52nd



1954

PAGE-HERSEY TUBES, LIMITED

ONTARIO



ANNUAL REPORT 1954

PAGE-HERSEY TUBES, LIMITED

BOARD OF DIRECTORS

W. E. Bannerman						Toronto, Ont.
Senator Armand Daigle						Montreal, Que
Jas. S. Duncan						Toronto, Ont.
H. J. Fuller						New York, N.
W. G. F. Grant, Q.C.						Toronto, Ont.
A. Macfadyen						Toronto, Ont.
Gordon F. Perry						Toronto, Ont.
R. C. Poskanzer						Albany, N.Y.
D. W. Stewart, Jr.						Renfrew, Ont.
L. V. Sutton, Q.C.			٠			Toronto, Ont.
N. E. Tanner		20				Calgary, Alta.

OFFICERS

A. Macfadyen	President and General Manager
D. W. Stewart, Jr	Vice-President
R. C. Poskanzer	Vice-President
W. E. Bannerman	Vice-President
C. F. Anderson	Vice-President
W. J. Spencer, C.A.	Treasurer and Comptroller
A. C. Mitchell	Secretary
M. K. Rainer	Assistant Secretary

TRANSFER AGENTS

CANADA

National Trust Company, Limited, Toronto and Vancouver The Toronto General Trusts Corporation, Montreal

UNITED STATES OF AMERICA

The National Commercial Bank and Trust Company, Albany, N.Y.





PAGE-HERSEY TUBES, LIMITED

TO THE SHAREHOLDERS:

Your Directors submit herewith the Annual Report of your Company and its subsidiaries, together with consolidated financial statements and the report of your auditors, for the year ended December 31, 1954.

PROFITS

Net profit for the year after providing for depreciation and income taxes amounted to \$2,900,810 equal to \$4.16 per share which compares with \$3,241,614 or \$4.65 per share in the year 1953.

DIVIDENDS

Dividends paid at the rate of \$3.00 per share totalled \$2,091,312 and were the same as the previous year.

DEPRECIATION

The sum of \$600,000 was set aside to provide for depreciation. The reserve for depreciation of buildings and plant now stands at \$11,232,237.

WORKING CAPITAL

API

This amounted to \$17,206,452, a decrease of \$405,410, and is accounted for as follows:

Source of Funds

Net profit for the year	\$2,900,810
Provision for depreciation	
Decrease in working capital	405,410
PLICATION OF FUNDS	\$3,906,220
Additions to plant	\$1,322,351
Dividends paid	2,091,312
Company debentures purchased for sinking fund purposes	

CURRENT POSITION

Current Assets at December 31, 1954, totalled \$19,828,242 and Current Liabilities \$2,621,790. Comparative ratios are as follows:

1954	1953	1952					
7.56 to 1	5.91 to 1	4.16 to 1					

INVENTORY

The value of stock on hand amounted to \$7,452,153, a decrease of \$2,001,921 from the year 1953. We indicated in our last report that a reduction in stock on hand could be anticipated in the year 1954 since steel was expected to be in freer supply. Your Directors are, however, mindful that larger inventories of semi-finished steel may now become necessary to care for increased sales resulting from new gas and oil pipe lines at present planned for this Country.

CAPITAL EXPENDITURE-1954

Additions to plant amounted to \$1,322,351. The greater part of this expenditure is represented by major improvements in the Seamless Mill. It was expected that the modernization of this unit would have been completed late in 1954 but delays in delivery of machinery have held up completion of these changes until the Spring of 1955.

CAPITAL EXPENDITURE-1955

Your Directors have authorized an expenditure of \$2,000,000 to improve the facilities of the 4½" O.D. to 16" O.D. Electric-Resistance Weld Pipe Mill.

SALES

Shipments for the first four months of the year were disappointing, being down sharply from the corresponding period in the previous year. Thereafter, however, demand increased and, by the end of 1954, tonnage shipped approximated that of the previous year.

PLASTIC PIPE AND TUBES

Early in 1954 your Company purchased all of the outstanding shares of Plastic Pipes Limited, Renfrew, Ontario. This acquisition will enable us to participate in this new and expanding field.

QUARTER CENTURY CLUB

Membership in the Quarter Century Club now totals 315, an increase over last year of 34.

Your Directors wish to express their thanks to all who have contributed to the successful operation of the Company during the year.

