

C

(Latest info)



# WALTER M. LOWNEY COMPANY

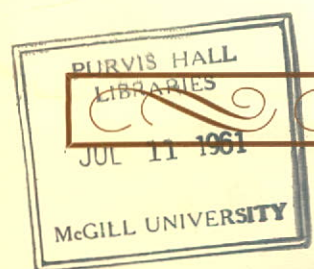
LIMITED



## FINANCIAL REPORT 1960



FOR THE YEAR ENDED 30th JUNE, 1960





## EDMUND LITTLER

*Chairman, Walter M. Lowney Co. Ltd.*

- 1876 Born Yarmouth, N.S.
- 1900 Lowney's first customer, buying from Lowney of Boston, Mass. for his candy store at St. John, N.B.
- 1902 Lowney's first salesman, representing Lowney of Boston, Mass. from Ontario east to the Maritimes.
- 1904 Lowney's first Branch Manager, with rented warehouse and office on St. Paul St., Montreal.
- 1906 Lowney's first General Manager with new manufacturing plant on William St., Montreal.
- 1925 Lowney's first President when Lowney of Boston, Mass. sold their Canadian holdings.
- 1945 Lowney's first Chairman and President when the company changed from private to public corporation.
- 1952 Retired as President and continued as Chairman of the Board.
- 1960 May 6th at 10.30 p.m., retired to his eternal rest after a short illness.

Pres.  
W. M. Lowney  
Feb. 11/61

# WALTER M. LOWNEY COMPANY LIMITED

---

## BOARD OF DIRECTORS

EDMUND LITTLER	KEITH I. ELLSON
ARNOLD WAINWRIGHT	JOHN C. HEWITT
JAS. L. CARSON	A. C. PICARD

## OFFICERS

EDMUND LITTLER

*President*

KEITH I. ELLSON

*Vice-President & Secretary*

JOHN C. HEWITT

*Vice-President & Treasurer*

*Auditors*

ROSS, TOUCHE & Co. C.A.

TRANSFER AGENT

CROWN TRUST COMPANY

MONTREAL

TORONTO



# WALTER M. LOWNEY COMPANY LIMITED

To the Shareholders:—

The Directors of your Company are pleased to submit the Annual Report covering the operations for the year ended June 30th, 1960, together with the Auditors' report.

The total sales volume of your Company's products showed a 1% increase over the previous year, Ice Cream Division sales being up 8.1% while Chocolate Division sales showed a decrease of less than 1%.

Net profit for the year was \$673,115.00 after providing for depreciation in the amount of \$470,340.00 and shows an increase of 9½% compared with last year's net profit of \$614,917.00 and depreciation of \$442,486.00. Per share earnings on the 207,190 shares outstanding are \$3.24 against \$2.96 last year.

Working capital is \$79,322.00 higher at \$2,941,650.00.

A full report on our new Sherbrooke plant will be found on the back page and cover.

Your Company suffered a great loss with the death of Mr. Edmund Littler, Chairman of the Board, on May 6th this year. "The Boss" as he was affectionately named throughout our industry, served your Company for over 56 years. He built our foundations good and strong and under his wise guidance our production has increased from less than 1,000,000 lbs. in 1906 to over 28,000,000 lbs. this year.

Your Directors wish to acknowledge the loyal and efficient services of the officers and employees during the past year.

Submitted on behalf of the Board.

EDMUND LITTLER,  
*President*

Montreal  
September 15th, 1960.

# WALTER M. LOWNEY

(Incorporated under the laws of the State of New York)

## BALANCE SHEET

AT 30th JUNE 1960

(With comparative figures for 1959)

### ASSETS

#### CURRENT ASSETS

	1960	1959
Cash in banks and on hand .....	\$ 272,390	\$ 40,494
Short term notes receivable .....	300,000	—
Accounts receivable, less allowance for doubtful accounts .....	1,722,486	1,670,292
Due from subsidiary company .....	3,589	11,617
Investments in marketable securities .....		
(approximate market value at 30th June 1960 — \$28,898) .....	6,896	6,645
Inventories valued at the lower of cost or market .....	2,139,480	2,722,338
	<u>4,444,841</u>	<u>4,451,386</u>

#### FIXED ASSETS — AT COST:

Construction in progress .....	411,798	—
Land and buildings .....	1,874,846	1,813,238
Machinery and equipment .....	6,116,776	5,736,011
	<u>8,403,420</u>	<u>7,549,249</u>
Less: Accumulated depreciation .....	5,405,944	4,987,554
	<u>2,997,476</u>	<u>2,561,695</u>

#### OTHER ASSETS:

Investment in wholly owned subsidiary — at cost .....	1,000	1,000
Trade marks and copyrights, less written off to date .....	1	2,500
Prepaid expenses .....	39,377	86,056
	<u>40,378</u>	<u>89,556</u>

\$ 7,482,695

\$ 7,102,637

Approved on behalf of the Board:

EDMUND LITTLER, Director

A .C. PICARD, Director

# COMPANY LIMITED

(Companies Act - Canada)

## BALANCE SHEET

AS AT JUNE 1960

(Assets at 30th June, 1959)

### LIABILITIES AND CAPITAL

<u>CURRENT LIABILITIES:</u>	<u>1960</u>	<u>1959</u>
Accounts payable .....	\$ 909,514	\$ 812,651
Bank loan .....	—	305,072
Dividend payable .....	51,797	51,797
Sales tax accrued .....	84,838	92,671
Income taxes — estimated .....	457,007	326,832
	<u>1,503,156</u>	<u>1,589,023</u>

