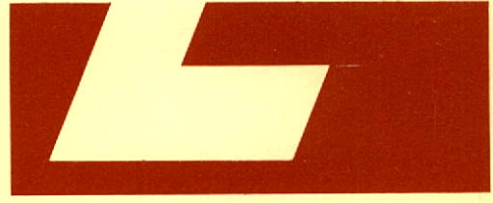
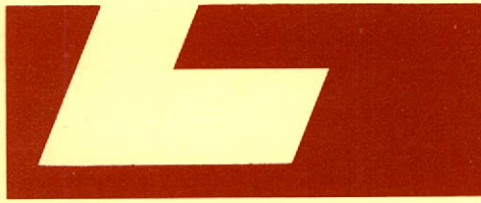
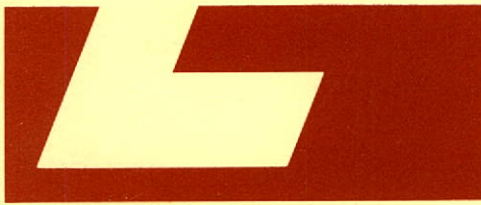


Enheat Limited

Annual Report '76

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HOWARD ROSS LIBRARY
OF MANAGEMENT
APR 21 1977
MCGILL UNIVERSITY

Shareholders

British Columbia	23
Alberta	9
Saskatchewan	1
Manitoba	7
Ontario	174
Quebec	155
New Brunswick	151
Nova Scotia	68
Prince Edward Island	5
Newfoundland	3
Northwest Territories	1
Canada	597
United States	21
Other Countries	1
Total	619

Contents

Directors & Officers	1
President's Report	2
Airco Division	3
Historical Synopsis	4
Financial Section	5 - 12
Aircraft Division	13
Fawcett Division	14
Steel Division	15

Directors & Officers

BOARD OF DIRECTORS

JOHN N. COLE,
Vice-Chairman,
Wood Gundy Securities Ltd.,
Montreal, P.Q.

KENNETH DINHAM,
Vice-President,
Airco Products Ltd.,
Vancouver, B.C.

WALTER GODBEHERE,
President,
Enheat Limited,
Sackville, N.B.

DONALD R. SOBEY,
President,
Empire Co. Ltd.,
Stellarton, N.S.

MICHEL VENNAT,
Lawyer,
Stikeman, Elliott, Tamaki
Mercier & Robb,
Montreal, P.Q.

JEAN-PIERRE WARREN,
Structal Inc.,
Quebec, P.Q.

PIERRE WARREN,
Chairman of the Board,
Enheat Limited,
Sackville, N.B.

WILLIAM WEINAND,
Saint John, N.B.

SENIOR OFFICERS

KENNETH DINHAM
Vice-President,
Airco

JOHN K. FARRAR
Vice-President,
Fawcett Division

WALTER GODBEHERE
President

ROGER K. HOLLYMAN
*Corporate Controller
and Treasurer*

HAL MacALONEY
Vice-President,
Aircraft Division

WALTER OAKE
Vice-President,
Steel Division

MICHEL VENNAT
Secretary

PIERRE WARREN
Chairman of the Board

AUDIT COMMITTEE

J. N. Cole — *Chairman*
Donald R. Sobey
Jean-Pierre Warren

HEAD OFFICE

Sackville, New Brunswick
Tel. 506/536-1520
Telex No. 014-2289

BANKERS

The Royal Bank of Canada
Sackville, New Brunswick
Vancouver, British Columbia

TRANSFER AGENTS

Montreal Trust Company
Montreal, Quebec

Central & Eastern Trust Company
Moncton, New Brunswick

REGISTRARS

Canadian Trust Company
Montreal, Quebec

Central & Eastern Trust Company
Moncton, New Brunswick

AUDITORS

Touche Ross & Co.
Saint John, New Brunswick
Vancouver, British Columbia

STOCK LISTINGS

Montreal Stock Exchange

Letter from the President



**W. Godbehere
President**

The expected upturn in the national economy in 1976 was not nearly as strong as anticipated. This, coupled with an extended shutdown brought about by a strike, led to very unfavourable results for the fiscal year ended December 31, 1976. The three Divisions, located in Sackville and Amherst, were closed for a period of eighteen weeks. The loss of revenue resulting from this shutdown combined with the increased labour costs amounted to approximately \$400,000.

