MICC INVESTMENTS LIMITED Annual Report 1982



## Financial Highlights



(000's omitted)	1982	1981	1980	1979	1978
Premiums Written	\$ 13,953	\$ 22,711	\$ 27,649	\$ 40,846	\$ 44,385
Underwriting Revenue	40,738	38,394	36,144	25,346	20,940
Investment Income	39,846	30,370	28,970	29,661	22,331
Losses Incurred on Claims	76,220	46,954	42,553	28,200	20,579
Net Earnings (Loss)	(3,659)	12,446	12,701	15,667	13,563
Net Earnings Available to Common Shareholders	(11,219)	6,473	7,089	9,762	9,513
Total Assets	446,096	385,706	331,929	339,758	307,834
Shareholders' Equity	236,848	200,025	173,669	176,023	161,775
Earnings (Loss) Per Common Share	(¢1 04)*	\$0.70	\$0.07	¢1.60	¢1.66
	(\$1.04)*	\$0.78	\$0.97	\$1.62	\$1.66
Earnings (Loss) Per Common Share (Fully Diluted)		0.78	0.95	1.45	1.65
Common Dividends Paid	0.76	0.76	0.76	0.72	0.56

<sup>\*(\$0.26)</sup> before unusual item

## Contents

Financial Highlights	1
Message to Shareholders	4
Consolidated Financial Statements	4
Notes to Financial Statements	9
Review of Operations	14
Branch Office Organization	24

Si vous désirez recevoir ce rapport en français, veuillez vous adresser au:

Secrétaire

Les Placements MICC, Limitée 1 rue Dundas ouest, chambre 1600, Toronto, Ontario M5G 1Z3

## Message to Shareholders

Our company was adversely affected by the severe recession which prevailed in Canada during 1982. Profitability was eroded by low levels of new business being written and the record level of claim losses experienced by our major subsidiary, The Mortgage Insurance Company of Canada.

Net earnings for the year were \$4.8 million before an unusual item which reduced the results to a net loss of \$3.7 million. This compares with net earnings of \$12.4 million in 1981. The unusual item was a write-off of policy acquisition costs, previously deferred, of \$17.5 million which amounts to \$8.4 million net of deferred income taxes. This writeoff was considered appropriate as it is now estimated that future losses on business in force at December 31, 1982, may exceed deferred revenue by this amount and therefore these policy acquisition costs previously deferred would not be recovered from such deferred revenue. After deduction of preferred dividends of \$7.6 million, the resulting net loss per common share was \$0.26 before the unusual item and \$1.04 after the unusual item.

During 1982, dividends paid to common shareholders amounted to \$8.2 million or \$0.76 per share.

On January 1, 1982 The Mortgage Insurance Company of Canada and Insmor Mortgage Insurance Company were amalgamated. The statement of earnings for 1982 therefore reflects the results of the amalgamated operations for the full 12 month period. The comparative statement of earnings for

1981 includes the results of Insmor Mortgage Insurance Company for the fourth quarter only. The Report on Operations provides comparative results for 1981 and earlier on a combined basis.

Total revenue was up 17.2 percent to \$80.6 million, with 50.6 percent derived from underwriting revenue and 49.4 percent from investment income. Total assets at December 31, 1982, were \$446.1 million, up 15.7 percent from \$385.7 million at December 31, 1981. The investment portfolio has increased from \$329.8 million to \$368.4 million. Claims losses continue to be the major problem for the company, reaching a record \$76.2 million during the year. The comparable 1981 total was \$47.0 million. Real estate held at year-end was down to \$27.6 million from the previous years total of \$36.5 million.

While our financial position actually strengthened during the year due to an increase in the market value of investments, the earnings outlook for 1983 is not promising. For this reason, the normal quarterly dividend on common shares was omitted for the first quarter of 1983.

During the year, in response to a decline in insurance activity, consolidation of the company's operations was undertaken which will result in reduced expenses. A number of branch offices were closed and staff was reduced by 40 percent.

The Insurance Company has instituted a target marketing concept and more restrictive underwriting criteria with a view to improving underwriting profit margins. These



actions combined with an expected lower level of housing activity in the '80's will result in new mortgage insurance volumes remaining below the levels achieved in the late 1970's. Consequently, your Company will be looking for additional acquisition opportunities.

MICC made a major investment in Inter-City Gas Corporation in December of 1982, which resulted in a number of capital transactions between the two groups of companies. Details of these transactions are included in Note 8 of the notes to the consolidated financial statements.

Following this investment, Mr. R.G. Graham, Mr. G.P. Osler, and Mr. A. Sweatman Q.C., were appointed to the Board of Directors.

The following executive appointments were made effective December 16, 1982

Chairman – J.H. Coleman
Deputy Chairman – R.T. Ryan
President and Chief
Executive Officer – R.G. Graham

Earlier in the year Mr. J.D. Hewitt was appointed Executive Vice-President.

During the year, Mr. D.R. Smith, Deputy Chairman and formerly President of Insmor Holdings Limited retired from the company and the Board of Directors. We are grateful for the important contribution he made to the company.

The efforts of our employees who have worked so diligently through a year of most difficult business conditions is greatly appreciated.



Robert G. Graham President and Chief Executive Officer



John H. Coleman Chairman

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R.G. Graham

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J.H. Coleman

# Consolidated Balance Sheet AS AT DECEMBER 31, 1982

Assets	1982	1001
		1981
CASH AND ACCOUNTS RECEIVABLE	\$000's	\$000's
Cash	8,274	1,885
Interest accrued and sundry receivables	15,527	13,285
Premiums receivable	1,055	1,556
Income taxes recoverable	692	_
Due from reinsurers	332	111
	25,880	16,837
REAL ESTATE		
INVESTMENTS	27,555	36,530
Treasury bills and other short-term securities – at cost	1 540	(0.77(
Bonds and debentures – at amortized value	1,540	69,776
(market value \$64,464,000; 1981 – \$47,990,000)	(4.404	F0.600
Preferred stocks – at market value	64,484	53,683
(cost \$117,399,000; 1981 – \$114,589,000)	111,449	93,613
Common stocks – at market value		
(cost \$78,428,000; 1981 – \$76,273,000)	76,064	72,891
Mortgages – at amortized value	26,777	39,807
Investment in Inter-City Gas Corporation (note 8)	88,043	
	368,357	329,770
OTHER ASSETS		
Deferred income taxes	21,752	
Capital expense – at amortized cost (notes 3 and 4)	1,863	1,608
Other	689	961
	24,304	2,569
	446,096	385,706
	770,070	303,700



