**Annual Report 1982** 

# **Corporate information**

# **Board of Directors**

Michael G. DeGroote

President & Chief Executive Officer

Laidlaw Transportation Limited

Geno Francolini Vice-Chairman & Chief Executive Officer Livingston International, Inc.

Douglas R. Gowland Executive Vice-President, Motor Carrier Group Laidlaw Transportation Limited

Donald M. Green, C.M. Chairman and Chief Executive Officer The Tridon Companies

Ronald S. Murray President Laidlaw Industries, Inc.

Laurence J. Needler Chairman of the Board Travelways Ltd.

Jack M. Rosen President Rosen Metal Company Limited

Halliwell Soule, Q.C. Vice-President, Corporate Affairs Laidlaw Transportation Limited

Abram J. Thiessen Chairman of the Board Grey Goose Corporation Limited

Ronald A. Thiessen

President
R. T. Investments & Consultants Ltd.

Douglas H. Ward Honorary Director Dominion Securities Ames Limited

# Officers

Michael G. DeGroote

President & Chief Executive Officer

Douglas R. Gowland Executive Vice-President, Motor Carrier Group

Ronald S. Murray Executive Vice-President, Waste Systems Group

Leslie W. Haworth, C.A. *Vice-President, Finance* 

Halliwell Soule, Q.C. *Vice-President, Corporate Affairs* 

Ivan R. Cairns
Vice-President & General Counsel
& Secretary

J. Ross Husband, Q.C. Assistant Secretary

# Laidlaw Transportation Limited Major Subsidiaries

Laidlaw Transport Limited Hamilton, Ontario

Travelways Ltd. Markham, Ontario

Grey Goose Corporation Limited Edmonton, Alberta

Laidlaw Industries, Inc. Hinsdale, Illinois

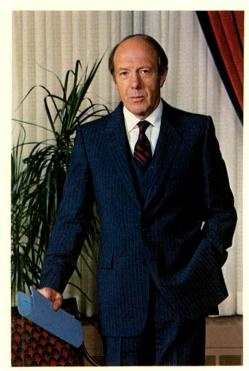
# **Head Office**

110 King Street West Suite 490 Hamilton, Ontario Canada L8P 4S6

# **Annual Meeting**

Laidlaw Transportation's Annual Meeting will be held January 20th, 1983 at 4:15 p.m. in the Regency East Ballroom of the Four Seasons Hotel at 21 Avenue Road, Toronto, Ontario, Canada.

# President's report to shareholders



M. G. DeGroote

Fiscal 1982 has been one of the most eventful in your Company's history.

The severe economic recession in North America took its toll on almost all businesses. Your Company did not totally escape the impact of this severe downturn in business activity. It has, in fact, resulted in a modest reduction in net earnings from operations which is the only reduction ever in Laidlaw's history as a public company.

The motor carrier group was the hardest hit by the downturn in the economy. Management took drastic steps to minimize the impact of reduced shipments and severe price competition by closing down some of the operations which were constantly losing money. On the positive side, the waste management group and the passenger group continued to perform well during these difficult times, producing the second best year your Company has ever had.

## **Financial**

Consolidated revenue for the year ended August 31, 1982 increased to \$273,772,000 from \$258,196,000 in 1981. Net earnings from operations decreased to \$14,500,000 from \$15,095,000 the previous year and

earnings per share from operations decreased modestly to \$1.06 per share from \$1.10.

An extraordinary loss of \$5,860,000 was recorded as a result of the Chapter 11 proceeding in the U.S. Bankruptcy Court filed by the management of Boss-Linco Lines, Inc. who bought the shares of Boss-Linco Lines in 1981.

A further extraordinary \$3,174,000 loss was recorded, relating to the discontinuance and disposal of certain operations of Reliable-Scott Transport Limited between Ontario and Quebec and the closure of the leasing division and truckload division of Grey Goose Corporation Limited.

On the positive side, an extraordinary gain of \$3,110,000 was realized by the sale of treasury shares of Laidlaw Industries, Inc. in the U.S.

# Laidlaw Industries, Inc.

As previously reported, during the year, all of your Company's directly held solid waste management subsidiaries in Canada and the U.S.,

(\$000's omitted except for earnings	per share)		
	1982	1981	Percentage Increase (Decrease
Revenue	\$273,772	\$258,196	6
Net income from operations	14,500	15,095	(4)
Earnings per share from operations	1.06	1.10	(4)

# President's report to shareholders—continued

along with those indirectly held through Grey Goose Corporation Limited, were reorganized and merged to form a unified group under a new common parent company, Laidlaw Industries, Inc. Most of these subsidiaries have adopted the common trade name of "Laidlaw Waste Systems".

Laidlaw Industries, Inc. became a public company by the successful offering of 860,000 (20%) treasury shares of the Company to the public in the U.S. Currently, Laidlaw Industries, Inc. is 80% owned by Laidlaw Holdings Inc., 80% of which is owned by Laidlaw Transportation Limited and the balance by Grey Goose Corporation Limited. The proceeds of the issue in the amount of approximately \$12 million has greatly enhanced your Company's balance sheet. Laidlaw Industries, Inc. is traded on the Nasdaq (over the counter) market in the U.S. under the symbol, LWSI.

