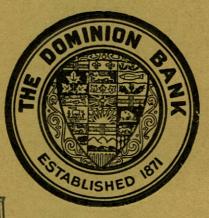
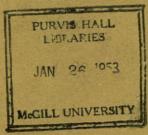
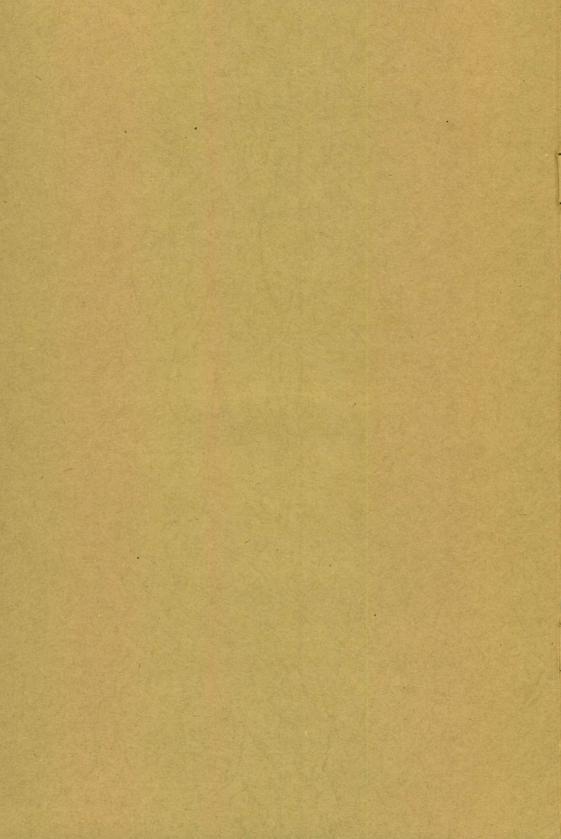
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# THE DOMINION BANK





SEVENTY - EIGHTH ANNUAL REPORT 30<sup>11</sup>OCTOBER 1948



### SEVENTY-EIGHTH ANNUAL REPORT

1871

1948



### THE DOMINION BANK

30th OCTOBER, 1948



## THE DOMINION BANK Incorporated in Canada with Limited Liability

ESTABLISHED 1871

### HEAD OFFICE - TORONTO

CAPITAL AUTHORIZED	\$10,000,000
CAPITAL SUBSCRIBED AND	
PAID UP	\$ 7,000,000
RESERVE FUND	\$10,000,000
UNDIVIDED PROFITS	\$ 1,054,509

30тн Остовек, 1948

### THE DOMINION BANK

### BOARD OF DIRECTORS

### CHAIRMAN OF THE BOARD

C. H. CARLISLE,

TORONTO.

Director, The Goodyear Tire & Rubber Company of Canada, Limited.

" Canadian General Investments, Limited.
Dominion Bridge Company, Limited.

" Montreal Trust Company."

### PRESIDENT

ROBERT RAE,

TORONTO. Director, Kellogg Company of Canada, Ltd.

### VICE-PRESIDENT

R. S. McLAUGHLIN,

OSHAWA.

WINNIPEG.

Chairman, General Motors of Canada, Limited. Vice-President, General Motors Corporation. Director, Canadian General Electric Co., Limited. "Canadian Pacific Railway Company.

"The Consolidated Mining & Smelting
Company of Canada, Limited.

The International Nickel Company of

Canada, Limited.

" McIntyre-Porcupine Mines, Limited.

Moore Corporation Limited.

#### DIRECTORS

L. D. M. BAXTER, O.B.E.,

President, Osler, Hammond & Nanton Limited.

"Osler & Nanton Trust Company.

"The Calgary & Edmonton Corp'n, Ltd.
Director, God's Lake Gold Mines Limited.

"Guarantee Company of North America.
"Home Oil Company Limited

"Home Oil Company, Limited.
"Manitoba Bridge & Iron Works, Ltd.

COL. THE HONOURABLE
DR. HERBERT A. BRUCE,
F.R.C.S.(ENG.), LL.D.,
TORONTO.

President, Federal Fire Insurance Company.
Vice-President, Crown Trust Company.
Wellington Fire Insurance

Wellington Fire Insurance
Company.
Director, Crown Life Insurance Co.