Liabilities	1982 \$000's	1981 \$000's
ACCOUNTS PAYABLE		
Bank loan	3,719	3,500
Due to reinsurers	154	112
Provision for claims	63,385	32,285
Accounts payable and accrued liabilities	1,945	1,227
Premium taxes payable	60	124
Income taxes payable		948
	69,263	38,196
OTHER LIABILITIES		
Deferred revenue (note 2)	134,985	137,465
Income debentures (note 3)	5,000	5,000
	139,985	142,465
DEFERRED INCOME TAXES		5,020
	209,248	185,681
Shareholders' Equity		
CARITAL STOCK (note 4)	000 000	172 247
CAPITAL STOCK (note 4) CONTRIBUTED SURPLUS (notes 5 and 6)	208,828 4,500	173,347
RETAINED EARNINGS (note 6)	31,834	51,036
TILITALITED EALITATIOS (HOLE O)	245,162	224,383
UNREALIZED GAIN (LOSS) ON STOCKS	(8,314)	(24,358)
OTTILI ILIZED OTHER (ECOO) OF CTOCK	236,848	200,025
	446,096	385,706

Signed on behalf of the board

Robert G. Graham Director

S.E. Eagles Director

# Consolidated Statement of Earnings FOR THE YEAR ENDED DECEMBER 31, 1982

	1982	1981
	\$000's	\$000's
REVENUE	\$000 S	\$000 S
Net premiums written	13,953	00.711
Application fees		22,711
1 St. A. Company of the Company of t	919	1,810
Inspection service and appraisal fees	1,010	1,506
	15,882	26,027
Decrease in deferred revenue	24,856	12,367
Underwriting revenue	40,738	38,394
Investment income –		
Interest and amortization	18,023	12,965
Dividends	16,958	14,353
Equity in earnings of Inter-City Gas Corporation (note 8)	216	-
Realized gain on disposal of investments	4,645	2,862
Foreign exchange gain	4	190
	39,846	30,370
	80,584	68,764
EXPENSES		
Insurance underwriting and policy issuance expenses	6,905	6,870
Premium taxes	398	683
Tronsant taxes	7,303	7,553
Less: Decrease (increase) in deferred expenses	1,590	(2,291)
Less. Decrease (increase) in deferred expenses	8,893	5,262
Losses on claims provided for and incurred	76,220	46,954
Other operating expenses	7,919	8,234
Income debenture interest and amortization expenses (note 3)	378	627
income decenture interest and amortization expenses (note 3)	93,410	61,077
EARNINGS (LOSS) BEFORE INCOME TAXES	75,410	01,077
AND UNUSUAL ITEM	(10.006)	7.007
	(12,826)	7,687
PROVISION FOR (RECOVERY OF) INCOME TAXES	100	0.4
Current	100	24
Deferred	(17,694)	(4,783)
	(17,594)	(4,759)
EARNINGS BEFORE UNUSUAL ITEM	4,768*	12,446
UNUSUAL ITEM		
Deferred policy acquisition cost written-off		
(net of tax recovery of \$9,053,000) (note 7)	(8,427)	
NET EARNINGS (LOSS) FOR THE YEAR	(3,659)	12,446
EARNINGS (LOSS) PER COMMON SHARE	(\$1.04)	\$0.78
(Exercise of warrants and conversion of shares		
would not dilute earnings per share)		
Weighted daily average number of common shares outstanding	10,771,350	8,270,046
*Earnings (loss) per common share before unusual item	(\$0.26)	\$0.78
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# Consolidated Statement of Unrealized Gain (Loss) on Stocks FOR THE YEAR ENDED DECEMBER 31, 1982

	1982 \$000's	1981 \$000's
UNREALIZED GAIN (LOSS) ON STOCKS – BEGINNING OF YEAR Unrealized gain (loss) on stocks for the year	(24,358) 16,044 (8,314)	6,429 (32,689) (26,260)
Deferred income taxes UNREALIZED LOSS ON STOCKS – END OF YEAR	(8,314)	1,902 (24,358)

# Consolidated Statement of Retained Earnings FOR THE YEAR ENDED DECEMBER 31, 1982

	1982 \$000's	1981 \$000's
RETAINED EARNINGS – BEGINNING OF YEAR	51,036	50,204
Net earnings (loss) for the year	(3,659)	12,446
Gain on redemption of preferred shares	484	708
	47,861	63,358
Amortization of capital expenses, less related income taxes (note 4)	281	64
Cash dividends –		
Preferred	7,560	5,973
Common	8,186	6,285
	16,027	12,322
RETAINED EARNINGS – END OF YEAR	31,834	51,036

MICC INVESTMENTS LIMITED

7

# Consolidated Statement of Changes in Financial Position FOR THE YEAR ENDED DECEMBER 31, 1982

	1982	1981
	\$000's	\$000's
SOURCE OF FUNDS		
Common shares issued	1,164	30,382
Warrants issued	4,500	-
Preferred shares issued	36,000	28,500
Increase in accounts payable	31,067	11,607
Deferred revenue and deferred taxes acquired from share issue	-	42,651
Other	335	
	73,066	113,140
USE OF FUNDS		
Operations – net loss (earnings) for the year	3,659	(12,446)
Equity in earnings of Inter-City Gas Corporation	216	-
Decrease in net deferred revenue (note 2)	2,480	14,658
Income taxes deferred	26,750	4,783
Depreciation and amortization	(293)	(252)
Funds used in operations	32,812	6,743
Increase (decrease) in real estate	(8,975)	1,657
Increase in cash and accounts receivable	9,043	334
Purchase of fixed assets	214	442
Repayment of income debentures	-	3,333
Dividends -		
Preferred shares	7,560	5,973
Common shares	8,186	6,285
Redemption of preferred shares	1,683	1,864
Other	-	1,332
	50,523	27,963
FUNDS AVAILABLE FOR INVESTMENT	22,543	85,177
INVESTMENT FUNDS - BEGINNING OF YEAR	329,770	277,282
	352,313	362,459
Unrealized gain (loss) on stocks for the year	16,044	(32,689)
INVESTMENT FUNDS – END OF YEAR	368,357	329,770
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## Notes to Consolidated Financial Statements FOR THE YEAR ENDED DECEMBER 31, 1982



#### 1. ACCOUNTING POLICIES

These financial statements are prepared in accordance with generally accepted accounting principles. The application of these principles is set out for the following significant items:

Principles of consolidation

The consolidated financial statements of MICC Investments Limited include the accounts of its subsidiaries. The company operates principally in the mortgage insurance business in Canada.

#### Premiums

Net premiums written are deferred and then taken into underwriting revenue as earned over the life of the related policies. Prior to 1974, the majority of policies were written for a term of fifteen years; since then the majority of policies have been written for twenty years. The rates or formulae under which premiums are earned relate to the amount of risk in each year of coverage as projected by management, based primarily on the past incidence of losses. The formulae under which premiums are earned are adjusted periodically in accordance with such estimates.

Application fees

Application fees received on insurance policies written are taken into income as received.

Underwriting and policy issuance expenses and premium taxes

Underwriting and policy issuance expenses and premium taxes in excess of application fees and commission income are deferred to the extent they are considered recoverable from future underwriting revenue and then amortized against premiums as the premiums are earned (see note 7).

