canada Bonds | - | | 223,000.00 |
| Accounts Receivable | -\$ | | |
| Less: Reserve for Bad Debts | | 5,000.00 | 045 011 05 |
| Tomataile of Cont. | • | 970 027 26 | 345,311.35 |
| Inventories at Cost Less: Reserve for Warehouse Profit on Store | - 9 | 810,921.50 | |
| Inventories \$49,911.81 | | | |
| Inventories\$ 49,911.81 Reserve for Increased Prices re Excess | | | |
| Profits Tax 103,169.59 |) | | |
| | | 153,081.40 | |
| | | | 717,845.96 |
| Cash Surrender Value of Life Insurance Real Estate | - | | 16,363.20 |
| Real Estate | - \$ | 235,437.98 | |
| Less: Reserve for Depreciation | - | 30,245.14 | 205 102 04 |
| Furniture and Fixtures | • | 119 042 95 | 205,192.84 |
| Less: Reserve for Depreciation | - Φ | 335,531.18 | |
| Less. Reserve for Depreciation | - | 000,001.10 | 82,512.67 |
| Loans to Employees and Advances re Purchase Dominion of Can- | | | 00,010.01 |
| ada Bonds | | | 14,769.35 |
| Refundable Portion of Excess Profits Tax | - | | 167,476.28 |
| Prepaid Expenses and Other Assets | | | 4,747.69 |
| Trade Creditors (Prepayment of Merchandise) | | | 5,185.36 |
| Goodwill | - | | 1.00 |
| | | | ¢2 EEE 270 20 |
| Investment in wholly owned subsidiary Company | | | \$2,555,279.29 58,300.00 |
| Threstment in whony owned subsidiary Company | | | 30,500.00 |
| | | | \$2,613,579.29 |
| LIABILITIES | | | nd to great the same of |
| Reserves: | | | |
| Income Tax for 1940 | \$ | 23,262.02 | |
| Income Tax for 1941 | | 61,890.80 | |
| Income Tax for 1942 | | 51,846.14 | |
| Income Tax for 1943 | | 53,786.07 | |
| Income Tax for 1944 (after Prepayment of \$465,000.00) | | 27,422.58 | |
| | ф. | 210 207 61 | |
| Salaries | Þ | 218,207.61 12,600.00 | |
| Salaries Preferred Dividend 1½% | | 4,500.00 | |
| Common Dividend 25 cents per share | | 22,500.00 | |
| Common Dividend 20 cents per siture | | | \$ 257,807.61 |
| Reserve for Real Estate | | | 205,192.84 |
| Capital Stock: | | | |
| Preferred—6,000 Shares, Par Value \$50.00 per Share | -\$ | 300,000.00 | |
| Common—90,000 Shares, No Par Value | - 1 | 1.00 | 200 001 00 |
| C 1 F1 | 01 | 692 101 56 | 300,001.00 |
| Surplus—Earned Deferred | | 167,476.28 | |
| Deferred | | 101,410.20 | 1,850,577.84 |
| | | | |
| | | | \$2,613,579.29 |

AUDITOR'S CERTIFICATE

I have examined the above Balance Sheet of Stedman Bros., Limited, as at December 31st, 1944, and report that, in my opinion, it is properly drawn up so as to exhibit a true and correct view of the state of the Company's affairs, according to the best of my information and the explanations given me, and as shown by the books of the Company.

All my requirements, as Auditor, have been complied with.

S. W. STEDMAN, Chairman of the Board.

GEO. W. STEDMAN, President.

GENERAL INCOME AND EXPENDITURE ACCOUNT

for the year ended December 31st, 1944

| Net Operating Profit for year before Provision for Depreciation and Income Tax | | \$ 822,787.75 |
|---|------------|---------------|
| Provision for Depreciation \$ | 43,257.72 | φ σ==,σ |
| Dominion Income Taxes | 492,422.58 | |
| | | 535,680.30 |
| Net Profit for year carried forward to Earned Surplus Account _ | | \$ 287,107.45 |

The total of the amount paid for the year ended December 31st, 1944, as salaries, bonuses, fees, or other remuneration to the counsel, solicitors, or other legal advisers of the Company, also to the Executive Officers of the Company, including the President, Managing Director, and any other Directors, who hold salaried employment or office with the Company was \$47,117.65.

Fees of Directors, not holding salaried employment in the Company were \$300.00.

EARNED SURPLUS ACCOUNT

| as at December | 31st, 1944 | | |
|--|------------------------|---------------------------------|------------------------------|
| Surplus, forward January 1st, 1944 Add: Increase in Cash Surrender Value of Life In Accrued Dividends Transfer from Profit and Loss Account | surance, plus | 2,735.50 287,107.45 | \$1,579,381.72 289,842.95 |
| Less: Life Insurance Premiums Paid Loss on Investments Adjustment on Reserve for Real Estate | | 3,662.25 439.25 29,021.61 | \$1,869,224.67 |
| Preference Dividends: | | | \$1,836,101.56 |
| Paid April 1st, 1944 Paid July 1st, 1944 Paid October 1st, 1944 Payable January 2nd, 1945 | 4,500.00 4,500.00 | 18,000.00 | |
| Common Dividends: | | | |
| Paid April 1st, 1944 Paid July 1st, 1944 Paid October 1st, 1944 Payable January 2nd, 1945 | 22,500.00 22,500.00 | 125 000 00 | |
| | _ | 135,000.00 | 153,000.00 |
| Balance of Earned Surplus, December 31st, 1944, Ca. | rried to Balance | Sheet | \$1,683,101.56 |
| DEFERRED SURPLUS | S ACCOUNT | 1 | |

as at December 31st, 1944

| Surplus, forward January 1st, 1944 Add: Refundable Portion 1944 Excess Profits Tax | \$ 107,272.75 60,203.53 |
|---|-------------------------------|
| Balance of Deferred Surplus, December 31st, 1944, Carried to Balance Sheet | \$ 167,476.28 |

ANNUAL REPORT

FOR THE

Year Ending 31st December, 1944

OFFICERS:

SAMUEL W. STEDMAN Chairman of the Board
GEORGE H. STEDMAN President and Managing Director
CLARENCE R. PETTIT Executive Vice-President
and Secretary-Treasurer
DOUGLAS J. MACDONALD Vice-President
GEO. T. HUMBLE Director

STOCK TRANSFER AGENTS:
GUARANTY TRUST COMPANY OF CANADA
70 Richmond Street West
Toronto

BANKERS:

BANK OF TORONTO Toronto