

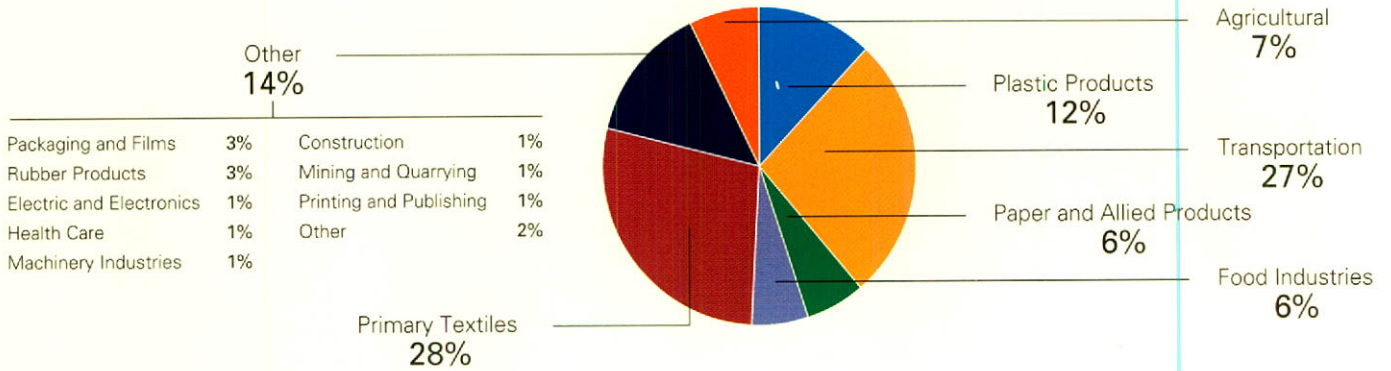


DuPont Canada

# Blue Chip Quality

*1997 Annual Report*

### 1997 Corporate Sales Profile by Industry



### MAJOR GLOBAL DUPONT PRODUCTS MARKETED IN CANADA

#### Products

COMFOREL® sleep products  
 COOLMAX® performance fabrics  
 DACRON® polyester fibre  
 Nylon industrial staple  
 NOMEX® aramid fibre  
 KEVLAR® aramid fibre  
 TYVEK® spunbonded olefin

#### Principal Applications

Pillows, comforters, mattress pads  
 Athletic and casual apparel, socks, hosiery  
 Pillows, duvets, sleeping bags, winter clothing  
 Papermaker felts, industrial grinding/scouring surfaces  
 Industrial fire-resistant work wear, protective equipment for firefighters, electrical insulation, hot gas filtration  
 Protective gloves, personal body armour, mechanical rubber goods, other high-performance applications  
 Air-filtration barrier for building construction, specialty protective garments, printing stock, car covers

#### Products

Titanium dioxide  
 Sodium cyanide  
 Safety/environmental services  
 TEFLON® coatings  
 Fluorochemicals  
 Herbicides, insecticides, fungicides  
 CYREL® printing plates  
 Specialty aramids  
 KRYTOX® performance lubricants  
 ZONYL® fluorosurfactants  
 TERATHANE® polytetramethylene ether glycol

#### Principal Applications

Paints, vinyl siding, paper industry  
 Gold extraction  
 Services to enhance safety performance of Canadian industry  
 Consumer and commercial cookware, fabric protection  
 Refrigeration, air conditioning, specialty applications  
 Crop protection chemicals for Canadian growers of cereals, oilseeds, corn and soybeans  
 Flexographic printing  
 Rubber anti-oxidants, textile dyes, pharmaceutical intermediates, animal feed additives  
 Automotive, paper corrugation, electronics  
 Coatings, textiles, carpet and specialty applications  
 Polyurethane cast, sporting goods

#### Products

BUTACITE® polyvinyl butyral  
 BEXLOY® resins  
 HYTREL® polyester elastomer  
 DELRIN® acetal resin  
 TEFLON® fluoropolymers  
 ZYTEL® HTN nylon resin  
 ZENITE® liquid crystal polymers  
 MYLAR® polyester film  
 KAPTAN® polyimide film  
 TEDLAR® polyvinyl fluoride film  
 MELINEX® polyester film  
 KALADEx® polyethylene naphthalate film

#### Principal Applications

Automotive glass, architectural glazing  
 Automotive body panels  
 Air bag doors, automotive components  
 Automotive interior door housings, gears, automotive components  
 Data, aerospace and appliance cable, belts and chemical processing industries  
 Electrical/electronic and automotive components  
 Electrical/electronic and automotive components  
 Food packaging, graphic arts, electrical insulation  
 Magnet wire insulation, electronics, aerospace  
 Architectural, aerospace, surface decoration  
 Food packaging, graphic arts, electrical insulation, photographic applications  
 Electrical applications




Better things for better living

# Distinctive Offerings

*DuPont Canada is increasingly a specialty products and services company. Over the years, the company has invested heavily in advanced technologies and expansions for higher-value products. The result is a strong, diversified portfolio of products and services aligned with market demand and industry evolution.*

## SEGMENTS      PRODUCTS MANUFACTURED IN CANADA


**Fibres and Intermediates**



**Products**  
 Bulked continuous filament nylon  
 LYCRA® spandex yarn  
 Nylon textile yarn  
 Light-decutex nylon industrial yarns  
 Heavy-decutex nylon industrial yarns  
  
 ADI-PURE® adipic acid  
 Hexamethylenediamine  
 Dibasic esters

**Principal Applications**  
 STAINMASTER® and ANTRON® carpets  
 Hosiery, active wear, sports equipment, diapers, intimate apparel  
 Apparel fabrics, hosiery  
 Air bags, sewing thread, dental floss, aircraft escape slides, personal flotation devices  
 Rubber industry (tires, hoses, conveyor belts), webbing and cordage, aquaculture netting  
 Nylon products, polyesters, food additives, plasticizers  
 Nylon production  
 Paints, coatings, equipment cleaning solvents, plastics, foundry core binder


**Specialty Chemicals and Materials**



**Products**  
 Hydrogen peroxide  
  
 Paint and related materials  
  
 SUVA®-123 fluorochemical

**Principal Applications**  
 Bleaching and de-inking of wood pulp for papermaking, environmental waste treatment, textile bleaching  
 Finishes for automotive assemblers and sub-assembly suppliers, heavy-duty truck and bus manufacturers, auto body shops  
 Refrigeration, air conditioning, specialty applications

**Specialty Plastics and Films**



**Products**  
 ZYTEL® nylon resins  
  
 Specialty reactive polymers  
  
 Sclairfilm® polyethylene film  
 Liquid packaging systems  
 DARTEK® nylon film  
 VEXAR® extruded netting

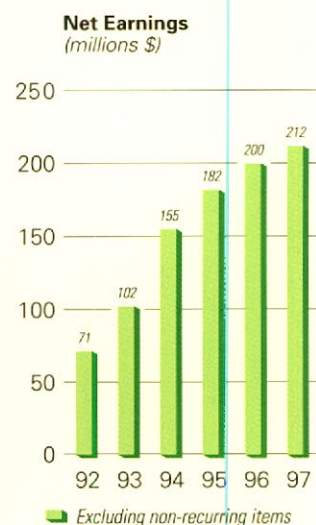
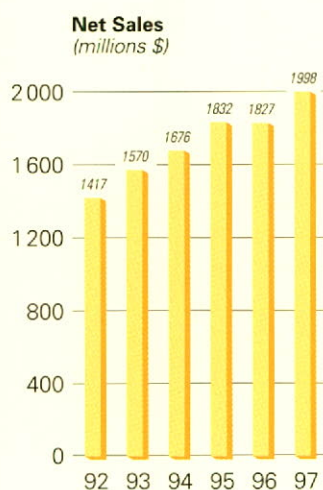
**Principal Applications**  
 Automotive parts, electrical, sporting goods, furniture, consumer and industrial durables  
 Packaging, tougheners for polymer products, adhesives for multilayer pipeline coatings  
 Food packaging, medical applications, paper overwrap  
 Pouch packaging of noncarbonated beverages  
 Food packaging, industrial applications  
 Produce packaging, tree wrapping, fencing

- Sales revenue was a record \$1 998 million, up 9 per cent from 1996.
- We achieved a fourth consecutive year of record net earnings at \$212 million, or \$2.29 per share, an increase of 6 per cent over 1996.
- Total shareholder return of 23 per cent was well ahead of the 15 per cent delivered by the TSE 300 index.

# 1997 Highlights

- We issued an extraordinary dividend of \$3.00 per common share, and raised our quarterly dividend by 23 per cent.
- Capital expenditures of \$130 million included a \$41 million expansion of our high-quality bulked continuous filament (BCF) yarn facility.

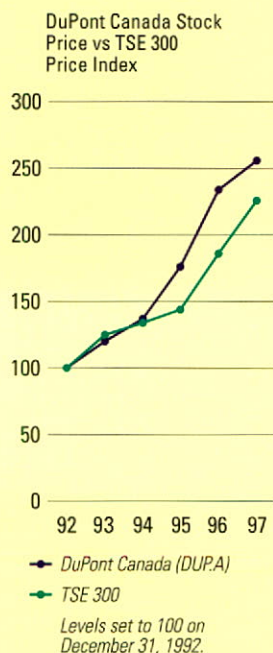
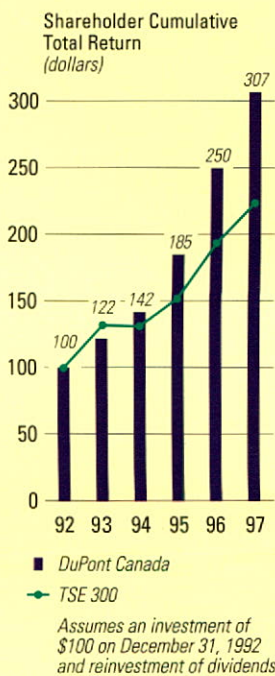
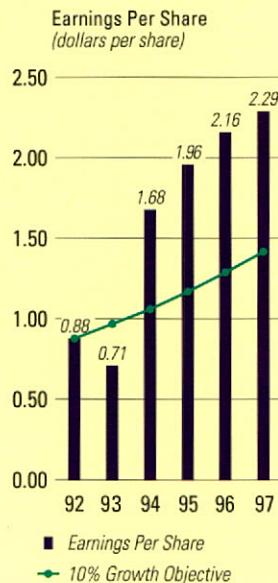
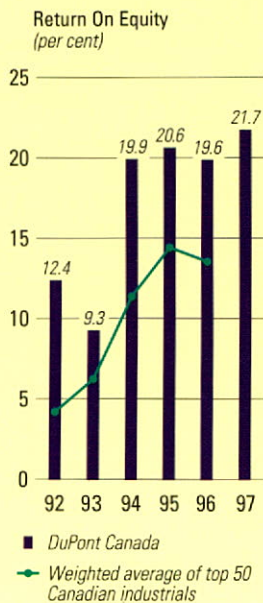
- We were recognized with several awards, including safety honours from the Canadian Chemical Producers' Association and supplier awards from Freightliner Corporation and the Decoma Division of Magna International.



Years ended December 31 (Dollars in millions except per share data)

	1997	1996	% Change
<b>Operating Results</b>			
Net sales	\$ 1 998	\$ 1 827	9
Net earnings	212	200	6
Cash flow from operations	280	206	35
<b>Financial Position</b>			
Working capital – conventional	\$ 377	\$ 537	(30)
– excluding cash resources	136	112	21
Long-term debt	–	13	(100)
Shareholders' equity	976	1 087	(10)
Total assets	1 505	1 597	(6)
<b>Data Per Common Share</b>			
Net earnings	\$ 2.29	\$ 2.16	6
Dividends declared – regular	0.55	0.52	6
– extraordinary	3.00	–	na
Cash flow from operations	3.01	2.23	35
Value at year-end			
Book value	10.50	11.78	(11)
Market value (TSE)	35.05	31.95	10
<b>Key Ratios</b>			
Net earnings as a percentage of net sales	10.6%	10.9%	9.3%
Return on average common shareholders' equity	21.7%	19.6%	20.6%
Current ratio	2.0	2.5	1.8
Trade receivables – days sales outstanding	59	58	56
Inventories – days sales coverage	49	54	47
Debt-to-total capital ratio	1%	2%	9%

# Shareholder Value



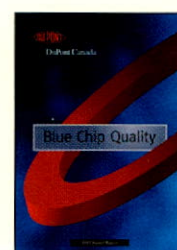
## Corporate Profile

DuPont Canada is a diversified industrial company serving customers across Canada and in about 40 other countries. As well as offering the thousands of products and services of the global DuPont company to Canadian customers, we sell products manufactured in Canada to customers here and around the world.

Our business is reported in three segments: Fibres and Intermediates (42 per cent of total sales), Specialty Chemicals and Materials (30 per cent of sales), and Specialty Plastics and Films (28 per cent of sales).

About 77 per cent of the common shares of DuPont Canada are owned by E.I. du Pont de Nemours and Company. The remaining shares are held principally by Canadian investors, including close to 2,000 employee shareholders.

DuPont Canada operates a research and development centre and an engineering centre at Kingston, Ontario; six manufacturing facilities – five in Ontario (Maitland, Kingston, Ajax, Whitby and Sarnia) and one in Gibbons, Alberta; and offices in Quebec, Ontario and Alberta. At the end of 1997, DuPont Canada employed 3,327 people.