The Airco Division operating out of Vancouver was not affected by this shutdown, but profit margins were reduced due to increased costs without a corresponding increase in sales prices. Because housing starts continued to lag, there was no growth in volume. As a result, actual dollars of profit were down some 23% from the previous year.

Every effort has been made to reduce costs by improving methods and keeping inventories as close as possible to optimum levels in all Divisions. The challenge facing the Management Team now is to re-establish ourselves in the market place and then improve our share of the market, although the continuing depressed state in all types of

construction will have an adverse effect on the volume of business available to the Airco, Fawcett and Steel Divisions. Canada's drive to become more self-sufficient in aerospace oriented industries has led to some additional business for the Aircraft Division. The plant is still operating considerably below capacity because the Canadian Government, our major customer, is buying goods and services at only about 70% of the level of business placed with Enheat in 1975 and prior periods.

A major refinancing was arranged in the latter part of 1976 through the Royal Bank of Canada supported by the Governments of both Nova Scotia and New Brunswick. This has enabled the Company to carry out positive planning for the year 1977 and beyond. Current trends indicate nominal growth can be expected in 1977, although lack of major heavy construction could result in another lean year for the Steel Division.

During the year Mr. Hal MacAloney was appointed Vice-President of the Aircraft Division replacing Rodney Buy who tendered his resignation.

I joined Enheat Limited as President and Chief Executive Officer as of February 1, 1977. I would like to express my thanks to the Directors for their confidence in making this appointment, and on their behalf extend to Management and all of our Employees a sincere vote of thanks for their efforts during a very trying 1976. With the continued support of everyone, the year 1977 can be one of achievements.

W. Godbehere
PRESIDENT



Kenneth Dinham
Vice-President, Airco

Airco Products Limited, a wholly owned subsidiary of Enheat Ltd., serves the domestic warm air heating industry in Western Canada. Airco's manufacturing facilities are located in Richmond, British Columbia, with General Offices and major distribution outlets in Vancouver. A number of warehouses are maintained in the regional centres of Alberta and British Columbia.

Airco has both Research and Development facilities at the main plant in Richmond, which enable the Company to maintain its fine reputation and product leadership in the warm air heating industry.

Products and Distribution

Among the many products manufactured in the Richmond plant are gas, electric and oil warm air furnaces, metal fittings of every description for the installation of the units, plus registers and grilles.

The distribution system, in addition to marketing products manufactured by Airco, offers a complete range of allied equipment, such as water heaters, venting systems for all types of fuel, electronic air cleaners, heating controls and air conditioning units. Airco Branches are stocked to suit the regional requirements, and are maintained and controlled by the Central Offices in Vancouver.

Review

As anticipated, the volume achieved in 1976 was up about 8% over 1975, but product mix and cost increases that could not be fully recovered in the selling price drove profit margins down.

Outlook

There are no immediate signs of major expansion in housing starts and because of this, we are anticipating a very slow first half. The latter half of the year is expected to be somewhat more active. However, this depends on the large number of labour contracts up for renewal this year being signed without major shutdowns. With these factors before us, volume could be down as much as 6%.

Historical Synopsis

(dollars in thousands except amounts per share)

For the year	1976	1975	1974	1973	1972
Sales	10,328	12,808	15,833	13,480	11,739
Net earnings (loss)	(443)	(215)	708	350	98
Cash flow	1,102	621	1,406	816	311
Dividends paid on "A" Shares	—	22	66	—	44
Return on equity (loss)	(9.7%)	(4.3%)	13.4%	7.6%	2.3%
Capital expenditure	53	122	593	556	144
Per share					
Net earnings (loss)					
"A" Shares	(1.47)	(.72)	2.60	1.39	.53
"B" Shares	(1.47)	(.72)	2.10	.89	.03
Cash flow	3.65	2.05	4.77	2.77	1.05
Dividends paid on "A" Shares	—	.125	.375	—	.25
Equity	15.17	16.73	17.88	15.56	14.35
Year end position					
Total assets	10,543	11,251	12,042	11,161	9,688
Working capital	1,317	2,017	2,597	1,894	1,742
Shareholders' equity	4,585	5,057	5,274	4,590	4,232
Employees	469	485	671	644	655
Shareholders	619	637	678	666	715
"A" Shares outstanding	177,000	177,000	177,000	177,000	177,000
"B" Shares outstanding	125,200	125,200	118,000	118,000	118,000
Ratios					
Working capital	1.27	1.43	1.54	1.38	1.45
Inventory turnover	2.28	2.75	2.41	3.12	3.39
Accounts receivable turnover	5.21	4.75	7.06	5.2	5.5



Roger K. Hollyman
Corporate Controller and Treasurer

The sluggish national economy and lost revenue arising from a strike which caused an eighteen week shutdown were the factors that resulted in an after tax loss of \$443,000 on operations for the year 1976.