During fiscal 1982, Laidlaw Industries, Inc. acquired solid waste removal companies in Edmonton, Alberta (two), St. Louis, Missouri, Indianapolis, Indiana and Rockford, Illinois. In addition, subsidiaries of the Company were successful in obtaining new waste removal contracts with the municipalities of West Vancouver, British Columbia, Wilmet, Illinois and Oklahoma City.

Since the fiscal year-end, Laidlaw Industries, Inc., through its subsidiaries, has acquired two commercial and industrial waste removal companies in Hamilton-Wentworth and Halton, Ontario and in Fort Worth, Texas.

The Fort Worth company acquired also operates an approved sanitary landfill site in that city. In addition, Laidlaw Industries, Inc.'s subsidiaries were awarded five-year contracts for the operation of a sanitary landfill site and back-up facility for a resource recovery plant in Pinellas County (Clearwater), Florida and for the residential and commercial waste removal in the municipality of Robstown, Texas. The combined revenues of these acquisitions and new contracts will add over \$7,000,000 to the Company's annual revenue.

At a recent meeting of the Board of Directors of Laidlaw Industries, Inc., a dividend policy was established; 4¢ per share will be paid quarterly, commencing in January 1983. The Directors also passed a resolution to subdivide its common shares on a two for one basis, subject to approval by its shareholders.

# **Directors**

It is with deep regret we report the passing of Mr. Douglas Ward.
Mr. Ward was a member of your
Board of Directors since the Company became public in 1969. After ten years of service with the Board,
Mr. A. J. Thiessen's resignation from the Board was accepted. We are extremely grateful for the wise counsel and valued contribution by both of these gentlemen to the Company's direction over these past many years.

At the last annual meeting, Mr. Geno Francolini, Vice-Chairman and Chief Executive Officer of Livingston International, Inc. was elected to the

Company's Board of Directors.

Mr. Francolini also serves on the
Company's Audit Committee. To fill
one of the vacancies on the Board,
we welcome the addition of Mr.
Ralph Sazio, President of The
Toronto Argonaut Football Club.

# Corporate Outlook

We look with confidence to 1983 and to the opportunities and challenges it will bring. We believe the decisions made during the 1982 fiscal year to liquidate and dispose of some of the Company's unprofitable operations will allow management to concentrate their efforts and strategy on the many positive aspects of your Company.

With the gradual reduction in North American interest rates, a slowing down of inflationary factors and a gradual improvement in the economy in 1983, growth in revenue and net earnings will again be the start of a continuous uptrend which your Company has experienced over the past many years.

On behalf of the Board of Directors, I wish to express our gratitude to our many and valued customers, to all employees of the Company for their productive efforts and dedication and to our shareholders for their continued support.

Respectfully Submitted,

M. G. DEGROOTE

President & Chief Executive Officer

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# **Operations**

The Company is engaged in the solid waste management business, the motor carrier business and the passenger service business. These services are provided in most Canadian provinces and in many states in the U.S.

The solid waste management business is conducted through subsidiaries of Laidlaw Industries, Inc. of Hinsdale, Illinois, under the name Laidlaw Waste Systems. They provide services for collection, compaction, transportation, transfer and disposal of solid waste to commercial, industrial and residential customers in eleven states in the U.S. and in four Canadian provinces. Residential collection services are performed under contracts which give the exclusive right to service all or a portion of the contracting municipality at established rates over a specified period of time. Commercial and industrial collection services are provided to individual customers on either a prearranged schedule or at the request of the customer. It is usual to have annual agreements with customers which may be cancelled by either party on sixty days notice prior to each anniversary. The main disposal method for solid wastes in North America is by sanitary landfill. At landfill sites, waste collection vehicles and transfer vehicles deposit waste which is then compacted and buried under a layer of earth on a daily basis using specified governmental approved procedures. At August 31, 1982, Laidlaw Waste Systems operated seven landfill sites.



V. A. Webster President, Passenger Service Group

R. S. Murray President, Waste Systems Group

D. R. Gowland President, Motor Carrier Group

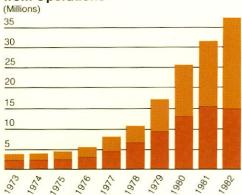
The Laidlaw motor carrier companies operate in eight provinces of Canada and the Northwest Territories, as well as between Ontario and Quebec, and many states in the U.S. During the past year, the Company was granted significant extensions to operating authorities, thus enabling it to haul goods between Ontario and the Provinces of New Brunswick, Nova Scotia and Prince Edward Island, as well as between Ontario and points in twenty-three of the northeastern states of the U.S. and between points in Michigan, New York and Ohio on one hand and points within twenty of the northeastern states on the other hand. In providing these services, a broad range of types of vehicles are utilized. Many of the vehicles are specially designed to handle bulk commodities and containers.

Laidlaw's passenger service companies operate in Ontario, Manitoba and Alberta and provide charter and tour services from those provinces to virtually all of Canada and the U.S. Regularly scheduled bus routes are operated in Ontario and throughout Manitoba. Over 2,700 buses are used to provide the above services. In addition, the Company operates more than 900 taxis in Alberta. Parcel express and express delivery mail services are provided along with passenger transportation. School bus transportation is a significant contributor to the passenger service operations. Over 2,400 school buses are in operation under contracts with 52 school boards in Ontario, Special vehicles are also used for the transportation of the handicapped.