Losses on claims provided for and incurred Losses on claims represent the difference between the amounts claimed or estimated to be claimed and amounts recovered or estimated to be recoverable from the sale of real estate. Provisions for losses are made when it is considered probable that defaults by borrowers will result in claims. Provisions for losses on claims are updated regularly as information concerning claim amounts and real estate values becomes available.

Foreign exchange

Accounts in United States dollars have been translated in the following manner. Assets, being bonds, and liabilities, being primarily deferred revenue, have been translated at current rates. Earnings have been translated into Canadian dollars at the average rate prevailing through the year.

#### Investment income

- Treasury bills and other short-term securities Interest is recorded as income as it accrues. Gains and losses are taken into income when realized.
- b) Bonds, debentures and mortgages Interest is recorded as income as it accrues. The premium or discount between cost and maturity value is amortized into income over the period to maturity. A gain or loss on the sale of a bond, debenture or mortgage is deferred and then amortized over the term to maturity of the security sold.
- c) Stocks Dividends are recorded as income on the ex-dividend date. Gains and losses on disposal of stocks are taken into income when realized. Investments in common shares of companies where a degree of significant influence is present are accounted for on an equity basis. Unrealized gains and losses on stocks, excluding investments accounted for on an equity basis, are accounted for in the "Consolidated Statement of Unrealized Gain (Loss) on Stocks", the balance of which is included in shareholders' equity.

#### Real estate

Real estate is carried in the accounts at its estimated realizable value after deduction of estimated real estate commissions and other sales related expenses.

#### 2. DEFERRED REVENUE

Deferred revenue consists principally of deferred premiums, after deduction where applicable of deferred underwriting and policy issuance expenses and premium taxes.

#### 3. INCOME DEBENTURES

Income debentures mature on March 31, 1985 with mandatory prepayment as to 33.34% on March 31, 1983 and March 31, 1984. Interest payable at the rate of 7-1/2% per annum, is not deductible in computing taxable income.

Costs incurred in connection with this issue have been capitalized and are being amortized against earnings on a straight-line basis over the term of the debentures. As at December 31, 1982, unamortized capital expenses relating to income debentures amounted to \$8,865.

## Notes to Consolidated Financial Statements

FOR THE YEAR ENDED DECEMBER 31, 1982

#### 4. CAPITAL STOCK

The authorized, issued and fully paid capital stock of the company consists of:

Authorized -

3,951,600 (1981 – 3,951,600) first preferred shares

issuable in series

Unlimited (1981 – unlimited) second preferred shares

issuable in series

Unlimited (1981 – unlimited) common shares without

par value

	1982 \$	1981
Issued and fully paid – 611,559 (1981 – 623,099) 10% first preferred shares		
Series A 200,000 (1981 – 200,000) 7-3/4% first preferred shares	15,288,975	15,577,475
Series B 837,950 (1981 – 874,850) 8-5/8% first preferred shares	5,000,000	5,000,000
Series C 80,000 (1981 – 80,000) 8% first preferred shares	20,948,750	21,871,250
Series D 100,000 (1981 – 100,000) 8-1/2% first preferred shares	8,000,000	8,000,000
Series E 105,000 (1981 – 105,000) variable % first preferred shares	10,000,000	10,000,000
Series F 360,000 (1981 – nil) 13% first preferred	10,500,000	10,500,000
shares Series G 629,941 (1981 – 648,836) 8% second preferred shares	36,000,000	
Series A 10,822,115 (1981 – 10,691,169)	15,748,525	16,220,900
common shares	87,341,660	86,177,900
	208,827,910	173,347,525

a) Preferred shares

i) First preferred shares Series A

800,000 first preferred shares were originally issued at \$25 per share as 10% cumulative redeemable first preferred shares Series A, of which 611,559 were outstanding at December 31, 1982.

The first preferred shares Series A are subject to mandatory sinking fund redemption at the issue price as to: 56,000 shares on March 15 in each of the years 1982 to 1986 inclusive; and 72,000 shares on March 15, 1987 and each year thereafter.

The company may increase any annual sinking fund by 24,000 shares. The company is entitled to anticipate sinking fund requirements by purchasing shares in the market at prices not exceeding the redemption price. As of March 15, 1982 the company may redeem shares not required for sinking fund purposes at a premium of 4%, declining annually thereafter to the issue price on March 15, 1986.

During 1982, the company acquired 11,540 preferred shares Series A to meet the 1982 sinking fund requirement and, in part, to meet sinking fund requirements to March 31, 1983.

ii) First preferred shares Series B

200,000 first preferred shares were originally issued at \$25 per share as 7-3/4% cumulative redeemable first preferred shares Series B, all of which were outstanding at December 31, 1982. Effective January 1, 1983 this dividend is increased to 8-3/4%.

The first preferred shares Series B are subject to mandatory sinking fund redemption at the issue price as to 66,800 shares on March 31, 1983 and 66,600 shares on March 31, 1984 and March 31, 1985.

The company is entitled to anticipate sinking fund requirements by purchasing shares in the market at prices not exceeding the redemption price. As of March 31, 1982 the company may redeem shares not required for sinking fund purposes at a premium of 3%, declining annually thereafter to the issue price on March 31, 1985.

iii) First preferred shares Series C

1,000,000 first preferred shares were originally issued at \$25 per share as 8-5/8% cumulative first preferred shares Series C, of which 837,950 were outstanding at December 31, 1982.

The first preferred shares Series C are non-redeemable prior to March 31, 1983 and are subject to a purchase



fund under which the company shall make all reasonable efforts to purchase 10,000 shares in each calendar quarter, at a price not exceeding the issue price plus cost of purchase. This obligation is cumulative from quarter to quarter but to the extent not satisfied on December 31st of each calendar year, is extinguished. Subsequent to March 30, 1983, the company may redeem shares not required for purchase fund purposes at a premium of 5%, declining annually thereafter to the issue price on April 1, 1988.

During 1982, the company acquired 36,900 first preferred shares Series C to meet 1982 purchase fund requirements.

iv) First preferred shares Series D

80,000 first preferred shares were originally issued at \$100 per share as 8% cumulative, redeemable and retractable first preferred shares Series D, all of which were outstanding at December 31, 1982.

The first preferred shares Series D are non-redeemable prior to June 30, 1983 and are subject to mandatory pro-rata sinking fund redemption at the issue price as to 4,000 shares on June 30, 1989 and on June 30 in each year thereafter up to and including June 30, 2008.

The first preferred shares Series D are retractable under certain circumstances or are convertible into floating rate first preferred shares at the holders' option on June 30, 1983.

#### v) First preferred shares Series E

100,000 first preferred shares were originally issued at \$100 per share as 8-1/2% cumulative, redeemable and retractable first preferred shares Series E, all of which were outstanding at December 31, 1982. The first preferred shares Series E are non-redeemable prior to December 31, 1983, and are subject to mandatory pro-rata sinking fund redemption at the issue price as to 5,000 shares on December 31, 1989 and on December 31 in each year thereafter up to and including December 31, 2008.