Management is continuing to operate at a lower level of costs while keeping inventories down, thus achieving more effective utilization of the Company's assets. During the year a specific drive also was made to clear up delinquent customer

accounts with a considerable degree of success.

The three Divisions, located in Sackville and Amherst, are covered by four locals of the United Steelworkers of America.

Retroactive payments of \$140,000 were negotiated, and as from Jan. 1/77 a further .13¢ per hour has been agreed to. In addition, a further average of .40¢ per hour will be paid with the distribution being arranged by the Union, based on a job classification program currently being carried out by union representatives. The annual increased wage cost to the Company is approximately \$675,000, and the fringe benefit package has also been improved. Airco Division will be re-negotiating its labour agreement in 1977. The Company is continuing to strive for improved efficiencies to offset rising costs as the competitiveness of the market place does not provide scope for full recovery in selling prices.

Results so far in 1977 indicate that the programs introduced are impacting favourably on profits, and barring any unforeseen major setbacks which are outside the control of the Company, we can look forward to greatly improved performance for the year 1977.

Auditor's Report

The Shareholders,
Enheat Limited.

We have examined the consolidated balance sheet of Enheat Limited as at December 31, 1976 and the consolidated statements of earnings, retained earnings and changes in financial position for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these consolidated financial statements present fairly the financial position of the company as at December 31, 1976 and the results of its operations and the changes in its financial position for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

A handwritten signature in cursive script that reads "Touche Ross + Co".

Chartered Accountants.

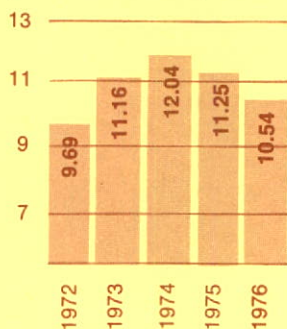
Saint John, N.B.,
March 16, 1977.

Balance Sheet

ASSETS

	December 31 1976	December 31 1975 (thousands)
Current assets		
Term deposit	\$ 180	\$
Receivables	1,982	2,697
Inventories — Note 2	4,011	3,964
Income taxes recoverable	40	15
Prepaid expenses	52	32
	6,265	6,708
Other assets		
Deferred charges	3	3
Fixed assets		
Property, plant and equipment — Note 3	4,275	4,540
	\$10,543	\$11,251

TOTAL ASSETS
(millions of dollars)

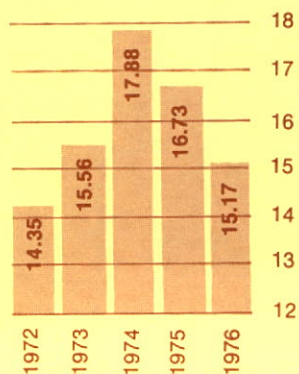


LIABILITIES AND SHAREHOLDERS' EQUITY

	December 31	
	1976	1975
	(thousands)	
Current liabilities		
Bank loans — Note 4	\$ 2,982	\$ 2,838
Accounts payable	1,916	1,484
Current maturities	50	369
	4,948	4,691
Warranty reserve	46	50
Long-term debt — Note 5	947	1,000
Deferred income taxes - Note 6	17	453
Shareholders' equity		
Common shares - Note 7	1,050	1,050
Contributed surplus	122	122
Retained earnings	1,278	1,721
Appraisal increase	2,135	2,164
	4,585	5,057
	\$10,543	\$11,251

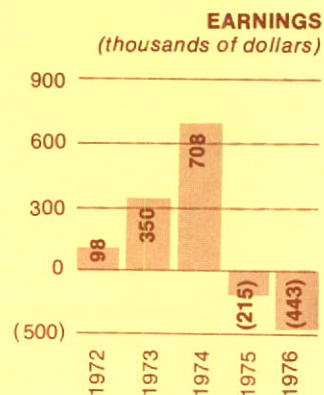
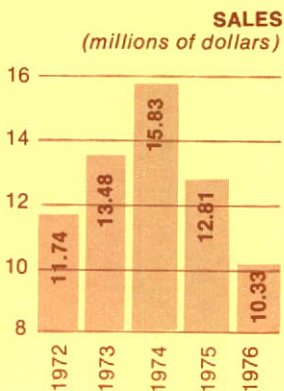
On behalf of the Board:
 Walter Godbehere, President
 Jack Cole, Director

