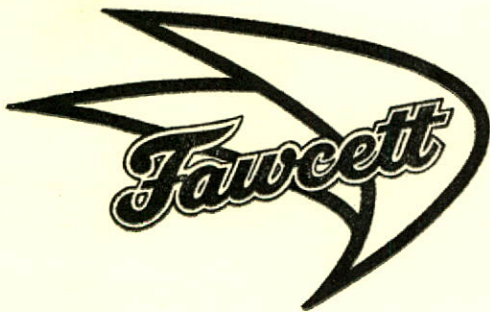


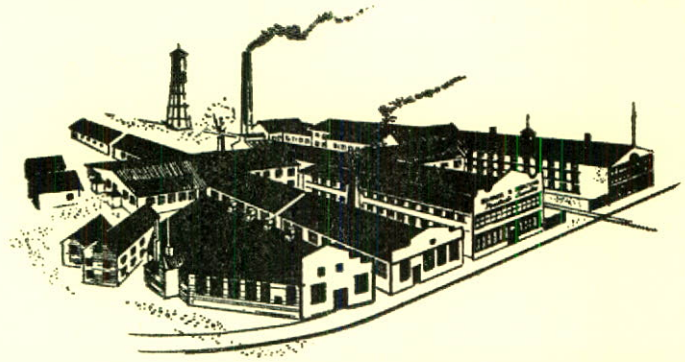
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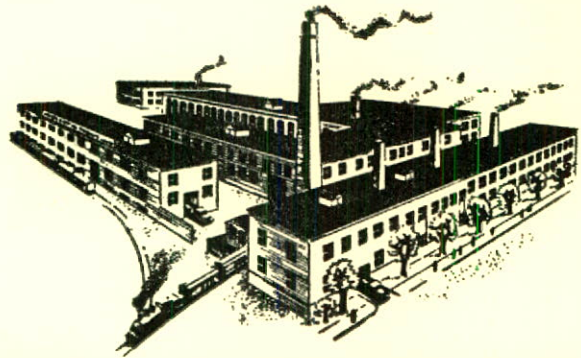
1960 ANNUAL REPORT



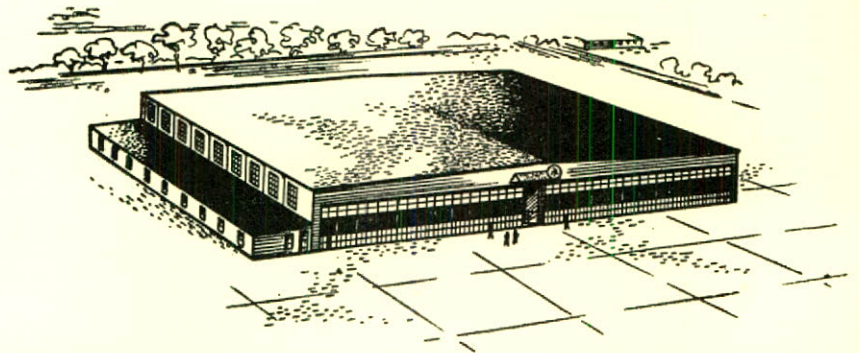
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MCGILL UNIVERSITY



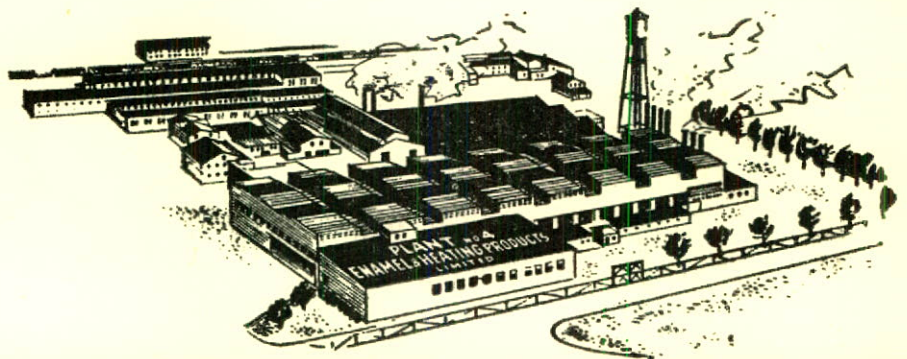
GENERAL OFFICES AND PLANT No. 1, SACKVILLE, N. B.



PLANT No. 2, AMHERST, N. S.



PLANT No. 3, CHARLOTTETOWN, P. E. I.



PLANT No. 4 AND AIRCRAFT DIVISION, AMHERST, N. S.



