

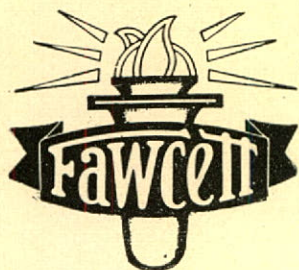
ENAMEL & HEATING PRODUCTS LIMITED

Annual Report
December 31, 1946

PURVIS HALL
LIBRARIES

APR 10 1947

MCGILL UNIVERSITY



ENAMEL & HEATING PRODUCTS LIMITED

Annual Report
December 31, 1946





ENAMEL & HEATING PRODUCTS LIMITED

BOARD OF DIRECTORS

N. A. HESLER.....	Sackville, N. B.
N. T. AVARD.....	Amherst, N. S.
C. C. AVARD.....	Sackville, N. B.
C. W. FAWCETT.....	Sackville, N. B.
H. GOLDSTEIN.....	Sackville, N. B.
JAMES MacMURRAY.....	Saint John, N. B.
F. R. RAND.....	Sackville, N. B.

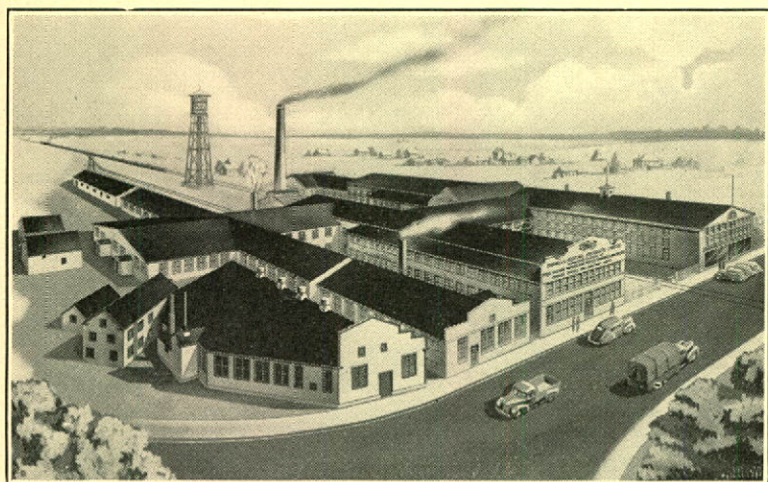
OFFICERS

President and Managing Director.....	N. A. HESLER
Vice-President.....	N. T. AVARD
Secretary and Treasurer.....	A. R. FRENCH
General Sales Manager.....	F. R. RAND
Works Manager.....	H. GOLDSTEIN

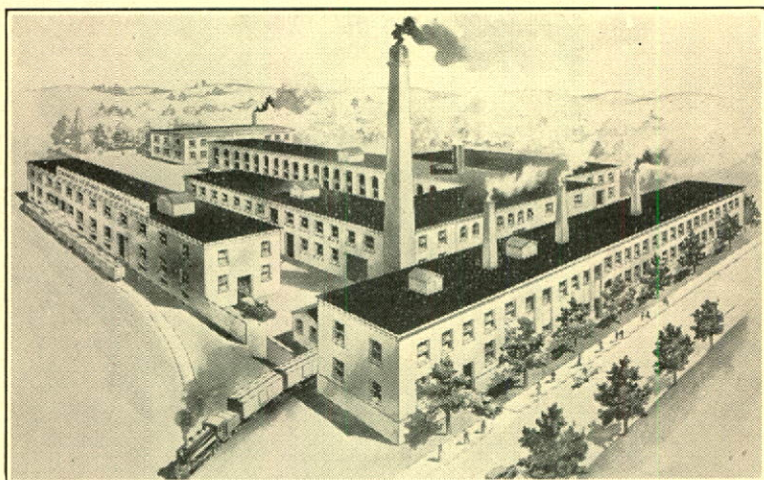
Transfer Agent
Montreal Trust Company, Montreal.

Registrar
Canadian Trust Company, Montreal.