EQUITY PER SHARE
 (dollars)



Earnings

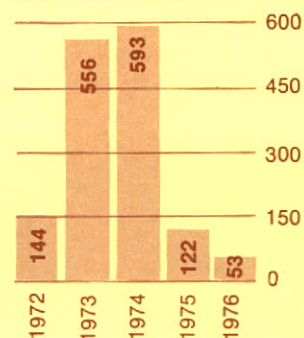
	Year Ended December 31	
	1976	1975
	(thousands)	
Sales and revenue		
Net sales and operating revenue	\$10,328	\$12,808
Costs and expenses		
Cost of sales and operating expenses	9,138	10,894
Selling and administrative expenses	1,653	1,638
Depreciation	239	226
Interest on long-term debt	67	82
Other interest	341	322
	<u>11,438</u>	<u>13,162</u>
Loss before income taxes and extraordinary items	1,110	354
Income taxes - Note 9	(444)	(139)
Loss for the year before extraordinary items	666	215
Extraordinary items - Note 10	223	
Loss for the year	<u>\$ 443</u>	<u>\$ 215</u>
Loss per share A	\$ 1.47	\$ 0.72
B	1.47	0.72
Retained earnings		
Opening balance	\$ 1,721	\$ 1,958
Loss	443	215
	<u>1,278</u>	<u>1,743</u>
Cash dividends paid		22
Closing balance	<u>\$ 1,278</u>	<u>\$ 1,721</u>



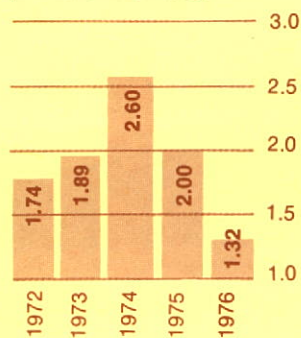
Changes in Financial Position

	Year Ended December 31	
	1976	1975
	(thousands)	
Source of funds		
Share capital issued	\$	\$ 20
Government grant		13
Disposal of fixed assets	302	8
Decrease in working capital	700	580
	<u>\$1,002</u>	<u>\$ 621</u>
Application of funds		
Net loss	\$ 443	\$ 215
Depreciation	(239)	(226)
Extraordinary items net of tax	223	—
Transfer from deferred income tax	465	114
Warranty reserve decrease	4	
	<u>\$ 896</u>	<u>\$ 103</u>
Funds applied to finance operating losses		
Purchase of property, plant and equipment	53	122
Reduction of long-term debt	53	374
Dividend on Class "A" shares		22
	<u>\$1,002</u>	<u>\$ 621</u>

CAPITAL EXPENDITURES
(thousands of dollars)



WORKING CAPITAL
(millions of dollars)



Notes to the Consolidated Financial Statements

1. ACCOUNTING POLICIES

The following is a summary of the major accounting policies used in the preparation of financial statements and other data presented in this report.

Principles of consolidation

The consolidated financial statements include the accounts of the company and those of its wholly owned subsidiaries, Mitchell Manufacturing Limited and Airco Products Limited.

Depreciation

Depreciation is determined at rates which will reduce original cost to estimated residual value over the useful life of each asset. Depreciation on the majority of property, plant and equipment is computed on the diminishing balance method using the following rates:

Buildings	5% to 10%
Machinery and other equipment	20%
Automotive equipment	30%

Buildings and equipment acquired in recent years are depreciated on a straight-line basis at rates which are designed to write off the assets over their estimated useful lives as follows:

Buildings	40 years
Machinery and other equipment	10 to 20 years

Depreciation has not been provided on the value of the appraisal increment.

All material profits and losses resulting from disposal of property, plant and equipment are included in earnings when realized and the carrying value of such assets is removed from the accounts.

Maintenance and repairs

Maintenance and repairs are charged to earnings as incurred. Renewals and replacements of a routine nature are also charged to earnings while those expenditures which improve or extend the useful life of assets are capitalized.