The first preferred shares Series E are retractable under certain circumstances or are convertible into floating rate first preferred shares at the holders' option on December 31, 1983.

#### vi) First preferred shares Series F

105,000 first preferred shares were originally issued at \$100 per share as variable cumulative, redeemable and retractable first preferred shares Series F, all of which were outstanding at December 31, 1982.

The annual rate of dividends payable on the first preferred shares Series F is one-half of the prime rate plus one and three-quarters percent.

The first preferred shares Series F are subject to mandatory pro-rata sinking fund redemption at the issue price as to 5,250 shares on September 30, 1983 and September 30 in each year thereafter up to and including September 30, 1990. All shares outstanding on September 30, 1991 will be redeemed on that date.

The first preferred shares Series F are retractable under certain circumstances at the issue price at the holders' option on September 30, 1986.

#### vii) First preferred shares Series G

360,000 first preferred shares were issued for cash during the year at \$100 per share as 13% cumulative, redeemable first preferred shares Series G, all of which were outstanding at December 31, 1982.

The first preferred shares Series G are subject to mandatory sinking fund redemption at the issue price as to 18,000 shares on December 31, 1983 and on December 31 in each year thereafter up to and including December 31, 1986.

The company is entitled to anticipate sinking fund requirements by purchasing shares in the market at prices not exceeding the redemption price. Other than for sinking fund purposes, the Corporation may not redeem the first preferred shares Series G prior to December 31, 1987.

#### viii) Second preferred shares Series A

800,000 second preferred shares were originally issued at \$25 per share as 8% cumulative redeemable convertible second preferred shares Series A, of which 629,941 were outstanding at December 31, 1982.

The second preferred shares Series A are non-redeemable prior to December 31, 1983 and are subject to a purchase fund under which the company shall make all reasonable efforts to purchase in each calendar quarter, commencing with the calendar quarter ending March 31, 1984, 0.75% of the difference between the number of second preferred shares Series A originally issued and the number of shares converted into common shares prior to such calendar quarter at a price not exceeding the issue price plus costs of purchase. This obligation is cumulative from quarter to quarter, but to the extent not satisfied on December 31 of each calendar year, is extinguished. Subsequent to December 31, 1983 the company may redeem shares not required for

## Notes to Consolidated Financial Statements

FOR THE YEAR ENDED DECEMBER 31, 1982

purchase fund purposes at a premium of 5%, declining annually thereafter to the issue price on December 31, 1988.

The second preferred shares Series A are convertible on or before December 31, 1988 into fully paid common shares, at the holders' option, at a conversion price of \$10.886 per common share on the basis of approximately 2.296 common shares for each second preferred share held.

During 1982, 18,895 second preferred shares Series A were converted into 43,383 common shares.

#### ix) Issuance costs

Costs incurred in connection with the issuance of preferred shares have been capitalized and are being amortized against retained earnings over the estimated term of the shares on a weighted average basis. As at December 31, 1982, unamortized capital expenses relating to preferred shares amounted to \$1,854,608.

- b) Common shares
  - Common shares issued during 1982 were as follows:
- i) 43,383 common shares were issued for a consideration of \$472,377 on conversion of second preferred shares Series A.
- ii) 87,563 common shares were issued under the stock dividend and dividend reinvestment program for a consideration of \$691,383.

An option remains outstanding to an officer and director of the company, to acquire a maximum of 20,000 of the corporation's common shares at a price to \$10 per share. The option expires on November 3, 1986.

#### 5. CONTRIBUTED SURPLUS

During the year 3,000,000 common share purchase warrants were issued for a cash consideration of \$4,500,000. Each of these warrants entitles the holder to purchase 1 common share at \$12 and expires December 16, 1987.

6. AMOUNT AVAILABLE FOR DISTRIBUTION The maximum amount available for distribution to shareholders is \$29,845,000.

7. POLICY ISSUANCE EXPENSES WRITTEN-OFF During the latter part of 1982, the company experienced a high level of losses on claims incurred. It is now estimated that future losses on policies of insurance issued prior to December 31, 1982 may exceed deferred revenue and investment income related to policyholders' funds. This estimate has been made in the light of all relevant known factors.

Accordingly, policy issuance expenses and premium taxes, previously deferred and which would normally have been amortized against premiums as they were earned, are treated as non-recoverable from such premiums and therefore have been charged against earnings in the current year.

#### 8. INTER-CITY GAS CORPORATION

On December 16, 1982 the Company and its subsidiary entered into a number of transactions with Inter-City Gas Corporation ("ICG"). These are summarized as follows:

- a) The company and its subsidiary acquired 3.5 million common shares of ICG at a price of \$12.00 per share representing total consideration of \$42 million. This acquisition represents 21% of the outstanding voting shares of ICG.
- b) The company acquired 3 million warrants for a consideration of \$8.25 million entitling it to purchase 3 million common shares of ICG at a price of \$12 per share. These warrants expire on December 16, 1987.
- c) The company's subsidiary acquired a \$36 million note of ICG Resources Limited (a wholly-owned subsidiary of ICG). The note bears interest at 14% per annum, payable semi-annually and is guaranteed by a Canadian chartered bank. Annual principal repayments of \$3.6 million commence in 1988 with a final payment of \$7.2 million on maturity on June 1, 1996.
- d) The company's subsidiary is committed to acquire 1.5 million common shares of ICG at a price of \$12 per share on or before December 15, 1983.
- e) The company issued to ICG 360,000 preferred shares, Series G and 3 million share purchase warrants, both as detailed in notes 4 and 5.

## Auditors' Report TO THE SHAREHOLDERS

f) The company and its subsidiary's total excess cost of shares over the underlying net book value of the investment at the date of acquisition was approximately \$15,306,000. This excess has been principally attributed to the proved oil and gas reserves of ICG. The equity in earnings of ICG is being reduced by an amount sufficient to amortize the total excess cost over the estimated useful life of these reserves, which in the aggregate is approximately 20 years.

As at December 31, 1982 this investment comprises:

d	0	0	0	,
\$	()	( )	( )	

Common shares including equity
in earnings since acquisition
(market value \$44,972,000)

Preferred shares (market value \$482,000)

Warrants for purchase of common shares
14% note receivable

43,181
612
8,250
36,000
88,043

#### 9. RELATED PARTY TRANSACTIONS

Central Trust Company is a related party as a result of its ownership of shares of the company and three of the company's directors are directors and/or senior officers of Central Trust Company. Central Trust Company and its affiliates, from time to time, insure mortgage loans with The Mortgage Insurance Company of Canada a wholly-owned subsidiary. The policies of insurance are issued under standard terms and conditions and the premiums written in 1982 from such policies represented less than 5% of the total premiums written for the year. Losses on claims incurred on this business and on business written in prior years are not considered material.

Inter-City Gas Corporation is a related party as a result of the transactions referred to in note 8. In addition to those transactions, the company has reimbursed ICG for certain expenses incurred on its behalf.

