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DOMINION  
OILCLOTH & LINOLEUM  
COMPANY LIMITED

MONTREAL

ESTABLISHED

1872



EIGHTY-FOURTH

ANNUAL REPORT

FOR THE YEAR ENDED

31st OCTOBER 1956

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# DOMINION OILCLOTH & LINOLEUM COMPANY LIMITED

*Established 1872*



## EIGHTY-FOURTH ANNUAL REPORT

FOR THE YEAR ENDED  
31st OCTOBER 1956

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### *Head Office & Factories:*

2200 ST. CATHERINE STREET EAST,  
MONTREAL, P.Q.

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### *Sales Offices:*

ROOMS 1108-1109, STERLING TOWER BUILDING,  
372 BAY STREET,  
TORONTO, ONT.

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ROOM 911, DOMINION BANK BUILDING,  
207 WEST HASTINGS STREET,  
VANCOUVER, B.C.

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ROOM 901, ELECTRIC RAILWAY CHAMBERS,  
213 NOTRE DAME AVE.,  
WINNIPEG, MAN.

# DOMINION OILCLOTH & LINOLEUM COMPANY LIMITED

## *Eighty-fourth Annual Report of the Board of Directors*

### TO THE SHAREHOLDERS:

Your Directors have pleasure in submitting the Eighty-fourth Annual Report and Financial Statements of your company for the fiscal year ended 31st October 1956. The certified report of your auditors, Messrs. Hyde & Houghton, C.A., is also submitted.

The net profit for the year amounted to \$1,733,714.04 compared with \$1,880,950.49 in the previous year. This represents earnings of \$2.28 per share as against \$2.47 in 1955. Quarterly dividends of forty cents and a final dividend of forty cents per share were paid on the N.P.V. Common Stock of the Company, making a total of Two Dollars per share, which is the same as for the previous fiscal year. In order to finance our capital expansion programme it was necessary to draw on our investment account by the sale of certain securities, the appreciation of which amounted to \$348,272.26. This amount was added to Capital Surplus Account.

All necessary repairs to your factories have been made without delay and the cost charged to the year's operations. Depreciation was taken at the maximum rate allowed under the regulations of the Income Tax Act.

Sales in both dollars and yardage were higher than last year. Competition remained keen although imports from both the United States and the United Kingdom were less than the previous year but still at a high level.

Additions to the plant, including the new building for the manufacture of vinyl asbestos tile, were completed by the end of our fiscal year and production is expected shortly. Additions were also undertaken at two of your subsidiary plants and these will be completed early in the new year. With these added facilities your companies should be in an excellent position to meet the potential requirements of this growing country for some time to come.

Only minor price adjustments were made during the year. Costs of raw materials were generally higher, particularly linseed oil which averaged 15% above the previous year.

Mr. E. S. Trudeau, Vice-President (Finance), retired on October 31st after over fifty-eight years of loyal and able service. He has agreed, however, to remain on the Board of Directors of which he has been a valued member since 1930.

Early this year your company and its subsidiary, Barry and Staines Linoleum (Canada) Limited, were presented by the National Union of Linoleum Workers of Montreal and Farnham (C.C.C.L.) with proposed new contracts involving 116 and 119 amendments respectively to the old contracts. After lengthy negotiations, followed by conciliation, both cases are now being heard by a Council of Arbitration.

On April 1st this year your company offered to absorb half the cost of the Quebec Hospital Service Association premium for all employees. This offer was accepted by 87% of our employees.

Your company now has 1,938 shareholders and employs 1,545 men and women in its own and subsidiary plants, 325 of whom have over twenty-five years of service. There are also 67 retired on pension after an average of over 29 years of service.

Your Directors wish to record their sincere appreciation of the loyal and efficient service rendered by the officers and employees during the past year.

On behalf of the Board,

KEN. B. ROBERTON,  
*President.*

MONTREAL, 12th December 1956.