*On the Cover*  
**Blue Chip Quality:** DuPont Canada is a leading and nationally known company whose common stock offers strong investment qualities and a record of continuous dividend payments.

# Letter to Shareholders



DUPONT CANADA HAS AGAIN DEMONSTRATED THE STRENGTH OF THE COMPANY'S FUNDAMENTALS AND REALIZED MORE OF THE GROWTH POTENTIAL OF ITS BUSINESS UNITS. As a result, we

are pleased to report that 1997 was another outstanding year. Sales revenue was a record \$1 998 million and earnings of \$212 million, or \$2.29 per share, were up 6 per cent from 1996. This was our fourth consecutive year of record annual earnings. When dividends and share appreciation are taken into consideration, shareholders saw a 23 per cent return on their DuPont Canada investment. The company also generated \$280 million in cash from operations and is debt free.

Underlying DuPont Canada's financial success is a firm commitment to sound business principles:

- Uncompromising value for safety, environmental stewardship, corporate integrity and our employees;
- Challenging goals and strategies focused on both short-term results and long-term prosperity;
- Products that are increasingly distinctive;
- A strong presence in Canadian markets;
- A global reach that extends to customers and DuPont partners in about 40 countries; and
- A commitment to technological innovation, unparalleled within our Canadian peer group.

Throughout this report, you will find evidence of our strength in these fundamental areas. We believe that this solid base is essential for future growth.

DuPont Canada has enjoyed tremendous financial success in recent years. In 1997, shareholders were rewarded directly with an extraordinary dividend of \$3.00 per common share. At the same time, we preserved the company's financial strength and flexibility to support growth opportunities.

In July, together with the global DuPont Company, we announced our intent to sell the Hydrogen Peroxide business unit. We anticipate that this transaction will be completed in the first half of 1998.

Canadian capital expenditures in 1997 totalled \$130 million. This is the highest annual investment of the past five years, during which investment averaged \$109 million per year. Our expenditures are focused on those business units that are, or have the potential to be, globally competitive.

Among 1997 investments was the addition of another bulked continuous filament (BCF) spinning machine, which is on schedule to start up in April 1998. The expansion will support several new DuPont yarns introduced to Canadian carpet mills in 1997, as well as exports to DuPont customers across North America. Throughout the year, the Nylon Furnishings business unit also increased its capacity to produce high-quality solution-dyed nylon yarn for automotive and other industries. The certification of this product by major automotive producers will result in increased sales in 1998.

Other 1997 capital expenditures will increase our production capacity and flexibility to produce specialty nylon industrial yarns, LYCRA® spandex yarns, nylon intermediates and modified polymers. During 1996 and 1997, we spent \$22 million on two projects to reduce DuPont Canada's impact on the environment. The completion of a nitrous oxide abatement facility at our Maitland, Ontario, site will enable us to reduce emissions of this gas

by more than 90 per cent and achieve our Year 2000 goal of delivering a 75 per cent reduction in global-warming gaseous emissions per unit of production. A second capital project at Maitland is aimed at recovering bio-solids from our waste treatment facility so that they can be converted into agricultural fertilizer.

Exceeding customer expectations is always a highlight and an important measure of success. In 1997, our Finishes business unit was recognized with two prestigious customer awards: "Supplier of the Year" by the Decoma Division of Magna International, a major supplier to the automotive industry, and "Masters of Quality" by the Freightliner Corporation, a major producer of heavy-duty trucks. In addition, the Ford Motor Company rated the Ford Oakville-produced Windstar among its top vehicles for finish quality. We are proud to be the sole supplier of the Windstar finish used by Ford. We work hard to win the loyalty and support of customers across a broad range of markets, and our efforts are being rewarded.

Looking ahead, we remain committed to our long-term goal of delivering rapid, sustainable growth for all stakeholders. In financial terms, this means delivering at least 10 per cent earnings growth and a 17 per cent return on shareholders' equity over a business cycle. This should keep us positioned in the top quartile of Canadian industrial companies.

To achieve our goal, we are aggressively pursuing five key strategies:

- Sustain and benefit from our corporate values;
- Increase our participation within Canadian markets;
- Sustain the competitiveness of our world-class manufacturing operations;
- Improve infrastructure efficiency and effectiveness; and
- Develop Canadian entrepreneurial growth opportunities.

Also key to our long-term success will be our ongoing membership in the DuPont global family of companies. In 1997, this membership realized rewards in many ways. For instance, DuPont employees in the Americas played a vital role in the rapid customer acceptance of our Liquid Packaging unit's new aseptic packaging system. DuPont Canada was also selected as the Canadian distributor of products from the new DuPont-Dow Elastomers joint venture, a relationship that broadens the range of polymers we can bring to Canadian customers. Finally, our manufacturing operations are fully integrated into DuPont's North American supply strategy and are critical to DuPont's North American growth strategy. As a result, we are seeing an increase in Canadian investment, a broader customer base and expanded roles for many of our people.

On behalf of all shareholders, we would like to thank our employees for their valuable contributions and ongoing support. The pages of this report contain examples of their accomplishments and continued personal growth.



*Arthur Sawchuk retired from DuPont Canada at the end of 1997. Throughout his 40-year career, Arthur made a significant contribution to the success of the corporation. We thank him for his commitment, and wish him well in retirement.*

A handwritten signature in black ink, appearing to read "Dave W. Colcleugh". The signature is fluid and cursive.

DAVE W. COLCLEUGH  
Chairman, President and  
Chief Executive Officer, DuPont Canada

A handwritten signature in black ink, appearing to read "Arthur R. Sawchuk". The signature is fluid and cursive.

ARTHUR R. SAWCHUK  
Retired Executive Chairman  
DuPont Canada

# Values

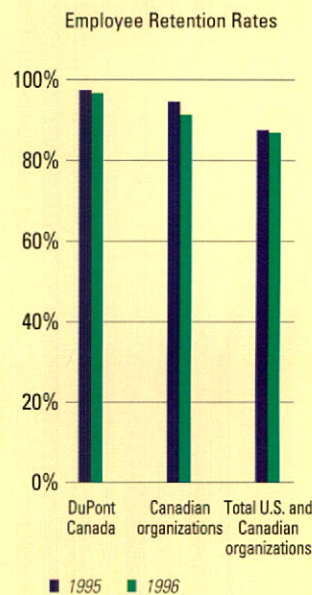
SAFETY, CONCERN AND CARE FOR PEOPLE, AND PROTECTION OF THE ENVIRONMENT ARE AMONG DUPONT CANADA'S HIGHEST HELD VALUES. OUR EXCEPTIONAL PERFORMANCE DEMONSTRATES OUR ALWAYS UNCOMPROMISING COMMITMENT TO THESE VALUES.

## Safety Excellence

*DuPont has a long history of safety excellence. We believe that all occupational injuries and illnesses are preventable, and our goal is zero. In 1997, the Canadian Chemical Producers' Association introduced two new awards to recognize outstanding safety performance. DuPont was the only company to earn both awards, for Excellence in Safety and Improvement in Safety.*

## Dedicated People

*With an average length of service of 17 years, most people who work for DuPont Canada have both depth and breadth of experience. Surveys have shown that our retention rate is higher than most organizations. Among other things, employees value the opportunity for varied and challenging careers, participation on North American and global teams, and a direct stake in the company's financial performance.*



Findings of 1996 Saratoga Institute Human Resources Financial Report on 710 U.S. and Canadian organizations.



Jennifer Hooper was selected as one of 15 "promising Canadians" to participate in the Leadership for Environment and Development (LEAD) program sponsored by the Rockefeller Foundation. The program aims to create an international network of multi-disciplinary people who recognize the need to develop the earth's resources in a sustainable manner. Over the program's two-year span, Jennifer will study in Canada as well as Costa Rica, Thailand and Zimbabwe.

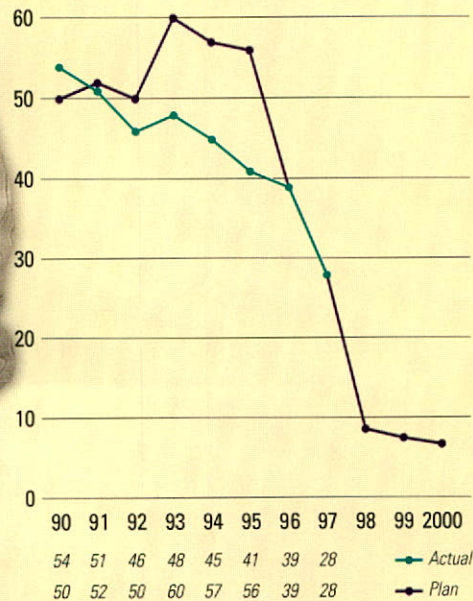
JENNIFER HOOPER  
 Asset Leader,  
 Furnishings,  
 Kingston



# Concern for the Environment

DuPont Canada's goal is zero emissions, zero environmental incidents and zero waste generation. Total emissions in 1997, excluding carbon dioxide (CO<sub>2</sub>), were reduced to 28 million kilograms, down from 54 million kilograms in 1990. Completion of our nitrous oxide abatement facility at Maitland has reduced emissions of this gas by at least 90 per cent. A record low for manufacturing incidents was set, with no serious incidents and only two minor class "B" incidents.\*

Total Discharges (Excluding CO<sub>2</sub>)  
 (millions kg)

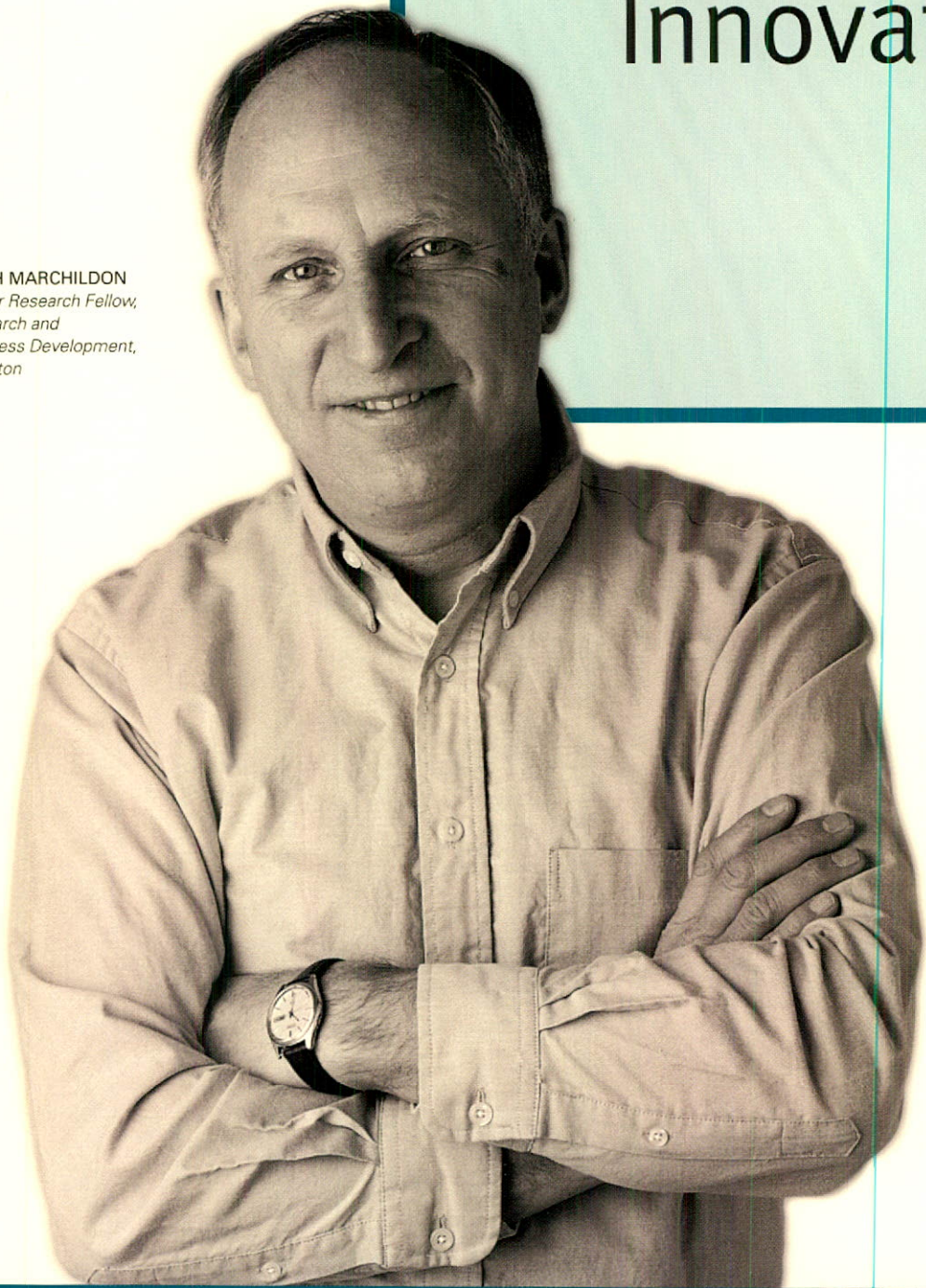


\*Incidents that are detectable beyond the immediate incident location, but have no impact on people, property or the natural environment.

