

Fifty-Third

**ANNUAL REPORT** 

OF MANAGEM 30th September, 1981

McGILL UNIVERSITY

(Incorporated under the Canada Business Corporations Act)

### **DIRECTORS**

Douglas T. Bourke President and Chief Executive Officer, Drummond McCall Inc. Lachine, Quebec

John Clark Assistant Director, Ivory & Sime Limited Edinburgh, Scotland

Donald E. Dunn, c.a. Vice President - Finance, Henry Birks & Sons Limited, Montreal, Quebec

George A. Fierheller President and Chief Executive Officer, Premier Cablesystems Ltd. Vancouver, British Columbia

R. Alexander Hammond-Chambers Director, Ivory & Sime Limited Edinburgh, Scotland

Neil B. Ivory President, Pembroke Management Ltd. Montreal, Quebec

John S. Lane, C.F.A.
Vice-President and Assistant General
Manager for Canada,
Sun Life Assurance
Company of Canada
Toronto, Ontario

Clifford L. Larock, F.C.I.S Chairman and Chief Executive Officer, Pembroke Management Ltd. Montreal, Quebec

David T. M. Ross, F.C.C.A. Secretary, British Assets Trust P.L.C., Edinburgh, Scotland

Hugh R. Snyder President and Chief Executive Officer, Brinco Limited Toronto, Ontario

### **OFFICERS**

Clifford L. Larock, F.C.I.S.

President and Chief Executive Officer

Neil B. Ivory Vice-President

Richard Haller Secretary-Treasurer

Cyril F. Reid
Assistant Secretary-Treasurer

### MANAGERS AND LOCATION OF EXECUTIVE OFFICES

Pembroke Management Ltd. 1018 Sun Life Building, Dominion Square, Montreal, Quebec H3B 2W8

### PREFERENCE SHARES LISTED

Toronto Stock Exchange

### **AUDITORS**

Touche Ross & Co., Chartered Accountants, 1 Place Ville Marie, Montreal, Quebec H3B 2A2

### TRANSFER AGENT AND REGISTRAR

The Royal Trust Company, Toronto-Dominion Centre, Toronto, Ontario M5W 1P9

### REGISTERED OFFICE

First Canadian Place, 12th Floor, 100 King Street West, Toronto, Ontario M5X 1B3

### **ANNUAL MEETING**

Friday, 11th December, 1981, 10:00 a.m. at 1018 Sun Life Building, Montreal, Quebec

(Incorporated under the Canada Business Corporations Act)

### TO THE SHAREHOLDERS:

### **NET ASSET VALUE**

At 30th September, 1981, net assets amounted to \$62.9 million. Net asset value per common share declined to \$83.78 at 30th September, 1981, from \$96.07 a year ago, a decrease of 12.8%. During the same period the Standard & Poor 500 Composite Stock Index and The Toronto Stock Exchange 300 Composite Stock Index declined 7.4% and 16.7% respectively.

#### INCOME AND DIVIDENDS

For the year ended 30th September, 1981, net income available for payment of dividends on the 60,000 preference shares outstanding amounted to \$1,244,910 which was 8.3 times the preference dividend requirement of \$150,000.

Net income available for the common shares was equivalent to \$1.54 per share. An interim dividend of \$0.75 was paid on 28th May, 1981, and a further dividend of \$0.75 per common share was declared payable on 24th November, 1981, to shareholders of record at the close of business on 13th November, 1981.

### **OUTLOOK FOR 1982**

The U.S. economy appears to be falling back into recession as weak consumer demand caused by very high interest rates begins to impact production schedules. Several quarters of declining economic output and rising unemployment are anticipated. In this environment interest rates and inflation will probably decline but the stock market may continue to suffer from the twin pressures of unfavourable yield comparisons with fixed income securities and a worsening outlook for corporate profits.

Investment psychology in Canada is understandably shaken because of the many ill conceived government policies of intervention in the private sector and a continuing obsession with constitutional matters. Economic prospects are gloomy as the consumer is squeezed by inflation and high interest rates. Massive federal and provincial government deficits and a weak Canadian dollar do not suggest any near term respite from high interest rates.