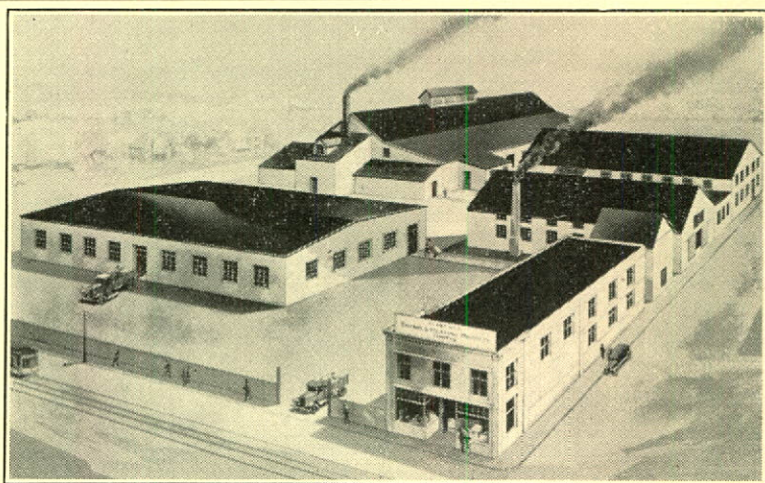
—ENAMEL & HEATING PRODUCTS LIMITED—



General Offices and Plant No. 1,
Sackville, N. B.



Plant No. 2,
Amherst, N. S.



Plant No. 3
Victoria, B. C.

ENAMEL & HEATING PRODUCTS LIMITED

Sackville, N. B.,
March 25, 1947

TO THE SHAREHOLDERS:

The Directors submit herewith your Company's Balance Sheet and Income Account for the fiscal year ended December 31, 1946, together with a copy of the Auditor's Report.

The net profit for the year 1946, after full provisions for depreciation and income taxes, amounted to \$26,621.53 as compared to a profit of \$8,555.87 for the year 1945.

To provide for the most modern equipment and utmost efficiency in the production of oil burning equipment, we incurred Capital Expenditures to the extent of \$49,376.23 during the year under review.

Our sales for 1946 show an increase of 27% over the previous year and would have shown a much larger increase if the supply of steel had been available to permit us to start the production of oil burning space heaters before the end of the year. We had purchased a large volume of space heater component parts which were on hand at the end of the year as reflected in the large increase in inventories. All the steel required for our space heater production program is now on hand so that we will be able to proceed immediately.

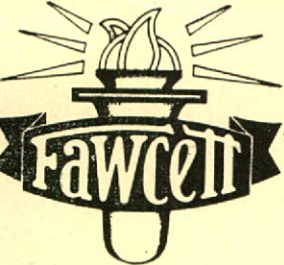
The demand for your products in both the domestic and export markets is more than sufficient to assure maximum production and now that our inventories of supplies for our Oil Burning Division, as well as other divisions, are fairly complete we do not anticipate any further delay due to shortage of raw materials.

Our sales for the first two months of this year show an increase of 31.1% over the first two months of 1946 and now that our Oil Burning Division is in production we expect that our total sales this year will be very substantially above those of any previous year.

Your Directors take this opportunity of recording their appreciation of the loyal and efficient co-operation of the Officials and Staff of the Company.

Respectfully submitted by the Board of Directors.

N. A. HESLER,
President.



ENAMEL & HEATING

BALANCE SHEET—

ASSETS

Current Assets:

Cash	\$ 31,871.90	
Accounts Receivable less Reserve.....	\$3,278.78	196,679.62
Employees' Ninth Victory Loan Bonds \$13,900.00 less payment against subscriptions		2,516.46
Inventories—Raw Material, Supplies, Work in Process and Finished Goods physically taken, valued at the lower of cost or market prices as certified to by Officials of the Company....	529,081.37	\$760,149.35

Investments in Real Estate:

As appraised by Canadian Appraisal Company Limited on the basis of Depreciated Replace- ment Value—valued at April 1, 1927 and February 11, 1928, plus subsequent additions at cost.....		15,869.00
--	--	-----------

Investments in and Advances to Subsidiary Company, not consolidated:

Investment	5,000.00	
Current Account.....	576.40	5,576.40
Refundable Portion of Excess Profits Taxes.....		17,750.08

Fixed Capital Assets:

Land	45,300.37	
Buildings	436,351.65	
Machinery and Equipment.....	600,212.95	
Motor Vehicles	7,961.53	1,089,826.50

As appraised by Canadian Appraisal Com-
pany Limited on the basis of Depreciated
Replacement Value—Valued at April 1,
1927, February 11, 1928 and December 14,
1929, plus subsequent additions at cost.