We have examined the consolidated balanace sheet of MICC Investments Limited as at December 31, 1982 and the consolidated statements of earnings, retained earnings, unrealized gain (loss) on stocks and changes in financial position for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these consolidated financial statements present fairly the financial position of the company as at December 31, 1982 and the results of its operations and the changes in its financial position for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Coopers & Lybrand

Chartered Accountants Toronto, Ontario February 10, 1983.

## Management Report TO THE SHAREHOLDERS

Company management is charged with the responsibility for preparing the preceding financial statements and ensuring that all information in this annual report is consistent with those statements and is a true and fair presentation of the facts. This responsibility includes selecting appropriate accounting principles and making judgements and estimates in accordance with generally accepted accounting principles in Canada.

Ultimate responsibility for the financial statements rests with the Board of Directors. An Audit Committee of non-management directors is appointed by the Board to review the financial statements in detail with management and to report to the directors prior to their approval of the financial statements. The Directors have approved a code of ethics for all directors and employees to prevent conflicts of interest and unauthorized disclosures of financial information.

Shareholders' auditors examine the financial statements in detail and meet separately with both the Audit Committee and management to review their findings. The auditors' report directly to the shareholders and their report appears above.

R.G. Graham President and Chief Executive Officer February 10, 1983.

D.C. Toms Senior Vice-President, Finance

## Review of Operations

THE MORTGAGE INSURANCE COMPANY OF CANADA

## Mortgage Insurance

Operations of the company during 1982 were adversely effected by the continuing weak Canadian economy. While interest rates and inflation moderated towards the end of the year, they were very high during most of 1982. Unemployment levels continued to rise and consumer confidence and spending declined as the

year progressed.

Federal and Provincial initiatives towards the housing industry assisted builders during the year. Nevertheless, only 125,860 housing units were started in Canada during 1982, nearly 30 percent below last years level of 178,000 starts, and the lowest level since the early 1960's. Average house prices in Canada also declined for the first time since the early 1960's, as many builders were forced to cut prices to clear out inventory. In addition, most Government assistance programs were available only for lower priced homes.

The total dollar volume of mortgage loan approvals by lending institutions totalled \$11 billion, slightly above last years level. Increased activity in the existing property sector offset the decline in

new housing.

Commitments issued by the company totalled \$0.8 billion during 1982, 63 percent below the 1981 total of \$2.1 billion.

#### Organization

During 1982, a realignment of the company was instituted to better facilitate the company's operating strategies.

Mr. J.D. Hewitt was appointed Executive Vice-President, and is responsible for the operations of the

company.

Mr. A.D. Munro was appointed Vice-President, Residential Mortgage Insurance, responsible for homeownership mortgage insurance operations including: business development, underwriting, claims and real estate.

Mr. C.E. Shoemaker was appointed Vice-President, I.C.I. Real Estate Services, responsible for the underwriting of: rental, commercial and industrial properties, and lease

guarantee insurance.

Mr. M.L. Stein was appointed Vice-President, I.C.I. Claims and Real Estate, responsible for the settling of claims and management and marketing of real estate with respect to: rental, commercial and industrial, and lease guarantee properties. He also has responsibility for judgements, collections, and mortgage administration. Mr. Shoemaker and Mr. Stein are also responsible for developing new real estate related services.

Mr. K. Webb was appointed Director of Branch Operations, responsible for the general supervision of branch operations. He is also responsible for underwriting and real estate management of homeownership properties.

Homeownership First and Second Mortgages

Homeownership housing is the largest segment of MICC's activity, accounting for over 85 percent of all mortgage commitments issued during 1982. Commitment volume totalled \$693 million during 1982, 61 percent below the 1981 total of \$1,781 million. Activity is evenly divided between new and existing property.

The volume of new business, as measured by the potential premiums totalled \$11.2 million during 1982, a decrease of 55 percent from the comparable 1981 total of \$24.9 million. Potential premiums are the premiums which could be forthcoming on all business on which a commitment to insure has been issued. Not all loans on which the company has issued a commitment to insure are advanced during the year. As at December 31, 1982, there were \$7.9 million in potential premiums outstanding.

Premiums written during 1982, amounted to \$7.6 million, a decrease of 63 percent from the comparable 1981 total of \$20.6 million.

At the end of 1982, 441,750 loans were on repayment, and approximately 5,700 were reported by lenders as being at least three months in arrears or 1.28 percent. The comparable 1981 default ratio was .84 percent. The higher level of unemployment in 1982 was a major cause of the increased level of defaults.



Claims losses doubled in 1982 to \$55.8 million compared to \$27.6 million in 1981. A reserve to cover potential losses is set-up for each case as soon as it is determined that a claim may be anticipated. To assist in determining the loss, it is necessary to obtain one or more current appraisals, to obtain a report from the lender on the amount owing on the mortgage and to make an estimate of the disposal costs of the real estate.

In addition, the date of claim settlement is estimated to ensure that unpaid accrued interest costs can be properly reflected, as well as taxes, legal, and maintenance costs.

Approximately 17% of all mortgage insurance claim settlements during 1982 involved the acquisition of the real estate by MICC. The balance were either cases where the lender sold the property (35%) and MICC paid the difference between the net sale proceeds and the claim amount, or where MICC elected to settle the claim through payment under Option "B" (48%). Under this latter form of settlement, the lender receives twenty-five percent of the approved claim amount on homeownership cases. (Twenty percent on rental, commercial and industrial properties.) The lender retains ownership of the real estate.

During the year, 482 homeownership properties were acquired having a net realizable value of \$19.9 million compared with 1,057 properties valued at \$34.4 million during 1981. A total of 880 properties were sold for a consideration of \$27.7 million during 1982. This compared with sales of \$32.3 million during 1981.



J.D. Hewitt Executive Vice-President

At the end of 1982, homeownership real estate holdings totalled \$13.8 million, compared with \$21.6 million at the end of 1981. At December 31, 1982, an additional 102 properties valued at \$3.8 million had been sold but the sales had not closed.

Real Estate is held on the books at estimated net realizable value which is estimated market value less estimated disposal costs (real estate commission, legal fees, appraisal, etc.). On acquisition, each property is reviewed to determine if it should be held in the short term or sold. Company policy generally is to sell acquired real estate as soon as possible. To assist in the sale of its properties, the company offered



R.T. Ryan Deputy Chairman

preferred rate mortgage financing to offset the high mortgage interest rates which prevailed during much of 1982. These mortgages are subsequently made available for purchase by institutional investors.

During 1982, 218 mortgages totalling \$6.1 million were acquired, and 412 mortgage totalling \$15.9 million were sold. The mortgage portfolio stood at \$17.4 million at the end of 1982 compared with \$28.8 million at the end of 1981.