The Corporation's investment policy is to continue to emphasize strongly financed U.S. companies which are not dependent upon the overall growth of the U.S. economy for their own earnings progress. While we are not overly sanguine about the near term stock market prospects, we remain convinced that this policy will provide superior returns for patient investors.

### DIRECTORATE

Mr. Ian E. Ivory resigned as a director of the Corporation effective 31st August, 1981. The directors wish to record their appreciation of the significant contribution made by Mr. Ivory during his tenure as a director.

Mr. David T. M. Ross, F.C.C.A., an employee of Ivory & Sime Limited and Secretary of British Assets Trust, Edinburgh American Assets Trust and other investment companies managed by Ivory & Sime, was appointed a director of the Corporation on 2nd November, 1981, to fill the vacancy created by the resignation of Mr. Ian E. Ivory.

### ANNUAL MEETING

The Annual Meeting of the shareholders of the Corporation has been called for Friday, 11th December, 1981.

On behalf of the board,

Clifford L. Larock, President and Chief Executive Officer

Montreal, Quebec, 2nd November, 1981.

		1981	1980
STATEMENT OF FINANCIAL POSITION	INVESTMENTS (Note 2)	\$63,151,633	\$72,618,087
as at 30th September, 1981	CURRENT ASSETS		
	Cash	602,288 488,679 127,170 1,218,137	447,258 751,544 125,255 1,324,057
	CURRENT LIABILITIES  Due to bank	543,467 81,042 831,490 1,455,999	1,018,335 936,268 93,872 223,055 2,271,530
	NET CURRENT LIABILITIES	(237,862)	(947,473)
	NET ASSETS (Note 4)	\$62,913,771	\$71,670,614
	REPRESENTED BY		
	CAPITAL STOCK  5% cumulative redeemable (at \$52.50) preference shares of no par value Authorized — 76,730 shares Issued — 60,000 shares  Common shares of no par value Authorized — 1,200,000 shares Issued — 713,224 shares	\$ 3,000,000 2,979,493 5,979,493	\$ 3,000,000 2,979,493 5,979,493
	RETAINED EARNINGS	1,120,396	1,344,950
	SURPLUS ON CHANGES IN INVESTMENTS (Note 3)	31,121,826	24,845,236
	UNREALIZED APPRECIATION OF INVESTMENTS	24,692,056	39,500,935
		\$62,913,771	\$71,670,614

On behalf of the Board

C. L. LAROCK, Director NEIL B. IVORY, Director

### STATEMENT OF INCOME AND RETAINED EARNINGS

for the year ended 30th September, 1981

	1981	1980
INCOME FROM INVESTMENTS	\$1,935,676	\$1,576,053
Management expenses	405,358 52,573 457,931	313,832 51,472 365,304
Income and withholding taxes	1,477,745 232,835	1,210,749 227,968
NET INCOME	1,244,910	982,781
Retained earnings at beginning of year	1,344,950	1,161,203
Dividends	2,589,860	2,143,984
5% preference shares	150,000 1,319,464	150,000 649,034
	1,469,464	799,034
RETAINED EARNINGS AT END OF YEAR	<u>\$1,120,396</u>	<u>\$1,344,950</u>
Net income per common share	\$1.54	\$1.17

### **AUDITORS' REPORT**

The Shareholders, Dominion-Scottish Investments Limited. We have examined the statement of financial position of Dominion-Scottish Investments Limited (a subsidiary of GBC Capital Ltd.) as at 30th September, 1981 and the statement of income and retained earnings for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these financial statements present fairly the financial position of the Corporation as at 30th September, 1981 and the results of its operations for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Montreal, Quebec, 2nd November, 1981. Touche Ross & Co. Chartered Accountants

### NOTES TO FINANCIAL STATEMENTS 30th September, 1981

### 1. Accounting policies and presentation

### a. General

The Corporation follows generally accepted accounting principles in the preparation of its financial statements and their application is consistent with that of the preceding year.