Submitted by order of the Board.

A. MACFADYEN,

President

PAGE-HERSEY 7

AND SUBSIDI

CONSOLIDATED

AS AT DECEM

ASSETS

CURRE	NI		
	Cash on hand and in banks	\$ 2,249,220	
	Accounts and bills receivable—less reserve	3,057,755	
	Due from employees—fully secured by Canada Savings Bonds—Series 9	66,389	
	Investment in government bonds and marketable securities (market		
	value \$7,179,535)	7,002,725	
	Inventories—valued at lower of cost or market—less reserve	7,452,153	
			\$19,828,242
FIXED			
	Real estate, buildings and plant—at cost	19,977,132	
	Less: Reserve for depreciation	11,232,237	
			8,744,895

\$28,573,137

UBES, LIMITED RY COMPANIES

BALANCE SHEET

BER 31, 1954

LIABILITIES

CURRENT	
Accounts payable and accrued expenses	\$ 1,020,176
Dividend declared and payable January 3, 1955	
Income taxes—less amounts paid	1,078,786
FUNDED DEBT	\$ 2,621,790
31/8 % Sinking fund debentures to mature April 1, 19	965
Initial issue outstanding	2,795,000
October 1950 issue outstanding	
RESERVES	4,502,000
General reserve	1,000,000
Provision for employee pensions	657,891
CAPITAL AND SURPLUS	1,657,891
CAPITAL STOCK	
Authorized-1,000,000 shares of no par value	
Issued and outstanding—697,104 shares	6,249,671
Earned Surplus	13,541,785
	19,791,456
	\$28,573,137
Signed on behalf of the Board:	
A. Macfadyen, Director	
D. W. STEWART, JR., Director	Certified as per Auditors' Report attached.

PAGE-HERSEY TUBES, LIMITED

AND SUBSIDIARY COMPANIES



Statement of Consolidated Earnings

FOR YEAR ENDED DECEMBER 31, 1954

Profit from operations
Income from and profit on sales of investments 431,184
\$ 5,487,134
Depreciation of plant
Interest on funded debt
738,069
NET PROFIT BEFORE TAXES ON INCOME 4,749,065
Provision for income taxes
Balance Carried to Earned Surplus \$ 2,900,810
The following items have been deducted
in determining profit noted above:
Directors' fees
Executive salaries and solicitors' fees

Statement of Consolidated Earned Surplus

FOR YEAR ENDED DECEMBER 31, 1954

Balance January 1, 1954															
Balance carried from statement of earnings for 1954									2,900,810						
Excess of par value over cost	of	de	be	nt	ure	es	re	tir	ed			٠			36,170
															15,633,097
Dividends paid and declared									٠	٠	٠	٠	•		2,091,312
Balance December 31, 1954 .				·									·		\$13,541,785

AUDITORS' REPORT

PETTIT, HILL AND BERTRAM

HOLLAND PETTIT, JR.,C.A.
R. DOUGLAS HILL, C.A.
R. C. BERTRAM B.COM, F.C.A.
T. D. WAROLAW, C.A.
DONALD D HILL, C.A.

CHARTERED ACCOUNTANTS

TORONTO 1

TELEPHONE EM 3-2381

To the Shareholders,
Page-Hersey Tubes, Limited,
Crowland, Ontario.

We have examined the consolidated balance sheet of Page-Hersey Tubes, Limited and Subsidiary Companies as at December 31, 1954 and the statements of consolidated earnings and surplus for the year ended on that date and have obtained all the included a general review of the accounting procedures and such tests of the accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion the accompanying consolidated balance sheet and statements of consolidated earnings and surplus are properly drawn up so as to exhibit a true and correct view of the state of the affairs of the company and its subsidiaries as at December 31, 1954 and the results of their operations for the year ended on that date, according to the best of our information of the company and its subsidiaries.

Toronto, February 11, 1955.

Chartered Accountants



PAGE-HERSEY PRODUCTS

ELECTRIC-RESISTANCE WELD PIPE

For oil, gas and water lines, industrial and general use. For standard and high pressure requirements. For Line Pipe, Drive Pipe, Oil, Gas and Water Well Casing, Mine Shaft Pipe, Piling and Structural Columns.

"STRETCH-REDUCED" CONTINUOUSWELD PIPE

For plumbing and heating and general use.