### DIRECTORS—Continued

ROBERT A. BRYCE, TORONTO	President, Macassa Mines, Limited.  "Renabie Mines, Limited. Chairman, D. A. Stuart Oil Company Limited. Director, Confederation Life Association.  "Gypsum, Lime and Alabastine, Canada, Limited. "National Trust Company, Limited:
J. D. EATON, TORONTO.	President, The T. Eaton Co. Limited and subsidiary Companies.
R. Y. EATON, TORONTO.	President, The Eaton Knitting Co. Limited. Director, The National Trust Company, Limited.
A. St. CLAIR GORDON, WALLACEBURG:	President and General Manager, Schultz Die Casting Co. of Canada Ltd.  "Sydenham Trading Co. Ltd. President, National Pressure Cooker Co. (Canada) Ltd. Director, Canada Trust Company.  "Consolidated Bakeries Ltd. "National Pressure Cooker Co., EauClaire, Wis.
R. J. GOURLEY, WINNIPEG.	President, Beaver Lumber Company, Limited.  "Empire Sash & Door Company, Ltd.  "Keewatin Box Company, Limited. Vice-President, Manitoba Bridge & Iron Works, Ltd.  Member, Canadian Committee, Hudson's Bay  Company.  Director, The Monarch Life Assurance Company.  "The Northern Trusts Company.  "Westeel Products Limited.  "Western Manufacturing Company, Ltd.
Col. the Honourable E. W. HAMBER, C.M.G., LL.D., VANCOUVER.	President, Hastings Sawmill Company, Limited. Director, Canadian Pacific Railway Company.  "Pacific Mills Limited. "The Toronto General Trusts Corp'n.
D. M. HOGARTH, C.M.G., Toronto.	President, Central Porcupine Mines Limited.  "Steep Rock Iron Mines Limited. Vice-President, The Great Lakes Paper Company Ltd. Chairman, National General Insurance Company. Director, Little Long Lac Gold Mines Ltd.  "Madsen Red Lake Gold Mines Ltd. "Pioneer Gold Mines of B.C. Ltd.
A: W. HOLMESTED, K.C., Toronto.	President, Page-Hersey Tubes, Limited. Vice-President, Canada Bread Company, Limited. Director, Anthes-Imperial Limited.  "Continental Kirkland Mines, Limited. "Imperial Iron Corporation Limited. "Morrison Brass Corporation, Limited. "The James Morrison Brass Manufacturing Company, Limited. "Shell Products Association, Limited. "Toburn Gold Mines, Limited.

### DIRECTORS—Continued

J. M. MACKIE,  MONTREAL.    President, Brinton-Peterboro Carpet Co., Limited. Vice-President, Belding-Corticelli, Limited. Director, Manufacturers Mutual Fire Insurance Company, Providence, R.I.   Paton Manufacturing Company, Ltd.   Paton Manufac
MURDOCH A. MacPHERSON, Partner, MacPherson, Milliken, Leslie & Tyerman. K.C., REGINA. Regina. Limited.
THE HONOURABLE J. ARTHUR MATHEWSON, K.C., LL.D., D.C.L., MONTREAL.    Partner, Mann, Mathewson, Lafleur & Brown.   President, Franki Compressed Pile Company of Canada Limited.   Director, Canada Steamship Lines Limited.
JOSEPH M. PIGOTT, C.B.E., K.C.S.G., HAMILTON.  President, Pigott Construction Company, Limited. "Pigott Realty Company, Limited. "Canada Steamship Lines, Limited. "Canada Steamship Lines, Limited. "Consolidated Fire & Casualty Company. "Hamilton Bridge Company. "North American Life Assurance Company.
J. ALLAN ROSS, TORONTO. (Industrialist. Director, The Dominion Bank.
W. H. SNEATH,  NEW YORK.  President, Electric Furnace Products Co. Ltd. Vice-President and Director, United States Vanadium Corporation. Vice-Chairman, Aktieselskabet Saudefaldane, Sauda, Norway. Director, British Electro Metallurgical Co. Ltd.
H. H. WILLIAMS, Director, The Imperial Life Assurance Company of Canada.