### b. Foreign currencies

Transactions in foreign currencies during the year were recorded at the relative rates of exchange applicable on the dates of such transactions. Amounts in foreign currencies included in assets and liabilities are shown in Canadian funds, converted at rates of exchange applicable at the year end, any adjustment thereon being credited or charged, as the case may be, to "Surplus on changes in investments".

### c. Statement of changes in financial position

A statement of changes in financial position has been omitted since it is deemed inappropriate for an investment corporation. A statement of changes in net assets (Note 4) has been substituted therefor.

#### 2. Investments

	1981	1980
At market value	\$62,651,633	\$72,118,087
At directors' valuation	500,000	500,000
	63,151,633	72,618,087
At average cost	38,459,577	33,117,152
Unrealized appreciation of investments	\$24,692,056	\$39,500,935

### 3. Surplus on changes in investments

	1301	1300
Balance at beginning of year	\$24,845,236	\$21,696,347
Gain on changes in investments		
(including loss on exchange,		
1981 — \$271; 1980 gain — \$40,905)	8,447,012	4,231,689
Income taxes on changes in investments	2,170,422	1,082,800
	6,276,590	3,148,889
Balance at end of year	\$31,121,826	\$24,845,236

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1980

NOTES TO FINANCIAL STATEMENTS 30th September, 1981 (Continued)

4. Changes in net assets		
	1981	1980
Net assets at beginning of year Add (deduct)	\$71,670,614	\$49,276,792
Net income for the year	1,244,910	982,781
at beginning of year	33,117,152	25,929,167
Purchases	12,270,377	13,723,974
	45,387,529	39,653,141
Securities at average cost at end of year	38,459,577	33,117,152
Cost of securities sold	6,927,952	6,535,989
Proceeds from securities sold	15,375,235	10,726,773
	8,447,283	4,190,784
(Loss) gain on exchange(Decrease) increase in unrealized	(271)	40,905
appreciation of investments	(14,808,879)	19,061,186
Deduct	(5,116,957)	24,275,656
Income taxes on changes in investments  Dividends:	2,170,422	1,082,800
5% preference shares	150,000	150,000
Common shares	1,319,464	649,034
	3,639,886	1,881,834
Net (decrease) increase for the year	(8,756,843)	22,393,822
Net assets at end of year	\$62,913,771	\$71,670,614
Net asset value per common share	\$83.78	\$96.07

### 5. Directors' and officers' remuneration

Aggregate remuneration paid during the year to the Corporation's directors amounted to \$28,822 (1980 — \$22,484). The Corporation has four officers, two of whom are also directors. The officers of the Corporation as such received no remuneration.

		Number of Shares	Market Value
as at 30th September, 1981	BANKS & FINANCE Canadian Imperial Bank of Commerce. *PHH Group, Inc. *Sun Banks of Florida. *Texas Commerce Bancshares. *Valley National Corp. of Arizona	30,000 60,000 40,000 24,000 37,500	\$ 783,900 1,367,063 868,896 1,093,361 1,125,944 \$ 5,239,164
	CONSUMER PRODUCTS John Labatt Limited, Class A Scott's Hospitality Inc. Scott's Hospitality Inc., Class C	66,560 100,000 100,000	\$ 1,639,373 538,000 550,000 \$ 2,727,373
	DATA PROCESSING *Datapoint Corporation *National Data Corporation	10,000 150,000	\$ 564,179 3,032,085 \$ 3,596,264
	DISTRIBUTION & SERVICE Emco Limited Nowsco Well Service Ltd Wajax Limited, convertible preferred A Wajax Limited, Class A	75,000 30,000 40,000 160,000	\$ 956,250 555,000 860,000 1,640,000 \$ 4,011,250
	ENERGY  †Chilco Partnership No. 4, units of \$50,000 each Czar Resources Ltd. Czar Resources Ltd., warrants  *Dorchester Gas Corporation  *Energy Reserves Group, Inc.  *Felmont Oil Corporation.  *First Mississippi Corp.  *Freeport-McMoRan Inc.  *Howell Petroleum Corporation. Interprovincial Pipe Line Limited.  *Moran Energy Inc.  *Noble Affiliates, Inc. Numac Oil & Gas Ltd. Ocelot Industries Ltd., Class B Penn West Petroleum Ltd., cum warrants. Penn West Petroleum Ltd., Class A.  *Petrolane Incorporated.  *Petroleum Equipment Tools Co.	10 45,000 8,333 60,000 35,000 45,000 75,000 60,000 50,000 77,000 77,200 35,000 15,000 33,332 133,328 60,000 70,000	\$ 500,000 270,000 6,250 1,276,553 527,975 1,018,238 1,380,278 1,810,200 701,754 405,000 1,568,550 1,607,096 1,260,000 502,500 34,999 117,329 1,149,839 2,048,543
	*Summit Energy, Inc., convertible preferred*  *Summit Energy, Inc	30,000 10,000	615,468