## Review of Operations

THE MORTGAGE INSURANCE COMPANY OF CANADA

## Income Properties First and Second Mortgages

#### Rental

Mortgage insurance on rental properties declined 69 percent during 1982 as a result of soft effective demand, general oversupply of new units in many areas and unfavourable overall economic and money market conditions. Commitments to insure totalled \$81 million in 1982 compared with \$225 million during 1981. The potential premiums generated under this program were \$1.2 million in 1982 compared with \$3.9 million during 1981. Premiums written totalled \$1.8 million, slightly above the previous years total, reflecting in part, outstanding commitments at the 1981 year-end which carried over into 1982.

There were 13,158 insured rental loans on repayment at the end of 1982. About 275 loans were reported at least one month in arrears, a default ratio of 2.09 percent. The comparable 1981 default ratio was 1.49 percent.

Claims losses in 1982 decreased to \$7.2 million, compared with \$12.3 million in 1981.

During the year, 12 rental properties were acquired having a net realizable value of \$1.8 million compared with 56 properties valued at \$10.9 million during 1981. During 1982, a total of 32 properties were sold for a consideration of \$5 million. This compares with 60 properties valued at \$10 million sold in 1981. At the end of 1982, rental property holdings totalled \$2 million compared with \$5.3 million at the end of 1981.

#### Commercial and Industrial

As a result of the poor economic climate for business in Canada throughout 1982, and underwriting caution on the part of the company, this program continued to experience a low level of activity. Commitment volumes totalled \$21 million in 1982 compared with \$109 million a year earlier. Potential premiums totalled \$498,000 during 1982, 77 percent below the 1981 total of \$2.2 million. Premiums written during 1982 totalled \$786,000, 71 percent below the previous years total of \$2.8 million.

Of 5,716 insured loans on repayment at the end of 1982, 203 were reported at least one month in arrears or 3.55 percent. The comparable 1981 default ratio was 2.65 percent.

Claims losses totalled \$7.7 million in 1982, compared with \$7.1 million in 1981.

During the year, 4 properties were acquired having a net realizable value of \$1.3 million compared with 11 properties valued at \$640,000 during 1981. A total of 5 properties were sold for a consideration of \$167,000. At the end of 1982, real estate holdings totalled \$6.9 million compared with \$5.8 million at the end of 1981.

## Branch Office Operations And Underwriting Policy

During the year, in response to a decline in insurance activity, the Eastern and Western Regional Offices in Montreal and Vancouver respectively were closed as were our branches in Victoria, Kelowna,

Saskatoon, Chicoutimi and St. John's. These markets continue to be serviced by our existing branch organization which includes offices in Vancouver, Calgary, Edmonton, Regina, Winnipeg, London, Hamilton, Toronto, Ottawa, Montreal, Quebec City, Halifax and Moncton.

In addition to the branch closings noted above, staff reductions were effected throughout the remaining branches to bring underwriting expenses into line with current volume levels while maintaining a sufficient capacity to handle claims and real estate at the branch level.

To maximize the productivity of our reduced capacity in the branch structure, our servicing efforts are being directed towards major clients with whom claims experience has remained satisfactory over the recent years of overall high claims experience.

Additionally, applications for insurance are being restricted to those major urban centres which can be readily serviced by our existing branch network so as to provide an acceptable level of service to our clientele, improve the overall quality of business being written, and ensure that the risks being accepted are consistent with current premium rates.

While our branch organization has been rationalized during 1982 in response to economic circumstances, we believe that the changes in underwriting policy which have been undertaken will permit us to continue the level of service for which MICC has become known while achieving the desired level of profitability.



T. Lane
Director
Data Processing

C.E. Shoemaker Vice-President I.C.I. Real Estate Services

M.L. Stein Vice-President I.C.I. Claims and Real Estate

K. Webb Director Branch Operations

A.D. Munro Vice-President Residential Mortgage Insurance D.C. Toms Senior Vice-President Finance J.D. Bergeron Vice-President Legal Counsel and Secretary

## Other Programs

## Surety Bonding

The general slowdown in the construction industry in Canada during 1982 had a significant impact on the surety bonding program. Company emphasis was on the review and administration of existing accounts. During 1982, 28 new accounts with approved programs of bonding totalled \$227 million were established. This compares with the previous years total of 69 new accounts with approved programs of bonding totalling \$693 million. During 1982, bonds totalling \$388 million were

approved for 116 accounts. Gross premiums written in 1982 totalled \$2.4 million, slightly above the 1981 total of \$2.3 million. Premiums net of reinsurance amounted to \$1.4 million in 1982, about equal to the previous years total. Claims losses net of reinsurance recoveries totalled \$1.7 million during 1982, compared with \$150,000 in 1981.

## Review of Operations

THE MORTGAGE INSURANCE COMPANY OF CANADA

### Condominium Deposit Insurance

This program is offered in Ontario and insures the deposits of condominium buyers before a condominium is registered. Our insurance is used when the deposits exceed the \$20,000 limit insured by the Ontario New Home Warranty Program.

During 1982, MICC insured over \$30 million in deposits for a premium of \$250,633 compared with \$28 million in deposits for a premium of \$209,259 in 1981. There were no losses under this program in 1982.

### Lease Guarantee Insurance

While MICC has maintained restrictive underwriting guidelines for this program, activity increased slightly during 1982. Sixteen lease guarantee commitments with an aggregate insured rent of \$14.2 million were issued during the year. This compares with 15 commitments and an insured rent of \$12 million in 1981. Premiums written totalled \$308,026 in 1982, 70 percent above the previous years total of \$181,000. The year ended with commitments outstanding of \$13.2 million.

Lease guarantee claims losses totalled \$1.3 million during 1982, 28 percent below the previous years total of \$1.8 million.

### New Home Warranty

Premiums earned under the Ontario and Quebec New Home Warranty Programs amounted to \$1.3 million in 1982, slightly above the \$1.1 million recorded during 1981.

Losses incurred under this program totalled \$1.1 million in 1982 compared with \$892,000 during 1981.

## Data Processing Systems

Over the years MICC has been committed to maintaining good quality service to the lending community with regard to the services offered.

To this end, an extensive investment in functional computer application systems has been made to assist the operational personnel.

Within the last two years, we have installed a new IBM System 38 computer which has greatly increased our ability to develop on-line systems for better access to information. Recently implemented, has been an on-line claims system which provides the claims department with the tools to reduce the effort involved in dealing effectively with the claim process. We are also maintaining financial systems that give management better access and control over budgeting and cost centre reporting.



### Investments

Performance of our investment portfolio was very satisfactory in 1982. Money market funds held in 1981 were committed to the bond and common stock market during the depressed first half, and markets performed above expectations in the second half. Dividends and capital gains increased in 1982 however, interest income declined due to lower interest rates. Total pretax investment income was \$39.8 million, compared with \$41.1 million in 1981.

