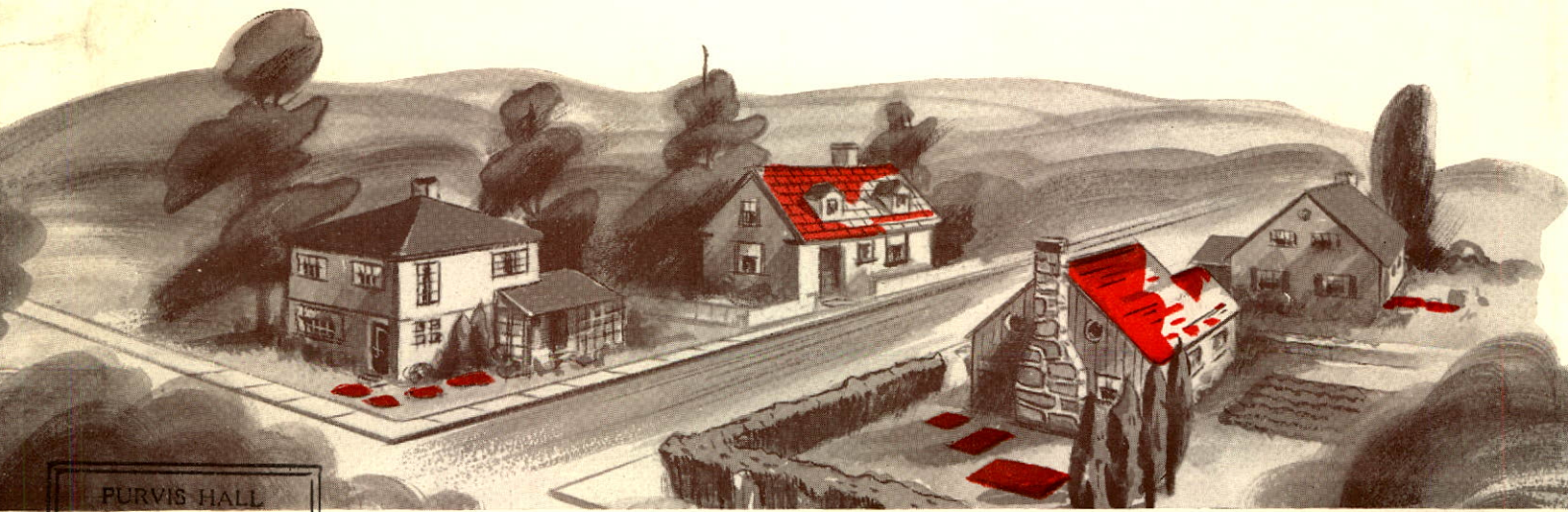


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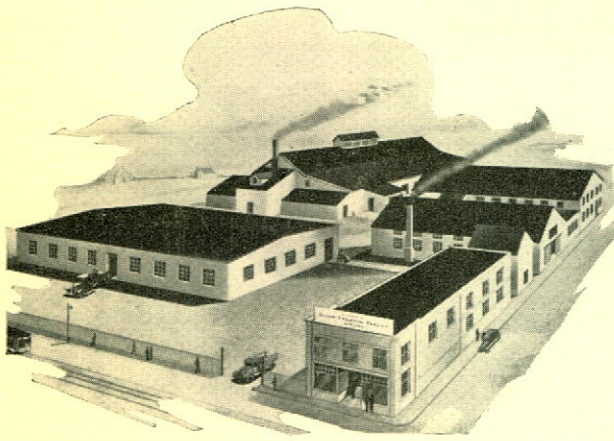
*Annual Report*  
*for*  
**1949**