Deferred Debits:

Prepaid Insurance.....	4,066.95	
Other	6,594.29	10,661.24
		<u>\$1,899,832.57</u>

Approved on behalf of the Board of Directors:

N. A. HESLER, Director.
N. T. AVARD, Director.



PRODUCTS LIMITED

DECEMBER 31, 1946

LIABILITIES

Current Liabilities:

Advances from Bankers—Secured.....		\$370,300.00	
Including \$10,300.00 Dominion of Canada Bond purchases			
Bills and Accounts Payable.....	\$172,339.97		
Accrued Liabilities.....	18,637.09		
Provision for Income and Excess Profits Taxes less payments on account	11,080.99	202,058.05	\$572,358.05

Reserves for Depreciation:

Investment—Real Estate Buildings...	7,438.04		
Buildings	224,650.48		
Machinery and Equipment.....	323,398.32		
Motor Vehicles	4,759.29	560,246.13	
Credit arising from appraisal of Fixed Assets.....		279,568.89	839,815.02

Capital Stock:

Authorized—50,000 shares of no par value			
Issued —29,500 shares			439,768.71

Surplus Accounts:

Earned Surplus	\$34,757.47		
Reserved Surplus— Refundable Portion of Excess Profits Taxes	17,750.08	52,507.55	
Less: Capital Deficit.....		4,616.76	47,890.79

Note:

A Contingent Liability exists in respect to outstanding Letter of Credit in the amount of \$2,057.31 U. S.

\$1,899,832.57

Submitted with our Report to the Shareholders dated February 22, 1947.

P. S. ROSS & SONS,

Chartered Accountants.
Saint John, N. B.

ENAMEL & HEATING PRODUCTS LIMITED

SURPLUS ACCOUNTS, DECEMBER 31, 1946

EARNED SURPLUS

Balance at Credit December 31, 1945.....		\$ 8,555.87
Profit for year 1946 before provision for Income and Excess Profits Taxes.....	\$42,274.33	
but after deducting—		
Depreciation	\$42,359.36	
Executive Salaries	27,600.00	
Directors' Fees and Expenses.....	206.00	
Legal Charges	1,535.81	
Non-Operating Income.....	2,094.89	
	44,369.22	
Provision for Income and Excess Profits Taxes....	17,747.69	
	26,621.53	
Net Income for year 1946.....		26,621.53
Balance		35,177.40
Deduct: Adjustment resulting from renegotiation of war business less refund of income and excess profits taxes applicable thereto.....	1,115.83	
Add: Refund of War Risk Insurance.....	695.90	419.93
Balance at Credit December 31, 1946.....		\$34,757.47

RESERVED SURPLUS

REFUNDABLE PORTION OF EXCESS PROFITS TAXES

Balance at Credit December 31, 1945.....		\$19,805.86
Deduct: Adjustment of Refundable Portion for prior years resulting from renegotiation of war business		2,055.78
Balance at Credit December 31, 1946.....		\$17,750.08

CAPITAL DEFICIT

Balance at Credit December 31, 1945.....		\$4,146.56
Deduct: Loss on disposal of Real Estate—net.....	\$9,211.70	
Less: Profit on Fixed Assets displaced.....	448.38	8,763.32
Balance at Debit December 31, 1946.....		\$4,616.76

Submitted with our Report to the Shareholders dated February 22, 1947.

P. S. ROSS & SONS,

Chartered Accountants.
Saint John, N. B.