### CAPITAL STOCK AND SURPLUS:

Authorized: 250,000 shares of no par value		
Issued: 207,190 shares of no par value .....	260,036	260,036
Capital surplus .....	898,912	898,912
Earnings retained in the business—per statement attached .....	4,720,591	4,254,666
Reserve for contingencies .....	100,000	100,000
	<u>5,979,539</u>	<u>5,513,614</u>
	<u>\$ 7,482,695</u>	<u>\$ 7,102,637</u>

Note: Commitments for the construction of a new plant and purchase of equipment amount to approximately \$4,600,000.00

# WALTER M. LOWNEY COMPANY LIMITED

## STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 30th JUNE, 1960

(With comparative figures at 30th June 1959)

	<u>1960</u>		<u>1959</u>	
Earnings for year, before undernoted items .....		\$ 2,098,919		\$ 1,795,502
<u>Add:</u>				
Investment income .....	\$ 6,382		\$ 1,313	
Proceeds from life insurance policy .....	13,996	20,378	15,232	16,545
		<u>2,119,297</u>		<u>1,812,047</u>
<u>Deduct:</u>				
Provision for depreciation .....	470,340		442,486	
Remuneration to executive officers .....	133,400		117,821	
Bond interest and discount .....	—		1,760	
Payment to pension fund .....	121,776		69,854	
Directors' fees .....	3,500		3,500	
Legal fees .....	1,554		2,017	
Amortization of trade marks and copyrights .....	2,499	733,069	5,000	642,438
		<u>1,386,228</u>		<u>1,169,609</u>
Profit for year before provision for income taxes .....				
Provision for federal and pro- vincial income taxes — estimated .....		713,113		554,692
		<u>\$ 673,115</u>		<u>\$ 614,917</u>
Net profit for year .....				



# WALTER M. LOWNEY COMPANY LIMITED

## STATEMENT OF EARNINGS RETAINED IN THE BUSINESS

AT 30th JUNE, 1960

(With comparative figures at 30th June, 1959)

	<u>1960</u>	<u>1959</u>
Earnings retained in the business at 1st July .....	\$ 4,254,666	\$ 3,846,939
<u>Add:</u>		
Transferred from statement of profit and loss .....	673,115	614,917
	<u>4,927,781</u>	<u>4,461,856</u>
<u>Deduct:</u>		
Dividends paid .....	\$ 155,393	\$ 155,393
Dividend declared payable 15th July .....	<u>51,797</u>	<u>51,797</u>
	<u>207,190</u>	<u>207,190</u>
Earnings retained in the business at 30th June .....	<u>\$ 4,720,591</u>	<u>\$ 4,254,666</u>

# WALTER M. LOWNEY COMPANY LIMITED

---

## AUDITOR'S REPORT TO THE SHAREHOLDERS

Walter M. Lowney Company Limited,  
Montreal, Que.

We have examined the balance sheet of Walter M. Lowney Company Limited as at 30th June, 1960 and the related statements of profit and loss and earnings retained in the business for the year ended on that date and have obtained all the information and explanations we have required. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In accordance with Section 118 of the Companies Act we report that the profit of the subsidiary company has not been included in the attached statements.

In our opinion, and according to the best of our information and the explanations given to us and as shown by the books of the company, the accompanying balance sheet and related statements of profit and loss and earnings retained in the business are properly drawn up so as to exhibit a true and correct view of the state of the affairs of the company as at 30th June 1960 and the results of its operations for the year ended on that date, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

ROSS TOUCHE & CO.  
*Chartered Accountants.*

Montreal, Que.  
1st September, 1960.

September 22nd, 1960

## DATA ON NEW PLANT AND OFFICES AT SHERBROOKE, QUE.

The project illustrated on the back page will be built on the company's property on Lowney Avenue and King Street in Sherbrooke, Que.

Floor area of the Manufacturing Plant .....	388,000 sq. ft.
Floor area of the offices and cafeteria .....	29,700 sq. ft.
<hr/>	
Total floor area .....	417,700 sq. ft.

The combined Manufacturing Plant and Office Building is approximately 542 feet long and 423 feet wide. The South end of the building is two storeys high, the remainder of the Manufacturing Plant being one storey high. The Office Building forms a second storey over part of the one storey portion of the Manufacturing Plant. Process and air conditioning pent-houses occur on the roof.

The plant will be serviced by a railway siding.

The two storey portion at the South end of the plant will have framing of reinforced concrete up to the level of the second floor, comprising a flat slab system of reinforced concrete columns and reinforced concrete second floor slab. Above the level of the second floor the framing is of steel carrying a steel roof deck.

The one storey portion of the Plant will be framed in steel with a steel roof deck. A reinforced concrete floor slab will form the floor of the Office Building.

The second storey Office Building will be framed in steel carrying a steel roof deck.

Exterior walls of the Manufacturing Plant will be of face brick with concrete block backing, those of the Office Building will be of panel wall construction and those of the pent-houses of insulated sandwich type aluminum cladding.

The building, generally, will be equipped with a sprinkler system; a complete heating and ventilating system; comfort air conditioning in the Office Building and process air conditioning in the manufacturing areas; a complete lighting and power system, including an outside sub-station serving three unit sub-stations within the plant areas.

Project Consultants — T. Pringle & Son Limited

Building Contractor — Anglin - Norcross, Quebec Limited

The Building is expected to be completed by April 15th, 1961 and the plant to be in full operation by early August, 1961.



WALTER M. LOWNEY CO., LTD.  
NEW PLANT AT BHERENPOKE, PA.