\$16,934,889

### **INVESTMENT PORTFOLIO**

as at 30th September, 1981 (Continued)

	Number of Shares	Market Value
HEALTH CARE *National Medical Care, Inc	120,000	\$ 1,448,160
MANUFACTURING Harris Steel Group Inc., Class A. Harris Steel Group Inc., Class B. Ivaco Industries Limited *Storage Technology Corporation. *Teledyne Inc.	440,000 220,000 60,000 50,500 22,500	\$ 2,697,200 1,183,600 1,230,000 1,988,583 3,631,714 \$10,731,097
METALS AND MINING Lornex Mining Corporation Ltd* *Phelps Dodge Corporation Pine Point Mines Limited	50,000 25,000 10,000	\$ 2,212,500 1,003,152 463,800 \$ 3,679,452
REAL ESTATE Carma Ltd., Class A. *Cousins Properties Incorporated. *Lennar Corporation. *The Rouse Company.	200,000 179,687 30,000 80,000	\$ 1,950,000 2,331,097 407,295 1,979,152 \$ 6,667,544
RETAILING  *Cole National Corporation Grafton Group Limited Grafton Group Limited, Class A  *Scotty's Inc.  *Toys-R-Us, Inc.  *H. J. Wilson Co., Inc.	150,000 12,000 48,000 40,000 30,000 33,000	\$ 3,982,440 169,560 672,000 947,579 986,559 652,324 \$ 7,410,462
TRANSPORTATION *The Harper Group	20,000	\$ 705,978
TOTAL VALUE OF INVESTMENT PORTFOLIO		\$63,151,633