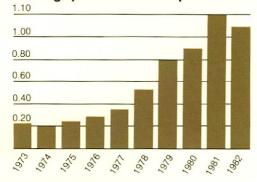
# Ten year financial review (\$000's omitted except for per share amounts)

Revenue (Millions)				
250				
200				
150				
100	_			
50				
	80 80 S	1880	1881	1889

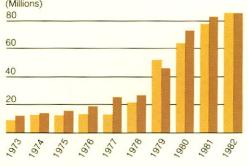
# Cash Flow Earnings from Operations



# **Earnings per Share from Operations**



# Shareholders' Equity Long-Term Debt (Millions)



Operating results (year ending August 31)	1982	1981
Revenue	\$273,772	\$258,196
Net earnings from operations	14,500	15,095
Funds provided from operations	36,958	33,106
Operating profit margin	22.2%	20.5%
Net capital expenditures	\$ 36,676	\$ 46,119
Financial position (as at August 31)		
Working capital	\$ 24,136	\$ 10,359
Long-term debt	84,194	78,780
Shareholders' equity	84,314	81,481
Total assets	\$251,360	\$242,081
Class A and Class B Shares (year ending August 31)		
Earnings per share from operations	\$1.06	\$1.10
Dividends paid		
-Class A Shares	20.0 Cts.	20.0 Cts.
-Class B Shares	24.0 Cts.	24.0 Cts.
Market price range		
-Class A Shares-high	\$ 9.75	\$10.75
-low	5.13	7.25
-Class B Shares-high	10.13	10.13
-low	5.88	6.38
Net return on average equity	19.9%	23.0%
Shares outstanding (as at August 31)		
-Class A Shares	5,292,470	5,292,470
-Class B Shares	6,291,670	6,291,670

	Then to the second second second	Water Control of the			CANADA STATE OF THE STATE OF TH		CONTRACTOR OF STREET
1980	1979	1978	1977	1976	1975	1974	1973
\$215,855	\$152,034	\$100,240	\$ 76,337	\$ 60,555	\$ 51,352	\$ 46,346	\$ 36,128
1 <mark>2</mark> ,618	9,407	6,832	4,633	3,483	2,819	2,533	2,431
25,540	17,687	10,868	8,440	5,951	4,594	4,093	3,834
19.4%	18.4%	17.9%	16.9%	17.1%	16.1%	16.4%	19.0%
\$ 3 <mark>1</mark> ,988	\$ 68,084	\$ 12,144	\$ 10,132	\$ 5,273	\$ 3,973	\$ 4,402	\$ 4,925
\$ 1 <mark>5,</mark> 754	\$ 3,126	\$ 10,181	\$ 10,714	\$ 3,467	\$ 3,190	\$ 3,166	\$ 3,326
64,120	51,404	21,791	14,156	15,513	13,396	11,424	9,392
73,039	47,854	27,365	25,759	19,554	17,273	15,657	10,903
\$201,266	\$163,125	\$ 71,490	\$ 57,570	\$ 47,748	\$ 41,738	\$ 35,738	\$ 27,879
			tion gives retroac or 1 in March 197			of	
\$0.92	\$0.81	\$0.55	\$0.37	\$0.29	\$0.23	\$0.21	\$0.22
20.0 Cts.	16.0 Cts.	8.01 Cts.	7.56 Cts.	7.0 Cts.	7.0 Cts.	7.0 Cts.	5.5 Cts.
24.0 Cts.	16.0 Cts.	8.01 Cts.	7.56 Cts.	7.0 Cts.	7.0 Cts.	7.0 Cts.	5.5 Cts.
\$9.88	\$10.00	\$4.00	\$2.50	\$2.00	\$1.63	\$3.63	\$4.53
5.63	4.63	1.94	1.38	1.10	0.73	1.03	2.53
9.50	9.75		established in Aug				time
4.85	9.63		was subdivided 2	ioi i iiito i ciass	A Silare and 1 Of	ass b share)	
24.0%	27.5%	28.5%	23.0%	21.0%	19.3%	22.3%	36.7%
5,292.470	5,292,470	5,436,840	5,707,840	5,856,110	5,942,940	6,015,756	5,425,526
6,291,670		5,436,840	5,707,840	5,856,110	5,942,940	6,015,756	5,425,526
9.50 4.85 24.0% 5,292,470	9.75 9.63 27.5%	(Market 28.5% 5,436,840	established in Aug was subdivided 2 23.0% 5,707,840	gust 1979 when ea for 1 into 1 Class 21.0% 5,856,110	ach Class A Share A Share and 1 Cl 19.3% 5,942,940	e existing at that ass B Share)  22.3%  6,015,756	36 5,425

