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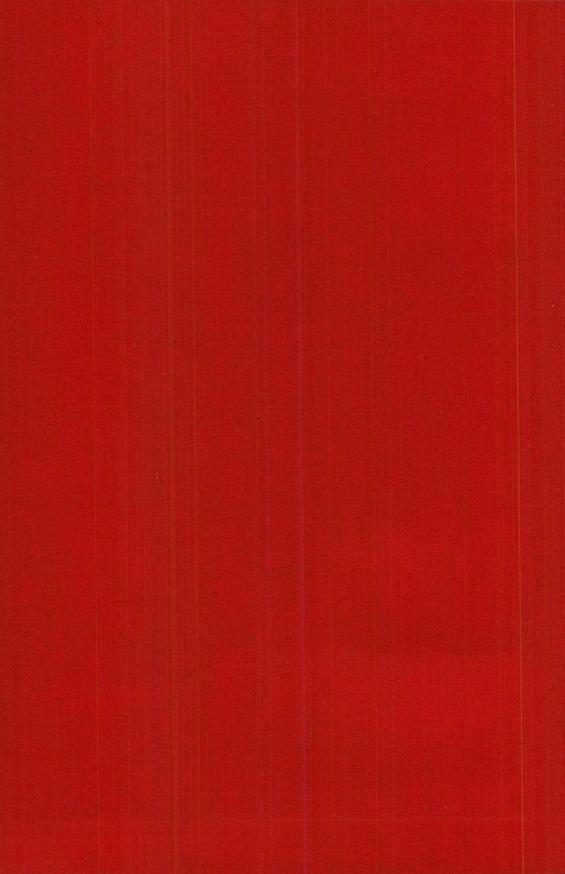
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# Gighth ANNUAL REPORT

MCCOLL-FRONTENAC



JANUARY Thirty-first - 1936



## McColl-Frontenac Oil Company



#### Eighth Annual Report

for
Fiscal Year Ending

JANUARY THIRTY-FIRST

1936.

## McColl-Frontenac Oil Company

TO THE SHAREHOLDERS:

Your Directors have pleasure in submitting herewith your Company's Eighth Annual Report, together with Balance Sheet as at January 31st, 1936, and Profit and Loss Account for the twelve months period ending on that date, prepared in accordance with the provisions of the Dominion Companies' Act, 1934, and amendments thereto.

Compliance with the Companies' Act has made it necessary to change the form of your Company's Statement, as, in accordance with Sub-section 2 of Section 113, legal fees and executive officers' remuneration are shown as separate items.

Your Company's total profits before the deduction of Bond Interest, Income Tax and Dividends amounted to \$1,848,058.45 last year as compared with \$1,999,832.19 this year, an increase of \$151,773.74.

After deductions of Bond Interest, Income Tax and Preferred Stock dividends, there remains a balance of \$767,652.42, equivalent to \$1.16 per share on 660,000 shares of Common Stock now outstanding, as against \$1.15 per share last year on the 550,000 shares of Common Stock then outstanding.

Total profits from operations and income from investments amounted to \$2,804,760.55 this year as compared with \$2,558,860.71 last year, an increase of \$245.899.84.

Current Assets amount to \$6,103,150.05, Current Liabilities to \$1,576,811.45, giving a Net Working Capital of \$4,526,338.60.

Net additions to properties in Canada during the year in review amounted to \$878,992.15. These expenditures were for service stations (built principally in the Province of Ontario), marine terminals, additions to warehouses, etc.

During the year your Company acquired oil producing properties on the Island of Trinidad, B.W.I. Drilling operations are under way and the first well has been brought in successfully.

In October, 1935, 2,500 shares of your Company's Preferred Stock were sold from the Treasury netting your Company \$100.00 per share; also 110,000 additional shares of the Common Stock of your Company were offered to the shareholders at \$12.00 net per share. The proceeds from the sale of the abovementioned Preferred and Common Stock provided the money for the acquisition of the properties in Trinidad and took care of the capital expenditures above referred to.

The improvement in automotive activity in both Canada and the United States has reflected itself in an increase in the consumption of petroleum products, and your management anticipate a continuance of this improvement.

