

SASKATCHEWAN  
CO-OPERATIVE WHEAT  
PRODUCERS  
LIMITED

*fifth*  
ANNUAL  
REPORT



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REGINA, SASKATCHEWAN  
McGILL UNIVERSITY 1929

## *Proposed Agenda of Business for Annual Meeting*

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- 1.—Appointment of Chairman.
- 2.—Notice Calling Meeting.
- 3.—Resolution to Adopt Agenda.
- 4.—Minutes.
- 5.—Report of Board of Directors.
- 6.—Resolution to Receive Directors' Report.
- 7.—Discussion of Directors' Report.
- 8.—Financial Statement and Auditors' Report.
- 9.—Discussion of Financial Statement.
- 10.—Adoption of Directors' Report.
- 11.—Adoption of Financial Statement.
- 12.—Remuneration of Auditors.
- 13.—Appointment of Auditors.
- 14.—Consideration of Amendments to Articles of Association.
- 15.—Resolutions Tabled at last Annual Meeting.
- 16.—Discussion of Pool Matters introduced by Delegates.
- 17.—Adjournment.



# SASKATCHEWAN CO-OPERATIVE WHEAT PRODUCERS LIMITED

## Directors' Report

Regina, Saskatchewan.

November 5th, 1929.

In presenting this, the Fifth Annual Report of the operations of the Saskatchewan Wheat Pool, your Board of Directors has, as in former years, endeavored to lay before the delegates in attendance at this Annual Meeting, a complete survey of the business of the Organization covering the 1928-29 crop year.

### DELIVERIES TO 1928-29 POOL

#### Wheat

The 1928-29 Pool handled the largest volume of wheat of any year since the inception of the Organization. During the year there was delivered to the Pool a total of 158,422,622 bushels of wheat.

During its five years' operation a total of 585,462,659 bushels of wheat has been marketed through this Saskatchewan farmers' co-operative marketing association, made up as follows:—

|               |                     |
|---------------|---------------------|
| 1924-25 ..... | 50,251,181 bushels  |
| 1925-26 ..... | 129,708,034 bushels |
| 1926-27 ..... | 119,488,976 bushels |
| 1927-28 ..... | 127,591,846 bushels |
| 1928-29 ..... | 158,422,622 bushels |

585,462,659 bushels

Altogether there was marketed in Saskatchewan during the crop year 1928-29 a total of 286,065,482 bushels of wheat. This indicates that approximately 55.4% of the total crop was marketed through the Saskatchewan Wheat Pool as compared with 56% of the total crop in 1927-28, 57.7% in 1926-27 and 56% in 1925-26.

The following statement indicates the number of bushels delivered each month at country elevator points during the past year as compared with the previous year:—

|                 | 1928-29     | 1927-28     |
|-----------------|-------------|-------------|
| September ..... | 19,595,978  | 4,709,000   |
| October .....   | 48,507,886  | 26,019,137  |
| November .....  | 41,657,698  | 39,933,885  |
| December .....  | 25,931,254  | 24,077,828  |
| January .....   | 8,386,886   | 13,917,121  |
| February .....  | 2,570,348   | 7,725,290   |
| March .....     | 3,097,939   | 3,248,129   |
| April .....     | 3,295,966   | 1,526,968   |
| May .....       | 1,641,942   | 1,821,683   |
| June .....      | 2,307,030   | 2,257,719   |
| July .....      | 1,429,695   | 2,355,083   |
|                 | 158,422,622 | 127,591,846 |

The following statement gives an analysis of the different grades of wheat delivered to the Pool during the last crop year, as compared with the previous year:—

|                      | 1928-29     | 1927-28     |
|----------------------|-------------|-------------|
| 1 Northern .....     | 3,931,204   | 3,135,911   |
| 2 Northern .....     | 25,363,306  | 13,726,899  |
| 3 Northern .....     | 33,366,480  | 38,273,690  |
| No. 4 .....          | 30,900,666  | 19,655,664  |
| No. 5 .....          | 26,871,883  | 5,976,257   |
| No. 6 .....          | 23,980,898  | 2,380,625   |
| Feed .....           | 7,505,556   | 1,004,761   |
| Tf. 1 Northern ..... | 8,625       | 177,961     |
| Tf. 2 Northern ..... | 167,524     | 3,330,698   |
| Tf. 3 Northern ..... | 367,836     | 21,987,648  |
| Tf. No. 4 .....      | 536,262     | 10,704,372  |
| Tf. No. 5 .....      | 582,709     | 2,733,868   |
| Tf. No. 6 .....      | 537,605     | 1,027,219   |
| Tf. Feed .....       | 270,402     | 331,541     |
| 1 Durum .....        | 20,256      | 4,164       |
| 2 Durum .....        | 175,607     | 92,028      |
| 3 Durum .....        | 757,158     | 396,765     |
| 4 Durum .....        | 1,213,057   | 40,834      |
| Other Grades .....   | 1,865,588   | 2,610,941   |
|                      | 158,422,622 | 127,591,846 |

The following statement shows the volume of Pool grain handled through Pool and Line Elevators, together with the percentage of the total deliveries handled through Pool Elevators:—

#### POOL GRAIN HANDLED THROUGH 1928 POOL

|                    | Through<br>Pool Elev's. | By Pool<br>Elev's. over<br>Platform | Total<br>Pool Elev.<br>Handling |
|--------------------|-------------------------|-------------------------------------|---------------------------------|
| Wheat .....        | 111,695,553             | 6,490,203                           | 118,185,756                     |
| Oats .....         | 6,777,894               | 359,113                             | 7,137,007                       |
| Barley .....       | 5,041,914               | 279,040                             | 5,320,954                       |
| Flax .....         | 691,359                 | 27,925                              | 719,284                         |
| Rye .....          | 1,874,992               | 67,854                              | 1,942,846                       |
| <b>Total .....</b> | <b>126,081,712</b>      | <b>7,224,135</b>                    | <b>133,305,847</b>              |

  

|                    | Line<br>Elevator<br>Handling | Total<br>Pool<br>Grain | % Under<br>Direct Pool<br>Elev. Control |
|--------------------|------------------------------|------------------------|---|
| Wheat .....        | 40,236,864                   | 158,422,620            | 74.6%                                   |
| Oats .....         | 1,438,082                    | 8,575,089              | 83.2%                                   |
| Barley .....       | 1,054,158                    | 6,375,112              | 83.3%                                   |
| Flax .....         | 300,427                      | 1,019,711              | 70.6%                                   |
| Rye .....          | 421,686                      | 2,364,532              | 82.2%                                   |
| <b>Total .....</b> | <b>43,451,217</b>            | <b>176,757,064</b>     | <b>75.5%</b>                            |

As a result of the policy now in force under which Wheat Pool Committees and Pool Elevator Agents are authorized to issue permits for the sale of wheat for seed or feed purposes to farmers, we have received a more accurate report of the volume of grain disposed of in this way by Pool members.

According to reports received at Head Office, a total of 571,684 bushels of wheat were disposed of for seed and feed purposes locally by Pool members, as follows:—

|                  |                        |
|------------------|------------------------|
| Seed Wheat ..... | 551,748 bushels        |
| Feed Wheat ..... | 19,936 bushels         |
|                  | <b>571,684 bushels</b> |

#### Coarse Grains

Deliveries to the Coarse Grains Pool last season as compared with the previous seasons are as follows:—

|              | 1928-29           | 1927-28          | 1926-27          |
|--------------|-------------------|------------------|------------------|
| Oats .....   | 8,575,089         | 4,506,766        | 3,363,365        |
| Barley ..... | 6,375,112         | 1,883,056        | 2,357,181        |
| Flax .....   | 1,019,710         | 1,144,631        | 1,012,997        |
| Rye .....    | 2,364,532         | 2,391,310        | 1,633,796        |
|              | <b>18,334,443</b> | <b>9,925,763</b> | <b>8,367,339</b> |

During the last crop season a total of 53,118,795 bushels of Coarse Grains was marketed in the Province of Saskatchewan. This indicates that 34.5% of all coarse grains in Saskatchewan was marketed through the Pool as compared with 25.8% last year and 25.4% in 1926-27.

As in previous years a substantial volume of coarse grains was disposed of by Pool members for seed and feed locally. Reports received at the office account for a total of 375,760 bushels of coarse grains disposed of in this way as follows:—

|                   |                        |
|-------------------|------------------------|
| Seed Oats .....   | 200,720 bushels        |
| Feed Oats .....   | 91,623 bushels         |
| Seed Barley ..... | 49,146 bushels         |
| Feed Barley ..... | 10,595 bushels         |
| Seed Flax .....   | 6,893 bushels          |
| Seed Rye .....    | 9,972 bushels          |
| Feed Rye .....    | 1,331 bushels          |
| Mixed Grain ..... | 5,480 bushels          |
|                   | <b>375,760 bushels</b> |

#### ACREAGE

##### Wheat

As at October 12th, 1929, our records indicate a total of 80,267 net operative Contracts, covering net acreage in force amounting to 9,422,068 acres. The total



number of new term Contracts on file in the office is 80,991 giving a gross total acreage of 10,921,180 acres. This gross acreage, however, includes a duplication of acreage amounting to 1,423,010 acres, leaving a net acreage of 9,498,170 acres.

Since June 15th we have received definite information that 724 Contracts are not now operative, either through the original Contract Signer having ceased to farm, left the country, etc. These Contracts cover a total of 76,102 acres.

By taking the known inoperative Contracts from the total, the figure outlined above, viz.—80,267 Contracts covering 9,422,068 acres, is arrived at. This gives an average operative acreage per Contract of 117 acres. Since the time of the last Annual Meeting we have received 4656 Wheat Contracts covering a gross acreage of 642,958 acres.

The number of Contracts received each month during the present year was as follows:—

|               |     |                     |     |
|---------------|-----|---------------------|-----|
| January.....  | 342 | June.....           | 197 |
| February..... | 225 | July.....           | 217 |
| March.....    | 180 | August.....         | 290 |
| April.....    | 146 | September.....      | 626 |
| May.....      | 80  | October to 15th.... | 448 |

It may be of interest to delegates to note that not a single business day has passed since 1923 without some Contracts being received at the Head Office of the Organization.

#### *Coarse Grains*

As at October 12th, 1929, there were on file in the office a total of 42,418 Coarse Grains Contracts, covering a total of 2,699,430 acres of all Coarse Grains made up as follows:—

|             |                 |
|-------------|-----------------|
| Oats.....   | 1,742,036 acres |
| Barley..... | 583,157 acres   |
| Flax.....   | 155,962 acres   |
| Rye.....    | 218,275 acres   |
|             | <hr/>           |
|             | 2,699,430 acres |

The following statement indicates the number of Coarse Grains Contracts received each month during the present calendar year:—

|               |     |                    |     |
|---------------|-----|--------------------|-----|
| January.....  | 221 | June.....          | 144 |
| February..... | 161 | July.....          | 158 |
| March.....    | 178 | August.....        | 139 |
| April.....    | 89  | September.....     | 237 |
| May.....      | 62  | October to 15th... | 165 |

### **POOL PAYMENTS**

#### *Wheat*

For the 1928-29 Pool, as delegates are aware, on account of market conditions, the Board deemed it advisable to fix the initial payment on wheat at 85c per bushel basis One Northern, Fort William.

The first interim payment of 12c per bushel on Nos. 1, 2 and 3 Northern, Nos. 4, 5 and Feed, and 10c per bushel on No. 6, was made on March 1st, 1929. The regular second interim payment for this Pool was made on July 31st, 1929.

As in the previous year, elevator deductions, commercial reserve and operating costs were deducted from this payment. Adjustments were made as between grades to provide for the difference between the Pool initial spread and the actual selling spread so that the final payment when made will be a flat amount payable on all grades.

Full particulars of the sales policy which was followed throughout the year will be submitted to this meeting by representatives of the Selling Agency.

Up to this time the date for making the final payment on the 1928-29 Pool has not been set. The reason for this will be obvious to Pool delegates. A substantial volume of grain, particulars of which are given elsewhere in this report, was carried into the present crop season. It has been the policy of the Pool to keep each year's business distinctly separate, and in view of the heavy carryover, delegates will realize the impossibility of making the final payment at the usual time.

As a general policy your Board does not approve of the practice of carrying over grain from one year into the next. Crop conditions, however, in most of the principal wheat exporting countries of the world, would appear to justify this action by the Selling Agency, rather than to have forced the sale of Canadian wheat in competition with Argentine wheat which has been sold on the European markets during the past Summer at prices very substantially lower than the actual value of our crop.

Further information in connection with the final payment will be available at the time of the meeting.

Up to date growers have received a total of \$1.18½ basis One Northern, Fort William, from last season's Pool, with a final distribution still to be made.

In view of world conditions, we believe that the operations of the organization can be regarded as very satisfactory.

Attached hereto will be found a schedule showing the total Pool prices paid on the different grades of Wheat since the inception of the Pool.

For the present season the initial payment was fixed at \$1.00 per bushel basis One Northern, Fort William. In the early part of the delivery season, it was apparent that many Pool members were of the opinion that the initial payment should be increased for the current year. Market conditions since that time have fully justified the action taken by the Central Selling Agency.

#### *Coarse Grains*

##### *Oats*

The initial payment for last season was fixed at 34c per bushel basis 2 C.W., Fort William. A first interim payment of 6c per bushel was made on October 22nd, 1928, and a second interim payment of 15c per bushel on July 31st, 1929. A final payment of 6½c per bushel will be mailed during October. This makes a total payment of 61½c per bushel basis 2 C.W. Fort William.

##### *Barley*

The initial payment on barley for the past year was fixed at 50c per bushel basis 3 C.W. Fort William. The first interim payment on barley of 10c per bushel was made on March 20th, 1929, and a second interim payment of 7½c per bushel was made on July 31st, 1929. A final payment of 2c per bushel will be mailed during October. This makes a total payment of 69½c per bushel basis 3 C.W. Fort William.

##### *Flax*

The initial payment on flax was fixed at \$1.50 per bushel basis 1 N.W. Fort William. A first interim payment of 12c per bushel was made on March 1st, 1929. A second interim payment of 34c per bushel was



made on July 31st, 1929, and a final payment of  $24\frac{3}{4}$ ¢ per bushel will be distributed during the present month. This makes a total payment of  $\$2.20\frac{3}{4}$  per bushel basis 1 N.W. Fort William.

### Rye

The initial payment on rye was fixed at 70¢ per bushel basis 1 C.W. Fort William. A first interim payment of  $12\frac{1}{2}$ ¢ per bushel was made on March 1st, 1929, and a second interim payment of 9¢ per bushel on July 31st, 1929. A final payment of  $7\frac{1}{2}$ ¢ per bushel will be made during the present month. This makes a total payment of  $98\frac{1}{2}$ ¢ basis 1 C.W. Fort William.

A statement is attached hereto showing the total Pool prices paid on the principal Coarse Grains for the last four seasons, since the inception of the Coarse Grains Pool.

## SASKATCHEWAN POOL ELEVATORS LIMITED

During the year under review, Saskatchewan Pool Elevators Limited operated 970 country elevators.

During the season Pool Elevators handled a total of 138,714,883 bushels of all grain, made up as follows:—

|              |                     |
|--------------|---------------------|
| Wheat .....  | 121,201,170 bushels |
| Oats .....   | 7,942,818 bushels   |
| Barley ..... | 6,378,095 bushels   |
| Flax .....   | 892,509 bushels     |
| Rye .....    | 2,300,291 bushels   |

138,714,883 bushels

In addition to the above, Pool Elevators handled 7,224,133 bushels of grain loaded over the Platform, making a total of all grain handled by Saskatchewan Pool Elevators Limited of 145,939,016 bushels. This is the largest volume of grain ever handled by any single country elevator system.

According to a report from the Department of Trade and Commerce the total receipts at all country elevators in Saskatchewan for the past year amounted to 338,665,651 bushels, which indicates that a total of 192,726,635 bushels of all grain was handled by other Elevator Companies as against the above mentioned total of 145,939,016 bushels.

On the basis of 970 Pool country elevators, and including platform shipments, average handlings per elevator amounted to 150,400 bushels as against an average handling of 90,000 bushels through the 2,144 Line elevators in operation in the Province. The net average handling per elevator, eliminating the platform shipments, amounted to 143,005 bushels, as compared with 137,841 bushels through 727 elevators in the crop year 1927-28.