SEAMLESS PIPE AND TUBING, HOT FINISHED OR COLD DRAWN

For all piping purposes, particularly high pressure requirements, as in heat exchangers, condensers; stationary, locomotive and naval boilers; all classes of mechanical tubes.

LAPWELD PIPE

For oil, gas and water lines, industrial and general use.

ELECTRICWELD TUBING

For mechanical purposes, such as automotive parts, bicycles, bedstead, carriages, conveyors, furniture, irrigation, playground equipment, vacuum cleaners and television masts. For pressure applications, such as in air heaters, boilers, condensers and transformers.

NIPPLES AND COUPLINGS

Sizes and lengths for the complete range of Page-Hersey pipe.

PLASTIC PIPE

Made from virgin Polyethylene— For farms, industry, mines and irrigation.

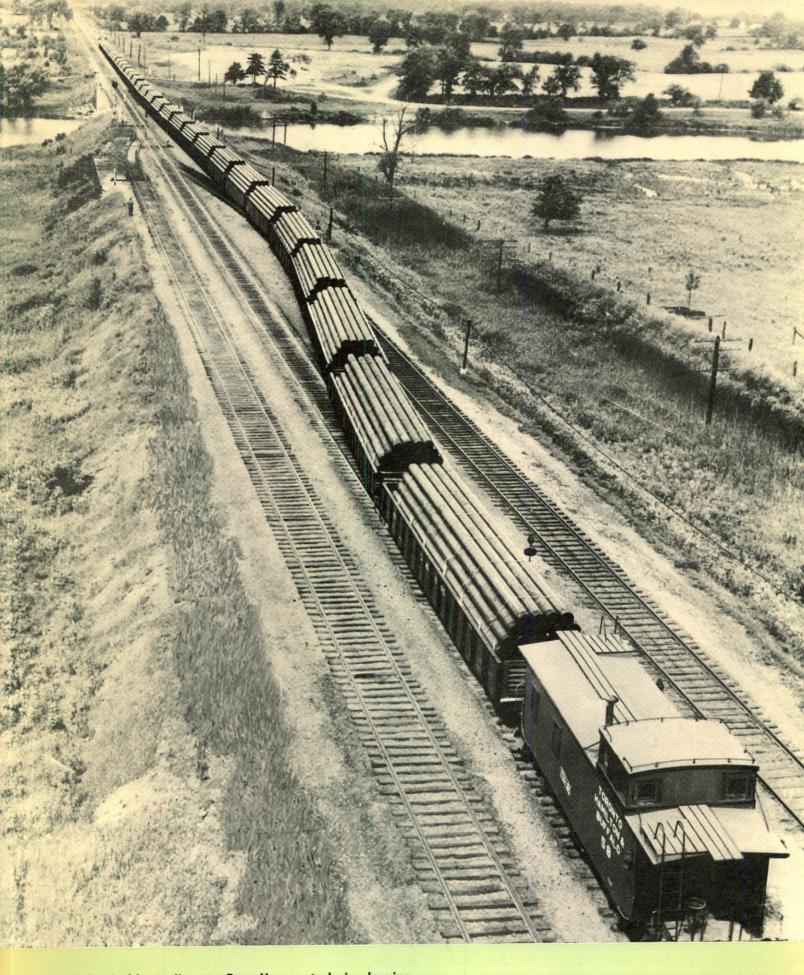
TUBULAR STEEL POLES

For street railways and trolley buses, lighting, flag and display.

SPECIAL COATINGS

Mill applied hot-dip Galvanizing.

Coal tar enamel coatings, internally and/or externally applied. Fully bonded asbestos felt or glass fibre, with kraft paper wrappings. For pipe lines and water works.

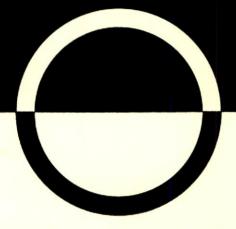


Trainload of large diameter Page-Hersey steel pipe leaving our plant at Welland. The pipe in this shipment was used in the construction of an oil pipe line in Western Canada.

EXECUTIVE OFFICES
TORONTO

BRANCHES AT
HALIFAX
MONTREAL
WINNIPEG
CALGARY
EDMONTON
VANCOUVER

MILLS AT
WELLAND
ONTARIO



PAGE-HERSEY TUBES, LIMITED