# **Consolidated balance sheets**

(\$000's omitted)

as at August 31	1982	1981
Assets		
Current assets		
Cash and short-term deposits	\$ 2,603	\$ 3,073
Marketable securities	, _,	,
(Market value: 1982—\$5,859		
1981—\$3,011) (Note 2)	6,488	3,286
Accounts receivable		
Trade (Note 2)	26,422	34,012
Other	3,348	3,338
Income taxes recoverable	3,902	_
Inventories		
Parts and supplies	5,568	6,170
Buses and properties for resale	13,466	7,063
Prepaid expenses	5,869	5,830
Current portion of conditional sales agreements,		
mortgages and other long-term receivables	1,834	1,510
Total current assets	69,500	64,282
Long-term investments		
Conditional sales agreements, mortgages		
and other long-term receivables	2,473	5,290
Other investments (Note 3)	4,469	2,008
	6,942	7,298
Fixed assets		
Land, landfill sites and improvements	25,958	29,009
Buildings	24,690	28,291
Automotive and other equipment	141,658	128,876
Equipment under long-term capital leases (Note 4)	13,351	7,865
	205,657	194,041
Less: Accumulated depreciation	59,626	50,489
	146,031	143,552
Other assets		
Excess cost of shares of subsidiaries		
over book value of net assets	15,095	13,671
Operating authorities	11,394	11,556
Unamortized bond discount and deferred charges	2,398	1,722
	28,887	26,949
	\$251,360	\$242,081

Signed on behalf of the Board

Michael G. DeGroote, Director

Donald M. Green, C.M., Director

The accompanying notes are an integral part of these statements.

	1982	1981
Liabilities		
Current liabilities		
Bank advances (Note 2)	\$ 2,584	\$ 6,874
Accounts payable and accrued liabilities	22,682	25,465
Accounts payable secured by new buses for resale	3,938	3,056
Income taxes payable	917	5,943
Current portion of long-term debt	15,243	12,585
Total current liabilities	45,364	53,923
Long-term debt (Note 4)	84,194	78,780
Deferred income taxes	19,938	18,192
Minority interest (Note 5)	17,550	9,705
	167,046	160,600

Shareholders' equity		
Capital stock (Note 6)	34,762	35,425
Excess of appraised value of land and buildings		
over book value	3,439	4,057
Retained earnings	46,113	41,999
	84,314	81,481
	\$251,360	\$242,081

# Consolidated statements of earnings and retained earnings

(\$000's omitted)

for the year ended August 31	1982	1981
Revenue	\$273,772	\$258,196
Operating expenses	213,110	205,198
Earnings before the following	60,662	52,998
Depreciation and amortization	21,665	16,001
Interest on long-term debt	14,309	11,743
Interest and dividend income	(1,157)	(1,132
	34,817	26,612
Earnings before income taxes	25,845	26,386
Provision for income taxes		
Current	7,568	7,525
Deferred	2,672	3,276
	10,240	10,801
Earnings before minority interest and extraordinary items	15,605	15,585
Minority interest	1,105	490
Earnings before extraordinary items	14,500	15,095
Extraordinary items (Note 7)	(5,924)	(1,278
Net earnings for the year (Note 8)	8,576	13,817
Retained earnings—beginning of year	41,999	32,943
	50,575	46,760
Appraisal increase realized from the sale of land and buildings and from depreciation	(145)	(51
Gain on purchases of preference shares	(185)	(142
Expense of share issues and capital reorganization	_	12
Dividends		
Preference shares	2,224	2,374
Class A and Class B shares	2,568	2,568
	4,462	4,761
Retained earnings—end of year	\$ 46,113	\$ 41,999

# **Consolidated statements of changes** in financial position (\$000's omitted)

for the year ended August 31	1982	1981
Source of funds		
Provided from operations	\$ 36,958	\$ 33,106
Transfer of fixed assets to properties for resale	5,130	1,416
Proceeds of long-term debt	66,633	51,006
Proceeds of sale of fixed assets	18,232	11,784
Proceeds from conditional sales, agreements, mortgages and other long-term receivables	3,424	4,633
Extraordinary items	973	
Minority interest introduced	9,019	801
	140,369	102,746
Use of funds		
Purchase of fixed assets	47,089	53,382
Reduction in long-term debt	61,482	36,346
Purchase of minority interests in subsidiaries	1,218	998
Dividends	5,344	5,076
Purchase of other assets	7,819	4,521
Increase in conditional sales agreements, mortgages and other long-term receivables	3,137	6,087
Purchase of preference shares for redemption	503	453
Extraordinary item	_	1,278
	126,592	108,141
Increase (decrease) in funds	13,777	(5,395)
Working capital—beginning of year	10,359	15,754
end of year	24,136	10,359
Funds represented by		
Current assets	69,500	64,282
Current liabilities	45,364	53,923
Working capital—end of year	\$ 24,136	\$ 10,359

# Notes to consolidated financial statements

# 1. Significant accounting policies

## Consolidation

The purchase method of accounting for business combinations has been used and the accounts of all subsidiaries have been consolidated.

### **Inventories**

Inventories are recorded at the lower of cost or replacement cost.

### **Fixed assets**

The Company revalued substantially all of its land and buildings owned prior to September 1, 1978 to fair market value as of August 31, 1979, based on appraisals made by independent appraisers.

# Depreciation

Depreciation of fixed assets is provided from the date assets are put into service over their estimated useful lives substantially as follows:

On a straight line basis for:

Trucks over 5 years

Trailers over 8 years

Buses over 15 years School buses over 10 years

Taxicabs over 4 years

Containers over 15 years

Buildings either over 20 years or 40 years depending on

their structure

Landfill sites and improvements over 15 years or 40 years

On a declining balance basis at annual rates for:

Service vehicles 30% Other equipment 20%

### Income taxes

Deferred income taxes are provided for all significant timing differences in reporting income and expenses for financial statement and tax purposes. The timing differences arise substantially from differences in accounting and tax depreciation. Investment tax credits are accounted for by a reduction in the current tax provision in the year claimed.