The following figures indicate the development which has taken place in the handling of Pool grain through Pool country elevators since the inception of the Organization:—

|               |               |                     |
|---------------|---------------|---------------------|
| 1925-26 ..... | 89 elevators  | 15,878,715 bushels  |
| 1926-27 ..... | 586 elevators | 80,110,048 bushels  |
| 1927-28 ..... | 727 elevators | 100,210,581 bushels |
| 1928-29 ..... | 970 elevators | 138,714,883 bushels |

## OVERAGES

Overages from the country elevator system amounted to 567,696 bushels and Shortages to 3,468 bushels, making a net Overage for the entire system of 564,228 bushels made up as follows:—

|              | Overages—       | Shortages—    |
|--------------|-----------------|---------------|
| Wheat .....  | 406,771 bushels |               |
| Oats .....   | 91,700 bushels  |               |
| Barley ..... | 65,052 bushels  |               |
| Flax .....   |                 | 3,468 bushels |
| Rye .....    | 4,173 bushels   |               |
|              | 567,696 bushels | 3,468 bushels |

The figures in this connection for last year's operations were as follows:—

|             | Overages—              | Shortages—           |
|-------------|------------------------|----------------------|
| Wheat.....  | 543,307 bushels        |                      |
| Oats.....   | 58,861 bushels         |                      |
| Barley..... | 5,962 bushels          |                      |
| Flax.....   |                        | 1,642 bushels        |
| Rye.....    | 18,902 bushels         |                      |
|             | <u>627,032 bushels</u> | <u>1,642 bushels</u> |

With the shrinkage allowance of one-half of one per cent. on dry grain and one per cent. on tough and damp grain, this Overage would appear to be quite reasonable, representing as it does .407 of one per cent. of the total volume of grain handled as compared with .6 of one per cent. last season. It will be noted that the total Overage is considerably less than last year in the face of a very material increase, both in number of elevators operated and in the volume of grain handled. These figures indicate generally that growers delivering grain to Pool Elevators are receiving proper weights for their grain as nearly as it is possible to weigh it.

### GRADE LOSSES

The cut-offs at the end of the season showed a total loss in grades in country elevators during the past season amounting to \$356,639.90.

In the Directors' Report for the year 1927-28 the total net losses in grades in country elevators was given as \$235,912.00. This figure represented the balance of the Grading Statement which is maintained at Head Office for the guidance of the Elevator management throughout the year. The actual loss, however, as determined by the cut-offs at the end of the season 1927-28 showed an actual net loss in grade amounting to \$447,373.12.

### INSPECTION DEPARTMENT

The Inspection Staff during the past year consisted of nine men, of whom seven were located at Winnipeg, one at Moose Jaw and one at Saskatoon for the part of the season.

Saskatoon has now been established as a voluntary inspection point similar to Moose Jaw, and arrangements are completed for maintaining the same inspection service at Saskatoon as is now maintained at Moose Jaw. That the expense of maintaining this service to Pool members has been thoroughly justified is shown by the following statement:—

|   |              |
|---|--------------|
| Grades raised at Winnipeg on Street and Consigned Cars..... | \$206,144.60 |
| Platform Cars.....  | 6,014.13     |
| Grades raised at Moose Jaw on Street and Consigned.....     | 42,143.28    |
| Platform.....   | 600.20       |
| Grades raised at Saskatoon on Street and Consigned.....     | 334.43       |
| Platform.....   | Nil          |
| Grades raised at Calgary on Street—Shipments West.....      | 318.13       |
| Grades raised at Edmonton—Shipments West.....               | 661.93       |
| Total for Season.....                                       | \$256,216.70 |

### Automatic Samplers

Your Board is satisfied that the use of the Automatic Sampler at the Terminal Elevators provides a much better basis for grading than the probe sample taken at Winnipeg. As the sample is retained for a period of thirty days at the Head of the Lakes, it is a



simple matter to secure a re-inspection in the event of the grower being dissatisfied with the grade. Under the circumstances we feel that it should be possible to stop the present practice of forwarding a provisional notice of grade based on the Winnipeg sample, making settlement on the basis of the unload sample only, and thus eliminating misunderstandings which may arise as a result of growers who have shipped Held Full cars, receiving provisional notice of one grade from Winnipeg, and then receiving settlement on another.

### CLAIMS DEPARTMENT

During the past season a total of 5,182 Claims was submitted to the Railway Companies, made up as follows:—

|                           |       |              |
|---------------------------|-------|--------------|
| Total Claims Issued ..... | 5,182 | \$154,318.84 |
| Claims Withdrawn .....    | 451   | 37,929.50    |
| Balance .....             | 4,731 | \$116,388.84 |
| Claims Paid .....         | 4,684 | \$115,075.93 |
| Claims Outstanding .....  | 47    | 1,312.91     |
| Balance .....             | 4,731 | \$116,388.84 |

### SALE OF NON-POOL GRAIN

As Pool delegates are aware, all Pool country elevators operate under a public license, and must warehouse all grain when offered. Since the Company was organized an increasing volume of Non-Pool grain has been handled through the country elevators. This grain is forwarded to Pool Terminals and a warehouse receipt turned over to the Commission Company designated by the shipper, such Commission Company marketing the grain in accordance with the instructions of the grower.

For the crop season 1927-28 a total of 8,494,168 bushels of non-Pool grain was handled through Pool Elevators. For the year under review 10,850,393 bushels of non-Pool grain have been handled in this way, while during the present year to date a total of 3,758,466 bushels of non-Pool grain has already been handled through Pool country elevators.

For the past two years, whenever a grower has failed to indicate the Commission Company through which he wished to market his grain, Pool Elevators have turned over warehouse receipt for such grain to the Great West Grain Company Limited. This Company, with Head Office in Regina, has no terminal elevators, and in consequence all grain handled in this way was delivered to Pool terminals. This Company also is not a member of the North West Grain Dealers' Association.

### FARM STORAGE

The total amount of money paid out by Pool Elevators for Farm Storage during the past season amounted to \$306,456.74. At the beginning of the present grain season your Board surveyed the whole situation and arrived at the opinion that in view of the light crop this year, the Pool Elevator System would be in a position to handle all grain from Pool members as it was ready for delivery. It was decided that it would not be necessary to put a policy of paying farm storage into effect during the present crop year.

### EXCESS ELEVATOR CHARGES

The total net earnings of the country and terminal

elevator system, exclusive of the amount paid for Farm Storage, amounted to \$2,181,773.34. Of this amount \$533,592.00 was required to pay the 6% dividend on Elevator Deductions, leaving an amount of \$1,648,181.34 available for the purpose of paying Income Tax, setting up the necessary Reserve, and also for the return of Excess Elevator Charges.

After considering the matter very fully, the Board has approved the return of Excess Elevator Charges on the basis of  $\frac{3}{4}$ c per bushel on all Pool grain handled through Pool Elevators and  $\frac{1}{2}$ c per bushel on all Pool grain loaded over the platform and billed to Pool Terminals or loaded through Line Elevators and billed to Pool Terminals. This leaves a net amount, after providing for Income Tax, of \$558,360.07 to be carried into Reserve Account.

The amount carried to Reserve this year is larger than in previous years. In approving this distribution, however, the Board had in mind the very material reduction in the volume to be handled through the elevators this season. In addition to ordinary operating expenses, interest payments to the Liquidators of the Saskatchewan Co-operative Elevator Company and the Government, as well as to the Pool in connection with the loan on Terminal No. 7, amounting to \$540,000.00, must be made. This amount is made up as follows:—

|   |                     |
|---|---------------------|
| Interest Due to Liquidators, Saskatchewan Co-op. Elevator Company and the Government (approximately)..... | \$300,000.00        |
| Interest Due to Pool Upon Loan re Terminal No. 7.....   | 240,000.00          |
|   | <u>\$540,000.00</u> |

While it is impossible at this time to state definitely the probable handling per elevator at the present time, it is certain that our average handling per elevator will be very considerably less than last year. This will affect our terminal as well as country elevator earnings. No increase in handling charges at country elevators has been made and settlements for Wild Oats will probably reduce terminal earnings by a substantial amount as compared with what these earnings would have been if settlement for Wild Oats was not being made. The establishment of the new outturn standards for shipments out of terminal elevators will materially reduce earnings from mixing grain in our private terminals.

In view of all these facts, your Board felt it advisable to transfer a substantial amount to Reserve Account with a view to enabling the Company to meet any contingencies which might develop.

The following figures indicate the distribution of the earnings of the Company:—

|  |                       |
|--|-----------------------|
| Net Earnings (after depreciation).....   | \$2,181,773.34        |
| Less:—   |                       |
| Excess Elevator Charges Refund   |                       |
| Total Street and Consigned Grain handled through country elevators 125,982,629 bushels at $\frac{1}{4}$ c.....                   | \$944,869.71          |
| Platform Shipments, 7,224,133 bus. at $\frac{1}{4}$ c.....   | 36,120.66             |
| Line Elevator Shipments Diverted to Terminals, est., 1,000,000 bushels at $\frac{1}{4}$ c.....                                   | 5,000.00              |
|  | <u>985,990.37</u>     |
| Less:—   | \$1,195,782.97        |
| Income Tax Payable on Above Balance of Profits, plus Tax on Items not Allowed as Expenses and on 1927-28 Adjustment Account..... | 103,830.90            |
|  | <u>\$1,091,952.07</u> |
| Less 6% Dividend Payable to Sask. Wheat Pool.....  | 533,592.00            |
|  | <u>\$ 558,360.07</u>  |
| Balance Transferred to Reserve Account.....  |                       |



As at July 31st, 1929, there was a balance in Reserve Account of \$710,195.28, which, added to the amount carried forward during the year, makes a total operating Reserve in Saskatchewan Pool Elevators Limited of \$1,268,555.35.

## SASKATCHEWAN POOL TERMINALS LIMITED

Saskatchewan Pool Terminals Limited is the Company formed for the operation of all Pool terminal elevators, the physical assets being owned by Saskatchewan Pool Elevators Limited. All of the Capital Stock issued in Saskatchewan Pool Terminals Limited is owned by Saskatchewan Co-operative Wheat Producers Limited.

During the crop year from August 1st, 1928, to July 31st, 1929, Pool Terminals handled a total of 113,111,267 bushels of all grain, as follows:—

|                      |                     |
|----------------------|---------------------|
| Terminal No. 4 ..... | 34,284,711 bushels  |
| Terminal No. 5 ..... | 15,538,486 bushels  |
| Terminal No. 6 ..... | 32,327,807 bushels  |
| Terminal No. 7 ..... | 18,571,535 bushels  |
| Terminal No. 8 ..... | 12,388,728 bushels  |
| Total .....          | 113,111,267 bushels |

This compares with a total of 72,740,589 bushels handled through Saskatchewan Pool Terminals for the crop year 1927-28, or an increase of 40,376,678 bushels.

Only three Saskatchewan Pool Terminals were in operation at the Head of the Lakes in the previous crop season. The handling by these elevators for the crop year 1927-28 was as follows:—

|                      |                    |
|----------------------|--------------------|
| Terminal No. 4 ..... | 29,140,749 bushels |
| Terminal No. 5 ..... | 16,000,386 bushels |
| Terminal No. 6 ..... | 27,599,454 bushels |
|                      | 72,740,589 bushels |

As at July 31st, 1929, there was in store in Pool Terminals a total of 18,695,674 bushels of grain, as follows:—

|                      |                    |
|----------------------|--------------------|
| Terminal No. 4 ..... | 3,814,668 bushels  |
| Terminal No. 5 ..... | 2,073,288 bushels  |
| Terminal No. 6 ..... | 4,777,260 bushels  |
| Terminal No. 7 ..... | 5,974,756 bushels  |
| Terminal No. 8 ..... | 2,055,702 bushels  |
|                      | 18,695,674 bushels |

As intimated at the semi-annual meeting of delegates held last June, Terminal No. 8 is the C.P.R. Terminal at Fort William, which had been acquired under lease for a period of five years, subject to cancellation by one year's notice from either party. Notice has been given to the C.P.R. that this terminal will not be required for next year's business.

During the year a total of 1,654,950 bushels of Manitoba Pool grain was unloaded into Saskatchewan Pool Terminals, as follows:—

|                      |                   |
|----------------------|-------------------|
| Terminal No. 4 ..... | 777,490 bushels   |
| Terminal No. 5 ..... | 2,167 bushels     |
| Terminal No. 6 ..... | 851,914 bushels   |
| Terminal No. 7 ..... | 23,379 bushels    |
|                      | 1,654,950 bushels |

A total amount of 536,081 bushels of grain was also unloaded into Saskatchewan Pool Terminals from the Alberta Pool, as follows:—

|                      |                 |
|----------------------|-----------------|
| Terminal No. 4 ..... | 235,214 bushels |
| Terminal No. 5 ..... | 112,324 bushels |
| Terminal No. 6 ..... | 122,316 bushels |
| Terminal No. 7 ..... | 48,052 bushels  |
| Terminal No. 8 ..... | 18,175 bushels  |
|                      | 536,081 bushels |

### *Additional Storage Space Terminal No. 7*

The Board has under consideration at the present time, a suggestion to build a 2,000,000 bushel extension to Pool Terminal No. 7. Pool Delegates will remember that when this Terminal was originally built, provision was made for an additional 2,000,000 bushels of storage space at each end of the Terminal, or a total possible addition of 4,000,000 bushels.

### *Interior Storage*

The Terminal Committee of the Board has also under consideration at the present time the desirability of urging the increase of additional interior terminal storage. Further information in this connection will be submitted to this meeting.

### *Seaboard Storage*

At the last meeting of Delegates the question of the possibility of the Pool acquiring control of terminal storage at the Seaboard was under consideration and the Board was requested to investigate this matter.

For the past year at least, the Pool's Salesmen are of the opinion that the best interests of Pool members have been served by keeping grain in storage at the Head of the Lakes and interior points rather than at Seaboard. On account of changing marketing conditions grain in store at the Seaboard may not be in good marketing position. It is just possible that future development will show that Seaboard Terminals should be in the nature of Transfer Houses only. In any case, your Board is of the opinion that the new outturn standard for shipment out of Terminal Elevators solves part of the problem of maintaining the quality of our export wheat at a high standard.

### *Total Storage Capacity*

The total storage capacity now under the control of the Saskatchewan Wheat Pool is as follows:—

|                      |                    |
|----------------------|--------------------|
| Terminal No. 4 ..... | 6,425,000 bushels  |
| Terminal No. 5 ..... | 2,150,000 bushels  |
| Terminal No. 6 ..... | 7,500,000 bushels  |
| Terminal No. 7 ..... | 7,200,000 bushels  |
| Terminal No. 8 ..... | 2,750,000 bushels  |
|                      | <hr/>              |
|                      | 26,025,000 bushels |

Full information in connection with the financial results of the year's operations of Saskatchewan Pool Terminals Limited is submitted separately to the Delegates and will be considered when the Auditors' Report is under discussion.

### **BUFFALO TERMINAL**

During the past season the Buffalo Terminal handled a total of 24,252,619 bushels of grain against a total of 22,566,272 bushels of all grain for the crop season 1927-28.

### **SASKATCHEWAN WHEAT POOL CONSTRUCTION COMPANY LIMITED**

As reported to the semi-annual meeting of Delegates, arrangements were made early in the past year to incorporate a subsidiary company for the purpose of carrying out country elevator construction. The control of this Company is in the Pool through stock ownership. In practice, however, it operates as a Department of Saskatchewan Pool Elevators Limited. All matters relating to the purchase, construction and repair of country elevators are handled through this Company.