The company continued to emphasize high quality and liquidity. The average life of the bond portfolio increased to 4.5 years after replacing short term Government of Canada bonds which matured in 1982. Also, the company purchased a \$36 million fourteen year debenture note from Inter-City Gas in the fourth quarter which was the primary reason for the increase in the "Bonds (Other)" category. The total preferred holdings were marginally decreased because of a lightening of the conventional and sinking fund preferreds as further emphasis was placed on retractable preferred shares. Total investments in equities rose to 65.5% from 61.6% in 1981 reflecting our positive outlook on the market.

The market value as a percentage of book value improved significantly to 98.4% compared with 89.9% in 1981. Capital gains realized through the sale of investments in 1982 increased to \$4.6 million compared with \$3.3 million in 1981.

## Asset Classification:

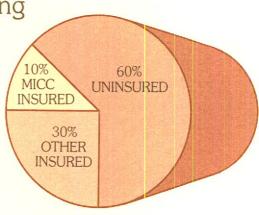
of The Mortgage Insurance Company of Canada at Book Value

(000's omitted)	December 31	% of Total		
	1982	1982	1981	
	\$	%	%	
	11.010	0.4	1.5	
Cash	11,012	3.4	1.5	
Money Market	1,618	0.5	9.0	
Federal Government (Under 3 years)	27,573	8.4	21.2	
CASH AND LIQUID ASSETS	40,203	12.3	31.7	
BONDS (Other)	72,417	22.2	6.6	
Retractable Preferred	41,609	12.7	10.2	
Sinking Fund Preferred	26,268	8.0	9.5	
Conventional Preferred	36,307	11.0	13.4	
PROFESIONS	104104	01.7	001	
PREFERRED	104,184	31.7	33.1	
Convertible Preferred	19,067	5.8	4.5	
Common Stock	92,308	28.0	24.1	
Common Groun	7_,000			
COMMON & CONVERTIBLE	111,375	33.8	28.6	
TOTAL EQUITY	215,559	65.5	61.6	
TOTAL PORTFOLIO	328,179	100.0	100.0	
TOTAL TOTAL OLIO	020,17	200.0	100.0	

# Review of Operations THE MORTGAGE INSURANCE COMPANY OF CANADA

Share of Total Mortgage Financing

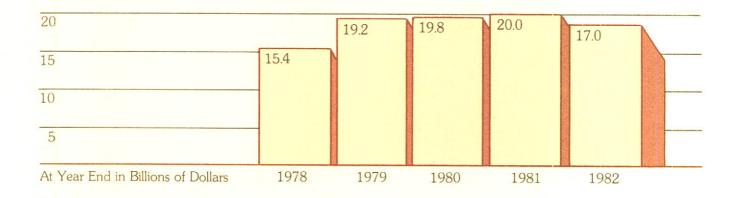
1982 TOTAL \$11.0 BILLION



## Premiums Written



## Insurance In Force (CANADIAN MORTGAGE INSURANCE)





Programs	POTE		PREM WRIT			AULT TIOS	CLA LOS	
	1982	1981	1982	1981	1982	1981	1982	1981
FIRST & SECOND	(\$000's)	(\$000's)	(\$000's)	(\$000's)	%	%	(\$000's)	(\$000's)
MORTGAGES								
Homeownership	\$11,204	\$24,876	\$ 7,554	\$20,591	1.28	0.84	\$55,771	\$27,625
Rental	1,219	3,909	1,760	1,741	2.09	1.49	7,155	12,305
Commercial/Industrial	498	2,150	786	2,753	3.55	2.65	7,667	7,108
Unallocated Reserves	-		I			_	1,800	2,150
Total:	12,921	30,935	10,100	25,085	1.33	0.81	72,393	49,188
OTHER PROGRAMS								
Surety	2,402	2,300	1,363	1,433	n.a.	n.a.	1,743	150
Lease Guarantee	418	600	308	181	n.a.	n.a.	1,273	1,773
New Home Warranty	1,727	2,111	1,727	2,111	n.a.	n.a.	1,058	892
Condominium Deposit	250	209	250	209	n.a.	n.a.	_	2
U.S.A. Reinsurance	-	-	102	101	n.a.	n.a.	_	
Total:	4,798	5,220	3,751	4,035	n.a.	n.a.	4,074	2,817
GRAND TOTAL:	\$17,718	\$36,155	\$13,850	\$29,120	n.a.	n.a.	\$76,467	\$52,005

Real Estate Activity

*Includes condominium (strata title) units.	Single family*			Rental		Commercial/	industrial	Total		
(000's omitted)	# Book Value			# Book Value		# Bo	# Book Value		# Book Value	
Held at December 31, 1981	791	21,634		28	5,256	13	5,823	832	32,713	
Acquired during 1982	482	19,887		12	1,761	4	1,280	498	22,928	
Sales and adjustments during 1982	880	27,712		32	4,971	5_	167	917	32,850	
Held December 31, 1982	393	13,809	37 -	8	2,046	12	6,936	413	22,791	

## Real Estate Holdings

as at December 31, 1982	0							
Newfoundland	7	195	De la	-	-	-	7	195
Prince Edward Island	- 2	47	1	_	_	-	2	47
Nova Scotia	8	206	1	22	-	-	9	228
New Brunswick	15	379	-		2	592	17	971
Quebec	67	2,120	2	1,574	1	32	70	3,726
Ontario	210	6,351	2	34	8	5,992	220	12,377
Manitoba	14	360	3	416	1	320	18	1,096
Saskatchewan	10	411	_	-	_	-	10	411
Alberta	51	3,263	-	-	_	_	51	3,263
British Columbia	9	477					9	477
Total	393	13,809	8	2,046	. 12	6,936	413	22,791

In addition as at December 31, 1982, mortgages under foreclosure were held on 3 pieces of real estate for a total realizable value of \$4,586,175. The comparable figures at the end of 1981 were 4 mortgages for a total realizable value of \$82,050.

MICC INVESTMENTS LIMITED

# Review of Operations THE MORTGAGE INSURANCE COMPANY OF CANADA

## Historical Financial Analysis

ISSUED COMMITMENTS TO INSURE

(Canadian business, data are gross \$ Millions)

	1982	1981	1980	1979	1978
First and Second mortgage insurance programs –	Total 796	2,145	3,608	5,575	6,383
Homeownership loans	693	1,781	3,219	4,943	5,167
Rental loans	81	255	149	300	623
Commercial/industrial loans	22	109	240	332	593
Lease guarantee	14	12	9	33	49
INSURANCE IN FORCE (Canadian mortgage insura	ance)				
At year end (\$ billions)	17.0	20.0	19.8	19.2	15.4
AVERAGE VALUES					
Homeownership loans (high ratio)	60,369	61,807	52,905	44,327	41,533
New construction (per unit)	76,279	75,493	64,920	54,230	49,602
Existing homes (per unit)	48,812	46,261	43,887	38,117	36,396
Rental projects (per loan)	597,740	845,858	268,411	171,359	191,553
Commercial/industrial (per loan)	297,531	459,936	386,870	246,319	305,039
GDS AND TDS RATIOS					
Gross debt service ratio (note 1)	24.2%	24.9%	24.4%	24.1%	23.9%
Total debt service ratio (note 2)	30.2%	31.1%	30.4%	30.5%	30.1%
CAPITAL AND RESERVES (\$000's)					
Policyholders reserves	161,016	186,798	195,742	195,106	162,172
Capital	196,953	208,058	218,343	217,223	217,178
Total	357,969	394,856	414,085	412,329	379,350
ACTIVE LENDER CLIENTS	194	255	331	350	356

Note 1 GDS – (Gross debt service ratio) the percentage of gross income used for mortgage payments and property taxes.