# Other assets

For acquisitions made prior to April 1, 1974, it is the policy of the Company not to amortize excess cost of shares of subsidiaries over book value of net tangible assets and operating authorities as, in the opinion of management, there is no reason to expect a decline in the value of these assets. For acquisitions after March 31, 1974, the excess cost of shares over fair value of net tangible assets acquired is amortized on a straight line basis over forty years.

Bond discount is amortized over the term of the corresponding debt and deferred charges are amortized on a straightline basis over a two to five year period depending on the nature of the deferred cost.

#### Leases

Effective September 1, 1979, the Company changed its method of accounting for long-term capital leases. Capital leases entered into after this date are being accounted for as purchases of equipment. Assets recorded under capital leases are amortized over their useful lives in accordance with existing depreciation policies. Obligations recorded under capital leases are reduced by rental payments net of interest. Capital leases existing at August 31, 1979 are accounted for as operating leases. The effect of not applying this change retroactively is disclosed in note 10.

# Foreign exchange

The accounts of foreign subsidiaries have been converted to Canadian currency on the following bases:

Current assets and current liabilities at the exchange rates prevailing at the end of the year;

All other assets and liabilities at the exchange rates prevailing at the date of acquisition or transaction;

Income or expense at average rates during the year except for depreciation provisions which are on the same basis as the related assets.

Exchange gains or losses are included in determining net earnings for the year in which realized.

# 2. Security for bank loans

Book debts of certain subsidiaries in the amount of \$12,971,000 (1981—\$20,025,000), marketable securities and shares in certain subsidiary companies have been pledged as security for certain current and term bank loans and advances.

# 3. Other investments

Other investments include investments in Wellore Resources Ltd. and Wellore Explorations (1980) Ltd. carried at cost of \$4,469,000 (1981—\$2,008,000), (net of income tax benefits of \$590,000 (1981—\$61,000)).

Long-term debt (\$000's omitted)			Debentures		
	1982	1981	7½% Sinking Fund Debentures		
Term bank loans With interest at bank prime rates (secured) (note 2)	\$17,140	\$18,169	Series A due June 15, 1989, to be retired by annual principal deposits of \$50,000 in each of the years 1983 to 1988 inclusive	355	362
With interest at the lower of prime or London Interbank Offered Rate plus %% to %%	15,731	7,114	8%% Sinking Fund Debentures Series B due January 15, 1993, to be retired by annual principal		
Due on equipment			deposits of \$150,000 in each of		
Term bank loans secured by chattel mortgages with interest at bank prime rate due to 1988	15,278	16,760	the years 1983 to 1992 inclusive 9¼% Sinking Fund Debentures of Grey Goose Corporation Limited	2,073	2,135
Chattel mortgages and lien notes due to 1988:			Series A due February 1, 1994, to be retired by annual principal		
With interest rates from 9% to 13½%	12,734	11,526	deposits of \$120,000 in each of the years 1984 to 1993 inclusive	1,941	1,954
With interest rates from 14% to				99,437	91,365
17½%	1,339	1,166	Less current portion	15,243	12,585
Mortgages due on property				\$84,194	\$78,780
Due 1983 with interest at bank prime plus 2½%	_	838	Rentals payable under capital leases	are as follows	s:
Due 1987 with interest at bank			Year ending August 31, 1983	¢2 252	
prime	4,878	_	1984	\$3,352 2,340	
Due 1985 with interest at bank prime less 1/4% to bank prime	4,729	4,992	1985 1986	1,802 895	
Due 1986 with interest at bank prime	1,552	3,528	1987 1988-1991	537 1,048	
Due at various dates to 1993 with interest rates from 84% to 11½%	2,943	4,061	Total minimum lease payments Less: imputed interest	9,974 2,211	
Notes			Balance of the obligation	\$7,763	
Maturing at various dates to August 1987, with interest rates from 51/4% to 14/4/6	5,283	6,095	The aggregate amount of minimum re required on other long-term debts in	etirement pay	
Maturing 1985 with interest at bank prime rate	1,975	1,975	August 1987 is as follows: Year ending August 31,		
Maturing 1985 with interest at 12½%	3,723	4,903	1984	\$10,907	
Capital leases having rentals based	0,720	4,000	1985	14,170	
on implicit interest rates varying from 9% to 13% and expiring at			1986 1987	17,568 4,275	
various dates to 1991 (note 10)	7,763	5,787	5. Minority interest (\$000's omitted)	1982	1981
			The minority interest consists of:	1902	1301
			Preference shares issued by		27.000
			subsidiaries	\$ 6,216	\$7,062
			Other equity of subsidiaries	11,334	2,643
				\$17,550	\$9,705

# Notes to consolidated financial statements—continued

# 6. Capital stock

# (a) Authorized

The following is the authorized capital:

First, Second, Third and Fourth Preference Shares, each of which is issuable in series, of which 360,100 are designated as First Preference Shares Series C and an unlimited number are designated as First Preference Shares Series E.

Class A and Class B Shares

Class A Shares are voting and Class B Shares are entitled to a priority in the payment of dividends, after provision for which Class A and Class B Shares rank equally in all distributions.