During the past year elevators were purchased at the following points:—

| <i>Station</i>     | <i>Capacity</i> | <i>Station</i>          | <i>Capacity</i> |
|--------------------|-----------------|-------------------------|-----------------|
| Admiral "B".....   | 30,000          | Neelby.....             | 30,000          |
| Bender.....        | 30,000          | Newby Sdg.....          | 30,000          |
| Blewett.....       | 30,000          | Paswegin.....           | 24,000          |
| Bradwell "B".....  | 28,000          | Poyser Sdg.....         | 28,000          |
| Broderick "B"..... | 35,000          | Prelate "B".....        | 28,800          |
| Burgis.....        | 30,000          | Red Deer Hill.....      | 30,000          |
| Claybank.....      | 26,000          | Richard "B".....        | 28,000          |
| Clearfield.....    | 32,000          | Runnymede Elev. (Annex) | 28,000          |
| Fosston.....       | 30,000          | Southminster.....       | 35,000          |
| Frys.....          | 30,000          | Struan.....             | 30,000          |
| Galilee.....       | 25,000          | Tuffnell.....           | 30,000          |
| Lawrence Sdg.....  | 30,000          | Undora.....             | 29,700          |
| Limerick "B".....  | 35,000          |                         |                 |

Elevators were destroyed by fire at the following points during the past year and rebuilt:—

Bruno  
Lorlie

New elevators were built at points not previously served by Pool elevators, as follows:—

| <i>Station</i> | <i>Capacity</i> | <i>Station</i>  | <i>Capacity</i> |
|----------------|-----------------|-----------------|-----------------|
| Abbott.....    | 35,000          | Nashlyn.....    | 35,000          |
| Charmian.....  | 35,000          | Openshaw.....   | 35,000          |
| Cross.....     | 35,000          | Osler.....      | 45,000          |
| Dumas.....     | 35,000          | Oungre.....     | 35,000          |
| Elswick.....   | 35,000          | Oxbow.....      | 45,000          |
| Gascoigne..... | 35,000          | Peebles.....    | 35,000          |
| Naseby.....    | 35,000          | Valparaiso..... | 45,000          |

Second elevators were built by the Construction Company at points already served by one Pool elevator as follows:—

| <i>Station</i>    | <i>Capacity</i> | <i>Station</i>          | <i>Capacity</i> |
|-------------------|-----------------|-------------------------|-----------------|
| Abbey "B".....    | 45,000          | Mossbank "B".....       | 45,000          |
| Allan "B".....    | 45,000          | Strongfield "B".....    | 45,000          |
| Dinsmore "B"..... | 45,000          | Wartime C.P.R. "B"..... | 45,000          |
| Dundurn "B".....  | 45,000          | Wilcox "B".....         | 45,000          |
| Glenside "B"..... | 45,000          | Wiseton "B".....        | 45,000          |
| Milden "B".....   | 45,000          |                         |                 |

Pool elevators have been dismantled and rebuilt by our own crews at the following stations:—

| <i>Station</i> | <i>Capacity</i> | <i>Station</i>  | <i>Capacity</i> |
|----------------|-----------------|-----------------|-----------------|
| Bethune.....   | 70,000          | Kennedy.....    | 45,000          |
| Brough.....    | 35,000          | Landis.....     | 45,000          |
| Burdick.....   | 45,000          | Leask.....      | 45,000          |
| Caron.....     | 45,000          | Marcelin.....   | 45,000          |
| Duperow.....   | 45,000          | Meota.....      | 70,000          |
| Estlin.....    | 70,000          | Rocanville..... | 45,000          |
| Fairlight..... | 45,000          | Ruddell.....    | 45,000          |
| Fielding.....  | 45,000          | Reford.....     | 45,000          |
| Goodwater..... | 45,000          | Shackleton..... | 70,000          |
| Guernsey.....  | 45,000          | Stranraer.....  | 70,000          |
| Huntoon.....   | 35,000          | Tisdale.....    | 45,000          |
| Keeler.....    | 45,000          | Tugaske.....    | 45,000          |
| Kelfield.....  | 70,000          |                 |                 |

Under the policy of the Board to build elevators at new railway stations, where there was a prospect of reasonable handling, elevators have been built by our own crews at the following points:—

| <i>Line</i>                     | <i>Capacity</i> | <i>Line</i>                    | <i>Capacity</i> |
|---------------------------------|-----------------|--------------------------------|-----------------|
| <b>Aberdeen-Melfort</b>         |                 | <b>Medstead-Shellbrook</b>     |                 |
| Reynaud.....                    | 45,000          | Spiritwood.....                | 35,000          |
| <b>Lanigan-Prince Albert</b>    |                 | <b>Rosetown-Perdue Extens.</b> |                 |
| Siding No. 1.....               | 35,000          | Catherwood Sdg. 6.....         | 35,000          |
| Siding No. 2.....               | 35,000          |                                |                 |
| <b>Lake Alma Extension</b>      |                 | <b>Sturgis Extension</b>       |                 |
| Gladmar Sdg. No. 2..            | 45,000          | <b>Crooked River So.</b>       |                 |
| <b>Lloydminster N.E. Branch</b> |                 | Chelan.....                    | 35,000          |
| Northminster Sdg., 1.           | 35,000          |                                |                 |
| Rext Sdg. 2.                    | 35,000          |                                |                 |
| Groenstreet, Sdg. 3.            | 35,000          |                                |                 |
| Hillmond Sdg. 4.                | 35,000          |                                |                 |

In addition to the above elevators completed on new lines of railroad, several others will be constructed just as soon as the steel has been laid.

**Lanigan-Prince Albert Sdg., No. 3** (Crystal Springs)

**Aberdeen-Melfort Sdg., No. 2** (No Name Yet)

Sdg., No. 3 (Ethelton)

Sdg., No. 4 (Meskanaw)

**Lake Alma Extension Sdg., No. 3** (Minton)

*Sidings under Consideration:—*

C.N.R., westerly from Mawer.

C.N.R. Neidpath to Swift Current.

**Lanigan-Prince Albert, Sdg., No. 5**  
Sdg., No. 7

**Aberdeen-Melfort, Sdg. No. 5**

Sdg. No. 6

Sdg. No. 8

Sdg. No. 9

Sdg. No. 10

Sdg. No. 11

Annexes to existing elevators were constructed by Pool crews during the year at the following stations:—

| Station       | Capacity | Station       | Capacity   |
|---------------|----------|---------------|------------|
| Bounty.....   | 20,000   | Loomis.....   | 20,000     |
| Bracken.....  | 20,000   | Marriott..... | 20,000     |
| Canuck.....   | 20,000   | Richmond..... | 20,000     |
| Frontier..... | 20,000   | Sceptre.....  | 2-20,000's |

In addition to the work completed by our own Construction Company, as outlined above, elevators were built by contractors during the past season, as follows:—

| Station              | Capacity | Station                | Capacity |
|----------------------|----------|------------------------|----------|
| Arborthfield.....    | 35,000   | Mondou.....            | 35,000   |
| Bapaume.....         | 35,000   | New Osgoode.....       | 35,000   |
| Denny Sdg.....       | 35,000   | Tramping Lake "B"..... | 45,000   |
| Grandora.....        | 35,000   | Verendrye.....         | 35,000   |
| Hood (Leahurst)....  | 35,000   | Winter.....            | 35,000   |
| Mildred (Arleaux)... | 35,000   | Zenon Park.....        | 35,000   |

As a result of crop conditions elevators which were authorized early in the season were later cancelled at the following stations:—

| Station            | Capacity | Station             | Capacity |
|--------------------|----------|---------------------|----------|
| Ardath "B".....    | 45,000   | Kincaid "B".....    | 45,000   |
| Avonlea "B".....   | 45,000   | Kyle "B".....       | 45,000   |
| Beechy "B".....    | 45,000   | Madrid.....         | 35,000   |
| Congress "B".....  | 45,000   | Meyronne "B".....   | 45,000   |
| Craik "B".....     | 45,000   | Palmer "B".....     | 45,000   |
| Craven "B".....    | 35,000   | Ponteix "B".....    | 45,000   |
| Denzil "B".....    | 45,000   | Salvador "B".....   | 45,000   |
| Elstow "B".....    | 45,000   | Scotsguard "B"..... | 45,000   |
| Hawarden "B".....  | 45,000   | Sturdee.....        | 35,000   |
| Hazenmore "B"..... | 45,000   | Woodrow "B".....    | 45,000   |
| Instow "B".....    | 45,000   |                     |          |

With the exception of Madrid and Sturdee these were all points at which a Pool elevator was already in operation.

Annexes were authorized and later cancelled as a result of crop conditions at the following points:—

Anerley  
Birsay  
Edam  
Forgan  
Hughton  
Lang  
Prince

### *Loading Facilities*

It will be remembered that at the last meeting of Delegates considerable discussion took place in connection with the matter of providing facilities for the handling of Pool grain at light delivery points and that the Board reported that an appropriation of



\$25,000.00 had been set aside for this purpose. Only one station took advantage of the arrangements which were made for handling grain in this way, and a grain loader, and engine, with full equipment, have been established at Hinchley. The complete cost of the equipment placed at this station amounted to \$1,358.37. It is too early in the season to determine to what extent growers will take advantage of these facilities.

#### *Cottages*

During the year cottages for the use of elevator operators were constructed at 47 points and eight cottages were purchased. Twenty-one cottages are still either in course of construction or will be acquired in the near future.

#### *Future Elevator Programme*

Your Board will welcome an expression of opinion from the delegates as to the future policy to be followed in acquiring country elevators. With a light crop this year the amount available from elevator deductions will be considerably less than for the last three years. In the light of recent market conditions it would appear to be sound practice to keep our reserves in as liquid position as possible. At the present time approximately \$4,000,000.00 of the Commercial Reserve is invested in Pool Terminal No. 7. This can only be liquidated by using part of the Elevator Deductions to retire part of this loan each year until the entire amount has been paid off.

### REPORT OF THE CENTRAL SELLING AGENCY

*An Interprovincial meeting of the full Boards of Directors of the three Pools is held each year in Winnipeg, during October, for the purpose of considering a report of the activities of the Central Selling Agency for the previous year. For the past two years this report has been incorporated as part of the Directors' Annual Report to the Delegates of the Saskatchewan Wheat Pool. This practice is again followed this year.*

*The Central Selling Agency report for the year ending July 31st, 1929, is as follows:—*

#### CROP CONDITIONS 1928

The conditions surrounding the 1928 wheat crop have been very fully discussed in the public press from time to time and it is only necessary to deal with them briefly here. Canada harvested a record crop insofar as volume is concerned. It was possibly also a record low grade crop as a glance at the deliveries to the Pool by grade will show. For your information these are appended herewith:—

| <i>Grade</i>        | <i>Bushels</i> |
|---------------------|----------------|
| 1 Northern.....     | 4,345,771-43   |
| 2 Northern.....     | 37,223,375-05  |
| 3 Northern.....     | 53,053,960-17  |
| No. 4.....          | 48,372,208-30  |
| No. 5.....          | 42,029,677-35  |
| No. 6.....          | 37,038,213-15  |
| Feed.....           | 11,920,909-25  |
| Tf. 1 Northern..... | 20,069-20      |
| Tf. 2 Northern..... | 370,848-35     |
| Tf. 3 Northern..... | 755,353-44     |
| Tf. 4.....          | 732,362-15     |
| Tf. 5.....          | 643,785-50     |
| Tf. 6.....          | 571,343-10     |
| Tf. Feed.....       | 275,488-10     |
| 1 Durum.....        | 118,285-35     |
| 2 Durum.....        | 2,362,885-45   |
| 3 Durum.....        | 5,689,610-05   |
| 4 Durum.....        | 2,266,910-55   |
| 5 Durum.....        | 491,612-20     |
| 2 White Spring..... | 298,458-25     |
| 3 White Spring..... | 357,745-10     |
| 4 White Spring..... | 173,900-35     |
| Other Grades.....   | 3,989,809-14   |

**253,102,585**

N.B.—Including local purchases.

The quality for which Western Canada's wheat is famed was again present but below average. The general average of this crop had 12.4% protein content as compared with 11.8% last year and a normal of 13.5%. The chief disability our wheat suffered from was the results of the disastrous frost which occurred on August 22nd, 23rd and 24th, and which was accountable for most of the damage to the grain.

It was apparent in the early season that we were faced with a year of extraordinary world production as the United States and Canada both produced very large crops, to be followed later by Argentina with a record crop and Australia with an above average crop. The figures for world production are as follows:—

| Year     | (1) World Production<br>of Wheat<br>Exclusive of Russia<br>and China<br>(Bushels) | Canadian<br>Prod'ction<br>of Wheat<br>(Bushels) | Average<br>Pool Price<br>1 Northern<br>Fort William |
|----------|---|---|---|
| 1923-24. | 3,560,000,000   | 485,000,000                                     | \$1.01  |
| 1924-25. | 3,163,000,000   | 285,000,000                                     | 1.66  |
| 1925-26. | 3,472,000,000   | 438,000,000                                     | 1.45  |
| 1926-27. | 3,449,000,000   | 429,000,000                                     | 1.42  |
| 1927-28. | 3,652,000,000   | 487,000,000                                     | 1.42 ½  |
| 1928-29. | 3,898,000,000   | 547,000,000                                     | 1.18 ½  |

paid out to date

- (1) We have adopted the basis used by the U.S.A. Department of Agriculture in order to bring the comparison into line with our own system of statistics.

Production throughout the world has undoubtedly been stimulated by the comparatively high prices ruling for the past four years, and while this has been partly offset by increased and increasing world consumption the need for a regulating organization between consumer and producer, such as the Pool, was never more apparent. Taking into consideration the manner in which modern methods of farm management have developed and the need for the producer to finance his operations in the early fall, we have no hesitation in stating that had some such means as the Pool not been provided, complete and utter demoralization of the market would have taken place last fall, which would have been disastrous to Canadian business generally.

### DELIVERIES 1928-1929 (WHEAT)

Deliveries by the Provinces to this organization for sale during the season were 244,248,200 bushels, as follows:—

|                                       | East        | West       | Total       |
|---------------------------------------|-------------|------------|-------------|
| Alberta Pool.....                     | 18,919,574  | 48,524,782 | 67,444,356  |
| Saskatchewan Pool....                 | 157,830,362 | 593,815    | 158,424,177 |
| Manitoba Pool.....                    | 18,379,667  |            | 18,379,667  |
| Total Deliveries.....                 | 195,129,603 | 49,118,597 | 244,248,200 |
| Local Purchases.....                  | 8,659,976   | 194,409    | 8,854,385   |
| Direct Purchases                      | 1,841,976   |            |             |
| Deliveries Through Clearing House.... | 6,818,000   |            |             |
|                                       | 8,659,976   |            |             |
| Total Handlings.....                  | 203,789,579 | 49,313,006 | 253,102,585 |

The most outstanding feature of the season's deliveries was the rate the grain was delivered at the primary market. Deliveries were made to the Provincial Pools by months as follows:—



| 1928         | Manitoba<br>Pool | Sask.<br>Pool | Alberta<br>Pool | Total<br>Bushels |
|--------------|------------------|---------------|-----------------|------------------|
| September..  | 3,942,239        | 19,595,978    | 3,122,260       | 26,660,477       |
| October....  | 7,007,990        | 48,507,887    | 13,583,010      | 69,098,887       |
| Nov'mb'r.... | 4,361,015        | 41,657,699    | 15,867,772      | 61,886,486       |
| December..   | 1,936,670        | 25,931,255    | 14,198,273      | 42,066,198       |
| 1929         |                  |               |                 |                  |
| January....  | 324,765          | 8,386,886     | 8,593,218       | 17,304,869       |
| February...  | 175,478          | 2,570,349     | 2,898,528       | 5,644,355        |
| March.....   | 207,625          | 3,097,939     | 4,737,322       | 8,042,886        |
| April.....   | 115,113          | 3,295,967     | 2,035,831       | 5,446,911        |
| May.....     | 84,820           | 1,641,942     | 630,457         | 2,357,219        |
| June.....    | 135,789          | 2,307,031     | 890,251         | 3,333,071        |
| July.....    | 45,695           | 985,772       | 611,834         | 1,643,301        |
| August.....  | 42,468           | 445,472       | 275,600         | 763,540          |
| Total        |                  |               |                 |                  |
| Deliveries.. | 18,379,667       | 158,424,177   | 67,444,356      | 244,248,200      |

This was in spite of the efforts of the Pools to keep the grain back on the farm by paying farm storage. The use of the combine and truck, the increased efficiency of the railroads combined with the small value of low grade wheats and a favorable season for the crop movement, created a market situation without precedent.

Total deliveries in the Western Inspection Division for the year ending 31st July, were 475,711,628 bushels, of which 244,248,200 bushels were delivered to the Pool, or 51.3% of the total crop.

The Pool was closed on the 15th July, subsequent deliveries being received into the 1929-1930 pool.

### SALES (WHEAT)

Sales over the marketing period under review have been remarkably regular in view of the extreme conditions of the world's markets we have had to contend with. The carryover is the result of a superabundance of supplies which could not be placed into consumptive channels without demoralizing the world markets.

| 1928                       | Bushels            |
|----------------------------|--------------------|
| September.....             | 29,955,000         |
| October.....               | 24,962,000         |
| November.....              | 22,441,000         |
| December.....              | 22,488,000         |
| 1929                       |                    |
| January.....               | 18,291,000         |
| February.....              | 15,682,000         |
| March.....                 | 15,546,000         |
| April.....                 | 13,454,000         |
| May.....                   | 4,510,000          |
| June.....                  | 20,103,000         |
| July.....                  | 13,561,000         |
| August.....                | 3,751,000          |
| Carryover 31st August..... | 48,358,585         |
|                            | <u>253,102,585</u> |

These figures should go far to dispel the erroneous impression so much circulated, that our policy was to hold up supplies. We were faced this year with the problem of selling into consumptive channels a million bushels of wheat each market day. The competition, however, of Argentine wheat was such as to almost completely drive us from the export market in the latter part of the season.