### THE DOMINION BANK

HEAD OFFICE - TORONTO

President ROBERT RAE

General Manager
A. C. ASHFORTH

Assistant to the President THOMAS WILDING

Assistant General Managers

S. C. COOK (Winnipeg)

J. K. MUIR (Montreal)

Western Superintendent E. R. CAMERON

Supervisors

J. B. O'NEILL F. ROSS MACLEAN JOSEPH JOHNSON
I. D. MACARTHUR

W. B. TANNAHILL, Secretary

J. M. LAING, Inspector

Chief Accountant's Department

JOHN MILLER Chief Accountant R. E. SAUNDERS, C.A. Assistant Chief Accountant

Foreign Department

JOHN DENISON Supervisor HUGH COWAN Assistant Supervisor

Bank Premises Department

JAMES GRANT Superintendent H. G. WARING Assistant Superintendent

T. B. CONNOCHIE, Staff Supervisor

WESTERN DIVISION - WINNIPEG

CORMACK SMITH Western Supervisor J. MORRISON Assistant Supervisor

W. F. SADLER, Western Inspector

### BRANCHES OF THE DOMINION BANK

### ONTARIO

Baden	.J. B. RunstedtlerManager
Belleville	.J. WaltonManager
Bracebridge	
Brampton	W. E. Glenney Manager
Brantford	
Chatham	A Ritchie Manager
CHATHAM	M W Coldia Aget Manager
COBOURG	E M C McPherson Manager
COBOURG	E. M. G. McFhersonManager
CORNWALL	.B. A. HarvieManager
Dresden	.E. W. SlaghtManager
Elmira	.H. J. Bowring Manager
FAIRBANK	.S. BluesManager
	J. A. RichardsAsst. Manager
FORT FRANCES	.W. T. Russell Manager
FORT WILLIAM	.J. A. Harshaw Manager
GERALDTON	R. G. Deans Manager
GORRIE	G C Gammage Manager
Gravenhurst	T A Smith Manager
GUELPH	I C Poboods Manager
GUELPH	, L. G. Dabcock
Hamilton, Main Office	C W I W
(Main and James Sts.)	.C. W. Jones Manager
	G. T. Corlett Asst. Manager
Kenilworth Ave. and Barton St	.E. W. McCrindleManager
King and Wentworth Sts	.J. S. DeanManager
Hespeler	D. TetlockAsst. Manager
Hespeler	.W. W. HeanevManager
HUNTSVILLE	J. G. Fraser Manager
Kenilworth	
KENORA	I. S. Nicolson Manager
Kirkland Lake	T I Johnston Manager
	. 1. 5. Johnston
KITCHENER, Main Office	.G. E. HynesManager
	.G. E. HynesManager
West End Branch (King and	x / mm
	.J. A. Tilley Manager
LEAMINGTON	
LINDSAY	.M. E. GrantManager
London	.John McMillan Manager
LONG BRANCH	W. H. Seabrook Manager
MADOC	.G. MurrayManager
MARATHON (Thunder Bay District)	C. C. McGarvie Manager
MARKATHON (Thunder Buy District)	.A. F. FraserManager
Movem Arrent	.M. R. Roberts Manager
Morrow Forese	.W. CouparManager
NIOUNT FOREST	C D Hoppe Monager
NAPANEE	.C. R. Hanna Manager
NEWMARKET	.H. J. Hiscox Manager
NEW TORONTO	.W. V. Dedrick Manager
NIAGARA FALLS	.H. G. Henderson Manager
Orillia	.R. A. Dykes Manager

### BRANCHES-ONTARIO—Continued

Oshawa, Main Office	
(King and Simcoe Sts.)	C Weite Menager
(Iting and Dimede Des.)	G E Snyder Aget Manager
South Oshawa Branch	C. Waite Manager G. E. Snyder Asst. Manager J. R. Morrison Manager W. E. Scott Manager T. T. Rodger Manager
OTTAWA	W E Scott Manager
PETERBOROUGH	T T Podger Manager
PORT ARTHUR	Thos. Long Manager
PORT CREDIT	. J. D. Ketchum Manager
ST CATHADINES	S. T. Organ Manager Manager
ST THOMAS	P. C. Sielen
SADNIA	B. C. Sisler Manager
SEA FORMI	D. S. Hunter Manager E. C. Boswell Manager
Suppup	.E. C. Boswell Manager
Sudbury	.R. M. Bolton Manager
Topovino Main Off	.J. B. Rooney Manager
TORONTO, Main Office	E LEXX
(Cor. King and Yonge Sts.)	. Frank F. HullManager
	H. W. Reeves Asst. Manager
	G. L. Chapman Asst. Manager
	C. J. Forrest. Asst. Manager
Avenue and Davenport Rds	.M. E. Mitchell Manager
Bloor and Bathuret Ste	C M Choomers Man
Bloor St. and Dovercourt Rd	W S Wangh Manager
Bloor St. and Runnymede Rd	.J. W. L. Addleton Manager
City Hall Branch	J. W. L. Addleton Manager C. S. Blenkinship Manager
	Andrew Smith Acet Monogon
Damorth and Logan Aves	. Irwin Manager
Davenbort and Dovercourt Rds	R A Jennings Manager
Davenbort Rd. and Laughton Ave	A M Slatter Manager
Dufferin St. and Glencairn Ave.	Alex Young Manager
Dufferin St. and Lappin Ave	D W Doon Monogon
Dundas and McCaul Sts.	. Wm. Davidson Manager
Dupont and Christie Sts	A. J. EsseryManager
Kingsway Branch	
(2951 Bloor St. West)	.A. H. RobinsonManager
Lawrence Park (cor. Yonge St. and	d
Lawrence Ave )	I W Maiga Managar
Leaside Branch (588 Bayview	.J. W. MaizeManager
Ave)	N A Moldman Manager
Market Branch (King and Jarvis	.N. A. MeldrumManager
Sts )	.W. W. DuncanManager
Parkdale (Queen St. and Jameson	. W. W. Duncan
Ave )	.H. E. Crawford Manager
Queen St. and Augusta Ave	G. Heath Ross Manager
Queen St. and Broadwiew Ave	Coo Bishardson Manager
Queen and John Sta	Geo. RichardsonManager
Ousen St. and John Sts	P. E. J. Netterfield Manager
Queen St. and Lee Ave	.G. R. Cook Manager
Queen St. and Ossington Ave	M. E. RobertsManager
Queen and Sherbourne Sts	J. H. Perry Manager
Queen and Victoria Sts	H. F. G. Cleland Manager
Queen's Quay Branch	W. G. StoddartManager
Roncesvalles and Howard Park	
Aves	.C. W. McMichael Manager
Rosedale (Sherbourne and Bloor	
Sts.)	N. J. O'FlynnManager