For a detailed Environmental Performance Report, please visit our Web site at [www.dupont.ca](http://www.dupont.ca) or call Lili Ziobakas, DuPont Canada Public Affairs, (905) 821-5679.

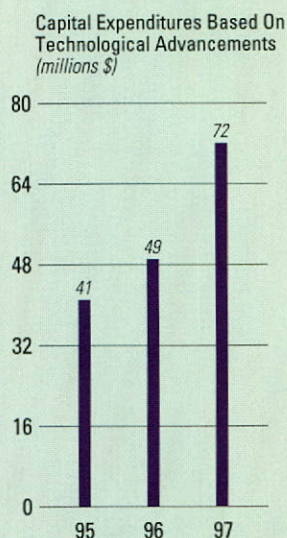
# Technological Innovation

KEITH MARCHILDON  
*Senior Research Fellow,  
Research and  
Business Development,  
Kingston*



*Keith Marchildon was honoured at the 1997 Goodyear National Salute to Corporate Inventors in Ohio. In his distinguished career at DuPont Canada, Keith has become well known in the field of nylon polymerization. His most recent innovation is a radically new manufacturing process for nylon. In 1997, Keith also received the prestigious DuPont Fellows Award for Technical Excellence, given in honour of DuPont Nobel laureate Charles J. Pedersen.*

*Technological innovation is at the heart of DuPont Canada's success. Since 1994, capital expenditures based on technological advancements have totalled more than \$160 million. Our vibrant research and business development organization is recognized for its ability to conceive, develop and commercialize the right products with rapid cycle times. Recent innovations include aseptic liquid pouch packaging machines, lighter and more-flexible yarns for passenger-side air bags and high-flow polymer adhesives for pipe coatings.*

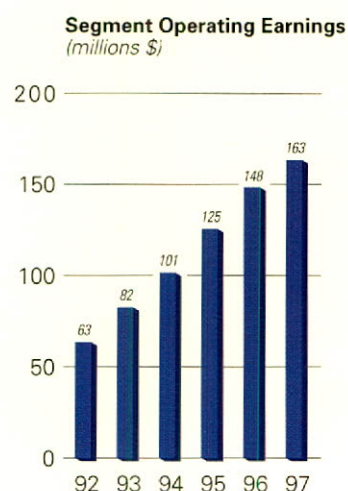
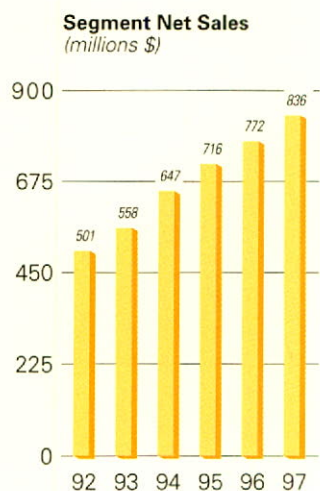


MANAGEMENT'S DISCUSSION AND ANALYSIS OF SEGMENT OPERATIONS

## *Fibres and Intermediates*

(Millions \$)	1992	1993	1994	1995	1996	1997
Net sales	\$ 501	\$ 558	\$ 647	\$ 716	\$ 772	<b>\$ 836</b>
Operating earnings	63	82	101	125	148	<b>163</b>
Capital expenditures	61	60	57	63	48	<b>98</b>
(As % of Total Company)						
Net sales	36%	36%	39%	39%	42%	<b>42%</b>
Operating earnings	45	48	41	47	50	<b>49</b>
Capital expenditures	56	65	66	51	43	<b>76</b>

WITHIN THE FIBRES AND INTERMEDIATES SEGMENT, WE MANUFACTURE AND MARKET A VARIETY OF MAN-MADE SPECIALTY FIBRES AND YARNS, AS WELL AS RELATED CHEMICALS, FOR MAKERS OF APPAREL, DIAPERS, PROTECTIVE GARMENTS, CARPETS, AUTOMOTIVE AIR BAGS, HOME FURNISHINGS AND A RANGE OF OTHER CONSUMER AND INDUSTRIAL PRODUCTS. IN 1997, SALES REVENUE FOR THIS SEGMENT INCREASED BY 8 PER CENT AND OPERATING EARNINGS INCREASED BY 11 PER CENT.



### **Apparel**

The Apparel unit in Canada manufactures LYCRA® spandex yarn at Maitland, Ontario, and textile nylon yarn at Kingston, Ontario. Ninety-five per cent of our manufactured product is sold outside Canada, primarily through DuPont in the U.S. We also offer our Canadian customers the full range of global DuPont's apparel fibres.

Total Apparel revenue grew 20 per cent in 1997 with strong increases from both export and domestic markets. Higher consumer confidence generated stronger North American market demand and the growth of LYCRA® spandex yarn in diaper applications enabled us to make full use of a modest increase in LYCRA® capacity. The domestic sales increase was primarily a result of increased penetration of the U.S. market by competitive Canadian apparel producers. We anticipate continued growth in 1998, but at a somewhat slower pace.

### **Nylon Industrial Specialties**

This unit produces and markets a wide range of high-strength, durable nylon fibres for the North American industrial specialties market. Our Kingston site is DuPont's primary global source of light- and mid-decitetex yarns for use in the growing automotive air bag market.

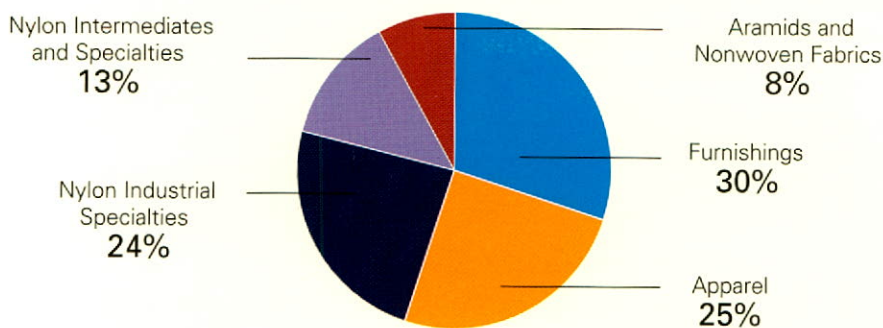
In 1997, total revenue declined slightly due primarily to a scheduled overhaul of one of our larger production facilities. Domestic revenue increased 4 per cent over 1996, supported by improved sales to local customers producing industrial fabrics, leisure fabrics, sewing thread and tire cord. A robust North American automotive segment kept export demand for air bag yarns high and required that we operate our facility at capacity. During the year, we invested more than \$16 million to modernize and upgrade our facilities. We developed and commercialized several lighter decitetex yarns employed in lightweight, more-flexible air bag fabrics for passenger-side and side-door air bags. We continued to innovate both our production assets and our product offering, and expect that demand for these offerings will remain strong in 1998.

### **Furnishings**

DuPont is a leader in supplying nylon product to the North American carpet industry, including residential, commercial, automotive and rug segments. Core products include Canadian-produced nylon BCF yarn and imported staple fibre.

Revenue increased 3 per cent in 1997. Strong export sales and improved product mix offset reduced domestic volumes. New yarn and carpet introductions in 1997 have the Canadian industry well positioned to succeed in competitive North American markets in 1998. We extended solution-dyed BCF carpet yarn technology across several spinning machines at our Kingston site. We were also certified by major automobile manufacturers to supply this product for critical automotive applications in 1998. We are within budget and on schedule to begin commercial production of BCF carpet yarn in April 1998 on a new spinning facility that will increase capacity by about 35 per cent. We anticipate strong growth for the next few years.

**Fibres and Intermediates 1997 Net Sales**



**OUTLOOK:** DUPONT CANADA'S FIBRES AND INTERMEDIATES UNITS ARE FULLY INTEGRATED INTO DUPONT'S NORTH AMERICAN SUPPLY CHAINS. SEVERAL UNITS WILL BENEFIT IN 1998 FROM 1997 EXPANSIONS. OUR CANADIAN CUSTOMERS ARE REAPING THE BENEFITS OF BEING GLOBALLY COMPETITIVE. IF NORTH AMERICAN ECONOMIES REMAIN STRONG, 1998 SHOULD BE ANOTHER YEAR OF GROWTH.

***Nylon Intermediates and Chemical Specialties***

Adipic acid, hexamethylenediamine (diamine) and related specialty products are manufactured at Maitland, Ontario. Our Kingston plant uses about 60 per cent of the adipic acid and all of the diamine for nylon production. The remaining products are sold to both domestic and export markets as food additives, extrusion aids and polymer modifiers. This unit also sells specialty intermediate products manufactured at DuPont locations in the U.S. to Canadian customers.

Total revenue grew 16 per cent in 1997 due to continued strong demand from DuPont's North American nylon plants and a modest capacity increase. During the year, we commercialized new product drying facilities that increased our capacity to produce a higher quality adipic acid. We also completed construction of a nitrous oxide abatement facility, which will lower emissions by more than 90 per cent. We are on schedule for a first-quarter 1998 start-up of a facility to produce DYTEK® amine, a specialty product used in nylon and other commercial polymers, as well as in the health care industry. Nylon Intermediates is expected to deliver additional growth in 1998.

***Aramids and Nonwoven Fabrics***

Products for this business unit are sourced from global DuPont in the United States and Europe. KEVLAR® aramid fibre is used for protective gloves, life-saving ballistic vests and high-temperature mechanical rubber goods. NOMEX® aramid fibre is used as a hot gas filtration medium, and in high-temperature electrical insulation and inherently flame-resistant protective clothing. TYVEK® spunbonded olefin is used for protective clothing, label and print stock, and HOMEWRAP™ in the construction industry.

KEVLAR® revenue grew by 26 per cent in 1997. We made continued gains in the area of bullet-resistant vests and improved our penetration in industrial protective apparel applications. Our Canadian customers were also highly successful selling into global markets. TYVEK® sales in 1997 improved by 9 per cent due to stronger Canadian housing markets and gains from our expanded distribution system in Quebec and Atlantic Canada. Furthermore, Canadian garment producers successfully regained domestic market share previously lost to imports. NOMEX® revenue increased by 29 per cent as high-performance Canadian weavers and spinners enhanced their products to retain a major share of the Canadian market and increase export opportunities. We expect continued growth in 1998.

**Customer-Focused Innovation**

*DuPont introduced spandex yarn into diapers in the late 1980s. Today, LYCRA® XA is used in more than one-half of the world's baby diapers and adult briefs. Manufacturers love it because it runs well on their equipment and, despite the extreme importance of LYCRA® XA to a diaper's comfort and performance, it constitutes less than 5 per cent of the total cost. DuPont is helping manufacturers reduce costs even more by introducing lighter decitex LYCRA® XA yarns and new packaging that increase yields.*



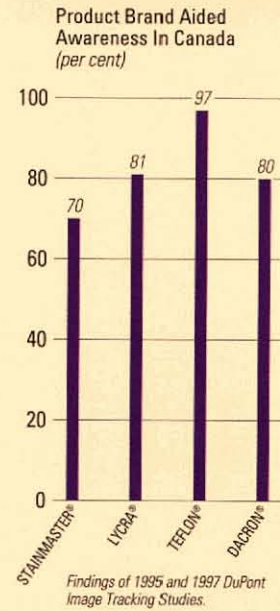
# Market Leadership

LORI FLEMING  
Cereals Product Manager,  
Agricultural Products



*Lori Fleming won a DuPont Canada Business Award of Excellence for positioning REFINE EXTRA® herbicide as the leading brand in Western Canada. Lori used cutting-edge market research, developed co-promotion programs and negotiated for additional product from Europe when faced with a potential shortage caused by stronger than expected sales. As a result, REFINE EXTRA® was the fastest-growing cereal herbicide in Western Canada from 1992 to 1996.*

While many DuPont products are ingredients contained in well-known, high-quality consumer products, a number of our brands stand alone: STAINMASTER®, LYCRA®, TEFLON® and DACRON® are examples of trade names that lead their industries in brand recognition, quality and increasingly sophisticated applications. Even in products that do not traditionally make a consumer connection, DuPont market leadership and share in Canada is strong and growing.