The fact that we avoided a carryover in the preceding year enabled us to meet the situation without difficulty.

Our exports during the season were as follows:

|                   | <i>Eastern</i>    | <i>Western</i>    | <i>Total<br/>Bushels</i> |
|-------------------|-------------------|-------------------|--------------------------|
| United Kingdom... | 20,543,851        | 14,121,000        | 34,664,851               |
| China.....        |                   | 6,682,000         | 6,682,000                |
| Ireland.....      | 1,091,080         |                   | 1,091,080                |
| Germany.....      | 5,441,647         | 2,444,000         | 7,885,647                |
| Holland.....      | 8,488,151         | 1,656,000         | 10,144,151               |
| Japan.....        |                   | 11,090,000        | 11,090,000               |
| Belgium.....      | 8,783,967         | 1,899,000         | 10,682,967               |
| Italy.....        | 7,459,285         | 1,316,000         | 8,775,285                |
| Sicily.....       | 5,600             |                   | 5,600                    |
| Africa.....       | 267,044           |                   | 267,044                  |
| Spain.....        | 1,181,650         |                   | 1,181,650                |
| Greece.....       | 1,262,927         | 335,000           | 1,597,927                |
| Sweden.....       | 1,582,409         |                   | 1,582,409                |
| Siberia.....      |                   | 1,136,000         | 1,136,000                |
| Norway.....       | 1,203,211         |                   | 1,203,211                |
| Denmark.....      | 669,702           | 808,000           | 1,477,702                |
| France.....       | 6,529,600         | 1,377,000         | 7,906,600                |
| Gibraltar.....    | 512,618           |                   | 512,618                  |
| India.....        | 253,866           |                   | 253,866                  |
|                   | <u>65,276,608</u> | <u>42,864,000</u> | <u>108,140,608</u>       |

NOTE:—Grain shipped to 19 countries comprising 90 ports.

## ORIENTAL MARKET DEVELOPMENT

The most notable development during the year was the expansion of the Oriental market, and while this particular crop and the price levels from month to month were well suited to the needs of China and Japan, we look for increasing business in our low grade wheats from this source. A visit to the Orient which your Directors had authorized was cancelled when the condition of the new crop was determined.

## COARSE GRAINS POOLS 1928-1929

The Coarse Grain Pools have shown a surprising development in the year under review, and promise to give the same amazing service to the grower of these grains as has their elder brother, the Wheat Pool. The deliveries from the two Provinces in which they have operated during the season were as follows:—

| <i>Oats</i>                                  | <i>Barley</i>             | <i>Flax</i>      | <i>Rye</i>       | <i>Total</i>      |
|--|---------------------------|------------------|------------------|-------------------|
| Saskatchewan—<br>8,515,261                   | 6,369,211                 | 1,019,710        | 2,364,532        | 18,268,714        |
| Manitoba—<br>2,205,179                       | 12,931,301                | 172,398          | 529,065          | 15,837,943        |
| Local Purchases, etc.—<br>720,530            | 451,652                   | 294,534          | 120,684          | 1,587,400         |
| <u>Total Handlings—</u><br><u>11,440,970</u> | <u>19,752,164</u>         | <u>1,486,642</u> | <u>3,014,281</u> | <u>35,694,057</u> |
| Percentage to<br>32.7%                       | Total Deliveries<br>40.6% | 37.7%            | 35.5%            |                   |

Prices during the season were low owing to the large supplies of feed stuffs by reason of large world crops, and only in barley was there a small export business done. Our sales were almost entirely made in the domestic market in which we had to contend with the importation of cheap feed stuffs.

In view of the development of a coarse grain pool in Alberta, to operate in the coming season, and the heavy deliveries to these pools, your Directors are contemplating considerable expansion in distributive machinery for the coarse grains. Many efforts are being made by Livestock and Dairy Associations for direct connections with your organization, and our intention to expand our machinery of distribution is in order to place ourselves in a position to deal adequately with the business.

Amendments to the Canada Grain Act obtained



at the last session of the Dominion Parliament, authorizing new grades for barley, based upon information brought back by a Barley Investigation Committee sent to Europe by us in conjunction with the Manitoba Agricultural College, make it possible for us to attempt to recover the valuable barley market in Europe, a market which was lost to Canada very largely as a result of the inclusion of dried barley in our top barley grades in the 1927 crop. Your Directors plan on a vigorous campaign to export our high quality coarse grains to the European markets where our information leads us to believe their quality will ensure them the high standing which our better known wheats enjoy.

At the time of writing it has not yet been possible to make the final distribution on these pools, but this will not be much longer delayed. We have, however, paid out to date the following amounts on account of the coarse grains pools:—

|             |                  |        |
|-------------|------------------|--------|
| Oats.....   | basis 2 C.W..... | \$ .55 |
| Barley..... | basis 3 C.W..... | .67 ½  |
| Flax.....   | basis 1 N.W..... | 1.96   |
| Rye.....    | basis 2 C.W..... | .91    |

As usual a charge of ¼ of a cent has been deducted from the proceeds to meet their proportion of our general operating costs.

## 1927-1928 POOLS—FINAL OUTCOME

### Wheat

A statement of the results of liquidating our forward sales from this Pool has been prepared. The net results of this operation show a surplus of \$194,830.20 over the estimated figures, which was pro-rated back to the Provincial Pools as follows:—

|                              |                     |
|------------------------------|---------------------|
| Alberta Wheat Pool.....      | \$ 66,025.95        |
| Manitoba Wheat Pool.....     | 10,389.31           |
| Saskatchewan Wheat Pool..... | 118,414.94          |
|                              | <u>\$194,830.20</u> |

## COARSE GRAINS

The final realization of the outstanding stocks of Coarse Grains' Carryover resulted in a surplus of \$5,888.24, which was distributed as follows:—

|                           | Oats<br>(Loss)    | Barley<br>(Loss)  | Flax<br>(Gain)  | Rye<br>(Gain)    |
|---------------------------|-------------------|-------------------|-----------------|------------------|
| Manitoba Pool..           | ( 957.49)         | (3,853.29)        | 1,132.43        | 2,473.10         |
| Saskatchewan<br>Pool..... | (6,748.91)        | (1,539.86)        | 5,155.46        | 10,226.80        |
|                           | <u>(7,706.40)</u> | <u>(5,393.15)</u> | <u>6,287.89</u> | <u>12,699.90</u> |

## FINANCE

The gross turnover of the Company for the year amounted to \$288,097,071.09 from the following sources:

### Realization of 1927-28 Inventory:

|   |                         |
|---|-------------------------|
| Wheat.....                                | \$ 23,051,066.24        |
| Coarse Grains.....                        | 75,894.81               |
| Gross Proceeds of Wheat Sales, 1928-29..  | 240,791,583.78          |
| Gross Proceeds of Oat Sales, 1928-29....  | 5,144,544.92            |
| Gross Proceeds of Barley Sales, 1928-29.. | 12,216,027.57           |
| Gross Proceeds of Flax Sales, 1928-29.... | 2,892,502.19            |
| Gross Proceeds of Rye Sales, 1928-29....  | 2,168,175.96            |
| Gross Proceeds A-c Ontario Pool.....      | 1,757,275.62            |
|   | <u>\$288,097,071.09</u> |

This shows a reduction from last year of \$35,000,000, which, however, is very largely accounted for in the carryover of wheat.

The usual good relations with our Bankers, to which we have become accustomed, have been fully maintained.

## PUBLICITY DEPARTMENT

The Publicity Department reports a constantly widening demand for information about every phase of the co-operative marketing of grain, requests coming from nearly every country on the globe for details about some feature of the Wheat Pool organization. There has been a corresponding increase in the number of pool members, journalists, students and teachers of agricultural economics, co-operative officials, financial men, millers, etc., who visit the Central Selling Agency.

Pamphlets dealing with recent amendments to the Canada Grain Act, and with the new barley grades, have been issued by the Publicity Department, both receiving wide distribution.

At the request of the Right Hon. J. H. Thomas, Lord Privy Seal, conferences were arranged with representatives of the three Provincial Pools and the Central Selling Agency, and Mr. Thomas and representatives of the British Government Trade Commissioners, in connection with the transportation of wheat to the Old Country markets.

Officials of the English and Scottish Co-operative Wholesale Societies were among the guests of the Central Selling Agency and keenly interested in its operations.

The daily, weekly and agricultural press have been generous in the space given in their news columns to Pool news, and magazines of the standing of "The Review of Reviews" in the United States, "The Statist" in England and "MacLean's Magazine" in Canada have published lengthy articles about the Canadian Wheat Pool in recent issues. News distributing agencies like the Canadian Press are at all times ready to send to their papers official announcements from the Central Selling Agency.

## STATISTICAL DEPARTMENT

The scope of the work of this Department has been expanded during the past year. The means of gathering crop data has been improved and amplified, and is as complete as it is possible to get it. We receive information from some thirty thousand representative farmers. We have pleasure in recording our appreciation of the splendid co-operation received from the thirty-two hundred pool elevator agents and secretaries of the Wheat Pool Locals who correspond with us regularly, which has enabled us to estimate production and Pool receipts of both wheat and coarse grains with a surprising degree of accuracy. The value of such information as a guide for our marketing policy will be readily apparent.

As a result of the close co-operation of our many branch offices and agents, representing all the leading countries of the world, supplemented by data supplied regularly by a corps of carefully selected correspondents, and information gathered by special survey, we have at all times a body of co-ordinated information comprising all matters pertaining to crop production, stocks, movement and prices, which information is of great value in formulating sales policies from time to time.



## RESEARCH LABORATORY

As forecast in our last annual statement we have equipped a modern laboratory for the carrying on of research work in the qualities and relative values of the various wheats and their grades which are placed in our hands for marketing. This provision has been made in order that our Sales Managers will be as fully advised at as early a date as possible of the quality of the product they are handling. The laboratory is now in full operation and will deal with the new crop.

In addition to the work outlined above the laboratory will undertake the following:—Investigate the milling and baking quality of all commonly grown and new varieties of wheat and study the suitability of each variety for various districts; investigate the quality of Pool cargoes exported from various ports relative to the quality of country run wheat; investigate the quality of wheat diverted in transit by domestic mills in relation to the premiums paid for same; study the possibilities of shipping cargoes of wheat of specified quality to special customers; co-operate with other branches of the Pool in the furtherance of their crop improvement programme.

## OPERATING STATEMENTS

Following up the method of explaining our accounts adopted last year, appended herewith you will find in detail the expenses and expenditures in connection with the sale of grain during the past fiscal year, gathered together under one total for the purposes of giving you full information.

## CANADIAN POOL AGENCIES LIMITED

The operation of this subsidiary company has come fully up to our expectations. The services they have rendered the various organizations in our group have been valuable.

## INTERPROVINCIAL GRADING COMMITTEE

This Committee, which did so much work in the past two years, had the satisfaction of seeing the main results of their labors embodied in the amendments to the Canada Grain Act at the last session of Parliament, and their activities this past year have been mostly connected with the development of the Company's laboratory.

## STAFF

Our Staff consists of 186 members, located as follows:—

|  |     |
|--|-----|
| Winnipeg.....                                    | 107 |
| Calgary.....                                     | 13  |
| Fort William.....                                | 8   |
| Prince Rupert.....                               | 1   |
| Vancouver.....                                   | 8   |
| Toronto.....                                     | 5   |
| Montreal.....                                    | 13  |
| New York.....                                    | 8   |
| London, England.....                             | 9   |
| Paris.....                                       | 1   |
| Argentina.....                                   | 1   |
| Canadian Pool Agencies Limited (altogether)..... | 12  |

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Again as during the past year some re-arrangements have taken place in the personnel of our major officers.

We regret to record the resignation of Mr. E. B. Ramsay, our General Manager, Mr. Ramsay having

accepted the position of Chairman of the Board of Grain Commissioners for Canada. No appointment has yet been made to fill the vacancy.

Mr. J. L. Hudson, Acting Manager at New York, has been transferred to Montreal in a similar capacity.

Mr. W. D. Tod, of the Head Office staff, has been transferred to New York as Acting Manager.

Mr. E. G. de Grey, Manager at Toronto, has resigned from the service and has been replaced by Mr. L. S. Johnston, his Assistant Manager.

We have much pleasure in recording our appreciation of the loyal service rendered by all members of the staff during the past year.

### ARGENTINA BRANCH

Our crop reporting and statistical branch in Buenos Aires has again rendered us invaluable service in giving us first hand information as to the progress of crops during the growing season, and their movement after harvest.

The very large production of cereals in the Republic last year made them strong competitors in the European markets. As far as could be judged by our organization and the methods employed in shipping out this crop, it was apparent that very often their wheats had to be sold irrespective of price.

We have carefully kept a record of the sale of cargoes of Rosafe wheat, a very fine wheat which this year weighed 63 lbs. to the bushel and a wheat which most years sells in competition with our Manitoba 3 Northern. The average price of those cargoes this year, however, compares with our Manitoba No. 5 Northern, some 10 to 12 cents below its recognized parity.

### GENERAL ADMINISTRATION

The general administration of the Company has been developed very much along the lines dealt with in previous reports.

The developments of the past year led us to augment our staff to some extent. We have in our employ at this date 37 more people than when last reported. The increase is in new departments, as follows: Grain Inspection, Fort William, Canadian Pool Agencies Limited and the Research Laboratory.

The gross cost of operating is \$629,087.16, an increase of \$98,909.52, partly accounted for by increased handlings and partly by the extended activities of the Company. To offset the gross cost we have the following credits to apply:—

|   |                     |
|---|---------------------|
| Gross Costs.....  | \$629,087.16        |
| Deduct:—  |                     |
| Branch Credits.....   | \$391,456.37        |
| Proportion of Overhead charged to coarse grains and screenings..... | 125,964.48          |
| Proportion of Overhead charged to Ontario Pool..                    | \$ 7,370.68         |
|   | <u>524,791.53</u>   |
|   | <u>\$104,295.63</u> |

This leaves a net cost of \$104,295.63 to be charged against the wheat, or a deduction of 1-25th of a cent per bushel for general overhead, as against 1-16th of a cent last year.



## ONTARIO POOL

We again handled the sales for the Ontario Grain Pool, with, we believe, very satisfactory results. No Ontario wheat was exported by us during the year, a market being found for it at home. For the first time in many years Ontario wheat was sold by the farmer on a parity with Western wheat.

The total handling and average prices were as follows:—

|             | Total<br>Handlings<br>(Bushels) | Average Prices<br>F.O.B.<br>Shipping Point |
|-------------|---------------------------------|--|
| Wheat.....  | 1,342,504-58                    | \$1.28                                     |
| Oats.....   | 34,115                          | .54 ¼                                      |
| Barley..... | 97,517                          | .79 ¾                                      |

## GENERAL

Reviewing the year as a whole it has been one of many perplexities and grave anxieties. The system upon which Pool operations are based has, however, withstood every strain placed upon it so far, and has never functioned with more efficiency than in the past year of surplus supplies.

For the past five years the Canadian Pool has looked forward to some agency in Europe, and particularly the United Kingdom, meeting them in an effort to stabilize prices at a level which would ensure a regular and satisfactory production, avoiding extremely low prices in good years, and inversely, extremely high prices in poor years, but so far without result. As against some such arrangement, European Governments have strained every nerve to increase home production, as is evidenced by the protective tariffs now ruling in important importing countries, which have been imposed since the Pool commenced operations:—

|              | Import Duty     |
|--------------|-----------------|
|              | 1924      1929  |
| France.....  | 15c      53c    |
| Germany..... | Free      48 ½c |
| Italy.....   | Free      73 ¾c |

We, of course, have no criticism to offer of anything the Governments of another country may do, but would infer from this that the price of wheat for bread purposes is not so important a factor on the Continent of Europe as in the United Kingdom.

The importer for the past year has taken every opportunity of obtaining his needed supplies as cheaply as possible with little or no heed to the cost of production, in our view a somewhat shortsighted policy.