ENAMEL & HEATING PRODUCTS LIMITED

AUDITORS' REPORT

Saint John, N. B.,
February 22, 1947

TO THE SHAREHOLDERS,
ENAMEL & HEATING PRODUCTS LIMITED,
SACKVILLE, N. B.

We have made an examination of the attached Balance Sheet of Enamel & Heating Products Limited as of December 31, 1946, and of the related Statements of Surplus, Capital Deficit and Profit and Loss for the year ended that date. In connection therewith we have examined or tested accounting records of the Company and other supporting evidence but we did not examine the details of all transactions. We have received all the information and explanations we have required.

The Balance Sheet, Surplus and Profit and Loss Statements of Enamel & Heating Products Limited herewith submitted do not include the Assets, Liabilities or the operating results of the Subsidiary Company, otherwise than as investment and current account. The operations of the Subsidiary Company for the year ended December 31, 1946 resulted in a net profit.

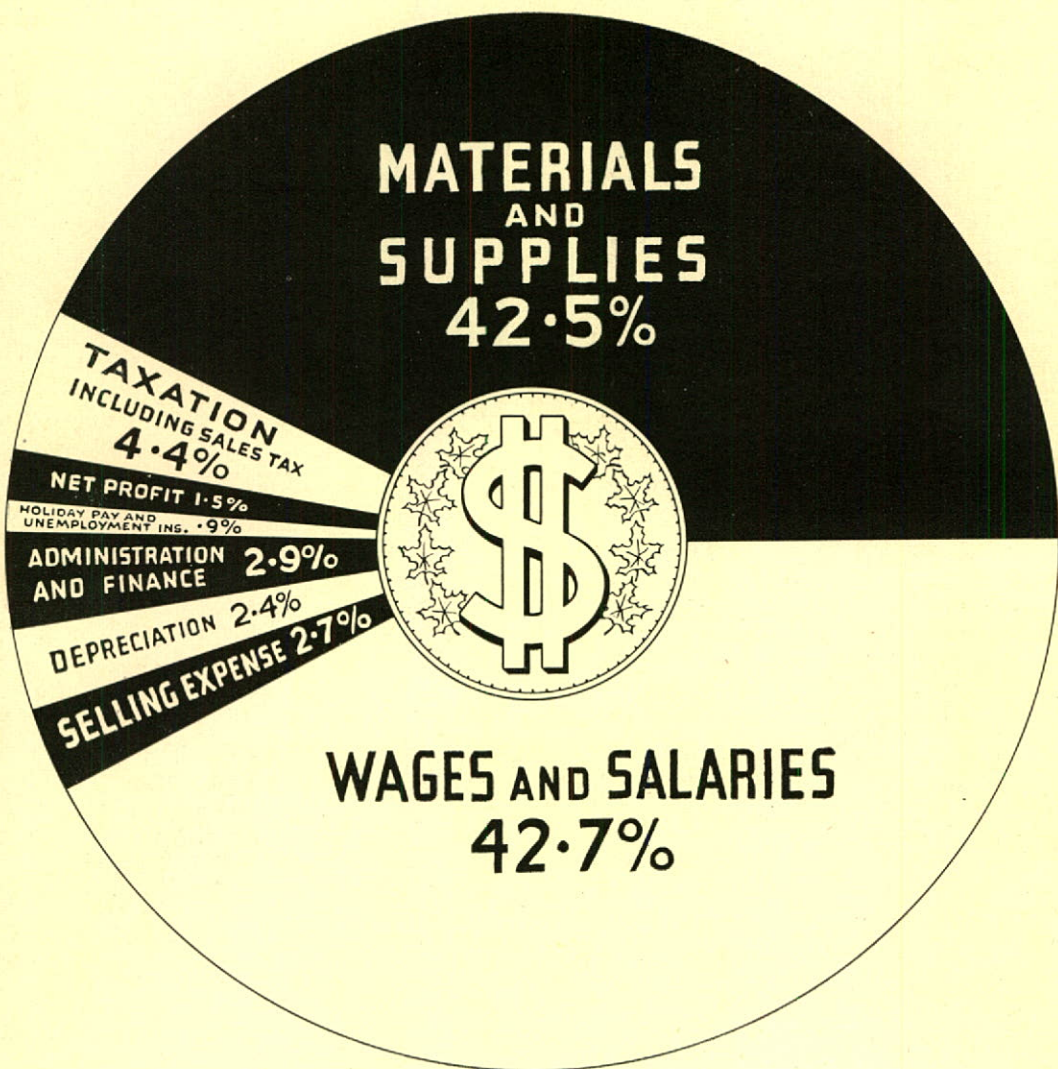
In our opinion the attached Balance Sheet and related Statements of Surplus, Capital Deficit and Profit and Loss are properly drawn up so as to exhibit a correct view of the financial position of the Company at December 31, 1946, and of the results of its operations for the year ended that date, according to the information and explanations given to us and as shown by the books of the Company.