Inventories

Inventories are valued at the lower of cost and net realizable value.

Government assistance

Government grants received in 1975 were credited to the respective asset accounts and are being amortized to income at the depreciation rates appropriate to the assets for which they were provided.

In years prior to 1975, amounts of Government grants received were credited directly to Contributed Surplus and have not been amortized.

Income taxes

The company follows the tax allocation method of accounting for income taxes. Under this method, timing differences between reported and taxable income (which occur when revenues and expenses recognized in the accounts in one year are taxed or claimed for tax purposes in another year) result in deferred or prepaid taxes.

Pension plan costs

Total pension costs for the year include the cost of current service and the amortization of past service costs over a period of up to twenty years. The general policy is to fund pension costs as they are charged to operations.

2. INVENTORIES

	December 31	
	1976	1975
	(thousands)	
Raw materials	\$1,816	\$1,950
Work in process	767	603
Finished goods	1,428	1,411
	<u>\$4,011</u>	<u>\$3,964</u>

3. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment and the related accumulated depreciation are classified as follows:

	Cost and Appraised Value	1976 Accumulated Depreciation	December 31	
			(thousands)	1975
			Net	Net
Land	\$ 133	\$	\$ 133	\$ 163
Buildings	2,815	731	2,084	2,152
Machinery and other equipment	4,780	2,755	2,025	2,186
Automotive equipment	142	109	33	39
	<u>\$7,870</u>	<u>\$3,595</u>	<u>\$4,275</u>	<u>\$4,540</u>

Property, plant and equipment are shown as appraised by Canadian Appraisal Company Limited on the basis of depreciated replacement value as at December 31, 1954, plus subsequent additions at cost, less disposals. An analysis of the appraisal increment is as follows:

	Cost	1976 Appraisal Increment	December 31	
			(thousands)	1975
			Total	Total
Land	\$ 95	\$ 38	\$ 133	\$ 163
Buildings	1,247	1,568	2,815	2,887
Machinery and other equipment	4,250	530	4,780	4,742
Automotive equipment	142		142	158
	<u>\$5,734</u>	<u>\$2,136</u>	<u>\$7,870</u>	<u>\$7,950</u>

4. BANK LOANS

The bank loans are secured by a general assignment of book debts under Section 86 of the Bank Act, as well as by assignment of inventories under Section 88. In addition, the bank holds guarantees from Provincial Governments in the sum of \$1,250,000.

5. LONG-TERM DEBT

4³/₄% Sinking Fund Debentures, Series A,
matured April 1, 1976

Authorized and issued		
\$1,250,000 less purchased for redemption	\$	\$ 307

6% Sinking Fund Debentures, Series B,
maturing September 1, 1984

Authorized and issued		
\$1,250,000 less purchased for redemption	997	1,047

Sinking fund payments of \$50,000 are due September 1, 1977
and of \$100,000 in each of the years 1978 to 1983

Note payable - Crown Assets Disposal Corporation
payable in full in 1976 plus interest at 12% per annum

		15
	997	1,369
Less: current maturities	50	369
	<u>\$947</u>	<u>\$1,000</u>

Sinking fund requirements and debt maturities during the next five years are as follows:

1977	\$ 50,000	1979	100,000	1981	100,000
1978	100,000	1980	100,000		

6. DEFERRED INCOME TAXES ACCOUNT

	December 31	
	1976	1975
	(thousands)	
Balance at beginning of year	\$453	\$567
Transfer to account re extraordinary item - Note 10	<u>28</u>	
	481	<u>567</u>
Transfer from account	464	114
Balance at end of year	<u>\$ 17</u>	<u>\$453</u>

7. COMMON SHARES

Authorized - Class "A" - 250,000 shares without par value
 - Class "B" - 250,000 shares without par value

	December 31	
	1976	1975
	(thousands)	
Issued - Class "A" - 177,000 shares	\$ 810	\$ 810
- Class "B" - 125,200 shares	<u>240</u>	<u>240</u>
	<u>\$1,050</u>	<u>\$1,050</u>

8. ANTI-INFLATION LEGISLATION

The company is subject to the Federal Government's Anti-Inflation Legislation which became effective October 14, 1975. This legislation limits increases in prices, profits and compensation.