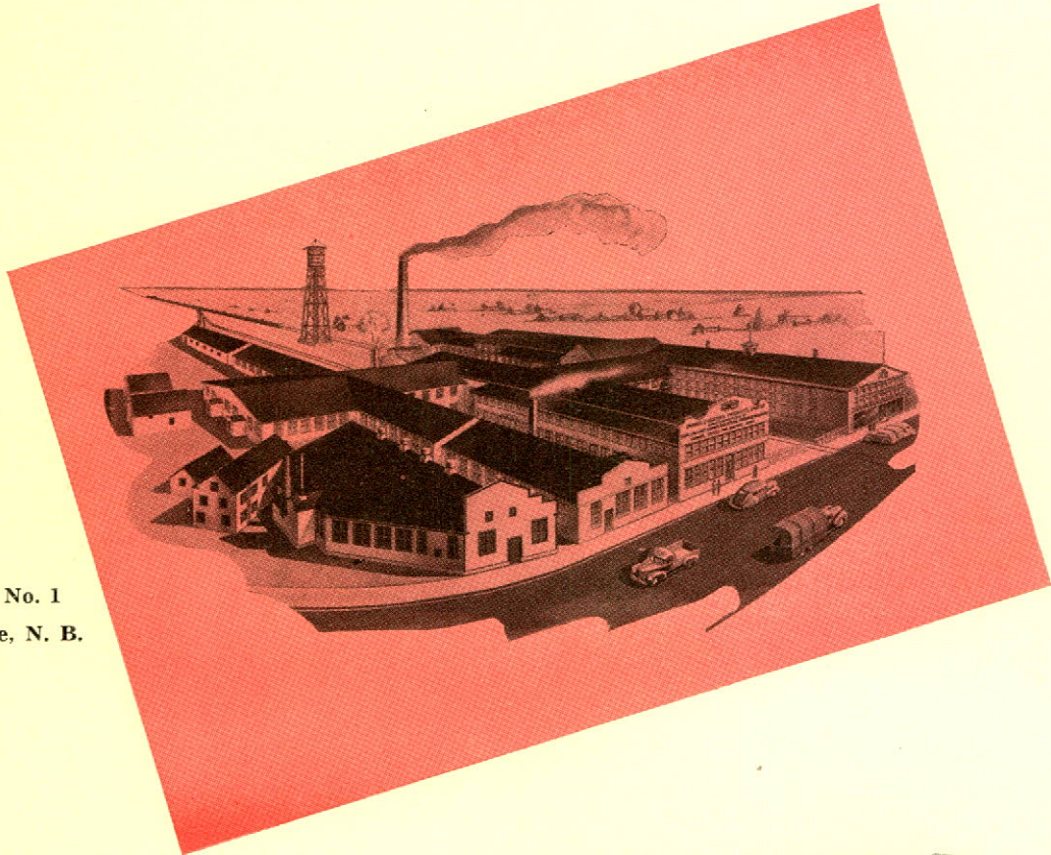
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APR 11 1950  
McGILL UNIVERSITY

**ENAMEL & HEATING PRODUCTS LIMITED**

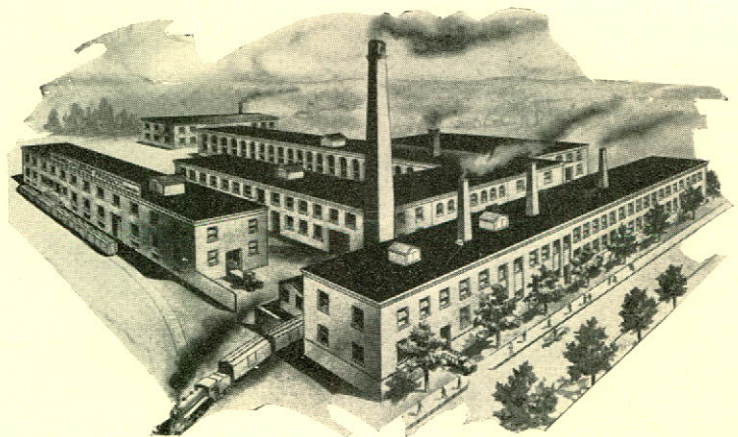




Plant No. 3  
Victoria, B. C.



Plant No. 1  
Sackville, N. B.



Plant No. 2  
Amherst, N. S.

PURVIS HALL  
LIBRARIES  
APR 11 1950  
MCGILL UNIVERSITY

# ENAMEL & HEATING PRODUCTS LIMITED

## BOARD OF DIRECTORS

N. A. HESLER.....Sackville, N. B.  
N. T. AVARD.....Amherst, N. S.  
C. C. AVARD.....Sackville, N. B.  
C. W. FAWCETT.....Sackville, N. B.  
H. GOLDSTEIN.....Sackville, N. B.  
JAMES MacMURRAY.....Saint John, N. B.  
F. R. RAND.....Sackville, N. B.

