

Fifty-Fourth

ANNUAL REPORT

30th September, 1982



(Incorporated under the Canada Business Corporations Act)

#### **DIRECTORS**

Douglas T. Bourke Business Executive, Westmount, Quebec

John Clark Director, Ivory & Sime (Management) Limited Edinburgh, Scotland

Donald E. Dunn, c.a. Vice President - Finance, Henry Birks & Sons Limited, Montreal, Quebec

George A. Fierheller President and Chief Executive Officer, Premier Cablesystems Ltd. Vancouver, British Columbia

R. Alexander Hammond-Chambers Director, Ivory & Sime (Management) Limited Edinburgh, Scotland

Neil B. Ivory President, Pembroke Management Ltd. Montreal, Quebec

John S. Lane, C.F.A. Vice-President and Assistant General Manager for Canada, Sun Life Assurance Company of Canada Toronto, Ontario

Clifford L. Larock, F.C.I.S Chairman and Chief Executive Officer, Pembroke Management Ltd. Montreal, Quebec

David T. M. Ross, F.C.C.A. Director, Ivory & Sime (Management) Limited Edinburgh, Scotland

Hugh R. Snyder President and Chief Executive Officer, Brinco Limited Toronto, Ontario

#### **OFFICERS**

Clifford L. Larock, F.C.I.S.

President and Chief Executive Officer

Neil B. Ivory Vice-President

Richard Haller Secretary-Treasurer

Cyril F. Reid
Assistant Secretary-Treasurer

#### MANAGERS AND LOCATION OF EXECUTIVE OFFICES

Pembroke Management Ltd. 1018 Sun Life Building, 1155 Metcalfe Street, Montreal, Quebec H3B 2W8

## PREFERENCE SHARES LISTED

Toronto Stock Exchange

#### **AUDITORS**

Touche Ross & Co., Chartered Accountants, 1 Place Ville Marie, Montreal, Quebec H3B 2A2

# TRANSFER AGENT AND REGISTRAR

The Royal Trust Company, Toronto-Dominion Centre, Toronto, Ontario M5W 1P9

#### **REGISTERED OFFICE**

First Canadian Place, 12th Floor, 100 King Street West, Toronto, Ontario M5X 1B3

## **ANNUAL MEETING**

Friday, 3rd December, 1982, 2:15 p.m. at 1018 Sun Life Building, Montreal, Quebec

(Incorporated under the Canada Business Corporations Act)

# TO THE SHAREHOLDERS:

# **NET ASSET VALUE**

At 30th September, 1982, net assets amounted to \$55.8 million. Net asset value per common share declined to \$73.75 at 30th September, 1982, from \$83.78 a year ago, a decrease of 12%. During the same period the Standard & Poor 500 Composite Stock Index rose 3.6% and The Toronto Stock Exchange 300 Composite Stock Index fell 14.9%.

# INCOME AND DIVIDENDS

For the year ended 30th September, 1982, net income available for payment of dividends on the 60,000 preference shares outstanding amounted to \$1,170,699 which was 7.8 times the preference dividend requirement of \$150,000.

Net income available for the common shares was equivalent to \$1.43 per share. An interim dividend of \$0.75 was paid on 27th May, 1982, and a further dividend of \$0.75 per common share was declared payable on 24th November, 1982, to shareholders of record at the close of business on 12th November, 1982.

#### **OUTLOOK FOR 1983**

While there is no sign yet of an economic upturn in either the U.S. or Canada, North American stock markets have been bolstered strongly by the sharp drop in inflation and interest rates during the past several months. It is our belief that a gradual consumer led economic recovery will develop in 1983 and that this environment will prove favourable for equities.

It is the Corporation's present policy to maintain its heavy exposure to U.S. equities and to concentrate on growth companies in the consumer, financial, health care and high technology fields. Fiscal 1983 is off to a good start and the year is expected to be a good one for your Corporation.

#### DIRECTORATE

Mr. C. L. Larock, the President and Chief Executive Officer of the Corporation, having reached the age of retirement prescribed in the By-Laws of the Corporation will not stand for re-election to the Board of Directors at the forthcoming Annual Meeting.

Mr. Neil B. Ivory, the Vice-President of the Corporation, will be nominated to succeed Mr. Larock as President and Chief Executive Officer.

## ANNUAL MEETING

The Annual Meeting of the shareholders of the Corporation has been called for Friday, 3rd December, 1982.

On behalf of the board,

Clifford L. Larock, President and Chief Executive Officer

Montreal, Quebec, 1st November, 1982.