Your Company's refineries, warehouses, service stations, tankers, rolling stock and other equipment have been maintained in their customary high state of efficiency.

Your Directors wish again to express their appreciation of the faithful and efficient service rendered by the staff and employees of your Company.

On behalf of the Board,

JOHN IRWIN,

President,

MONTREAL, April 16th, 1936.

## McCOLL-FRONTENAC OIL COMPANY LIMITED AND WHOLLY-OWNED CANADIAN SUBSIDIARY COMPANIES

#### CONSOLIDATED STATEMENT OF PROFIT AND LOSS AND EARNED-SURPLUS ACCOUNT, YEAR ENDED JANUARY 31, 1936

Profit from Operations       \$3,028,761.21         Deduct: Legal Fees       \$ 24,588.66         Executive Officers' Remuneration       204,592.52	
Directors' Remunera- tion	
\$2,787,910.59 Income from Investments	\$2,804,760.55
DEDUCT: Reserve for Depreciation . \$ 709,112.76 Provision for Doubtful Accounts . 46,916.43 Amortization of Bond Discount, etc . 48,899.17	804,928.36
DEDUCT ALSO:  Bond and Mortgage Interest	\$1,999,832.19 581,927.77
Provision for Income and other Corporation Taxes year ended January 31, 1936	\$1,417,904.42 191,000.00
Net Profit for the year after providing for Income Taxes	\$1,226,904.42
Dividends paid on 6% Preferred Shares	459,252.00
Dividends paid on Common Shares	\$ 767,652.42 459,398.20
ADD: Surplus Balance, January 31, 1935	\$ 308,254.22 3,099,020.39
DEDUCT: Cost of Preferred Shares purchased during 1935 for redemption.	\$3,407,274.61 43,600.00
Earned Surplus Balance, January 31, 1936	\$3,363,674.61

#### McCOLL-FRONTENAC C

#### AND WHOLLY-OWNED CANA

CONSOLIDATED BALANCE ST

	001	TOO DIDITIED I
ASSETS		
Current Assets:		
	\$ 444,579.95	
Marketable Securities at Quoted Values	76,461.00	
Accounts and Bills Receivable, less Reserve	1,709,311.21	
Inventories as determined on the Company's		
usual basis and certified by the Manage-		
ment; raw materials, supplies and mer- chandise being valued at laid-down cost;		
and finished products at less than market		
values	3,872,797.89	
variation		\$6,103,150.05
INVESTMENTS IN AND ADVANCES TO OTHER		
SUBSIDIARY COMPANIES:		
Investments	\$1,564,474.04	
Advances	335,771.46	1,900,245.50
OTHER INVESTMENTS, LOANS AND ADVANCES		1,900,245.50
(less Reserve)		835,326,99
FIRST MORTGAGE COLLATERAL TRUST 6% BONDS		
due 1949, purchased in anticipation of Sinking		
Fund requirements, Par Value		48,000.00
COST OF COMMON SHARES OF COMPANY PUR-		
CHASED UNDER BY-LAW "D" FOR SALE TO		
Employees		131,733.32
Deferred Charges:		
Insurance, Taxes and Other Prepaid Expenses.	\$ 317,113.53	
Bond Discount and Stock Issue Expense, less		
amounts written off	597,948.89	
		915,062.42
Cost of Properties:	010 777 247 90	
Land, Buildings and Equipment at Cost Trade Marks, Processes and	\$19,777,347.00	
Goodwill \$ 742,837.66		
Premium paid on purchase of		
Subsidiary Companies' Cap-		
ital Stocks		
	7,685,316.87	
		27,462,664.67
AUDITORS' REPORT TO THE SHAREHOLDERS:		
We have made an examination of the books and	accounts of	
McColl-Frontenac Oil Company Limited and its Wholly o		
dian Subsidiary Companies for the year ended January 31 have received all the information and explanations whi	ch we have	
required, and in our opinion, the attached Consolidated Ba	of the state	
of the Company's affairs at January 31, 1936, according to our information and the explanations given to us and as sl	the best of	
our information and the explanations given to us and as st	nown by the	

books of the Companies. In accordance with Section 114 of the Companies' Act, 1934, we report that profits of subsidiary companies for the year ended January 31, 1936, have been included in the accounts of the Company only to the extent of the dividends declared and receivable.