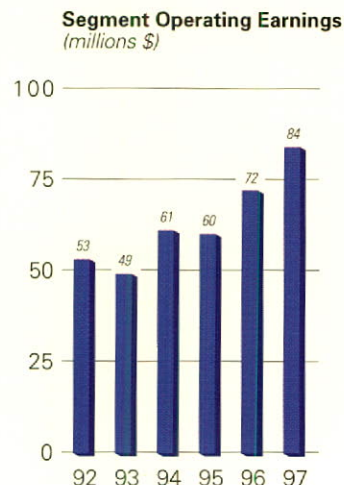
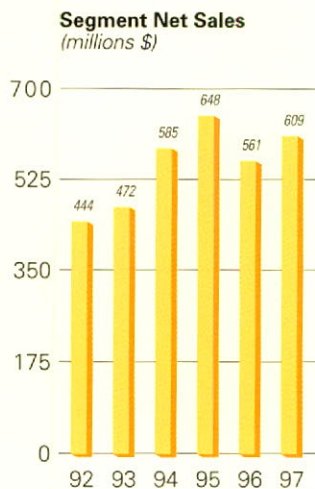


MANAGEMENT'S DISCUSSION AND ANALYSIS OF SEGMENT OPERATIONS

## Specialty Chemicals and Materials

(Millions \$)	1992	1993	1994	1995	1996	1997
Net sales	\$ 444	\$ 472	\$ 585	\$ 648	\$ 561	\$ 609
Operating earnings	53	49	61	60	72	84
Capital expenditures	16	8	10	35	42	7
(As % of Total Company)						
Net sales	31%	30%	35%	35%	31%	30%
Operating earnings	38	29	25	23	24	25
Capital expenditures	15	9	11	28	38	5

WITHIN THE SPECIALTY CHEMICALS AND MATERIALS SEGMENT, WE MANUFACTURE HYDROGEN PEROXIDE, AUTOMOTIVE AND INDUSTRIAL FINISHES, AND HCFC-123 HYDROCHLOROFLUOROCARBON. WE ALSO MARKET FLUORO-CHEMICALS, FLUOROPOLYMERS, TITANIUM DIOXIDE AND AGRICULTURAL PRODUCTS AS WELL AS MANY PRODUCTS FOR USE IN INDUSTRIAL, MINING AND CONSTRUCTION MARKETS. IN 1997, SALES REVENUE FOR THIS SEGMENT GREW BY 9 PER CENT AND OPERATING EARNINGS BY 17 PER CENT. WE INCREASED DOMESTIC AND EXPORT VOLUME BUT PRICES REMAINED UNDER INTENSE PRESSURE, ESPECIALLY IN THE PULP AND PAPER AND PEROXIDE MARKETS WHERE PRICES DECLINED BELOW 1996 LEVELS.



### ***Chemicals and Specialties***

This unit manufactures hydrogen peroxide in Canada, and is the Canadian distributor of a broad range of industrial chemical products from the global DuPont Company. Hydrogen peroxide is a strong oxidizing agent used primarily for bleaching wood pulp in the pulp and paper industry. We manufacture peroxide at our plant in Maitland, Ontario, and at two production units at Gibbons, Alberta.

In July, we announced jointly with the global DuPont Company our intent to sell the Hydrogen Peroxide business unit because it did not align with DuPont's core technologies and would require significant new resources outside North America in order to become a global leader. We anticipate this transaction will be completed in the first half of 1998.

Revenue from hydrogen peroxide declined 9 per cent in 1997 due to weak pulp markets and an oversupply of peroxide in North America. In the past few years, peroxide producers have built new facilities faster than market growth can support. In spite of these adverse conditions, we were able to increase shipments over 1996.

Market demand within Canada for the broad offering of global DuPont chemicals, especially titanium dioxide, continued to improve. This growth should continue into 1998.

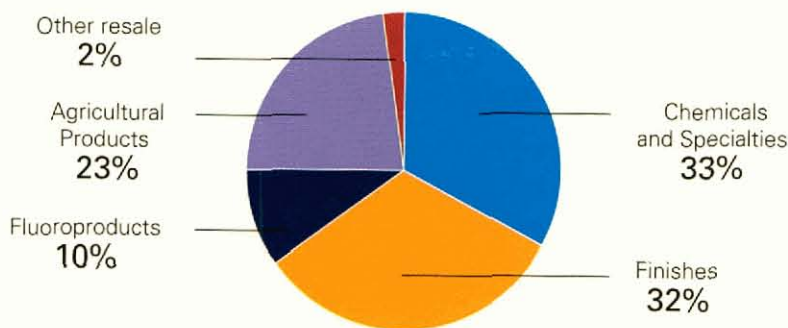
### ***Finishes***

Globally, DuPont is a major supplier of automotive finishes for original equipment manufacturers (OEMs), their parts suppliers and the automotive refinish after-market. We are a major player in all of these segments in Canada. Our product offerings come from our manufacturing site at Ajax, Ontario, and from DuPont facilities in the U.S.

Finishes revenue increased 24 per cent in 1997. Canadian automotive producers and their suppliers enjoyed a good year, with significantly higher new vehicle sales. Many of the automotive styles scheduled on Canadian production lines were very popular with the North American buying public. We are well positioned in Canadian automotive assembly plants to support the more popular models; thus, we too enjoyed tremendous growth in 1997. Share gains occurred in the Supplier Finish and Transportation segments where customers recognized the extra value of our total offering. During the year, we also launched a new refinish system aimed at the high-end auto-body refinisher. CHROMAPREMIER™ is a complete colour matching system for the most demanding refinish applications. Response has been excellent and growth will continue into 1998. As long as consumer confidence and North American economies remain healthy, Finishes revenue should remain strong in 1998.



**Specialty Chemicals and Materials 1997 Net Sales**



**OUTLOOK:** APART FROM THE HYDROGEN PEROXIDE UNIT PLANNED DIVESTITURE, WE ANTICIPATE CONTINUED GROWTH FROM THE REMAINING SPECIALTY CHEMICALS AND MATERIALS BUSINESS UNITS IN 1998.

**Fluoroproducts**

DuPont is a major supplier of fluorochemicals in Canada. At our Maitland, Ontario, site, we manufacture hydrochlorofluorocarbon (HCFC-123) – an alternative to chlorofluorocarbon (CFC) refrigerants – and package and market other DuPont fluorochemicals used as refrigerants, propellants, and cleaning and blowing agents. We also market DuPont’s TEFLON® fluoropolymers and coatings to Canadian customers.

Sales revenue declined by 5 per cent in 1997 due to weaker domestic markets and a cool, wet spring that delayed the air-conditioning season. TEFLON® fluoropolymers revenue grew 20 per cent, with particular strength in the Wire and Cable segment. Business operating earnings improved over last year due to higher global shipments of Canadian manufactured HCFC-123. We remain well positioned to respond to further growth in demand for this product because we are the sole HCFC-123 manufacturing unit in global DuPont.

**Agricultural Products**

The global DuPont Company is one of the world’s largest producers of crop protection products. Our success in Canada is based on our ability to develop and market products geared to the requirements of the Canadian farmer. These products are manufactured at several DuPont locations around the globe. We also have a Cereals Research Farm in Saskatchewan.

In 1997, our market share, as measured by planted acreage, increased once again, indicating a strong and growing market position. Total revenue for the unit grew an outstanding 30 per cent. We have a robust product line and an excellent distribution system with direct contacts with farmers. Our goal is to deliver double-digit growth again in 1998. During the year, the global DuPont Company announced the purchase of Ralston Purina’s Protein Technologies International and the formation of a research alliance and joint venture with Pioneer Hi-Bred International Inc. These strategic moves will have only a modest initial impact on Canadian operations but they position the DuPont Company to bring about a biotechnology revolution in agriculture, in which more-nutritious foods can be produced to meet the world’s growing demands.

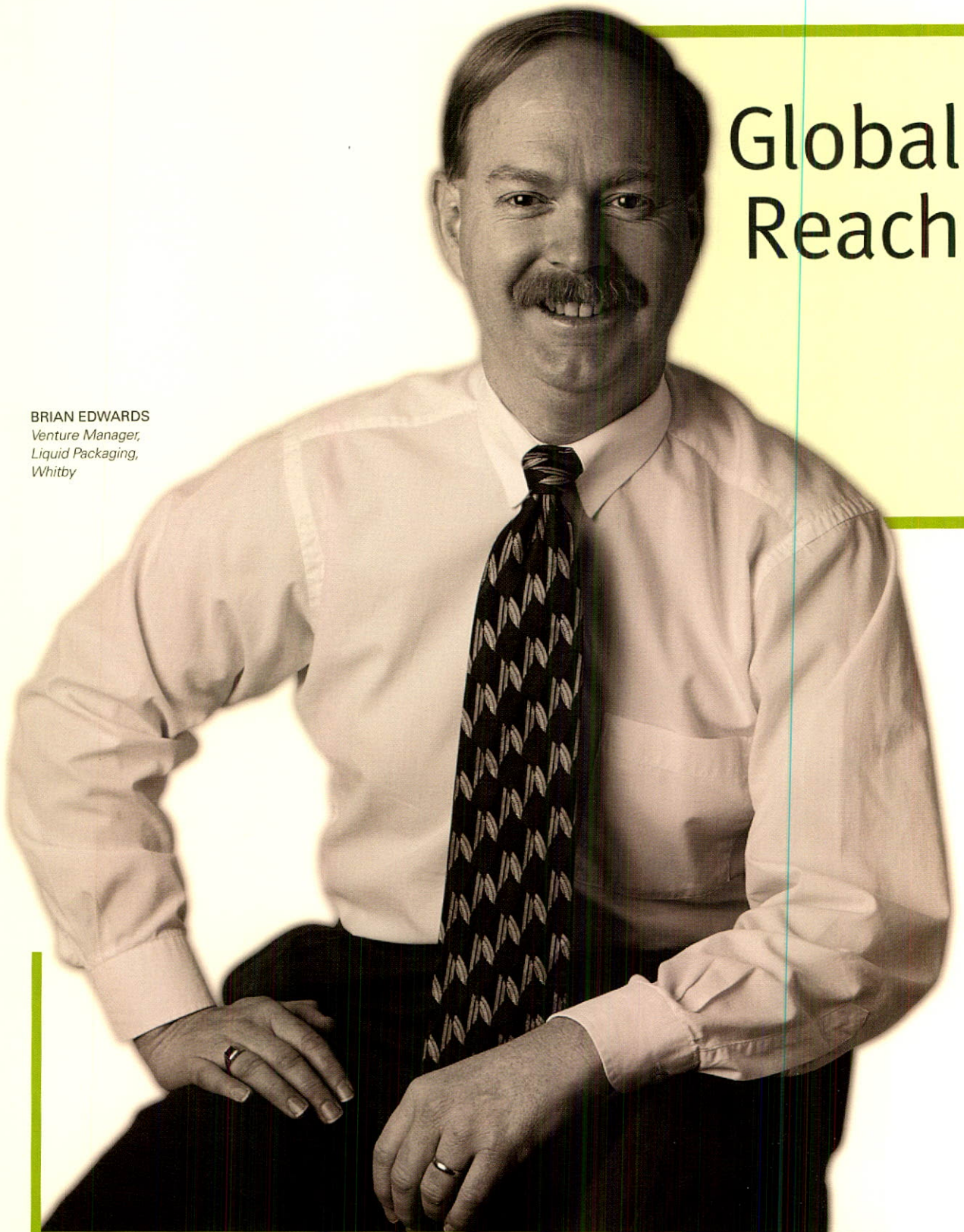
**Market Recognition**

*DuPont Canada’s Finishes unit was recognized with two prestigious customer awards in 1997. The Decoma Division of Magna International honoured the unit with its “supplier-of-the-year” award. Freightliner Corporation, a major producer of heavy-duty trucks, presented us with its “Masters of Quality” award for exceeding the company’s supplier performance expectations.*



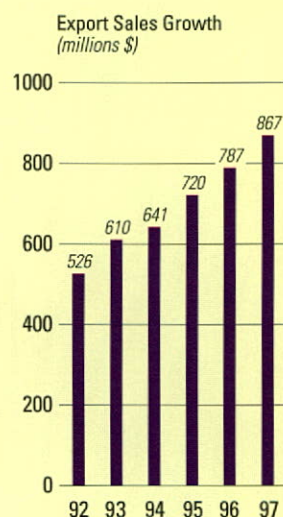
# Global Reach

**BRIAN EDWARDS**  
*Venture Manager,  
Liquid Packaging,  
Whitby*



*Brian Edwards won a DuPont Canada Business Award of Excellence for identifying and developing market opportunities in Latin America. DuPont's aseptic and pasteurized liquid pouch packaging systems are filling a need for high-quality packaging in an environment where refrigeration is not always available. Brian's success was, in part, a result of engaging local DuPont people to overcome language and logistical barriers, and enable rapid market acceptance.*

DuPont Canada's reach extends to about 40 different countries. In 1997, export sales rose to a record high of \$867 million, representing 75 per cent of manufactured product revenue. Sales to DuPont affiliates accounted for approximately 90 per cent of exports. Since 1992, export revenue from ongoing business units has grown 16 per cent per year. We also bring DuPont products from around the world to Canadian customers and, in many cases, help them increase their exports.