## OFFICERS

President & Managing Director....N. A. HESLER  
Vice-President.....N. T. AVARD  
Secretary and Treasurer.....A. R. FRENCH  
General Sales Manager.....F. R. RAND  
Works Manager .....H. GOLDSTEIN

### TRANSFER AGENT

Montreal Trust Company, Montreal.

### REGISTRAR

Canadian Trust Company, Montreal.

### TRANSFER AGENT AND REGISTRAR FOR MARITIME PROVINCES

The Central Trust Co. of Canada  
Moncton, N. B. and Amherst, N. S.

# President's Report



TO THE SHAREHOLDERS:

Sackville, N. B.,  
April 3, 1950.

The Board of Directors has pleasure in presenting its Annual Report on the operations of your Company for the year ending December 31, 1949, together with a copy of the Auditors' Report.

The net profit after provision for depreciation, taxes and all other charges, but before Income Tax, amounted to \$275,848.78, an increase of \$30,783.94, as compared with the previous year, due to an increase of 12.51% in our Sales and economies effected in the operations throughout our organization. Patterns and templates are now being constructed for the manufacture of Oil Burning Pot Type Furnaces, Gas Burning Space Heaters, as well as Electric and Gas Ranges. We expect the first two items will be in production by May 1st and the remainder by August 1st. These new lines we expect will assist in keeping your sales volume to a high level.

The increase in capital expenditure reflects the policy of the Company in keeping its equipment up to date.

Your Company's Subsidiary at Amherst, N. S. operated at a profit and it is anticipated that the results for the present year will be equally satisfactory.

For many years we have enjoyed a substantial volume of business in South Africa, but in view of the restrictions placed on imports by the South African Government during the Fall of 1948, and the wide acceptance of your Company's products in Africa, your Directors entered into an arrangement with our Associates in that Country for the manufacture of the famous Ellis DeLuxe Coal Ranges, which are now in production. The agreement provides for the supply of patterns and templates at cost, and fees for our Engineering Services which will be a source of considerable income to your Company without financial obligation on our part.

Our Wage Agreements for all Plants for the year 1950 have been completed and we are again pleased to report that a most harmonious relationship continues to exist between your Company and its employees. The excellent results of the past year could not have been obtained without the real contribution made by the employees throughout the entire organization. The Directors wish to take this opportunity of recording their appreciation of the loyal and efficient co-operation of all employees of this Company.

Respectfully submitted on behalf of the Board of Directors.

President & Managing Director.

**ASSETS**

**CURRENT:**

	1949	1948
Cash .....	\$ 162,867.30	\$ 132,708.61
Accounts Receivable less Reserve \$2183.52.....	456,552.04	340,764.40
Due from Employees subscriptions to Canada Savings Bonds .....	34,973.56	29,906.82
Refundable Portion of Excess Profits Taxes.....	4,790.63	12,333.26
Inventories—Raw Materials, Supplies, Work in Process and Finished Goods physically taken, valued at the lower of cost or market prices as certified to by officials of the Company.....	509,799.86	582,925.01
	<u>\$1,168,983.39</u>	<u>\$1,098,638.10</u>

<b>INVESTMENT SECURITIES AT COST</b> .....	10,000.00	10,000.00
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**INVESTMENTS IN REAL ESTATE:**

As appraised by Canadian Appraisal Company Limited on the basis of Depreciated Replacement Value—Valued at April 1, 1927 and February 11, 1928, plus subsequent additions at cost.....	\$ 15,869.00	\$ 15,869.00
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**INVESTMENTS IN AND ADVANCES TO SUBSIDIARY COMPANY NOT CONSOLIDATED:**

Investment .....	\$ 5,000.00	\$ 5,000.00
Current Account .....	3,906.48	556.21
	<u>\$ 8,906.48</u>	<u>\$ 5,556.21</u>

**FIXED CAPITAL ASSETS:**

Land .....	\$ 42,300.37	\$ 45,300.37
Buildings .....	466,265.85	465,764.50
Machinery & Equipment.....	693,721.71	630,497.18
Motor Vehicles.....	11,132.35	10,136.55
	<u>\$1,213,420.28</u>	<u>\$1,151,698.60</u>

As appraised by Canadian Appraisal Company Limited on the basis of Depreciated Replacement Value—Valued at April 1, 1927, February 11, 1928 and December 14, 1929, plus subsequent additions at cost.