### BRANCHES—Continued

TORONTO—Continued		
Spadina Ave. and Adelaide St.  Spadina Ave. and College St West Toronto Branch. Yonge St. and Eglinton Ave Yonge and Gerrard Sts. Yonge and Hayden Sts. Yonge St. and Marlborough Ave. Yonge St. and St. Clair Ave Yonge St. and Teddington Park Ave. York and Adelaide Sts. UXBRIDGE. WELLAND WHITBY. WILLOWDALE. WINDSOR, Main Office (101 Onellette Ave.)	C. A. R. Hunter Manager R. R. Buchanan Manager F. B. Logan Asst. Manager A. P. Duck Manager F. E. Havill Manager R. T. E. Hicks-Lyne Manager T. C. Glenn Manager J. M. R. Torrie Manager D. A. Burns Manager R. W. M. Thomson Manager G. J. Vicars Manager R. B. Hunter Manager D. D. Dunsire Manager V. M. Cotton Manager J. C. Taylor Manager	
Ottawa St. Branch	N. V. McIntvreManager	
WINGHAM	.G. C. Gammage Manager	
QUE	BEC	
MONTREAL, Main Office (240 St. James St. West)	W. A. Fisher	
Guy and St. Catherine Sts  Jean Talon Branch (Jean Talon	l .W. J. Dundas	
St. Lawrence Blvd. Branch (St. Lawrence Blvd. and Prince Arthur St.)	P. C. Marsh Manager J. T. Archibald Asst. Manager F. J. Ross Asst. Manager I. D. Simmons Manager	
MANITOBA		
Brandon	.J. AddisonManager .J. F. F. StewartManager	

### BRANCHES—Continued

St. Boniface (Union Stock Yards		
Branch)	r	
Selkirk. R. A. Glendinning. Manage	r	
TEULON. C. E. Joseph Manage	r	
THE PAS. W. H. Walkinshaw Manage Winnipeg, Main Office	r	
(Main St. and McDermot Ave.).E. D. WhiteManage		
T A Heston Aget Monage	_	
Main St. and Redwood Ave. W. D. Cockerill Manage North End (678 Main St.) B. E. Elmore Manage	L	
North End (678 Main St.) B. E. Elmore Manage	<b>1</b>	
T. G. Maley Asst. Manage	r	
Notre Dame Ave. and Sherbrook		
St G. Watson Manager Portage Ave. and Kennedy St C. O. Bell Manager	r	
Portage Ave. and Kennedy St C. O. Bell Manager	r	
Portage Ave. and Sherbrook St J. G. Foggo Manager	r	
SASKATCHEWAN		
Grenfell	10	
LLOYDMINSTER. J. B. Brown Manager	-	
LLOYDMINSTER J. B. Brown Manager Moose Jaw A. C. Williamson Manager	r	
REGINA A. Tomkins Manager	-	
Saskatoon. F. Campanelli Asst. Manager L. C. Brown Manager	•	
SASKATOON		
ALBERTA		
CalgaryB. E. HullManager		
F. M. Gemmel Asst Manager		
EDMONTON P. Kennedy Manager ELK POINT T. H. Robertson Manager		
Elk Point		
LETHBRIDGE H. R. Hutchinson Manager	•	
MEDICINE HAT. Alex. Stewart. Manager	•	
VILNA. J. A. Davidson Manager		
BRITISH COLUMBIA		
VANCOUVER, Main Office (Hastings		
St. West and Cambie St.) R. F. J. Ford Manager		
H. L. McKinny Asst. Manager		
Marpole Branch (1310 Southwest		
Marine Drive)F. T. GoldsmithManager Pender and Howe StsJ. R. GullochManager		
Victoria. D. McMillan Manager	•	
	1000	
NEW BRUNSWICK		
Saint John		
LONDON, ENGLAND		
3 King William St., E.C.4 Percival Huffman Manager		
H. S. White Asst. Manager		
O. V. MichaelAsst. Manager		
NEW YORK AGENCY, U.S.A.		
49 WALL ST A. W. Rice Agent		
R. G. Hogg Asst. Agent.		
E. A. Quackenbush Asst. Agent		
11		

### ASSETS

Gold and subsidiary coin held in Canada\$	501,296.86	
Gold and subsidiary coin held elsewhere	516.32	
Notes of Bank of Canada	5,020,013.00	
Deposits with Bank of Canada	40,234,134.12 12,304,530.08	
Notes of and cheques on other Banks	520,027.09	
Deposits with and balances due by other Chartered	020,021.00	
Banks in Canada	1,200.54	
Due by Banks and Banking Correspondents else-	1,200.01	
where than in Canada	9,472,137.95	
where than in Canada	-,,	
\$	68,053,855.96	
Dominion Government direct and guaranteed Securi-		
ties, maturing within two years, not exceeding		
market value	46,756,024.05	
Other Dominion Government direct and guaranteed	04 04 4 000 40	
Securities, not exceeding market value	91,814,688-42	
Provincial Government direct and guaranteed Securi-		
ties, maturing within two years, not exceeding	612 200 54	
market valueOther Provincial Government direct and guaranteed	613,309.54	
Securities, not exceeding market value	4,723,475.15	
Canadian Municipal Securities, not exceeding market	1,120,110.10	
volue	6,262,416.61	
valuePublic Securities other than Canadian, not exceeding	-1	
market value	3,471,757.65	
Other Bonds. Debentures and Stocks, not exceeding	•	
market value	8,693,769.99	
Call and Short (not exceeding thirty days) Loans in		
Canada on Stocks, Debentures, Bonds and other	1 000 510 01	
Securities, of a sufficient marketable value to cover	4,887,516.84	
Call and Short (not exceeding thirty days) Loans else-		
where than in Canada on Stocks, Debentures,		
Bonds and other Securities, of a sufficient market-	5,970,939.79	
able value to cover Deposit with the Minister of Finance for the security	0,010,000.10	
of note circulation	35,362.50	
of note circulation		\$241,283,116.50
Current Loans and Discounts in Canada, not other-		
wise included estimated loss provided for	132,304,807.20	
Loans to Cities, Towns, Municipalities and School		
Districts	702,108.91	
Current Loans and Discounts elsewhere than in		
Canada, not otherwise included, estimated loss	2 014 000 74	
provided for	3,014,999.74 $12,889.31$	
Non-current Loans, estimated loss provided for	12,000.01	
Bank Premises, at not more than cost, less amounts	5,803,570.22	
written off	22,261.21	
Other Assets not included under the foregoing heads		
(including refundable portion of Dominion Govern-		
ment taxes \$225,590.16)	421,730.56	140 000 007 15
-		142,282,367.15
Liabilities of Customers under Acceptances and		9,912,303.74
Letters of Credit, as per contra		
		\$393,477,787.39