# (b) Issued and fully paid (\$000's omitted)

	1982		19	981
	Shares	Amount	Shares	Amount
93/4% cumulative First Preference Shares Series C; redeemable from February 16, 1982 at a stated value of	usands)		nousands)	
\$10 each plus a premium varying from 7% to 1% of stated value until February 15, 1987 and thereafter without any premium	360	\$ 3,601	369	\$ 3,686
8% cumulative First Preference Shares Series E; redeemable from November 16, 1984 at a stated value of \$10 each plus a premium varying from 6% to 1% of stated value until November 15, 1990 and there- after without any				47.000
premium	1,722	17,222	1,780	17,800
Class A Shares	5,292	2,845	5,292	2,845
Class B Shares	6,292	11,094	6,292	11,094
		\$34,762		\$35,425

(c) During the year the Company purchased and cancelled 8,500 First Preference Shares Series C at a cost of \$61,000 and 57,821 First Preference Shares Series E at a cost of \$417,000.

# 7. Extraordinary items (\$000's omitted)

1982	1981
\$3,174	\$1,278
5.000	
5,860	_
(3,110)	_
\$5,924	\$1,278
	\$3,174 5,860 (3,110)

# 8. Earnings per share

	1982	1981
Earnings before extraordinary items	\$1.06	\$1.10
Extraordinary items	(0.51)	(0.11)
Net earnings for the year	0.55	0.99

The earnings per share figures are calculated using the weighted monthly average number of shares outstanding during the respective fiscal years.

# 9. Acquisitions

During the year, six waste removal businesses were acquired for an aggregate consideration of \$3,945,000, of which \$2,000,000 was payable in cash and \$1,945,000 in notes with interest at 10%.

These acquisitions are summarized as follows: (\$000's omitted)

Excess of cost over fair value of net assets acquired	1	2.092
of acquisition		,172
Increase of net assets to fair value at date		
Net tangible assets acquired at book value	\$	681

The use of working capital on these acquisitions consisted of: (\$000's omitted)
Non-current assets acquired \$8,93

Non-current liabilities assumed	3,354
	5,583
Long-term debt financing	4,355
Net decrease in working capital	\$1,228

LAIDLAW TRANSPORTATION LIMITED

REGISTERED OFFICE

110 KING STREET WEST

HAMILTON, ONTARIO

# NOTICE OF ANNUAL MEETING OF CLASS A SHAREHOLDERS

NOTICE IS HEREBY GIVEN THAT the Annual Meeting of the Class A Shareholders of LAIDLAW TRANSPORTATION LIMITED will be held in the Regency East Ballroom of the Four Seasons Hotel at 21 Avenue Road, Toronto, Ontario, Canada on Thursday, the 12th day of January, 1984 at 4:15 p.m. (Local Time) for the following purposes:

- (a) To receive the Annual Report of the Directors to the Shareholders and the Financial Statements for the year ended August 31, 1983, together with the Auditors' Report thereon;
- (b) To elect directors;
- (c) To appoint auditors and to authorize the Directors to fix their remuneration; and
- (d) To transact such other business as may properly come before the meeting or any adjournment thereof.

Shareholders who are unable to attend the meeting in person are requested to complete, date, sign and return before the meeting the enclosed form of proxy in the envelope enclosed for that purpose.

DATED at Hamilton, Ontario, this 28th day of November, 1983.

By order of the Board of Directors

IVAN R. CAIRNS Secretary



# LAIDLAW TRANSPORTATION LIMITED

# PROXY CIRCULAR

# SOLICITATION OF PROXIES

THIS PROXY CIRCULAR IS FURNISHED IN CONNECTION WITH THE SOLICITATION BY THE MANAGEMENT OF LAIDLAW TRANSPORTATION LIMITED (the "Corporation") of proxies to be used at the Annual Meeting of Class A Shareholders of the Corporation to be held at the time and place and for the purposes set forth in the enclosed notice of meeting. It is expected that the solicitation will be primarily by mail. Proxies may also be solicited personally by regular employees of the Corporation at nominal cost. The costs of solicitation will be borne by the Corporation.

# APPOINTMENT AND REVOCATION OF PROXIES

The persons named in the enclosed form of proxy are directors of the Corporation. A shareholder desiring to appoint some other person to represent him at the meeting may do so either by inserting such person's name in the blank space provided in the form of proxy or by completing another proper form of proxy and, in either case, delivering the completed form of proxy to the Secretary of the Corporation. The by-laws of the Corporation provide that a person appointed as a proxy need not be a shareholder of the Corporation.

A shareholder may revoke his proxy by instrument in writing executed by the shareholder or by his attorney authorized in writing, or if the shareholder is a corporation, under its corporate seal or by an officer or attorney thereof duly authorized and deposited either at the Registered Office of the Corporation at any time up to and including the last business day preceding the day of the meeting, or any adjournment thereof, at which the proxy is to be used or with the chairman of the meeting on the day of the meeting, or any adjournment thereof, or in any other manner permitted by law.