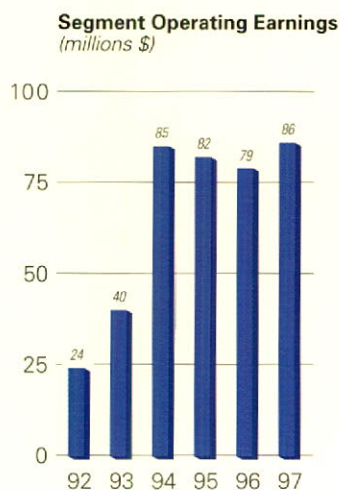
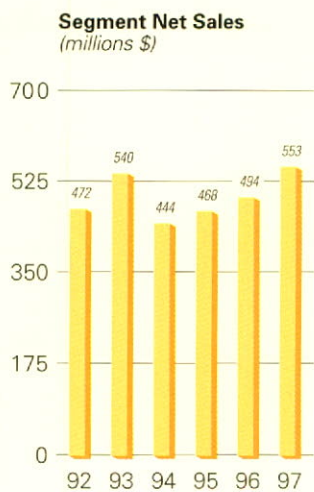


MANAGEMENT'S DISCUSSION AND ANALYSIS OF SEGMENT OPERATIONS

## Specialty Plastics and Films

(Millions \$)	1992	1993	1994	1995	1996	1997
Net sales	\$ 472	\$ 540	\$ 444	\$ 468	\$ 494	\$ 553
Operating earnings	24	40	85	82	79	86
Capital expenditures	28	23	12	17	14	19
<i>(As % of Total Company)</i>						
Net sales	33%	34%	26%	26%	27%	28%
Operating earnings	17	23	34	31	26	26
Capital expenditures	26	25	14	14	13	14

WITHIN THE SPECIALTY PLASTICS AND FILMS SEGMENT, WE MANUFACTURE AND MARKET NYLON AND POLYETHYLENE FILMS, LIQUID PACKAGING SYSTEMS, ADHESIVE POLYMERS, POLYMER MODIFIERS AND ENGINEERING POLYMERS. WE ALSO SELL GLOBAL DUPONT'S FULL RANGE OF POLYMER RESINS AND FILMS, AND OTHER SPECIALTY PLASTICS. WE DISTRIBUTE DUPONT-DOW POLYESTER ELASTOMERS AND THE ALCRYN® THERMOPLASTIC ELASTOMER PRODUCTS OF ADVANCED POLYMER ALLOYS. DUPONT CANADA SERVES A VARIETY OF INDUSTRIES INCLUDING PACKAGING, CONSTRUCTION, PETROLEUM, NATURAL GAS, CHEMICAL PROCESSING, AUTOMOTIVE AND DAIRY. IN 1997, SALES REVENUE FOR THIS SEGMENT INCREASED 12 PER CENT WHILE OPERATING EARNINGS INCREASED BY 9 PER CENT.



### ***Engineering and Specialty Polymers***

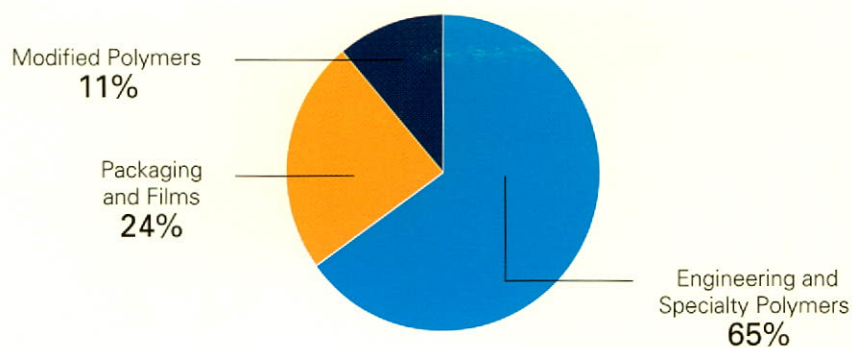
ZYTEL® nylon resin, used in automotive, electronics, sporting goods and other consumer and industrial durables, is manufactured in Ontario at our Kingston and Maitland sites, and is marketed in Canada and around the globe. A comprehensive range of engineering and specialty polymers are marketed domestically and manufactured by global DuPont, the DuPont-Dow Elastomers joint venture and Advanced Polymer Alloys.

Revenue grew by 13 per cent in 1997 due to higher Canadian sales of elastomeric polymers, engineering polymers and BUTACITE® polyvinyl butyral for automotive and architectural safety glass. The broad range of elastomeric polymers from the DuPont-Dow Elastomers joint venture rounded out our portfolio. Newly developed catalyst technology from the joint venture will deliver several new and distinctive commercial products in 1998. DuPont also introduced a range of new BUTACITE® products and colours, which enhance the properties and scope that architects can bring to their designs. During the year, the global DuPont Company sold its Alcryn® unit to Advanced Polymer Alloy and they chose DuPont Canada as their Canadian distributor for Alcryn®. Increasingly, we are building an exciting and integrated portfolio of polymer products for our Canadian customers.

### ***Modified Polymers***

At our Sarnia, Ontario, site, sophisticated reactive extrusion technology is used to produce modified polymers. These products are used as adhesives, compatibilizers and tougheners in packaging and industrial applications. Most products are exported to the U.S. and Europe, with increasing shipments to Asia, South America and the Middle East.

In 1997, revenue grew by 9 per cent. Late in the year, we completed a \$5 million expansion of our reactive extrusion facilities that increased manufacturing flexibility and added 50 per cent to our capacity to make high-tech modified polymers. Several new adhesive products were developed in 1997, which will go into commercial production in 1998 and will contribute to strong growth.

**Specialty Plastics and Films 1997 Net Sales**

### **Packaging and Films**

At Whitby, Ontario, we manufacture and market a wide range of specialty films and liquid filling systems for packaging and industrial applications. Sclairfilm® polyethylene film and DARTEK® nylon film are used for processed foods, medical, industrial and liquid packaging system applications. Our unique milk pouch packaging system has long been the preferred package of Canadian dairies.

Packaging revenues grew by 12 per cent in 1997 due to increased sales of liquid packaging systems across the Americas. Our aseptic packaging system, which extends shelf life and retains freshness and nutritional value of non-refrigerated milk and fruit juices, has been well received in developing countries. In 1997, we improved asset utilization and optimized product mix in our Whitby production facility, which further contributed to higher earnings. The global DuPont Company's acquisition of ICI's polyester films business added new products to our resale portfolio. All segments in Packaging are performing well and we anticipate continued growth in 1998.

**OUTLOOK:** WE ANTICIPATE THAT 1998 WILL BE ANOTHER GROWTH YEAR FOR THE SPECIALTY PLASTICS AND FILMS SEGMENT. WE HAVE SEVERAL NEW PRODUCTS REACHING THE COMMERCIAL STAGE, NEW CAPACITY IS AVAILABLE IN MODIFIED POLYMERS, AND OUR LIQUID PACKAGING SYSTEMS ARE SPREADING RAPIDLY ACROSS THE AMERICAS.

### **Global Perspective**

*DuPont's global reach is extended through Canadian customers who have strong export strategies. "Tom" – a state-of-the-art ergonomic chair made primarily of DuPont ZYTEL® nylon resin – is the product of a development partnership between DuPont Canada and Canadian-owned Keilhauer. Since its 1997 launch, Tom has garnered awards at the prestigious NeoCon trade show in Chicago and the IIDEX show in Toronto. Tom is being sold in North America and through licensed distributors in Asia.*



## Statements of Earnings and Retained Earnings

**Sales and Other Income:** Net sales of \$1 998 million established a new sales record, reflecting an increase of 9 per cent, or \$170 million over 1996. Total domestic sales of \$1 131 million increased by 9 per cent year-over-year; domestic sales of global DuPont sourced product rose by 14 per cent, more than offsetting a 5 per cent decline of sales in Canada of domestic manufactured product. Export sales rose to a new record level of \$867 million, a 10 per cent increase from the previous record of \$787 million set in 1996. Approximately 90 per cent of export sales are to DuPont affiliates globally. *Fibres and Intermediates* sales increased 8 per cent. All business units increased sales, with the exception of Nylon Industrial Specialties, where sales declined marginally due to a scheduled maintenance overhaul of the manufacturing facilities. The most notable gains were in Apparel (up 20 per cent), Intermediates (up 16 per cent) and Aramids and Nonwoven Fabrics (up 22 per cent). *Specialty Chemicals and Materials* sales increased 9 per cent, led by increases in Finishes and Agricultural Products revenues of 24 and 30 per cent, respectively. *Specialty Plastics and Films* sales increased 12 per cent, with Engineering and Specialty Polymers showing the best gain (13 per cent) and Packaging and Films delivering a 12 per cent increase chiefly due to the continued success of liquid packaging systems. Sales gains were predominantly volume-related as customers

resisted price escalation. Interest and other income of \$14.7 million was down \$10.5 million compared to 1996. The payout of an extraordinary cash dividend of \$279.3 million at mid-year reduced the average short-term investment portfolio size in 1997 and the average investment return declined by approximately 1.5 percentage points compared to 1996 due to lower interest rates.

**Expenses:** Due to an increase of our 1997 sales mix towards the lower margin resale and export markets, the cost of goods sold and other operating charges rose to 72 per cent of net sales, up slightly from 71 per cent in 1996. Selling, general and administrative expenses of \$145.1 million increased modestly by \$3.5 million, or 2 per cent. Depreciation and amortization charges of \$73.7 million declined by \$8.6 million from 1996, due to a \$3.3 million extraordinary depreciation charge associated with experimental Nylon facilities that was taken in 1996 and a change to the straight-line depreciation method in 1997. Research and development expenses, net of affiliate reimbursements and other credits, of \$13.4 million are up slightly over 1996 (see Note 2). There was no long-term interest expense in 1997 as all interest bearing long-term debt was repaid in December 1996.

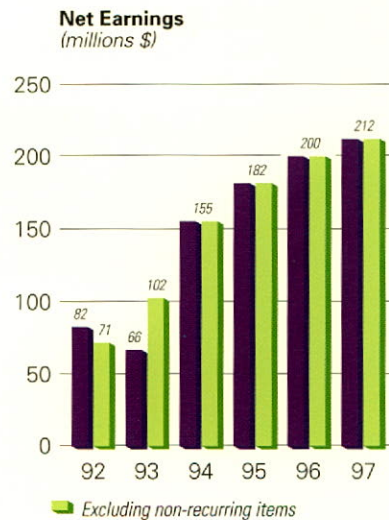
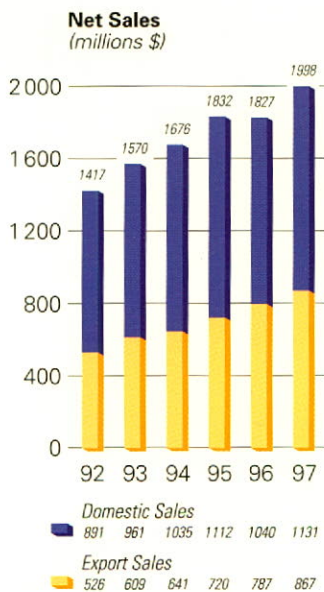
**Net Earnings:** Net earnings of \$212.1 million, or \$2.29 per share, represents an increase of six per cent, or \$12.1 million,

above the \$200.0 million, or \$2.16 per share, recorded in 1996. This is the fourth consecutive year that the company has surpassed previous earnings records. Our return on average common shareholders' equity was 21.7 per cent, up from 19.6 per cent in 1996. Over the five-year period ending 1997, we have achieved an average return of 18.2 per cent.

**Outlook:** The ice and freezing rain storms that ravaged Eastern Ontario and Quebec during January 1998 should have only a modest impact on our first-quarter earnings. Employees at our Maitland and Kingston, Ontario, sites were able to shut down and start up our plants in a controlled manner. We are entering the first-quarter as we ended 1997. Most customers have a positive outlook for 1998 and expect a strong North American economy. In spite of the anticipated divestiture of the Hydrogen Peroxide business unit by mid-year and the subsequent reduction in our operations base, we still expect to deliver revenue and earnings growth in 1998.

(Dollars in thousands except per common share)

	1997	1996
<b>Net Sales</b>	<b>\$ 1 997 810</b>	\$ 1 827 437
Interest and other income	<b>14 737</b>	25 208
	<b>2 012 547</b>	1 852 645
Cost of goods sold and other operating charges	<b>1 445 271</b>	1 297 893
Selling, general and administrative expenses	<b>145 107</b>	141 639
Depreciation and amortization	<b>73 687</b>	82 323
Research and development expenses (Note 2)	<b>13 441</b>	12 067
Interest on long-term debt	<b>–</b>	7 431
Other interest	<b>33</b>	463
	<b>1 677 539</b>	1 541 816
<b>Earnings Before Income Taxes</b>	<b>335 008</b>	310 829
Income taxes (Note 3)		
Current	<b>115 885</b>	108 640
Deferred	<b>6 996</b>	2 177
	<b>122 881</b>	110 817
<b>Net Earnings</b>	<b>\$ 212 127</b>	\$ 200 012
<b>Net Earnings per Common Share</b>	<b>\$ 2.29</b>	\$ 2.16
<b>Dividends Declared per Common Share</b> – regular	<b>\$ 0.55</b>	\$ 0.52
– extraordinary	<b>\$ 3.00</b>	\$ –
RETAINED EARNINGS AT BEGINNING OF YEAR	<b>\$ 1 000 633</b>	\$ 868 565
Add: Net earnings	<b>212 127</b>	200 012
Less: Dividends declared	<b>330 326</b>	48 048
Excess of consideration paid over stated capital of common shares (Note 8)	<b>8 466</b>	19 896
<b>Retained Earnings at End of Year</b>	<b>\$ 873 968</b>	\$ 1 000 633



## Balance Sheets

**Overview:** The balance sheet remains very strong at the end of 1997. The ratio of current assets to current liabilities is high, at 2.0:1 (compared to 2.5:1 at the end of 1996), despite large dividend payouts in 1997 and the elimination of the remaining long-term debt.