		1982	1981
STATEMENT OF FINANCIAL POSITION	INVESTMENTS (Note 2)	\$54,009,675	\$63,151,633
as at 30th September, 1982	CURRENT ASSETS Cash and term deposits. Due from brokers. Accrued income on investments Income taxes recoverable.	1,318,667 — 73,375 	602,288 488,679 127,170 — 1,218,137
	CURRENT LIABILITIES  Due to brokers  Accrued expenses  Income taxes payable	452,878 72,038 — 524,916	543,467 81,042 831,490 1,455,999
	NET CURRENT ASSETS (LIABILITIES)	1,754,726	(237,862)
	NET ASSETS (Note 4)	\$55,764,401	\$62,913,771
	REPRESENTED BY		
	CAPITAL STOCK  5% cumulative redeemable (at \$52.50) preference shares of no par value Authorized — 76,730 shares Issued — 60,000 shares  Common shares of no par value Authorized — 1,200,000 shares Issued — 713,224 shares	\$ 3,000,000 2,979,493 5,979,493	\$ 3,000,000 
	RETAINED EARNINGS	1,071,259 32,644,800 16,068,849 \$55,764,401	1,120,396 31,121,826 24,692,056 \$62,913,771
	On behalf of the Board		
	C. L. LAROCK, Director		

NEIL B. IVORY, Director

# STATEMENT OF INCOME AND RETAINED EARNINGS

for the year ended 30th September, 1982

	1982	1981
INCOME FROM INVESTMENTS	\$1,898,889	\$1,935,676
Management expenses	326,069 61,992	405,358 52,573
	388,061	457,931
	1,510,828	1,477,745
Income and withholding taxes	340,129	232,835
NET INCOME	1,170,699	1,244,910
Retained earnings at beginning of year	1,120,396	1,344,950
	2,291,095	2,589,860
Dividends		450.000
5% preference shares	150,000	150,000
Common shares	1,069,836	1,319,464
	1,219,836	1,469,464
RETAINED EARNINGS AT END OF YEAR	\$1,071,259	\$1,120,396
Net income per common share	\$1.43	\$1.54

# **AUDITORS' REPORT**

The Shareholders, Dominion-Scottish Investments Limited. We have examined the statement of financial position of Dominion-Scottish Investments Limited (a subsidiary of GBC Capital Ltd.) as at 30th September, 1982 and the statement of income and retained earnings for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these financial statements present fairly the financial position of the Corporation as at 30th September, 1982 and the results of its operations for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Montreal, Quebec, 1st November, 1982. Touche Ross & Co. Chartered Accountants

NOTES TO FINANCIAL STATEMENTS 30th September, 1982

# 1. Accounting policies and presentation

# a. General

The Corporation follows generally accepted accounting principles in the preparation of its financial statements and their application is consistent with that of the preceding year.

# b. Foreign currencies

Transactions in foreign currencies during the year were recorded at the relative rates of exchange applicable on the dates of such transactions. Amounts in foreign currencies included in assets and liabilities are shown in Canadian funds, converted at rates of exchange applicable at the year end, any adjustment thereon being credited or charged, as the case may be, to "Surplus on changes in investments".

# c. Statement of changes in financial position

A statement of changes in financial position has been omitted since it is deemed inappropriate for an investment corporation. A statement of changes in net assets (Note 4) has been substituted therefor.

2.	Investment	S

1981
<b>675</b> \$62,651,633
500,000
<b>675</b> 63,151,633
<b>826</b> 38,459,577
<b>\$24,692,056</b>
),( ),(

# 3. Surplus on changes in investments

1982	1981
\$31,121,826	\$24,845,236
2,048,174	8,447,012
525,200	2,170,422
1,522,974	6,276,590
\$32,644,800	\$31,121,826
	\$31,121,826 2,048,174 525,200 1,522,974

NOTES TO FINANCIAL STATEMENTS 30th September, 1982 (Continued)

4. Changes in net assets		
Onangos in not associ	1982	1981
Net assets at beginning of year	\$62,913,771	\$71,670,614
Add (deduct)  Net income for the year	1,170,699	1,244,910
at beginning of year	38,459,577	33,117,152
Purchases	7,381,495	12,270,377
Securities at average cost	45,841,072	45,387,529
at end of year	37,940,826	38,459,577
Cost of securities sold	7,900,246 9,908,341	6,927,952 15,375,235
	2,008,095	8,447,283
Gain (loss) on exchange	40,079 3,218,873	9,691,922
Deduct Income taxes on changes in investments Dividends:	525,200	2,170,422
5% preference shares	150,000 1,069,836	150,000 1,319,464
of investments	8,623,207	14,808,879
	10,368,243	18,448,765
Net decrease for the year	(7,149,370)	(8,756,843)
Net assets at end of year	\$55,764,401	\$62,913,771
Net asset value per common share	\$73.75	\$83.78

# 5. Directors' and officers' remuneration

Aggregate remuneration paid during the year to the Corporation's directors amounted to \$38,886 (1981 — \$28,822). The Corporation has four officers, two of whom are also directors. The officers of the Corporation as such received no remuneration.