ANNUAL

REPORT

FOR THE YEAR ENDED DECEMBER 31ST 1960



ENAMEL & HEATING PRODUCTS LIMITED

ENAMEL & HEATING PRODUCTS LIMITED

SACKVILLE, N. B.

DIRECTORS

	N. A. Hesler	
N. T. Avar		A. M. MacKay
A. R. French		F. R. Rand
H. Goldstein		W. J. Wienand, Jr.
H. G. Hesler		C. N. Wilson

OFFICERS

N. A. Hesler	President and General Manager
N. T. Avar	Vice-President
A. R. French	Vice-President, Finance Secretary and Treasurer
W. J. Wienand Jr.	Vice-President in charge of Aircraft Division
S. R. Donaldson	Assistant General Manager
R. B. Fullerton	Comptroller Assistant Treasurer
A. M. Latta	General Sales Manager
H. G. Burnett	Advertising Manager

AUDITORS

Ross, Touche & Co.

ADVERTISING AGENCY

Imperial Advertising Limited,
Halifax, N. S.

TRANSFER AGENTS

Montreal Trust Company	The Central Trust Co., of Canada
Montreal, Que.	Moncton, N. B. — Amherst, N. S.

REGISTRARS

Canadian Trust Company	The Central Trust Co., of Canada
Montreal, Que.	Moncton, N. B. — Amherst, N. S.

President's Report

Sackville, N. B.
February 28, 1961.

TO THE SHAREHOLDERS OF
ENAMEL & HEATING PRODUCTS LIMITED

Your Board of Directors has pleasure in submitting herewith the Annual Report for the year ended December 31, 1960, together with a copy of the Auditors' Report.

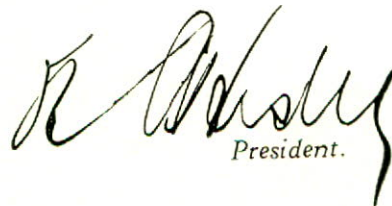
Net profits of the Company after provision for normal depreciation in accordance with the Income Tax Regulations, and provision for Income Taxes, amounted to \$181,283.64, which has been credited to Retained Earnings.

Sales in our Stove and Furnace Divisions were equal to 1959, but we experienced a reduction in sales at our Rolling Mill and Aircraft Divisions. However, as a result of the elimination of unprofitable lines and by effecting drastic operating economies the percentage of profits in relation to sales was equal to 1959, notwithstanding extensive competition from American imports of ranges and furnaces, and importation of Rolling Mill products.

We have completed arrangements to establish an Aircraft division at Charlottetown, Prince Edward Island, which will add considerable to our facilities and broaden the type of work we can undertake. Operations will commence on March 1st, and we look forward to gradual expansion in that Division.

It is with satisfaction that we report the continuance of excellent Labor Relations and we wish to record our appreciation for the co-operation and contributions made by all employees throughout the Organization.

Respectfully submitted on behalf of the Board of Directors.


President.

ENAMEL & HEATING

Balance Sheet as at

ASSETS

(With Comparative Figures)

CURRENT:	1960	1959
Cash	\$ 128,206	\$ 149,139
Accounts receivable — less reserve	1,394,489	1,643,637
Inventories — Raw materials, supplies, work in process and finished goods: physically taken and priced at the lower of cost or market value	2,061,935	2,249,978
	<u>3,584,630</u>	<u>4,042,754</u>
INVESTMENT SECURITIES AT COST	1,500	1,500
	<u>1,500</u>	<u>1,500</u>
FIXED:		
Land	69,200	69,200
Buildings	2,248,136	2,248,136
Machinery and Equipment	1,681,547	1,659,539
Motor Vehicles	66,781	63,391
	<u>4,065,664</u>	<u>4,040,266</u>
As appraised by Canadian Appraisal Company Limited under date of August 27, 1955, of Fixed Assets as of December 31, 1954 on basis of depreciated replacement value plus subsequent additions at cost, less disposals.		
DEFERRED DEBITS:		
Prepaid insurance	8,971	15,755
Other	28,820	23,485
	<u>37,791</u>	<u>39,240</u>
	<u>\$7,689,585</u>	<u>\$8,123,760</u>

Signed on behalf of the Board:

N. A. HESLER, Director.

N. T. AVARD, Director.

PRODUCTS, LIMITED

December 31, 1960

(as at December 31, 1959)