# VOTING OF PROXIES

Shares represented by properly executed proxies in favour of persons designated in the printed portion of the enclosed form of proxy WILL BE VOTED FOR THE ELECTION OF DIRECTORS AND THE APPOINTMENT OF AUDITORS AS STATED UNDER THOSE HEADINGS IN THIS CIRCULAR OR WITHHELD FROM VOTING IF SO INDICATED ON THE FORM OF PROXY. The persons named on the printed portion of the enclosed form of proxy will vote, or withhold from voting, the shares in respect of which they are appointed in accordance with the direction of the shareholders appointing them. The enclosed form of proxy confers discretionary authority upon the persons named therein with respect to amendments or variations to matters identified in the notice of meeting, or other matters which may properly come before the meeting. At the time of printing this circular the management of the Corporation knows of no such amendments, variations or other matters to come before the meeting.

# **VOTING SHARES**

Every person shall be entitled to vote at the meeting who, at the close of business on the day immediately preceding the day on which the aforesaid notice of meeting is given, is entered on the securities register of the Corporation as the holder of one or more Class A Shares. If a person has acquired shares after such date, that person is entitled to vote those shares at the meeting upon producing properly endorsed share certificates, or otherwise establishing share ownership, and demanding the inclusion of his name in the list of shareholders not later than ten days before the date of the meeting.

As of the date hereof there are 10,584,940 Class A Shares outstanding, each carrying the right to one vote per share. The articles of the Corporation provide that the directors may impose constraints on the right to transfer the Class A Shares. To the knowledge of the directors and senior officers of the Corporation, no person or company beneficially owns equity shares carrying more than 10% of the voting rights attached to all equity shares of the Corporation other than Michael G. DeGroote, President of the Corporation who, through companies which he controls, owns or exercises control over, a total of 5,294,308 Class A Shares. These, together with 50,424 Class A Shares held personally, represent 50.48% of the total outstanding equity shares having voting rights. In addition, Mr. DeGroote owns or exercises control over 2,438,432 Class B Shares and 200,000 Series E First Preference Shares.

# **ELECTION OF DIRECTORS**

The board consists of eleven directors who are elected annually. Each director will hold office until the next annual meeting and until his successor is duly elected, unless his office is earlier vacated in accordance with the by-laws.

The Corporation has both an Audit Committee and an Executive Committee. The members of the Audit Committee are Messrs. Francolini, Green and Soule; the members of the Executive Committee are Messrs. DeGroote, Rosen and Soule.

In the following table and notes thereto is stated the name of each person proposed to be nominated by management for election as a director, other positions and offices with the Corporation and any significant affiliate thereof now held by him, his principal occupation or employment, the period of service as a director of the Corporation and the approximate number of each class of shares of the Corporation beneficially owned by him or over which he exercises control or direction as of the date hereof.

Name and Position or		Director	Number of Shares
Office with Corporation and Significant Affiliate	Principal Occupation	since	(Note 1)
MICHAEL G. DEGROOTE President, Laidlaw Transportation Limited President & Director,	President, Laidlaw Transportation Limited	1966	(Note 2)
Grey Goose Corporation Limited Executive Vice-President & Director, Travelways Ltd. Chairman of the Board & Director, Laidlaw Industries, Inc.			
WILLIAM P. COOPER (Note 3)	President and Chief Executive Officer, Cooper Construction Company Limited (Construction Company)	1983	2,500 Class B
GENO F. FRANCOLINI	Vice-Chairman & Chief Executive Officer, Livingston International, Inc. (Total Distribution Services)	1982	The strains and a strains are a strains and a strains are a strains and a strain are a strain ar
DOUGLAS R. GOWLAND Executive Vice-President, Motor Carrier Group, Laidlaw Transportation Limited and Grey Goose Corporation Limited	President, Laidlaw Transport Limited	1978	60,000 Class B
DONALD M. GREEN	Chairman & Chief Executive Officer, The Tridon Companies (Automotive Parts Manufacturing)	1980	eller maner a soles a celebra visitore
RONALD S. MURRAY Executive Vice-President, Waste Systems Group, Laidlaw Transportation Limited President, Laidlaw Industries, Inc.	President, Laidlaw Industries, Inc.	1978	60,000 Class B
LAURENCE J. NEEDLER Chairman & Director, Travelways Ltd.	Chairman, Travelways Ltd.	1979	843,360 Class A 217,500 Class B 404,803 First Pref. E
JACK M. ROSEN	President, Rosen Industries Ltd. (Waste Recycling)	1974	2,000 Class A
RALPH J. SAZIO	President, The Toronto Argonaut Football Club (Professional Football Club)	1982	- Armon
HALLIWELL SOULE, Q.C. Vice-President, Corporate Affairs, Laidlaw Transportation Limited Director, Grey Goose Corporation Limited, Director, Travelways Ltd.	Vice-President, Corporate Affairs, Laidlaw Transportation Limited	1966	30,000 Class B
RONALD A. THIESSEN Director, Grey Goose Corporation Limited Executive Vice-President, Laidlaw Industries, Inc.	Executive Vice-President, Laidlaw Industries, Inc.	1981	5,800 Class B

NOTE 1: The information as to shares beneficially owned or over which they exercise control or direction, not being within the knowledge of the Corporation, has been furnished by the respective directors individually.

NOTE 2: Refer to information contained under the heading Voting Shares in this circular.

NOTE 3: Mr. Cooper has been President and Chief Executive Officer of Cooper Construction Company Limited for more than five years.