LIABILITIES		
Capital paid up. Reserve Fund	10,000,000.00 1,054,509.59 175,000.00 1,710.32	
		11,231,219.91
Total Liabilities to the Shareholders.  Notes of the Bank in circulation	604,484.00	\$ 18,231,219.91
Deposits by and balances due to other Chartered	358,501,553.49	
Banks in Canada	2,943,067.37	
Correspondents elsewhere than in Canada Liabilities to the public not included under the	3,112,322.76	
foregoing heads	172,836.12	365,334,263.74
Acceptances and Letters of Credit outstanding		9,912,303.74
		\$393,477,787.39

C. H. CARLISLE.

President.

ROBERT RAE,

General Manager.

#### AUDITORS' REPORT TO THE SHAREHOLDERS

WE REPORT TO THE SHAREHOLDERS OF THE DOMINION BANK:-

That we have examined the above General Statement of Liabilities and Assets as at 30th October, 1948, and compared it with the books at Head Office and with the certified returns from the branches. We have examined the cash, and the securities representing the Bank's investments, held at the Head Office and certain of the larger branches as at 30th October, 1948, and in addition we examined the cash and the securities held at certain of the important branches during the year. We have obtained all the information and explanations that we have required, and in our opinion the transactions of the Bank which have come under our notice have been within the powers of the Bank.

In our opinion the Statement discloses the true condition of the Bank and is as shown by the books of the Bank.

T. A. M. HUTCHISON, F.C.A., of Peat, Marwick, Mitchell & Co. W. D. GLENDINNING, F.C.A., of Glendinning, Jarrett, Gray & Roberts.

Toronto, 17th November, 1948.



### THE

### DOMINION BANK

### **PROCEEDINGS**

of the

### Seventy-Eighth Annual General Meeting

of the

### Shareholders

THE SEVENTY-EIGHTH Annual General Meeting of the Shareholders of The Dominion Bank was held at the Head Office of the Bank in Toronto on Wednesday, 8th December, 1948, at 2.30 p.m.

Among those present were:

A. C. Ashforth, Edgar Bagshaw, A. H. Baillie, A. M. Bethune, Merritt A. Brown, Col. The Hon. Dr. Herbert A. Bruce, F.R.C.S.(Eng.), LL.D., Robert A. Bryce, E. R. Cameron, C. H. Carlisle, Thomas B. Connochie, S. C. Cook (Winnipeg), W. Stewart Darling, Harold E. Davies, R. Y. Eaton, John S. Entwistle, Lt.-Col. John M. Ferguson (Brantford), E. L. Frankel, The Hon. G. Reginald Geary, P.C., K.C., A. St. Clair Gordon (Wallaceburg), R. J. Gourley (Winnipeg), Lt.-Col. Sydney H. B. Grasett, Frank A. Harrison, D. M. Hogarth, C.M.G., Arthur W. Holmested, K.C., Frank F. Hull, H. E. Irwin, John M. Lalor, A. Macfadyen, James V. Macfarlane, J. M. Mackie (Montreal), The Hon. J. Arthur Mathewson, K.C., LL.D., D.C.L. (Montreal), John W. Medland, John Miller, J. K. Muir (Montreal), The Hon. William P. Mulock, P.C., K.C.M.G., Leonard L. McMurray, James Nicholson, G. S. Osler, C. A. Pack, Joseph M. Pigott, C.B.E., K.C.S.G. (Hamilton), Robert Rae, A. W. Rice (New York), W. P. Riley (Winnipeg), J. Allan Ross, Walter E. Scott (Ottawa), Andrew Smith, G. J. Vicars, William Walker, Thomas Wilding.

The President, Mr. C. H. Carlisle, having taken the chair, Mr. Thomas Wilding was appointed to act as the Secretary of the Meeting, and Mr. A. M. Bethune and Mr. A. H. Baillie were appointed Scrutineers.

At the request of the Chairman, the notice calling the Meeting was read by the Secretary. The Minutes of the last Annual General Meeting were taken as read and were confirmed.