We are unable to yet announce our final payment for the year in view of the large carryover on hand from last year. This is the first year we have had to contend with a carryover of old crop, but the possibility of having to do so is always a factor in our operations. The only alternative would be selling it into speculative hands at a price level that would make the investment attractive to the speculator. Such an operation would have an effect on new crop price levels which would be disastrous.

Our members must realize that we have arrayed against us in our fight for better conditions on the Canadian farm, every force in Europe, which requires to purchase our products, and that at times it may be necessary to put up with some inconvenience if hardship is to be avoided. Our wheats are the finest in the

World, are relished by all bread eaters, and they are entitled to a fair price or they are not worth growing.

*The foregoing is the report submitted to, and approved by, the Directors of the Interprovincial Pools.*

*We recommend that this report be very carefully considered by the delegates so that they may be in a position to give accurate information to Pool members.*

## MILLING

It will be remembered that, at the semi-annual meeting, the Committee appointed by the Board to investigate the possibility of the Pool entering the Milling business, submitted a very exhaustive report on the whole question. On the recommendation of the Committee this matter was tabled until further information with reference to the export market, particularly the Oriental market, had been received. The delegates also asked that the question of the operation of an experimental mill on an interprovincial basis should also be further investigated. This latter question will be considered at an interprovincial meeting to be held prior to the Annual Meeting and further information will be available at the time of our Annual Meeting.

It will also be remembered that the Committee investigating this matter intimated that in their opinion there was no valid reason why the organized farmers of Saskatchewan should not enter the Milling business on a co-operative basis, and that it appeared to be a logical development of the co-operative movement. The Committee also intimated that when the time arrived to enter the Milling business, in their belief it would be in the best interests of such an enterprise that a comparatively large mill, of possibly 2000 barrels capacity, would be the most economical unit for operation.

As intimated to the semi-annual meeting, it had been anticipated that representatives of the Central Selling Agency would visit the Orient at some time during the past Summer and that full detailed information would have been available in connection with the Oriental market for Canadian flour. As a result of certain developments, however, it was found impossible by the Selling Agency to carry out their original intention, so that first-hand information in connection with this important market has not been secured.

A mill of the size indicated above could not be operated without entering the export market, on account of the necessity of finding a market for the lower grades of flour which are not readily saleable under conditions which exist in Canada at the present time. The relationship of China to any milling development which involves the export market is of the first importance, as last year this country displaced Great Britain as the principal importer of Canadian flour.

For the year ending July 31st, 1929, the total production of Canadian flour from all of the large mills totalled 20,593,252 barrels, of which 11,808,775 barrels were exported as against 9,865,754 barrels in 1927-28. China imported a total of 3,040,667 barrels, or approximately 26% of the total Canadian exports.

Without first-hand information of possibilities of entering the Oriental export trade, the Milling Committee is still of the opinion that the proper method of entering the Milling business is by the establishment



of a comparatively large mill which would be in a position to compete, not only in the domestic market, but also in the export market, with the Canadian Milling Industry as at present constituted. The cost of constructing a Mill of this class would necessitate a capital expenditure of from \$700,000.00 to \$750,000.00, while a working capital of \$250,000.00 would not be too large. It would necessitate, therefore, a total capital expenditure of approximately \$1,000,000.00 to enter the Milling business on this scale.

While Canada has made fairly rapid strides as a flour exporting country, the position which it has attained is of comparatively recent growth and expansion. Competition in the Milling business has been, and probably will continue to be, severe, not only in the domestic market but also in the foreign markets for Canadian flour.

It would be unwise for this Annual Meeting to ignore, or underestimate, the difficulties which would be encountered in the development of such a proposal. The past year has been one of the most profitable for the Milling industry of Canada. It is probable, however, that the present year will see a very considerable reduction in the volume of business of the Canadian Mills. A substantial proportion of this can be attributed to the falling off of exports to the Oriental markets on account of price conditions.

Your Board is unable to arrive at a definite recommendation to the delegates at this time. They feel that it would be advisable for the delegates to consider this whole proposal for the investment of a substantial sum of money in a highly competitive business, in conjunction with the whole financial structure of the Organization, and particularly the necessity for a substantial liquid reserve. The total net surplus of the whole Organization, as indicated in the Financial Statement, amounts to \$1,952,052.64 which is available for working capital requirements and also any additional expenditures during the present season.

Your Board will welcome an expression of opinion from the delegates in connection with this very important question.

#### RESEARCH LABORATORY OF THE CENTRAL SELLING AGENCY

With the centralization of Pool activities in Winnipeg in the new Wheat Pool Building, a Cereal Laboratory is now in operation. A preliminary report from this Department shows that the milling, baking and protein tests which have been made to date in the Laboratory indicate that the principal grades of the new wheat crop are of excellent quality. Samples of the average of unloads at Fort William and the averages of inspections at different points which have been tested, are considerably higher in quality than the same grades of last year's crop. As last year's crop was very acceptable to both domestic and foreign millers and bakers, this year's crop, which is of uniformly higher quality, should prove very satisfactory. The high content of gluten of excellent quality should also make this crop even more valuable than usual for blending purposes. Protein tests of 567 samples of Saskatchewan wheat have already been made indicating that the average of these samples was 14.1% protein as compared with 12.6% protein in 1928 and 11.7% protein in 1927.

The following figures, the result of tests made in

the new Cereal Laboratory, give a comparison of the protein content of wheat by Provinces for the past three seasons:—

|                   | 1927<br>% | 1928<br>% | 1929<br>% |
|-------------------|-----------|-----------|-----------|
| Saskatchewan..... | 11.7      | 12.6      | 14.1      |
| Manitoba.....     | 11.2      | 12.2      | 12.5      |
| Alberta.....      | 11.9      | 12.3      | 14.1      |

The following figures submitted by the Laboratory give a comparison of the protein content of Saskatchewan wheat by grades for the past three years:—

|                 | 1927<br>% | 1928<br>% | 1929<br>% |
|-----------------|-----------|-----------|-----------|
| 1 Northern..... | 11.9      | 13.       | 13.4      |
| 2 Northern..... | 11.7      | 12.5      | 13.7      |
| 3 Northern..... | 11.4      | 12.3      | 14.3      |

Of the samples of Two Northern tested 22% contained Garnet as the predominant variety. The average protein content of these samples was 13.2% compared with 13.9% in the case of the other 78% of the samples.

All figures quoted above are based upon 13.5% moisture content. The 1927 and 1928 figures are taken from a report of the Dominion Grain Laboratory.

### SETTLEMENT FOR WILD OATS

At the last Annual Meeting a resolution was approved recommending that we endeavor to work out a plan to make settlement for Wild Oats in cars of wheat where the percentage of Wild Oats was over 5%.

As reported to the semi-annual meeting, a recommendation had been submitted to the Inspection Department that all cars of wheat containing over 3% of Wild Oats should be graded by the Inspector "C.C. for Wild Oats" and settlement made with the grower on the basis of the separation. This recommendation was later submitted to the Board of Grain Commissioners.

The Board of Grain Commissioners approved this suggestion and new regulations were issued on October 1st covering the handling of Wild Oats at the terminals. These regulations in effect are as follows:—

Cars of wheat containing from 3½% and up of Wild Oats are to be graded by the Inspection Department "C.C. for Wild Oats" and separate outturns are to be issued by the terminal elevators for the amount of Wild Oats less one-half of one per cent. on the gross weight of the car which is allowed for wastage in handling and cleaning. The terminals are to be allowed a separation charge of ½c per bushel on the gross weight of the car, basis 60 pounds, in addition to the regular terminal cleaning charges which have been in effect in the past.

As soon as these regulations were announced, Pool Elevator Agents were advised to issue settlements in accordance with the regulations. Provision was also made for settlement for Wild Oats in street and graded storage wheat delivered to Pool country elevators.

At the last Board meeting the position of those growers who had delivered grain containing over 3½% Wild Oats prior to the date of these regulations was under consideration, and it was decided that Pool Elevators would give a Wild Oat settlement on all cars of wheat containing over 3½% Wild Oats which were unloaded from September 1st. It was further decided that adjustment would also be made on all graded



stored and street wheat taken into elevators prior to October 1st on which a record of the percentage of Wild Oats had been kept.

## CANADA GRAIN ACT

As reported to the semi-annual meeting, most of the recommendations submitted by the Pool to the Grain Inquiry Commission for amendments to the Canada Grain Act were accepted and are now in force.

It was intimated at the time these amendments were passed that the whole Grain Act would probably be up for revision at the next session of the Parliament of Canada. In anticipation of this, arrangements are being made for an Interprovincial Committee, representing the three Pools, to keep in close touch with the revision of the Act so that the interests of Pool members may be amply protected.

During the year a recommendation was submitted to the Board of Grain Commissioners suggesting that tough grain be classified as Class A and Class B, according to the moisture content, Class A Tough grain containing 14.2% to 15.4% moisture and Class B 15.5% to 17% moisture.

We have been advised that while the Board realizes the importance of this matter, both from the standpoint of the producer as well as the terminal elevator, it is of the opinion that our suggestion in this connection would not permanently solve this problem. The Board of Grain Commissioners, however, has intimated that it will be prepared to deal with this question when general drying regulations are under consideration.

In view of the very small quantity of tough and damp grain being delivered, and the comparatively narrow spread in force at the present time, your Board is of the opinion that no great hardship will be worked on Pool members for lack of this regulation during the present season. They expect, however, to again bring this matter before the Board of Grain Commissioners at a later date.

## POOL LEGISLATION

The following resolution was submitted by the Resolutions Committee at the semi-annual meeting and was tabled for consideration at this meeting:—

“That we recommend to the Board that they secure legislation making it necessary for a Non-pool elevator agent to receive the signature of any Pool member selling grain to a Line Elevator, that the said grain is not his property, and that all such lists be open for inspection to Pool officials. Further, that it shall be a criminal offence for any Line Elevator agent to purchase Pool grain.”

The following resolution was also tabled for consideration at this meeting:—

“That we recommend to the Board that they endeavor to secure legislation making it necessary that all grain from land under Contract to the Pool be marketed through Pool channels.”

Your Board has recently given consideration to the subject matter of these resolutions. Pool Counsel has also had this matter under consideration and will be in a position to discuss the whole question during the present meeting.

## FINANCIAL STATEMENTS

A complete copy of the Financial Statement, together with Auditors' Report covering last year's business as prepared by Messrs. Geo. A. Touche & Company, has been submitted separately to the delegates. Attached to this Report will be found a Consolidated Balance Sheet showing the standing at the end of the financial year of the whole Pool Organization, including Pool, Pool Elevators and Pool Terminals, together with explanatory notes of the principal items.

### *Pool Operating Costs*

The total cost of operating both the Wheat and Coarse Grains Pools amounted to \$655,777.33. This works out at .444 of a cent per bushel as compared with .50 of a cent per bushel for the two previous years.

The following figures indicate the total comparative cost of operation for the past three years, and also the cost per bushel:—

|  |               |              |         |         |
|--|---------------|--------------|---------|---------|
| Net Operating Expenses                                   | 1928-29 . . . | \$655,777.33 |         |         |
|  | 1927-28 . . . | \$690,509.30 |         |         |
|  | 1926-27 . . . | \$646,102.90 |         |         |
|  |               |              | 1928-29 | 1927-28 |
| Net Operating Expense, per Bushel . . . . .              |               |              | .444    | .50     |
| Carrying Charges, Freight on Dockage, etc., per Bushel.. |               |              | .756    | .90     |
|  |               |              |         | .94     |
| Net Amount Per Bushel Deducted . . . . .                 |               |              | 1.200c  | 1.40c   |
|  |               |              |         | 1.44c   |

### *Pool Elevator Capital*

The authorized Capital of Saskatchewan Pool Elevators Limited has been increased to \$15,000,000.00. With the allotment of Stock covering this year's deductions the paid-up Capital of this Company is now \$12,195,200.00. All of this stock, with the exception of the sixteen qualifying shares issued to the Directors, is held in the name of Saskatchewan Co-operative Wheat Producers Limited.

### *Elevator Deductions*

As in previous years, the full deduction of 2c per bushel for the purpose of acquiring Pool handling facilities, as provided by the Grower's Contract, was made in the last crop season. This deduction amounted to \$3,320,003.01.

The total amount of Elevator Deductions made since the inception of the Pool now stands at \$12,195,487.73.

All of this amount has been invested in the Capital Stock of Saskatchewan Pool Elevators Limited. The following figures show the amount of the deductions made each year since the inception of the Pool:—

|                   |                        |
|-------------------|------------------------|
| 1924-25 . . . . . | \$ 940,906.57          |
| 1925-26 . . . . . | 2,747,627.79           |
| 1926-27 . . . . . | 2,504,471.19           |
| 1927-28 . . . . . | 2,682,479.17           |
| 1928-29 . . . . . | 3,320,003.01           |
|                   | <u>\$12,195,487.73</u> |

### *Commercial Reserve*

A deduction of one per cent. of the gross selling price for the purpose of creating a Commercial Reserve as provided by the Grower's Contract was also made. This amounted for the past season to \$1,639,385.34. The total amount of Commercial Reserve at the close of last season's operations amounted to \$6,572,705.99. The following figures indicate the amount deducted



each year for this purpose since the inception of the Pool:—

|              |                |
|--------------|----------------|
| 1924-25..... | \$ 757,209.05  |
| 1925-26..... | 943,884.51     |
| 1926-27..... | 1,653,482.22   |
| 1927-28..... | 1,578,744.87   |
| 1928-29..... | 1,639,385.34   |
|              | <hr/>          |
|              | \$6,572,705.99 |

Approximately \$4,000,000.00 of this Reserve has been loaned to Saskatchewan Pool Elevators Limited for the construction of Pool Terminal No. 7. This amount will be repaid by Pool Elevators out of future elevator deductions. The balance of the Commercial Reserve funds is invested in fixed assets, Head Office Building, Equipment, etc., Loans to Saskatchewan Pool Elevators Limited and in addition, provides the necessary working capital of the Organization.

### *Deduction Certificates*

As delegates have already been advised, it was not possible to issue the Certificates covering the Elevator Deductions and Commercial Reserve as quickly as had been anticipated. A large proportion of these Certificates has been sent to Pool elevator agents for distribution to growers during the past two weeks and any Certificates not yet distributed will be sent out in the immediate future.

### *Income Tax*

As was reported at the semi-annual meeting of delegates, Judgment was issued early last June to the effect that Pool deductions were not taxable as Income. At a later date, however, the Finance Department decided to appeal this Judgment from the Exchequer Court and we are advised that the appeal will be heard by the Supreme Court of Canada at Ottawa early in December.

As in the first trial at Regina, Col. O. L. Biggar, Ottawa, together with Pool Counsel, Mr. R. H. Milliken, will represent the Pool when this appeal is heard.

## **TRANSFER OF ELEVATOR DEDUCTIONS AND COMMERCIAL RESERVE**

As intimated to the semi-annual meeting, the legislation secured last year in connection with the transfer of Reserves provided that any transfer of a grower's interest in deductions would be subject to the approval of the Board. At the last Annual Meeting the delegates signified that such transfers should be made only to Contract Signers, and all transfers approved since this legislation became operative have been in accordance with the wishes of the delegates.

As intimated at the last meeting, however, conditions might develop where it would be in the best interests of a Pool member to approve the transfer of these deductions to someone other than a Contract Signer. Further information in this connection will be submitted to the meeting, and your Board will appreciate a full review of this important question, with a view to laying down future policy.

## **COUNTRY ORGANIZATION**

During the month of July, meetings of Wheat Pool Committees were held chiefly in connection with sub-district Conventions and the majority of meetings of Contract Signers were convened for the purpose of receiving the Delegates' Report of the Semi-Annual Meeting. Resolutions passed at these meetings are on file.

Twenty-six Committees reported re-organization. There are still 152 Committees that have not reported re-organization out of a total of 1,169. A number of these have probably re-organized, but have neglected to report.

The total number of Wheat Pool Committees on our records at the present time is 1,169 as compared with 1,122 at the end of July, 1928. The number of new Committees organized during the year is 57 as compared with 84 last year. Ten Committees ceased to function owing to re-organization of the territory following the entrance of new lines of railway. The Committees replacing them are included in the 57 new Committees already mentioned.

A schedule showing the number of Committees by districts and sub-districts within the Province and also the number of new Committees organized during the year is attached hereto.