P. S. ROSS & SONS, PRICE, WATERHOUSE & CO.,

MONTREAL, QUE., March 16, 1936.

Auditors.

\$37,396,182.95

APPROVED ON BEHALF OF THE BOARD:

J. IRWIN, Director. P. A. THOMSON, Director.

#### IL COMPANY LIMITED

#### DIAN SUBSIDIARY COMPANIES

HEET /	JANUARY	31st,	1936
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LIABILITIES		
CURRENT LIABILITIES:		
Bond Interest Accrued Provision for Income, Gasoline and Other	\$ 902,868.50 187,200.00	
Taxes	486,742.95	\$1,576,811.45
DEFERRED CONTRACT LIABILITIES		193,173.56
		198,014.63
Mortgages Payable		190,014.03
RESERVES: Depreciation General and Contingency	\$3,994,791.11 50,917.59	4,045,708.70
First Mortgage Collateral Trust 6% Bonds Due 1949 (Authorized Issue \$25,000,000.00).  Less: Redeemed and Cancelled	\$9,880,000.00 472,000.00	
Preferred Stock:  6% Cumulative Sinking Fund Preferred Shares of \$100.00 each (Authorized Issue 100,000 Shares).	-	48
Issued, to January 31, 1935 82,053 Shares Issued during year 2,500 Shares	\$8,205,300.00 250,000.00	
Total Issued, January 31, 1936. 84,553 Shares Deduct: Redeemed	\$8,455,300.00 613,600.00	7,841,700.00
78,417 Redeemable at \$105.00 on any dividend date, on thirty days' notice.		767
Common Stock and Surplus: Common Shares— Authorized, 750,000 Shares of no par value. Issued, to January 31, 1935. 550,000 Shares Issued during year	\$9,390,000.00 1,320,000.00	
Total Issued, January 31, 1936 660,000 Shares S	\$10,710,000.00	
CAPITAL SURPLUS: Representing the Par Value of Preferred Shares purchased for redemption since January 31, 1934. Balance January 31, 1935 \$15,500.00		
Balance January 31, 1935 \$15,500.00 Add: Purchased during year. 43,600.00	50 400 00	
Earned Surplus:	59,100.00	
Balance per Statement attached		
Note—A dividend of twenty cents per share on the Common Shares has been declared payable March 15, 1936.		14,132,774.61
		\$37,396,182.95

Submitted with our Report dated March 16, 1936.
P. S. ROSS & SONS,
PRICE, WATERHOUSE & CO., Auditors.

### McCOLL-FRONTENAC OIL COMPANY LIMITED 1935

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JOHN IRWIN, Montreal President

P. A. THOMSON, Montreal Vice-President

J. A. WALES, Montreal Vice-President in Charge of Operations

J. M. PRITCHARD, Montreal Vice-President in Charge of Sales

S. S. GRIFFITHS, Toronto Vice-President in Charge of Central Division Marketing

H. H. BRADBURN, Winnipeg
Vice-President in Charge of Western Division Marketing

AIR VICE-MARSHAL W. A. BISHOP, V.C., D.S.O., M.C., D.F.C., Montreal

Vice-President

FRED HUNT, Montreal Secretary-Treasurer

L. A. BROOKS, C.A., Montreal Comptroller

Directors

AIR VICE-MARSHAL W. A. BISHOP H. H. BRADBURN S. S. GRIFFITHS JOHN IRWIN A. J. NESBITT GORDON F. PERRY J. M. PRITCHARD P. A. THOMSON J. A. WALES BRIG.-GEN, J. B. WHITE

Fiscal Agents
NESBITT, THOMSON & COMPANY LIMITED

Transfer Agents
MONTREAL TRUST CO.

ROYAL TRUST CO.

Auditors
PRICE, WATERHOUSE & COMPANY
P. S. ROSS & SONS

Head Office of the Company ROYAL BANK BUILDING Montreal - Canada



The Symbol of Quality, Service and Dependability