**DEFERRED DEBITS:**

Prepaid Insurance .....	\$ 5,036.34	\$ 3,609.82
Bond Issue Discount and Expense.....	12,118.26	13,094.22
Other .....	3,149.42	0.00
	<u>\$ 20,304.02</u>	<u>\$ 16,704.04</u>

	<u>\$2,437,483.17</u>	<u>\$2,298,465.95</u>
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Approved on behalf of the Board of Directors:

N. A. HESLER, Director.  
N. T. AVARD, Director.

Sheet For 1949



## LIABILITIES

### CURRENT:

	1949	1948
Bank Loan—Special, for employees subscriptions to Canada Savings Bonds.....	\$ 34,973.56	\$ 29,906.82
Bills and Accounts Payable.....	97,525.97	151,287.67
Accrued Liabilities.....	58,339.80	48,629.31
Accrued Bond Interest.....	1,000.00	1,000.00
Provision for Income Taxes, less payments on account.....	70,879.49	54,846.06
Dividend on Capital Stock, payable January 31, 1950.....	14,750.00	14,750.00
Customer's Deposit.....	50,000.00	50,000.00
	<u>\$ 327,468.82</u>	<u>\$ 350,419.86</u>

### FUNDED DEBT:

4% First Mortgage Sinking Fund Bonds due June 1, 1962—Authorized and issued.....	\$ 300,000.00	\$ 300,000.00*
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### RESERVE FOR DEPRECIATION:

Investments—Real Estate Buildings.....	\$ 8,901.26	\$ 8,413.52
Buildings.....	256,926.25	250,021.46
Machinery & Equipment.....	377,674.84	360,976.17
Motor Vehicles.....	5,742.25	5,047.16
	<u>\$ 649,244.60</u>	<u>\$ 624,458.31</u>

Credit Arising from Appraisal of Fixed Assets.....	277,137.53	279,568.89
	<u>\$ 926,382.13</u>	<u>\$ 904,027.20</u>

### CAPITAL STOCK:

Authorized—50,000 shares of no par value		
Issued —29,500 shares.....	\$ 439,768.71	\$ 439,768.71

### EARNED SURPLUS:

\$ 443,863.51      \$ 304,250.18

\* Note—First Sinking Fund instalment of \$12,000.00 is payable January 2, 1950.

\$2,437,483.17      \$2,298,465.95

Submitted with our Report to the Shareholders dated March 3, 1950.

Saint John, N. B.

P. S. ROSS & SONS,  
Chartered Accountants.

# ENAMEL & HEATING PRODUCTS LIMITED

## PROFIT AND LOSS AND SURPLUS ACCOUNT

DECEMBER 31, 1949

Profit from operations for the year ended December 31, 1949 before deducting the following:		\$369,580.66
Depreciation—Normal .....	\$27,676.99	
—Special .....	9,277.42	\$36,954.41
Executive Salaries.....	43,000.00	
Directors' Fees and Expenses.....	1,461.00	
Legal Charges.....	504.80	
Bond Interest.....	12,000.00	
Amortization of Bond Discount and Expense.....	975.96	94,896.17
		<u>\$274,684.49</u>
Income from Investments.....	450.00	
Non-Operating Income.....	714.26	1,164.26
		<u>\$275,848.75</u>
Provision for Income Taxes.....		104,579.69
Net income for the year.....		<u>\$171,269.06</u>
Earned Surplus:		
Balance at credit—December 31, 1948.....	294,687.05	
Add: Transfer from Reserved Surplus—1943 and 1944 Refundable Portion of Excess Profits Taxes.....	12,333.26	
		<u>307,020.31</u>
Deduct: Capital Deficit Account—Balance at debit December 31, 1948.....	\$2,770.13	
Loss on Fixed Assets displaced during the year—net.....	10.36	2,780.49
		<u>304,239.82</u>
Deduct: Dividends on Capital Stock (including Dividend of \$14,750.00 declared October 31, 1949 payable January 31, 1950) .....	29,500.00	
		<u>274,739.82</u>
Deduct: Prior years' Adjustments—Income Taxes.....	2,145.37	272,594.45
Balance Earned Surplus as at December 31, 1949.....		<u><u>\$443,863.51</u></u>

Submitted with our Report to the Shareholders dated March 3, 1950

P. S. ROSS & SONS,  
Chartered Accountants.

Saint John, N. B.