The Chairman then called upon the Secretary to read the Directors' and the Auditors' Reports.

### DIRECTORS' REPORT TO THE SHAREHOLDERS

Your Directors present the following Statement of the result of the business of the Bank for the year ended 30th October, 1948, and a General Statement of the Assets and Liabilities as of that date:

Profits for the year ended 30th October, 1948, after making appropriations to Contingency Reserves, out of which full provision for bad and doubtful debts has been made	\$2,319,433.70 247,337.30
Provision for Dominion and Provincial Taxes	\$2,072,096.40 950,000.00
Dividends at the rate of ten per cent per annum	\$1,122,096.40 700,000.00
Amount carried forwardBalance of Profit and Loss Account, 31st October, 1947	\$ 422,096.40 632,413.19
Balance of Profit and Loss Account, 30th October, 1948	\$1,054,509.59

#### C. H. CARLISLE, President.

ROBERT RAE, General Manager.

On account of ill health, Mr. C. A. Bogert was obliged to retire from the Board during the year. Mr. Bogert was elected a Director and Vice-President in 1925, President in 1933 and Chairman of the Board in 1934. The Directors wish to record their appreciation of the valued service he has rendered to the Bank.

Mr. W. H. Sneath, of New York City, was elected to the Board in April last.

During the financial year four Branches were opened; no Branches were closed.

All the offices of the Bank, including the Head Office, have been inspected during the year.

The Auditors appointed by the Shareholders have made their examination of the Bank's affairs and their report accompanies the General Statement.

It again affords the Directors much pleasure to express their appreciation of the capable manner in which the members of the Staff have performed their duties during the year.

C. H. CARLISLE,

25th November, 1948.

President.

The General Manager was then asked to comment on the Annual Statement.

### ADDRESS BY MR. ROBERT RAE, GENERAL MANAGER

It is with much pleasure that I submit the Balance Sheet of the Bank as at 30th October last; I trust that the result of the year's operations will be deemed satisfactory.

### PROFIT AND LOSS ACCOUNT

The Profit and Loss Account shows that after making appropriations to Contingency Reserves, providing \$247,337 for depreciation of Bank Premises and \$950,000 for Dominion and Provincial Taxes, the net profits for the year were \$1,122,096. Of this sum, \$700,000 has been paid in dividends, leaving \$422,096 to be carried to Profit and Loss Account, an increase of \$150,418 from a year ago. The balance of Profit and Loss Account now stands at \$1,054,509.

You will probably agree that this is a satisfactory showing taking into consideration our increased operating expenses due mainly to higher remuneration paid to the staff.

### Assets and Deposits Higher

You will observe that the Total Assets have increased by approximately \$33 millions and have now reached \$393 millions—the highest point in our history.

Total Deposits have increased \$35 millions and now amount to \$358 millions. \$8 millions of the increase was in Dominion Government deposits and the balance almost equally divided between interest bearing and non-interest bearing deposits.

We continue to show a highly liquid position. Cash Assets at over \$68 millions are equivalent to 18.63% of public liabilities, while Quick Assets including cash assets, investments and call loans at \$241 millions are 66.04% of liabilities to the public.

#### INCREASE IN LOANS

The demand for loans has not kept pace with the increase in our deposits and accordingly our surplus funds were invested in Dominion Government securities. These have now reached a total of \$138 millions, an increase of \$19 millions from last year, and comprise the bulk of our investments which now total \$162 millions. The balance of \$24 millions is invested in Provincial and Municipal Government bonds and other high grade securities. The rapid expansion in Current Loans in Canada, so evident in our last two annual reports, has slowed down and, at \$132 millions, they are only 3.7% higher than a year ago—mostly accounted for by increased grain loans.

### BANK PREMISES

Our investment in Bank Premises, including equipment, now stands at \$5,803,570, an increase of \$461,042.

During the year branches were opened at the following

points:

Newmarket, Ontario Port Credit, Ontario Ottawa Street, Windsor, Ontario Vilna, Alberta

Since 30th October last we have opened branches at Cornwall and Port Arthur in the Province of Ontario, both being substantial, well-equipped offices.

It was necessary for us to make much needed extensions and improvements at a number of locations and this policy will be continued where crowded quarters make this advisable. It is not intended to proceed with other than the most necessary work until conditions in the building trades improve. Our operations in Vancouver have been hampered through lack of a suitable main office. This will be remedied by the erection during the coming year of a new building at the corner of Granville and Pender Streets, the plans for which are now being prepared. I might mention also that we have acquired premises for a new branch in Edmonton, in the heart of the retail business section.

We have installed considerable mechanical equipment in our branches during the year and have had to make purchases of safes and safety deposit boxes which are only now becoming available in quantity.

### SPLENDID WORK BY STAFF

The Bank is dependent on the services of its personnel for the successful conduct of its daily business operations. The Balance Sheet which has been presented today is the result of the loyal and efficient labours of all members of the staff. We are grateful to them for their co-operation and service during the year. Being closely in touch with all our employees, I know what a splendid job they have done and I wish to thank them sincerely on your behalf and my own.