# DIRECTORS' AND OFFICERS' REMUNERATION FROM THE CORPORATION AND ITS SUBSIDIARIES

# NATURE OF REMUNERATION EARNED

REMUNERATION OF DIRECTORS	Directors' fees	Salaries	Bonuses	Non-accountable expense allowances	Others	Total
(A) Number of Directors: 11 (B) Body Corporate incurring the expense: Laidlaw Transportation Limited REMUNERATION OF OFFICERS (A) Number of Officers: 6 (B) Body Corporate incurring the expense:	\$20,500	NIL	NIL	NIL	NIL	\$20,500
Laidlaw Transportation	NIL	\$311,221	\$50,430	NIL	NIL	\$361,651
Grey Goose Corporation	Mary St.					
Limited	NIL	\$ 82,333	NIL	NIL	NIL	\$ 82,333
Laidlaw Industries, Inc.	NIL	\$114,278	\$22,978	NIL	NIL	\$137,256
TOTALS	\$20,500	\$507,832	\$73,408	NIL	NIL	\$601,740

The cost to the Corporation and its subsidiaries in the last completed financial year of all benefits proposed to be paid under any pension or retirement plan upon retirement at normal retirement age to the persons referred to above is Nil and no options to purchase shares were granted to or exercised by any of such persons during such year.

### DIRECTORS' AND OFFICERS' LIABILITY INSURANCE

Under an existing policy of insurance, the Corporation is entitled to be reimbursed for indemnity payments it is required or permitted to make to Directors and Officers. The Directors and Officers of the Corporation as individuals are insured for losses arising from claims against them for certain of their acts, errors or omissions as such. The policy provides maximum coverage in any one policy year of an aggregate of \$40,000,000 with a deductible per occurrence of \$25,000. As at the date hereof, all of the Directors and Officers of the Corporation are included as insureds under the policy. All premiums for the policy are paid by the Corporation. The annual premium in the current fiscal year is \$17,660. The premiums for the policy are not allocated between Directors and Officers as separate groups.

## APPOINTMENT OF AUDITORS

Unless such authority is withheld, the persons named in the accompanying proxy intend to vote for the reappointment of Coopers & Lybrand, Chartered Accountants, as auditors of the Corporation.

The contents and the sending of this proxy circular have been approved by the directors of the Corporation.

DATED at Hamilton, Ontario as of the 28th day of November, 1983..

IVAN R. CAIRNS Secretary

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#### 10. Lease commitments

Rentals payable under leases accounted for as operating leases which expire from 1982 to 1990 for leased premises and equipment, totalling \$10,674,000 (1981—\$15,364,000) are as follows: (\$000's omitted)

Year ending August 31,

1983	\$4,155
1984	2,926
1985	1,829
1986	1,089
1987	565
1988-1990	110

Although retroactive accounting for leases has been recommended by the Canadian Institute of Chartered Accountants, it is not required and has not been adopted.

The capital leases in existence at August 31, 1979 continue to be accounted for as operating leases. The effect of the capitalization of such leases would be to increase net fixed assets by \$6,724,000, liabilities by \$5,431,000 and net earnings for the year by \$491,000 (\$0.04 per share).

### 11. Other commitments

Under an agreement dated February 12, 1981, the Company is committed to purchase, at a date to be determined by the vendor, in the period from September 1, 1982 to August 31, 1983, for a cash consideration of U.S. \$3,256,000, a landfill site upon which the Company is currently conducting operations and is in possession as a lessee of the property.

# 12. Contingent liabilities

A subsidiary of the Company is contingently liable as guarantor in the amount of \$2,418,000 in respect of secured finance contracts on vehicles sold by such subsidiary.

Under the Chapter 11 bankruptcy proceedings of Boss-Linco Lines, Inc., commenced in March 1982, a suit has been filed against the Company on behalf of Boss-Linco Lines, Inc. and its creditors alleging the illegality of certain transactions between the Company and Boss-Linco Lines, Inc. and claiming the return of property exchanged in such transactions and certain damages allegedly associated therewith. The Company believes these claims to be without merit and, based on consultations with its legal advisors, does not expect the outcome to be materially adverse to the Company.

# 13. Domestic and foreign operations

The Company conducts its operations in Canada and the United States. Information respecting these segments is as follows: (\$000's omitted)

	1982	1981	
Revenue			
Canada	\$231,527	\$233,942	
U.S.A.	42,245	24,254	
Total	\$273,772	\$258,196	
Earnings from operations before t	the following:		
Canada	\$ 33,469	\$ 33,661	
U.S.A.	6,685	4,468	
Total	40,154	38,129	
Interest on long-term debt	14,309	11,743	
Provision for income taxes	10,240	10,801	
Minority interest	1,105	490	
Extraordinary items	5,924	1,278	
	31,578	24,312	
Net earnings for the year	\$ 8,576	\$ 13,817	
Total assets			
Canada	\$192,142	\$205,434	
U.S.A.	59,218	36,647	
Total	\$251,360	\$242,081	

# Auditors' report to the shareholders

We have examined the consolidated balance sheet of Laidlaw Transportation Limited as at August 31, 1982 and the consolidated statements of earnings, retained earnings and changes in financial position for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these consolidated financial statements present fairly the financial position of the company as at August 31, 1982 and the results of its operations and the changes in its financial position for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

November 25, 1982 Hamilton, Ontario Coopers & Lybrand Chartered Accountants