Cash and short-term investments decreased by \$188.1 million during 1997 as we paid an extraordinary cash dividend of \$279.3 million at the end of the second quarter, offset in part by a positive cash flow from all other activities of \$95.6 million. At year-end, the investment portfolio comprised: \$147.5 million of bankers acceptances with maturities beyond 90 days; \$46.9 million in cash equivalents (maturities within 90 days); and a five-day option to liquidate a \$46.5 million trust of government securities. Total receivables of \$345.3 million increased by \$50.1 million from \$295.2 million in 1996, reflecting an increase of \$63.7 million in customer receivables, offset in part by a reduction of \$13.6 million in other receivables. The increase in trade receivables at year-end is largely due to the strong sales in our fourth quarter with significantly higher export sales with longer payment terms relative to our 1996 experience. Customer collections, as measured by days sales outstanding, rose modestly to 59 days versus 58 days at the end of 1996. Bad debts totalled \$6.2 million compared to less than \$0.5 million in 1996, chiefly due

to two significant customer bankruptcies, which resulted in the write-off of \$3.7 million in trade receivables and a long-term receivable for an additional \$1.5 million. Total inventories decreased by \$9.3 million. Finished goods inventory coverage declined to 49 days supply, as compared to 54 days supply at the end of 1996.

Property, plant and equipment increased by \$58.2 million (see Note 5), consisting of capital expenditures of \$130.2 million, reduced by depreciation charges of \$72.0 million. Other assets decreased by \$4.1 million to \$10.4 million (see Note 6), reflecting further amortization of patent rights, a reduction in outstanding employee relocation loans and the previously mentioned write-off of a long-term business receivable.

Accounts payable (see Note 4) increased by \$17.1 million, as year-end trade payables to affiliates and third parties increased by \$28.1 million, offset in part by a reduction of \$11.0 million in other payables. Income taxes payable decreased by \$2.5 million. The quarterly dividend increase of 3 cents per share in the fourth quarter increased dividends payable by \$2.9 million. The last remaining \$12.5 million of long-term debt was retired at the end of the first quarter in 1997. Other long-term obligations increased by \$10.5 million, consisting of a \$1.3 million accrual of other post-retirement benefit liabilities, a

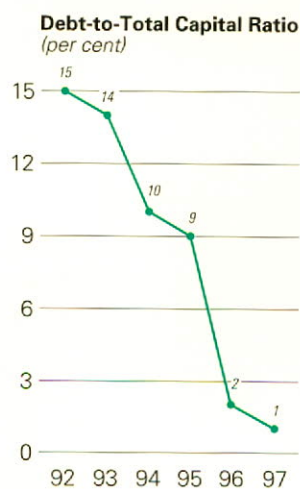
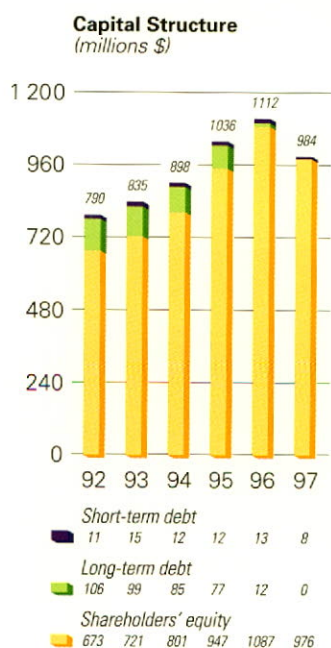
\$7.0 million increase in pension funding liabilities (see Note 7) and a \$2.2 million increase in accrued liabilities to employees under the Performance Sharing Program.

Capital stock increased by \$15.9 million during 1997 as employees exercised stock options for 727 400 shares at an average option price of \$11.48 and elected to purchase a further 242 417 shares at an average issue price of \$32.43 in respect of Performance Sharing (see Note 8). The company's experience has been that options are almost always exercised by the holders. To offset the potential dilution, sufficient shares have been purchased and cancelled to compensate for the 1 455 700 options outstanding as of year-end.

During 1997, retained earnings declined by \$126.7 million, reflecting regular dividends of \$51.0 million, an extraordinary cash dividend of \$279.3 million and share purchase related charges of \$8.5 million, partially offset by net earnings of \$212.1 million.



ASSETS (Dollars in thousands)	1997	1996
<b>Current Assets</b>		
Cash and short-term investments	\$ 249 595	\$ 437 674
Accounts receivable (Note 4)	345 264	295 213
Inventories:		
Finished goods and work in process	123 925	134 167
Raw materials and supplies	30 770	29 871
Prepaid expenses	7 283	6 661
	<b>756 837</b>	<b>903 586</b>
<b>Property, Plant and Equipment (Note 5)</b>	<b>737 270</b>	<b>679 100</b>
<b>Other Assets (Note 6)</b>	<b>10 420</b>	<b>14 505</b>
	<b>\$ 1 504 527</b>	<b>\$ 1 597 191</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Current Liabilities</b>		
Bank and other short-term indebtedness	\$ 8 349	\$ 12 781
Accounts payable and accrued liabilities (Note 4)	345 002	327 901
Income taxes	11 796	14 293
Dividends	14 877	11 997
	<b>380 024</b>	<b>366 972</b>
<b>Long-Term Debt</b>	<b>-</b>	<b>12 500</b>
<b>Other Long-Term Obligations</b>		
Other post-retirement benefits	61 004	59 674
Other	20 657	11 456
	<b>81 661</b>	<b>71 130</b>
<b>Deferred Income Taxes</b>	<b>66 771</b>	<b>59 776</b>
<b>Shareholders' Equity</b>		
Capital stock (Note 8)	102 103	86 180
Retained earnings	873 968	1 000 633
	<b>976 071</b>	<b>1 086 813</b>
	<b>\$ 1 504 527</b>	<b>\$ 1 597 191</b>



## Statements of Changes in Financial Position

**Overview:** Our net cash position at the end of 1997 was \$241.2 million. During 1997, our net cash resources decreased by \$183.6 million chiefly due to the extraordinary cash dividend of \$279.3 million, or \$3.00 per share, which was paid in June. Excluding the impact of this extraordinary dividend, net cash resources increased by \$95.6 million.

Cash flow from operations of \$279.5 million reflected an increase of \$73.2 million over the \$206.3 million generated in 1996. Net earnings contributed \$212.1 million, up \$12.1 million from 1996. Total non-cash charges in the earnings statement amounted to \$80.7 million; chiefly depreciation of \$72.0 million, patent amortization of \$1.6 million and an increase of deferred taxes of \$7.0 million. Investment in working capital increased by \$23.8 million. Total receivables increased by \$50.1 million, offset in part by a reduction in year-end inventories of \$9.3 million, both largely due to our record fourth-quarter sales levels. Total payables, including taxes and dividends increased by \$17.5 million. Other long-term obligations increased by \$10.5 million, comprising a \$7.0 million increase to accrued pension liabilities and a \$3.5 million increase to other employee plan liabilities.

We declared regular quarterly dividends of \$51.0 million in 1997, an increase of \$3.0 million or 6 per cent over the prior year. Effective the fourth quarter of

1997, the quarterly dividend rate increased by 3 cents per share, from 13 cents to 16 cents per quarter. For 1997, the dividend payout equalled 17 per cent of cash flow from operations, calculated before the impact of working capital fluctuations. Early in 1994, the company targeted its regular dividend policy to achieve sustainable payouts in the range of 15 to 25 per cent of cash flow from operations, excluding the impact of working capital fluctuations and non-recurring items. Supporting this goal, there have been five dividend increases within the last four years.

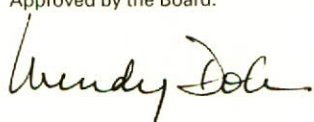
Investments in property, plants and equipment were \$130.2 million during 1997. Notable project spending included: Furnishings – \$41 million to expand our T-93 capacity; Nylon Intermediates – \$5 million to upgrade our drying facilities, \$7 million to lower nitrous oxide emissions and remove bio-solid waste, and \$2 million on new polymer additive facilities; Nylon Industrial Specialties – \$16 million to modernize and upgrade production facilities; and Modified Polymers – \$5 million to expand extrusion facilities. During 1997, we authorized new capital projects totalling \$133 million and at year-end, \$64.5 million of unexpended project activity was carried forward to 1998 for completion. Other investments declined by \$2.4 million, largely due to the write-off of a long-term business receivable and reduced employee relocation loans.

During 1997, 727 400 shares of common stock were issued under the Employee Stock Option Plan at an average option price of \$11.48 per share and a further 242 417 common shares were issued under the Performance Sharing Program at an average of \$32.43 per share for combined proceeds of \$16.2 million. To offset the current and anticipated dilution from these employee share-related programs, 274 400 common shares were purchased on the open market at an average per share cost of \$31.90, for a total cost of \$8.8 million. The Province of Ontario interest-free loan for \$12.5 million was fully repaid in the first quarter of 1997.

**Available Funding:** Although there is no anticipated need for external funding in 1998, the company maintains operating lines of credit in excess of \$60 million and an authorized commercial paper program of \$250 million. During 1997, the Dominion Bond Rating Service (DBRS) confirmed the company's AA (low) bond rating and the R-1 (middle) commercial paper rating. Similarly, the Canadian Bond Rating Service (CBRS) reaffirmed the company's A+ (High) bond rating and the A-1+ commercial paper rating.

CASH RESOURCES FROM (USED IN) (Dollars in thousands)	1997	1996
<b>Operations</b>		
Net earnings	\$ 212 127	\$ 200 012
Non-cash items in earnings statement:		
Depreciation and amortization	73 687	82 323
Deferred income taxes	6 995	2 177
Net change in working capital excluding cash resources	(23 837)	(83 770)
Change in other long-term obligations	10 531	5 606
	<b>279 503</b>	<b>206 348</b>
<b>Dividends to Shareholders</b> – regular		
	(51 047)	(48 048)
– extraordinary	(279 279)	–
	<b>(330 326)</b>	<b>(48 048)</b>
<b>Investing Activities</b>		
Property, plant and equipment, net	(130 216)	(112 059)
Other	2 435	3 492
	<b>(127 781)</b>	<b>(108 567)</b>
<b>Financing Activities</b>		
Issue of common shares	16 211	7 965
Purchase of common shares	(8 754)	(20 511)
Reduction in long-term debt, net	(12 500)	–
	<b>(5 043)</b>	<b>(12 546)</b>
<b>Change in Cash Resources</b>	<b>(183 647)</b>	<b>37 187</b>
Cash resources at beginning of year	424 893	387 706
<b>Cash Resources at End of Year</b>	<b>\$ 241 246</b>	<b>\$ 424 893</b>
<b>Components of Cash Resources at End of Year</b>		
Cash and short-term investments	\$ 249 595	\$ 437 674
Bank and other short-term indebtedness	(8 349)	(12 781)
	<b>\$ 241 246</b>	<b>\$ 424 893</b>

Approved by the Board:

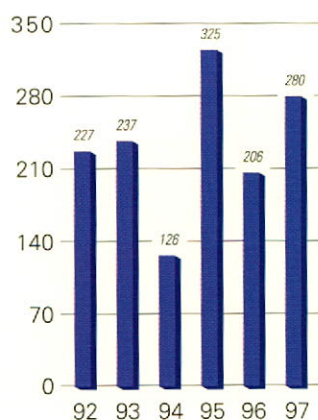


WENDY K. DOBSON  
Chair, Audit Committee

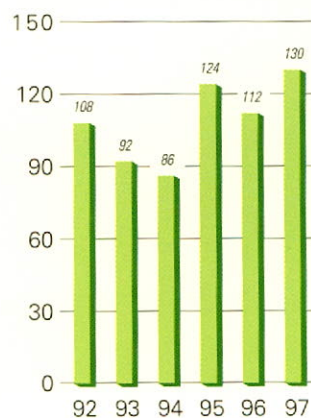


DAVE W. COLCLEUGH  
Chairman, President and Chief Executive Officer

**Cash Generated From Operations**  
(millions \$)



**Capital Expenditures**  
(millions \$)



## *Responsibilities for Financial Reporting*

The consolidated financial statements of DuPont Canada Inc. and its subsidiaries and all information in the annual report are the responsibility of management. Financial information contained elsewhere in the annual report is consistent with that shown in the financial statements.

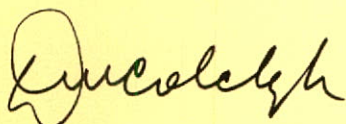
The financial statements have been prepared by management in accordance with accounting principles generally accepted in Canada, and necessarily include some amounts that are based on management's best estimates and judgements.

Management maintains a system of internal control designed to provide reasonable assurance as to the reliability of the financial records and the safeguarding of assets. Employees are required to maintain the highest standards of personal and business integrity in their conduct of company affairs. An internal audit unit reviews and evaluates the accounting records and the related system of internal control on an ongoing basis, and reports its findings and recommendations to management and to the Audit Committee.

The Board has established an Audit Committee and appoints a majority of its members from outside directors. This committee reviews the consolidated financial statements with management and the external auditors prior to submission to the Board for approval, as well as the recommendations of the external and internal auditors for improvements in internal controls and the action of management to implement such recommendations.

Price Waterhouse, Chartered Accountants, are responsible for performing an independent audit of the consolidated financial statements in accordance with generally accepted auditing standards and for expressing an opinion on the statements. Their report follows.