## AUDITORS REPORT

TO THE SHAREHOLDERS OF  
ENAMEL & HEATING PRODUCTS LIMITED,  
SACKVILLE, N. B.

We have made an examination of the accompanying Balance Sheet of ENAMEL & HEATING PRODUCTS LIMITED as at December 31, 1949 and the related Statement of Profit and Loss and Surplus for the year ended that date. In connection therewith we have examined or tested accounting records of the Company and other supporting evidence but we did not make a detailed audit of the transactions. We have received all the information and explanations we have required.

Pursuant to Section 114<sup>2</sup> of the Dominion Companies' Act we report that the profits for the year of the Subsidiary Company, not consolidated herein, have not been reflected in the attached statements and have been carried forward in the accounts of the Subsidiary Company.

We report, that in our opinion, the accompanying Balance Sheet and related Statement of Profit and Loss and Surplus are properly drawn up so as to exhibit a true and correct view of the affairs of the Company at December 31, 1949 and the result of its operations for the year ended that date, according to the best of our information and the explanations given to us and as shown by the books of the Company.

P. S. ROSS & SONS,  
Chartered Accountants.



## OUR EMPLOYEES

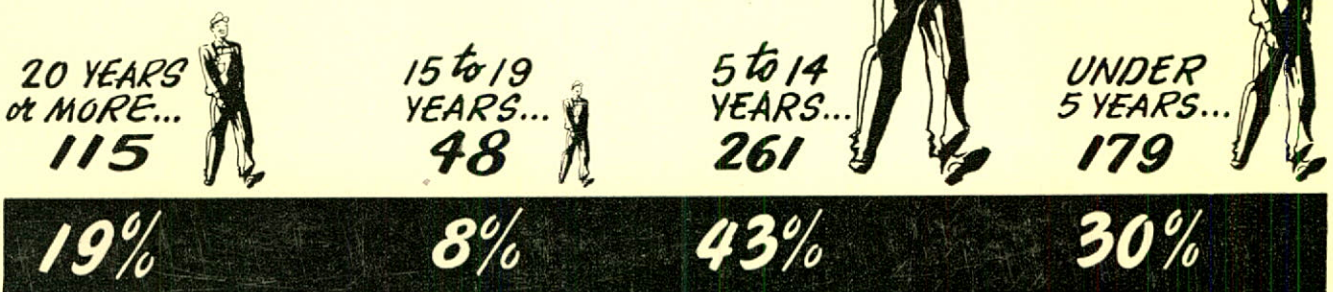
The balance sheet does not include one of our most valuable assets—the men and women who work for your Company. It is their craftsmanship and diligence which has maintained the enviable high quality standards of your Company's products for over 98 years.

It is your Company's policy to strive to be "a better place to work". We are happy to report that throughout the year, happy and co-operative relations were maintained with our employees.

Interesting to note, in the pictorial presentation below is the large percentage of employees who have been with us over a long period of time. We feel that a smaller percentage of those employed by Enamel & Heating leave the Company than is generally true in comparison with similar manufacturing industry in Canada. Naturally, we are extremely proud of this condition.

It is, after all, the day to day understanding, skill and co-operation that determines the fine relations which your Company and its employees enjoy, to the lasting satisfaction of your Company's product in the hands of our customers.

## EMPLOYEES' SERVICE ...





## PRODUCTS OF YOUR COMPANY

### RANGES

for

OIL      HARD OR SOFT COAL      WOOD

and

COMBINATION RANGES FOR GAS AND COAL

### COOK AND BOAT STOVES

### HEATING STOVES

for

OIL      COAL      WOOD

### WARM AIR FURNACES

for

OIL      COAL      WOOD

### AIR CONDITIONING EQUIPMENT AND INSTALLATIONS

### CAST IRON

### SANITARY

### ENAMELLED WARE

APRON BATHS

REGULAR BATHS

LAVATORIES

KITCHEN SINKS

SLOP SINKS

LAUNDRY TUBS

URINALS

RANGE CLOSETS

HOPPERS

ETC.