### Advises Cautious Policy

Statistics have recorded the unparalleled increase in prices and volume of business and employment over the post-war years, and have lately shown signs of rising less abruptly or even flattening out. This suggests the advisability of business, large and small, maintaining an adequate working capital position and the adopting of a conservative attitude towards inventory accumulation and capital expansion. We are hopeful that the smaller increase recorded in our current loans is an indication that the customers of this Bank, in the main, are following this course.

We are in the midst of a world-wide "cold" war which has already burst into flames in China. Canada has taken an increasingly important part in the United Nations Organization and we trust that the deliberations of that body, backed by preparedness, will result in a settlement of the differences which have arisen between Russia and the Western Democracies and that a lasting peace may ensue. We are sure that every Canadian will wish to support those in whom he reposes authority at this critical time.

### ADDRESS BY MR. C. H. CARLISLE, PRESIDENT

A sound, economical and competitive banking system is essential to the state, to all the people who live within the state, to all business activities therein and to their relations with foreign states. Canada has such a banking system.

Notwithstanding the successful operation of our present banking system, and the prosperity of the country and its people under this system, one of our political parties—the Co-operative Commonwealth Federation—has declared that, if called upon to form the government, it will nationalize the Canadian Banks.

Before passing judgment, it is essential to have knowledge of the things to be judged. Therefore, we will review in an elementary way the major factors pertaining to the banks' shareholders and to the operations of our banks.

### SHAREHOLDERS' DIVIDENDS NOT EXCESSIVE IN RELATION TO CAPITAL EMPLOYED

It is difficult for those not trained in accountancy to understand a balance sheet. The purpose of a balance sheet is to set forth an accurate statement of worth and current year's operations. There may appear items in a statement that, while accurate, may be misinterpreted due to lack of knowledge of all the factors composing the statement; for instance, the rate paid on bank stocks. Your Bank pays a dividend of 10% on the par value of its shares. This rate, to many, may appear excessive as compared with rates paid on commercial investments and government securities. The 10% which you as a shareholder receive on the par value of your shares is only equivalent to 3.87% on your total investment, or 4% on the current market value of your shares.

The shareholders have contributed much to the financial soundness of the Bank. Out of the \$12,900,000 paid for their shares, \$5,900,000 has been transferred to reserve and, since the inception of the Bank in 1871, out of yearly earnings additional amounts have been transferred until the Reserve Fund now stands at \$10,000,000. At all times adequate amounts have been set aside to provide for credit losses.

With a 3.87% return on the shareholders' total investment, can anyone fairly or justly claim that the shareholder has been receiving unduly high and unjust returns on his investment?

### BANK SHARES SOUND INVESTMENT

Although the dividends which you receive are relative to those paid on commercial stocks and government securities, you have in your bank stock an investment that is sound. The safety of your investment is paramount, and especially at this time when the world's affairs are in a chaotic condition. In seventy-eight years' operation this Bank has provided you, as it does today, with that safety. The Dominion Bank has withstood every financial depression. It has made no demands whatsoever upon its shareholders. Its shares today have a greater security than at any previous time. In future that security must be maintained not only for the benefit of the shareholders, but also for the benefit of all who deal with the Bank.

#### LEGISLATION REGULATES BANKING

Legislation governing chartered banks is more comprehensive and exacting than that governing commercial companies. The Bank Act in part provides for inspection of the banks by the Inspector General of Banks, the submitting to the Government of monthly detailed statements of the banks' operations, the auditing of the banks' affairs by two auditors, appointed by the shareholders at each annual general meeting. In addition, each bank has its own supervisors who maintain a continuing audit on all the branch operations of the bank. Therefore the Government has adequate information pertaining to the transactions of each and all of the banks. This procedure does not conflict with the ownership nor with the operations of the banks.

### CANADA HAS AN UNSURPASSED BANKING SYSTEM

The functions of the Bank of Canada are primarily to regulate credit and currency, to promote the economic and financial welfare of the Dominion of Canada, and to transact business—both national and international—on behalf of the Government of Canada, but it is in no way a trading bank.

Therefore, its operations do not conflict with nor duplicate the operations of the chartered banks. The Bank of Canada and the chartered banks or trading banks give Canada a banking system surpassed by that of no other country.

The chartered banks are owned and controlled by their shareholders. Bank stocks are widely distributed. The largest group of people holding The Dominion Bank shares are those who hold from one to fifty shares and constitutes 34% of the total number of shareholders.

### Freedom vs. Dictatorship

Bank directors are carefully chosen from various professions and occupations and from different sections of the country. Therefore, the banks have the necessary information to enable them to give the maximum service to the people in all sections of our country. This is evidently a more efficient procedure than could possibly exist under government ownership, where a few directors appointed by the government would have control. The chartered banks are under no political direction, neither are they responsible to any political party. The directorate of a governmentowned bank may change with a change of government; that would be most disconcerting. In countries where government ownership exists, political influence exists. Could we anticipate that government-owned banks would be an exception? Government-owned banks deprive individuals as well as incorporated organizations of the right to invest in bank stocks. Government ownership of banks provides only one source for your banking requirements; such a bank is absolute as to the terms, conditions and amounts that you may borrow or the service that you may receive, whereas at present you have the right of dealing with ten competitive banks. One is freedom of banking; the other is dictatorship of banking.