February 13, 1998



DAVE W. COLCLEUGH  
*Chairman, President and Chief Executive Officer*




R.G. ANDERSON  
*Vice-President and Chief Financial Officer*

## *Auditor's Report*

**To the Shareholders, DuPont Canada Inc.:** We have audited the consolidated balance sheets of DuPont Canada Inc. as at December 31, 1997 and 1996, and the consolidated statements of earnings and retained earnings and changes in financial position for the years then ended. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the company as at December 31, 1997 and 1996 and the results of its operations and the changes in its financial position for the years then ended in accordance with generally accepted accounting principles.



CHARTERED ACCOUNTANTS  
*Mississauga, Ontario*  
February 13, 1998

# *Risks and Uncertainties*

DuPont Canada's environmental activities include ongoing risk assessment programs and compliance with the *Responsible Care*® program sponsored by the Canadian Chemical Producers' Association. The expenses related to environmental initiatives are reflected in business financial results. Management does not know of any significant potential liabilities, therefore costs have not been accrued for future environmental remediation activities.

The Year 2000 issue is related to the existence and use of "two digit" instead of "four digit" dates in computer and embedded chip hardware and software. The failure of critical "date sensitive" process and business applications could significantly disrupt business continuity. During 1997, a comprehensive program to address the Year 2000 issue was organized. The program deals with "internal" DuPont compliance as well as issues with our "external" business partners – suppliers and customers. The critical process review phase to identify the key areas of risk and develop the preliminary scope of the corrective task has been completed. Our goal for 1998 is to complete remediation for most of the information systems infrastructure, and business and process control applications, leaving the balance of 1999 for repair evaluations, testing and subsequent corrections. The issue is significantly reduced due to the recent conversion of the majority of our commercial applications to Year 2000 compatible SAP technology. Further, local efforts are being leveraged extensively with those of the global DuPont Company. The expenses related to the Year 2000 issue are included in business financial results.

## *Notes to Consolidated Financial Statements*

DECEMBER 31, 1997 AND 1996

*(Dollars in thousands unless otherwise indicated)*

### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

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#### *Basis of Consolidation*

DuPont Canada Inc. is incorporated under the Canada Business Corporations Act. These consolidated financial statements are prepared in accordance with accounting principles generally accepted in Canada and include the accounts of DuPont Canada Inc. and its wholly owned subsidiaries (the company). All dollar figures are reported in Canadian dollars.

#### *Inventories*

Inventories are carried at the lower of average cost and net realizable value. The cost of finished goods inventories is based on material, direct labour and other costs relating to product conversion.

#### *Property, Plant and Equipment*

Property, plant and equipment are carried at cost. Preproduction expenses related to manufacturing and interest on borrowings incurred in connection with new facilities are charged to expense as incurred.

Depreciation is provided based on the estimated useful life of assets. The straight-line method is used. Buildings are depreciated over twenty-five years while equipment is depreciated over fifteen years. Depreciation is not charged on new assets until they become operative.

#### *Other Post-Retirement Benefits*

Other post-retirement benefits include medical and life insurance benefits for pensioners and survivors. These benefits are accounted for on an accrual basis. The expected costs of the employees' post-retirement benefits are expensed during the years that the employees render services and an accumulated post retirement benefit obligation is recognized. The obligation is determined by application of the terms of the plans together with relevant actuarial assumptions.

#### *Foreign Currency Translation*

Assets and liabilities denominated in foreign currencies are all monetary and are translated to Canadian dollars at exchange rates in effect at the balance sheet date. Revenues and expenses in foreign currencies are translated to Canadian dollars at rates that approximate the exchange rates at the dates of the transactions. Exchange gains and losses arising on these transactions are included in net earnings for the year.

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)**

*Patents and Processes*

Patents and processes are amortized over their economic life or remaining patent period, which is not more than 15 years.

*Short-Term Investments*

Short-term investments are carried at the lower of cost and estimated net realizable value.

*Research and Development*

Research costs are expensed in the period in which they are incurred. Development costs are also expensed unless they are significant and meet generally accepted criteria for deferral. Costs are reduced by government grants, investment tax credits where applicable, and reimbursements from affiliates.

**NOTE 2 – RESEARCH AND DEVELOPMENT EXPENSES**

	1997	1996
Research and development expenses include:		
Gross expenditures on research and development	\$ 30 175	\$ 29 761
Less: Reimbursements from affiliates	11 693	12 215
Investment tax credits	5 041	5 479
	<b>\$ 13 441</b>	<b>\$ 12 067</b>

**NOTE 3 – INCOME TAXES**

	1997	1996
The company's effective income tax rate consists of:		
Combined basic Canadian federal and provincial income tax rate	43.0%	42.9%
Increase (decrease) in the income tax rate resulting from:		
Manufacturing and processing allowance	(6.7)	(7.0)
Federal income tax surcharge and large corporation tax	1.1	1.2
Other	(0.7)	(1.4)
Effective income tax rate	<b>36.7%</b>	<b>35.7%</b>

**NOTE 4 – TRANSACTIONS WITH AFFILIATES**

	1997	1996
In the normal course of business, the company had transactions with its major shareholder, E.I. du Pont de Nemours and Company, and other affiliates as summarized below. Trade terms with affiliates are generally 90 days.		
Sales	\$ 779 188	\$ 707 632
Purchases – for consumption and resale	892 034	858 997
Interest income	–	5 544
Accounts receivable	202 992	166 688
Accounts payable and accrued liabilities	206 468	195 811
Dividends – regular	38 975	35 078
– extraordinary	212 591	–
Reimbursement of R&D expenditures	11 693	12 215

**NOTE 5 – PROPERTY, PLANT AND EQUIPMENT**

	1997	1996
Property, plant and equipment include the following:		
Buildings and equipment	<b>\$ 1 444 617</b>	\$ 1 408 681
Construction in progress	<b>92 170</b>	48 770
Land	<b>8 881</b>	9 536
	<b>1 545 668</b>	1 466 987
Less: Accumulated depreciation and amortization	<b>808 398</b>	787 887
	<b>\$ 737 270</b>	\$ 679 100

At December 31, 1997, \$64 451 (1996 – \$61 766) remained unexpended on authorized capital appropriations.

**NOTE 6 – OTHER ASSETS**

	1997	1996
Other assets include:		
Patents and processes	<b>\$ 6 057</b>	\$ 7 699
Other long-term receivables	<b>2 150</b>	3 895
Employee relocation loans, secured	<b>971</b>	1 660
Other	<b>1 242</b>	1 251
	<b>\$ 10 420</b>	\$ 14 505

**NOTE 7 – PENSION COSTS AND OBLIGATIONS**

The company has a non-contributory defined benefit pension plan covering all employees. Benefits are based on length of service and average earnings in the employee's highest paid consecutive 36-month period. Pension costs are funded through payments made to an irrevocable trust fund held by an independent trustee.

Actuarial valuations are prepared regularly to determine the costs of pension benefits and the appropriate amounts of company contribution to the fund. The actuarial method used incorporates management's best-estimate assumptions to determine the present value of accrued pension benefit obligations based on projections of salaries and wages to normal retirement dates. The most significant of these are:

	1997	1996
Discount rate	<b>8.75%</b>	8.75%
Wage and salary escalation	<b>3.5 %</b>	4.0 %

The long-term wage and salary escalation rate of 5.5 per cent is being phased in over a five-year period starting at 3.5 per cent in 1997 and increasing to 5.5 per cent by 2001.

Pension fund assets are valued using a moving average method that recognizes changes in the market value of the investment portfolio over a four-year period in order to reflect long-term market trends rather than short-term fluctuations.

**NOTE 7 - PENSION COSTS AND OBLIGATIONS (CONT'D)**

The status of the company's pension costs and obligations as at December 31 were as follows:

	1997		1996
Pension fund assets	<b>\$ 562 590</b>	\$	561 510
Accrued pension obligations			
- to be funded from pension fund	<b>\$ 535 562</b>	\$	524 998
- to be funded from general company resources	<b>\$ 25 084</b>	\$	23 070
Determination of pension expense for the year is summarized below:			
Current service costs	<b>\$ 11 057</b>	\$	10 504
Interest cost on pension obligations	<b>47 622</b>		43 626
Return on fund assets	<b>(48 088)</b>		(46 122)
Other	<b>(2 277)</b>		(4 532)
Pension expense	<b>\$ 8 314</b>	\$	3 476
Accrued pension costs included in "Other Long-Term Obligations" on the consolidated balance sheet	<b>\$ 9 273</b>	\$	2 256

**NOTE 8 - CAPITAL STOCK**

	1997		1996	
	Number of Shares	Stated Capital	Number of Shares	Stated Capital
Unlimited authorized Class A common shares without nominal or par value:				
January 1	<b>92 286 853</b>	<b>\$ 86 180</b>	92 498 844	\$ 78 830
Issued during the year for cash:				
- on exercise of options	<b>727 400</b>	<b>8 348</b>	276 550	2 734
- in respect of Performance Sharing	<b>242 417</b>	<b>7 862</b>	198 159	5 231
Treasury shares purchased for cash	<b>(274 400)</b>	<b>(287)</b>	(686 700)	(615)
December 31	<b>92 982 270</b>	<b>\$ 102 103</b>	92 286 853	\$ 86 180



**NOTE 8 – CAPITAL STOCK (CONT'D)**

Pursuant to the employee stock option plan, options to acquire Class A common shares of the company have been granted, and remain outstanding as follows:

Year	Options Granted	Price Per Share	Earliest Exercise Date	Expiry Date	Number of Options Outstanding at December 31, 1997
<b>1997</b>	<b>197 050</b>	<b>\$ 32.60</b>	<b>1998</b>	<b>2007</b>	<b>197 050</b>
1996	206 200	\$ 26.08	1997	2006	201 900
1995	278 200	\$ 18.78	1996	2005	220 900
1994	277 500	\$ 17.98	1995	2004	202 750
1993	328 800	\$ 13.47	1994	2003	175 100
1992	298 200	\$ 14.00	1993	2002	139 300
1991	679 200	\$ 8.05	1992	2001	242 100
1990	727 050	\$ 8.21	1991	2000	44 400
1989	673 950	\$ 9.79	1990	1999	32 200

Each option represents the right to purchase one common share of the company at the indicated price during the period shown.

The company's Performance Sharing Program is an incentive plan under which participants share in both the risks and rewards of the company's financial performance. A portion of payments under the program may be taken in company shares at the participant's option. Participants are given the option of receiving their dividends in either cash or shares.

The company regularly purchases shares on the open market pursuant to a normal course issuer bid to offset shares that are issued under the employee stock option and performance sharing plans.

**NOTE 9 – COMMITMENTS AND CONTINGENT LIABILITIES**

The company's future minimum lease payments under operating leases are as follows:

Years ending December 31

1998	\$ 5 309
1999	4 300
2000	4 115
2001	3 711
2002	2 688
Remainder	11 487
	<u>\$ 31 610</u>

The company has no capital leases.

The company is subject to various lawsuits and claims arising out of the normal course of business. In the opinion of company counsel, any liability resulting from such lawsuits and claims would not materially affect the consolidated financial position of the company.

**NOTE 10 – SEGMENTED INFORMATION**

	1997	1996
<i>Industry Segments</i>		
Net Sales		
Fibres and Intermediates	\$ 835 981	\$ 772 207
Specialty Chemicals and Materials	608 901	560 932
Specialty Plastics and Films	552 928	494 298
	<b>\$ 1 997 810</b>	<b>\$ 1 827 437</b>
Export sales included above	<b>\$ 866 676</b>	<b>\$ 787 441</b>
Operating Earnings		
Fibres and Intermediates	<b>\$ 163 332</b>	\$ 147 615
Specialty Chemicals and Materials	84 101	72 001
Specialty Plastics and Films	85 614	78 604
	<b>333 047</b>	298 220
Other corporate earnings and expenses	1 961	12 609
Income taxes	(122 881)	(110 817)
Net earnings	<b>\$ 212 127</b>	<b>\$ 200 012</b>
Assets		
Fibres and Intermediates	<b>\$ 603 994</b>	\$ 499 333
Specialty Chemicals and Materials	382 432	393 191
Specialty Plastics and Films	229 016	207 783
Corporate	289 085	496 884
	<b>\$ 1 504 527</b>	<b>\$ 1 597 191</b>

	Capital Expenditures		Depreciation and Amortization	
	1997	1996	1997	1996
Fibres and Intermediates	<b>\$ 98 403</b>	\$ 48 145	<b>\$ 27 121</b>	\$ 31 558
Specialty Chemicals and Materials	6 943	42 302	28 818	25 634
Specialty Plastics and Films	18 841	14 420	11 774	12 968
Corporate	6 029	7 192	5 974	12 163
	<b>\$ 130 216</b>	<b>\$ 112 059</b>	<b>\$ 73 687</b>	<b>\$ 82 323</b>

## Six-Year Comparison

(Amounts in thousands of dollars  
except where otherwise noted)