# DOMINION OILCLOTH & LINOLEUM COMPANY LIMITED

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## *Income and Expenditure Account*

YEAR ENDED 31st OCTOBER 1956

(With comparative figures for the year ended 31st October 1955)

	<u>1956</u>	<u>1955</u>
Operating Profit before Provision for Depreciation, etc. -	\$1,785,509.59	\$2,145,195.42
Income from Investments in Subsidiary and Affiliated Companies and other Investments - - - - -	1,148,516.47	1,033,473.47
	2,934,026.06	3,178,668.89
<i>Deduct:</i>		
Provision for Depreciation - - - - -	398,289.13	316,772.18
Federal Income Tax and Provincial Profits Tax - -	612,717.11	789,694.05
Foreign Income Taxes - - - - -	9,056.66	9,418.80
Legal Expenses - - - - -	3,300.20	1,378.85
Salaries and Directors' Fees paid to Executive Officers	170,948.92	176,454.52
Fees paid to Other Directors - - - - -	6,000.00	4,000.00
	1,200,312.02	1,297,718.40
<i>Net Profit for the Year - - - - -</i>	<u>\$1,733,714.04</u>	<u>\$1,880,950.49</u>

*Note:* The Total remuneration received by Directors from Subsidiary Companies  
amounted to \$7,400.00 in 1956; \$7,400.00 in 1955.

# DOMINION OILCLOTH COMPANY LIMITED

*Balance Sheet as at*  
(With comparative figures)

	ASSETS	
<i>Current:</i>	1956	1955
Cash - - - - -	\$ 575,409.75	\$ 246,607.45
Accounts Receivable - - - - -	1,623,499.76	1,696,587.46
Inventories - - - - -	3,478,854.38	3,365,950.11
	5,677,763.89	5,309,145.02
Merchandise and Raw Materials. Physical Inventory taken and valued at the lower of Cost or Market Price.		
<i>Fixed:</i>		
Real Estate, Buildings and Plant Valued at Cost -	9,919,183.98	8,915,321.41
Less: Accumulated Depreciation - - - - -	5,830,962.39	5,469,844.01
	4,088,221.59	3,445,477.40
<i>Investments in Subsidiary Companies at Cost:</i>		
Preferred and Common Stocks - - - - -	3,213,970.05	3,213,970.05
<i>Investments in Affiliated Companies at Cost:</i>		
Common Stocks - - - - -	835,374.21	835,374.21
<i>Other Investments at Cost:</i>		
Bonds, Preferred and Common Stocks - - -	2,613,536.77	3,184,607.15
(Approx.) Market Value: 1956 \$3,715,740.00		
1955 \$4,634,007.00		
<i>Prepaid Expense:</i> - - - - -	63,175.20	17,779.47
	\$16,492,041.71	\$16,006,353.30

TO THE SHAREHOLDERS,  
DOMINION OILCLOTH AND LINOLEUM COMPANY LIMITED,  
MONTREAL

MONTREAL, P.Q., 7th DECEMBER, 1956.

We have examined the books and accounts of Dominion Oilcloth and Linoleum Company Limited for the year ended 31st October, 1956 and have obtained all the information and explanations we have required. In our opinion, this Balance Sheet and the related Statements of Income and Expenditure and Surplus are properly drawn up so as to exhibit a true and correct view of the state of the Company's affairs as at 31st October, 1956 and the results of its operations for the year ended on that date according to the best of our information and the explanations given to us and as shown by the books of the Company.

As required under Section 118 of the Companies Act, we report that profits of Subsidiary Companies have been included in the Income and Expenditure Account to the extent to which dividends have been received from them.

HYDE AND HOUGHTON,  
*Chartered Accountants, Auditors.*

# WORTH & LINOLEUM LIMITED

at 31st October 1956

(as at 31st October 1955)

	LIABILITIES	
<i>Current:</i>	<u>1956</u>	<u>1955</u>
Accounts Payable - - - - -	\$ 593,577.32	\$ 569,068.68
Provision for Federal and Provincial Taxes, balance owing - - - - -	310,007.06	450,646.61
	<hr/>	<hr/>
	903,584.38	1,019,715.29
<i>Insurance Fund Reserve:</i> - - - - -	1,000,000.00	1,000,000.00
<i>Capital:</i>		
<i>Authorized:</i> 1,000,000 shares no par value Common Stock.		
<i>Issued and Fully Paid:</i> 760,000 shares - - -	6,400,000.00	6,400,000.00
<i>Surplus Accounts:</i>		
Capital Surplus - - - - -	1,471,281.01	1,083,175.73
Earned Surplus - - - - -	6,717,176.32	6,503,462.28
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	<u>\$16,492,041.71</u>	<u>\$16,006,353.30</u>

*Contingent Liabilities:*

Nil.