Note 2 TDS – (Total debt service ratio) the percentage of gross income used for mortgage payments, property taxes and all other instalment debts.

## The Board of Directors

AS OF FEBRUARY 15, 1983

Michel F. Belanger Chairman of the Board, President, and Chief Executive Officer The National Bank of Canada Montreal, Quebec

Ron C. Brown Partner Blake, Cassels & Graydon Toronto, Ontario

H. Reuben Cohen, Q.C. Barrister and Solicitor Moncton, New Brunswick

John H. Coleman Chairman of the Board, MICC Investments Limited Toronto, Ontario

Harold Corrigan Vice-President, Corporate Relations, Alcan Aluminium Limited Montreal, Quebec

Stanley Davison Vice-Chairman Bank of Montreal Calgary, Alberta

Stuart E. Eagles Chairman and President, Marathon Realty Company Limited Toronto, Ontario

Leonard Ellen Chairman, Leonard Ellen Canada Inc. Montreal, Quebec

Jock K. Finlayson President, The Royal Bank of Canada Toronto, Ontario

Robert G. Graham President and Chief Executive Officer MICC Investments Limited Toronto, Ontario and Inter-City Gas Corporation Winnipeg, Manitoba

George C. Hitchman Company Director Toronto, Ontario

#### Gordon P. Osler Chairman Stanton Pipes Limited

Toronto, Ontario

David Rattee
Executive Vice-President
Operations and Chief General
Manager Continental Bank of

Canada Toronto, Ontario

Henry B. Rhude, Q.C. Chairman and Chief Executive Officer Central Trust Company Halifax, Nova Scotia

Reginald T. Ryan Deputy Chairman MICC Investments Limited Toronto, Ontario

Ralph T. Scurfield Chairman Nu-West Group Limited Calgary, Alberta

Marshall G. Smith Vice-President Mortgage and Bond Investments The Great West Life Assurance Company Winnipeg, Manitoba

G.D. Sutton President Canadian Enterprise Development Corporation Limited Toronto, Ontario

Alan Sweatman, Q.C. Partner Thompson, Dorfman and Sweatman Winnipeg, Manitoba

G.J. van den Berg Company Director Toronto, Ontario

B.G. Willis Executive Vice-President Richardson Greenshields of Canada Limited Toronto, Ontario

## **Executive Officers**

#### MICC INVESTMENTS LIMITED

John H. Coleman Chairman

Reginald T. Ryan Deputy Chairman

Robert G. Graham President and Chief Executive Officer

James D. Hewitt Executive Vice-President David C. Toms Senior Vice-President, Finance

J. Donald Bergeron Vice-President Legal Counsel and Secretary

## THE MORTGAGE INSURANCE COMPANY OF CANADA

John H. Coleman

Reginald T. Ryan Deputy Chairman

Robert G. Graham President and Chief Executive Officer

James D. Hewitt Executive Vice-President

David C. Toms Senior Vice-President, Finance

J. Donald Bergeron Vice-President Legal Counsel and Secretary Alan D. Munro Vice-President, Residential Mortgage Insurance

Clair E. Shoemaker Vice-President, I.C.I. Real Estate Services

Michael L Stein Vice-President, I.C.I. Claims and Real Estate

## Branch Office Organization

## Management

Halifax
Suite 808
Bank of Commerce Building
1809 Barrington Street
Halifax, Nova Scotia B3J 2V9
(902) 429-0301
G.S. Morgan,
Manager
F.E. Berrigan,
Assistant Manager

Moncton Suite 502 860 Main Street Moncton, New Brunswick E1C 8T6 (506) 854-6350 R.A. Dryden, Manager

Quebec City Suite 202 1126 Chemin St. Louis Place Sillery Nord Quebec, Quebec G1S 1E5 (418) 687-1185 G. Mathieu, Manager

Montreal Suite 832 5 Place Ville Marie Montreal, Quebec H3B 2G2 (514) 879-1010 M. Brouillard, Manager

Ottawa Suite 510 350 Sparks Street Ottawa, Ontario K1R 7S8 (613) 238-4753 C. Gwillyn, Manager

Toronto Suite 1410 401 Bay Street Toronto, Ontario M5H 2Y4 (416) 977-6224 L. Belanger, Manager

Hamilton Suite 400 155 James Street South Hamilton, Ontario L8P 3A4 (416) 523-7700 G. Russell, Manager London Suite 1802, 380 Wellington Street London, Ontario N6A 5B5 (519) 433-6177 G. Lowe, Manager

Winnipeg Suite 840 360 Main Street Winnipeg, Manitoba R3C 3Z3 (204) 956-2875 D. Smith, Manager K. Robb, Assistant Manager

Regina Suite 704 2500 Victoria Avenue Regina, Saskatchewan S4P3X2 (306) 527-3594 H.C. Ball, Manager

Calgary Suite 918 500 – 4th Avenue South West Calgary, Alberta T2P 2V6 (403) 261-9663 E. Machej, Manager C. Ellaway, Assistant Manager

Edmonton Suite 480 Phipps-McKinnon Building 10020 – 101A Avenue Edmonton, Alberta T5J 3G2 (403) 428-0307 G. Hilton, Manager

Vancouver Suite 2520, 1066 West Hastings Street Vancouver, British Columbia V6E 3X1 (604) 687-1531 J.G. McLean, Manager C. Ross, Assistant Manager M. McGill, Marketing and Underwriting Officer (B.C.) Accounting S.A. Bell Controller

Administration J.W. Morrison Manager

Audit J. MacNaughton Manager

Branch Operations K. Webb Director

Business Development G.J. Pennie Manager

Data Processing T. Lane Director H. Hallworth Manager Insurance Services R.G. Bowden Manager

Investments M.S. Lamont Portfolio Manager D. McNamara Portfolio Manager

Personnel M.E. Keene Manager

Real Estate C.E. Madden Manager, Marketing

Residential Claims J. Narine Senior Supervisor

Surety J.C.W. Thompson Manager

#### TRANSFER AGENTS

First preferred shares National Trust Company, Limited

Second preferred shares The Canada Trust Company

Common shares The Canada Trust Company

#### REGISTRARS

First preferred shares National Trust Company, Limited

Second preferred shares The Canada Trust Company

Common shares Canada Permanent Trust Company

#### **AUDITORS**

Coopers & Lybrand