9. INCOME TAXES

	December 31	
	1976	1975
	(thousands)	
Provision for current taxes	\$ 20	\$
Income taxes recoverable		(25)
Transfer from deferred income taxes	<u>(464)</u>	<u>(114)</u>
	<u>\$(444)</u>	<u>\$(139)</u>

10. EXTRAORDINARY ITEMS

During the year the company sold a portion of its plant at Amherst, and a warehouse in Halifax. The gain on disposal of these properties amounted to \$252,138. The deferred tax liability in respect of this gain amounted to \$29,254 leaving an extraordinary income for the year net of income taxes of \$222,884.

11. STATUTORY INFORMATION

Depreciation recorded in the accounts for the year was \$239,877 (1975 - \$225,778).

Parent company

The Board of Directors consisted of nine members. Their aggregate remuneration as Directors was Nil (1975 - \$1,600).

The Board appointed seven officers to serve during the year. Their aggregate remuneration was \$172,869 (1975 - \$138,384).

Two persons who served as officers also served as Directors.

Subsidiary company

The Board of Directors consisted of five members. No remuneration was paid to any member as a Director.

The Board appointed four officers to serve during the year. Their aggregate remuneration was \$122,000 (1975 - \$105,000).

12. AIRCO PRODUCTS LIMITED

Airco Products Limited has outstanding lease obligations expiring in 1985 requiring annual payments of \$69,000 before taxes.



Hal MacAloney
Vice-President, Aircraft Division

The Aircraft Division, situated in the Town of Amherst, Nova Scotia, with 165,000 sq. ft. of plant space, manufactures aircraft components for the aviation industry and at the same time maintains a Repair and Overhaul capability (airframe) for both Defence and Commercial customers.

Products and Applications

This Division manufactures a variety of assemblies and sub-assemblies which includes complete aft fuselage sections, wing spoilers, horizontal stabilizers and vertical fins and rudders, elevators and ailerons. We supply these components to aircraft manufacturers such as Boeing, Douglas, DeHavilland, Lockheed, Grumman and Weber for use on both Military and Commercial Aircraft.

Review

The Aircraft Division was on stream in 1976 as far as order inputs were concerned, but sales objectives were not achieved due primarily to an eighteen week shutdown resulting from a strike. Operations were finally

re-activated in November and a good level of output was achieved during the last six weeks. With the heavy backlog arising from orders received from Lockheed, Boeing and Weber we should be able to maintain this momentum.

Outlook

The Aircraft Division can look forward to an increase in sales this year due to a sharp increase in the volume of commercial business. We have substantial contracts with Lockheed, Boeing and Weber Aircraft Corporation, and our defence work, although lagging significantly behind volumes of 1974/1975, should continue at least at the current levels through 1978. We are continuing to take steps to improve facilities and methods in order to compete for a larger share of the market. Recent announcements by the Defence Department tend to support projected continuing improvements for the Division.

Fawcett Division



John K. Farrar
Vice-President, Fawcett Division

The Fawcett Division, with an area of 176,000 square feet of manufacturing and warehousing space is situated in Sackville, N.B.

Plant facilities include machinery and equipment for light to medium gauge steel fabrication, welding, enameling and a cast iron foundry currently for proprietary lines. A complete line of galvanized items is produced for use in the installation of ducted warm air and ventilating systems for residential and commercial buildings.

Fawcett sales personnel effectively cover the four Atlantic Provinces. In recent years our prime market area has been the Atlantic Provinces and Quebec. Mass merchandisers sell several of our models, some of these on a national basis, both through retail stores and catalogue sales.

Products

This division's manufactured product lines are primarily related to the domestic consumer and house building industry — Oil Fired Warm Air Furnaces, Solid Fuel and Oil Ranges, Oil Space Heaters,

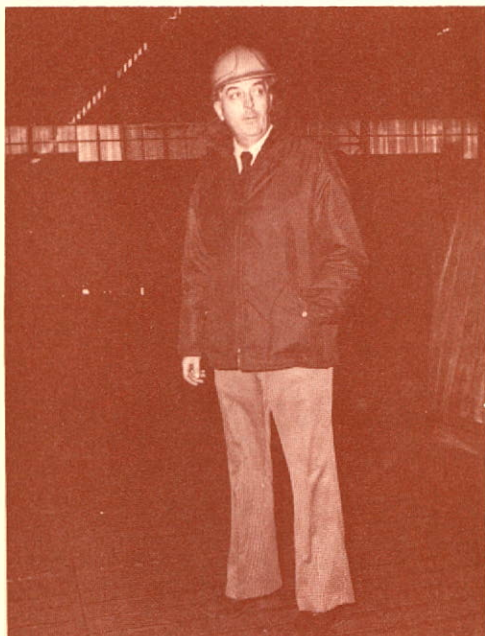
Electric Water Heaters and cast iron Franklin Stoves. Additional white goods or appliances are purchased from reputable manufacturers, with the Fawcett name applied, to provide a complete product line for the Fawcett dealers. These items are Electric Ranges, Refrigerators, and Freezers. This policy permits our sales organization to market a totally related, consumer-oriented line of quality Fawcett-branded items.