The passing of each year has been marked by additional responsibilities placed on the shoulders of the Wheat Pool Committees. From the first they have been the medium through which communities of Contract Signers were called together to discuss Pool matters and given the opportunity of maintaining contact with the progress and achievements of the Pool. They have been the means of developing and fitting men for the duties of delegates and directors, and have provided the machinery through which the delegates elected have been able to voice the sentiments of the Contract Signers they represent.

With the beginning of the present Contract period an additional responsibility has been passed on to the Committees, together with Pool Elevator Agents, that of issuing permits for the sale of seed and feed wheat in less than carload lots. The result of this arrangement has exceeded expectations.

While there may still be some lack of understanding on the part of the growers as to their obligations under the Contract in this respect, judging from the number of permits issued, there was a very much smaller amount of seed and feed wheat sold without permits this year than has been the case in the past.

The amount of grain sold under permit during the past year is shown in the section of this report dealing with Pool deliveries.

It was suggested at the semi-annual meeting of delegates in June, that one of the most important duties devolving upon the Wheat Pool Committees during the coming delivery season would be that of organizing their communities with a view to concentrating deliveries of Pool grain through Pool Elevators.

The Committees throughout the Province have achieved notable results in this direction up to the present time, and, with the experience gained, it should be possible in the future to reduce the leakage of Pool grain elsewhere to a minimum.

### FIELD SERVICE

For the past year the Field Service Staff has been composed of seventeen men. In addition to this Staff two extra Field men have been employed in looking after the interests of Pool members other than English speaking.

During the year 1,458 meetings were held by the Field men with an attendance of 69,679. In addition



to holding meetings, the Field men visited 16,316 farmers, including a large number of Non-pool growers, in an effort to clear up any complaints and to discuss Pool questions. For the same period 4,883 visits were made to Pool Elevator Agents and 5,075 visits were made to business men in connection with various matters relating to the Organization.

While from time to time the Field men secured a certain number of Contracts, both Wheat and Coarse Grains, no record was kept, as Contracts were turned over to the Secretaries of the Wheat Pool Committees or the Elevator Agents.

The greater part of the time of the Field men, particularly during the Winter months, was taken up in attending meetings, and during the Summer months the work of attending Agricultural Fairs, Picnics and other gatherings occupied the attention of the Field men. As in the past the Field Service Department was represented at a number of School Teachers' Conventions held in the Province.

During the past Summer 123 Committee Conventions were held. From reports received it would appear that there is considerable interest in the country in favor of continuing these Conventions at central points to discuss matters of importance in connection with the Organization.

During the Winter the work of holding Co-operative Schools was continued. In co-operation with the Co-operation and Markets Branch of the Department of Agriculture, the Extension Service of the University of Saskatchewan, Field Crops Branch of the Department of Agriculture, the Saskatchewan Registered Seed Growers' Association, the United Farmers of Canada, Saskatchewan Section, and various Departments of our own Organization, we were able to present a programme at these One-day Schools which proved of considerable value at points where these Schools were held. Altogether 157 Schools were held with an average attendance of 27 during the morning session, 52 in the afternoon and 52 in the evening. Considering the usual stormy weather, bad roads and other events interfering, the average attendance was very encouraging.

It is anticipated that Co-operative Schools will be continued during the coming Winter.

## PUBLICITY

### *The Western Producer*

The same friendly relationship reported at the last annual meeting of Delegates as existing between the Pool and *The Western Producer* exists today and practically the same amount of material is furnished by the Pool each week for the Pool pages. *The Western Producer* is now the official organ of every co-operative organization in the Province of a provincial character and the material regularly supplied by these organizations serves to make this publication of very great educational value. The circulation of *The Western Producer* remains at approximately the same level as reported last year, namely, about 40,000.

### *Country Weekly Newspapers*

Once again we are able to report very generous assistance on the part of the 160 country weekly newspapers published throughout the Province. More than two-thirds of these papers regularly publish material

in their columns relating to the co-operative movement and to the Saskatchewan Wheat Pool, and the gradual increase in the amount of space devoted to, and the number of papers evidencing an interest in this aspect of agricultural development, is gratifying.

### *Daily Press*

The same generous support of the Pools has also been accorded by the Daily Press of the Province as has been reported on previous occasions.

### *Non-English Publicity*

While a substantial amount of free publicity has also been received during the past year from the Non-English papers circulating in the Province, the volume of support in this field is not proportionately equal to that received from the papers published in the English language. Some Non-English papers are most generous in their support of the movement, but the average is not what could be wished for. This, presumably, is due to the difficulty of translation and the lack of understanding of the aims and objects of the organization on the part of some publishers.

In an effort to provide Non-English Pool members with more information about the organization and about the co-operative movement, a Ukrainian-speaking member of the Field Service Staff was transferred on a half-time basis to the Publicity Department for a period of three months during the year.

Pool advertisements placed in the English papers are also given to a carefully selected list of Non-English publications and these are also supplied regularly with the same information regarding the organization that is regularly supplied to the English country weekly newspapers in the form of Pool Notes.

As reported at the last annual meeting a series of printed circulars in the French, German, Ukrainian, Hungarian and Roumanian languages is also mailed at intervals to all Pool members speaking these various languages of whom we have record. Numbers 7 to 11 of this series have been distributed during the past year.

### *Radio CJBR*

The radio broadcasting programme of the Pool for the year 1928-29 followed much the same character as during the previous year. Some attempt was made at improvement and during the year considerable investigational work was done in the direction of ascertaining the possibilities of a farmer-owned radio station in Saskatchewan. A special report on this matter was submitted to the June meeting of Delegates.

For the year 1929-30 a somewhat different policy has been followed with respect to radio programmes and six programmes of a series of forty which have been arranged, beginning September 27, have already been broadcast. These are of a high musical order, rendered by the best musical talent available, and contain, regularly, a ten-minute message prepared generally by the Publicity Department and read by "The Voice of the Wheat Pool," together with such brief announcements as may be necessary from week to week.

### *Exhibitions*

The Pool Educational Grain Exhibit was again shown with success at the "A" and "B" class fairs of



the Province during the Summer of 1929. Pamphlet No. 2 ("Your Wheat") was revised for distribution and the exhibit itself was improved to the extent that was deemed practicable without entailing too much expense. Portions of the Exhibition material were also shown at the annual convention of the United Farmers of Canada, Saskatchewan Section, the Agricultural Societies' Convention, the annual meeting of the Saskatchewan Field Husbandry Association, and some of the material was loaned to the Extension Department of the University.

### *Literature*

In addition to literature referred to elsewhere, Pamphlets 3, 4 and 5 were issued during the year.

### *Co-operative School*

A four-day Co-operative School was arranged through the Committee on Co-operative Education in conjunction with the other Saskatchewan Pools and the United Farmers of Canada, Saskatchewan Section, at the University of Saskatchewan during the last week in June. The attendance was limited to 100 and the actual attendance was 90. An excellent course of lectures was delivered, of which the majority have been printed. The School was an undoubted success and those in attendance were unanimously of the opinion that another such school should be held next year. The cost was shared between the various organizations concerned.

### *The Pool and Production*

During the last year particularly, some special attention has been devoted to matters of grain production insofar as they are related to the problem of grain marketing. Throughout all of the work of the organization in this connection an effort has been made to make the fullest possible use of the experimental agencies already established by the Government, and to encourage the greatest degree of co-ordination of the work of such agencies, in order that the most reliable recommendations could be made to Pool members. Work previously done by the Pool in the way of recommending the most suitable varieties was continued on an improved basis, and a poster prepared for distribution to all Pool Elevator points for the information of members. A variety survey was made during the year in which 2,500 questionnaires were returned and the results analysed. Efforts were made to secure a fairly wide distribution of Reward seed throughout the northern portion of the Province last Spring, and a survey is now being made of the results of such seeding. An important part has been taken by the Pool in an investigation into the amount and place of varietal mixing of wheat varieties. Field days for Wheat Pool members were arranged at each of the Dominion Experimental Institutions during the year as well as at the University Farm.

A representative of the Pool attended the Provincial Weed Conference, the conference of provincial agronomists and the Canadian Seed Growers Association, the Saskatchewan Field Husbandry Association and the Western Canadian Society of Agronomy during the year, and the organization is represented on the following organizations: The Advisory Board under the Seeds Act (Dominion); the Provincial Seed Board; the Provincial Weed Committee; the Provincial Cereal Committee; the Regina Exhibition Association; and

the Saskatchewan Committee of the World's Grain Exhibition and Conference.

During the year also steps have been taken to bring together all of the agencies concerned in the development of a progressive agriculture in the Province, so as to form a central committee which has been called the Saskatchewan United Agricultural Committee. This Committee has been working quietly, and consists of one representative of each of the Provincial Pools and the United Farmers of Canada, Saskatchewan Section, together with a representative from each of the Dominion Experimental Stations, the Provincial Department of Agriculture and the University.

The matter of seed germination has also been given some attention during the year, particularly as a result of the experience of 1929 when seed with comparatively high germination as tested in the laboratory, frequently resulted in poor stands of plants in the field.

### SASKATCHEWAN ROYAL GRAIN INQUIRY COMMISSION

Since the semi-annual meeting of delegates the Royal Grain Inquiry Commission has completed its work and has submitted to the Government a very complete report of its investigations. This report contains approximately forty recommendations which are likely to be considered when the Canada Grain Act is under review at the next session of the Parliament of Canada.

Attached herewith, as an appendix, will be found a statement of the achievements of the Pool, brought to the attention of the Commission during its investigations. In the course of their Report they state:—

"Our Inquiry has given us a favorable opportunity of seeing and studying this matter (i.e., the method and accomplishments of the Pool and its possibilities for the future) in an impartial way because the activities of the Pool are so linked up with the study of handling and marketing of Western Canada's crop, that we have during the whole course of our Inquiry, extending from Vancouver in the West, to Montreal and New York in the East, found ourselves constantly brought into contact with same. In the light of this wide experience we do not hesitate to express the opinion that in the Pool system the farmer has found for himself the most effective and satisfactory method yet devised for marketing his product."

### STAFF

Your Directors would take this opportunity to express their appreciation for the loyal and efficient service of the Wheat Pool Staff as a whole, both in the Head Office and Subsidiary Offices and also in the country.

As has been previously intimated, it will always be necessary for some members of the Staff to work many hours overtime. This is particularly true of the Elevator Department during the heavy grain delivery season when much extra work must be done almost every day both in the Head Office and in the Winnipeg Office. This is also true of the Pool Office when deferred payments and other communications to growers are to be made. As Pool delegates are aware, it is the policy of



the Organization that no allowance for overtime work is paid to the office staffs. As in previous years, however, at the end of last year an allowance of one-half month's salary with a maximum amount of \$100.00 was paid to members of the Office Staff.

### CONCLUSION

In conclusion, your Board is glad to be able to report that for the current crop year there are indications of substantial progress all along the line. Reports indicate that at October 18th, 1929, a total of 91,995,547 bushels of wheat had been delivered in the Province of Saskatchewan, either to country elevators or loaded over the platform. Our Pool Elevator records indicate that at this date there had been delivered to the Pool Elevator System a total of 51,700,059 bushels of wheat, or over 56% of all of the wheat delivered in the Province. In addition to this, at the same time, our records indicated that approximately 88% of all Pool grain delivered in the country had been handled through Pool Elevators, leaving approximately 12% to be handled through Line Elevators. Had it not been for the embargo placed on the shipment of grain last month there is little doubt but that even a larger percentage of Pool grain would have been delivered through Pool Elevators.

During the heavy delivery period it is difficult to determine the actual volume of grain which has been delivered to the Pool, as there is always a substantial volume of grain delivered at country elevators but not reported for several days after the actual delivery has been made. After making a conservative estimate for grain delivered but not reported, our records indicate that at October 18th, 1929, over 56,000,000 bushels of wheat had been delivered to the Pool out of a total of 91,995,547 as indicated above. This means that 61% of all grain delivered in the country up to this date has been delivered to the Saskatchewan Wheat Pool.

It is also of interest to note that since the beginning of the present crop year a larger number of contracts were signed up than were secured altogether from January 1st to August 1st of the present year.

We believe that this progress is being made as a result of the loyal co-operation of Pool members with their Wheat Pool Committees, Elevator Agents, Field Men, etc., in their effort to enable the Saskatchewan Wheat Pool to render the greatest possible service to the agricultural industry of this Province. With a wider appreciation of the value of co-operative effort, we look forward to this progress being maintained and increased during the coming year.

All of which is respectfully submitted,

A. J. McPHAIL  
L. C. BROUILLETTE  
R. J. MOFFAT  
J. H. WESSON  
H. MARSH  
A. F. SPROULE  
CON RIEDER  
MARSH ADAMS  
S. T. WHITE  
C. W. COATES  
A. E. WILSON  
L. WIDDUP  
R. S. DUNDAS  
BROOKS CATTON  
JAS. B. CLARK  
JOHN STRAIN

# SASKATCHEWAN CO-OPERATIVE WHEAT PRODUCERS LIMITED

## SASKATCHEWAN POOL ELEVATORS LIMITED, AND SASKATCHEWAN POOL TERMINALS LIMITED

### CONSOLIDATED BALANCE SHEET AT JULY 31st, 1929.

#### ASSETS

|                              |    |            |
|------------------------------|----|------------|
| <b>Cash:</b>                 |    |            |
| Cash in Banks .....          | \$ | 80,168.70  |
| Cash Funds—Payors, etc. .... |    | 777,547.61 |

#### Accounts Receivable:

|  |                 |               |
|--|-----------------|---------------|
| Canadian Co-operative Wheat Producers, Ltd. .... | \$26,116,143.79 |               |
| Grain Suspense Account .....                     | 186,854.07      |               |
| Manitoba Co-operative Wheat Producers, Ltd. .... | 268,091.83      |               |
| Sundry .....                                     | 1,039,844.53    | 27,610,934.22 |

|   |  |            |
|---|--|------------|
| Stocks of Grain—less Stored Grain (as certified by responsible officials) ..... |  | 189,166.08 |
|---|--|------------|

#### Investments:

|  |          |           |
|--|----------|-----------|
| Canadian Co-operative Wheat Producers, Ltd. .... | \$       | 50,000.00 |
| Rural Telephone Companies ...                    | 1,137.00 | 51,137.00 |

#### FIXED ASSETS (less Reserves for Depreciation)

|   |                 |                 |
|---|-----------------|-----------------|
| Country Elevators and Coal Sheds .....        | \$11,255,172.37 |                 |
| Terminal Elevators .....                      | 8,926,890.18    |                 |
| Head Office Building and Site...              | 187,882.85      |                 |
| Agents' Residences .....                      | 372,303.28      |                 |
| Building under Construction...                | 517,765.31      |                 |
| Sites—Terminals, Elevators, &c.               | 356,610.41      |                 |
|   | \$21,616,624.40 |                 |
| Office Furniture and Fixtures..               | 169,225.95      |                 |
| Automobiles and Miscellaneous Equipment ..... | 73,485.12       | 21,859,335.47   |
| Deferred Charges .....                        |                 | 414,656.22      |
|   |                 | \$50,982,945.30 |

#### LIABILITIES AND CAPITAL

##### Cheques, Vouchers, etc., outstanding:

|                                       |                 |
|---------------------------------------|-----------------|
| Second Interim Payment Cheques .....  | \$20,288,714.21 |
| Grain Drafts, Cash Tickets, etc. .... | 285,530.76      |
| General Cheques .....                 | 648,059.55      |
|                                       | \$21,222,304.52 |

##### Due to Growers:

|   |            |              |
|---|------------|--------------|
| Outstanding Certificates, etc. ....     | \$         | 345,178.45   |
| Interest Payable on Reserve Funds ..... | 714,262.19 | 1,059,440.64 |

##### Accounts Payable, Current:

|   |            |              |
|---|------------|--------------|
| Saskatchewan Co-operative Elevator Co., Ltd. .... | \$         | 1,448,064.73 |
| Province of Saskatchewan .....                    | 373,984.92 |              |
| Shippers' Accounts .....                          | 990,874.95 |              |
| National Trust Company, et al.                    | 53,000.00  |              |
| Loan Accounts, Employees and Growers .....        | 93,714.85  |              |
| Sundry .....                                      | 442,864.25 | 3,402,503.70 |

##### Accounts Payable—Deferred:

|   |              |                 |
|---|--------------|-----------------|
| Saskatchewan Co-operative Elevator Co., Ltd. .... | \$           | 3,817,745.42    |
| Province of Saskatchewan .....                    | 1,195,180.05 | 5,012,925.47    |
| Elevator Deductions .....                         |              | 12,195,487.73   |
| Commercial Reserve Fund .....                     |              | 6,572,705.99    |
| Membership Subscriptions, 1924-1928 Pool .....    |              | 20,765.00       |
| Capital .....                                     |              | 79,960.00       |
| Reserve .....                                     |              | 1,416,852.25    |
|   |              | \$50,982,945.30 |

*To the President and Shareholders, Saskatchewan Co-operative Wheat Producers, Limited, Regina, Sask:—*

We herewith submit a consolidated Balance Sheet at 31st July, 1929, of the Saskatchewan Co-operative Wheat Producers, Limited, Saskatchewan Pool Elevators, Limited, and Saskatchewan Pool Terminals, Limited, which has been prepared from our Certified Balance Sheets of the Companies at 31st July, 1929.