	1997	1996	1995	1994	1993	1992
<b>Operating Results</b>						
Net sales	<b>1 997 810</b>	1 827 437	1 832 009	1 676 386	1 570 188	1 416 642
Earnings before income taxes	<b>335 008</b>	310 829	289 088	243 804	103 195	125 637
Income taxes	<b>122 881</b>	110 817	107 534	88 561	37 563	43 858
Net earnings	<b>212 127</b>	200 012	181 554	155 243	65 632	81 779
Cash flow from operations	<b>279 505</b>	206 348	324 916	126 455	237 062	226 690
<b>Financial Position</b>						
Current assets	<b>756 837</b>	903 586	951 502	726 462	529 403	437 296
Current liabilities	<b>380 024</b>	366 972	535 855	329 638	294 863	256 214
Working capital – including cash resources	<b>376 813</b>	536 614	415 647	396 824	234 540	181 082
Net property, plant and equipment	<b>737 270</b>	679 100	646 964	597 985	631 875	660 786
Accumulated depreciation and amortization	<b>808 398</b>	787 887	749 270	689 311	770 299	679 141
Investments and other assets	<b>10 420</b>	14 505	20 407	29 496	59 474	62 799
Total assets	<b>1 504 527</b>	1 597 191	1 618 873	1 353 943	1 220 752	1 160 881
Long-term debt	–	12 500	12 500	84 534	98 569	105 885
Other long-term obligations	<b>81 661</b>	71 130	65 524	66 838	19 812	33 615
Deferred income taxes	<b>66 771</b>	59 776	57 599	71 668	86 489	91 865
Shareholders' equity	<b>976 071</b>	1 086 813	947 395	801 265	721 019	673 302
<b>Data Per Common Share* (in dollars)</b>						
Average number of common shares outstanding	<b>92 793 134</b>	92 429 291	92 473 221	92 568 004	92 518 158	92 644 770
Net earnings	<b>2.29</b>	2.16	1.96	1.68	0.71	0.88
Dividends declared – regular	<b>0.55</b>	0.52	0.41	0.32	0.23	0.23
– extraordinary	<b>3.00</b>	–	–	–	–	–
Book value (year-end)	<b>10.50</b>	11.78	10.24	9.07	7.76	7.28
Market value – high	<b>36.00</b>	34.95	24.50	20.13	17.00	16.00
– low	<b>29.00</b>	23.88	16.50	14.75	13.17	13.33
– year-end	<b>35.05</b>	31.95	24.00	18.75	16.42	13.67
<b>Financial Ratios</b>						
Return on average common shareholders' equity <sup>(1)</sup>	<b>21.7</b>	19.6	20.6	19.9	9.3	12.4
Return on capital employed <sup>(2)</sup>	<b>20.5</b>	17.4	17.4	16.0	7.2	9.4
Debt-to-total capital ratio <sup>(3)</sup>	<b>1</b>	2	9	10	14	15
Net earnings as a percentage of net sales	<b>10.6</b>	10.9	9.9	9.3	4.2	5.8
Current ratio <sup>(4)</sup>	<b>2.0</b>	2.5	1.8	2.2	1.8	1.7
<b>Other</b>						
Expenditures on property, plant and equipment, net	<b>130 216</b>	112 059	123 780	85 568	91 549	108 432
Depreciation and amortization	<b>73 687</b>	82 323	77 043	81 753	91 646	80 843
Non-recurring items of income (expense)	–	–	–	–	(56 500)	14 506
Average number of employees	<b>3 372</b>	3 520	3 650	3 707	3 997	4 143

\* Restated to reflect 3-for-1 stock split in 1994.

(1) Net earnings less preferred share dividends all as a percentage of average common shareholders' equity.

(2) Net earnings as a percentage of the sum of average total debt, deferred income taxes and shareholders' equity.

(3) Total debt as a percentage of the sum of total debt and shareholders' equity, all at year-end.

(4) Current assets divided by current liabilities, all at year-end.

# Shareholder Information

## Stock Listings

Common Stock (DUPA)  
Valuation Day value \$1.6875\*  
The Montreal Exchange  
The Toronto Stock Exchange  
\*Restated to reflect 2-for-1 stock splits in 1984 and 1987, and the 3-for-1 stock split in 1994.

## Stock Transfer Agent and Registrar

Montreal Trust Company, Montreal,  
Toronto, Calgary and Vancouver

## Auditors

Price Waterhouse  
Mississauga Executive Centre  
Suite 1100  
1 Robert Speck Parkway  
Mississauga, Ontario  
L4Z 3M3

## Scheduled 1998 Financial Reporting Dates

April 23, July 23, October 22

## Anticipated 1998 Dividend Payment Dates

April 30, July 31, October 30

## Annual Meeting

The annual meeting of shareholders will be held May 8, 1998, at the DuPont Corporate Centre, 12:00 p.m., at 7070 Mississauga Road, Mississauga, Ontario.

## Shareholder Information

Seymour Trachimovsky  
Corporate Secretary  
(905) 821-5444

## Investor Information

Antonio Pompeo  
Treasurer  
(905) 821-5358

## Public Information

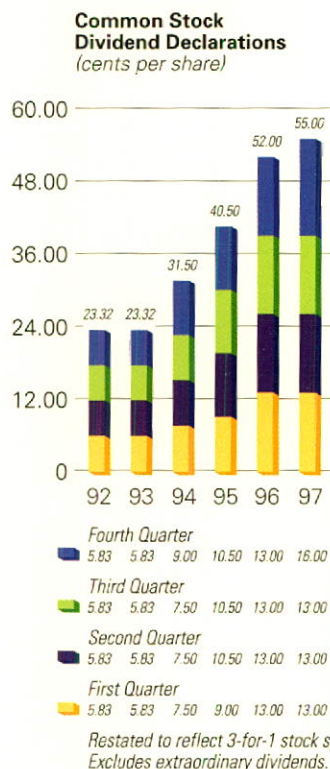
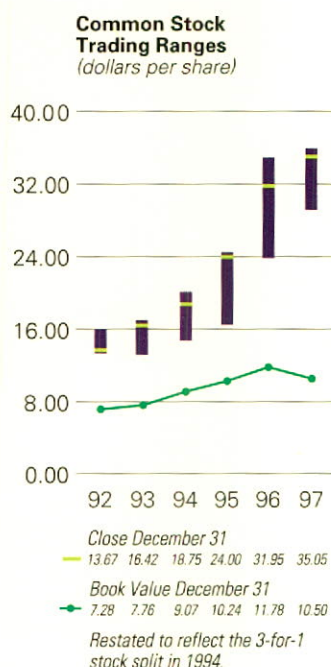
Lili Ziobakas  
Corporate Communications  
Tel: (905) 821-5679  
Fax: (905) 821-5653

## Correspondence

DuPont Canada Inc.  
Box 2200, Streetsville  
Mississauga, Ontario  
L5M 2H3

Nous serons heureux de vous envoyer, sur demande, l'édition française de ce rapport.  
Téléphone : (905) 821-5679.

For ongoing, up-to-date information on DuPont Canada results, please see our Web site at [www.dupont.ca](http://www.dupont.ca).



# Directors and Corporate Officers

AS OF MARCH 1, 1998

## Directors

**DAVE W. COLCLEUGH**  
*Chairman, President  
and Chief Executive Officer  
DuPont Canada Inc.  
Director since November 1997*

**WENDY K. DOBSON**  
*Professor and Director  
Centre for International Business  
University of Toronto  
Director since November 1989*

**L. YVES FORTIER, C.C., Q.C.**  
*Chair and Senior Partner  
Ogilvy Renault  
Director since February 1992*

**KURT M. LANDGRAF**  
*Executive Vice President  
E.I. du Pont de Nemours and Company  
Chairman, DuPont Europe  
Director since December 1996*

**STACEY J. MOBLEY**  
*Senior Vice President  
External Affairs  
E.I. du Pont de Nemours and Company  
Director since August 1996*

**HON. GORDON F. OSBALDESTON, P.C., O.C.**  
*Professor Emeritus  
Richard Ivey School of Business  
University of Western Ontario  
Director since January 1987*

**HARTLEY T. RICHARDSON**  
*President  
James Richardson & Sons, Ltd.  
Director since April 1997*

**ELVIE L. SMITH**  
*Retired Executive  
Director since May 1982*

## Board Committees

**AUDIT COMMITTEE**  
**WENDY K. DOBSON**  
*Chair*

**STACEY J. MOBLEY**  
**HARTLEY T. RICHARDSON**  
**ELVIE L. SMITH**

This committee has overall responsibility for reviewing financial statements of the corporation, accounting principles used in financial reporting, the adequacy of internal controls and relations with external auditors.

**PENSION COMMITTEE**  
**HON. GORDON F. OSBALDESTON**  
*Chair*

**WENDY K. DOBSON**  
**L. YVES FORTIER**  
**STACEY J. MOBLEY**  
**HARTLEY T. RICHARDSON**

This committee approves the pension benefits, funding and investment policies employed with respect to the corporation's pension plan and pension trust fund, and monitors the performance of the fund.

**HUMAN RESOURCES AND  
CORPORATE GOVERNANCE  
COMMITTEE**  
**HON. GORDON F. OSBALDESTON**  
**L. YVES FORTIER**  
**KURT M. LANDGRAF**

This committee reviews and approves the compensation of executives, reviews management succession planning and compensation and benefits policy and strategy, assesses the performance of the full board and individual directors, proposes new nominees to the board, and develops and monitors the corporation's approach to corporate governance.

The corporation's approach to corporate governance is outlined in our 1997 Management Proxy Circular. For a copy of the Proxy Circular, please contact Seymour Trachimovsky, Corporate Secretary, at (905) 821-5444.

## Officers of the Corporation

**DAVE W. COLCLEUGH**  
*Chairman, President  
and Chief Executive Officer*

**RAYMOND G. ANDERSON**  
*Vice-President  
and Chief Financial Officer*

**JAMES R. BARTON**  
*Vice-President  
and Business Director, Finishes*

**DAVID R. HENDERSON**  
*Vice-President, Human Resources  
and Communications*

**ANTONIO POMPEO**  
*Treasurer and Director, Finance*

**SEYMOUR B. TRACHIMOVSKY**  
*General Counsel  
and Corporate Secretary*

## Business Directors

**JAMES R. BARTON**  
*Finishes*

**A.F. (SANDY) CAMERON**  
*Chemicals and Specialties*

**PHILIP J. DUGGAN**  
*Engineering and Specialty Polymers*

**R.F. (ROB) EADIE**  
*White Pigments & Mineral Products  
and Specialty Chemicals*

**JOHN R. ELDER**  
*Aramids and Nonwovens*

**HOSUM LI**  
*Agricultural Products*

**JOHN L. McEWAN**  
*Flooring Systems*

**GLORIA PENNYCOOK**  
*Fluoroproducts*

**GERALD R. PETERSON**  
*LYCRA®, Nylon Apparel and Polymers*

**JERRY P. SHUSTER**  
*Packaging, Modified Polymers,  
Printing and Publishing*

The DuPont Oval, ADI-PURE®, ALCRYN®, ANTRON®, BUTACITE®, COOLMAX®, COMFOREL®, CYREL®, DACRON®, KAPTON®, KEVLAR®, KRYTOX®, LYCRA®, MYLAR®, REFINE EXTRA®, SUVA®, STAINMASTER®, TEDLAR®, TEFLON®, TERATHANE® PTMEG, TYVEK®, VEXAR®, ZONYL® and ZYTEL® are registered trademarks of E.I. du Pont de Nemours and Company. DuPont Canada Inc. is a licensee. BEXLOY®, DELRIN®, DYTEK®, HYTREL®, NOMEX® and ZENITE® are registered trademarks of E.I. du Pont de Nemours and Company. HOMEWRAP™ is a trademark of E.I. du Pont de Nemours and Company. CHROMAPREMIER™ is a trademark of E.I. du Pont de Nemours and Company. DuPont Canada Inc. is a licensee. Sclairfilm® is a registered trademark of Novacor Chemicals Ltd. DuPont Canada Inc. is a licensee. DARTEK® is a registered trademark of DuPont Canada Inc. Responsible Care® is a registered trademark of the Canadian Chemical Producers' Association. Kaladex® PEN and Melinex® are registered trademarks of Imperial Chemical Industries, Limited.

*Jennifer Bauman (right), a first-year student at Wilfrid Laurier University, is a recipient of the DuPont scholarship administered by the Canadian Aboriginal Science and Technology Society (CASTS). Carol Ann McGuinty, Research Scientist, DuPont Research and Business Development, is a board member of CASTS.*



# Corporate Citizenship

DuPont Canada and its employees have a long tradition of supporting programs that enhance the lives of Canadians.

The company donates to charitable and non-profit organizations in the areas of education, community and social services, and arts and culture. But the commitment of DuPont Canada and its people goes beyond merely donating funds. Many employees devote time and expertise, both on and off the job, to community initiatives.

During the January 1998 ice storm in eastern Canada, DuPont employees gave shelter and aid to people dealing with the storm's long-lasting effects. The company also allocated \$150 000 for local assistance in Ontario and Quebec, including the purchase of generators that were loaned to municipal authorities and sent to farmers through arrangements with a farmers' cooperative.

In 1997, DuPont made a significant commitment to the Canadian Aboriginal Science and Technology Society (CASTS), a nonprofit organization that seeks to increase the numbers of aboriginal youth going into the sciences and engineering. The company will sponsor scholarships for post-secondary studies in science-based programs. For more information about CASTS, please call Carol Ann McGuinty at (613) 548-5753.