# **INVESTMENT PORTFOLIO**

as at 30th September, 1982

	Number of Shares	Market Value
BANKS & FINANCE Canadian Imperial Bank of Commerce  *Jackson National Life Insurance  *PHH Group, Inc  *Sun Banks of Florida  *Texas Commerce Bancshares  *Valley National Corp. of Arizona	30,000 38,500 60,000 40,000 24,000 37,500	\$ 648,900 1,386,517 1,734,282 933,653 964,314 794,168 \$ 6,461,834
CONSUMER PRODUCTS Scott's Hospitality Inc	100,000 100,000	\$ 700,000 688,000 \$ 1,388,000
DATA PROCESSING *National Data Corporation  DISTRIBUTION & SERVICE	150,000	\$ 3,315,757
Emco Limited  Nowsco Well Service Ltd  Wajax Limited, convertible preferred A  Wajax Limited, Class A	75,000 50,000 60,000 160,000	\$ 816,000 656,500 1,260,000 1,440,000 \$ 4,172,500
ENERGY  †Chilco Partnership No. 4, units of \$50,000 each Czar Resources Ltd  *Dorchester Gas Corporation  *Dorchester Hugoton, Units. Interprovincial Pipe Line Limited  *Moran Energy Inc  *Noble Affiliates, Inc. Numac Oil & Gas Ltd. Ocelot Industries Ltd., Class B.  *Petrolane Incorporated  *Petroleum Equipment Tools Co.  *Summit Energy, Inc., convertible preferred  *Summit Energy, Inc	10 200,000 60,000 6,000 50,000 100,000 77,200 35,000 30,000 60,000 70,000 30,000	\$ 325,000 486,000 871,592 39,908 994,000 1,159,649 954,424 560,000 446,400 871,592 660,308 491,429 85,057 \$ 7,945,359

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as at 30th September, 1982 (Continued)

HEALTH CARE  *Medtronic, Inc  *National Medical Care, Inc	Number of Shares 20,000 100,000	Market Value \$ 995,221 958,133 \$ 1,953,354
MANUFACTURING Harris Steel Group Inc., Class A Harris Steel Group Inc., Class B Ivaco Industries Limited, Class A Ivaco Industries Limited, Class B *Teledyne Inc.  METALS AND MINING	440,000 220,000 6,000 60,000 22,500	\$ 1,782,000 908,600 63,000 615,000 2,496,553 \$ 5,865,153
Lornex Mining Corporation Ltd.  *Phelps Dodge Corporation  Pine Point Mines Limited	58,700 25,000 15,000	\$ 2,670,850 687,691 397,500 \$ 3,756,041
REAL ESTATE Carma Ltd., Class A  *Cousins Properties Incorporated  *Lennar Corporation  *The Rouse Company  *U.S. Home Corporation	184,873 179,687 50,000 80,000 50,000	\$ 390,082 2,194,813 927,225 2,139,294 997,076 \$ 6,648,490
RETAILING  *Cole National Corporation Grafton Group Limited. Grafton Group Limited, Class A  *Scotty's Inc.  *Toys-R-Us, Inc.  *H. J. Wilson Co., Inc.	187,500 12,000 48,000 50,000 15,000 36,300	\$ 7,505,885 138,000 612,000 1,251,754 579,516 981,924 \$11,069,079
*The Harper Group	40,000	\$ 1,434,108
TOTAL VALUE OF INVESTMENT PORTFOLIO		\$54,009,675

<sup>\*</sup>U.S. Securities

<sup>†</sup>at Directors' valuation

# TEN-YEAR FINANCIAL SUMMARY

							Per Common Share				
Fiscal Year	Gross Income \$	Expenses \$	Taxes on Income (1)	Net Income \$	Net gain on changes in investments (2) \$	Total Net Assets \$	Net Asset Value (3) \$	Net Income \$	Dividends \$		
1973	421,730	141,282	10,004	290,452	634,846	18,873,333	22.05	0.20	0.15		
1974	538,789	85,388	52,935	400,466	(586,146)	13,460,048	14.46	0.35	0.25		
1975	598,661	99,014	103,309	396,338	431,084	17,637,031	20.31	0.35	0.25		
1976	697,316	118,412	100,000	478,904	1,283,604	20,986,869	25.01	0.46	0.40		
1977(4)	481,256	112,595	90,294	278,367	1,062,150	24,373,421	29.76	0.23	_		
1978	926,348	198,019	164,013	564,316	4,141,575	36,213,174	46.36	0.58	0.23		
1979	1,290,733	261,621	229,104	800,008	5,102,995	49,276,792	64.67	0.91	0.58		
1980	1,576,053	365,304	227,968	982,781	3,148,889	71,670,614	96.07	1.17	0.91		
1981	1,935,676	457,931	232,835	1,244,910	6,276,590	62,913,771	83.78	1.54	1.85		
1982	1,898,889	388,061	340,129	1,170,699	1,522,974	55,764,401	73.75	1.43	1.50		

<sup>(1)</sup> Excludes taxes paid on gain on changes in investments.

(4) Nine month period ended September 30, 1977.

<sup>(2)</sup> After deducting taxes relating to gain on changes in investments.(3) After deducting preference shares at the redemption price of \$52.50 per share.