In presenting these Statements we wish to express our appreciation of the courtesies and co-operation extended to us by your Directors and the Officers of the various Companies during the course of our audit.

(Sgd.) GEORGE A. TOUCHE & COMPANY,

Chartered Accountants,

Auditors.

The following explanation may be of value in considering the above Balance Sheet:—

### Accounts Receivable:

Canadian Co-operative Wheat Producers, Limited, \$26,116,-143.79.

This balance includes the amount due in respect of the second interim payment which was payable on the date of the Balance Sheet.

**Grain Suspense Account, \$186,854.07.** At the time the interim payments are made the growers are credited on the basis of receipts, but the Central Selling Agency pays us only the actual deliveries. This item, therefore, is the amount which will be due from the Central Selling Agency when deliveries for the season have been completed.

**Manitoba Co-operative Wheat Producers, Limited, \$268,091.83.** This represents the balance due on our equity in the Davidson-Smith Terminal, which in prior seasons was operated by the Central Selling Agency on behalf of the three Provincial Pools, but which is now owned and operated by the Manitoba Pool. The amount received in respect of this asset was \$357,455.73; the first instalment of which, amounting to \$89,363.90, was received at the close of the year. The balance shown above is repayable in three equal annual instalments, beginning 1st August, 1930.

**Sundry, \$1,039,844.53.** This item is principally composed of handling charges earned on grain in store in country elevators and terminals, and is collectible when the grain is shipped.

**Country Elevators, etc., \$11,255,172.37.** Included in this amount are the following items:—

|  | Plant Value            | Depreciation          | Net                    |
|--|------------------------|-----------------------|------------------------|
| Country Elev's..                                     | \$12,632,124.49        | \$1,390,073.12        | \$11,242,051.37        |
| Coal Sheds . . . .                                   | 4,137.85               | 386.89                | 3,750.96               |
| Air Dumps, etc.,<br>installed in<br>Leased Elev's... | 9,564.48               | 1194.44               | 9,370.04               |
|  | <u>\$12,645,826.82</u> | <u>\$1,390,654.45</u> | <u>\$11,255,172.37</u> |

**Terminal Elevators, \$8,926,890.18.** The following are the Terminal Buildings and Equipment carried under this asset:—

|                  | Plant Value           | Depreciation          | Net                   |
|------------------|-----------------------|-----------------------|-----------------------|
| Terminal No. 4.. | \$3,019,577.87        | \$ 450,830.93         | \$2,568,746.94        |
| Terminal No. 5.. | 1,194,545.69          | 167,680.27            | 1,026,865.42          |
| Terminal No. 6.. | 74,986.34             | 10,030.59             | 64,955.75             |
| Terminal No. 7.. | 3,918,824.88          | 155,120.18            | 3,763,704.70          |
| Terminal No. 8.. | 10,023.40             | 501.17                | 9,522.23              |
| Buffalo.....     | 1,755,461.63          | 262,366.49            | 1,493,095.14          |
|                  | <u>\$9,973,419.81</u> | <u>\$1,046,529.63</u> | <u>\$8,926,890.18</u> |

The above values are exclusive of sites which are included under the heading of "Real Estate". Terminals Nos. 6 and 8 are leased houses and the figures shown are for Equipment only.

**Head Office Building and Site, \$187,882.85.** This represents the value of the Wheat Pool Building, Regina, amounting to \$208,791.30, less depreciation, \$20,908.45.

**Agents' Residences, \$372,303.28.** Included in this asset are 255 Agents' Residences, valued at \$401,329.60, against which there is a Depreciation Reserve of \$29,026.32.

**Buildings Under Construction, \$517,765.31.** This represents payments made to date in respect of the balance of the building programme for the season and for Capital Expenditures on old elevators. After construction has been completed the total expenditures will be transferred to Elevator Plant Account, and to Agents' Residences in their respective proportions.

**Deferred Charges:** This item represents expenditures made

which are chargeable to future seasons, and includes the following:—

|  |              |
|--|--------------|
| Organization Expense, 1928-1932 Pool...  | \$136,777.85 |
| Head Office Building, Alterations.....   | 39,818.90    |
| Stocks of Repair Parts .....             | 48,678.54    |
| Arbitration Expenses .....               | 27,926.18    |
| Prepaid Expenses, Taxes, Insurance, etc. | 161,454.75   |
|  | <hr/>        |
|  | \$414,656.22 |

**Outstanding Cheques, Vouchers, etc., \$21,222,304.52.** The entire amount of the second interim payment cheques written up to date of the Balance Sheet is included in this amount.

**Due to Growers:** Included in this amount is 11 months' interest on Elevator and Commercial Reserve Deductions, which, together with one months' interest from season 1929-1930 was paid to the Growers on September 1st.

**Saskatchewan Co-operative Elevator Company, Ltd. )  
Province of Saskatchewan. )**

Under the heading of Accounts Payable—Current are shown the payments due for principal and interest on August 1st and 31st respectively. The balances due and payable over the period of the next four years are shown as "Deferred Accounts."

**Shippers' Accounts, \$990,874.95.** This represents the patronage dividend which will be paid early in the year to Growers who have used Pool Elevator facilities.

**National Trust Company, \$53,000.00.** Included in this item is \$50,000.00, being the amount of the mortgage on the Head Office Building, plus accrued interest of \$3,000.00.

**Reserve Account, \$1,416,852.25.** This figure is subject to Income Tax Payable on the earnings for 1928-1929.



## Schedule 1

## STATEMENT SHOWING POOL PRICES ON WHEAT

|                   | 1924<br>1925 | 1925<br>1926 | 1926<br>1927 | 1927<br>1928 | 1928<br>1929 | Exclusive<br>of Final<br>Payment |
|-------------------|--------------|--------------|--------------|--------------|--------------|----------------------------------|
| 1 Northern        | 1.66         | 1.45         | 1.42         | 1.42 1/4     | 1.18 1/2     |                                  |
| 2 Northern        | 1.61         | 1.41 1/2     | 1.37 3/4     | 1.35 3/4     | 1.12         |                                  |
| 3 Northern        | 1.55         | 1.36 1/2     | 1.31         | 1.25 1/4     | 1.06 1/2     |                                  |
| 4                 | 1.47         | 1.26 3/4     | 1.21 1/2     | 1.14 3/4     | 1.01 1/2     |                                  |
| 5                 | 1.33         | 1.16 3/4     | 1.09         | 1.01 1/4     | .90          |                                  |
| 6                 | 1.19         | 1.08 3/4     | .97 1/2      | .92 3/4      | .75          |                                  |
| Feed              | 1.01         | 1.00 3/4     | .86 3/4      | .85 1/4      | .66 1/2      |                                  |
| Tf. 1             | 1.58         | 1.36 1/2     | 1.35 1/4     | 1.38 3/4     | 1.16         |                                  |
| Tf. 2             | 1.53         | 1.33 1/2     | 1.29 3/4     | 1.29 1/4     | 1.10 1/2     |                                  |
| Tf. 3             | 1.47         | 1.28 1/2     | 1.23 3/4     | 1.19 3/4     | 1.03         |                                  |
| Tf. 4             | 1.39         | 1.18 3/4     | 1.14 1/4     | 1.10 3/4     | .97 1/2      |                                  |
| Tf. 5             | 1.25         | 1.08 3/4     | 1.02         | .97 1/4      | .86 1/2      |                                  |
| Tf. 6             | 1.11         | 1.01 1/2     | .91 3/4      | .88 3/4      | .72 1/2      |                                  |
| Tf. Feed          | .94          | .92 3/4      | .79          | .80 3/4      | .65 1/2      |                                  |
| Damp 1            |              | 1.27 3/4     | 1.26 1/2     |              |              |                                  |
| Damp 2            | 1.44         | 1.24 3/4     | 1.22 3/4     | 1.20 3/4     | 1.04         |                                  |
| Damp 3            | 1.38         | 1.20 3/4     | 1.16         | 1.12 3/4     | .98 1/2      |                                  |
| Damp 4            | 1.30         | 1.10 3/4     | 1.08         | 1.04 3/4     | .92 1/2      |                                  |
| Damp 5            | 1.16         | 1.00 3/4     | .95 1/2      | .93 3/4      | .81          |                                  |
| Damp 6            | 1.05         | .93 3/4      | .85 1/2      | .84 3/4      | .69 1/2      |                                  |
| Damp Feed         | .88          | .85 3/4      | .73          | .78 3/4      | .61          |                                  |
| 1 Amber Durum     | 1.55         | 1.35 3/4     | 1.45         | 1.35 1/4     | 1.09 1/2     |                                  |
| 2 Amber Durum     | 1.49         | 1.32 3/4     | 1.40 1/2     | 1.28 3/4     | 1.04         |                                  |
| 3 Amber Durum     | 1.44         | 1.29 3/4     | 1.37         | 1.20 3/4     | .95          |                                  |
| 4 Amber Durum     | 1.40         | 1.18 3/4     | 1.25         | 1.15 1/4     | .86 1/2      |                                  |
| 5 Amber Durum     | 1.23         | 1.08 3/4     | 1.13         | 1.08 3/4     | .82          |                                  |
| Tf. 1 Amber Durum |              | 1.28 3/4     | 1.40         | 1.28 1/4     | 1.04 1/2     |                                  |
| Tf. 2 Amber Durum | 1.43         | 1.25 3/4     | 1.35 1/2     | 1.21 3/4     | 1.00 1/2     |                                  |
| Tf. 3 Amber Durum | 1.39         | 1.20 3/4     | 1.30 1/4     | 1.15 3/4     | .92          |                                  |
| Tf. 4 Amber Durum | 1.32         | 1.10 3/4     | 1.18 1/4     | 1.09 1/4     | .83 1/4      |                                  |
| Tf. 5 Amber Durum | 1.19         |              | 1.03 3/4     | 1.03 3/4     | .79          |                                  |
| 1 Kota            | 1.53         | 1.33 3/4     | 1.34         |              |              |                                  |
| 2 Kota            | 1.48         | 1.30 3/4     | 1.31 1/2     | 1.19 3/4     | 1.02         |                                  |
| 3 Kota            | 1.44         | 1.25 3/4     | 1.27 1/2     | 1.14 3/4     | .99          |                                  |
| Tf. 1 Kota        |              | 1.25 3/4     | 1.27 1/4     | 1.15 3/4     |              |                                  |
| Tf. 2 Kota        | 1.42         | 1.22 3/4     | 1.23 1/2     | 1.13 3/4     |              |                                  |
| Tf. 3 Kota        | 1.39         | 1.17 3/4     | 1.19 3/4     | 1.11 1/4     |              |                                  |
| 1 Red Durum       | 1.26         | 1.29 3/4     | 1.30         |              |              |                                  |
| 2 Red Durum       | 1.26         | 1.26 3/4     | 1.26         | 1.15 3/4     | .95          |                                  |
| 3 Red Durum       | 1.26         | 1.21 3/4     | 1.21 3/4     | 1.08 3/4     | .86 1/2      |                                  |
| Tf. 1 Red Durum   |              |              |              |              |              |                                  |
| Tf. 2 Red Durum   | 1.21         | 1.18 3/4     | 1.20         | 1.11 1/4     |              |                                  |
| Tf. 3 Red Durum   | 1.20         |              | 1.15 1/2     | 1.02 3/4     |              |                                  |

Basis in Store Fort William.

## Schedule 2

STATEMENT SHOWING POOL PRICES ON  
COARSE GRAINS

|                | 1925<br>1926 | 1926<br>1927 | 1927<br>1928 | 1928<br>1929 |
|----------------|--------------|--------------|--------------|--------------|
| <b>Oats</b>    |              |              |              |              |
| 2 C.W.         | .47 1/2      | .60 1/2      | .62 1/2      | .61 1/2      |
| 3 C.W.         | .43 3/4      | .56          | .58 1/2      | .55          |
| Ex. 1 Feed     | .42 3/4      | .56          | .58 1/2      | .52 1/2      |
| 1 Feed         | .40 1/2      | .54          | .56 1/2      | .49 1/2      |
| 2 Feed         | .38 3/4      | .51          | .53 1/2      | .46          |
| Tf. 2 C.W.     | .44 1/2      | .56 1/2      | .59          | .59 1/2      |
| Tf. 3 C.W.     | .40 3/4      | .52 1/2      | .56          | .53 1/2      |
| Tf. Ex. 1 Feed | .39 1/2      | .52 1/2      | .55 1/2      | .48 1/2      |
| Tf. 1 Feed     | .38 1/2      | .51          | .54          | .48 1/4      |
| Tf. 2 Feed     | .36 1/2      | .48 1/2      | .51 1/4      | .45          |
| <b>Barley</b>  |              |              |              |              |
| 3 C.W.         | .60 3/4      | .71          | .84          | .69 1/2      |
| 4 C.W.         | .56 1/2      | .68          | .81 1/2      | .65 1/2      |
| Feed           | .52 3/4      | .64          | .79          | .59          |
| Tf. 3 C.W.     | .56 3/4      | .67 1/2      | .82          | .67 1/2      |
| Tf. 4 C.W.     | .54 3/4      | .65 1/2      | .80          | .64 1/2      |
| Tf. Feed       | .51 3/4      | .62          | .78          | .58 1/2      |
| <b>Flax</b>    |              |              |              |              |
| 1 N.W.         | 2.10         | 1.92         | 1.86 1/2     | 2.20 3/4     |
| 2 C.W.         | 2.06         | 1.88         | 1.83         | 2.17 1/4     |
| 3 C.W.         | 1.95         | 1.74         | 1.72 1/2     | 2.08 1/4     |
| Tf. 1 N.W.     | 1.98         | 1.78         | 1.77 1/2     | 2.15 1/4     |
| Tf. 2 C.W.     | 1.94         | 1.74         | 1.74         | 2.12 1/4     |
| Tf. 3 C.W.     | 1.83         | 1.60         | 1.63 1/2     | 2.03 1/4     |
| <b>Rye</b>     |              |              |              |              |
| 1 C.W.         | .88 1/2      | .97 1/2      | 1.09         | .98 1/2      |
| 2 C.W.         | .88 1/2      | .97 1/2      | 1.09         | .98 1/2      |
| 3 C.W.         | .82 1/2      | .94 1/2      | 1.06         | .94          |
| Tf. 1 C.W.     | .82          | .93 1/2      | 1.05 1/2     |              |
| Tf. 2 C.W.     | .81 1/2      | .93 1/2      | 1.05         | .93 1/2      |
| Tf. 3 C.W.     | .80          | .90 1/2      | 1.04 1/2     | .91 1/2      |

Basis in Store Fort William.