<sup>\*</sup>U.S. Securities

tat Directors' valuation

### **TEN-YEAR FINANCIAL SUMMARY**

						Per Common Share		are
Gross Income \$	Expenses \$	Taxes on Income (1) \$	Net Income \$	Net gain on changes in investments (2) \$	Total Net Assets \$	Net Asset Value (3) \$	Net Income \$	Dividends \$
459,778	134,052	3,943	329,669	1,453,301	23,095,670	27.97	0.25	0.12
421,730	141,282	10,004	290,452	634,846	18,873,333	22.05	0.20	0.15
538,789	85,388	52,935	400,466	(586,146)	13,460,048	14.46	0.35	0.25
598,661	99,014	103,309	396,338	431,084	17,637,031	20.31	0.35	0.25
697,316	118,412	100,000	478,904	1,283,604	20,986,869	25.01	0.46	0.40
481,256	112,595	90,294	278,367	1,062,150	24,373,421	29.76	0.23	_
926,348	198,019	164,013	564,316	4,141,575	36,213,174	46.36	0.58	0.23
1,290,733	261,621	229,104	800,008	5,102,995	49,276,792	64.67	0.91	0.58
1,576,053	365,304	227,968	982,781	3,148,889	71,670,614	96.07	1.17	0.91
1,935,676	457,931	232,835	1,244,910	6,276,590	62,913,771	83.78	1.54	1.85
	1000me \$459,778 421,730 538,789 598,661 697,316 481,256 926,348 1,290,733 1,576,053	Income         Expenses           459,778         134,052           421,730         141,282           538,789         85,388           598,661         99,014           697,316         118,412           481,256         112,595           926,348         198,019           1,290,733         261,621           1,576,053         365,304	Income         Expenses         Income (1)           459,778         134,052         3,943           421,730         141,282         10,004           538,789         85,388         52,935           598,661         99,014         103,309           697,316         118,412         100,000           481,256         112,595         90,294           926,348         198,019         164,013           1,290,733         261,621         229,104           1,576,053         365,304         227,968	Income         Expenses         Income (1)         Income (2)           459,778         134,052         3,943         329,669           421,730         141,282         10,004         290,452           538,789         85,388         52,935         400,466           598,661         99,014         103,309         396,338           697,316         118,412         100,000         478,904           481,256         112,595         90,294         278,367           926,348         198,019         164,013         564,316           1,290,733         261,621         229,104         800,008           1,576,053         365,304         227,968         982,781	Gross Income         Expenses         Taxes on Income (1)         Net Income investments (2)           459,778         134,052         3,943         329,669         1,453,301           421,730         141,282         10,004         290,452         634,846           538,789         85,388         52,935         400,466         (586,146)           598,661         99,014         103,309         396,338         431,084           697,316         118,412         100,000         478,904         1,283,604           481,256         112,595         90,294         278,367         1,062,150           926,348         198,019         164,013         564,316         4,141,575           1,290,733         261,621         229,104         800,008         5,102,995           1,576,053         365,304         227,968         982,781         3,148,889	Gross Income         Expenses         Taxes on Income (1)         Net Income         Changes in investments (2)         Net Assets           459,778         134,052         3,943         329,669         1,453,301         23,095,670           421,730         141,282         10,004         290,452         634,846         18,873,333           538,789         85,388         52,935         400,466         (586,146)         13,460,048           598,661         99,014         103,309         396,338         431,084         17,637,031           697,316         118,412         100,000         478,904         1,283,604         20,986,869           481,256         112,595         90,294         278,367         1,062,150         24,373,421           926,348         198,019         164,013         564,316         4,141,575         36,213,174           1,290,733         261,621         229,104         800,008         5,102,995         49,276,792           1,576,053         365,304         227,968         982,781         3,148,889         71,670,614	Gross Income \$\frac{1}{\\$}\$         Expenses \$\frac{1}{\\$}\$         Taxes on Income (1) \$\frac{1}{\\$}\$         Net changes in investments (2) \$\frac{1}{\\$}\$         Total Net Asset Value (3) \$\frac{1}{\\$}\$           459,778         134,052         3,943         329,669         1,453,301         23,095,670         27.97           421,730         141,282         10,004         290,452         634,846         18,873,333         22.05           538,789         85,388         52,935         400,466         (586,146)         13,460,048         14.46           598,661         99,014         103,309         396,338         431,084         17,637,031         20.31           697,316         118,412         100,000         478,904         1,283,604         20,986,869         25.01           481,256         112,595         90,294         278,367         1,062,150         24,373,421         29.76           926,348         198,019         164,013         564,316         4,141,575         36,213,174         46.36           1,290,733         261,621         229,104         800,008         5,102,995         49,276,792         64.67           1,576,053         365,304         227,968         982,781         3,148,889         71,670,614         96.07	Gross Income         Expenses         Taxes on Income (1)         Net One of the Income (1)         Net Asset (2)         Total Net Asset (2)         Net Asset Value (3)         Net Asset Value (3)         Net Asset (2)         Net Asset

Excludes taxes paid on gain on changes in investments.
 After deducting taxes relating to gain on changes in investments.
 After deducting preference shares at the redemption price of \$52.50 per share.
 Nine month period ended September 30, 1977.

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