LIABILITIES

CURRENT:	1960	1959
Bank Loan — secured under Section 88 of the Bank Act	\$ 470,000	\$ 720,000
Bills and Accounts Payable	406,387	730,849
Accrued Liabilities	73,316	69,095
Accrued Debenture Interest	11,875	12,469
Provision for taxes on income	131,257	135,130
Dividend on capital stock payable January 31, 1961	20,650	20,650
	<u>1,113,485</u>	<u>1,688,193</u>
 FUNDED DEBT:		
4¾% Sinking Fund Debentures, Series "A", due April 1, 1976:		
Authorized and issued	1,250,000	1,250,000
Less: Debentures purchased under Sinking Fund provisions and cancelled	250,000	200,000
	<u>1,000,000</u>	<u>1,050,000</u>
 ACCUMULATED DEPRECIATION:		
Buildings	413,606	403,442
Machinery and Equipment	908,256	851,835
Motor Vehicles	40,783	35,396
	<u>1,362,645</u>	<u>1,290,673</u>
 CAPITAL STOCK:		
Preferred shares — 4% non-cumulative redeemable of \$2.50 par value:		
Authorized and issued — 118,000 shares	295,000	295,000
Common shares of no par value:		
Class "A":		
Authorized — 250,000 shares		
Issued — 118,000 shares	219,885	219,885
Class "B":		
Authorized — 250,000 shares		
Issued — 118,000 shares	219,884	219,884
	<u>734,769</u>	<u>734,769</u>
 EARNINGS RETAINED IN THE BUSINESS — per statement attached	1,259,001	1,140,440
 Increase in value of fixed assets over depreciated cost in accordance with appraisal	2,219,685	2,219,685
	<u>\$7,689,585</u>	<u>\$8,123,760</u>

ENAMEL & HEATING PRODUCTS LIMITED
STATEMENT OF PROFIT AND LOSS
FOR THE YEAR ENDED DECEMBER 31, 1960

Profit from operations before deducting the following:		\$ 528,494
Depreciation	\$ 79,588	
Executive salaries	51,800	
Directors' fees and expenses	1,753	
Legal charges	1,434	
Debenture interest	49,733	184,308
		344,186
Non-operating income		9,325
		353,511
Provision for taxes on income		172,227
Net income for the year		\$ 181,284

STATEMENT OF RETAINED EARNINGS

Balance at credit — January 1, 1960		\$1,140,440
Add: Net income for the year — per statement of profit and loss	\$ 181,284	
Profit on debentures redeemed	7,562	
Profit on disposal of fixed assets	700	189,546
		1,329,986
Deduct:		
Dividends on capital stock:		
4% preferred shares	11,800	
Class "A" common shares	59,000	
Adjustment of prior years' income	185	70,985
		141,985
Balance at credit — December —31, 1960		\$1,259,001

Auditor's Report

TO THE SHAREHOLDERS,
ENAMEL & HEATING PRODUCTS, LIMITED,
SACKVILLE, N. B.

We have examined the balance sheet of ENAMEL & HEATING PRODUCTS, LIMITED as at December 31, 1960 and the related statements of profit and loss and retained earnings for the year ended on that date and have obtained all the information and explanations we have required. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion, and according to the best of our information and the explanations given to us and as shown by the books of the Company, the accompanying balance sheet and related statements of profit and loss and retained earnings are properly drawn up so as to exhibit a true and correct view of the state of the affairs of the Company as at December 31, 1960 and the results of its operations for the year ended on that date, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

ROSS, TOUCHE & CO.,
Chartered Accountants.

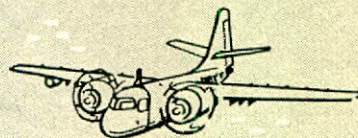
Saint John, N. B.
February 28, 1961.

SYMBOLS OF PROGRESS SINCE 1852

Fawcett



IN THE AIR

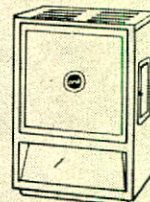


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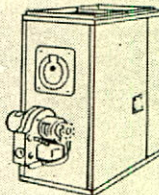
REINFORCING STEEL



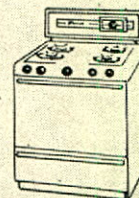
IN ROOM HEATING



IN HOME HEATING



AND IN THE KITCHEN



Enamel & Heating Products Limited have served Canadian homes and industry for more than a century . . . meeting the twin demands of higher quality and lower cost.

ENAMEL and HEATING PRODUCTS LIMITED

Sackville, N. B. ● Amherst ● Halifax ● Montreal ● Calgary ● Vancouver
● Charlottetown

ENAMEL & HEATING PRODUCTS LIMITED