P. S. ROSS & SONS,
Chartered Accountants,
Auditors.

ENAMEL & HEATING PRODUCTS LIMITED

DISTRIBUTION OF THE SALES DOLLAR

1946





The foundations of Plant No. 1 of Enamel & Heating Products were laid as far back as 1852 with Plant No. 2 being founded in 1895 and Plant No. 3 in 1861. Since their founding by the men of vision of that period, Enamel & Heating has continued to go steadily forward until today it ranks as one of the largest and best established manufacturers of quality heating, cooking and sanitary enamel wares in the Dominion. An industry whose products have met noteworthy acceptance not only in Canada, but throughout the markets of the world.

ENAMEL & HEATING PRODUCTS LIMITED

PRINCIPAL PRODUCTS
OF YOUR COMPANY

RANGES

for

OIL HARD OR SOFT COAL WOOD
and
COMBINATION RANGES FOR GAS AND COAL

COOK AND BOAT STOVES

HEATING STOVES

for

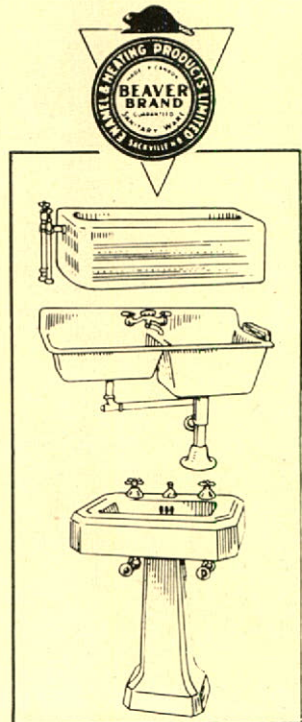
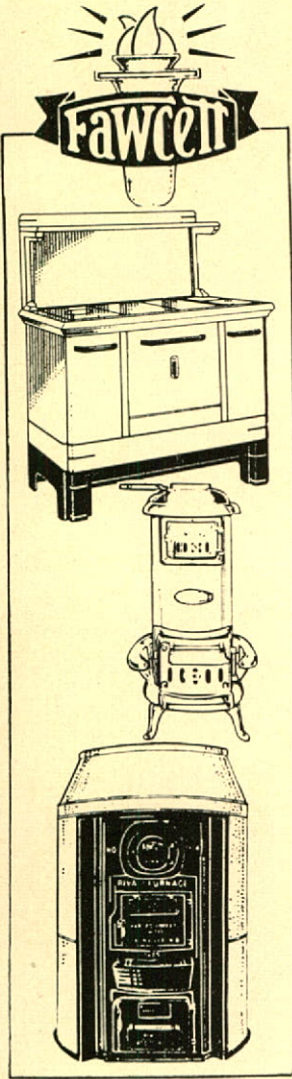
OIL COAL WOOD

WARM AIR FURNACES

for

OIL COAL WOOD

AIR CONDITIONING EQUIPMENT AND
INSTALLATIONS



CAST IRON SANITARY ENAMELLED WARE

APRON BATHS	LAUNDRY TUBS
REGULAR BATHS	URINALS
LAVATORIES	RANGE CLOSETS
KITCHEN SINKS	HOPPERS
SLOP SINKS	ETC.

Patentees and sole manufacturers of the new bath tub
with handles