### Schedule 3

#### TOTAL NUMBER OF COMMITTEES

##### Sub-Districts 1-10

|                | 1  | 2  | 3  | 4  | 5  | 6  | 7  | 8  | 9  | 10 | T'l |
|----------------|----|----|----|----|----|----|----|----|----|----|-----|
| District 1...  | 3  | 5  | 10 | 10 | 7  | 6  | 8  | 11 | 7  | 9  | 76  |
| District 2...  | 9  | 7  | 6  | 9  | 5  | 6  | 9  | 8  | 13 | 8  | 80  |
| District 3...  | 3  | 4  | 3  | 5  | 6  | 6  | 5  | 4  | 4  | 6  | 46  |
| District 4...  | 3  | 8  | 9  | 5  | 6  | 3  | 4  | 6  | 3  | 6  | 53  |
| District 5...  | 10 | 4  | 5  | 7  | 8  | 5  | 7  | 10 | 6  | 5  | 67  |
| District 6...  | 8  | 10 | 7  | 8  | 10 | 12 | 13 | 7  | 7  | 10 | 92  |
| District 7...  | 9  | 5  | 5  | 7  | 7  | 10 | 6  | 4  | 13 | 6  | 72  |
| District 8...  | 7  | 13 | 12 | 8  | 8  | 7  | 6  | 8  | 5  | 5  | 79  |
| District 9...  | 4  | 7  | 3  | 9  | 4  | 10 | 6  | 5  | 7  | 6  | 61  |
| District 10... | 6  | 9  | 6  | 7  | 13 | 8  | 2  | 6  | 7  | 10 | 74  |
| District 11... | 9  | 10 | 12 | 6  | 6  | 6  | 12 | 8  | 11 | 9  | 89  |
| District 12... | 10 | 7  | 10 | 7  | 5  | 9  | 9  | 8  | 11 | 8  | 84  |
| District 13... | 7  | 15 | 2  | 13 | 8  | 12 | 6  | 9  | 5  | 6  | 83  |
| District 14... | 5  | 8  | 6  | 8  | 10 | 13 | 11 | 9  | 9  | 4  | 83  |
| District 15... | 5  | 10 | 3  | 8  | 5  | 4  | 6  | 4  | 8  | 12 | 65  |
| District 16... | 7  | 8  | 5  | 7  | 5  | 9  | 6  | 7  | 6  | 5  | 65  |

Total in Province.....1,169

20th August, 1929.

### Schedule 4

#### COMMITTEES ORGANIZED 1928-1929

##### Sub-Districts 1-10.

|                | 1  | 2  | 3  | 4  | 5  | 6  | 7  | 8  | 9  | 10 | T'l |
|----------------|----|----|----|----|----|----|----|----|----|----|-----|
| District 1...  | .. | 1  | 1  | .. | .. | 1  | 1  | 1  | .. | .. | 5   |
| District 2...  | .. | .. | .. | .. | 1  | .. | .. | .. | 1  | 2  | 4   |
| District 3...  | .. | .. | .. | 1  | .. | 1  | .. | .. | .. | .. | 2   |
| District 4...  | .. | 1  | 1  | .. | 2  | .. | .. | 1  | .. | 2  | 7   |
| District 5...  | .. | .. | .. | .. | .. | 2  | .. | .. | .. | .. | 2   |
| District 6...  | .. | .. | .. | 1  | .. | .. | .. | .. | .. | .. | 1   |
| District 7...  | 1  | .. | .. | .. | .. | .. | 1  | .. | .. | .. | 2   |
| District 8...  | .. | 1  | .. | 1  | .. | .. | .. | 1  | .. | .. | 3   |
| District 9...  | .. | .. | .. | 1  | .. | .. | .. | .. | .. | .. | 1   |
| District 10... | .. | .. | 1  | 1  | .. | .. | .. | .. | .. | .. | 2   |
| District 11... | .. | .. | 2  | .. | .. | .. | 2  | .. | .. | .. | 4   |
| District 12... | .. | .. | .. | .. | .. | .. | .. | 1  | .. | .. | 1   |
| District 13... | 2  | .. | .. | .. | .. | 3  | .. | .. | 1  | 1  | 7   |
| District 14... | 1  | .. | .. | .. | .. | 4  | .. | .. | 1  | .. | 6   |
| District 15... | .. | .. | .. | .. | .. | 3  | 1  | .. | .. | 1  | 5   |
| District 16... | .. | 1  | 1  | .. | .. | .. | 1  | 1  | .. | 1  | 5   |

Total in Province.....57



## CANADIAN CO-OPERATIVE WHEAT PRODUCERS LIMITED

SCHEDULE "A"

## SEASON 1928-1929 POOL OPERATING COSTS

|   | TOTAL           | WHEAT           | OATS         | BARLEY       | FLAX         | RYE          |
|---|-----------------|-----------------|--------------|--------------|--------------|--------------|
| <b>LOCAL PURCHASES:</b> This item covers grain purchased to complete shipments and that delivered to us through the Winnipeg Clearing House.....  | \$13,853,716.12 | \$12,500,796.38 | \$346,501.36 | \$262,309.58 | \$642,031.58 | \$102,077.22 |
| <b>CENTRAL CARRYING CHARGES:</b>  |                 |                 |              |              |              |              |
| <i>Storage:</i> The storage charges on our stocks of grain in all positions amount to \$8,164,881.39, of this amount \$1,854,666.62 was paid to Pool owned facilities, and \$541,086.37 represented winter storage on lake vessels.....   | 8,164,881.39    | 7,410,619.55    | 197,996.19   | 440,042.59   | 28,090.86    | 88,132.20    |
| <i>Interest and Bank Charges:</i> This represents the cost of financing our operations during the past year, and is inclusive of collection charges and exchange  | 2,999,853.11    | 2,907,654.10    | 19,303.12    | 51,163.12    | 8,280.33     | 13,452.44    |
| <i>In Store Insurance:</i> This item of expense covers the cost of insuring stocks of grain in positions where the storage charge does not include this protection.....   | 263,192.32      | 256,096.54      | 660.24       | 4,364.95     | (5.82)       | 2,076.41     |
| <b>SPECIAL ACCOUNTS:</b>  |                 |                 |              |              |              |              |
| <i>Premiums on Western Shipments:</i> Under the Inter-provincial Agreement, which constitutes the basis upon which Central was organized, the Vancouver premium earned over and above the price obtainable at Fort William on any one day is allocated to the Provincial Pool earning the same as on its deliveries at Western Ports. During the past season this amounted to \$1,015,468.21 earned provincially as follows:— |                 |                 |              |              |              |              |

# SEASON 1928-1929 POOL OPERATING COST—(Continued)

Saskatchewan Pool..... \$ 13,182.70  
 Alberta Pool..... 1,002,285.51

\$1,015,468.21      1,015,468.21      1,015,468.21

*Diversion Premiums:* By agreement between the Provinces all premiums earned by the Central Selling Agency on the diverting of wheat from Pool owned terminals were credited to the terminal from which the grain was diverted. The Provincial earnings were as follows:—

Manitoba Pool..... \$ 18,418.69  
 Saskatchewan Pool..... 243,240.37  
 Alberta Pool..... 11,977.69

\$273,636.75      273,636.75      236,868.49      16,157.34      18,969.04      1,095.72      546.16

*Drying Charges:* This item represents the cost of drying grain, and is allocated against the particular grades which it is necessary to treat.....

2,373.17      2,323.85      49.32

*Pool Terminal Charges:* This item represents the total earnings in connection with the raise in grade in Pool Private terminals allocated amongst Terminals Nos. 1, 2, 3 and 5 at the Lakehead, No. 7, at St. Boniface, Vancouver and Prince Rupert....

1,156,147.52      1,104,812.37      10,285.76      40,533.66      (168.46)      684.19

Carried Forward..... \$27,729,268.59      \$25,434,639.49      \$590,953.33      \$817,382.94      \$679,324.21      \$206,968.62



# SEASON 1928-1929 POOL OPERATING COSTS—(Continued)

|   |                 |                 |              |              |              |              |
|---|-----------------|-----------------|--------------|--------------|--------------|--------------|
| Brought forward.....  | \$27,729,268.59 | \$25,434,639.49 | \$590,953.33 | \$817,382.94 | \$679,324.21 | \$206,968.62 |
| <b>TRANSPORTATION COSTS:</b>  |                 |                 |              |              |              |              |
| <i>Elevation (Lakehead and Interior):</i> This represents the elevation charges at the Head of the Lakes. Of this sum \$1,769,998.24 was paid to Pool owned facilities.....                     |                 |                 |              |              |              |              |
|   | 1,944,913.77    | 1,780,205.59    | 53,222.90    | 90,430.58    | 2,539.37     | 18,515.33    |
| <i>Lake Insurance and Outturn:</i> This represents the cost of insuring Lake shipments, together with the insurance of the outturn of these shipments .....                                     |                 |                 |              |              |              |              |
|   | 317,326.21      | 301,593.37      | 3,652.20     | 9,399.24     | 224.29       | 2,457.11     |
| <i>Lake Freight and Brokerage:</i> This represents the cost of moving our wheat down the Lakes and the chartering brokerage in connection therewith as follows:—                                |                 |                 |              |              |              |              |
| Freight.....  | \$7,092,907.48  |                 |              |              |              |              |
| Brokerage.....  | 202,300.47      |                 |              |              |              |              |
|   | <hr/>           |                 |              |              |              |              |
|   | \$7,295,207.95  | 7,295,207.95    | 6,806,071.96 | 122,128.97   | 297,289.42   | 7,161.09     |
| <i>Rail Freight:</i> This represents the freight paid on rail shipments from Bay Ports and Buffalo to the Seaboard .....  |                 |                 |              |              |              |              |
|   | 4,452,765.33    | 4,373,002.92    | 13,427.80    | 32,990.37    | 52.61        | 33,291.63    |
| <i>Elevation (Seaboard and Eastern):</i> This represents the elevation charge at points other than the Head of the Lakes. Of this amount \$668,809.40 was earned by Pool owned facilities ..... |                 |                 |              |              |              |              |
|   | 1,689,081.82    | 1,686,583.11    | 555.74       | 945.14       |              | 997.83       |

# 1928-1929 POOL OPERATING COSTS—(Continued)

|   |                        |                        |                     |                       |                     |                     |
|---|------------------------|------------------------|---------------------|-----------------------|---------------------|---------------------|
| <i>Marine Insurance:</i> This represents the cost of insuring our export cargoes.....   | 293,361.84             | 293,361.84             |                     |                       |                     |                     |
| <i>Ocean Freight:</i> This represents the freights paid on our export cargoes of 108,140,608 bushels.....   | 9,263,063.24           | 9,263,063.24           |                     |                       |                     |                     |
| <i>Superintendence and Outturn:</i> This represents the cost of superintendence and guarantee of outturn on our export cargoes.....   | 558,277.16             | 557,495.91             |                     | 781.25                |                     |                     |
| <b>BROKERAGE:</b><br>This represents brokerage fees paid on domestic sales of wheat; also option brokerage.....   | 229,850.06             | 195,914.74             | 10,087.16           | 19,904.17             | 1,266.50            | 2,677.49            |
| <b>TELEGRAMS AND CABLES:</b><br>The cost of cables is essentially an export cost...   | 71,963.82              | 71,963.82              |                     |                       |                     |                     |
| <b>ADMINISTRATIVE:</b><br>These charges are dealt with in detail elsewhere and represent a net charge against the sales 'as follows:—<br><br>Western Wheat, 1-25 of a cent.<br>Ontario Wheat and Coarse Grains $\frac{1}{4}$ of a cent<br>The earnings credited to overhead were entirely made from the Export Department, and have accordingly been credited to the Western Wheat Handlings..... | 194,957.08             | 104,295.63             | 26,801.10           | 53,660.14             | 2,970.61            | 7,229.60            |
|   | <u>\$54,040,036.87</u> | <u>\$50,868,191.62</u> | <u>\$820,829.20</u> | <u>\$1,322,783.25</u> | <u>\$693,538.68</u> | <u>\$334,694.12</u> |



## 1927-1928 POOL FINANCIAL STATEMENTS

|  | TOTAL               | WHEAT               | OATS              | BARLEY             | FLAX              | RYE           |
|--|---------------------|---------------------|-------------------|--------------------|-------------------|---------------|
| <i>Local Purchases</i> .....           | \$ 84,992.27        | \$ 77,866.99        | \$4,756.48        | \$1,461.18         | \$ 4.74           | \$ 902.88     |
| <i>Carrying Charges:</i>               |                     |                     |                   |                    |                   |               |
| Storage.....                           | (70,450.38)         | (64,643.09)         | (1,990.02)        | (2,336.46)         | ( 302.30)         | (1,178.51)    |
| Interest and Bank Charges.....         | 47,235.56           | 46,597.60           | 355.65            | (44.19)            | 246.65            | 79.85         |
| In Store Insurance.....                | 2,637.91            | 2,651.89            | (7.51)            | (6.47)             | ....              | .....         |
| <i>Special Accounts:</i>               |                     |                     |                   |                    |                   |               |
| Premiums on Western Shipments.....     | 18,858.69           | 18,858.69           | ....              | ....               | ....              | ....          |
| Drying Charges.....                    | (201.98)            | (201.98)            | ....              | ....               | ....              | ....          |
| <i>Pool Terminal Charges</i> .....     | 4,046.26            | 4,046.26            | ....              | ....               | (139.47)          | 139.47        |
| <i>Transportation Costs:</i>           |                     |                     |                   |                    |                   |               |
| Elevation (Lakehead and Interior)..... | 11,143.08           | 11,056.18           | 86.90             | ....               | ....              | ....          |
| Lake Insurance and Outturn.....        | 3,336.41            | 3,326.04            | 10.37             | ....               | ....              | ....          |
| Lake Freight and Brokerage.....        | 100,256.19          | 100,256.19          | ....              | ....               | ....              | ....          |
| Rail Freight.....                      | 101,170.52          | 101,168.58          | ....              | 1.94               | ....              | ....          |
| Elevation (Seaboard and Eastern).....  | 14,477.59           | 14,504.59           | 30.12             | (57.12)            | ....              | ....          |
| Marine Insurance.....                  | 25,431.90           | 25,431.90           | ....              | ....               | ....              | ....          |
| Ocean Freight.....                     | 274,244.18          | 274,244.18          | ....              | ....               | ....              | ....          |
| Superintendence and Outturn.....       | (36,429.98)         | (36,690.54)         | 57.13             | 46.71              | ....              | 156.72        |
| <i>Brokerage</i> .....                 | 7,654.80            | 4,600.42            | 2,832.08          | 246.36             | (24.06)           | ....          |
| Telegrams and Cables.....              | 6,537.47            | 6,537.47            | ....              | ....               | ....              | ....          |
|  | <u>\$594,940.49</u> | <u>\$589,611.37</u> | <u>\$6,131.20</u> | <u>( \$688.05)</u> | <u>(\$214.44)</u> | <u>100.41</u> |

N.B.—These costs incurred in the realization of last year's Pools come under, substantially, the same category as the explanation on current Pools' operating statements. The cost allotted for administration in the course grain expenses was taken into last year's accounts and, therefore, does not affect this year's balance.

## APPENDIX A

### EXTRACT FROM FINAL REPORT OF SASKATCHEWAN ROYAL GRAIN INQUIRY COMMISSION

September, 1929

We recount briefly some of the achievements of the Pool as we have seen evidence of them.

Although in operation for a period of only five years, it controls by virtue of its inherent worth and appeal, and without any compulsion, 55 per cent. of the crop grown in the prairie provinces. What this means in volume and in exportable surplus in comparison with other countries is fully set out in our Interim Report.

It owns and operates some 1435 country elevators out of a total of 5042 spread over the prairie provinces, and, in addition it owns a large percentage of the large terminal elevators.

It has taken a leading part in helping to open up markets for the prairie grain in China and Japan and other countries, and has placed its handlings in over 60 different ports in Europe.

It has by its large control of grain been able to carry out a system of more orderly marketing and thereby helped to promote stability in prices.

It has been and will be a great force in bringing about remedial legislation in the interest of the producer, not only in connection with the Canada Grain Act, but in other legislation as well.

It has helped to train its membership in citizenship.

It has brought about a spirit of independence and self-confidence on the part of the farmer in carrying out his various business enterprises.

It has enabled its members to meet with his fellow farmers and discuss better methods of conducting business and carrying on farming enterprises in a way that he has never experienced before.

It has enabled its membership to feel that the marketing of their grain was in the hands of men who are capable, who understand world conditions, and who have no interest to serve except that of the producers.

It has by operating in a large way been able to operate in an economical way.

It has enabled its patrons to share in all terminal elevator earnings.

It has stimulated and helped in a movement for promoting clean and pure seed and special varieties of grain suitable to the soil and climatic conditions.

It has provided a grade checking department whereby every sample of wheat pooled is checked over after inspection, and a reinspection or appeal is called for whenever it is in the interest of the grower that such should be done.

It was the first to introduce and install the automatic sampler in its terminals, an instrument which will soon be of general application and mean much to a correct system of grading.

It requested and helped bring about through the National Research Council co-operating with the Agricultural Departments of the Western Universities, a scientific investigation into improved methods for drying tough and damp grains which will be of incalculable benefit to producers.

It showed the way for settling with the farmer for mixed grains on the basis of separations where such separations are possible, and thereby saving to the farmer as much as over \$300.00 per car, as set out with greater detail in our Interim Report under the heading, "Mixed Grains."

In many other ways too numerous to detail here, the Pool, both directly and indirectly, has meant much to the Pool member.



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