The Solid Fuel Wood-Burning Space Heater introduced late in 1975 was very well accepted in the market place. This was followed in 1976 by a Wood-Burning Furnace that can be attached to and used with an existing Forced Warm Air Furnace. The combustion or burning of the wood is thermostatically controlled and this, too, has been favourably received.

In light of the continuing escalation in costs for heating oils, natural gas and hydro-electric power, our design efforts are being concentrated on heating equipment capable of burning solid fuels. It is anticipated that several new units will be available for marketing during the last half of 1977.

Outlook

The residential construction industry was much stronger in the first half of 1976 than is being projected for 1977. However, a substantial upturn is expected in the last six months. Our new products developed during the past year, and others to be introduced shortly, will be less dependent on new housing starts. In view of these factors, we are confident that the Fawcett Division will fulfil our 1977 sales projections and objectives.



Walter Oake
Vice-President, Steel Division

Review

Throughout 1976, the Steel Division suffered from deferment of Public Projects and selling from inventories by many of our major customers. The resultant reduced demand created an extremely competitive market.

To further complicate matters, we were shut down because of a strike for eighteen weeks. In addition, foreign suppliers were making sales of Bar Mill Products and Structural Steel at prices that caused the Canadian Steel Industry to register an official complaint regarding the Anti-Dumping Legislation with the authorities in Ottawa. With our low tariff barriers and an apparent lack of means for policing pricing, the Canadian market appears to be very accessible to foreign suppliers.

Outlook

At present, we have booked approximately 50% of our tonnage forecast for 1977, but at prices below normal levels in order to meet competition. This is contrary to expectations, but the major producers rescinded increases they published in December 1976, and, for the first time, many are even discounting published list prices.

The second half should show an upswing in demand and, if current economic trends continue, we have the capacity to meet the forecast volume. It is anticipated prices will continue to be deflated due to a very competitive market.

The Steel Mill Division in Amherst, N.S. occupies thirteen acres and provides 145,000 square feet of building space to house the production, maintenance and fabricating departments. All production facilities are housed in modern steel buildings with overhead cranes. These buildings have been erected during the last eleven years.

The Mill's facilities include a Scrap Storage and Processing Yard, an Electric Furnace Melt Shop, a Metallurgical Laboratory, a Rolling Mill and storage and handling facilities for semi-finished steel. The Mill specializes in the production of reinforcing bars for concrete construction. A major part of the bar production is transferred to an adjacent fabricating department where this steel is processed to architect's and contractor's specifications. All production facilities are supported by a Maintenance Department and an Engineering Group.

AIRCO PRODUCTS LTD.

SALES

\$3.46 million

PRODUCTS:

— Warm Air Furnaces

— Registers

— Metal Fittings

PLANT SPACE

75,000 sq. ft.

NUMBER OF EMPLOYEES

70

LOCATION

Vancouver, British Columbia

STEEL DIVISION

SALES

\$2.29 million

PRODUCTS

— Reinforcing Steel

— Plain Rounds

PLANT SPACE

145,000 sq. ft.

NUMBER OF EMPLOYEES

120

LOCATION

Amherst, Nova Scotia

FAWCETT DIVISION

SALES

\$2.64 million

PRODUCTS

— Oil & Electric Ranges

— Warm Air Furnaces

— Ductwork

— Franklin Heaters

PLANT SPACE

176,000 sq. ft.

NUMBER OF EMPLOYEES

127

LOCATION

Sackville, New Brunswick

AIRCRAFT DIVISION

SALES

\$1.94 million

(80% Government 20% Commercial)

PRODUCTS

— Aircraft Components

— Repair and Overhaul

PLANT SPACE

165,000 sq. ft.

NUMBER OF EMPLOYEES

152

LOCATION

Amherst, Nova Scotia