Approved on behalf of the Board of Directors,

KEN. B. ROBERTON, *Director.*

E. S. TRUDEAU, *Director.*

# DOMINION OILCLO COMPANY

## *Earned Surplus Account*

YEAR ENDED 31st OCTOBER 1956

(With comparative figures for the year ended 31st October 1955)

	<u>1956</u>	<u>1955</u>
Balance forward at commencement of the Year - - -	\$6,503,462.28	\$6,142,511.79
<i>Add:</i> Net Profit for the Year - - - - -	1,733,714.04	1,880,950.49
	<u>8,237,176.32</u>	<u>8,023,462.28</u>
<i>Deduct:</i> Dividend Paid on no par value Common Stock -	<u>1,520,000.00</u>	<u>1,520,000.00</u>
<i>Balance at Credit at end of the Year</i> - - - -	<u><u>\$6,717,176.32</u></u>	<u><u>\$6,503,462.28</u></u>

## *Capital Surplus Account*

	<u>1956</u>	<u>1955</u>
Balance forward at commencement of the Year - - -	\$1,083,175.73	\$1,048,826.89
<i>Add:</i> Realized Appreciation of Securities - - - -	348,272.26	33,867.11
Gain on Disposal of Fixed Assets - - - -	<u>39,833.02</u>	<u>481.73</u>
<i>Balance at Credit at end of the Year</i> - - - -	<u><u>\$1,471,281.01</u></u>	<u><u>\$1,083,175.73</u></u>



# TH & LINOLEUM LIMITED

## DIRECTORS

JOHN F. BAILLIE	AIR VICE-MARSHAL F. S. MCGILL, C.B.
ROSS CLARKSON	SIR GEORGE NAIRN, BART.
A. DE TILLY	SIR ROBERT SPENCER-NAIRN, BART.
HON. G. B. FOSTER, Q.C.	KEN. B. ROBERTON
G. BLAIR GORDON	J. G. ROBERTON
C. E. GRAVEL	E. S. TRUDEAU

## OFFICERS

KEN. B. ROBERTON	- - - - -	<i>President</i>
J. G. ROBERTON	- - - - -	<i>Vice-President and Managing Director</i>
E. S. TRUDEAU	- - - - -	<i>Vice-President (Finance)</i>
AIR VICE-MARSHAL F. S. MCGILL, C.B.	- - - - -	<i>Vice-President (Sales)</i>
A. DE TILLY	- - - - -	<i>Treasurer</i>
JOHN F. BAILLIE	- - - - -	<i>Secretary</i>

## TRANSFER AGENTS

THE ROYAL TRUST COMPANY	MONTREAL AND TORONTO
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## REGISTRAR OF TRANSFERS

BANK OF MONTREAL	MONTREAL AND TORONTO
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## SUBSIDIARIES

BARRY AND STAINES LINOLEUM (CANADA) LIMITED	FARNHAM
CONGOLEUM CANADA LIMITED	MONTREAL
MANUFACTURERS HOLDINGS LIMITED	MONTREAL

# DOMINION OILCLOTH & LINOLEUM COMPANY LIMITED

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*Below are listed the more important products manufactured  
by your Company:*

MARBOLEUM

DOMINION INLAID LINOLEUM  
*(Straight Line, Moulded and Embossed)*

DOMINION JASPÉ LINOLEUM

DOMINION HANDICRAFT LINOLEUM

DOMINION BATTLESHIP AND PLAIN LINOLEUM

LINOLEUM TILES  
*(Marbleum, Jaspé, Handicraft and Plain)*

CORK CARPET

REXOLITE  
*(Printed Vinyl Plastic)*

PLASTIC COUNTER TOPPING AND WALL  
COVERING

REXOLEUM AND REXOLEUM PASSAGE

REXOLEUM RUGS

REXWALL

REXOLEUM MATS

DOMINION VINYL TILE

DOMINION LINOGRIIP CEMENT

DOMINION WATERPROOF CEMENT

DOMINION TABLE OILCLOTH

DOMINION BROCADE TABLE COVERS

DOMINION SHELF OILCLOTH

DOMINION ENAMELLED OILCLOTH

DOMOLEATHER

DOMOLIN AND DOMOLITE  
*(Vinyl film supported and unsupported)*

DOMOCOVER AND KRAFTOL  
*(Vinyl and enamel-coated paper)*

LEATHERKRAFT

SANTILE WALL COVERING

DOMINION LIQUID WAX