### BRANCH BANKING ESSENTIAL

Canada is a large country. Compared with the United States it is 20% larger in area and 89% smaller in population. Therefore, need for branch banks in the United States is very limited, while in Canada branch banks are essential if we are

to provide our people with an adequate banking service. Canadian banks also maintain a national and international service.

During and since the war the chartered banks have given every support to our Government, sometimes without remuneration. The banks have been and are large purchasers of Dominion Government securities, their holdings reaching a maximum in November, 1946, of \$3,609,000,000—yield rates have ranged as low as .36%.

### HIGHER COST OF BANKING

The banks have not been free from the high costs of operations. Notwithstanding these increased costs, the average rates charged to the customers of the Bank have not been increased during a period of nine years following the beginning of the last war. This, in part, has been made possible by increased volume of business and rapid turnover. If high costs continue or further increases take place, it will be necessary to increase operational charges. It is of interest to note the percentage of net profit earned on the total funds employed by the Bank as reflected by the statement now under review is only 3-10ths of 1%.

The foregoing is a brief statement of Canadian banking operations.

### MAXIMUM SERVICE PROVIDED

I believe the people of Canada, who have knowledge of our banking system, will appreciate its soundness, the stability of its loaning rates and charges—regardless of inflation or deflation—the safeguards surrounding its every transaction, its greater freedom of choice—a system that provides the maximum service.

On the motion of Mr. C. H. Carlisle, seconded by Mr. R. Y. Eaton, the Directors' Report was adopted unanimously.

It was moved by Mr. A. Macfadyen and seconded by Mr. John W. Medland:

THAT Mr. T. A. M. Hutchison, F.C.A., of Peat, Marwick, Mitchell and Company, and Mr. W. D. Glendinning, F.C.A., of Glendinning, Jarrett, Gray and Roberts, be appointed Auditors to hold office until the next Annual General Meeting, that their remuneration be fixed at a sum not to exceed \$15,000, and that the ballot for the Auditors be taken at the same time as the ballot for the Directors is taken.

It was moved by The Hon. W. P. Mulock, P.C., K.C.M.G., and seconded by Mr. John M. Lalor:

THAT the Board of Directors for the ensuing year be: L. D. M. Baxter, O.B.E., Col. The Hon. Dr. Herbert A. Bruce, F.R.C.S.(Eng.), LL.D., Robert A. Bryce, C. H. Carlisle, J. D. Eaton, R. Y. Eaton, A. St. Clair Gordon, R. J. Gourley, Col. The Hon. E. W. Hamber, C.M.G., LL.D., D. M. Hogarth, C.M.G., A. W. Holmested, K.C., J. M. Mackie, Murdoch A. MacPherson, K.C., The Hon. J. Arthur Mathewson, K.C., LL.D., D.C.L., R. S. McLaughlin, Joseph M. Pigott, C.B.E., K.C.S.G., Robert Rae, J. Allan Ross, W. H. Sneath, H. H. Williams, and

THAT a ballot box be now opened for the receipt of ballot papers for the appointment of Auditors and for the election of Directors and that the poll be closed at four o'clock in the afternoon or so soon before that hour as five minutes shall have elapsed without any further vote being cast, and that the Scrutineers do certify the result of the poll to the Chairman of the Meeting.

The Chairman referred to the election of Mr. W. H. Sneath of New York City to the Board of Directors in April last, and on behalf of the Directors extended a cordial welcome to him. Mr. Sneath, he stated, is a prominent industrialist and a Director and Officer in important corporations in the United States, the United Kingdom, Canada and elsewhere. Notwithstanding the few months he has been a member of the Board, Mr. Sneath has already rendered valuable service to the Bank and we are assured of his continued co-operation and active interest in its affairs.

The Chairman called on The Hon. J. Arthur Mathewson, K.C., to address the Meeting.

Mr. Mathewson said that he wished to thank the Share-holders for the opportunity of speaking to them, the annual experience of coming in contact with them being both stimulating and strengthening. He considered that the branches of the Bank in the Province of Quebec, and in which he was particularly interested, were contributing their full share to the economic welfare of Canada; by giving sound advice and helpful service to customers, much progress had been made.

Mr. Mathewson further referred to the subversive forces at work in this country, particularly Communism, which he likened to termites infesting the foundations of a building, and which could seriously affect our established institutions.

The ballots having been taken, the Scrutineers reported to the Chairman that Messrs. T. A. M. Hutchison, F.C.A., and W. D. Glendinning, F.C.A., had been appointed Auditors and the appropriation for their remuneration authorized and that the gentlemen nominated as Directors had been duly elected Directors for the ensuing year.

The Meeting then terminated.

At a subsequent meeting of the Board of Directors, Mr. C. H. Carlisle was elected Chairman of the Board, Mr. Robert Rae, President, and Mr. R. S. McLaughlin, Vice-President, for the ensuing year.

Mr. A. C. Ashforth was appointed General Manager in succession to Mr. Robert Rae, and Mr. Thomas Wilding was appointed Assistant to the President.

The Annual Statement, with copy of the Profit and Loss Account, and the Minutes of the Annual Meeting, are sent to the Shareholders in accordance with the provisions of Section 53 of The Bank Act.







